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PART III CITIES AND COUNTIES

PART IV KINDS OF BUSINESS
Full-Service and Limited-Function Wholesalers--
Analyzed by 142 kinds of business.

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UNITED STATES DEPARTMENT OF COMMERCE
Daniel C. Roper, Secretary
BUREAU OF THE CENSUS
William L. Austin, Director

CENSUS OF BUSINESS: 1935

WHOLESALE DISTRIBUTION

VOLUME III

CITIES AND COUNTIES

February, 1937

UNITED STATES DEPARTMENT OF COMMERCE

Daniel C. Roper, Secretary

BUREAU OF THE CENSUS

William L. Austin, Director

CENSUS OF BUSINESS: 1935

Fred A. Gosnell, Chief Statistician
William A. Ruff, Assistant

This is one of a series of final volumes on Wholesale Distribution, a part of the Census of Business, 1935. This volume, which presents data on number of establishments, net sales, proprietors, employees and total pay roll for cities and counties, is in three sections. Section One consists of Table 12A which presents the data for cities of more than 50,000 population, first by 6 types of operation and then for each type group by kinds of business. In Section Two (Table 12B) the data are presented by 29 kinds of business for cities of 20,000 to 50,000 population. Section Three (Table 13) presents the data in summary for each State, each county, each city of more than 5,000 population and remainder of each county. Cities are classified by size on the basis of the 1930 population.

The statistics were collected in 1936 by a field canvass of wholesale establishments in every State, city and county in the United States, by the Bureau of the Census, with funds provided by the Works Progress Administration. They cover the operations of wholesalers during the year 1935.

This volume corresponds in part to Tables 1 and 2 (Wholesale Volumes II to VII) and Table 9 (Wholesale Volume I) of the 1933 Census of American Business. Similar information is found in Tables 1, 2, 3, 4, and Text Table V of Wholesale Volume II of the Census of Distribution, 1929.

Wholesale trade reports are prepared under the supervision of John Guernsey, Distribution Economist for the Census Bureau, by John Albright, assisted by Dr. Albert Haring, Edwin P. Slabaugh and John J. Lennon.

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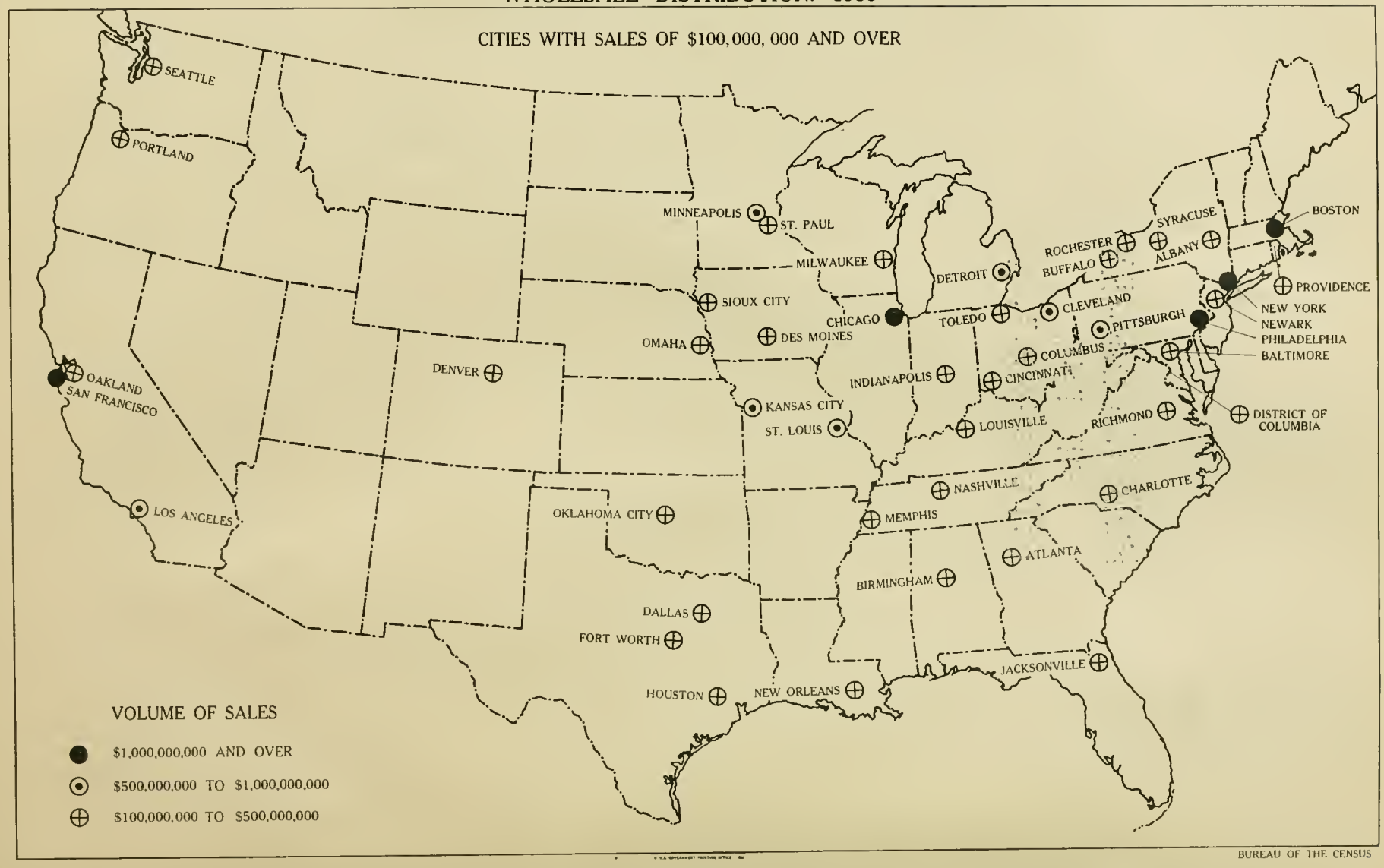
WHOLESALE DISTRIBUTION: 1935



BUREAU OF THE CENSUS

WHOLESALE DISTRIBUTION: 1935

ARRANGEMENT AND CONTENTS OF VOLUMES

Volume I - Summary for the United States. Contains national summaries of the tabular data presented in the other volumes in detail; a description of the Wholesale Census, explanations of terms, classifications and tables; and an analysis of Wholesale Trade for 1935 as compared with 1933 and 1929.

It also contains new matter not treated in greater detail elsewhere, including a section on wholesale chains showing number of establishments, net sales, expenses, employees, and pay roll of multi-unit organizations by number of marketing units; a summary of the number and nature of establishments operated by Negro proprietors; and sample compilations of other data so limited in interest as to be excluded from detailed treatment in other volumes.

Volume II - States and 25 Selected Cities. Presents number of establishments, net sales, expenses, personnel, pay roll and stocks for each State and for each of 25 selected wholesale trade centers (Table 1). The data are analyzed by types of operation and by kinds of business.

Volume III - Cities and Counties. Presents number of establishments, net sales, personnel and pay roll for each city of more than 5,000 population and for each county (Table 13). The data are analyzed by types of operation and by kinds of business for cities of more than 50,000 population (Table 12A) and by kinds of business for cities of 20,000 to 50,000 population (Table 12B).

Volume IV - Kinds of Business by Types of Operation, by States. Presents by States number of establishments, net sales, expenses, personnel, pay roll and stocks for each kind-of-business group by major types of operation (Table 1A). For full-service and limited-function wholesalers, data are shown by kinds of business in detail (Table 1B).

Volume V - Employment and Pay Roll.

a. Monthly employment data by kinds of business (Table 2).

Volume V - Employment and Pay Roll (Continued).

b. Analysis of employment and pay roll by occupational classes (executives, office and clerical, salesmen, etc.) for a representative week of 1935 (Table 3).

Volume VI - Business Size Groups and Analysis of Operating Expenses.

a. Number of establishments, net sales and operating expenses of wholesale merchants and industrial distributors, by business size groups and kinds of business (Table 4).

b. Functional division of operating expenses (administrative expenses, selling expenses, etc.) of wholesale merchants and industrial distributors, by kinds of business (Table 5).

Volume VII - Credit Sales and Sales by Classes of Customers.

a. Credit business of full-service and limited-function wholesalers and of manufacturers' sales branches, by kinds of business (Table 6).

b. Business of wholesale establishments analyzed to show sales to retailers, to industrial users, to household consumers, to other wholesale organizations and sales for export separately (Table 7). The data are presented by types of operation and kinds of business.

Volume VIII - Commodity Sales. Analysis of sales of wholesale establishments by commodities or lines of merchandise (Table 8). Data are shown for 99 major commodity lines, many of which are subdivided into detailed commodity items. In this volume the relative importance of the various commodities is shown for each of the major kinds of business.

Special-Subject Reports. Some special reports will be issued in which the available Census data will be assembled and analyzed. Among those in preparation, the completion of which is subject to the limitations of time and budget, are:

Cooperative Wholesaling, including Voluntary Groups
Drug Wholesaling
Electrical Wholesaling
Hardware Wholesaling
Multi-Unit Wholesaling
Tobacco Wholesaling
Cooperative Marketing of Agricultural Commodities

WHOLESALE DISTRIBUTION: 1935

VOLUME III

CITIES AND COUNTIES

CONTENTS

INDEX

Page

Alphabetical index of cities..... VI
Alphabetical index of State area tables..... VIII

MAP AND CHARTS

Map showing name and location of cities with sales over $100,000,000..... II
Chart I - Sales by city-size groups..... IX
Chart II - Sales by types of operation and city-size groups..... 2

TEXT

CONCENTRATION OF WHOLESALE TRADE IN CITIES..... XI
DESCRIPTION OF TERMS..... XIV
Wholesale establishments..... XIV
Net sales..... XIV
Proprietors..... XV
Employees..... XV
Pay roll..... XV
Types of operation..... XV
Kinds of business..... XVII

SUMMARY TABLE

Summary for cities of:
More than 500,000 population..... XIX
From 100,000 to 500,000 population..... XIX
From 50,000 to 100,000 population..... XIX
From 20,000 to 50,000 population..... XX

SECTION ONE

SERIES-OF CITY TABLES---one for each city of more than 50,000 population, showing the number of establishments, net sales, proprietors, employees and pay roll for 6 type-of-operation groups each analyzed by major kinds of business (Table 12A). Cities are arranged alphabetically..... 3

SECTION TWO

SERIES OF CITY TABLES---one for each city of 20,000 to 50,000 population, showing the number of establishments, net sales, proprietors, employees and pay roll by major kinds of business, all types of operation combined (Table 12B). Cities are arranged alphabetically by States..... 81

SECTION THREE

SERIES OF CITY AND COUNTY TABLES---one for each State and for the District of Columbia, summarizing the number of establishments, net sales, proprietors, employees and pay roll by counties and cities (Table 13).... 101

INDEX

ALPHABETICAL INDEX OF CITIES

OF MORE THAN 20,000 POPULATION

A

Aberdeen, Wash.....95
Abilene, Tex.....94
Akron, Ohio..... 3
Alameda, Calif.....81
Albany, N. Y..... 3

Albuquerque, N. Mex.....89
Alexandria, La.....86
Alexandria, Va.....95
Alhambra, Calif.....81
Aliquippa, Pa.....93

Allentown, Pa..... 4
Alliance, Ohio.....91
Alton, Ill.....83
Altoona, Pa..... 4
Amarillo, Tex.....95

Ambridge, Pa.....93
Amsterdam, N. Y.....89
Anderson, Ind.....84
Ann Arbor, Mich.....87
Anniston, Ala.....81

Appleton, Wis.....96
Arlington, Mass.....87
Asheville, N. C..... 4
Ashland, Ky.....85
Ashtabula, Ohio.....91

Atlanta, Ga..... 5
Atlantic City, N. J..... 5
Attleboro, Mass.....87
Auburn, N. Y.....89
Augusta, Ga..... 6

Aurora, Ill.....83
Austin, Tex..... 6

B

Bakersfield, Calif.....81
Baltimore, Md..... 6
Bangor, Me.....86
Barberton, Ohio.....92
Baton Rouge, La.....86

Battle Creek, Mich.....87
Bay City, Mich.....88
Bayonne, N. J..... 7
Beaumont, Tex..... 7
Belleville, Ill.....83

Belleville, N. J.....89
Bellingham, Wash.....96
Belmont, Mass.....87
Beloit, Wis.....96
Berkeley, Calif..... 7

Berlin, N. H.....89
Berwyn, Ill.....83
Bessemer, Ala.....81
Bethlehem, Pa..... 7
Beverly, Mass.....87

Binghamton, N. Y..... 8
Birmingham, Ala..... 8
Bloomfield, N. J.....89
Bloomington, Ill.....83
Bluefield, W. Va.-Va.....98

Boise, Idaho.....83
Boston, Mass..... 9

Bridgeport, Conn.....10
Bristol, Conn.....82
Bristol, Tenn.-Va.....98
Brockton, Mass.....10
Brookline, Mass.....87

Brownsville, Tex.....95
Buffalo, N. Y.....10
Burlington, Iowa.....84
Burlington, Vt.....95
Butler, Pa.....93

Butte, Mont.....89

C

Cambridge, Mass.....11
Camden, N. J.....11
Canton, Ohio.....11
Carbondale, Pa.....93
Cedar Rapids, Iowa.....12

Central Falls, R. I.....94
Champaign, Ill.....83
Charleston, S. C.....12
Charleston, W. Va.....12
Charlotte, N. C.....13

Chattanooga, Tenn.....13
Chelsea, Mass.....87
Chester, Pa.....13
Chicago, Ill.....14
Chicago Heights, Ill.....83

Chicopee, Mass.....87
Cicero, Ill.....15
Cincinnati, Ohio.....15
Clarksburg, W. Va.....96
Cleveland, Ohio.....16

Cleveland Heights, Ohio....16
Clifton, N. J.....89
Clinton, Iowa.....85
Cohoes, N. Y.....90
Colorado Springs, Colo.....82

Columbia, S. C.....17
Columbus, Ga.....83
Columbus, Ohio.....17
Concord, N. H.....89
Corpus Christi, Tex.....95

Council Bluffs, Iowa.....85
Covington, Ky.....18
Cranston, R. I.....94
Cumberland, Md.....86

D

Dallas, Tex.....18
Danbury, Conn.....82
Danville, Ill.....83
Danville, Va.....95
Davenport, Iowa.....19

Dayton, Ohio.....19
Dearborn, Mich.....20
Decatur, Ill.....20
Denver, Colorado.....20
Des Moines, Iowa.....21

Detroit, Mich.....21
Dubuque, Iowa.....85

Duluth, Minn.....22
Dunmore, Pa.....93
Duquesne, Pa.....93
Durham, N. C.....22

E

East Chicago, Ind.....22
East Cleveland, Ohio.....92
East Liverpool, Ohio.....92
Easton, Pa.....93
East Orange, N. J.....22

East Providence, R. I.....94
East St. Louis, Ill.....23
Eau Claire, Wis.....96
Elgin, Ill.....83
Elizabeth, N. J.....23

Elkhart, Ind.....84
Elmira, N. Y.....96
El Paso, Tex.....23
Elyria, Ohio.....92
Enid, Okla.....92

Erie, Pa.....23
Evanston, Ill.....24
Evansville, Ind.....24
Everett, Mass.....87
Everett, Wash.....96

F

Fairmont, W. Va.....96
Fall River, Mass.....24
Fargo, N. Dak.....91
Ferndale, Mich.....88
Fitchburg, Mass.....87

Flint, Mich.....25
Fond du Lac, Wis.....96
Fort Dodge, Iowa.....85
Fort Smith, Ark.....81
Fort Wayne, Ind.....25

Fort Worth, Tex.....25
Framingham, Mass.....87
Freeport, Ill.....83
Fresno, Calif.....26

G

Gadsden, Ala.....81
Galesburg, Ill.....83
Galveston, Tex.....26
Garfield, N. J.....89
Gary, Ind.....26

Glendale, Calif.....27
Gloucester, Mass.....87
Gloversville, N. Y.....90
Grand Rapids, Mich.....27
Granite City, Ill.....84

Great Falls, Mont.....89
Green Bay, Wis.....96
Greensboro, N. C.....27
Greenville, S. C.....94

H

Hackensack, N. J.....89
Hagerstown, Md.....86
Hamilton, Ohio.....28

Hammond, Ind.....28
Hamtramck, Mich.....28
Hannibal, Mo.....88
Harrisburg, Pa.....28
Hartford, Conn.....29

Haverhill, Mass.....87
Hazleton, Pa.....93
Highland Park, Mich.....29
High Point, N. C.....90
Hoboken, N. J.....29

Holyoke, Mass.....29
Homestead, Pa.....93
Hot Springs, Ark.....81
Houston, Tex.....30
Huntington, W. Va.....30

Huntington Park, Calif.....81
Hutchinson, Kans.....85

I

Indianapolis, Ind.....31
Irvington, N. J.....31
Ithaca, N. Y.....90

J

Jackson, Mich.....31
Jackson, Miss.....88
Jackson, Tenn.....94
Jacksonville, Fla.....32
Jamestown, N. Y.....90

Janesville, Wis.....96
Jefferson City, Mo.....88
Jersey City, N. J.....32
Johnson City, Tenn.....94
Johnstown, Pa.....32

Joliet, Ill.....84
Joplin, Mo.....88

K

Kalamazoo, Mich.....33
Kankakee, Ill.....84
Kansas City, Kans.....33
Kansas City, Mo.....33
Kearny, N. J.....89

Kenosha, Wis.....34
Kingston, N. Y.....90
Kingston, Pa.....93
Knoxville, Tenn.....34
Kokomo, Ind.....84

L

Lackawanna, N. Y.....90
La Crosse, Wis.....96
Lafayette, Ind.....84
La Grange, Ga.....83
Lakewood, Ohio.....34

Lancaster, Pa.....34
Lansing, Mich.....35
Laredo, Tex.....95
Lawrence, Mass.....35
Lebanon, Pa.....93

(Continued on next page)

ALPHABETICAL INDEX OF CITIES (continued)

L (continued)

Leominster, Mass.....87
Lewiston, Me.....86
Lexington, Ky.....85
Lima, Ohio.....92
Lincoln, Nebr.....35

Linden, N. J.....89
Little Rock, Ark.....36
Lockport, N. Y.....90
Long Beach, Calif.....36
Lorain, Ohio.....92

Los Angeles, Calif.....36
Louisville, Ky.....37
Lowell, Mass.....38
Lubbock, Tex.....95
Lynchburg, Va.....95

Lynn, Mass.....38

M

Macon, Ga.....38
Madison, Wis.....39
Malden, Mass.....39
Manchester, N. H.....39
Manitowoc, Wis.....96

Mansfield, Ohio.....92
Marion, Ind.....84
Marion, Ohio.....92
Mason City, Iowa.....95
Massillon, Ohio.....92

Maywood, Ill.....84
McKeesport, Pa.....39
Medford, Mass.....39
Melrose, Mass.....87
Memphis, Tenn.....40

Meriden, Conn.....82
Meridian, Miss.....88
Methuen, Mass.....87
Miami, Fla.....40
Michigan City, Ind.....84

Middletown, Conn.....82
Middletown, N. Y.....90
Middletown, Ohio.....92
Milwaukee, Wis.....41
Minneapolis, Minn.....41

Mishawaka, Ind.....84
Mobile, Ala.....42
Moline, Ill.....84
Monessen, Pa.....93
Monroe, La.....86

Montclair, N. J.....89
Montgomery, Ala.....42
Mt. Vernon, N. Y.....43
Muncie, Ind.....84
Muskegon, Mich.....88

Muskogee, Okla.....93

N

Nanticoke, Pa.....93
Nashua, N. H.....89
Nashville, Tenn.....43
New Albany, Ind.....84
Newark, N. J.....43

Newark, Ohio.....92
New Bedford, Mass.....44
New Britain, Conn.....44
New Brunswick, N. J.....89
Newburgh, N. Y.....90

New Castle, Pa.....93
New Haven, Conn.....44
New Kensington, Pa.....93
New London, Conn.....82
New Orleans, La.....45
Newport, Ky.....85
Newport, R. I.....94
Newport News, Va.....95

New Rochelle, N. Y.....45
Newton, Mass.....45

New York, N. Y.....46
Bronx Borough.....47
Brooklyn Borough.....47
Manhattan Borough.....48
Queens Borough.....48
Richmond Borough.....49

Niagara Falls, N. Y.....49
Norfolk, Va.....49
Norristown, Pa.....93
North Adams, Mass.....87
Northampton, Mass.....87

Norwalk, Conn.....82
Norwich, Conn.....82
Norwood, Ohio.....92
Nutley, N. J.....89

O

Oakland, Calif.....50
Oak Park, Ill.....50
Odgen, Utah.....95
Oil City, Pa.....93
Oklahoma City, Okla.....50

Olean, N. Y.....90
Omaha, Nebr.....51
Orange, N. J.....89
Orlando, Fla.....82
Oshkosh, Wis.....96

Oswego, N. Y.....90
Ottumwa, Iowa.....85
Owensboro, Ky.....85

P

Paducah, Ky.....85
Parkersburg, W. Va.....96
Pasadena, Calif.....51
Passaic, N. J.....52
Paterson, N. J.....52

Pawtucket, R. I.....52
Peabody, Mass.....87
Pensacola, Fla.....82
Peoria, Ill.....52
Perth Amboy, N. J.....89

Petersburg, Va.....95
Philadelphia, Pa.....53
Phoenix, Ariz.....81
Pine Bluff, Ark.....81
Pittsburgh, Pa.....53

Pittsfield, Mass.....87
Plainfield, N. J.....89
Pomona, Calif.....81
Pontiac, Mich.....54
Port Arthur, Tex.....54

Port Chester, N. Y.....90
Port Huron, Mich.....88
Portland, Me.....55
Portland, Ore.....55
Portsmouth, Ohio.....92

Portsmouth, Va.....95
Pottsville, Pa.....93
Poughkeepsie, N. Y.....90
Providence, R. I.....56
Pueblo, Colo.....56

Q

Quincy, Ill.....84
Quincy, Mass.....56

R

Racine, Wis.....56
Raleigh, N. C.....90
Reading, Pa.....57
Revere, Mass.....87
Richmond, Calif.....81

Richmond, Ind.....84
Richmond, Va.....57
Riverside, Calif.....81
Roanoke, Va.....58
Rochester, Minn.....88

Rochester, N. Y.....58
Rockford, Ill.....59
Rock Island, Ill.....84
Rocky Mount, N. C.....91
Rome, Ga.....83

Rome, N. Y.....90
Royal Oak, Mich.....88

S

Sacramento, Calif.....59
Saginaw, Mich.....60
St. Cloud, Minn.....88
St. Joseph, Mo.....60
St. Louis, Mo.....61

St. Paul, Minn.....62
St. Petersburg, Fla.....83
Salem, Mass.....87
Salem, Ore.....93
Salina, Kans.....85

Salt Lake City, Utah.....62
San Angelo, Tex.....95
San Antonio, Tex.....63
San Bernardino, Calif.....81
San Diego, Calif.....63

Sandusky, Ohio.....92
San Francisco, Calif.....64
San Jose, Calif.....65
Santa Ana, Calif.....82
Santa Barbara, Calif.....82

Santa Monica, Calif.....82
Savannah, Ga.....55
Schenectady, N. Y.....65
Scranton, Pa.....66
Seattle, Wash.....66

Sedalia, Mo.....88
Shamokin, Pa.....94
Sharon, Pa.....94
Shawnee, Okla.....93
Sheboygan, Wis.....97

Shenandoah, Pa.....94
Shreveport, La.....67
Sioux City, Iowa.....67
Sioux Falls, S. Dak.....94
Somerville, Mass.....67

South Bend, Ind.....68
Spartanburg, S. C.....94
Spokane, Wash.....68
Springfield, Ill.....68
Springfield, Mass.....69

Springfield, Mo.....69
Springfield, Ohio.....69
Stamford, Conn.....82
Steubenville, Ohio.....92
Stockton, Calif.....82
Superior, Wis.....97
Syracuse, N. Y.....70

T

Tacoma, Wash.....70
Tampa, Fla.....71
Taunton, Mass.....87
Terre Haute, Ind.....71
Texarkana, Texas-Ark.....98

Toledo, Ohio.....71
Topeka, Kans.....72
Torrington, Conn.....82
Trenton, N. J.....72
Troy, N. Y.....73

Tucson, Ariz.....81
Tulsa, Okla.....73
Tuscaloosa, Ala.....81

U

Union City, N. J.....73
University City, Mo.....88
Utica, N. Y.....73

V

Vicksburg, Miss.....98

W

Waco, Tex.....74
Waltham, Mass.....87
Warren, Ohio.....92
Warwick, R. I.....94
Washington, D. C.....74

Washington, Pa.....94
Waterbury, Conn.....75
Waterloo, Iowa.....85
Watertown, Mass.....87
Watertown, N. Y.....90

Waukegan, Ill.....84
Wausau, Wis.....97
Wauwatosa, Wis.....97
West Allis, Wis.....97
West New York, N. J.....89

West Orange, N. J.....89
West Palm Beach, Fla.....83
Weymouth, Mass.....87
Wheeling, W. Va.....75
White Plains, N. Y.....90

Wichita, Kans.....75
Wichita Falls, Tex.....95
Wilkes-Barre, Pa.....76
Wilkinsburg, Pa.....94
Williamsport, Pa.....94

Wilmington, Del.....76
Wilmington, N. C.....91
Winona, Minn.....88
Winston-Salem, N. C.....76
Woonsocket, R. I.....94

Worcester, Mass.....77
Wyandotte, Mich.....88

Y

Yakima, Wash.....96
Yonkers, N. Y.....77
York, Pa.....77
Youngstown, Ohio.....78

Z

Zanesville, Ohio.....92

ALPHABETICAL INDEX OF STATE AREA TABLES

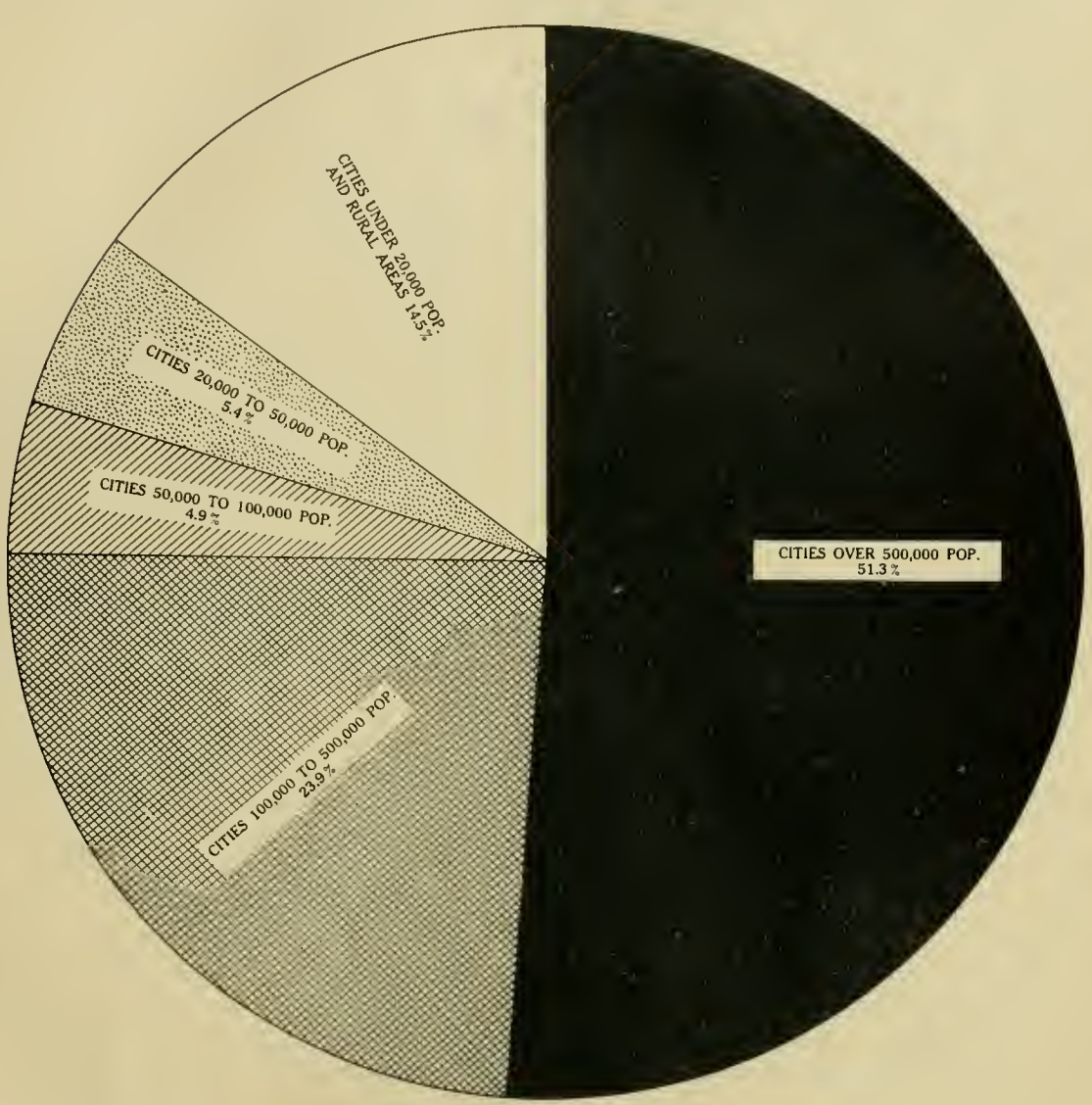
(TABLE 13 - SUMMARY FOR CITIES AND COUNTIES)

In Table 13, data are summarized for each State, each county, each city of more than 5,000 population and remainder of county. The cities are arranged alphabetically by counties and the counties alphabetically by States.

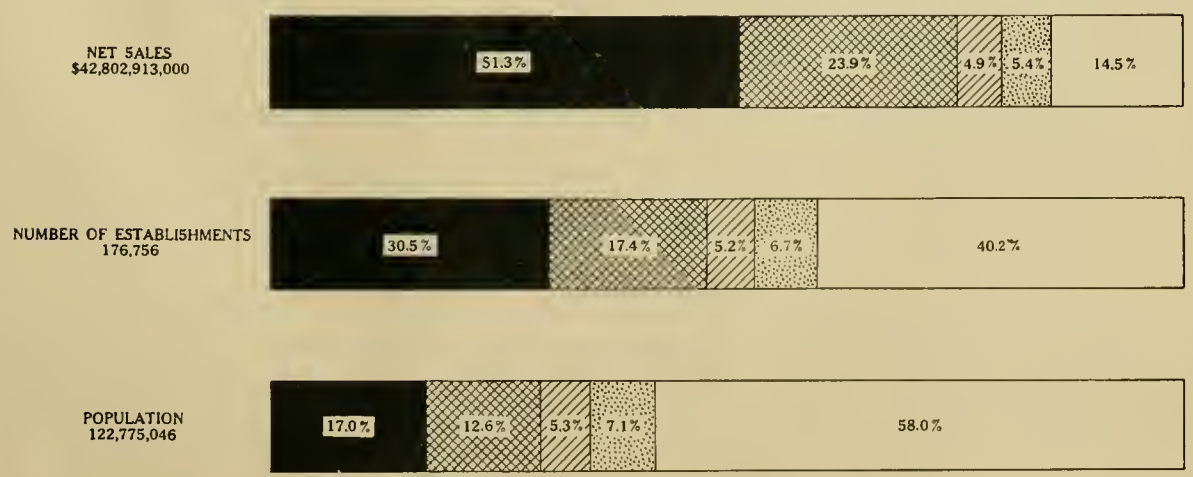
	Page		Page
Alabama	101	Nebraska	126
Arizona	102	Nevada	128
Arkansas	102	New Hampshire	128
California	103	New Jersey	128
Colorado	104	New Mexico	129
Connecticut	105	New York	130
Delaware	105	North Carolina	131
District of Columbia	105	North Dakota	133
Florida	105	Ohio	133
Georgia	106	Oklahoma	135
Idaho	109	Oregon	137
Illinois	109	Pennsylvania	137
Indiana	111	Rhode Island	139
Iowa	113	South Carolina	139
Kansas	114	South Dakota	140
Kentucky	116	Tennessee	141
Louisiana	118	Texas	142
Maine	118	Utah	146
Maryland	119	Vermont	146
Massachusetts	119	Virginia	146
Michigan	120	Washington	148
Minnesota	122	West Virginia	148
Mississippi	123	Wisconsin	149
Missouri	124	Wyoming	150
Montana	126		

WHOLESALE DISTRIBUTION: 1935

CHART 1 - NET SALES BY CITY-SIZE GROUPS EXPRESSED AS PERCENTS OF UNITED STATES TOTAL



UNITED STATES TOTALS



BUREAU OF THE CENSUS

WHOLESALE DISTRIBUTION: 1935

VOLUME III

CITIES AND COUNTIES

This volume, which is one of a series on Wholesale Distribution for 1935, presents data for cities and counties supplementing the information contained in Volume II, States and 25 Selected Cities. Together the two volumes show data on number of establishments, net sales, employment and pay roll for each State, each city and each county in the United States. The information is shown by types of operation and kinds of business insofar as possible without disclosing individual operations.

The material in this volume is divided into three parts. Section One consists of Table 12A which presents the data for cities of more than 50,000 population, first by 6 types of operation and then for each type by kinds of business.

In Section Two (Table 12B) the data are analyzed by 29 kinds of business for cities of 20,000 to 50,000 population. Section Three (Table 13) presents the data in summary for each State, each county, each city of more than 5,000 population and for the remainder of each county.

CONCENTRATION OF WHOLESALE TRADE IN CITIES 1/

There is an unusually high concentration of wholesale trade in a relatively few urban centers, as is clearly shown by the accompanying table and by Chart I. Slightly more than one-half (51.3%) of all wholesale business in 1935 was transacted by establishments located in 13 cities, each having a population 2/ of more than 500,000. When the 93 cities with more than 100,000 population are considered together, it is found that they account for three-fourths (75.2%) of all wholesale trade, but less than one-half (47.9%) of the establishments. These cities account for only 29.6 percent of the population.

Cities of 50,000 to 100,000 population show about the same percentage of establishments (5.2) and wholesale sales (4.9) as they do of population (5.3). Cities with less than 20,000 population and rural areas contribute well over one-half (58.0%) of the population, but only 40.2 percent of the establishments and 14.5 percent of wholesale trade.

1/ In the Wholesale Census, data are tabulated according to the location of the establishment from which the business is conducted. The sales of a New York house, for example, having no branches, but selling over a 500 mile radius, are all included in the figures for that city. In the case of a multi-unit organization, a separate report was secured for each establishment and the data tabulated accordingly.

2/ Population figures for all cities are based on the 1930 Population Census.

Although wholesale trade is concentrated in the larger cities, the correlation between total sales and population is not perfect. New York City and Chicago rank first and second in both wholesale trade and population, but Boston, which is third as a wholesale center, is ninth in population. San Francisco, which is 11th in population, ranks 5th in wholesale trade. On the other hand, a number of cities rank lower in wholesale sales than in population.

A summary of these factors by city-size groups follows:

City-size group	Wholesale establishments		Net sales 1935		Population (1930)	
	Number	Percent of total	Amount (add 000)	Percent of total	Number	Percent of total
United States Total	176,756	100.0	$42,802,913	100.0	122,775,046	100.0
Cities having a population of:						
more than 500,000 (13)	53,897	30.5	21,960,894	51.3	20,828,542	17.0
100,000 to 500,000 (80)	30,735	17.4	10,228,139	23.9	15,497,194	12.6
50,000 to 100,000 (98)	9,125	5.2	2,112,678	4.9	6,491,448	5.3
20,000 to 50,000 (277)	11,930	6.7	2,296,800	5.4	8,694,312	7.1
less than 20,000 and rural areas	71,069	40.2	6,204,402	14.5	71,263,550	58.0

Minor Shifts Between City-Size Groups

Cities of more than 500,000 population accounted for 51 percent of total wholesale sales in 1935 as compared with 52 percent in 1933. The percentage for cities of 100,000 to 500,000 increased from 22 to 24 while the proportion accounted for by cities with less than 100,000 population and rural areas dropped one point, from 26 percent to 25 percent. These ratios indicate that the 13 largest cities contribute slightly more than one-half of the total trade of the country while the other half is divided about equally between cities of 100,000 to 500,000 population and smaller cities and rural areas. They also indicate very little change as between city-size groups in the period between 1933 and 1935.

A comparative summary of wholesale sales by city-size groups follows:

City-size group	Net Sales			
	1935		1933	
	Amount (add 000)	Percent of total	Amount (add 000)	Percent of total
United States Total	$42,802,913	100	$30,009,590	100
Cities with a population of:				
more than 500,000	21,960,894	51	15,691,075	52
100,000 to 500,000	10,228,139	24	6,686,616	22
less than 100,000 and rural areas	10,613,880	25	7,631,899	26

(Figures for 1933 are adjusted to the scope of the 1935 Census)

Size of City Influences Type

An analysis of wholesale trade by city-size groups and types of operation clearly indicates that certain types of operators are found primarily in the larger cities, while others operate chiefly in the smaller cities and rural areas. Sixty percent of manufacturers' sales offices, 55 percent of agents and brokers, 41 percent of full-service and limited-function wholesalers and 38 percent of manufacturers' sales branches are found in the 13 largest cities. On the other hand 91 percent of the bulk tank stations and 97 percent of the assemblers are found in cities of less than 50,000 population and rural areas.

A greater concentration is found in net sales than in the number of establishments. Seventy-three percent of the business of manufacturers' sales offices; 61 percent for agents and brokers; 59 percent for manufacturers' sales branches; and 50 percent for full-service and limited-function wholesalers are found in cities of more than 500,000 population.

Sixty percent of the business of bulk tank stations and 72 percent of the business of assemblers are found in cities of less than 50,000 population and rural areas.

A summary of the number of establishments and net sales by city-size groups expressed as a percent of the total by types of operation follows:

City-size group	Type of Operation					
	Full-service and limited-function wholesalers	Manufacturers' sales branches	Manufacturers' sales offices	Bulk tank stations	Agents and brokers	Assemblers
	Number of Establishments					
United States Total	100.0	100.0	100.0	100.0	100.0	100.0
Cities with a population of:						
more than 500,000	40.7	38.3	60.4	1.7	54.8	1.2
100,000 to 500,000	22.1	32.3	29.4	4.2	25.1	1.4
50,000 to 100,000	6.9	8.8	4.1	2.8	4.4	0.8
under 50,000 and rural areas	30.3	20.6	6.1	91.3	15.7	96.6
	Net Sales					
United States Total	100.0	100.0	100.0	100.0	100.0	100.0
Cities with a population of:						
more than 500,000	49.7	59.4	72.9	16.1	60.5	12.0
100,000 to 500,000	25.9	27.3	18.8	17.5	24.1	13.1
50,000 to 100,000	6.1	4.7	3.3	6.5	3.7	2.7
under 50,000 and rural areas	18.3	8.6	5.0	59.9	11.7	72.2

DESCRIPTION OF TERMS

WHOLESALE ESTABLISHMENTS.--Wholesale establishments, as the term is used here, are places of business engaged primarily in selling, or acting as agents in purchasing or selling, goods on a wholesale basis. In addition to the conventional types of wholesalers, the number includes producer-controlled selling branches and offices, agents and brokers, bulk tank stations and assemblers of farm products with established places of business.

Selling on a wholesale basis is selling primarily to retailers, institutions, industrial users and other wholesale organizations, for resale or further processing or business use, rather than for personal or household consumption.

For census purposes, wholesale establishments do not include peddlers or others selling at wholesale without recognizable places of business; nor establishments engaged in wholesaling as a secondary activity; nor central administrative offices of wholesale concerns when reported as separate establishments. Wholesaler-retailers are included if more than half of their business is at wholesale.

NET SALES.--The term net sales is used in the Census to include total receipts from the sale of merchandise or services, or from other sources derived in the normal operation of the business. Sales taxes are included, but not the value of goods returned by, or allowances made to, customers.

Some wholesale establishments are engaged primarily in buying or assembling goods, the selling phase being incidental or non-existent, inasmuch as such purchases may be made for parent organizations or for clients. Brokers, too, may represent buyers rather than sellers. Consequently, the term net sales includes the purchases made by country buyers of farm products and by other buying agents, as well as the activities of agents and brokers operating on a commission basis, irrespective of whether they represented clients who are selling or buying. However, no transaction has been counted more than once; that is, either the purchasing phase was considered or the selling phase.

In the case of agents and brokers operating on a commission basis, it was sometimes necessary to compute net sales on the basis of average commission rates or fees charged. These rates or fees were either reported by the agents and brokers concerned, or were obtained through a computation of such rates and commissions reported by other agents and brokers operating in a similar manner in the same geographic division of the United States. This method was necessitated by the fact that many agents and brokers maintain records only of commissions received and do not have actual figures covering their operations in behalf of clients for whom they buy or sell goods.

PROPRIETORS.--The number of proprietors includes owners or partners of unincorporated businesses devoting the major portion of their time to the operation of the business. Although they are actively engaged in the business, their number is not included in the count of employees, nor is their compensation included in pay roll. Executives of corporations are classified as employees, not as proprietor-owners.

EMPLOYEES.--This item includes the number of full-time and part-time paid employees of wholesale establishments, including salaried corporation officers and executives. The average is arrived at by totalling the number reported monthly (for the pay period ending nearest the 15th of each month) and dividing the sum by 12. Manufacturing employees of wholesale establishments who are included in the Census of Manufactures are omitted from these figures.

TOTAL PAY ROLL.--Pay roll is the total compensation (salaries, wages, bonuses, and commissions) paid to employees during the year. It includes no compensation for proprietors and firm members of unincorporated businesses.

TYPES OF OPERATION

In presenting the data for cities of more than 50,000 population, wholesale establishments have been divided, according to type of establishment or the nature of the functions performed, into six groups as described below. Establishments engaged in more than one type of operation are classified according to their major activity in 1935.

1. Full-Service and Limited-Function Wholesalers.--The first of the six functional type groups consists of service and limited-function wholesalers including exporters, importers and industrial distributors--establishments engaged in buying and selling goods on their own account and largely independent in ownership. Establishments in this classification usually warehouse the goods which they distribute, and sell primarily to retailers, although some handle goods which are sold chiefly to industrial users.

The leading type of establishment in this group is the conventional wholesale merchant, who accounts for 88 percent of the establishments and 82 percent of net sales. The term covers all full-function wholesalers operating primarily in the domestic market. They buy and sell merchandise on their own account; carry stocks in their places of business; assemble in large lots and redistribute, usually through salesmen, in smaller quantities; extend credit to customers; and render advice to the trade. Although they sell primarily to retailers, substantial quantities of merchandise are sold by them to industrial and commercial users, such as restaurants, hotels, institutions, public utilities, manufacturers and to other wholesalers.

For census purposes, the terms wholesale merchant and jobber are used interchangeably.

2. Manufacturers' Sales Branches (with stocks).--This classification consists of wholesale outlets owned and operated by manufacturers apart from their plants primarily for the purposes of carrying stocks, selling and delivering their own products. Sales of manufacturers' sales branches include bookings (sales for direct delivery from plant) as well as sales from stocks at the branches. Subsidiary sales corporations of manufacturers have been classified as full-service and limited-function wholesalers rather than manufacturers' sales branches.

3. Manufacturers' Sales Offices (without stocks).--The third type of operation consists of establishments maintained by manufacturers apart from their plants for the purpose of selling their products. Sales offices are distinguished from sales branches by the fact that they do not include facilities for the physical storage, handling and delivery of merchandise.

4. Bulk Tank Stations.--For census purposes bulk tank stations are wholesale establishments engaged primarily in storing and distributing gasoline, oil and other petroleum products. The classification includes bulk stations servicing retail filling stations owned by the same organization, as well as stations selling to independent retailers or industrial users. It embraces stations independently owned and operated, chain-operated stations, and commission stations owned by chains but operated by managers with a proprietary interest.

The operators of commission bulk tank stations are paid in the form of commissions, which include indeterminate amounts for overhead and delivery costs as well as pay roll of employees hired by them and compensation for their personal services. Inasmuch as it was impracticable to obtain separate employment and pay roll figures for these stations, such data are omitted from the tables. In Table 12A the number of such stations, if any, is shown for each city in a footnote. In Table 12B the number appears in parentheses in the stub after the name of the city and also after the kind of business. In Table 13 the number for each county or city likewise appears in parentheses in the stub.

5. Agents and Brokers (functional middlemen).--The fifth type group includes middlemen who negotiate purchases and/or sales in domestic or foreign trade, but who do not, as a rule, take title to the goods. A chief additional function is to furnish marketing information. They commonly receive their remuneration in the form of commissions or fees. This classification includes auction companies, merchandise brokers, commission merchants, export agents, import agents, manufacturers' agents, selling agents, purchasing agents, and resident buyers.

6. Assemblers.--The sixth group includes establishments engaged primarily in the purchase or sale of farm products at local producing

points or in cities convenient to producing regions. The emphasis is on the buying phase, since it is the principal function of these organizations to assemble and concentrate farm products which are produced on a relatively small scale into quantities large enough for economical shipment and handling. Most assemblers operate in what may be termed the local growers' markets. The classification includes firms and individuals who do business on their own account, as well as those who operate on a salary or commission basis for others. Under this heading are included cream stations, cooperative marketing associations, grain elevators, packers and shippers of fruits and vegetables and sea foods, as well as other country buyers of farm products.

For a more detailed discussion of the types of operation, see Volumes I and II.

KINDS OF BUSINESS

In addition to being classified according to functional type, each establishment is also classified by kind of business (drugs, groceries, hardware, etc.) according to the principal lines of merchandise dealt in or the usual trade designation. All wholesale establishments are divided into 29 major kind-of-business groups. These 29 groups are comprised of 142 detailed classifications according to the degree of merchandise specialization. A complete list of kinds of business together with an explanation of the method of classification is given in Volumes I and II.

To make them of most value, data for cities of more than 50,000 population are analyzed first by types of operation and then (for each of the six type-groups) by 29 kinds of business. Presented in this manner they enable each wholesaler to compare his accomplishments with those of other wholesale establishments operating in the same line of trade and in the same area in which his business is located. This method of presentation permits significant comparisons with respect to sales per establishment, sales per employee, and pay roll in percent of sales.

For cities of 20,000 to 50,000 population, the data are presented by 29 kinds of business, all types combined. This procedure is dictated by the necessity of preventing disclosure of individual operations and at the same time showing as great detail as possible.

Disclosure of Individual Operations.--To protect the confidential nature of the statistics, no information is shown which would disclose the operations of an individual establishment or organization. In the case of cities of more than 50,000 population, the data which must be withheld are combined under a miscellaneous caption, usually termed "all other", with a footnote showing the number of establishments for each classification contained therein. For cities of 20,000 to 50,000 population, only those classifications with three or more establishments of separate ownership are shown separately.

Comparability with Previous Censuses.--In presenting the data on wholesale trade, every effort has been made to keep the classifications comparable with those of the 1933 and 1929 censuses. In making comparisons, however, it should be remembered that the scope of the present census is more restricted than its predecessors. Chain store warehouses and purchasing offices of retail chains are excluded from the current Wholesale Census, but are described and correlated in a special report of the Business Census entitled "Retail Chains". Central or administrative offices of multi-unit wholesalers, formerly included in the Wholesale Census for their selling activity, are now treated as auxiliary units and included in a special tabulation in Wholesale Volume I only. Also, a few Factors in the textile trade, chiefly in New York City, which were included in the 1933 Wholesale Census because of their marketing functions, now appear in the Census of Financial Institutions. These changes in the Wholesale Census have been made on the advice of business leaders and economists; comparability of the 1935 data with that for previous years has been preserved by appropriate adjustments in the 1933 figures in summary tables.

Comparisons are qualified by the fact that the current Census is affected slightly by incomplete coverage due to the absence of legislation which during regular census years makes reporting mandatory. In addition to a few scattered concerns elsewhere who failed to cooperate, the Bureau was unable to obtain complete coverage in certain areas of Colorado, Nebraska and Missouri.

In making comparisons consideration should be given to establishments whose activities fall within different census fields, such as manufacturing and jobbing, wholesaling and retailing, or the growing and packing and shipping of fruits and vegetables. Each such establishment must be included in its entirety in whatever classification most nearly describes its major activity. With a minor change in activities some of these establishments may shift into or out of the Wholesale Census, and in the smaller cities their presence or absence may have an appreciable effect upon the total. Comparisons by kinds of business are influenced somewhat by dual-line establishments which may take either of two classifications (hardware and plumbing and heating, groceries and tobacco products, dry goods and clothing, or drugs and liquors) but which are classified according to the line that predominates currently. A small change in sales emphasis may cause the entire business of such an establishment to shift from one classification to another. However, their sales are comparatively small so the unavoidable shifts have no appreciable effect on group totals even though they sometimes distort comparisons in small cities or rural areas.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 1.- SUMMARY FOR CITIES OF MORE THAN 20,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

(Cities arranged alphabetically within size groups)

CITY	Establishments	Net sales (add 000)	Proprietors	Employees 1/	Total pay roll* 1/ (add 000)
UNITED STATES TOTAL	176,756	$42,802,913	97,225	1,260,553	$2,022,262
CITIES WITH POPULATION OF:					
More than 500,000	53,897	21,960,894	33,410	543,457	1,080,596
100,000 to 500,000	30,735	10,228,139	16,141	319,126	505,137
50,000 to 100,000	9,126	2,112,678	4,981	80,063	117,169
20,000 to 50,000	11,930	2,296,800	6,474	86,326	118,757
Less than 20,000 and rural	71,069	6,204,402	36,219	231,581	260,603
CITIES WITH MORE THAN 500,000 POPULATION					
TOTAL	53,897	21,960,894	33,410	543,457	1,080,596
Baltimore, Md.	1,622	424,478	1,176	15,072	22,006
Boston, Mass.	3,330	1,333,016	1,852	32,334	60,765
Buffalo, N. Y.	892	550,096	428	9,080	15,347
Chicago, Ill.	6,462	3,269,729	3,455	83,349	154,706
Cleveland, Ohio	2,123	681,242	1,050	21,502	39,341
Detroit, Mich.	2,333	950,734	1,332	22,727	39,953
Los Angeles, Calif.	5,975	959,461	2,861	34,820	56,622
Milwaukee, Wis.	1,251	344,732	548	12,646	20,569
New York, N. Y.	21,418	9,617,910	15,749	199,318	416,328
Philadelphia, Pa.	5,961	1,325,154	2,733	37,347	65,126
Pittsburgh, Pa.	1,486	692,155	904	15,989	28,116
St. Louis, Mo.	2,102	882,323	1,055	29,910	49,372
San Francisco, Calif.	2,942	1,149,864	2,307	29,363	53,357
CITIES FROM 100,000 TO 500,000 POPULATION					
TOTAL	30,735	10,228,139	16,141	319,126	505,137
Akron, Ohio	322	69,169	165	2,461	3,651
Albany, N. Y.	304	101,763	119	3,527	6,160
Atlanta, Ga.	809	328,474	315	9,473	15,701
Birmingham, Ala.	395	118,223	203	4,411	6,678
Bridgeport, Conn.	192	37,339	96	1,870	2,916
Cambridge, Mass.	113	49,561	30	1,944	3,407
Camden, N. J.	126	19,527	83	989	1,415
Canton, Ohio	128	28,944	60	1,214	1,847
Chattanooga, Tenn.	204	67,383	101	1,686	2,561
Cincinnati, Ohio	1,383	477,139	860	13,090	22,505
Columbus, Ohio	448	117,299	218	4,519	7,147
Dallas, Tex.	903	409,668	470	9,802	16,184
Dayton, Ohio	335	85,373	168	3,264	5,252
Denver, Colo.	835	261,593	425	7,431	11,907
Des Moines, Iowa	314	107,419	125	3,874	6,052
Duluth, Minn.	206	85,809	94	2,694	4,219
Elizabeth, N. J.	106	22,402	61	771	1,301
El Paso, Tex.	186	41,461	119	1,365	1,981
Erie, Pa.	160	20,547	105	1,053	1,450
Evansville, Ind.	200	41,886	93	1,656	2,256
Fall River, Mass.	179	30,913	127	1,079	1,418
Flint, Mich.	137	54,364	89	1,685	2,924
Fort Wayne, Ind.	201	29,956	108	1,666	2,435
Fort Worth, Tex.	281	122,233	172	2,719	4,014
Gary, Ind.	80	9,725	36	390	562
Grand Rapids, Mich.	372	61,446	242	2,709	3,802
Hartford, Conn.	368	81,074	185	3,738	5,892
Houston, Tex.	576	331,180	250	7,259	11,823
Indianapolis, Ind.	735	306,302	389	8,232	13,030
Jacksonville, Fla.	324	134,381	105	3,546	5,648
Jersey City, N. J.	195	78,494	90	3,178	5,373
Kansas City, Kans.	82	38,999	44	1,155	1,799
Kansas City, Mo.	1,459	649,885	882	15,983	26,488
Knoxville, Tenn.	191	51,904	84	1,868	2,669
Long Beach, Calif.	242	25,840	197	1,407	2,066
Louisville, Ky.	517	155,140	274	6,350	8,834
Lowell, Mass.	92	11,898	53	685	997
Lynn, Mass.	114	11,386	83	654	857
Memphis, Tenn.	604	382,921	348	7,608	11,810
Miami, Fla.	301	58,092	151	2,717	4,073
Minneapolis, Minn.	1,123	626,099	555	14,533	24,819
Nashville, Tenn.	439	121,544	303	4,156	5,937
Newark, N. J.	799	269,815	356	9,110	15,818
New Bedford, Mass.	110	20,891	62	763	1,090
New Haven, Conn.	328	85,595	167	2,913	4,919
New Orleans, La.	934	414,188	496	11,307	16,609
Norfolk, Va.	312	88,279	135	2,873	4,252
Oakland, Calif.	534	112,738	453	4,193	6,738
Oklahoma City, Okla.	441	158,857	216	4,382	6,881
Omaha, Nebr.	603	355,319	340	7,101	10,961
CITIES FROM 100,000 TO 500,000 POPULATION (continued)					
Paterson, N. J.	224	$32,386	147	1,334	$2,189
Peoria, Ill.	239	77,713	128	2,277	3,864
Portland, Ore.	866	266,779	411	8,082	13,229
Providence, R. I.	495	142,503	247	4,823	7,698
Reading, Pa.	181	30,883	122	1,256	1,796
Richmond, Va.	413	181,430	172	6,707	9,663
Rochester, N. Y.	465	132,387	238	6,564	10,614
St. Paul, Minn.	532	162,486	315	6,662	10,511
Salt Lake City, Utah	407	99,538	155	3,982	6,249
San Antonio, Tex.	438	86,775	287	6,026	8,172
San Diego, Calif.	265	42,627	183	2,093	3,053
Scranton, Pa.	256	47,771	167	1,952	2,979
Seattle, Wash.	1,276	329,668	540	10,969	18,391
Somerville, Mass.	54	14,739	27	811	1,291
South Bend, Ind.	140	28,550	84	1,135	1,789
Spokane, Wash.	272	67,435	124	2,855	4,282
Springfield, Mass.	268	63,627	111	2,687	4,135
Syracuse, N. Y.	370	103,770	178	3,530	5,958
Tacoma, Wash.	200	49,544	93	1,836	3,062
Tampa, Fla.	264	65,575	125	2,822	3,923
Toledo, Ohio	494	138,833	249	5,669	9,159
Trenton, N. J.	168	33,522	87	1,550	2,111
Tulsa, Okla.	308	69,056	124	2,245	3,785
Utica, N. Y.	205	39,902	122	1,596	2,425
Washington, D. C.	629	242,729	327	8,274	15,819
Wichita, Kans.	249	73,093	114	2,472	3,710
Wilmington, Del.	149	96,497	65	1,547	2,801
Worcester, Mass.	249	58,378	115	2,459	4,013
Yonkers, N. Y.	92	25,016	62	1,013	1,757
Youngstown, Ohio	235	46,592	120	1,832	2,802
CITIES FROM 50,000 TO 100,000 POPULATION					
TOTAL	9,125	2,112,678	4,981	80,063	117,169
Allentown, Pa.	160	29,830	99	1,543	2,203
Altoona, Pa.	107	15,808	76	705	918
Asheville, N. C.	78	12,710	34	553	699
Atlantic City, N. J.	108	14,196	56	718	998
Augusta, Ga.	129	26,392	94	734	887
Austin, Tex.	92	15,134	61	637	810
Bayonne, N. J.	56	15,902	15	310	310
Beaumont, Tex.	90	23,129	48	853	1,185
Berkeley, Calif.	36	3,620	20	194	349
Bethlehem, Pa.	40	14,399	33	561	1,224
Binghamton, N. Y.	120	22,636	59	1,157	1,749
Brockton, Mass.	77	10,364	48	513	715
Cedar Rapids, Iowa	112	32,409	39	1,039	1,526
Charleston, S. C.	125	37,318	69	1,052	1,341
Charleston, W. Va.	161	49,399	67	1,827	3,229
Charlotte, N. C.	264	124,770	78	2,795	4,771
Chester, Pa.	57	6,444	30	299	389
Cicero, Ill.	56	5,283	18	436	670
Cleveland Heights, Ohio	4	607	2	77	139
Columbia, S. C.	135	35,270	51	1,184	1,697
Covington, Ky.	66	7,175	47	529	415
Davenport, Iowa	143	44,668	66	1,550	2,119
Dearborn, Mich.	24	3,308	11	166	303
Decatur, Ill.	106	20,166	60	641	868
Durham, N. C.	59	16,678	32	965	1,174
East Chicago, Ind.	28	5,657	9	137	241
East Orange, N. J.	18	3,517	7	182	420
East St. Louis, Ill.	66	15,574	38	497	733
Evanston, Ill.	31	10,719	15	343	484
Fresno, Calif.	209	36,569	151	1,363	2,032
Galveston, Tex.	107	19,310	69	593	705
Glendale, Calif.	54	5,571	44	354	553
Greensboro, N. C.	120	38,580	59	859	1,454
Hamilton, Ohio	55	8,666	32	556	709
Hammond, Ind.	48	6,294	24	391	485
Hamtramck, Mich.	28	7,841	22	170	314
Harrisburg, Pa.	179	45,702	112	2,023	3,059
Highland Park, Mich.	31	3,204	24	121	178
Hoboken, N. J.	43	12,643	18	590	864
Holyoke, Mass.	44	8,737	19	401	585
Huntington, W. Va.	163	32,023	91	1,279	1,884
Irvington, N. J.	31	5,029	14	241	404
Jackson, Mich.	92	15,552	46	722	1,067
Johnstown, Pa.	76	14,087	49	557	703
Kalamazoo, Mich.	105	19,151	60	1,127	1,743

* Includes no compensation for proprietors and firm members of unincorporated businesses X Figures withheld to avoid disclosure of individual operations 1/ Inasmuch as it was impracticable to obtain employment and pay roll for commission bulk tank stations, these data are omitted (See text.)

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 1.- SUMMARY FOR CITIES OF MORE THAN 20,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

(Cities arranged alphabetically within size groups)

CITY	Establishments	Net sales (add 000)	Proprietors	Employees 1/	Total pay roll* 1/ (add 000)
CITIES FROM 50,000 TO 100,000 POPULATION (continued)					
Kenosha, Wis.	49	$4,350	36	205	$258
Lakewood, Ohio	8	700	4	48	99
Lancaster, Pa.	111	17,241	77	1,018	1,335
Lansing, Mich.	113	27,479	56	961	1,765
Lawrence, Mass.	88	17,774	62	697	999
Lincoln, Neb.	141	33,053	57	1,621	2,337
Little Rock, Ark.	197	50,376	120	1,829	2,522
Macon, Ga.	89	19,180	35	742	1,107
Madison, Wis.	126	22,373	44	1,108	1,654
Malden, Mass.	29	4,859	15	251	396
Manchester, N. H.	96	19,343	50	873	1,301
McKeesport, Pa.	47	10,547	37	482	642
Medford, Mass.	3	367	1	23	23
Mobile, Ala.	152	36,740	78	1,347	1,834
Montgomery, Ala.	133	45,469	67	1,407	1,955
Mount Vernon, N. Y.	83	18,006	34	1,016	1,715
New Britain, Conn.	47	12,065	24	333	647
New Rochelle, N. Y.	35	6,552	12	256	472
Newton, Mass.	15	932	5	47	70
Niagara Falls, N. Y.	58	9,949	36	366	505
Oak Park, Ill.	12	3,035	3	110	206
Pasadena, Calif.	70	8,607	42	808	805
Passaic, N. J.	70	17,821	41	640	973
Pawtucket, R. I.	43	6,696	24	358	468
Pontiac, Mich.	53	18,005	28	617	1,058
Port Arthur, Tex.	33	3,709	22	205	190
Portland, Me.	192	48,988	58	2,441	3,678
Pueblo, Colo.	81	11,524	41	483	670
Quincy, Mass.	33	9,295	12	352	563
Racine, Wis.	70	10,623	28	517	833
Roanoke, Va.	123	26,196	65	946	1,333
Rockford, Ill.	161	19,629	94	954	1,329
Sacramento, Calif.	178	55,533	126	2,059	3,425
Saginaw, Mich.	130	23,605	89	1,024	1,483
St. Joseph, Mo.	146	40,292	82	1,347	1,912
San Jose, Calif.	113	16,085	67	889	1,432
Savannah, Ga.	175	61,810	79	1,340	1,898
Schenectady, N. Y.	88	17,570	47	648	947
Shreveport, La.	153	40,769	52	1,590	2,218
Sioux City, Iowa	218	111,296	124	2,162	3,253
Springfield, Ill.	118	22,522	70	891	1,299
Springfield, Mo.	159	27,394	102	1,141	1,530
Springfield, Ohio	72	8,307	49	466	650
Terre Haute, Ind.	125	35,420	68	1,261	1,734
Topeka, Kans.	103	20,899	61	893	1,234
Troy, N. Y.	104	16,405	67	895	1,408
Union City, N. J.	33	3,354	18	192	320
Waco, Tex.	117	31,219	66	1,140	1,503
Waterbury, Conn.	85	15,839	35	722	1,078
Wheeling, W. Va.	166	37,687	79	1,691	2,440
Wilkes-Barre, Pa.	173	35,395	130	1,311	1,716
Winston-Salem, N. C.	113	33,076	62	1,074	1,339
York, Pa.	104	15,387	87	895	1,086
CITIES FROM 20,000 TO 50,000 POPULATION					
TOTAL	11,930	2,296,800	6,474	86,326	118,767
Aberdeen, Wash.	50	8,425	16	267	419
Abilene, Tex.	53	18,118	32	526	651
Alameda, Calif.	12	1,680	9	55	69
Albuquerque, N. Mex.	65	11,948	36	405	627
Alexandria, La.	50	7,682	14	389	441
Alexandria, Va.	21	11,828	12	323	521
Alhambra, Calif.	20	1,738	16	121	139
Aliquippa, Pa.	11	661	12	27	21
Alliance, Ohio	30	2,450	24	122	146
Alton, Ill.	44	3,090	33	172	222
Amarillo, Tex.	115	24,732	51	887	1,333
Ambridge, Pa.	17	891	15	39	34
Amsterdam, N. Y.	33	6,739	16	193	340
Anderson, Ind.	35	3,999	16	171	235
Ann Arbor, Mich.	44	8,417	28	349	440
Anniston, Ala.	25	4,882	10	126	180
Appleton, Wis.	45	4,259	19	242	411
Arlington, Mass.	3	24	2	1	4
Ashland, Ky.	47	11,965	29	496	679
Ashtabula, Ohio	37	2,910	18	160	209
Attleboro, Mass.	11	$600	7	40	$61
Auburn, N. Y.	40	6,201	27	333	364
Aurora, Ill.	59	10,662	33	495	663
Bakersfield, Calif.	76	11,597	38	560	892
Bangor, Me.	87	16,779	33	845	1,249
Barberton, Ohio	13	3,375	6	128	185
Baton Rouge, La.	52	11,172	19	499	702
Battle Creek, Mich.	58	6,864	41	339	463
Bay City, Mich.	79	13,829	58	539	709
Belleville, Ill.	31	2,859	25	96	134
Bellaville, N. J.	5	606	5	25	60
Bellingham, Wash.	54	7,654	26	378	501
Belmont, Mass.	2	x	x	x	x
Beloit, Wis.	24	3,010	11	147	204
Berlin, N. H.	21	2,565	11	71	79
Berwyn, Ill.	15	945	13	70	69
Bessemer, Ala.	15	2,641	8	163	165
Beverly, Mass.	6	1,794	4	137	177
Bloomfield, N. J.	14	623	10	21	29
Bloomington, Ill.	52	9,957	30	368	560
Bluefield, Va.-W. Va.	59	14,426	22	561	951
Boise, Idaho	83	15,174	32	538	854
Bristol, Conn.	4	491	2	22	30
Bristol, Tenn.-Va.	48	8,217	18	378	554
Brookline, Mass.	15	5,314	10	208	359
Brownsville, Tex.	25	3,278	13	172	158
Burlington, Iowa	53	12,135	26	574	697
Burlington, Vt.	56	13,268	12	647	945
Butler, Pa.	52	7,030	30	331	504
Butte, Mont.	94	24,154	19	637	1,204
Carbondale, Pa.	10	889	3	37	59
Central Falls, R. I.	13	1,563	11	37	36
Champaign, Ill.	58	8,297	48	262	338
Chelsea, Mass.	93	22,094	82	830	1,146
Chicago Heights, Ill.	31	3,038	20	120	193
Chicopee, Mass.	11	1,516	6	120	133
Clarksburg, W. Va.	79	20,948	34	527	779
Clifton, N. J.	11	908	7	60	101
Clinton, Iowa	41	3,904	26	177	211
Cohoes, N. Y.	12	1,695	10	25	35
Colorado Springs, Colo.	58	7,261	31	342	460
Columbus, Ga.	67	15,192	26	661	698
Concord, N. H.	22	4,704	8	225	298
Corpus Christi, Tex.	56	13,692	19	601	791
Council Bluffs, Iowa	44	8,758	25	372	486
Cranston, R. I.	9	1,737	6	37	62
Cumberland, Md.	90	13,068	61	511	666
Danbury, Conn.	22	3,272	8	135	196
Danville, Ill.	72	11,588	53	407	521
Danville, Va.	59	24,726	25	772	762
Dubuque, Iowa	82	16,231	42	702	914
Dunmore, Pa.	3	80	3	6	8
Duquesne, Pa.	4	195	3	4	3
East Cleveland, Ohio	9	405	6	53	63
East Liverpool, Ohio	56	3,215	28	133	200
East Providence, R. I.	11	9,535	2	414	584
Easton, Pa.	70	7,821	54	422	543
Eau Claire, Wis.	65	13,900	24	591	845
Enid, Okla.	64	16,595	29	431	568
Elgin, Ill.	39	5,611	20	266	382
Elkhart, Ind.	39	4,617	28	289	363
Elmira, N. Y.	54	17,912	28	998	1,839
Elyria, Ohio	22	3,119	12	185	267
Everett, Mass.	24	8,870	12	299	467
Everett, Wash.	53	7,698	22	374	540
Fairmont, W. Va.	28	6,114	12	221	282
Fargo, N. Dak.	103	35,471	34	1,217	1,936
Ferndale, Mich.	5	2,635	3	16	32
Fitchburg, Mass.	48	10,948	24	365	496
Fond du Lac, Wis.	52	9,329	24	309	444
Fort Dodge, Iowa	59	14,141	34	398	507
Fort Smith, Ark.	90	19,981	35	763	1,048
Framingham, Mass.	15	2,737	3	106	126
Freeport, Ill.	34	3,515	13	208	278
Gadsden, Ala.	33	4,372	14	175	177

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations. 1/ Inasmuch as it was impracticable to obtain employment and pay roll for commission bulk tank stations, these data are omitted (See text.)

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 1.- SUMMARY FOR CITIES OF MORE THAN 20,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

(Cities arranged alphabetically within size groups)

CITY	Establishments	Net sales (add 000)	Proprietors	Employees 1/	Total pay roll* 1/ (add 000)
CITIES FROM 20,000 TO 50,000 POPULATION (continued)					
Galesburg, Ill.	51	$9,638	26	318	$448
Garfield, N. J.	5	1,008	4	84	200
Gloucester, Mass.	19	1,182	14	67	84
Gloversville, N. Y.	36	6,435	23	141	223
Granite City, Ill.	11	549	11	40	54
Great Falls, Mont.	74	10,462	22	526	883
Green Bay, Wis.	84	35,751	30	1,170	1,712
Greenville, S. C.	117	46,901	55	718	1,099
Hackensack, N. J.	19	5,950	9	174	313
Hagerstown, Md.	85	11,505	30	578	751
Hannibal, Mo.	40	2,876	28	185	109
Haverhill, Mass.	49	6,114	28	339	483
Hazleton, Pa.	68	9,916	44	364	482
High Point, N. C.	50	9,285	16	279	454
Homestead, Pa.	14	1,067	12	44	53
Hot Springs, Ark.	30	3,111	19	120	151
Huntington Park, Calif.	37	4,356	33	200	229
Hutchinson, Kans.	87	31,260	34	673	881
Ithaca, N. Y.	24	2,993	12	123	202
Jackson, Miss.	95	17,094	28	751	923
Jackson, Tenn.	41	5,655	22	241	280
Jamestown, N. Y.	68	11,017	46	411	581
Janesville, Wis.	27	14,972	7	248	388
Jefferson City, Mo.	28	2,357	11	152	173
Johnson City, Tenn.	35	5,953	13	243	324
Joliet, Ill.	56	9,423	27	478	639
Joplin, Mo.	110	21,456	83	832	1,186
Kankakee, Ill.	47	6,572	32	261	322
Kearny, N. J.	11	2,536	6	167	274
Kingston, N. Y.	66	12,711	42	465	684
Kingston, Pa.	16	4,051	8	162	263
Kokomo, Ind.	44	4,274	21	179	221
Lackawanna, N. Y.	9	8,695	7	50	98
La Crosse, Wis.	62	11,888	25	594	813
Lafayette, Ind.	48	8,994	22	326	444
La Grange, Ga.	20	2,903	11	79	101
Laredo, Tex.	38	6,612	34	240	192
Lebanon, Pa.	50	4,942	38	315	309
Leominster, Mass.	5	545	3	23	29
Lewiston, Me.	44	9,239	17	369	547
Lexington, Ky.	132	52,366	60	1,789	1,975
Lima, Ohio	63	6,544	40	373	429
Linden, N. J.	18	708	13	85	106
Lockport, N. Y.	26	2,702	15	128	168
Lorain, Ohio	35	3,305	20	165	197
Lubbock, Tex.	72	14,301	58	255	309
Lynchburg, Va.	90	18,405	51	699	1,001
Manitowoc, Wis.	34	11,457	14	365	519
Mansfield, Ohio	61	8,881	32	436	645
Marion, Ind.	37	2,402	18	140	155
Marion, Ohio	42	4,294	27	198	216
Mason City, Iowa	64	10,640	32	503	652
Massillon, Ohio	21	2,893	12	136	209
Maywood, Ill.	8	897	2	47	54
Melrose, Mass.	2	x	x	x	x
Meriden, Conn.	32	4,773	18	203	313
Meridian, Miss.	49	10,951	21	347	528
Methuen, Mass.	12	480	12	38	56
Michigan City, Ind.	20	1,632	12	94	121
Middletown, Conn.	15	2,494	10	156	219
Middletown, N. Y.	42	6,881	23	216	291
Middletown, Ohio	30	10,309	18	160	304
Michawaka, Ind.	15	1,748	9	64	85
Moline, Ill.	25	3,017	14	199	241
Monessen, Pa.	13	1,312	11	71	89
Monroe, La.	64	14,567	26	621	862
Montclair, N. J.	10	555	2	28	56
Muncie, Ind.	64	13,931	33	413	550
Muskegon, Mich.	68	7,451	38	353	542
Muskogee, Okla.	76	12,027	42	416	544
Nanticoke, Pa.	10	1,121	7	49	69
Nashua, N. H.	28	5,169	13	196	288
New Albany, Ind.	38	3,071	36	161	209
New Brunswick, N. J.	54	11,399	25	397	599
New Castle, Pa.	69	8,446	53	439	465
CITIES FROM 20,000 TO 50,000 POPULATION (continued)					
New Kensington, Pa.	14	$967	12	57	$63
New London, Conn.	33	6,757	13	268	414
Newark, Ohio	40	3,177	31	187	202
Newburgh, N. Y.	66	14,045	42	488	724
Newport, Ky	26	2.085	22	111	122
Newport, R. I.	20	4,491	15	177	270
Newport News, Va.	50	7,238	22	309	361
Norristown, Pa.	38	3,593	33	153	201
North Adams, Mass.	29	6,453	24	225	295
Northampton, Mass.	16	2,724	9	92	129
Norwalk, Conn.	24	2,318	14	152	241
Norwich, Conn.	53	7,938	26	382	563
Norwood, Ohio	20	26,172	10	214	419
Nutley, N. J.	1	x	x	x	x
Ogden, Utah	90	30,468	55	677	952
Oil City, Pa.	36	13,932	22	367	575
Olean, N. Y.	35	5,360	16	223	278
Orange, N. J.	12	2,549	3	109	162
Orlando, Fla.	94	12,319	43	850	892
Oshkosh, Wis.	68	11,274	19	462	637
Oswego, N. Y.	31	2,278	21	122	144
Ottumwa, Iowa	41	5,900	14	271	383
Owensboro, Ky.	64	8,498	33	666	518
Paducah, Ky.	69	13,125	49	531	561
Parkersburg, W. Va.	62	8,904	33	439	585
Peabody, Mass.	12	5,653	8	102	261
Pensacola, Fla.	66	13,349	39	433	598
Perth Amboy, N. J.	53	10,438	29	437	677
Petersburg, Va.	41	14,238	17	661	589
Phoenix, Ariz.	201	46,932	102	1,435	2,078
Pine Bluff, Ark.	45	9,427	25	267	326
Pittsfield, Mass.	55	8,282	27	350	481
Plainfield, N. J.	35	2,914	27	119	159
Pomona, Calif.	41	7,457	16	294	364
Port Chester, N. Y.	20	2,655	15	89	128
Port Huron, Mich.	51	5,051	36	212	280
Portsmouth, Ohio	59	8,861	34	400	536
Portsmouth, Va.	30	4,098	19	271	283
Pottsville, Pa.	37	7,388	18	331	465
Poughkeepsie, N. Y.	74	14,313	43	572	1,061
Quincy, Ill.	80	10,963	53	602	835
Raleigh, N. C.	81	20,409	30	672	1,078
Revere, Mass.	5	5,332	5	125	168
Richmond, Calif.	19	2,951	16	121	194
Richmond, Ind.	31	8,166	12	365	528
Riverside, Calif.	41	9,683	19	664	695
Rochester, Minn.	37	3,847	12	178	275
Rock Island, Ill.	60	9,444	38	427	564
Rocky Mount, N. C.	34	16,335	21	604	477
Rome, Ga.	29	5,334	11	106	144
Rome, N. Y.	22	2,728	14	98	127
Royal Oak, Mich.	16	1,704	6	70	102
Salem, Mass.	45	8,711	24	270	450
Salem, Ore.	35	4,963	13	214	337
Saline, Kans.	74	26,024	28	691	943
San Angelo, Tex.	72	13,850	50	279	301
San Bernardino, Calif.	78	10,957	58	554	759
Sandusky, Ohio	47	3,463	22	175	222
Santa Ana, Calif.	58	7,293	37	436	582
Santa Barbara, Calif.	56	6,143	43	246	338
Santa Monica, Calif.	41	5,392	28	285	426
Sedalia, Mo.	39	3,614	24	196	211
Shamokin, Pa.	23	2,022	21	115	157
Sharon, Pa.	19	15,160	9	138	250
Shawnee, Okla.	39	4,423	23	171	233
Sheboygan, Wis.	55	10,759	34	419	607
Shenandoah, Pa.	22	3,617	17	96	138
Sioux Falls, S. Dak.	97	26,337	21	991	1,501
Spartanburg, S. C.	77	24,547	38	437	646
St. Cloud, Minn.	38	5,647	15	294	368
St. Petersburg, Fla.	49	5,530	20	345	413
Stamford, Conn.	59	12,850	35	428	762
Steubenville, Ohio	47	5,336	31	242	318
Stockton, Calif.	145	27,844	126	875	1,401
Superior, Wis.	36	10,622	16	438	717

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations. 1/ Inasmuch as it was impracticable to obtain employment and pay roll for commission bulk tank stations, these data are omitted (See text.)

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 1.- SUMMARY FOR CITIES OF MORE THAN 20,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

(Cities arranged alphabetically within size groups)

CITY	Establishments	Net sales (add 000)	Proprietors	Employees 1/	Total pay roll* 1/ (add 000)	CITY	Establishments	Net sales (add 000)	Proprietors	Employees 1/	Total pay roll* 1/ (add 000)
				CITIES FROM 20,000 TO 50,000 (continued)							
Taunton, Mass.	27	$2,871	11	161	$205	Wauwatosa, Wis.	8	$1,077	4	58	$99
Texarkana, Ark.-Tex.	48	10,141	22	452	519	West Allis, Wis.	19	2,797	11	76	121
Torrington, Conn.	18	2,502	14	92	130	West New York, N. J.	21	1,197	17	68	96
Tucson, Ariz.	49	9,406	20	350	523	West Orange, N. J.	3	158	2	16	20
Tuscaloosa, Ala.	32	8,063	17	233	273	West Palm Beach, Fla.	53	5,983	25	255	344
University City, Mo.	11	848	4	91	113	Weymouth, Mass.	2	x	--	x	x
Vicksburg, Miss.	33	6,201	15	258	281	White Plains, N. Y.	37	4,395	13	276	469
Waltham, Mass.	18	3,536	8	126	201	Wichita Falls, Tex.	83	10,680	56	459	572
Warren, Ohio	38	6,570	24	196	274	Wilkinsburg, Pa.	12	1,046	4	75	105
Warwick, R. I.	--	--	--	--	--	Williamsport, Pa.	66	9,021	31	425	581
Washington, Pa.	28	4,241	18	187	268	Wilmington, N. C.	73	14,659	42	478	683
Waterloo, Iowa	95	14,243	55	663	928	Winona, Minn.	42	6,045	24	216	317
Watertown, Mass.	15	9,578	8	243	356	Woonsocket, R. I.	34	9,724	18	180	254
Watertown, N. Y.	85	10,739	59	410	590	Wyandotte, Mich.	17	1,819	13	60	89
Waukegan, Ill.	33	5,814	15	202	346	Yakima, Wash.	124	21,290	53	1,078	1,224
Wausau, Wis.	40	9,420	12	322	503	Zanesville, Ohio	73	7,862	43	468	626

* Includes no compensation for proprietors and firm members of unincorporated businesses X Figures withheld to avoid disclosure of individual operations 1/ Inasmuch as it was impracticable to obtain employment and pay roll for commission bulk tank stations, these data are omitted (See text.)

WHOLESALE DISTRIBUTION: 1935

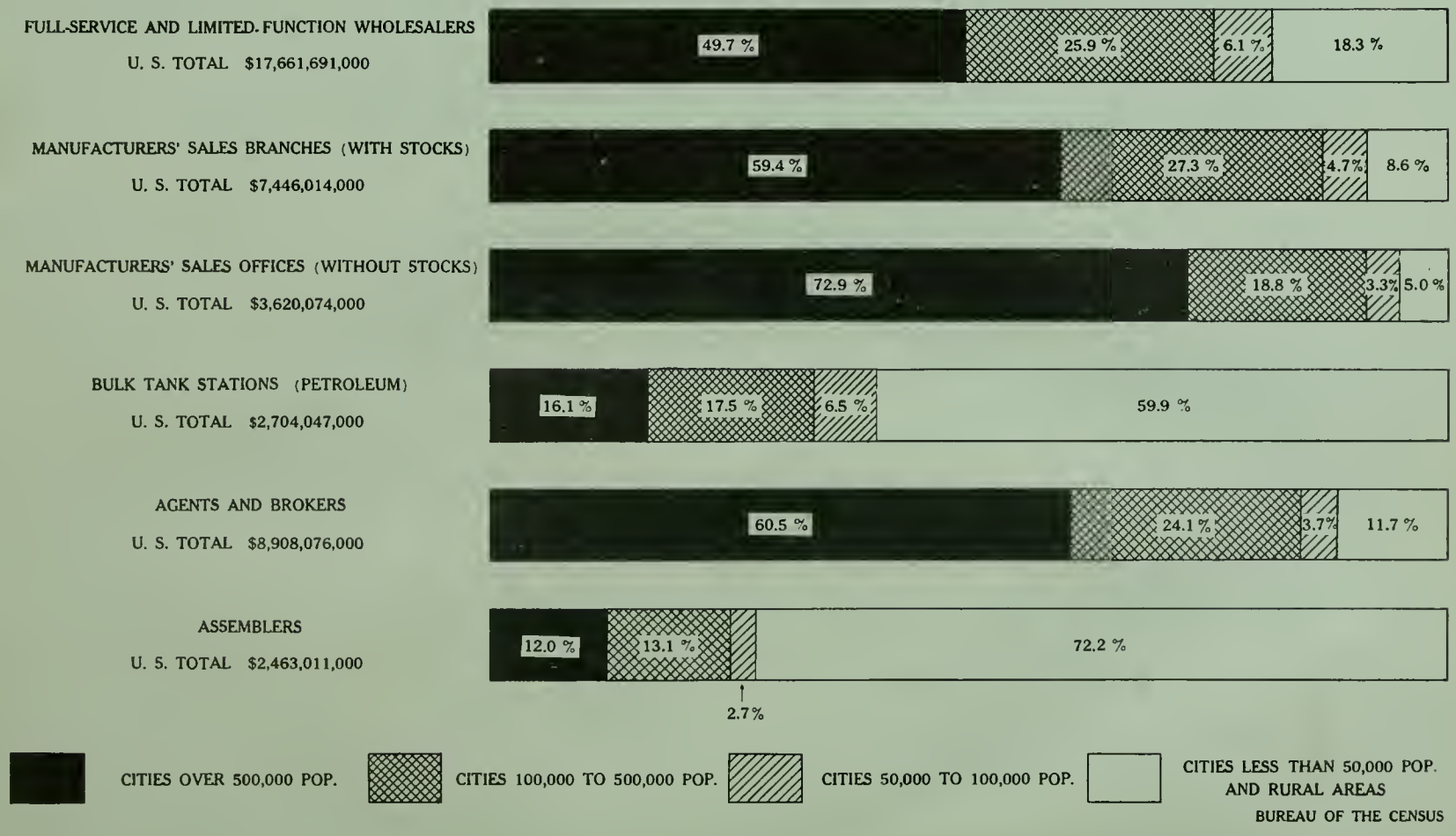
SECTION ONE

CITIES OF MORE THAN 50,000 POPULATION (TABLE 12A)

In this section data on number of establishments, net sales, proprietors, employees and total pay roll are analyzed for each city of more than 50,000 population by 6 types of operation and 29 kinds of business. The cities are arranged alphabetically. Classifications which cannot be shown separately without disclosing individual operations are combined with "all other". The number of establishments for classifications so combined is given in the footnotes.

WHOLESALE DISTRIBUTION: 1935

CHART II - NET SALES BY CITY-SIZE GROUPS AND TYPES OF OPERATION



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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
AKRON, OHIO	322	$69,169	165	1/ 2,461	1/ $3,651
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	222	34,471	128	1,849	2,521
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	35	9,232	1	303	552
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	7	3,384	--	32	80
BULK TANK STATIONS (PETROLEUM) 3/	21	5,758	6	1/ 196	1/ 341
AGENTS AND BROKERS	37	16,324	30	81	157
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	222	34,471	128	1,849	2,521
Amusement and sporting goods	4	374	3	49	52
Automotive	26	2,252	17	159	233
Beer, wines and liquors	10	1,110	6	67	64
Chemicals and paints	5	2,544	1	37	59
Drugs (full line)	2	1,375	4	69	102
Drugs and sundries (specialties)	8				
Dry goods (specialty lines)	3	197	4	12	15
Electrical goods	7	1,213	1	54	87
Farm products - consumer goods	28	3,630	21	205	282
Furniture and house furnishings	4	93	2	10	13
Groceries (full line)	9	5,320	3	241	346
Groceries (specialty lines)	37	2,956	35	189	234
Lumber and construction materials	7	422	4	59	73
Machinery, equipment and supplies	12	1,002	5	74	135
Paper and its products	6	767	1	51	87
Plumbing and heating	7	734	2	43	63
Tobacco products (except leaf)	7	2,904	3	77	99
Waste materials	17	1,430	8	138	125
All other 4/	23	6,148	8	315	452
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	35	9,232	1	303	552
Automotive	8	4,035	--	93	185
Groceries (specialty lines)	11	3,819	--	113	174
Machinery, equipment and supplies	8	595	1	46	98
All other 5/	8	783	--	51	95
BULK TANK STATIONS					
Petroleum and its products 3/	21	5,758	6	1/ 196	1/ 341
AGENTS AND BROKERS	37	16,324	30	81	157
Automotive	9	381	12	12	18
Dry goods (specialty lines)	3	5,899	1	8	24
Lumber and construction materials	3	74	1	14	15
Machinery, equipment and supplies	7	245	4	13	15
Plumbing and heating	4	620	4	5	6
All other 6/	11	9,105	8	29	79

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
ALBANY, NEW YORK	304	$101,765	119	1/ 3,527	1/ $6,150
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	193	49,267	105	2,133	3,494
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	56	25,619	--	890	1,658
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	21	6,333	--	143	269
BULK TANK STATIONS (PETROLEUM) 2/	7	5,433	--	1/ 291	1/ 602
AGENTS AND BROKERS	23	13,953	14	53	100
ASSEMBLERS	4	1,160	--	17	27
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	193	49,267	105	2,133	3,494
Amusement and sporting goods	4	150	2	16	25
Automotive	13	4,961	6	273	435
Beer, wines and liquors	6	2,682	3	72	133
Clothing and furnishings	3	195	3	14	19
Coal and coke	6	3,385	4	62	106
Electrical goods	13	2,886	2	162	279
Farm products - consumer goods	28	10,325	18	256	399
Groceries (full line)	3	2,428	--	107	177
Groceries (specialty lines)	24	2,468	19	125	151
Hardware	4	1,540	2	119	214
Jewelry and optical goods	6	320	7	27	32
Lumber and construction materials	10	1,707	4	148	272
Machinery, equipment and supplies	17	1,702	6	132	221
Paper and its products	12	1,965	3	125	235
Petroleum and its products	3	235	2	7	9
Plumbing and heating	5	1,212	--	89	162
Tobacco products (except leaf)	3	4,298	2	58	94
Waste materials	15	734	13	68	80
All other 3/	18	6,074	9	273	451
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	56	25,619	--	890	1,658
Automotive	9	6,835	--	239	451
Groceries (specialty lines)	17	12,048	--	294	467
Machinery, equipment and supplies	16	2,838	--	184	382
All other 4/	14	3,898	--	173	358
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	21	6,333	--	143	269
Amusement and sporting goods	4	1,567	--	82	129
Machinery, equipment and supplies	5	147	--	9	29
Metals and metal work (exc. scrap)	6	1,319	--	16	41
All other 5/	6	3,300	--	36	70
BULK TANK STATIONS					
Petroleum and its products 2/	7	5,433	--	1/ 291	1/ 602
AGENTS AND BROKERS	23	13,953	14	53	100
Groceries (specialty lines)	9	5,588	6	22	47
All other 6/	14	8,365	8	31	53
ASSEMBLERS	4	1,160	--	17	27
Farm products - consumer goods	4	1,160	--	17	27

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR AKRON, OHIO

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in chemicals and paints; 2 in electrical goods; 2 in machinery, equipment and supplies; 1 in tobacco and its products; and 1 in all other products.
3/ Includes 1 commission bulk tank station.
4/ Includes 2 establishments dealing in clothing and furnishings; 1 in coal and coke; 2 in farm supplies; 1 in hardware; 2 in jewelry and optical goods; 2 in petroleum and its products; and 13 in all other products.
5/ Includes 2 establishments dealing in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 1 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in lumber and construction materials; and 1 in plumbing and heating equipment and supplies.
6/ Includes 2 establishments dealing in chemicals and paints; 1 in coal and coke; 1 in electrical goods; 1 in farm products - raw materials; 1 in farm products - consumer goods; 1 in furniture and house furnishings; 1 in hardware; and 3 in all other products.

FOOTNOTES FOR ALBANY, NEW YORK

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 commission bulk tank stations.
3/ Includes 2 establishments dealing in chemicals and paints; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 2 in dry goods (specialty lines); 1 in farm supplies; 2 in furniture and house furnishings; 2 in metals and metal work (except scrap); and 7 in all other products.
4/ Includes 3 establishments dealing in amusement and sporting goods; 1 in beer, wines and liquors; 2 in chemicals and paints; 1 in clothing and furnishings; 1 in electrical goods; 1 in farm products - consumer goods; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and construction materials; and 1 in paper and its products.
5/ Includes 1 establishment dealing in chemicals and paints; 1 in furniture and house furnishings; 2 in lumber and construction materials; 1 in tobacco and its products (except leaf); and 1 in all other products.
6/ Includes 1 establishment dealing in chemicals and paints; 2 in electrical goods; 2 in farm products - raw materials; 2 in farm products - consumer goods; 1 in furniture and house furnishings; 2 in lumber and construction materials; 2 in machinery, equipment and supplies; and 2 in plumbing and heating equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
ALLENTOWN, PENNSYLVANIA	160	$29,830	99	1,543	$2,203
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	116	14,130	91	1,032	1,350
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	24	5,397	--	315	506
BULK TANK STATIONS (PETROLEUM)	12	4,503	2	169	259
AGENTS AND BROKERS 1/	5	1,103	5	15	24
ALL OTHER 2/	3	4,697	1	12	64
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	116	14,130	91	1,032	1,350
Automotive	10	763	6	111	155
Clothing and furnishings	4	333	4	18	20
Coal and coke	4	878	2	11	18
Dry goods (full line)	2	665	6	58	79
Dry goods (specialty lines)	2				
Electrical goods	8	1,004	2	71	79
Farm products - consumer goods	7	1,020	8	76	86
Furniture and house furnishings	4	563	4	47	57
Groceries (full line)	3	1,775	1	89	102
Groceries (specialty lines)	14	1,031	14	46	49
Hardware	4	1,056	4	99	137
Lumber and construction materials	3	311	3	15	22
Machinery, equipment and supplies	11	890	7	115	168
Paper and its products	6	551	4	51	73
Plumbing and heating	5	612	3	54	72
Tobacco products (except leaf)	6	1,076	3	40	51
Waste materials	8	622	10	52	54
All other 3/	15	980	10	79	128
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	24	5,397	--	315	506
Groceries (specialty lines)	9	3,439	--	185	278
Machinery, equipment and supplies	5	260	--	35	62
All other 4/	10	1,698	--	95	166
BULK TANK STATIONS					
Petroleum and its products	12	4,503	2	169	259
ALTOONA, PENNSYLVANIA	107	15,808	76	1/705	1/918
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	77	10,058	68	491	595
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	12	2,824	--	94	142
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 3/	1				
BULK TANK STATIONS (PETROLEUM) 4/	9	1,772	1	1/109	1/171
AGENTS AND BROKERS	8	1,154	7	11	10
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	77	10,058	68	491	595
Automotive	9	2,743	4	102	165
Beer, wines and liquors	10	420	9	35	22
Chemicals and paints	3	407	3	29	35
Electrical goods	5	374	4	26	40
ALTOONA (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Farm products - consumer goods	8	$1,628	7	60	$66
Groceries (full line)	2	2,211	12	88	98
Groceries (specialty lines)	10				
Machinery, equipment and supplies	3	71	4	11	12
Plumbing and heating	3	269	1	23	30
Waste materials	10	95	11	24	14
All other 5/	14	1,640	13	93	93
BULK TANK STATIONS					
Petroleum and its products 4/	9	1,772	1	1/109	1/171
AGENTS AND BROKERS	8	1,154	7	11	10
Groceries (specialty lines)	3	803	3	5	6
All other 6/	5	351	4	6	4
ASHEVILLE, NORTH CAROLINA	78	12,710	34	1/553	1/699
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	50	6,588	26	407	503
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	8	1,849	--	66	98
BULK TANK STATIONS (PETROLEUM) 2/	7	1,479	--	1/ 27	1/ 45
AGENTS AND BROKERS	10	2,334	7	29	35
ASSEMBLERS 3/	3	460	1	24	18
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	50	6,588	26	407	503
Automotive	5	380	1	44	64
Electrical goods	4	302	6	20	27
Farm products - consumer goods	6	516	6	45	50
Groceries (full line)	5	1,006	2	36	47
Groceries (specialty lines)	3	842	2	38	52
Machinery, equipment and supplies	5	336	--	20	42
All other 4/	22	3,206	9	204	221
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	8	1,849	--	66	98
Groceries (specialty lines)	4	1,568	--	43	64
All other 5/	4	281	--	23	34
BULK TANK STATIONS					
Petroleum and its products 2/	7	1,479	--	1/ 27	1/ 45
AGENTS AND BROKERS	10	2,334	7	29	35
Groceries (specialty lines)	4	1,635	2	19	20
All other 6/	6	699	5	10	15

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR ALLENTOWN, PENNSYLVANIA.

1/ Includes 1 establishment dealing in coal and coke; 1 in electrical goods; 2 in machinery, equipment and supplies; and 1 in metals and metal work (except scrap).
2/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in dry goods (specialty lines) and 1 in electrical goods; and 1 assembler dealing in farm products - consumer goods.
3/ Includes 1 establishment dealing in beer, wines and liquors; 1 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 2 in jewelry and optical goods; 2 in metals and metal work (except scrap); 1 in petroleum and its products; and 7 in all other products.
4/ Includes 1 establishment dealing in automotive products; 2 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 2 in farm products - consumer goods; 2 in furniture and house furnishings; 1 in jewelry and optical goods; and 1 in lumber and construction materials.

FOOTNOTES FOR ALTOONA, PENNSYLVANIA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in automotive products; 1 in farm products - consumer goods; 7 in groceries and foods (specialty lines); 1 in jewelry and optical goods; and 2 in machinery, equipment and supplies.
3/ Includes 1 establishment dealing in tobacco and its products (except leaf).
4/ Includes 1 commission bulk tank station.
5/ Includes 1 establishment dealing in amusement and sporting goods; 2 in clothing and furnishings; 1 in dry goods (full line); 1 in dry goods (specialty lines); 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 2 in paper and its products; 2 in tobacco and its products (except leaf), and 2 in all other products.
6/ Includes 1 establishment dealing in automotive products; 1 in coal and coke; 1 in farm products - consumer goods; 1 in lumber and construction materials; and 1 in machinery, equipment and supplies.

FOOTNOTES FOR ASHEVILLE, NORTH CAROLINA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 3 commission bulk tank stations with sales amounting to $576,000.
3/ Includes 1 establishment dealing in farm products - raw materials; 1 in farm products - consumer goods; and 1 in all other products.
4/ Includes 2 establishments dealing in amusement and sporting goods; 2 in beer, wines and liquors; 1 in clothing and furnishings; 1 in drugs (full line); 1 in dry goods (full line); 1 in dry goods (specialty lines); 1 in farm products - raw materials; 1 in farm supplies; 2 in hardware, 2 in paper and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); 1 in waste materials; and 3 in all other products.
5/ Includes 1 establishment dealing in jewelry and optical goods; 2 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.
6/ Includes 1 establishment dealing in farm products - consumer goods; 1 in lumber and construction materials; 1 in machinery, equipment and supplies; and 3 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabatically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
ATLANTA, GEORGIA	809	$328,474	315	1/ 9,473	1/ $15,701
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	360	107,868	173	4,598	6,814
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	170	108,699	1	3,318	5,932
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	99	49,232	--	846	1,762
BULK TANK STATIONS (PETROLEUM) 2/	16	7,175	1	1/ 295	2/ 448
AGENTS AND BROKERS	159	49,548	140	383	692
ASSEMBLERS 3/	5	5,952	--	33	53
KINDS OF BUSINESS					
FULL SERVICE AND LIMITED FUNCTION WHOLESALERS	360	107,868	173	4,598	6,814
Automotive	31	8,612	7	522	790
Beer, wines and liquors	11	1,622	5	166	163
Chemicals and paints	3	134	1	22	29
Clothing and furnishings	18	2,767	5	108	174
Drugs (full line)	5	4,692	--	176	240
Drugs and sundries (specialties)	15	1,344	6	153	243
Dry goods (full line)	3	1,541	7	73	144
Dry goods (specialty lines)	6				
Electrical goods	19	6,951	6	319	552
Farm products - raw materials	10	17,872	7	144	310
Farm products - consumer goods	31	8,160	19	388	386
Farm supplies	7	6,203	2	85	183
Groceries (full line)	14	5,517	7	144	202
Groceries (specialty lines)	41	8,457	28	471	640
Hardware	5	4,369	2	238	314
Jewelry and optical goods	3	731	--	64	114
Lumber and construction materials	7	1,241	4	69	73
Machinery, equipment and supplies	42	4,910	26	388	667
Paper and its products	7	1,600	2	90	166
Petroleum and its products	4	134	4	13	18
Plumbing and heating	8	951	5	65	118
Tobacco products (except leaf)	4	5,383	4	76	112
Waste materials	22	4,223	16	192	209
All other 4/	44	10,454	10	632	967
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	170	108,699	1	3,318	5,932
Amusement and sporting goods	6	2,009	--	135	170
Clothing and furnishings	4	607	--	48	91
Drugs and sundries (specialties)	6	1,733	--	94	225
Groceries (specialty lines)	28	39,978	--	896	1,437
Machinery, equipment and supplies	47	10,245	--	659	1,198
Metals and metal work (exc. scrap)	4	2,594	--	65	101
All other 5/	75	51,535	1	1,421	2,710

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
ATLANTA (continued)					
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	99	$49,232	--	846	$1,762
Amusement and sporting goods	4	2,627	--	152	221
Electrical goods	8	1,776	--	33	81
Groceries (specialty lines)	5	4,662	--	72	181
Metals and metal work (exc. scrap)	14	7,726	--	72	202
Plumbing and heating	7	308	--	18	36
All other 6/	61	32,133	--	499	1,041
BULK TANK STATIONS					
Petroleum and its products 2/	16	7,175	1	1/ 295	1/ 448
AGENTS AND BROKERS	159	49,548	140	383	692
Amusement and sporting goods	3	145	3	4	3
Automotive	9	886	7	25	29
Dry goods (full line)	1	1,840	1	16	38
Dry goods (specialty lines)	5				
Electrical goods	17	1,967	19	25	36
Farm products - raw materials	13	8,545	18	23	30
Farm supplies	8	2,319	9	16	25
Groceries (specialty lines)	24	17,204	18	79	205
Lumber and construction materials	11	1,065	7	25	42
Waste materials	4	958	3	10	20
All other 7/	64	14,619	55	160	264
ATLANTIC CITY, NEW JERSEY	108	14,196	55	1/ 718	1/ 996
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	91	9,918	55	590	790
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	11	3,294	--	97	156
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 3/	2				
BULK TANK STATIONS (PETROLEUM) 4/	4	984	--	1/ 31	1/ 50
KINDS OF BUSINESS					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	91	9,918	55	590	790
Automotive	4	236	2	33	47
Beer, wines and liquors	11	1,997	8	84	119
Clothing and furnishings	3	179	2	25	19
Farm products - consumer goods	15	1,401	10	73	100
Groceries (full line)	2	2,245	17	115	170
Groceries (specialty lines)	21				
Machinery, equipment and supplies	4	146	2	11	13
Paper and its products	3	118	1	18	24
Plumbing and heating	6	551	1	56	72
Tobacco products (except leaf)	3	1,849	--	47	65
Waste materials	6	108	5	28	21
All other 5/	13	1,088	7	100	140

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR ATLANTA, GEORGIA

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 1 commission bulk tank station.

3/ Includes 3 establishments dealing in farm products-raw materials; 1 in farm products-consumer goods; and 1 in farm supplies.

4/ Includes 11 establishments dealing in amusement and sporting goods; 2 in coal and coke; 8 in furniture and house furnishings; 2 in general merchandise; 2 in metals and metal work (except scrap); and 19 in all other products.

5/ Includes 26 establishments dealing in automotive products; 3 in beer, wines and liquors; 9 in chemicals and paints; 2 in dry goods (specialty lines); 12 in electrical goods; 1 in farm supplies; 3 in furniture and house furnishings; 1 in jewelry and optical goods; 4 in lumber and construction materials; 3 in paper and its products; 1 in petroleum and its products; 5 in plumbing and heating equipment and supplies; and 5 in all other products.

6/ Includes 2 establishments dealing in automotive products; 2 in chemicals and paints; 1 in clothing and furnishings; 3 in dry goods (specialty lines); 3 in farm supplies; 2 in furniture and house furnishings; 2 in hardware; 9 in lumber and construction materials; 26 in machinery, equipment and supplies; 4 in paper and its products; 1 in petroleum and its products; 2 in tobacco and its products (except leaf); and 4 in all other products.

7/ Includes 2 establishments dealing in chemicals and paints; 1 in clothing and furnishings; 3 in coal and coke; 1 in drugs and drug sundries (specialty lines); 7 in farm products-consumer goods; 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 26 in machinery, equipment and supplies; 3 in metals and metal work (except scrap); 4 in paper and its products; 7 in plumbing and heating equipment and supplies; and 6 in all other products.

FOOTNOTES FOR ATLANTIC CITY, NEW JERSEY

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 3 establishments dealing in farm products - consumer goods; 6 in groceries and foods (specialty lines); and 2 in machinery, equipment and supplies.

3/ Includes 1 establishment dealing in chemicals and paints and 1 in machinery, equipment and supplies.

4/ Includes 1 commission bulk tank station.

5/ Includes 2 establishments dealing in chemicals and paints; 2 in drugs and drug sundries (specialty lines); 2 in lumber and construction materials; and 7 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
AUGUSTA, GEORGIA	129	$26,392	94	1/ 734	1/ $887
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	75	9,842	61	487	562
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	8	3,650	--	82	114
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 3/	1				
BULK TANK STATIONS (PETROLEUM) 4/	9	1,535	--	1/ 58	1/ 93
AGENTS AND BROKERS	33	9,681	30	86	100
ASSEMBLERS	3	1,684	3	21	18
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	75	9,842	61	487	562
Beer, wines and liquors	6	231	4	24	18
Dry goods (full line)	6	981	8	47	63
Dry goods (specialty lines)	1				
Farm products - raw materials	3	980	--	9	24
Farm products - consumer goods	6	469	6	38	43
Groceries (full line)	10	3,560	7	107	152
Groceries (specialty lines)	12	605	9	74	73
Machinery, equipment and supplies	5	138	3	17	14
Petroleum and its products	3	121	2	19	31
Tobacco products (except leaf)	4	642	3	20	14
Waste materials	4	722	3	28	16
All other 5/	15	1,393	16	104	114
BULK TANK STATIONS					
Petroleum and its products 4/	9	1,535	--	1/ 58	1/ 93
AGENTS AND BROKERS	33	9,681	30	86	100
Farm products - raw materials	17	6,349	14	63	77
Groceries (specialty lines)	11	3,259	11	13	12
All other 6/	5	73	5	10	11
ASSEMBLERS	3	1,684	3	21	18
Farm products - raw materials	3	1,684	3	21	18
AUSTIN, TEXAS	92	15,134	61	1/ 637	1/ 810
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	55	9,519	42	431	547
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	10	1,583	--	60	95
BULK TANK STATIONS (PETROLEUM) 2/	14	1,734	9	1/ 99	1/ 128
AGENTS AND BROKERS	7	2,010	8	21	16
ALL OTHER 3/	6	288	2	26	24
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	55	9,519	42	431	547
Automotive	4	165	3	24	17
Beer, wines and liquors	4	206	6	17	13
Farm products - raw materials	4	2,131	5	19	34
Farm products - consumer goods	8	398	7	36	34
Groceries (full line)	4	2,926	1	91	151
Groceries (specialty lines)	6	251	6	19	13
Hardware	3	1,220	1	80	133
Machinery, equipment and supplies	4	80	3	10	9
Paper and its products	3	267	2	19	22
Waste materials	3	153	2	38	18
All other 4/	12	1,722	6	78	103

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
AUSTIN (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	10	$1,583	--	60	$96
Groceries (specialty lines)	6	1,485	--	51	77
All other 5/	4	98	--	9	18
BULK TANK STATIONS 2/					
Petroleum and its products	14	1,734	9	1/ 99	1/ 128
AGENTS AND BROKERS	7	2,010	8	21	16
Groceries (specialty lines)	3	480	3	8	6
All other 6/	4	1,530	5	13	10
BALTIMORE, MARYLAND	1,622	424,478	1,176	15,072	22,006
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,171	179,629	944	9,877	13,470
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	126	97,632	3	3,017	4,962
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	48	48,000	1	370	984
BULK TANK STATIONS (PETROLEUM)	24	27,392	3	948	1,232
AGENTS AND BROKERS	237	63,666	213	638	1,085
ASSEMBLERS	16	8,159	12	222	273
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,171	179,629	944	9,877	13,470
Amusement and sporting goods	16	1,084	12	87	116
Automotive	42	2,927	35	316	449
Beer, wines and liquors	40	12,858	17	568	808
Chemicals and paints	21	2,127	17	111	168
Clothing and furnishings	100	8,679	104	410	586
Drugs (full line)	3	3,278	2	123	190
Dry goods (full line)	2	7,231	39	373	580
Dry goods (specialty lines)	44				
Electrical goods	32	7,038	14	382	683
Farm products - raw materials	13	3,596	14	95	124
Farm products - consumer goods	133	15,812	134	546	652
Farm supplies	17	4,159	9	165	246
Groceries (full line)	13	13,967	12	405	520
Groceries (specialty lines)	211	24,994	182	1,559	1,916
Hardware	16	1,567	13	129	156
Jewelry and optical goods	16	3,189	23	138	189
Lumber and construction materials	40	6,151	22	392	601
Machinery, equipment and supplies	103	9,425	57	804	1,262
Paper and its products	44	5,862	28	329	517
Petroleum and its products	6	244	6	27	30
Plumbing and heating	29	4,233	12	388	606
Tobacco products (except leaf)	29	10,373	28	283	378
Waste materials	61	4,722	55	581	429
All other 1/	140	26,113	109	1,666	2,264
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	126	97,632	3	3,017	4,962
Amusement and sporting goods	4	1,055	--	67	136
Automotive	9	21,823	--	327	597
Beer, wines and liquors	6	7,906	--	87	201
Chemicals and paints	8	1,381	--	48	103
Drugs and sundries (specialties)	5	1,885	--	143	256
Electrical goods	4	580	--	21	48
Farm supplies	4	5,382	--	169	311
Groceries (specialty lines)	25	41,608	--	783	1,330
Plumbing and heating	7	1,174	--	73	114
All other 2/	54	14,838	3	1,299	1,866

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR AUGUSTA, GEORGIA

1/ Does not include employment and payroll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in beer, wines and liquors; 6 in groceries and foods (specialty lines); and 1 in jewelry and optical goods.
3/ Includes 1 establishment dealing in tobacco and its products (except leaf).
4/ Includes 3 commission bulk tank stations with sales amounting to $376,000.
5/ Includes 1 establishment dealing in automotive products; 1 in drugs (full line); 2 in electrical goods; 1 in farm supplies; 2 in jewelry and optical goods; 2 in lumber and construction materials; 1 in paper and its products; 2 in plumbing and heating equipment and supplies; and 3 in all other products.
6/ Includes 1 establishment dealing in lumber and construction materials; 3 in machinery, equipment and supplies; and 1 in all other products.

FOOTNOTES FOR AUSTIN, TEXAS

1/ Does not include employment and payroll of commission bulk tank stations. (See text).
2/ Includes 2 commission bulk tank stations.
3/ Includes 2 manufacturers' sales offices (without stocks) dealing in groceries and foods (specialty lines) and 4 assemblers, 3 dealing in farm products - raw materials and 1 in farm products - consumer goods.
4/ Includes 2 establishments dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 1 in general merchandise; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 1 in all other products.
5/ Includes 1 establishment dealing in beer, wines and liquors; 1 in electrical goods; and 2 in machinery, equipment and supplies.
6/ Includes 2 establishments dealing in farm products - raw materials; 1 in machinery, equipment and supplies; and 1 in all other products.

FOOTNOTES FOR BALTIMORE, MARYLAND

See next page for footnotes for Baltimore.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
BALTIMORE (continued)					
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	48	$48,000	1	370	$984
Machinery, equipment and supplies	14	13,586	--	76	242
Metals and metal work (exc. scrap)	8	16,696	--	93	214
All other 3/	26	17,718	1	201	528
BULK TANK STATIONS					
Petroleum and its products	24	27,392	3	948	1,232
AGENTS AND BROKERS	237	63,666	213	638	1,085
Automotive	4	108	2	7	10
Chemicals and paints	5	2,515	4	22	34
Clothing and furnishings	12	545	14	10	9
Coal and coke	15	6,431	8	47	109
Dry goods (specialty lines)	22	5,113	17	13	34
Farm products - raw materials	16	8,166	20	31	60
Farm products - consumer goods	57	16,660	49	307	441
Furniture and house furnishings	8	369	7	6	4
Groceries (specialty lines)	34	16,042	33	87	183
Hardware	4	1,314	4	7	22
Lumber and construction materials	9	712	7	18	29
Machinery, equipment and supplies	19	777	17	20	36
Paper and its products	3	920	3	15	31
Plumbing and heating	3	140	4	1	--
All other 4/	26	3,854	24	47	83
ASSEMBLERS	16	8,159	12	222	273
Farm products - raw materials	6	4,912	3	31	64
Farm products - consumer goods	4	1,586	--	20	42
Groceries (specialty lines)	6	1,661	9	171	167
BAYONNE, NEW JERSEY	36	15,902	13	310	510
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	27	3,021	13	153	196
BULK TANK STATIONS (PETROLEUM)	4	10,408	--	110	223
ALL OTHER 1/	5	2,473	--	47	91
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	27	3,021	13	153	196
Groceries (specialty lines)	6	380	6	18	18
Tobacco products (except leaf)	5	1,197	2	23	33
All other 2/	16	1,444	5	112	145
BULK TANK STATIONS					
Petroleum and its products	4	10,408	--	110	223
BEAUMONT, TEXAS	90	23,129	48	1/ 853	1/ 1,185
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	45	11.919	33	589	828
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	3,539	--	129	176
BULK TANK STATIONS (PETROLEUM) 2/	14	1,994	8	1/ 82	1/ 116
ASSEMBLERS	5	1,224	2	24	30
ALL OTHER 3/	8	4,453	5	29	35
BEAUMONT (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	45	$11,919	33	589	$828
Beer, wines and liquors	5	710	5	24	41
Farm products - consumer goods	3	321	1	86	35
Groceries (full line)	5	4,355	1	202	329
Groceries (specialty lines)	5	584	6	41	37
Lumber and construction materials	3	235	2	12	6
Machinery, equipment and supplies	7	2,263	4	56	168
Tobacco products (except leaf)	3	994	2	18	26
Waste materials	6	585	6	56	59
All other 4/	8	1,872	6	94	127
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	3,539	--	129	176
Groceries (specialty lines)	11	2,798	--	98	134
All other 5/	7	741	--	31	42
BULK TANK STATIONS 2/					
Petroleum and its products	14	1,994	8	1/ 82	1/ 116
ASSEMBLERS	5	1,224	2	24	30
Farm products - raw materials	5	1,224	2	24	30
BERKELEY, CALIFORNIA	36	3,620	20	194	349
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	29	1,571	19	110	157
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	4	1,707	--	75	169
ALL OTHER 2/	3	342	1	9	23
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	29	1,571	19	110	157
Automotive	5	244	2	19	34
Farm products - consumer goods	4	300	1	33	46
Groceries (full line)	2	447	9	11	9
Groceries (specialty lines)	6				
Lumber and construction materials	4	358	1	27	40
Machinery, equipment and supplies	4	144	2	13	18
All other 3/	4	78	4	7	10
BETHLEHEM, PENNSYLVANIA	40	14,399	33	561	1,224
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	31	2,539	30	144	170
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	4	1,419	1	66	120
ALL OTHER 2/	5	10,441	2	351	934
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	31	2,539	30	144	170
Beer, wines and liquors	5	186	5	15	16
Farm products - consumer goods	5	483	5	39	47
Groceries (specialty lines)	4	46	5	3	2
Machinery, equipment and supplies	3	218	2	14	15
Plumbing and heating	3	351	--	28	40
Tobacco products (except leaf)	4	841	4	11	17
All other 3/	7	414	9	34	33

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR BALTIMORE, MARYLAND

1/ Includes 21 establishments dealing in coal and coke; 22 in drugs and drug sundries (specialty lines); 21 in furniture and house furnishings; 2 in general merchandise; 24 in metals and metal work (except scrap); and 50 in all other products.
2/ Includes 3 establishments dealing in clothing and furnishings; 3 in dry goods (specialty lines); 3 in furniture and house furnishings; 1 in jewelry and optical goods; 7 in lumber and construction materials; 31 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); 2 in paper and its products; 1 in petroleum and its products; and 2 in all other products.
3/ Includes 2 establishments dealing in beer, wines and liquors; 2 in chemicals and paints; 2 in dry goods (specialty lines); 5 in electrical goods; 1 in farm supplies; 2 in groceries and foods (specialty lines); 3 in lumber and construction materials; 2 in paper and its products; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 4 in all other products.
4/ Includes 2 establishments dealing in amusement and sporting goods; 1 in drugs and drug sundries (specialty lines); 3 in electrical goods; 9 in farm supplies; 1 in general merchandise; 2 in jewelry and optical goods; 1 in metals and metal work (except scrap); 1 in tobacco and its products (except leaf); and 6 in all other products.

FOOTNOTES FOR BAYONNE, NEW JERSEY

1/ Includes 4 manufacturers' sales branches with stocks, 2 dealing in groceries and foods (specialty lines); 1 in plumbing and heating equipment and supplies; and 1 in all other products; and 1 agent and broker dealing in all other products.
2/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive; 2 in beer, wines and liquors; 2 in farm products - consumer goods; 1 in hardware; 1 in lumber and construction materials; 1 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); 1 in paper and its products; 2 in plumbing and heating equipment and supplies; 1 in waste materials; and 2 in all other products.

FOOTNOTES FOR BEAUMONT, TEXAS

1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in machinery, equipment and supplies and 1 in tobacco and its products (except leaf); 6 agents and brokers, 2 dealing in groceries and foods (specialty lines); 1 in lumber and construction materials; 2 in machinery, equipment and supplies; and 1 in all other products.
4/ Includes 1 establishment dealing in automotive products; 2 in clothing and furnishings; 2 in drugs (full line); 1 in electrical goods; 1 in farm products - raw materials; and 1 in hardware.
5/ Includes 2 establishments dealing in beer, wines and liquors; 1 in farm products - consumer goods; 3 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.

FOOTNOTES FOR BERKELEY, CALIFORNIA

1/ Includes 4 manufacturers' sales branches (with stocks), 3 dealing in chemicals and paints; and 1 in groceries and foods (specialty lines).
2/ Includes 1 manufacturers' sales office (without stocks) dealing in all other products; and 2 assemblers, 1 dealing in farm products - consumer goods; and 1 in all other products.
3/ Includes 1 establishment dealing in beer, wines and liquors; 1 in metals and metal work (except scrap); and 2 in all other products.

FOOTNOTES FOR BETHLEHEM, PENNSYLVANIA

1/ Includes 1 establishment dealing in farm products - consumer goods; 1 in groceries and foods (specialty lines); and 2 in machinery, equipment and supplies.
2/ Includes 3 manufacturers' sales offices (without stocks) dealing in metals and metal work (except scrap); and 2 agents and brokers, 1 dealing in coal and coke; and 1 in all other products.
3/ Includes 2 establishments dealing in automotive products; 1 dealing in electrical goods; 2 in lumber and construction materials; 1 in paper and its products; and 1 in waste materials.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
BINGHAMTON, NEW YORK	120	$22,636	59	1/ 1,157	1/ $1,749
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	87	16,153	53	895	1,342
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	2,259	--	124	203
BULK TANK STATIONS (PETROLEUM) 2/	13	2,893	--	1/ 123	1/ 183
ALL OTHER 3/	6	1,331	6	15	21
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	87	16,153	53	895	1,342
Automotive	10	848	5	97	147
Beer, wines and liquors	7	1,030	4	47	63
Electrical goods	6	1,625	2	62	104
Farm products - consumer goods	9	1,747	8	58	80
Groceries (full line)	3	2,458	--	85	177
Groceries (specialty lines)	7	1,497	9	59	87
Jewelry and optical goods	4	131	5	15	18
Machinery, equipment and supplies	11	859	6	60	107
Paper and its products	3	564	1	37	95
Tobacco products (except leaf)	4	1,082	2	26	45
All other 4/	23	4,312	11	329	421
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	2,259	--	124	203
Groceries (specialty lines)	5	1,478	--	51	77
Machinery, equipment and supplies	5	412	--	40	82
All other 5/	4	369	--	33	44
BULK TANK STATIONS 2/					
Petroleum and its products	13	2,893	--	1/ 123	1/ 183
BIRMINGHAM, ALABAMA	395	118,223	203	4,411	6,678
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	233	56,529	145	2,873	4,156
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	63	29,853	3	889	1,440
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	22	9,386	--	148	327
BULK TANK STATIONS (PETROLEUM)	12	4,232	1	322	451
AGENTS AND BROKERS	62	18,020	52	162	285
ASSEMBLERS	3	203	2	17	19
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	233	56,529	145	2,873	4,156
Amusement and sporting goods	3	218	3	19	40
Automotive	11	1,474	6	125	147
Drugs (full line)	4	2,888	3	150	216
Drugs and sundries (specialties)	3				
BIRMINGHAM (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Dry goods (full line)	4	$1,325	2	78	$140
Dry goods (specialty lines)	2				
Electrical goods	7	2,462	2	101	209
Farm products - raw materials	4	1,772	5	18	22
Farm products - consumer goods	36	4,529	37	213	237
Groceries (full line)	13	5,788	15	172	253
Groceries (specialty lines)	43	8,055	28	423	599
Hardware	4	7,278	--	494	803
Lumber and construction materials	14	6,373	2	216	393
Machinery, equipment and supplies	27	5,815	15	250	354
Paper and its products	5	812	2	53	103
Tobacco products (except leaf)	3	2,197	1	39	60
Waste materials	12	1,239	7	217	203
All other 1/	36	3,904	17	303	375
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	63	29,853	3	889	1,440
Groceries (specialty lines)	15	10,246	--	343	446
Machinery, equipment and supplies	23	4,394	--	218	412
All other 2/	25	15,213	3	328	582
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	22	9,386	--	148	327
Electrical goods	5	2,328	--	23	60
Machinery, equipment and supplies	7	476	--	16	49
All other 3/	10	6,582	--	109	218
BULK TANK STATIONS					
Petroleum and its products	12	4,232	1	322	451
AGENTS AND BROKERS	62	18,020	52	162	285
Coal and coke	7	2,700	3	58	170
Farm products - raw materials	3	4,549	1	10	8
Farm products - consumer goods	3	999	3	10	10
Groceries (specialty lines)	15	5,776	16	33	35
Lumber and construction materials	4	282	5	3	2
Machinery, equipment and supplies	11	451	7	23	29
Plumbing and heating	3	320	3	3	3
All other 4/	16	2,943	14	22	28
ASSEMBLERS 5/	3	203	2	17	19

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR BINGHAMTON, NEW YORK

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 2 commission bulk tank stations.

3/ Includes 1 manufacturers' sales office (without stocks) dealing in machinery, equipment and supplies; and 5 agents and brokers; 3 dealing in drugs and drug sundries (specialty lines); 1 in farm supplies; and 1 in groceries and foods (specialty lines).

4/ Includes 2 establishments dealing in clothing and furnishings; 2 in coal and coke; 1 in drugs (full line); 2 in dry goods (full line); 2 in farm products-raw materials; 1 in farm supplies; 2 in hardware; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); 2 in plumbing and heating equipment and supplies; 2 in waste materials; and 5 in all other products.

5/ Includes 1 establishment dealing in automotive products; 1 in jewelry and optical goods; and 2 in plumbing and heating equipment and supplies.

FOOTNOTES FOR BIRMINGHAM, ALABAMA

1/ Includes 1 establishment dealing in chemicals and paints; 10 in clothing and furnishings; 2 in coal and coke; 2 in furniture and house furnishings; 3 in jewelry and optical goods; 2 in metals and metal work (except scrap); 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 13 in all other products.

2/ Includes 8 establishments dealing in automotive products; 4 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 3 in metals and metal work (except scrap); 1 in paper and its products; 3 in plumbing and heating equipment and supplies; and 1 in all other products.

3/ Includes 2 establishments dealing in chemicals and paints; 1 in coal and coke; 2 in lumber and construction materials; 3 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).

4/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive; 1 in chemicals and paints; 1 in clothing and furnishings; 3 in electrical goods; 3 in farm supplies; 1 in furniture and house furnishings; 3 in metals and metal work (except scrap); and 1 in waste materials.

5/ Includes 1 establishment dealing in farm products-raw materials; 1 in farm supplies; and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
BOSTON, MASSACHUSETTS	3,330	$1,333,016	1,852	32,334 1/	$60,755 1/
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,969	634,146	1,152	20,917	36,062
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	324	241,811	6	6,834	14,985
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	190	96,786	6	1,552 1/	3,702 1/
BULK TANK STATIONS (PETROLEUM) 2/	20	28,657	5	459 1/	779 1/
AGENTS AND BROKERS	810	302,184	676	2,001	4,361
ASSEMBLERS	17	29,432	7	571	864
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,969	634,146	1,152	20,917	36,062
Amusement and sporting goods	33	2,953	19	213	309
Automotive	71	23,711	27	1,243	1,790
Beer, wines and liquors	65	25,336	19	1,073	1,778
Chemicals and paints	44	10,576	16	396	743
Clothing and furnishings	220	36,010	149	1,326	2,502
Coal and coke	23	58,130	6	488	1,047
Drugs (full line)	4	13,538	--	540	709
Drugs and sundries (specialties)	20	923	10	76	94
Dry goods (full line)	2	17,640	70	644	1,201
Dry goods (specialty lines)	103				
Electrical goods	51	15,986	21	947	1,527
Farm products - raw materials	68	120,374	41	901	2,543
Farm products - consumer goods	199	65,701	157	1,597	2,744
Farm supplies	4	841	1	31	58
Furniture and house furnishings	70	11,551	51	740	1,163
Groceries (full line)	25	27,113	1	1,479	2,204
Groceries (specialty lines)	276	69,652	174	2,964	4,961
Hardware	17	2,582	9	198	328
Jewelry and optical goods	59	5,330	49	327	543
Lumber and construction materials	27	10,774	14	630	1,059
Machinery, equipment and supplies	184	18,302	80	1,503	2,633
Metals and metal work (exc. scrap)	20	3,642	3	270	475
Paper and its products	85	13,228	40	1,041	1,702
Petroleum and its products	6	712	1	24	32
Plumbing and heating	35	5,265	10	406	688
Tobacco products (except leaf)	29	18,697	18	277	514
Waste materials	64	13,520	53	533	743
All other 3/	165	42,059	113	1,050	1,972
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	324	241,811	6	6,834	14,985
Automotive	25	28,571	--	801	1,416
Beer, wines and liquors	6	8,588	--	84	202
Chemicals and paints	37	20,641	1	490	1,376
Drugs and sundries (specialties)	8	1,771	--	98	223
Dry goods (specialty lines)	9	4,996	1	112	224
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) (continued)					
Electrical goods	17	$15,759	--	419	$947
Farm products - consumer goods	4	1,221	--	53	86
Groceries (specialty lines)	34	70,427	--	957	1,927
Jewelry and optical goods	4	903	--	111	170
Machinery, equipment and supplies	87	29,216	--	2,077	5,171
Metals and metal work (exc. scrap)	7	5,054	--	181	328
Paper and its products	10	5,017	--	65	113
Plumbing and heating	16	4,758	--	290	492
All other 4/	60	44,889	4	1,096	2,310
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	190	96,786	6	1,552	3,702
Amusement and sporting goods	5	6,020	--	188	299
Electrical goods	7	2,012	--	20	58
Furniture and house furnishings	7	3,070	1	29	79
Lumber and construction materials	15	5,248	1	207	433
Machinery, equipment and supplies	50	10,143	--	244	627
Paper and its products	12	4,803	--	60	171
Plumbing and heating	9	1,360	--	52	140
All other 5/	85	64,130	4	752	1,895
BULK TANK STATIONS 2/					
Petroleum and its products	20	28,657	5	1/ 459	1/ 779
AGENTS AND BROKERS	810	302,184	676	2,001	4,361
Amusement and sporting goods	9	459	9	13	19
Automotive	5	422	6	11	12
Clothing and furnishings	100	8,497	94	50	72
Drugs and sundries (specialties)	3	51	3	7	5
Dry goods (specialty lines)	98	25,248	86	106	345
Farm products - raw materials	108	106,151	116	262	709
Furniture and house furnishings	31	2,628	26	60	98
Groceries (specialty lines)	99	67,120	81	335	793
Jewelry and optical goods	3	273	3	8	17
Lumber and construction materials	18	1,973	10	59	89
Machinery, equipment and supplies	80	10,440	61	175	319
Metals and metal work (exc. scrap)	9	828	6	19	45
Paper and its products	16	2,073	11	50	102
Plumbing and heating	14	557	13	17	21
Waste materials	11	2,124	6	20	37
All other 6/	206	73,340	145	809	1,678
ASSEMBLERS	17	29,432	7	571	864
Farm products - consumer goods	9	9,808	5	171	313
All other 7/	8	19,624	2	400	551

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR BOSTON, MASSACHUSETTS.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 commission bulk tank station.
3/ Includes 1 establishment dealing in general merchandise and 164 in all other products.
4/ Includes 7 establishments dealing in amusement and sporting goods; 12 in clothing and furnishings; 8 in furniture and house furnishings; 3 in hardware; 5 in lumber and construction materials; 1 in petroleum and its products; 2 in tobacco and its products (except leaf); and 22 in all other products.
5/ Includes 3 establishments dealing in automotive products; 11 in chemicals and paints; 11 in clothing and furnishings; 12 in dry goods (specialty lines); 1 in farm products - consumer goods; 1 in farm supplies; 8 in groceries and foods (specialty lines); 1 in jewelry and optical goods; 23 in metals and metal work (except scrap); 1 in petroleum and its products; 1 in tobacco and its products (except leaf); and 12 in all other products.
6/ Includes 1 establishment dealing in beer, wines and liquors; 21 in chemicals and paints; 8 in coal and coke; 32 in electrical goods; 51 in farm products - consumer goods; 4 in farm supplies; 2 in general merchandise; 12 in hardware; 1 in tobacco and its products (except leaf); and 74 in all other products.
7/ Includes 2 establishments dealing in farm products - raw materials; 5 in groceries and foods (specialty lines); and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
BRIDGEPORT, CONNECTICUT	192	$37,339	96	1/ 1,870	1/ $2,916
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	153	25,896	94	1,453	2,224
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	25	5,910	1	276	449
BULK TANK STATIONS (PETROLEUM) 2/	10	5,265	--	1/ 131	1/ 228
ALL OTHER 3/	4	268	1	10	15
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	153	25,896	94	1,453	2,224
Automotive	8	697	8	53	72
Beer, wines and liquors	11	2,190	6	80	123
Coal and coke	5	1,171	2	68	91
Dry goods (full line)	1	175	4	10	11
Dry goods (specialty lines)	3				
Electrical goods	8	672	1	61	106
Farm products - consumer goods	20	4,258	18	254	340
Groceries (full line)	5	2,457	3	78	107
Groceries (specialty lines)	20	4,276	13	119	218
Lumber and construction materials	3	1,424	--	115	210
Machinery, equipment and supplies	15	1,729	8	119	196
Metals and metal work (exc. scrap)	4	330	1	38	59
Paper and its products	6	499	5	36	63
Plumbing and heating	9	1,234	5	85	134
Tobacco products (except leaf)	3	1,672	1	32	57
Waste materials	11	931	8	98	130
All other 4/	21	2,161	11	207	307
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	25	5,910	1	276	449
Groceries (specialty lines)	10	4,358	--	173	250
Machinery, equipment and supplies	5	442	--	41	95
All other 5/	10	1,110	1	62	104
BULK TANK STATIONS					
Petroleum and its products 2/	10	5,265	--	1/ 131	1/ 228
BROCKTON, MASSACHUSETTS	77	10,364	48	1/ 513	1/ 715
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	54	4,103	43	249	308
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	9	2,921	--	135	219
BULK TANK STATIONS (PETROLEUM) 3/	9	2,688	2	1/ 103	1/ 157
ALL OTHER 4/	5	652	3	26	31
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	54	4,103	43	249	308
Beer, wines and liquors	3	338	4	19	27
Clothing and furnishings	3	145	3	7	6
Farm products - consumer goods	7	644	9	51	50
Groceries (full line)	2	788	--	34	55
Groceries (specialty lines)	3				
Machinery, equipment and supplies	3	70	2	8	6
Paper and its products	4	394	4	30	37
Waste materials	8	136	5	18	22
All other 5/	21	1,588	16	82	105
BULK TANK STATIONS 3/					
Petroleum and its products	9	2,688	2	1/ 103	1/ 157
BUFFALO, NEW YORK	892	$350,096	428	1/ 9,080	1/ $15,347
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	564	128,932	349	5,792	8,839
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	114	92,007	2	1,905	3,507
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	72	32,835	--	1/ 470	1,025
BULK TANK STATIONS (PETROLEUM) 2/	19	10,910	3	1/ 417	1/ 900
AGENTS AND BROKERS	118	69,721	74	445	948
ASSEMBLERS 3/	5	15,691	--	51	128
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	564	128,932	349	5,792	8,839
Amusement and sporting goods	10	886	2	66	105
Automotive	31	9,881	18	438	601
Beer, wines and liquors	13	3,533	9	185	231
Chemicals and paints	17	1,323	1	124	211
Clothing and furnishings	10	1,180	5	112	130
Coal and coke	14	7,702	4	198	355
Drugs (full line)	2	5,542	2	209	317
Drugs and sundries (specialties)	5				
Dry goods (full line)	2	632	10	24	24
Dry goods (specialty lines)	7				
Electrical goods	21	5,034	7	360	619
Farm products - raw materials	6	10,974	2	74	167
Farm products - consumer goods	71	20,610	71	685	1,042
Farm supplies	10	8,889	1	128	346
Furniture and house furnishings	15	884	9	62	86
Groceries (full line)	12	6,750	6	260	360
Groceries (specialty lines)	66	7,608	44	389	554
Hardware	6	5,976	1	446	667
Jewelry and optical goods	20	1,101	15	93	119
Lumber and construction materials	29	3,902	8	348	500
Machinery, equipment and supplies	59	4,578	25	428	703
Metals and metal work (exc. scrap)	6	1,567	1	62	110
Paper and its products	25	4,559	11	278	494
Plumbing and heating	14	1,827	4	148	241
Tobacco products (except leaf)	23	7,736	27	117	196
Waste materials	42	4,342	36	375	435
All other 4/	28	1,916	30	183	226
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	114	92,007	2	1,905	3,507
Amusement and sporting goods	4	1,264	--	74	142
Automotive	16	36,357	--	444	838
Chemicals and paints	4	898	--	40	83
Drugs and sundries (specialties)	4	468	--	11	17
Electrical goods	7	7,343	--	166	402
Furniture and house furnishings	5	1,181	--	47	90
Groceries (specialty lines)	17	14,239	--	356	595
Lumber and construction materials	5	1,262	--	101	121
Machinery, equipment and supplies	29	5,499	2	307	597
Metals and metal work (exc. scrap)	7	2,856	--	128	206
Plumbing and heating	6	1,799	--	103	156
All other 5/	10	18,841	--	128	260

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR BRIDGEPORT, CONNECTICUT.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 commission bulk tank stations.
3/ Includes 1 manufacturers' sales office (without stocks), dealing in machinery, equipment and supplies; 2 agents and brokers, 1 dealing in machinery, equipment and supplies and 1 in plumbing and heating equipment and supplies; and 1 assembler dealing in farm products - raw materials.
4/ Includes 2 establishments dealing in amusement and sporting goods; 2 in chemicals and paints; 2 in clothing and furnishings; 2 in drugs and drug sundries (specialty lines); 2 in farm products - raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 2 in general merchandise; 1 in hardware; and 6 in all other products.
5/ Includes 1 establishment dealing in amusement and sporting goods; 3 in automotive; 1 in beer, wines and liquors; 1 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 1 in jewelry and optical goods; 1 in paper and its products; and 1 in plumbing and heating equipment and supplies.

FOOTNOTES FOR BROCKTON, MASSACHUSETTS.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 6 establishments dealing in groceries and foods (specialty lines); 1 in jewelry and optical goods; and 2 in machinery, equipment and supplies
3/ Includes 1 commission bulk tank station.
4/ Includes 3 agents and brokers, 1 dealing in automotive products; 1 in machinery, equipment and supplies; and 1 in all other products; and 2 assemblers, 1 dealing in farm products - raw materials and 1 in farm products - consumer goods.
5/ Includes 2 establishments dealing in automotive products; 1 in chemicals and paints; 2 in electrical goods; 1 in hardware; 2 in tobacco and its products (except leaf); and 13 in all other products.

FOOTNOTES FOR BUFFALO, NEW YORK.

See next page for footnotes for Buffalo.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
BUFFALO (continued):					
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	72	$32,835	--	470	$1,025
Amusement and sporting goods	4	2,425	--	100	165
Chemicals and paints	6	3,556	--	21	53
Electrical goods	5	760	--	17	51
Groceries (specialty lines)	4	1,574	--	26	55
Lumber and construction materials	4	3,527	--	100	181
Machinery, equipment and supplies	20	3,739	--	60	149
Metals and metal work (exc. scrap)	13	9,930	--	86	230
Plumbing and heating	7	380	--	16	32
All other 6/	9	6,944	--	44	109
BULK TANK STATIONS 2/					
Petroleum and its products	19	10,910	3	1/ 417	1/ 900
AGENTS AND BROKERS	118	69,721	74	445	948
Chemicals and paints	3	297	3	10	22
Coal and coke	11	9,024	1	52	138
Farm products - raw materials	24	37,754	10	107	219
Farm products - consumer goods	23	7,392	21	114	189
Farm supplies	3	3,339	2	8	32
Groceries (specialty lines)	20	8,487	12	53	135
Machinery, equipment and supplies	15	909	9	41	77
Plumbing and heating	3	104	1	8	6
All other 7/	16	2,415	15	52	130
CAMBRIDGE, MASSACHUSETTS	113	49,561	30	1/1,944	1/3,407
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	67	13,116	26	777	1,259
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	33	31,319	--	959	1,794
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	4	271	--	10	22
AGENTS AND BROKERS 3/	5	524	4	5	10
ALL OTHER 4/	4	4,331	--	1/ 193	1/ 322
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	67	13,116	26	777	1,259
Automotive	7	181	2	24	24
Electrical goods	6	548	6	37	59
Farm products - consumer goods	5	158	2	12	17
Groceries (full line)	1	3,405	--	221	350
Groceries (specialty lines)	7				
Machinery, equipment and supplies	8	1,850	1	175	309
Metals and metal work (exc. scrap)	3	1,351	--	47	71
Paper and its products	7	1,931	3	90	179
Plumbing and heating	5	387	2	22	36
Tobacco products (except leaf)	5	1,658	3	24	29
Waste materials	4	356	1	52	56
All other 5/	11	1,291	6	73	129
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	33	31,319	--	959	1,794
Groceries (specialty lines)	8	15,089	--	421	810
Machinery, equipment and supplies	6	1,653	--	78	150
Plumbing and heating	4	447	--	20	41
All other 6/	15	14,130	--	440	793
CAMDEN, NEW JERSEY	126	$19,527	83	1/ 989	1/ $1,416
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	108	12,744	79	780	1,042
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	6	1,280	--	49	88
BULK TANK STATIONS (PETROLEUM) 3/	8	5,425	--	1/158	1/283
ALL OTHER 4/	4	78	4	2	2
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	108	12,744	79	780	1,042
Automotive	8	618	2	60	90
Beer, wines and liquors	14	2,512	8	116	180
Farm products - consumer goods	8	753	6	39	54
Groceries (full line)	3	1,677	--	48	87
Groceries (specialty lines)	17	2,635	15	238	308
Machinery, equipment and supplies	3	86	2	16	24
Paper and its products	11	393	10	28	34
Plumbing and heating	4	770	1	45	69
Tobacco products (except leaf)	4	1,486	3	25	30
Waste materials	19	498	19	70	61
All other 5/	17	1,316	13	95	105
BULK TANK STATIONS 3/					
Petroleum and its products	8	5,425	--	1/158	1/283
CANTON, OHIO	128	28,944	60	1/ 1,214	1/ 1,847
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	94	21,776	54	959	1,473
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	12	2,109	--	125	189
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 3/	2				
BULK TANK STATIONS (PETROLEUM) 4/	12	2,604	1	1/109	1/154
AGENTS AND BROKERS	8	2,455	5	21	31
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	94	21,776	54	959	1,473
Automotive	7	435	4	61	89
Beer, wines and liquors	9	1,205	3	68	90
Coal and coke	3	1,074	1	27	45
Electrical goods	5	801	2	57	111
Farm products - consumer goods	6	815	4	70	105
Groceries (full line)	4	2,430	--	104	169
Groceries (specialty lines)	10	2,399	7	101	146
Lumber and construction materials	6	1,197	1	55	123
Machinery, equipment and supplies	11	834	5	76	111
Tobacco products (except leaf)	5	1,659	3	42	42
Waste materials	11	6,608	8	100	163
All other 5/	17	2,319	16	198	279
BULK TANK STATIONS 4/					
Petroleum and its products	12	2,604	1	1/109	1/154
AGENTS AND BROKERS	8	2,455	5	21	31
Groceries (specialty lines)	3	2,050	2	9	15
All other 6/	5	405	3	12	16

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR BUFFALO, NEW YORK.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 1 commission bulk tank station.
3/ Includes 2 establishments dealing in farm products - raw materials; and 3 in farm products - consumer goods.
4/ Includes 1 establishment dealing in general merchandise; 1 in petroleum and its products; and 26 in all other products.
5/ Includes 1 establishment dealing in beer, wines and liquors, 1 in farm products - consumer goods, 1 in farm supplies; 1 in jewelry and optical goods, 2 in paper and its products, 1 in petroleum and its products; and 3 in all other products.
6/ Includes 2 establishments dealing in clothing and furnishings; 1 in coal and coke; 1 in furniture and house furnishings; 1 in paper and its products; 1 in tobacco and its products (except leaf); and 3 in all other products.
7/ Includes 2 establishments dealing in automotive products; 1 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 3 in electrical goods; 1 in furniture and house furnishings; 2 in lumber and construction materials; 2 in metals and metal work (except scrap); 2 in waste materials; and 1 in all other products.

FOOTNOTES FOR CAMBRIDGE, MASSACHUSETTS.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in groceries and foods (specialty lines); and 3 in machinery, equipment and supplies.
3/ Includes 1 establishment dealing in groceries and foods (specialty lines); 1 in hardware, 1 in lumber and construction materials, 1 in metals and metal work (except scrap); and 1 in plumbing and heating equipment and supplies.
4/ Includes 3 bulk tank stations dealing in petroleum and its products, 1 of which is a commission station; and 1 assembler dealing in farm products - raw materials.
5/ Includes 1 establishment dealing in amusement and sporting goods; 1 in beer, wines and liquors, 2 in clothing and furnishings; 2 in hardware; 2 in lumber and construction materials; and 3 in all other products.
6/ Includes 1 establishment dealing in amusement and sporting goods; 3 in automotive; 1 in chemicals and paints, 3 in electrical goods; 1 in farm products - consumer goods; 3 in metals and metal work (except scrap); 2 in petroleum and its products, and 1 in all other products.

FOOTNOTES FOR CAMDEN, NEW JERSEY.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 establishments dealing in automotive products; 1 in drugs and drug sundries (specialty lines), 1 in groceries and foods (specialty lines), 1 in lumber and construction materials; and 1 in plumbing and heating equipment and supplies.
3/ Includes 1 commission bulk tank station.
4/ Includes 3 agents and brokers, 1 dealing in automotive products, 1 in machinery, equipment and supplies; and 1 in metals and metal work (except scrap); and 1 assembler dealing in farm products - raw materials.
5/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in electrical goods, 2 in farm supplies, 1 in general merchandise; 1 in hardware; 2 in lumber and construction materials; 1 in petroleum and its products; and 7 in all other products.

FOOTNOTES FOR CANTON, OHIO.
1/ Does not include employment and pay roll for commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in farm products - consumer goods; 3 in groceries and foods (specialty lines); 1 in jewelry and optical goods; 1 in lumber and construction materials; 3 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.
3/ Includes 1 establishment dealing in electrical goods and 1 in metals and metal work. 4/ Includes 1 commission bulk tank station.
5/ Includes 2 establishments dealing in chemicals and paints, 1 in clothing and furnishings, 2 in dry goods (specialty lines), 2 in furniture and house furnishings; 1 in general merchandise; 1 in hardware; 1 in jewelry and optical goods; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 4 in all other products.
6/ Includes 1 establishment dealing in automotive products; 1 in beer, wines and liquors; 1 in furniture and house furnishings, 1 in hardware; and 1 in machinery, equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
CEDAR RAPIDS, IOWA	112	$32,409	39	1/ 1,039	1/ $1,526
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	62	16,982	27	763	1,094
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	5,148	--	186	282
BULK TANK STATIONS (PETROLEUM) 2/	14	1,675	4	1/ 58	1/ 90
AGENTS AND BROKERS	12	5,668	7	21	29
ASSEMBLERS 3/	6	2,936	1	11	31
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	62	16,982	27	763	1,094
Automotive	3	505	1	43	71
Beer, wines and liquors	6	327	5	23	24
Chemicals and paints	3	197	1	22	26
Electrical goods	4	685	1	32	65
Farm products - raw materials	4	3,141	--	39	68
Farm products - consumer goods	4	1,473	1	49	58
Farm supplies	4	776	2	28	34
Groceries (full line)	3	5,754	--	188	250
Groceries (specialty lines)	6	349	2	17	14
Machinery, equipment and supplies	7	743	6	71	141
Plumbing and heating	3	471	1	73	88
Waste materials	4	320	3	21	35
All other 4/	11	2,241	4	157	220
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	5,148	--	186	282
Groceries (specialty lines)	8	3,840	--	80	130
Machinery, equipment and supplies	4	450	--	35	57
All other 5/	6	858	--	71	95
BULK TANK STATIONS					
Petroleum and its products 2/	14	1,675	4	1/ 58	1/ 90
AGENTS AND BROKERS	12	5,668	7	21	29
Farm products - raw materials	5	4,628	2	9	15
Farm products - consumer goods	3	622	2	8	10
All other 6/	4	418	3	4	4
CHARLESTON, SOUTH CAROLINA	125	37,318	69	1,052	1,341
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	81	23,859	50	863	1,075
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	2,719	--	80	123
AGENTS AND BROKERS	29	9,669	19	70	87
ALL OTHER 1/	6	1,071	--	39	56
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	81	23,859	50	863	1,075
Beer, wines and liquors	4	1,242	2	43	50
Clothing and furnishings	3	113	3	8	7
Dry goods (full line)	1	285	1	28	24
Dry goods (specialty lines)	2				
CHARLESTON (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Farm products - raw materials	5	$10,206	6	58	$112
Farm products - consumer goods	11	860	9	55	50
Farm supplies	5	343	1	47	34
Groceries (full line)	6	2,618	7	113	114
Groceries (specialty lines)	13	2,457	9	112	134
Lumber and construction materials	7	717	1	47	76
Machinery, equipment and supplies	7	1,002	2	85	113
All other 2/	17	4,016	9	267	361
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	2,719	--	80	123
Groceries (specialty lines)	6	2,678	--	74	113
All other 3/	3	41	--	6	10
AGENTS AND BROKERS	29	9,669	19	70	87
Farm products - consumer goods	5	901	4	7	8
Farm supplies	3	565	1	5	10
Groceries (specialty lines)	16	5,362	12	34	36
All other 4/	5	2,841	2	24	33
CHARLESTON, WEST VIRGINIA	161	49,399	67	1/ 1,827	1/ 3,229
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	112	30,547	59	1,427	2,488
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	19	6,881	--	184	325
BULK TANK STATIONS (PETROLEUM) 2/	8	2,095	--	106	151
AGENTS AND BROKERS	15	9,524	5	92	242
ALL OTHER 3/	7	352	3	16	23
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	112	30,547	59	1,427	2,488
Automotive	14	1,914	10	124	175
Beer, wines and liquors	8	697	4	47	63
Dry goods (full line)	3	3,629	--	162	321
Electrical goods	7	2,278	2	150	266
Farm products - consumer goods	15	1,365	10	97	109
Farm supplies	3	280	3	10	8
Groceries (full line)	6	6,448	1	247	410
Groceries (specialty lines)	8	2,005	7	79	119
Hardware	6	1,999	--	111	235
Lumber and construction materials	3	304	--	17	36
Machinery, equipment and supplies	17	3,474	8	165	353
Plumbing and heating	4	237	2	19	25
Waste materials	3	812	2	40	81
All other 4/	15	5,105	10	159	287
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	19	6,881	--	184	325
Groceries (specialty lines)	8	3,640	--	97	140
Machinery, equipment and supplies	5	522	--	46	97
All other 5/	6	2,719	--	41	88
BULK TANK STATIONS 2/					
Petroleum and its products	8	2,095	--	1/ 106	1/ 151
AGENTS AND BROKERS	15	9,524	5	92	242
Coal and coke	5	6,718	--	67	212
Groceries (specialty lines)	5	833	5	7	10
All other 6/	5	1,973	--	18	20

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR CEDAR RAPIDS, IOWA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 5 establishments dealing in farm products - raw materials and 1 in farm products - consumer goods.
4/ Includes 1 establishment dealing in amusement and sporting goods; 2 in clothing and furnishings; 1 in drugs (full line); 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 2 in paper and its products; 1 in petroleum and its products; 1 in tobacco and its products (except leaf); and 1 in all other products.
5/ Includes 1 establishment dealing in automotive products; 1 in electrical goods; 3 in farm products - consumer goods; and 1 in jewelry and optical goods.
6/ Includes 1 establishment dealing in automotive products; 1 in farm supplies; 1 in groceries and foods (specialty lines); and 1 in hardware.

FOOTNOTES FOR CHARLESTON, SOUTH CAROLINA.
1/ Includes 2 manufacturers' sales offices (without stocks, 1 dealing in farm supplies and 1 in petroleum and its products; and 4 bulk tank stations dealing in petroleum and its products.
2/ Includes 2 establishments dealing in automotive products; 2 in chemicals and paints; 1 in drugs (full line); 1 in hardware; 3 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); 2 in waste materials; and 2 in all other products.
3/ Includes 1 establishment dealing in farm products - consumer goods; 1 in farm supplies; and 1 in machinery, equipment and supplies.
4/ Includes 1 establishment dealing in farm products - raw materials; 1 in general merchandise; 1 in lumber and construction materials; 1 in machinery, equipment and supplies; and 1 in metals and metal work (except scrap).

FOOTNOTES FOR CHARLESTON, WEST VIRGINIA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 1 commission bulk tank station.
3/ Includes 2 manufacturers' sales offices (without stocks) dealing in machinery, equipment and supplies; and 5 assemblers, 4 dealing in farm products - consumer goods and 1 in farm supplies.
4/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in clothing and furnishings; 1 in coal and coke; 1 in drugs (full line); 2 in furniture and house furnishings; 2 in metals and metal work (except scrap); 1 in petroleum and its products; 2 in tobacco and its products (except leaf); and 3 in all other products.
5/ Includes 1 establishment dealing in automotive products; 1 in electrical goods; 1 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); and 1 in plumbing and heating equipment and supplies.
6/ Includes 1 establishment dealing in automotive products; 2 in farm products - raw materials; 1 in farm products - consumer goods; and 1 in machinery, equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
CHARLOTTE, NORTH CAROLINA	264	$124,770	78	1/ 2,795	1/ $4,771
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	119	37,560	40	1,437	2,222
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	56	46,848	--	932	1,790
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	27	22,531	--	229	453
AGENTS AND BROKERS	48	15,465	33	112	137
ALL OTHER 2/	14	2,366	5	1/ 85	1/ 169
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	119	37,560	40	1,437	2,222
Amusement and sporting goods	8	756	1	71	123
Automotive	15	4,830	6	256	389
Chemicals and paints	6	1,161	--	41	85
Drugs (full line)	2	1,459	--	77	121
Drugs and sundries (specialties)	1				
Electrical goods	13	4,343	3	170	269
Farm products - raw materials	5	5,329	4	51	52
Farm products - consumer goods	8	3,534	2	105	137
Groceries (specialty lines)	9	2,128	3	125	142
Lumber and construction materials	9	1,621	6	67	104
Machinery, equipment and supplies	13	1,489	4	96	220
Paper and its products	4	893	--	56	103
Plumbing and heating	3	564	--	24	48
Waste materials	5	939	2	79	71
All other 3/	18	8,514	9	219	358
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	56	46,848	--	932	1,790
Chemicals and paints	8	8,180	--	136	329
Groceries (specialty lines)	12	4,073	--	152	230
Machinery, equipment and supplies	10	3,766	--	148	275
All other 4/	26	30,829	--	496	956
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	27	22,531	--	229	453
Amusement and sporting goods	4	1,603	--	102	143
All other 5/	23	20,928	--	127	310
AGENTS AND BROKERS	48	15,465	33	112	137
Farm products - raw materials	8	2,519	5	12	15
Groceries (specialty lines)	9	5,947	4	30	47
Machinery, equipment and supplies	11	723	7	13	24
All other 6/	20	6,276	17	57	51
CHATTANOOGA, TENNESSEE	204	67,383	101	1,688	2,561
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	119	22,245	64	1,142	1,597
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	22	12,930	--	236	370
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	13	6,808	--	77	183
BULK TANK STATIONS (PETROLEUM)	9	2,963	1	118	177
AGENTS AND BROKERS	38	21,920	34	98	218
ASSEMBLERS	3	517	2	17	16
CHATTANOOGA (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	119	$22,245	64	1,142	$1,597
Automotive	7	658	3	64	109
Beer, wines and liquors	5	567	--	51	60
Clothing and furnishings	5	174	5	3	4
Drugs (full line)	1	936	1	54	88
Drugs and sundries (specialties)	4				
Dry goods (full line)	3	740	1	46	77
Dry goods (specialty lines)	4	46	2	6	7
Farm products - consumer goods	12	3,566	8	120	125
Groceries (full line)	10	5,576	3	195	241
Groceries (specialty lines)	13	1,386	10	86	103
Lumber and construction materials	4	822	1	41	63
Machinery, equipment and supplies	12	2,135	3	160	248
Metals and metal work (exc. scrap)	4	521	2	23	29
Waste materials	8	443	12	44	44
All other 1/	27	4,675	13	249	399
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	22	12,930	--	236	370
Groceries (specialty lines)	10	4,566	--	131	171
All other 2/	12	8,364	--	105	199
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 3/	13	6,808	--	77	183
BULK TANK STATIONS					
Petroleum and its products	9	2,963	1	118	177
AGENTS AND BROKERS	38	21,920	34	98	218
Groceries (specialty lines)	9	12,819	8	25	109
Machinery, equipment and supplies	5	101	3	16	15
All other 4/	24	9,000	23	57	94
ASSEMBLERS 5/	3	517	2	17	16
CHESTER, PENNSYLVANIA	57	6,444	50	1/299	1/389
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	49	4,049	47	231	272
ALL OTHER 2/	8	2,395	3	1/ 68	1/117
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	49	4,049	47	231	272
Automotive	3	300	--	22	32
Beer, wines and liquors	9	451	9	30	27
Farm products - consumer goods	10	318	15	27	20
Groceries (full line)	2	809	4	39	43
Groceries (specialty lines)	4				
Plumbing and heating	3	483	--	34	63
Waste materials	7	133	8	21	15
All other 3/	11	1,555	11	58	72

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR CHARLOTTE, NORTH CAROLINA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 12 bulk tank stations dealing in petroleum and its products, 1 of which is a commission station; and 2 assemblers dealing in farm products - raw materials.

3/ Includes 1 establishment dealing in beer, wines and liquors; 2 in clothing and furnishings; 1 in coal and coke; 2 in dry goods (full line); 2 in farm supplies; 1 in furniture and house furnishings; 1 in groceries (full line); 2 in hardware; 1 in jewelry and optical goods; 1 in petroleum and its products; 2 in tobacco and its products (except leaf); and 2 in all other products.

4/ Includes 2 establishments dealing in amusement and sporting goods; 15 in automotive products; 2 in electrical goods; 1 in farm supplies; 1 in jewelry and optical goods; 2 in lumber and construction materials, 1 in paper and its products; 1 in plumbing and heating equipment and supplies; and 1 in all other products.

5/ Includes 4 establishments dealing in chemicals and paints; 2 in dry goods (specialty lines); 2 in electrical goods; 1 in farm supplies; 2 in groceries and foods (specialty lines); 4 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); 1 in paper and its products; 3 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.

6/ Includes 1 establishment dealing in automotive products; 2 in chemicals and paints; 1 in clothing and furnishings; 1 in coal and coke; 3 in electrical goods; 1 in farm supplies, 2 in lumber and construction materials; 1 in metals and metal work (except scrap); 2 in waste materials; and 6 in all other products.

FOOTNOTES FOR CHATTANOOGA, TENNESSEE.

1/ Includes 2 establishments dealing in chemicals and paints; 3 in coal and coke; 3 in electrical goods; 1 in farm products - raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 1 in general merchandise; 1 in jewelry and optical goods; 1 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 9 in all other products.

2/ Includes 3 establishments dealing in automotive products; 1 in jewelry and optical goods; 3 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); 1 in paper and its products; 1 in plumbing and heating equipment and supplies; and 2 in all other products.

3/ Includes 2 establishments dealing in chemicals and paints; 1 in dry goods (specialty lines); 2 in electrical goods; 2 in lumber and construction materials; 3 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); 1 in tobacco and its products (except leaf); and 1 in all other products.

4/ Includes 1 establishment dealing in chemicals and paints; 1 in clothing and furnishings; 2 in coal and coke; 1 in electrical goods; 1 in farm products - raw materials; 2 in farm products - consumer goods; 2 in hardware; 1 in lumber and construction materials; 2 in metals and metal work (except scrap); 2 in paper and its products; 1 in plumbing and heating equipment and supplies; and 6 in all other products. 5/ Includes 1 establishment dealing in farm products - raw materials; 1 in farm products - consumer goods; and 1 in farm supplies.

FOOTNOTES FOR CHESTER, PENNSYLVANIA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 3 manufacturers' sales branches (with stocks) dealing in groceries and foods (specialty lines); 3 in bulk tank stations dealing in petroleum and its products, 1 of which is a commission station; and 2 agents and brokers, 1 dealing in farm products - consumer goods and 1 in metals and metal work (except scrap).

3/ Includes 1 establishment dealing in clothing and furnishings; 1 in electrical goods; 1 in farm products - raw materials; 1 in farm supplies; 1 in general merchandise; 1 in hardware; 1 in machinery, equipment and supplies; 1 in paper and its products; 2 in tobacco and its products (except leaf); and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
CHICAGO, ILLINOIS	6,462	$3,269,729	3,435	1/ 83,349	1/ $54,706
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	3,999	1,092,008	2,438	50,339	83,407
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	696	657,260	21	20,379	41,983
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	398	481,902	8	5,465	13,667
BULK TANK STATIONS (PETROLEUM) 2/	76	72,631	5	1/ 1,741	1/ 3,751
AGENTS AND BROKERS	1,273	914,446	958	5,046	11,088
ASSEMBLERS	20	51,482	5	379	810
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	3,999	1,092,008	2,438	50,339	83,407
Amusement and sporting goods	49	5,595	26	385	708
Automotive	247	44,112	115	2,563	4,468
Beer, wines and liquors	199	44,230	139	1,848	2,604
Chemicals and paints	87	12,751	24	597	1,253
Clothing and furnishings	260	35,146	193	1,502	2,670
Coal and coke	47	33,672	11	603	1,409
Drugs (full line)	10	19,515	--	763	1,179
Drugs and sundries (specialties)	96	13,334	61	714	1,237
Dry goods (full line)	3	71,996	90	4,275	6,087
Dry goods (specialty lines)	149				
Electrical goods	138	34,937	52	1,993	3,499
Farm products - raw materials	53	66,743	23	989	2,109
Farm products - consumer goods	433	159,081	376	3,996	7,680
Farm supplies	23	8,773	11	629	811
Furniture and house furnishings	152	17,795	88	1,029	1,710
General merchandise	14	19,571	3	1,326	1,782
Groceries (full line)	44	73,111	16	3,790	6,052
Groceries (specialty lines)	527	122,770	391	5,154	8,237
Hardware	51	18,193	24	1,343	1,604
Jewelry and optical goods	107	19,139	53	1,350	2,240
Lumber and construction materials	148	33,565	47	1,621	3,072
Machinery, equipment and supplies	377	61,586	194	5,160	8,749
Metals and metal work (exc. scrap)	46	14,148	13	892	1,734
Paper and its products	153	39,197	86	1,926	3,922
Petroleum and its products	25	3,468	9	172	319
Plumbing and heating	88	12,215	40	904	1,665
Tobacco products (except leaf)	65	35,856	37	556	871
Waste materials	190	34,409	144	2,261	2,594
All other	216	37,100	152	1,998	3,142
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	696	657,260	21	20,379	41,983
Automotive	35	62,492	--	1,199	2,456
Beer, wines and liquors	19	39,293	--	697	1,426
Dry goods (specialty lines)	22	8,785	--	225	478
Farm products - consumer goods	5	4,492	--	314	770
Groceries (specialty lines)	96	190,348	1	3,507	6,612
Hardware	9	2,766	--	119	225

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
CHICAGO (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) (continued)					
Jewelry and optical goods	16	$9,620	--	356	$708
Lumber and construction materials	19	21,432	--	852	2,126
Machinery, equipment and supplies	164	70,652	2	4,054	8,518
Plumbing and heating	28	9,435	2	650	930
All other 3/	283	238,945	16	8,406	17,734
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	398	481,902	8	5,465	13,667
Amusement and sporting goods	4	5,093	--	217	359
Automotive	4	1,399	--	30	84
Clothing and furnishings	17	4,475	2	46	125
Drug and sundries (specialties)	3	506	2	7	13
Dry goods (specialty lines)	20	10,009	--	78	250
Furniture and house furnishings	22	15,808	1	131	368
Groceries (specialty lines)	11	35,523	--	442	848
Hardware	6	3,156	1	71	133
Jewelry and optical goods	11	989	1	17	59
Lumber and construction materials	28	32,994	--	1,015	2,344
Machinery, equipment and supplies	110	91,080	--	904	2,614
Paper and its products	25	18,803	--	200	562
Plumbing and heating	15	2,130	1	94	188
All other 4/	120	260,017	--	2,213	3,720
BULK TANK STATIONS					
Petroleum and its products 2/	76	72,631	5	1/ 1,741	1/ 3,751
AGENTS AND BROKERS	1,273	914,446	958	5,046	11,088
Automotive	24	5,464	20	102	161
Beer, wines and liquors	6	862	4	19	39
Chemicals and paints	28	4,145	19	81	172
Clothing and furnishings	99	16,525	104	157	201
Coal and coke	31	31,681	--	388	1,057
Drug and sundries (specialties)	16	2,640	11	84	107
Dry goods (specialty lines)	91	55,238	62	202	478
Farm products - raw materials	104	321,016	106	733	1,513
Farm products - consumer goods	126	125,353	102	948	2,100
Furniture and house furnishings	50	9,933	45	123	304
General merchandise	4	2,006	3	20	45
Groceries (full line)	1	193,128	76	497	1,084
Groceries (specialty lines)	106				
Hardware	23	2,145	21	49	99
Jewelry and optical goods	12	1,330	11	23	45
Machinery, equipment and supplies	220	24,655	128	673	1,568
Paper and its products	28	7,059	23	67	155
Petroleum and its products	10	7,901	3	57	165
All other 5/	292	103,165	220	823	1,795
ASSEMBLERS	20	51,482	5	379	810
Farm products - raw materials	6	37,899	3	179	466
Farm products - consumer goods	10	13,190	--	187	328
All other 6/	4	393	2	13	16

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR CHICAGO, ILLINOIS

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 1 commission bulk tank station.

3/ Includes 18 establishments dealing in amusement and sporting goods; 55 in chemicals and paints; 36 in clothing and furnishings; 21 in drugs and drug sundries (specialty lines); 43 in electrical goods; 18 in furniture and house furnishings; 27 in metals and metal work (except scrap); 24 in paper and its products; 2 in petroleum and its products; 4 in tobacco and its products (except leaf); and 35 in all other products.

4/ Includes 3 establishments dealing in beer, wines and liquors; 22 in chemicals and paints; 17 in electrical goods; 1 in farm products-consumer goods; 1 in farm supplies; 39 in metals and metal work (except scrap); 2 in petroleum and its products; 3 in tobacco and its products (except leaf); and 32 in all other products.

5/ Includes 21 establishments dealing in amusement and sporting goods; 1 in dry goods (full line); 57 in electrical goods; 13 in farm supplies; 52 in lumber and construction materials; 25 in metals and metal work (except scrap); 27 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); 13 in waste materials; and 81 in all other products.

6/ Includes 3 establishments dealing in groceries and foods (specialty lines) and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
CICERO, ILLINOIS 1/	36	$5,283	18	436	$670
CINCINNATI, OHIO	1,383	477,139	860	1/ 13,090	1/ 22,505
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	836	177,496	629	8,309	13,027
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	149	82,159	--	2,633	5,051
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	93	54,615	1	645	1,490
BULK TANK STATIONS (PETROLEUM) 2/	21	9,942	4	1/ 399	1/ 608
AGENTS AND BROKERS	274	142,919	222	1,051	2,218
ASSEMBLERS	10	10,008	4	53	111
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	836	177,496	629	8,309	13,027
Amusement and sporting goods	13	1,235	5	107	174
Automotive	44	7,869	24	515	753
Beer, wines and liquors	9	1,412	6	53	81
Chemicals and paints	13	1,001	4	77	92
Clothing and furnishings	60	7,019	53	359	666
Coal and coke	15	6,219	2	147	256
Drugs (full line)	3	3,668	--	153	200
Drugs and sundries (specialties)	18	1,201	16	124	125
Dry goods (full line)	6	2,446	5	113	166
Dry goods (specialty lines)	18	1,029	17	47	61
Electrical goods	30	6,798	10	384	703
Farm products - raw materials	12	17,638	9	182	291
Farm products - consumer goods	112	24,430	152	1,015	1,448
Farm supplies	5	2,382	3	114	166
Furniture and house furnishings	17	3,388	12	197	333
Groceries (full line)	10	10,009	4	240	407
Groceries (specialty lines)	103	13,620	93	1,089	1,475
Hardware	7	1,951	4	123	219
Jewelry and optical goods	24	3,638	21	283	495
Lumber and construction materials	52	10,197	20	424	745
Machinery, equipment and supplies	88	7,575	52	711	1,106
Metals and metal work (exc. scrap)	16	2,712	5	178	289
Paper and its products	38	12,281	15	743	1,398
Petroleum and its products	4	5,026	1	50	124
Plumbing and heating	14	1,846	8	154	220
Tobacco products (except leaf)	15	8,133	11	156	323
Waste materials	49	8,922	51	326	369
All other 3/	41	3,851	26	245	342
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	149	82,159	--	2,633	5,051
Amusement and sporting goods	6	1,829	--	129	219
Automotive	14	19,350	--	337	679
Chemicals and paints	12	2,932	--	98	205
Dry goods (specialty lines)	4	481	--	8	24
CINCINNATI (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) (continued)					
Electrical goods	12	$5,340	--	166	$332
Furniture and house furnishings	9	1,514	--	54	101
Groceries (specialty lines)	18	22,913	--	447	821
Lumber and construction materials	5	2,252	--	115	233
Machinery, equipment and supplies	35	8,679	--	511	1,014
All other 4/	34	16,869	--	768	1,423
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	93	54,615	1	645	1,490
Electrical goods	10	4,350	--	35	93
Groceries (specialty lines)	4	3,627	--	51	130
Lumber and construction materials	6	2,641	--	67	132
Machinery, equipment and supplies	33	7,999	1	113	299
Metals and metal work (exc. scrap)	12	19,511	--	133	347
Plumbing and heating	5	265	--	8	19
All other 5/	23	16,222	--	238	470
BULK TANK STATIONS 2/					
Petroleum and its products	21	9,942	4	1/ 399	1/ 608
AGENTS AND BROKERS	274	142,919	222	1,051	2,218
Automotive	5	16	5	3	2
Beer, wines and liquors	7	9,037	1	35	127
Chemicals and paints	9	1,595	7	13	23
Clothing and furnishings	7	894	8	14	13
Coal and coke	27	59,012	2	426	1,115
Dry goods (specialty lines)	10	1,307	9	8	20
Electrical goods	4	154	5	3	2
Farm products - raw materials	32	22,058	46	94	138
Farm products - consumer goods	23	8,917	24	156	190
Furniture and house furnishings	4	466	3	14	11
Groceries (full line)	1	19,498	24	59	138
Groceries (specialty lines)	27				
Lumber and construction materials	19	3,137	10	56	141
Machinery, equipment and supplies	47	2,437	36	66	117
Metals and metal work (exc. scrap)	9	5,263	4	26	69
Plumbing and heating	9	203	7	7	9
All other 6/	34	8,925	31	71	103
ASSEMBLERS	10	10,008	4	53	111
Farm products - raw materials	6	8,721	1	47	101
All other 7/	4	1,287	3	6	10

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR CICERO, ILLINOIS.

1/ Includes 35 full-service and limited-function wholesalers, 6 dealing in automotive products, 5 in beer, wines and liquors; 1 in clothing and furnishings; 2 in coal and coke; 1 in electrical goods; 6 in farm products - consumer goods; 1 in farm supplies; 1 in groceries (full line); 4 in groceries and foods (specialty lines); 4 in lumber and construction materials; 3 in metals and metal work (except scrap); and 1 in waste materials; and 1 manufacturers' sales branch (with stocks), dealing in paper and its products.

FOOTNOTES FOR CINCINNATI, OHIO.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 1 commission bulk tank station.

3/ Includes 1 establishment dealing in general merchandise and 40 in all other products.

4/ Includes 3 establishments dealing in beer, wines and liquors; 2 in clothing and furnishings; 3 in coal and coke; 3 in drugs and drug sundries (specialty lines); 2 in jewelry and optical goods; 5 in metals and metal work (except scrap); 3 in paper and its products; 1 in petroleum and its products; 4 in plumbing and heating equipment and supplies; and 8 in all other products.

5/ Includes 4 establishments dealing in amusement and sporting goods; 3 in chemicals and paints; 1 in clothing and furnishings; 1 in coal and coke; 1 in dry goods (specialty lines); 1 in farm supplies; 1 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 3 in paper and its products; 1 in tobacco and its products (except leaf); and 5 in all other products.

6/ Includes 1 establishment dealing in amusement and sporting goods; 5 in farm supplies; 1 in general merchandise; 2 in hardware; 2 in jewelry and optical goods; 3 in paper and its products; 2 in petroleum and its products; and 18 in all other products.

7/ Includes 3 establishments dealing in farm products-consumer goods and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
CLEVELAND, OHIO	2,123	$681,242	1,050	21,502	$39,341
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,301	261,940	749	13,145	21,496
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	229	165,527	4	5,083	10,458
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	168	104,886	9	1,113	3,030
BULK TANK STATIONS (PETROLEUM)	40	26,650	4	759	1,361
AGENTS AND BROKERS	372	115,333	257	1,291	2,843
ASSEMBLERS	13	6,906	7	111	153
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,301	261,940	749	13,145	21,496
Amusement and sporting goods	18	1,475	13	122	187
Automotive	85	20,023	43	908	1,510
Beer, wines and liquors	17	2,292	6	157	241
Chemicals and paints	46	6,234	21	446	939
Clothing and furnishings	73	12,515	55	403	898
Coal and coke	23	7,829	8	136	362
Drugs (full line)	3	4,110	--	227	376
Drugs and sundries (specialties)	19	1,029	10	91	157
Dry goods (full line)	4	2,778	3	169	300
Dry goods (specialty lines)	27	1,715	21	97	172
Electrical goods	43	10,856	7	676	1,176
Farm products - raw materials	8	908	7	31	31
Farm products - consumer goods	160	26,993	139	945	1,367
Farm supplies	3	1,183	1	101	127
Furniture and house furnishings	33	3,867	20	167	230
Groceries (full line)	26	16,067	11	833	1,285
Groceries (specialty lines)	189	30,121	148	1,491	2,142
Hardware	15	14,999	8	1,057	1,829
Jewelry and optical goods	24	1,922	8	182	284
Lumber and construction materials	52	9,463	11	714	1,102
Machinery, equipment and supplies	150	17,554	69	1,396	2,356
Metals and metal work (exc. scrap)	26	15,814	6	386	782
Paper and its products	39	9,350	18	532	1,021
Petroleum and its products	20	7,763	4	119	245
Plumbing and heating	37	4,024	7	268	491
Tobacco products (except leaf)	22	13,921	10	288	456
Waste materials	87	12,141	54	780	917
All other 1/	52	4,994	41	423	512
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	229	165,527	4	5,083	10,458
Amusement and sporting goods	6	1,951	--	139	243
Automotive	22	49,712	--	1,123	2,411
Chemicals and paints	15	11,683	--	227	518
Drugs and sundries (specialties)	6	657	2	50	172
Dry goods (specialty lines)	4	872	--	20	38
Electrical goods	13	14,183	--	357	831
Farm products - consumer goods	5	2,119	1	98	160
CLEVELAND (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) (continued)					
Furniture and house furnishings	9	$1,856	--	81	$138
Groceries (specialty lines)	24	27,681	--	586	1,098
Lumber and construction materials	15	8,838	--	525	1,085
Machinery, equipment and supplies	52	21,986	1	1,108	2,363
Metals and metal work (exc. scrap)	14	15,218	--	258	473
Paper and its products	4	1,370	--	77	126
Plumbing and heating	6	3,212	--	146	254
All other 2/	24	4,189	--	288	548
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	168	104,886	9	1,113	3,030
Amusement and sporting goods	4	2,589	--	116	191
Chemicals and paints	7	5,721	--	60	149
Electrical goods	14	4,622	--	54	128
Lumber and construction materials	11	2,493	--	71	196
Machinery, equipment and supplies	58	12,452	3	273	692
Metals and metal work (exc. scrap)	29	60,326	--	285	1,063
Paper and its products	5	1,817	--	13	39
Plumbing and heating	6	220	--	13	31
All other 3/	34	14,646	6	228	541
BULK TANK STATIONS					
Petroleum and its products	40	26,650	4	759	1,361
AGENTS AND BROKERS	372	115,333	257	1,291	2,843
Automotive	7	313	5	11	9
Beer, wines and liquors	6	3,198	4	35	76
Chemicals and paints	20	3,661	10	56	122
Clothing and furnishing	9	541	12	5	4
Coal and coke	28	26,239	3	316	895
Dry goods (specialty lines)	6	1,114	7	5	4
Electrical goods	26	1,591	19	36	51
Farm products - raw materials	8	8,328	13	42	74
Farm products - consumer goods	28	17,230	15	199	432
Furniture and house furnishings	10	1,695	8	40	120
Groceries (specialty lines)	29	27,464	22	85	196
Hardware	7	304	4	18	22
Lumber and construction materials	25	1,716	16	65	104
Machinery, equipment and supplies	98	5,780	74	186	336
Metals and metal work (exc. scrap)	25	10,601	18	75	169
Paper and its products	4	124	4	3	3
Plumbing and heating	13	1,080	6	40	74
Waste materials	5	1,522	--	13	49
All other 4/	18	2,832	17	60	103
ASSEMBLERS	13	6,906	7	111	153
Farm products - consumer goods	9	4,752	4	100	130
All other 5/	4	2,154	3	11	23
CLEVELAND HEIGHTS, OHIO 1/	4	507	2	77	139

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR CLEVELAND, OHIO

1/ Includes 1 establishment dealing in general merchandise and 51 in all other products.

2/ Includes 3 establishments dealing in beer, wines and liquors; 3 in clothing and furnishings; 2 in hardware; 2 in jewelry and optical goods; 3 in petroleum and its products; 3 in tobacco and its products (except leaf); and 8 in all other products.

3/ Includes 3 establishments dealing in automotive products; 1 in beer, wines and liquors; 6 in clothing and furnishings; 1 in coal and coke; 1 in drugs and drug sundries (specialty lines); 4 in dry goods (specialty lines); 2 in furniture and house furnishings; 3 in groceries and foods (specialty lines); 2 in hardware; 1 in tobacco and its products (except leaf); and 10 in all other products.

4/ Includes 1 establishment dealing in amusement and sporting goods; 1 in farm supplies; 1 in general merchandise; 1 in petroleum and its products; and 14 in all other products.

5/ Includes 1 establishment dealing in farm products - raw materials and 3 in all other products.

FOOTNOTES FOR CLEVELAND HEIGHTS, OHIO

1/ Includes 4 full-service and limited-function wholesalers, 2 dealing in automotive products; and 2 in drugs and drug sundries (specialty lines).

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
COLUMBIA, SOUTH CAROLINA	155	$35,270	51	1/ 1,184	1/ $1,697
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	89	21,968	40	859	1,172
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	3,424	--	145	235
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	8	3,967	--	53	123
BULK TANK STATIONS (PETROLEUM) 3/	6	1,198	--	1/ 46	1/ 66
AGENTS AND BROKERS	14	4,214	8	67	71
ASSEMBLERS 4/	4	499	3	34	30
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	89	21,968	40	839	1,172
Automotive	6	1,513	--	67	128
Beer, wines and liquors	10	2,549	2	73	101
Dry goods (full line)	2	337	2	19	22
Dry goods (specialty lines)	2				
Electrical goods	7	1,486	1	63	96
Farm products - consumer goods	5	709	4	38	51
Groceries (full line)	5	2,653	1	67	99
Groceries (specialty lines)	14	1,253	9	70	75
Hardware	3	1,224	--	70	113
Machinery, equipment and supplies	7	627	2	53	99
Paper and its products	4	843	1	45	88
Petroleum and its products	5	402	1	17	31
Tobacco products (except leaf)	5	1,171	5	39	46
All other 5/	18	7,201	12	198	223
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	3,424	--	145	235
Groceries (specialty lines)	6	2,185	--	79	110
Machinery, equipment and supplies	4	358	--	42	81
All other 6/	4	881	--	24	44
BULK TANK STATIONS 3/					
Petroleum and its products	6	1,198	--	1/ 46	1/ 66
AGENTS AND BROKERS	14	4,214	8	67	71
Groceries (specialty lines)	6	3,442	5	19	34
All other 7/	8	772	3	48	37
COLUMBUS, OHIO	448	117,299	218	4,519	7,147
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	301	61,771	173	2,962	4,306
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	53	20,305	--	893	1,698
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	25	9,343	--	159	343
BULK TANK STATIONS (PETROLEUM)	16	7,109	2	254	359
AGENTS AND BROKERS	49	13,591	43	184	363
ASSEMBLERS 1/	4	5,180	--	67	78
COLUMBUS (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	301	$61,771	173	2,962	$4,306
Amusement and sporting goods	3	257	3	16	19
Automotive	23	4,455	14	277	434
Beer, wines and liquors	6	972	5	45	62
Chemicals and paints	6	1,317	--	37	72
Clothing and furnishings	5	1,241	2	63	81
Coal and coke	9	2,264	2	40	107
Drugs (full line)	4	4,421	--	241	392
Drugs and sundries (specialties)	6	807	9	21	27
Dry goods (full line)	1	993	1	45	71
Dry goods (specialty lines)	2				
Electrical goods	15	3,599	1	178	327
Farm products - raw materials	5	1,399	6	31	25
Farm products - consumer goods	45	5,688	38	252	332
Farm supplies	3	5,331	--	90	105
Furniture and house furnishings	5	1,051	2	20	34
Groceries (full line)	15	6,781	2	213	328
Groceries (specialty lines)	41	5,491	32	282	306
Lumber and construction materials	11	1,578	2	102	178
Machinery, equipment and supplies	26	1,850	20	195	277
Paper and its products	6	779	1	38	72
Plumbing and heating	9	1,346	5	92	122
Tobacco products (except leaf)	6	3,720	4	87	116
Waste materials	25	3,236	17	216	262
All other 2/	24	3,815	7	381	557
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	53	20,305	--	893	1,698
Automotive	6	2,461	--	63	135
Beer, wines and liquors	4	1,940	--	34	131
Groceries (specialty lines)	10	3,851	--	150	236
Machinery, equipment and supplies	18	4,831	--	300	541
All other 3/	15	7,222	--	346	655
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	25	9,343	--	159	343
Electrical goods	4	1,875	--	15	40
Machinery, equipment and supplies	8	1,345	--	33	79
All other 4/	13	6,123	--	111	224
BULK TANK STATIONS					
Petroleum and its products	16	7,109	2	254	359
AGENTS AND BROKERS	49	13,591	43	184	363
Coal and coke	8	6,401	2	93	228
Farm products - consumer goods	4	1,451	5	27	36
Groceries (specialty lines)	5	2,706	6	13	47
Lumber and construction materials	4	372	3	15	13
Machinery, equipment and supplies	5	97	5	4	2
Metals and metal work (exc. scrap)	6	520	7	13	13
Plumbing and heating	5	71	4	3	2
All other 5/	12	1,973	11	16	22

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR COLUMBIA, SOUTH CAROLINA

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in automotive products; 3 in farm supplies; 1 in groceries and foods (specialty lines); 1 in machinery, equipment and supplies; 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).
3/ Includes 1 commission bulk tank station.
4/ Includes 3 establishments dealing in farm products-raw material and 1 in farm supplies.
5/ Includes 2 establishments dealing in chemicals and paints; 1 in clothing and furnishings; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 2 in farm products-raw materials; 2 in farm supplies; 1 in furniture and house furnishings; 1 in plumbing and heating equipment and supplies, 2 in waste materials; and 5 in all other products.
6/ Includes 1 establishment dealing in farm products-consumer goods; 1 in farm supplies; 1 in jewelry and optical goods; and 1 in plumbing and heating equipment and supplies.
7/ Includes 1 establishment dealing in chemicals and paints; 2 in farm products-raw materials; 2 in farm products-consumer goods; 1 in lumber and construction materials; and 2 in machinery, equipment and supplies.

FOOTNOTES FOR COLUMBUS, OHIO

1/ Includes 1 establishment dealing in farm products-raw materials and 3 in farm products-consumer goods.
2/ Includes 1 establishment dealing in general merchandise; 1 in hardware; 2 in jewelry and optical goods; 2 in metals and metal work (except scrap); 1 in petroleum and its products; and 17 in all other products.
3/ Includes 1 establishment dealing in amusement and sporting goods; 3 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 2 in farm products-consumer goods; 3 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); and 1 in paper and its products.
4/ Includes 1 establishment dealing in amusement and sporting goods; 2 in groceries and foods (specialty lines); 2 in metals and metal work (except scrap); 1 in paper and its products; 3 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 3 in all other products.
5/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive; 1 in beer, wines and liquors; 1 in chemicals and paints; 2 in electrical goods; 1 in farm products-raw materials; 1 in farm supplies; 1 in petroleum and its products; and 2 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
COVINGTON, KENTUCKY	66	$7,175	47	529	$415
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	54	6,008	42	280	377
BULK TANK STATIONS (PETROLEUM)	3	167	2	15	10
AGENTS AND BROKERS	6	820	3	31	19
ALL OTHER 1/	3	180	--	5	9
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	54	6,008	42	280	377
Automotive	5	139	5	23	32
Beer, wines and liquors	16	3,777	9	119	187
Farm products - consumer goods	11	250	8	26	22
Groceries (full line)	4	527	3	27	33
Groceries (specialty lines)	8	246	7	19	18
Waste materials	3	41	5	10	10
All other 2/	7	1,028	5	56	75
BULK TANK STATIONS					
Petroleum and its products	3	167	2	15	10
AGENTS AND BROKERS	6	820	3	31	19
Farm products - raw materials	3	799	1	28	16
All other 3/	3	21	2	3	3
DALLAS, TEXAS	903	409,668	470	1/ 9,802	1/ 16,184
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	478	211,687	302	5,957	9,247
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	153	93,594	--	2,627	4,707
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	64	33,244	--	1/ 516	1/ 1,064
BULK TANK STATIONS (PETROLEUM) 2/	24	4,717	15	1/ 253	1/ 394
AGENTS AND BROKERS	180	64,832	153	429	729
ASSEMBLERS 3/	4	1,594	--	20	43
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	478	211,687	302	5,957	9,247
Amusement and sporting goods	19	3,040	12	239	387
Automotive	47	11,185	22	684	980
Beer, wines and liquors	17	4,092	15	124	170
Chemicals and paints	10	1,023	4	45	69
Clothing and furnishings	30	4,950	23	205	352
Drugs (full line)	2	5,518	8	226	351
Drugs and sundries (specialties)	11				
Dry goods (full line)	3	5,556	1	277	559
Dry goods (specialty lines)	3	593	1	9	19
Electrical goods	21	6,659	7	386	726
Farm products - raw materials	28	109,261	32	304	732
Farm products - consumer goods	50	10,169	45	701	821
Farm supplies	3	576	1	34	67
Furniture and house furnishings	8	1,539	3	65	86

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
DALLAS (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Groceries (full line)	6	$2,815	--	64	$153
Groceries (specialty lines)	45	6,015	34	358	401
Hardware	4	2,540	--	148	243
Jewelry and optical goods	10	986	4	79	155
Lumber and construction materials	16	1,930	5	115	175
Machinery, equipment and supplies	72	8,692	42	667	1,119
Paper and its products	13	1,450	2	142	206
Petroleum and its products	8	1,198	5	50	123
Plumbing and heating	11	1,344	5	114	149
Tobacco products (except leaf)	8	4,863	10	86	127
Waste materials	9	2,246	4	127	172
All other 4/	24	15,451	17	712	945
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	153	93,594	--	2,627	4,707
Amusement and sporting goods	5	1,883	--	125	189
Automotive	24	36,533	--	475	958
Chemicals and paints	9	2,768	--	155	247
Drugs and sundries (specialties)	5	1,387	--	85	171
Dry goods (specialty lines)	4	524	--	15	22
Electrical goods	7	4,588	--	127	265
Furniture and house furnishings	6	1,699	--	52	92
Groceries (specialty lines)	22	26,498	--	569	914
Machinery, equipment and supplies	45	11,566	--	696	1,242
Metals and metal work (exc. scrap)	4	1,259	--	40	66
Plumbing and heating	4	895	--	60	66
All other 5/	18	4,214	--	230	475
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	64	33,244	--	516	1,064
Dry goods (specialty lines)	7	2,750	--	23	53
Groceries (specialty lines)	6	3,946	--	54	127
Machinery, equipment and supplies	14	4,154	--	75	155
Metals and metal work (exc. scrap)	7	3,950	--	25	71
Paper and its products	4	1,260	--	8	18
All other 6/	26	17,184	--	331	640
BULK TANK STATIONS					
Petroleum and its products 2/	24	4,717	15	1/ 253	1/ 394
AGENTS AND BROKERS	180	64,832	153	429	729
Automotive	11	1,689	7	47	81
Clothing and furnishings	13	1,580	14	7	8
Electrical goods	9	875	8	17	25
Farm products - raw materials	22	14,327	21	21	58
Farm products - consumer goods	10	4,280	3	39	63
Groceries (specialty lines)	20	20,315	18	79	155
Lumber and construction materials	11	1,411	7	25	50
Machinery, equipment and supplies	22	925	19	34	56
Metals and metal work (exc. scrap)	5	390	3	4	4
Plumbing and heating	4	281	3	14	18
All other 7/	55	18,761	50	142	231

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR COVINGTON, KENTUCKY

1/ Includes 1 manufacturers' sales branch (with stocks) dealing in all other products and 2 assemblers dealing in farm products-raw materials.

2/ Includes 1 establishment dealing in chemicals and paints; 2 in lumber and construction materials; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.

3/ Includes 1 establishment dealing in machinery, equipment and supplies; 1 in petroleum and its products; and 1 in waste materials.

FOOTNOTES FOR DALLAS, TEXAS

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 1 commission bulk tank station.

3/ Includes 2 establishments dealing in farm products-raw materials and 2 in farm products-consumer goods.

4/ Includes 2 establishments dealing in coal and coke; 2 in general merchandise; 1 in metals and metal work (except scrap); and 19 in all other products.

5/ Includes 3 establishments dealing in beer, wines and liquors; 3 in clothing and furnishings; 1 in jewelry and optical goods; 1 in lumber and construction materials; 3 in paper and its products; 1 in petroleum and its products; and 6 in all other products.

6/ Includes 4 establishments dealing in amusement and sporting goods; 1 in automotive; 1 in beer, wines and liquors; 1 in chemicals and paints; 1 in clothing and furnishings; 3 in electrical goods; 4 in furniture and house furnishings; 3 in lumber and construction materials; 3 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 3 in all other products.

7/ Includes 1 establishment dealing in amusement and sporting goods; 6 in chemicals and paints; 3 in coal and coke; 1 in drugs and drug sundries (specialty lines); 20 in dry goods (specialty lines); 5 in furniture and house furnishings; 4 in hardware; 1 in jewelry and optical goods; 5 in paper and its products; 2 in petroleum and its products; and 7 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
DAVENPORT, IOWA	143	$44,668	66	1,550	$2,119
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	89	16,998	55	1,050	1,293
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	23	7,644	--	334	521
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	6	11,767	--	54	118
BULK TANK STATIONS (PETROLEUM)	7	1,529	1	68	118
AGENTS AND BROKERS	15	5,760	9	31	44
ASSEMBLERS 1/	3	970	1	13	25
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	89	16,998	55	1,050	1,293
Amusement and sporting goods	4	92	3	11	19
Automotive	7	2,537	4	125	176
Beer, wines and liquors	5	257	2	19	21
Chemicals and paints	3	231	--	19	29
Coal and coke	3	185	2	15	21
Electrical goods	7	1,689	2	73	129
Farm products - consumer goods	11	2,973	10	129	149
Farm supplies	3	420	3	17	13
Groceries (full line)	4	2,221	1	86	118
Groceries (specialty lines)	10	1,606	7	82	112
Machinery, equipment and supplies	11	558	9	33	36
Waste materials	4	806	3	52	34
All other 2/	17	3,423	9	389	436
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	23	7,644	--	334	521
Automotive	7	2,876	--	115	184
Groceries (specialty lines)	6	2,180	--	57	88
Machinery, equipment and supplies	4	289	--	37	74
All other 3/	6	2,299	--	125	175
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 4/	6	11,767	--	54	118
BULK TANK STATIONS					
Petroleum and its products	7	1,529	1	68	118
AGENTS AND BROKERS	15	5,760	9	31	44
Groceries (specialty lines)	8	5,379	5	13	20
All other 5/	7	381	4	18	24
DAYTON, OHIO	335	85,373	168	3,264	5,252
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	234	53,388	128	2,582	4,067
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	27	4,837	--	300	609
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	19	15,004	--	97	166
BULK TANK STATIONS (PETROLEUM)	9	5,279	2	159	245
AGENTS AND BROKERS	41	5,836	37	118	146
ASSEMBLERS 1/	5	1,029	1	8	19
DAYTON (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	234	$53,388	128	2,582	$4,067
Automotive	27	4,691	8	298	421
Beer, wines and liquors	6	789	1	42	61
Chemicals and paints	4	481	1	43	70
Drugs (full line)	1	787	4	45	53
Drugs and sundries (specialties)	5				
Dry goods (full line)	1	463	1	32	41
Dry goods (specialty lines)	3				
Electrical goods	13	18,455	8	742	1,443
Farm products - raw materials	3	1,125	1	80	105
Farm products - consumer goods	17	1,734	9	118	163
Farm supplies	3	315	4	15	14
Groceries (full line)	2	7,602	45	365	457
Groceries (specialty lines)	54				
Jewelry and optical goods	4	745	2	75	128
Lumber and construction materials	6	796	2	42	68
Machinery, equipment and supplies	27	2,090	18	169	219
Metals and metal work (exc. scrap)	4	757	--	40	103
Paper and its products	8	1,130	4	60	111
Plumbing and heating	6	1,071	1	98	138
Tobacco products (except leaf)	4	2,530	--	47	78
Waste materials	14	2,006	7	142	139
All other 2/	22	5,821	12	129	255
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	27	4,837	--	300	609
Groceries (specialty lines)	4	531	--	37	59
Machinery, equipment and supplies	7	510	--	62	118
All other 3/	16	3,796	--	201	432
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	19	15,004	--	97	166
Machinery, equipment and supplies	6	892	--	18	45
Metals and metal work (exc. scrap)	4	1,259	--	8	25
All other 4/	9	12,853	--	71	96
BULK TANK STATIONS					
Petroleum and its products	9	5,279	2	159	245
AGENTS AND BROKERS	41	5,836	37	118	146
Farm products - raw materials	3	976	1	11	10
Farm products - consumer goods	11	1,622	13	62	74
Groceries (specialty lines)	4	1,942	3	7	12
Machinery, equipment and supplies	11	746	9	14	28
All other 5/	12	550	11	24	22

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR DAVENPORT, IOWA.

1/ Includes 2 establishments dealing in farm products - raw materials and 1 in farm products - consumer goods.

2/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 2 in farm products - raw materials; 2 in hardware; 1 in jewelry and optical goods; 2 in lumber and construction materials; 1 in metals and metal work (except scrap); 2 in paper and its products; 1 in tobacco and its products (except leaf); and 5 in all other products.

3/ Includes 1 establishment dealing in chemicals and paints; 1 in electrical goods; 1 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in lumber and construction materials; and 1 in plumbing and heating equipment and supplies.

4/ Includes 1 establishment dealing in automotive products; 2 in electrical goods; 2 in machinery, equipment and supplies; and 1 in tobacco and its products.

5/ Includes 1 establishment dealing in amusement and sporting goods; 1 in lumber and construction materials; 2 in machinery, equipment and supplies; 2 in plumbing and heating equipment and supplies; and 1 in all other products.

FOOTNOTES FOR DAYTON, OHIO.

1/ Includes 3 establishments dealing in farm products - raw materials and 2 in farm products - consumer goods.

2/ Includes 1 establishment dealing in amusement and sporting goods; 1 in clothing and furnishings; 1 in coal and coke; 1 in general merchandise; 2 in hardware; 1 in petroleum and its products; and 15 in all other products.

3/ Includes 1 establishment dealing in automotive products; 1 in beer, wines and liquors; 2 in chemicals and paints; 1 in coal and coke; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 3 in farm products - consumer goods; 1 in jewelry and optical goods; 2 in paper and its products; and 3 in all other products.

4/ Includes 2 establishments dealing in chemicals and paints; 3 in electrical goods; 2 in groceries and foods (specialty lines); 1 in paper and its products; and 1 in all other products.

5/ Includes 1 establishment dealing in coal and coke; 2 in electrical goods; 2 in furniture and house furnishings; 1 in hardware; 2 in lumber and construction materials; 1 in metals and metal work (except scrap); 1 in paper and its products; and 2 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
DEARBORN, MICHIGAN	24	$3,308	11	166	$303
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	20	2,710	11	154	284
ALL OTHER 1/	4	598	--	12	19
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	20	2,710	11	154	284
Automotive	4	609	2	43	67
Beer, wines and liquors	3	300	1	22	31
Groceries (specialty lines)	5	511	3	34	72
Lumber and construction materials	5	1,061	3	49	108
All other 2/	3	229	2	6	6
DECATUR, ILLINOIS	106	20,166	60	1/ 641	1/ 868
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	59	7,793	42	439	566
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	15	2,066	--	99	146
BULK TANK STATIONS (PETROLEUM) 2/	14	1,924	1	1/ 66	1/ 110
AGENTS AND BROKERS	8	6,009	11	15	23
ASSEMBLERS 3/	10	2,374	6	22	23
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	59	7,793	42	439	566
Automotive	7	1,016	2	65	89
Beer, wines and liquors	6	678	7	30	49
Farm products - consumer goods	10	1,112	9	96	127
Groceries (full line)	4	1,668	2	58	68
Groceries (specialty lines)	6	199	5	23	19
Machinery, equipment and supplies	3	141	3	13	25
Plumbing and heating	3	658	1	29	40
Tobacco products (except leaf)	3	895	5	19	24
Waste materials	4	207	1	36	30
All other 4/	13	1,219	7	70	95
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	15	2,066	--	99	146
Groceries (specialty lines)	9	1,879	--	78	112
All other 5/	6	187	--	21	34
BULK TANK STATIONS					
Petroleum and its products 2/	14	1,924	1	1/ 66	1/ 110
AGENTS AND BROKERS	8	6,009	11	15	23
Farm products - raw materials	4	5,426	9	8	8
All other 6/	4	583	2	7	15

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
DENVER, COLORADO	835	$261,593	425	1/ 7,431	1/ $11,907
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	476	87,981	284	4,640	6,556
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	108	58,731	2	1,478	2,874
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	45	19,936	--	296	578
BULK TANK STATIONS (PETROLEUM) 3/	33	9,983	10	1/ 429	1/ 762
AGENTS AND BROKERS	154	76,761	119	509	999
ASSEMBLERS	19	8,201	10	79	138
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	476	87,981	284	4,640	6,556
Automotive	48	4,558	31	452	594
Beer, wines and liquors	13	3,233	3	157	217
Coal and coke	4	117	4	3	2
Drugs (full line)	3	5,212	9	257	392
Drugs and sundries (specialties)	9				
Farm products - raw materials	10	9,134	1	162	251
Farm products - consumer goods	75	10,932	66	539	630
Farm supplies	6	1,291	3	38	46
Groceries (full line)	19	11,693	5	508	842
Groceries (specialty lines)	48	9,433	35	376	458
Lumber and construction materials	17	3,310	5	164	266
Machinery, equipment and supplies	67	7,914	35	581	947
Petroleum and its products	6	163	2	20	24
Plumbing and heating	10	1,850	3	174	202
Tobacco products (except leaf)	5	3,467	2	69	97
Waste materials	16	609	15	58	48
All other 4/	120	15,065	65	1,082	1,540
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	108	58,731	2	1,478	2,874
Amusement and sporting goods	5	818	--	75	121
Beer, wines and liquors	7	3,329	--	56	121
Groceries (specialty lines)	21	12,027	--	324	613
Metals and metal work (exc. scrap)	4	8,340	--	49	113
All other 5/	71	34,217	2	974	1,906
BULK TANK STATIONS					
Petroleum and its products 3/	33	9,983	10	1/ 429	1/ 762
AGENTS AND BROKERS	154	76,761	119	509	999
Amusement and sporting goods	3	13	3	4	3
Clothing and furnishings	5	331	4	6	14
Electrical goods	8	679	5	11	14
Farm products - raw materials	28	46,614	23	174	346
Farm products - consumer goods	12	5,705	9	32	55
Furniture and house furnishings	5	753	5	16	31
Groceries (specialty lines)	22	14,421	15	73	182
Hardware	5	211	4	2	3
Lumber and construction materials	6	280	5	11	17
Metals and metal work (exc. scrap)	4	136	4	1	--
Paper and its products	3	66	3	1	1
All other 6/	53	7,552	39	178	333
ASSEMBLERS	19	8,201	10	79	138
Farm products - raw materials	7	6,394	3	27	62
Farm products - consumer goods	5	1,510	3	34	55
All other 7/	7	297	4	18	21

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR DEARBORN, MICHIGAN

1/ Includes 2 bulk tank stations dealing in petroleum and its products; and 2 agents and brokers, 1 dealing in metals and metal work (except scrap) and 1 in all other products.

2/ Includes 1 establishment dealing in farm products - consumer goods; 1 in tobacco and its products (except leaf); and 1 in all other products.

FOOTNOTES FOR THE CITY OF DECATUR, ILLINOIS

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 3 commission bulk tank stations with sales amounting to $255,000.

3/ Includes 7 establishments dealing in farm products - raw materials and 3 in farm products - consumer goods.

4/ Includes 1 establishment dealing in chemicals and paints; 2 in electrical goods; 1 in farm products - raw materials; 2 in farm supplies; 1 in furniture and house furnishings; 1 in general merchandise; 2 in lumber and construction materials; 1 in metals and metal work (except scrap); 1 in paper and its products; and 1 in all other products.

5/ Includes 1 establishment dealing in automotive products; 1 in beer, wines and liquors; 1 in drugs and drug sundries (specialty lines); 1 in jewelry and optical goods; and 2 in machinery, equipment and supplies.

6/ Includes 1 establishment dealing in coal and coke; 2 in groceries and foods (specialty lines); and 1 in plumbing and heating equipment and supplies.

FOOTNOTES FOR THE CITY OF DENVER, COLORADO

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Information by kinds of business withheld to avoid disclosing individual operations.

3/ Includes 1 commission bulk tank station.

4/ Includes 12 establishments dealing in amusement and sporting goods; 6 in chemicals and paints; 19 in clothing and furnishings; 1 in dry goods (full line); 3 in dry goods (specialty lines); 22 in electrical goods; 9 in furniture and house furnishings; 1 in general merchandise; 1 in hardware; 5 in jewelry and optical goods; 2 in metals and metal work (except scrap); 10 in paper and its products; and 29 in all other products.

5/ Includes 16 establishments dealing in automotive products; 2 in chemicals and paints; 3 in clothing and furnishings; 3 in drugs and drug sundries (specialty lines); 5 in electrical goods; 4 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in lumber and construction materials; 26 in machinery, equipment and supplies; 2 in paper and its products; 1 in petroleum and its products; 3 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.

6/ Includes 6 establishments dealing in automotive products; 1 in beer, wines and liquors; 2 in chemicals and paints; 7 in coal and coke; 2 in dry goods (specialty lines); 30 in machinery, equipment and supplies; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 2 in all other products.

7/ Includes 2 establishments dealing in farm supplies and 5 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
DES MOINES, IOWA	314	$107,419	125	3,874	$6,052
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	200	47,088	112	2,578	3,789
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	51	30,948	--	848	1,479
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	15	4,813	--	127	222
BULK TANK STATIONS (PETROLEUM)	18	4,730	--	203	315
AGENTS AND BROKERS	26	15,443	13	87	166
ASSEMBLERS 1/	4	4,397	--	31	81
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	200	47,088	112	2,578	3,789
Amusement and sporting goods	4	180	1	19	26
Automotive	21	5,949	12	323	502
Beer, wines and liquors	10	1,300	6	86	114
Chemicals and paints	10	846	7	82	67
Clothing and furnishings	7	1,241	6	82	132
Coal and coke	3	570	1	35	68
Drugs (full line)	1	1,605	2	78	108
Drugs and sundries (specialties)	5				
Electrical goods	10	1,547	3	98	144
Farm products - raw materials	3	717	--	27	53
Farm products - consumer goods	22	5,330	13	279	414
Farm supplies	5	1,414	1	33	58
Groceries (full line)	8	13,773	--	490	733
Groceries (specialty lines)	16	3,153	15	171	268
Lumber and construction materials	6	2,109	6	88	158
Machinery, equipment and supplies	28	2,415	13	257	354
Paper and its products	6	1,622	1	116	234
Waste materials	13	337	10	96	75
All other 2/	22	2,980	15	218	281
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	51	30,948	--	848	1,479
Automotive	10	20,635	--	297	591
Groceries (specialty lines)	11	3,134	--	142	216
Machinery, equipment and supplies	16	4,524	--	233	386
All other 3/	14	2,655	--	176	286
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	15	4,813	--	127	222
Amusement and sporting goods	4	1,288	--	93	141
All other 4/	11	3,525	--	34	81
BULK TANK STATIONS					
Petroleum and its products	18	4,730	--	203	315
AGENTS AND BROKERS	26	15,443	13	87	166
Farm products - raw materials	3	4,093	3	26	25
Farm products - consumer goods	4	1,297	1	9	18
Groceries (specialty lines)	8	8,064	1	23	57
Machinery, equipment and supplies	3	46	5	8	3
All other 5/	8	1,943	3	21	63

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
DETROIT, MICHIGAN	2,333	$950,734	1,332	22,727 1/	$39,953 1/
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,493	319,171	986	15,137	23,937
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	236	183,423	2	4,469	8,839
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	157	248,067	1	1,002	2,942
BULK TANK STATIONS (PETROLEUM) 2/	38	44,501	5 1/	940	1/1,711
AGENTS AND BROKERS	371	151,488	289	1,132	2,459
ASSEMBLERS	38	4,084	49	47	65
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,493	319,171	986	15,137	23,937
Automotive	118	43,293	72	1,701	2,802
Beer, wines and liquors	26	8,709	18	178	253
Chemicals and paints	28	6,773	4	377	771
Clothing and furnishings	53	6,668	37	249	373
Coal and coke	19	4,910	5	184	320
Drugs (full line)	5	6,204	23	341	480
Drugs and sundries (specialties)	30				
Dry goods (full line)	3	8,882	17	359	567
Dry goods (specialty lines)	23				
Electrical goods	45	16,299	20	756	1,465
Farm products - raw materials	11	3,762	8	91	143
Farm products - consumer goods	190	42,012	175	1,821	2,795
Farm supplies	10	3,409	10	708	888
Furniture and house furnishings	40	4,007	24	196	358
Groceries (full line)	34	16,601	20	458	666
Groceries (specialty lines)	216	27,894	192	1,307	1,837
Hardware	19	7,591	9	423	694
Jewelry and optical goods	34	2,136	16	370	493
Lumber and construction materials	45	8,428	15	442	750
Machinery, equipment and supplies	160	21,301	85	1,399	2,604
Metals and metal work (exc. scrap)	37	15,499	11	559	1,176
Paper and its products	53	13,519	34	762	1,407
Petroleum and its products	11	929	7	51	75
Plumbing and heating	38	6,897	11	525	830
Tobacco products (except leaf)	58	22,633	23	321	455
Waste materials	99	14,046	92	971	961
All other 3/	88	6,769	58	588	774
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	236	183,423	2	4,469	8,839
Amusement and sporting goods	7	2,977	--	165	300
Automotive	24	40,079	--	614	1,170
Beer, wines and liquors	4	2,486	--	38	89
Chemicals and paints	17	5,704	1	215	447
Drugs and sundries (specialties)	7	2,400	--	282	333
Electrical goods	19	24,506	--	346	910
Farm products - consumer goods	4	2,124	--	104	183
Groceries (specialty lines)	31	46,775	--	1,047	1,950
Hardware	4	361	--	16	28
Lumber and construction materials	7	17,295	--	168	270
Machinery, equipment and supplies	64	23,397	--	796	1,953
Paper and its products	5	1,185	--	69	125
All other 4/	43	14,134	1	609	1,081

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR DES MOINES, IOWA.

1/ Includes 3 establishments dealing in farm products - raw materials; and 1 in farm products - consumer goods.

2/ Includes 1 establishment dealing in dry goods (specialty lines); 2 in furniture and house furnishings; 2 in hardware; 2 in jewelry and optical goods; 1 in metals and metal work (except scrap); 2 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 8 in all other products.

3/ Includes 5 establishments dealing in amusement and sporting goods; 1 in beer, wines and liquors; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 1 in farm products - consumer goods; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in tobacco and its products (except leaf); and 1 in all other products.

4/ Includes 2 establishments dealing in electrical goods; 2 in lumber and construction materials; 2 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); 1 in paper and its products; 2 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).

5/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive; 3 in coal and coke; 1 in farm supplies; and 2 in plumbing and heating equipment and supplies.

FOOTNOTES FOR DETROIT, MICHIGAN.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 1 commission bulk tank station.

3/ Includes 22 establishments dealing in amusement and sporting goods; 2 in general merchandise; and 64 in all other products.

4/ Includes 3 establishments dealing in clothing and furnishings; 2 in dry goods (specialty lines); 1 in farm supplies; 8 in furniture and house furnishings; 2 in jewelry and optical goods; 9 in metals and metal work (except scrap); 2 in petroleum and its products; 8 in plumbing and heating equipment and supplies; 3 in tobacco and its products (except leaf); and 5 in all other products.

5/ Includes 2 establishments dealing in beer, wines and liquors; 2 in clothing and furnishings; 1 in coal and coke; 1 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 3 in furniture and house furnishings; 2 in hardware; 30 in metals and metal work (except scrap); 3 in paper and its products; 5 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 8 in all other products.

6/ Includes 5 establishments dealing in amusement and sporting goods; 2 in beer, wines and liquors; 9 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 13 in electrical goods; 4 in furniture and house furnishings; 8 in hardware; 1 in petroleum and its products; 2 in waste materials; and 13 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
DETROIT (continued)					
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	157	$248,067	1	1,002	$2,942
Amusement and sporting goods	5	3,271	--	130	221
Automotive	6	5,431	--	23	87
Chemicals and paints	9	15,322	--	73	286
Electrical goods	12	8,255	--	40	123
Groceries (specialty lines)	5	2,769	--	46	105
Lumber and construction materials	8	32,503	--	50	111
Machinery, Equipment and Supplies	53	26,009	--	263	781
All other 5/	59	154,507	1	377	1,227
BULK TANK STATIONS 2/					
Petroleum and its products	38	44,501	5	1/ 940	1/ 1,711
AGENTS AND BROKERS	371	151,488	289	1,132	2,459
Automotive	39	14,715	33	49	215
Chemicals and peints	8	655	5	18	31
Coal and coke	15	17,227	3	142	329
Dry goods (specialty lines)	3	875	2	3	5
Farm products - raw materials	6	14,575	6	91	164
Farm products - consumer goods	21	19,072	13	186	344
Groceries (full line)	1	40,735	30	134	278
Grocsries (specialty lines)	37				
Lumber and construction materials	15	1,018	13	12	14
Machinery, equipment and supplies	132	20,454	111	300	676
Metals and metal work (exc. scrap)	23	11,459	16	43	105
Pepar and its products	5	879	4	8	22
Plumbing and heating	8	640	3	18	34
All other 6/	58	9,164	50	128	242
ASSEMBLERS	38	4,084	49	47	65
Farm products - raw materials	3	279	3	12	12
Farm products - consumer goods	23	3,769	28	35	53
All other	12	36	18	--	--
DULUTH, MINNESOTA	206	85,809	94	1/ 2,694	1/ 4,219
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	111	39,762	64	2,061	3,053
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	29	9,018	--	297	521
BULK TANK STATIONS (PETROLEUM) 2/	17	4,019	3	1/ 145	1/ 241
AGENTS AND BROKERS	40	29,654	27	96	206
ALL OTHER 3/	9	3,356	--	95	198
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	111	39,762	64	2,061	3,053
Automotive	8	784	5	76	106
Beer, wines and liquors	4	1,015	2	29	38
Clothing and furnishings	3	383	5	18	11
Electrical goods	7	992	4	37	60
Farm products - consumer goods	11	4,159	4	101	190
Groceries (full line)	5	5,500	--	306	388
Groceries (specialty lines)	23	3,192	18	160	235
Lumber and construction materials	5	1,171	1	57	94
Machinery, equipment and supplies	8	947	2	44	82
Paper and its products	5	885	--	57	95
Tobacco products (except leaf)	4	1,128	5	12	18
Waste materials	6	4,190	7	223	319
All other 4/	22	15,416	11	941	1,417
DULUTH (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	29	$9,018	--	297	$521
Groceries (specialty lines)	13	6,581	--	168	290
Machinery, equipment and supplies	6	453	--	32	58
All other 5/	10	1,984	--	97	173
BULK TANK STATIONS 2/					
Petroleum and its products	17	4,019	3	1/ 145	1/ 241
AGENTS AND BROKERS	40	29,654	27	96	206
Farm products - raw materials	15	24,722	4	62	159
Groceries (specialty lines)	6	3,872	6	12	18
Machinery, equipment and supplies	12	199	11	16	19
All other 6/	7	861	6	6	10
DURHAM, NORTH CAROLINA	59	16,678	32	1/ 965	1/ 1,174
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	37	5,644	26	267	339
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	5	1,289	--	35	48
BULK TANK STATIONS (PETROLEUM) 3/	12	1,389	2	1/ 53	1/ 82
ALL OTHER 4/	5	8,356	4	610	705
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	37	5,644	26	267	339
Automotive	3	263	2	19	33
Farm products - consumer goods	4	703	4	42	50
Groceries (full line)	3	1,015	3	27	35
Groceries (specialty lines)	8	678	8	21	21
All other 5/	19	2,985	9	158	200
BULK TANK STATIONS					
Petroleum and its products 3/	12	1,389	2	1/ 53	1/ 82
EAST CHICAGO, INDIANA	28	5,657	9	1/ 137	1/ 241
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	19	3,224	8	97	136
BULK TANK STATIONS (PETROLEUM) 2/	6	1,593	--	1/ 25	1/ 87
ALL OTHER 3/	3	840	1	15	18
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	19	3,224	8	97	136
Beer, wines and liquors	3	975	--	19	45
Farm products - consumer goods	5	168	3	19	21
Groceries (specialty lines)	4	212	3	11	12
Tobacco products (except leaf)	3	1,595	1	19	28
All other 4/	4	274	1	29	30
BULK TANK STATIONS					
Petroleum and its products 2/	6	1,593	--	1/ 25	1/ 87
EAST ORANGE, NEW JERSEY 1/	18	3,517	7	182	420

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR DULUTH, MINNESOTA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 1 commission bulk tank station.
3/ Includes 7 manufacturers' sales offices (without stocks), 1 dealing in chemicals and paints; 2 in electrical goods; 1 in groceries and foods (specialty lines); 1 in lumber and construction materials; 1 in metals and metal work (except scrap); and 1 in tobacco and its products (except leaf); and 2 assemblers dealing in farm products - raw materials.
4/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints, 1 in coal and coke; 1 in drugs (full line); 2 in farm products - raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 3 in plumbing and heating equipment and supplies; and 7 in all other products.
5/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive; 3 in beer, wines and liquors; 1 in chemicals and paints; 1 in farm products - consumer goods, 1 in lumber and construction materials; and 1 in petroleum and its products.
6/ Includes 1 establishment dealing in chemicals and paints; 1 in coal and coke; 2 in lumber and construction materials; 1 in paper and its products; and 2 in all other products.

FOOTNOTES FOR DURHAM, NORTH CAROLINA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in electrical goods; 1 in farm products - consumer goods; and 3 in groceries and foods (specialty lines). 3/ Includes 1 commission bulk tank station.
4/ Includes 3 agents and brokers dealing in farm products - raw materials; and 2 assemblers dealing in farm products - raw materials.
5/ Includes 2 establishments dealing in beer, wines and liquors; 2 in clothing and furnishings; 1 in drugs (full line); 1 in dry goods (specialty lines); 1 in electrical goods; 1 in farm products - raw materials, 1 in farm supplies; 2 in machinery, equipment and supplies, 1 in metals and metal work (except scrap); 1 in paper and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 2 in waste materials.

FOOTNOTES FOR EAST CHICAGO, INDIANA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 1 manufacturer's sales branch (with stocks) dealing in plumbing and heating equipment and supplies; and 2 agents and brokers, 1 dealing in metals and metal work (except scrap) and 1 in waste materials.
4/ Includes 1 establishment dealing in hardware, 1 in lumber and construction materials; and 2 in waste materials.

FOOTNOTES FOR EAST ORANGE, NEW JERSEY.
1/ Includes 15 full-service and limited-function wholesalers, 5 dealing in automotive products; 1 in chemicals and paints; 1 in clothing and furnishings, 1 in coal and coke, 1 in electrical goods; 1 in farm products - consumer goods; 2 in groceries and foods (specialty lines), 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); 1 in all other products; and 2 manufacturers' sales branches (with stocks), 1 dealing in farm products - consumer goods, and 1 in groceries and foods (specialty lines); and 1 agent and broker dealing in lumber and construction materials.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.--CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
EAST ST. LOUIS, ILLINOIS	66	$15,574	38	497	$733
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	56	6,840	35	398	540
BULK TANK STATIONS (PETROLEUM)	6	3,090	--	75	144
ALL OTHER 1/	4	5,644	3	24	49
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	56	6,840	35	398	540
Automotive	7	329	6	47	60
Beer, wines and liquors	12	1,501	8	67	85
Farm products - consumer goods	8	936	4	93	151
Groceries (full line)	1	680	5	30	38
Groceries (specialty lines)	6				
Paper and its products	3	49	3	2	2
Waste materials	5	586	2	68	72
All other 2/	14	2,759	7	91	132
BULK TANK STATIONS					
Petroleum and its products	6	3,090	--	75	144
ELIZABETH, NEW JERSEY	106	22,402	61	771	1,301
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	87	10,813	60	510	844
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	11	6,533	--	157	253
ALL OTHER 1/	8	5,056	1	104	204
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	87	10,813	60	510	844
Automotive	6	288	2	29	38
Beer, wines and liquors	3	230	3	17	20
Farm products - consumer goods	5	1,157	5	26	74
Groceries (full line)	1	2,861	12	113	192
Groceries (specialty lines)	15				
Machinery, equipment and supplies	8	611	5	37	78
Paper and its products	3	668	1	60	111
Plumbing and heating	4	320	4	25	34
Tobacco products (except leaf)	5	1,368	7	17	22
Waste materials	19	179	17	25	25
All other 2/	18	3,131	4	161	250
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	11	6,533	--	157	253
Groceries (specialty lines)	4	5,657	--	90	142
All other 3/	7	876	--	67	111
EL PASO, TEXAS	186	41,461	119	1,365	1,981
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	104	16,202	90	863	1,089
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	31	12,333	--	319	588
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	9	2,382	--	24	66
BULK TANK STATIONS (PETROLEUM)	9	1,375	--	73	136
AGENTS AND BROKERS	27	5,449	27	53	67
ASSEMBLERS	6	3,720	2	33	35
EL PASO (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	104	$16,202	90	863	$1,089
Automotive	5	299	3	39	55
Beer, wines and liquors	3	325	1	20	22
Clothing and furnishings	4	206	5	14	6
Farm products - consumer goods	19	2,747	17	155	143
Groceries (full line)	5	1,963	4	84	113
Groceries (specialty lines)	21	1,112	25	98	73
Hardware	3	3,115	--	148	280
Machinery, equipment and supplies	12	1,047	8	60	90
Plumbing and heating	3	377	1	26	36
All other 2/	29	5,011	26	219	271
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	31	12,333	--	319	588
Groceries (specialty lines)	11	3,655	--	99	169
Machinery, equipment and supplies	8	859	--	49	111
All other 3/	12	7,819	--	171	308
BULK TANK STATIONS					
Petroleum and its products	9	1,375	--	73	136
AGENTS AND BROKERS	27	5,449	27	53	67
Farm products - raw materials	3	447	4	2	2
Farm products - consumer goods	4	986	4	5	4
Groceries (specialty lines)	7	2,475	7	10	19
Machinery, equipment and supplies	8	553	9	15	13
All other 4/	5	988	3	21	29
ASSEMBLERS	6	3,720	2	33	35
Farm products - raw materials	3	3,482	1	23	23
All other 5/	3	238	1	10	12
ERIE, PENNSYLVANIA	160	20,547	105	1/ 1,055	1/ 1,450
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	114	11,644	93	780	1,021
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	3,406	--	161	247
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	4	1,577	--	18	44
BULK TANK STATIONS (PETROLEUM) 3/	12	1,680	1	1/ 73	1/ 114
AGENTS AND BROKERS	12	2,240	11	23	24
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	114	11,644	93	780	1,021
Automotive	7	554	8	70	92
Beer, wines and liquors	10	429	11	31	28
Drugs (full line)	2	559	2	52	54
Drugs and sundries (specialties)	3				
Electrical goods	5	473	6	24	31
Farm products - consumer goods	14	1,091	14	58	77
Groceries (full line)	3	1,201	1	53	65
Groceries (specialty lines)	22	1,919	26	134	177
Lumber and construction materials	5	863	--	71	111
Machinery, equipment and supplies	9	508	6	45	65
Metals and metal work (exc. scrap)	3	470	1	8	10
Paper and its products	4	367	2	38	53
Tobacco products (except leaf)	3	1,517	2	49	69
Waste materials	9	530	6	43	39
All other 4/	15	1,163	8	104	150

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR EAST ST. LOUIS, ILLINOIS.

1/ Includes 2 agents and brokers, 1 dealing in farm products - raw materials and 1 in all other products; and 2 assemblers dealing in farm products - raw materials.

2/ Includes 2 establishments dealing in coal and coke; 2 in drugs and drug sundries (specialty lines,, 1 in electrical goods; 1 in farm products - raw materials; 2 in farm supplies; 1 in lumber and construction materials; 2 in machinery, equipment and supplies; 1 in plumbing and heating equipment and supplies; and 2 in tobacco and its products (except leaf).

FOOTNOTES FOR ELIZABETH, NEW JERSEY.

1/ Includes 7 bulk tank stations dealing in petroleum and its products; and 1 agent and broker dealing in all other products.

2/ Includes 1 establishment dealing in chemicals and paints; 2 in coal and coke; 2 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 2 in electrical goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); 1 in petroleum and its products; and 7 in all other products.

3/ Includes 1 establishment dealing in automotive products; 1 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in furniture and house furnishings; 2 in lumber and construction materials; and 1 in machinery, equipment and supplies.

FOOTNOTES FOR EL PASO, TEXAS.

1/ Includes 2 establishments dealing in electrical goods; 3 in groceries and foods (specialty lines); 1 in lumber and construction materials; 1 in machinery, equipment and supplies; 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).

2/ Includes 2 establishments dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in dry goods (full line); 1 in dry goods (specialty lines); 3 in electrical goods; 1 in farm products - raw materials; 2 in furniture and house furnishings; 1 in general merchandise; 1 in jewelry and optical goods; 1 in lumber and construction materials; 1 in paper and its products; 1 in petroleum and its products; 2 in tobacco and its products (except leaf); 2 in waste materials; and 7 in all other products.

3/ Includes 3 establishments dealing in automotive products; 1 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 2 in electrical goods; 1 in farm products - consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); and 1 in paper and its products.

4/ Includes 1 establishment dealing in farm supplies; 2 in lumber and construction materials; 1 in metals and metal work (except scrap); and 1 in all other products.

5/ Includes 2 establishments dealing in farm products - consumer goods and 1 in farm supplies.

FOOTNOTES FOR ERIE, PENNSYLVANIA.

See next page for footnotes for Erie.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
ERIE (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	$3,406	--	161	$247
Groceries (specialty lines)	6	2,468	--	73	111
Machinery, equipment and supplies	6	290	--	37	65
All other 5/	6	648	--	51	71
BULK TANK STATIONS 3/					
Petroleum and its products	12	1,680	1	1/ 73	1/ 114
AGENTS AND BROKERS	12	2,240	11	23	24
Machinery, equipment and supplies	4	49	4	6	3
All other 6/	8	2,191	7	17	21
EVANSTON, ILLINOIS	31	10,719	15	343	484
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	22	6,983	12	219	280
BULK TANK STATIONS (PETROLEUM)	4	2,467	--	64	145
ALL OTHER 1/	5	1,269	3	60	59
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	22	6,983	12	219	280
Automotive	4	332	--	49	73
Chemicals and paints	3	103	--	9	10
Drugs and sundries (specialties)	3	5,896	--	110	142
Groceries (full line)	1	437	7	26	36
Groceries (specialty lines)	7				
All other 2/	4	215	5	25	19
BULK TANK STATIONS					
Petroleum and its products	4	2,467	--	64	145
EVANSVILLE, INDIANA	200	41,886	93	1,656	2,256
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	134	18,494	65	1,239	1,589
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	4,504	--	224	294
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	2				
BULK TANK STATIONS (PETROLEUM)	14	2,676	2	102	179
AGENTS AND BROKERS	27	12,572	23	74	163
ASSEMBLERS 1/	5	3,638	3	17	31
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	134	18,494	65	1,239	1,589
Automotive	10	1,198	1	117	152
Beer, wines and liquors	3	308	1	16	25
Chemicals and paints	4	339	3	23	33
Clothing and furnishings	5	95	4	3	2
Coal and coke	5	599	2	19	27
Drugs (full line)	1	1,052	3	69	95
Drugs and sundries (specialties)	4				
Farm products - consumer goods	14	2,009	9	215	242
Farm supplies	5	846	1	72	81
Groceries (full line)	5	3,652	--	140	186
Groceries (specialty lines)	16	795	12	44	45
Hardware	4	2,008	1	89	151
Lumber and construction materials	10	743	3	80	111
Machinery, equipment and supplies	11	742	7	64	82
Paper and its products	5	388	5	29	45
Tobacco products (except leaf)	3	652	1	20	30
EVANSVILLE (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Waste materials	11	$674	6	96	$78
All other 2/	18	2,394	6	143	204
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	20	4,504	--	224	294
Groceries (specialty lines)	8	588	--	55	79
Machinery, equipment and supplies	4	2,203	--	71	117
All other 3/	8	1,713	--	98	98
BULK TANK STATIONS					
Petroleum and its products	14	2,678	2	102	179
AGENTS AND BROKERS	27	12,572	23	74	163
Farm products - raw materials	4	7,043	3	30	87
Farm products - consumer goods	3	367	1	5	7
Groceries (full line)	1	4,677	4	21	53
Groceries (specialty lines)	4				
Machinery, equipment and supplies	8	291	8	13	12
All other 4/	7	194	7	5	4
FALL RIVER, MASSACHUSETTS	179	30,913	127	1/ 1,079	1/ 1,418
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	134	18,961	103	829	1,083
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	10	4,290	--	126	177
BULK TANK STATIONS (PETROLEUM) 2/	8	3,954	--	1/ 77	1/ 98
AGENTS AND BROKERS	22	3,492	23	36	42
ALL OTHER 3/	5	216	1	11	18
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	134	18,961	103	829	1,083
Automotive	6	263	5	39	36
Beer, wines and liquors	3	699	--	34	54
Chemicals and paints	4	1,299	1	51	68
Coal and coke	5	1,621	4	82	117
Dry goods (full line)	1	1,454	10	19	34
Dry goods (specialty lines)	6				
Farm products - consumer goods	9	434	9	30	35
Groceries (full line)	7	2,392	6	73	97
Groceries (specialty lines)	29	2,110	25	101	138
Lumber and construction materials	3	111	2	17	22
Machinery, equipment and supplies	11	933	9	43	79
Paper and its products	5	230	3	36	45
Plumbing and heating	4	107	--	13	22
Tobacco products (except leaf)	4	1,458	4	25	33
Waste materials	18	739	14	203	169
All other 4/	19	5,111	11	63	134
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	10	4,290	--	126	177
Groceries (specialty lines)	6	4,054	--	101	143
All other 5/	4	236	--	25	34
BULK TANK STATIONS 2/					
Petroleum and its products	8	3,954	--	1/ 77	1/ 98
AGENTS AND BROKERS	22	3,492	23	36	42
Dry goods (specialty lines)	4	540	5	1	2
Farm products - raw materials	10	2,254	10	13	20
Machinery, equipment and supplies	5	250	6	6	6
All other 6/	3	448	2	16	14

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR ERIE, PENNSYLVANIA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in electrical goods, 2 in machinery, equipment and supplies; and 1 in tobacco and its products (except leaf).
3/ Includes 4 commission bulk tank stations with sales amounting to $502,000.
4/ Includes 1 establishment dealing in amusement and sporting goods, 2 in chemicals and paints, 2 in clothing and furnishings; 1 in farm products - raw materials; 2 in furniture and house furnishings; 1 in jewelry and optical goods, 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 3 in all other products.
5/ Includes 2 establishments dealing in automotive products; 1 in jewelry and optical goods; 2 in lumber and construction materials, and 1 in plumbing and heating equipment and supplies.
6/ Includes 1 establishment dealing in automotive products; 1 in chemicals and paints, 2 in coal and coke; 2 in groceries and foods (specialty lines); 1 in metals and metal work (except scrap); and 1 in all other products.

FOOTNOTES FOR EVANSTON, ILLINOIS.
1/ Includes 2 manufacturers' sales branches (with stocks), 1 dealing in groceries and foods (specialty lines) and 1 in plumbing and heating equipment and supplies; 1 manufacturer's sales office (without stocks) dealing in metals and metal work (except scrap); and 2 agents and brokers, 1 dealing in machinery, equipment and supplies and 1 in all other products.
2/ Includes 1 establishment dealing in farm products - consumer goods; 1 in hardware; 1 in waste materials; and 1 in all other products.

FOOTNOTES FOR EVANSVILLE, INDIANA.
1/ Includes 3 establishments dealing in farm products - raw materials and 2 in farm products - consumer goods.
2/ Includes 2 establishments dealing in amusement and sporting goods; 3 in electrical goods; 1 in farm products - raw materials; 2 in furniture and house furnishings, 2 in metals and metal work (except scrap); 2 in plumbing and heating equipment and supplies; and 4 in all other products.
3/ Includes 6 manufacturers' sales branches (with stocks), 3 dealing in electrical goods; 1 in jewelry and optical goods, 1 in plumbing and heating equipment and supplies; and 1 in all other products; and 2 manufacturers' sales offices (without stocks), 1 dealing in machinery, equipment and supplies and 1 in tobacco and its products (except leaf).
4/ Includes 1 establishment dealing in automotive products; 3 in chemicals and paints, 1 in electrical goods; 1 in hardware, and 1 in lumber and construction materials.

FOOTNOTES FOR FALL RIVER, MASSACHUSETTS.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 1 commission bulk tank station.
3/ Includes 3 manufacturers' sales offices (without stocks), 2 dealing in clothing and furnishings and 1 in machinery, equipment and supplies, and 2 assemblers, 1 dealing in farm products - raw materials and 1 in farm products - consumer goods.
4/ Includes 1 establishment dealing in amusement and sporting goods; 2 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 3 in electrical goods; 2 in farm products - raw materials, 2 in furniture and house furnishings, 1 in metals and metal work (except scrap); and 7 in all other products.
5/ Includes 1 establishment dealing in farm products - consumer goods; 1 in jewelry and optical goods; 1 in machinery, equipment and supplies, and 1 in all other products.
6/ Includes 1 establishment dealing in farm supplies and 2 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
FLINT, MICHIGAN	137	$64,364	89	1/ 1,685	1/ $2,924
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	95	16,403	75	857	1,190
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	15	41,463	--	685	1,490
BULK TANK STATIONS (PETROLEUM) 3/	17	5,707	2	1/ 130	1/ 231
AGENTS AND BROKERS	10	791	12	13	13
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	95	16,403	75	857	1,190
Automotive	10	701	8	81	115
Beer, wines and liquors	7	1,540	7	59	85
Chemicals and paints	3	110	2	12	22
Electrical goods	7	737	8	23	32
Farm products - consumer goods	14	2,603	14	154	167
Groceries (full line)	5	2,418	--	113	120
Groceries (specialty lines)	11	1,348	12	54	64
Lumber and construction materials	3	493	1	31	55
Machinery, equipment and supplies	6	413	3	38	56
Plumbing and heating	3	293	--	16	23
Tobacco products (except leaf)	3	2,243	2	40	82
Waste materials	7	458	5	46	54
All other 4/	16	3,046	13	190	315
BULK TANK STATIONS 3/					
Petroleum and its products	17	5,707	2	1/ 130	1/ 231
AGENTS AND BROKERS	10	791	12	13	13
Amusement and sporting goods	3	194	3	1	1
Machinery, equipment and supplies	4	304	5	5	5
All other 5/	3	293	4	7	7
FORT WAYNE, INDIANA	201	29,956	108	1,666	2,435
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	142	19,180	87	1,303	1,864
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	19	3,988	--	187	298
BULK TANK STATIONS (PETROLEUM)	13	2,509	4	126	205
AGENTS AND BROKERS	23	4,169	15	45	58
ALL OTHER 1/	4	110	2	5	10
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	142	19,180	87	1,303	1,864
Amusement and sporting goods	3	39	2	5	7
Automotive	13	1,175	6	112	176
Beer, wines and liquors	7	825	--	42	64
Chemicals and paints	6	427	2	27	39
Electrical goods	4	551	4	27	38
Farm products - raw materials	3	449	3	17	15
Farm products - consumer goods	14	1,284	10	96	145
Groceries (full line)	5	5,079	3	228	337
Groceries (specialty lines)	16	733	13	54	57
Hardware	3	1,277	2	86	139
Lumber and construction materials	7	192	3	16	19
Machinery, equipment and supplies	17	1,895	13	173	248
Paper and its products	5	986	1	80	155
Plumbing and heating	3	627	--	45	57
Waste materials	14	652	14	88	61
All other 2/	22	2,989	11	207	307
FORT WAYNE (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	19	$3,988	--	187	$298
Groceries (specialty lines)	10	3,328	--	111	164
Machinery, equipment and supplies	4	229	--	29	52
All other 3/	5	431	--	47	62
BULK TANK STATIONS					
Petroleum and its products	13	2,509	4	126	205
AGENTS AND BROKERS	23	4,169	15	45	58
Farm products - raw materials	5	1,698	3	18	21
Groceries (specialty lines)	3	1,334	2	8	7
Machinery, equipment and supplies	7	270	6	4	7
All other 4/	8	867	4	15	23
FORT WORTH, TEXAS	281	122,233	172	1/ 2,719	1/ 4,014
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	156	45,001	94	1,539	2,058
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	29	13,518	--	468	731
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	8	2,842	--	1/ 26	1/ 75
BULK TANK STATIONS (PETROLEUM) 3/	21	4,765	7	334	568
AGENTS AND BROKERS	62	52,954	71	300	502
ASSEMBLERS 4/	5	3,153	--	52	80
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	156	45,001	94	1,539	2,058
Automotive	16	2,596	9	190	263
Beer, wines and liquors	8	853	4	49	65
Drugs (full line)	1	1,247	4	76	82
Drugs and sundries (specialties)	5				
Electrical goods	9	2,559	3	85	139
Farm products - raw materials	6	22,783	2	80	172
Farm products - consumer goods	15	2,966	8	228	297
Farm supplies	5	1,119	2	34	41
Groceries (full line)	2	3,266	25	191	169
Groceries (specialty lines)	22				
Hardware	4	642	1	63	74
Lumber and construction materials	4	519	1	45	42
Machinery, equipment and supplies	20	3,032	5	259	403
Paper and its products	6	656	2	72	96
Petroleum and its products	4	186	5	11	10
Plumbing and heating	4	633	4	39	57
Tobacco products (except leaf)	3	428	3	10	12
Waste materials	8	787	9	43	37
All other 5/	14	729	7	64	99
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	29	13,518	--	468	731
Groceries (specialty lines)	9	10,743	--	277	431
Machinery, equipment and supplies	8	616	--	58	107
All other 6/	12	2,159	--	133	193
BULK TANK STATIONS 3/					
Petroleum and its products	21	4,765	7	1/ 334	1/ 568
AGENTS AND BROKERS	62	52,954	71	300	502
Farm products - raw materials	39	45,193	44	252	418
Farm products - consumer goods	3	867	2	5	5
Groceries (specialty lines)	6	3,121	10	10	13
All other 7/	14	3,773	15	33	65

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR FLINT, MICHIGAN.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 3 establishments dealing in automotive products, 7 in groceries and foods (specialty lines); 4 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.
3/ Includes 2 commission bulk tank stations.
4/ Includes 1 establishment dealing in farm supplies; 1 in furniture and house furnishings; 1 in general merchandise; 2 in hardware; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 2 in paper and its products; and 7 in all other products.
5/ Includes 1 establishment dealing in jewelry and optical goods; 1 in metals and metal work (except scrap); and 1 in plumbing and heating equipment and supplies.

FOOTNOTES FOR FORT WAYNE, INDIANA.
1/ Includes 2 manufacturers' sales offices (without stocks) dealing in machinery, equipment and supplies; and 2 assemblers dealing in farm products - consumer goods.
2/ Includes 1 establishment dealing in clothing and furnishings; 2 in coal and coke; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in farm supplies; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in metals and metal work (except scrap); 2 in tobacco and its products (except leaf); and 9 in all other products.
3/ Includes 2 establishments dealing in automotive products; 1 in farm products - consumer goods; 1 in jewelry and optical goods; and 1 in paper and its products.
4/ Includes 1 establishment dealing in automotive products; 1 in coal and coke; 2 in electrical goods; 1 in farm products - consumer goods; 1 in hardware; 1 in lumber and construction materials; and 1 in paper and its products.

FOOTNOTES FOR FORT WORTH, TEXAS.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in chemicals and paints; 3 in machinery, equipment and supplies; 2 in metals and metal work (except scrap); 1 in paper and its products; and 1 in tobacco and its products (except leaf).
3/ Includes 1 commission bulk tank station. 4/ Includes 4 establishments dealing in farm products - raw materials and 1 in farm products - consumer goods.
5/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in clothing and furnishings, 1 in coal and coke; 1 in furniture and house furnishings; 1 in general merchandise; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); and 5 in all other products.
6/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive; 1 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 1 in jewelry and optical goods, 1 in lumber and construction materials; 2 in metals and metal work (except scrap); 1 in paper and its products; and 1 in tobacco and its products (except leaf).
7/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive; 2 in farm supplies; 1 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 2 in lumber and construction materials; 2 in machinery, equipment and supplies; 1 in petroleum and its products; and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
FRESNO, CALIFORNIA	209	$36,569	131	1/ 1,363	1/ $2,032
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	148	23,037	114	826	1,229
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	26	6,409	2	249	376
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	4	1,134	--	11	21
BULK TANK STATIONS (PETROLEUM) 3/	13	3,952	1	1/ 169	1/ 308
AGENTS AND BROKERS	10	873	9	8	7
ASSEMBLERS 4/	8	1,164	5	100	91
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	148	23,037	114	826	1,229
Automotive	12	1,064	10	97	147
Beer, wines and liquors	6	506	4	25	30
Electrical goods	11	1,419	7	64	98
Farm products - raw materials	5	3,960	--	32	54
Farm products - consumer goods	32	2,545	31	135	187
Groceries (full line)	3	3,310	1	70	103
Groceries (specialty lines)	25	1,888	26	104	141
Lumber and construction materials	4	285	3	13	18
Machinery, equipment and supplies	14	1,162	9	66	124
Paper and its products	4	432	1	15	33
Petroleum and its products	3	15	4	1	--
Plumbing and heating	4	549	--	22	40
Tobacco products (except leaf)	6	2,647	6	39	62
Waste materials	3	244	2	42	29
All other 5/	16	3,011	10	101	163
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	26	6,409	2	249	376
Groceries (specialty lines)	10	4,662	--	111	164
Machinery, equipment and supplies	5	306	--	41	72
All other 6/	11	1,441	2	97	140
BULK TANK STATIONS 3/					
Petroleum and its products	13	3,952	1	1/ 169	1/ 308
AGENTS AND BROKERS	10	873	9	8	7
Automotive	4	27	3	2	2
All other 7/	6	846	6	6	5
GALVESTON, TEXAS	107	19,310	69	1/ 593	1/ 705
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	65	13,072	51	390	481
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	8	1,187	--	42	55
BULK TANK STATIONS (PETROLEUM) 3/	13	1,544	3	1/ 78	1/ 112
AGENTS AND BROKERS	15	3,092	10	29	29
ALL OTHER 4/	6	415	5	54	28

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
GALVESTON (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	65	$13,072	51	390	$481
Automotive	4	96	2	11	14
Beer, wines and liquors	6	290	5	17	16
Farm products - raw materials	10	6,482	9	47	69
Farm products - consumer goods	7	907	5	78	76
Groceries (full line)	4	1,638	2	41	63
Groceries (specialty lines)	13	569	13	39	39
Lumber and construction materials	3	427	--	37	32
Machinery, equipment and supplies	4	127	5	13	13
Paper and its products	3	234	--	17	24
Tobacco products (except leaf)	3	285	2	4	8
Waste materials	3	98	2	9	7
All other 5/	5	1,919	6	77	120
BULK TANK STATIONS 3/					
Petroleum and its products	13	1,544	3	1/ 78	1/ 112
AGENTS AND BROKERS	15	3,092	10	29	29
Farm products - raw materials	7	1,784	4	11	13
Groceries (full line)	1	1,116	2	9	10
Groceries (specialty lines)	2				
All other 5/	5	192	4	9	6
GARY, INDIANA	80	9,725	36	1/ 390	1/ 562
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	64	4,713	32	267	352
BULK TANK STATIONS (PETROLEUM) 2/	8	1,750	1	1/ 27	1/ 47
ALL OTHER 3/	8	3,262	3	96	163
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	64	4,713	32	267	352
Automotive	7	208	3	36	45
Beer, wines and liquors	11	1,203	2	57	80
Coal and coke	4	40	--	4	3
Farm products - consumer goods	11	1,089	8	67	90
Groceries (full line)	4	972	--	25	57
Groceries (specialty lines)	9	347	6	22	18
Waste materials	3	27	2	10	7
All other 4/	15	827	11	46	52
BULK TANK STATIONS					
Petroleum and its products 2/	8	1,750	1	1/ 27	1/ 47

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR FRESNO, CALIFORNIA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in clothing and furnishings; 1 in groceries and foods (specialty lines); 1 in tobacco and its products (except leaf); and 1 in all other products.
3/ Includes 1 commission bulk tank station.
4/ Includes 7 establishments dealing in farm products - consumer goods and 1 in groceries and foods (specialty lines).
5/ Includes 2 establishments dealing in chemicals and paints; 1 in coal and coke; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; and 6 in all other products.
6/ Includes 3 establishments dealing in automotive products; 2 in chemicals and paints; 1 in electrical goods; 1 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in paper and its products; and 1 in petroleum and its products.
7/ Includes 2 establishments dealing in farm products - raw materials; 1 in groceries and foods (specialty lines); 1 in lumber and construction materials; 1 in machinery, equipment and supplies; and 1 in all other products.

FOOTNOTES FOR GALVESTON, TEXAS.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 establishments dealing in beer, wines and liquors; 1 in farm products - consumer goods; and 5 in groceries and foods (specialty lines).
3/ Includes 3 commission bulk tank stations with sales amounting to $222,000.
4/ Includes 2 manufacturers' sales offices (without stocks) dealing in lumber and construction materials; and 4 assemblers, 1 dealing in farm products - raw materials; 1 in farm products - consumer goods; and 2 in groceries and foods (specialty lines).
5/ Includes 1 establishment dealing in dry goods (full line); 1 in dry goods (specialty lines); 2 in hardware; and 1 in jewelry and optical goods.
6/ Includes 1 establishment dealing in farm products - consumer goods and 4 in machinery, equipment and supplies.

FOOTNOTES FOR GARY, INDIANA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 6 manufacturers' sales branches (with stocks), 1 dealing in electrical goods and 5 in groceries and foods (specialty lines); and 2 agents and brokers, 1 dealing in chemicals and paints and 1 in all other products.
4/ Includes 2 establishments dealing in amusement and sporting goods; 1 in jewelry and optical goods; 1 in lumber and construction materials; 2 in machinery, equipment and supplies; 2 in paper and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 3 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
GLENDALE, CALIFORNIA	54	$5,571	44	364	$553
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	43	4,598	38	307	454
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	4	92	2	11	14
BULK TANK STATIONS (PETROLEUM)	3	782	--	33	67
ALL OTHER 2/	4	99	4	13	18
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	43	4,598	38	307	454
Automotive	7	103	7	12	9
Beer, wines and liquors	8	348	8	32	34
Farm products - consumer goods	5	2,200	3	174	305
Furniture and house furnishings	3	128	1	16	17
Groceries (full line)	1	397	4	30	33
Groceries (specialty lines)	6				
Machinery, equipment and supplies	3	153	--	14	20
All other 3/	10	1,269	15	29	36
BULK TANK STATIONS					
Petroleum and its products	3	782	--	33	67
GRAND RAPIDS, MICHIGAN	372	61,446	242	1/ 2,709	1/ 3,802
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	266	37,221	194	2,078	2,730
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	37	7,794	1	343	580
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	9	2,573	--	22	49
BULK TANK STATIONS (PETROLEUM) 3/	12	5,226	2	1/ 151	1/ 251
AGENTS AND BROKERS	45	8,191	44	111	186
ASSEMBLERS 4/	3	441	1	4	6
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	266	37,221	194	2,078	2,730
Automotive	28	2,053	24	192	214
Beer, wines and liquors	6	1,272	7	54	51
Chemicals and paints	5	661	2	36	67
Clothing and furnishings	3	188	4	11	10
Drugs (full line)	1	2,870	2	115	201
Drugs and sundries (specialties)	3				
Dry goods (full line)	1	1,071	2	49	78
Dry goods (specialty lines)	2				
Electrical goods	11	1,828	3	88	163
Farm products - consumer goods	43	4,440	51	155	147
Farm supplies	3	414	1	60	79
Furniture and house furnishings	6	736	--	64	94
Groceries (full line)	7	4,723	1	164	166
Groceries (specialty lines)	34	2,549	29	149	171
Hardware	4	1,016	2	80	107
Jewelry and optical goods	4	135	1	28	36
Lumber and construction materials	18	1,687	8	84	121
Machinery, equipment and supplies	32	2,745	13	221	356
Metals and metal work (exc. scrap)	3	493	1	37	56
Paper and its products	5	1,662	1	96	173
Petroleum and its products	5	452	2	26	43
Plumbing and heating	5	657	2	55	71

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
GRAND RAPIDS (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Tobacco products (except leaf)	4	$1,890	2	40	$43
Waste materials	18	1,890	18	180	185
All other 5/	15	1,789	18	94	98
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	37	7,794	1	343	580
Automotive	4	899	--	33	70
Groceries (specialty lines)	10	2,769	--	109	167
Machinery, equipment and supplies	13	2,390	--	117	193
All other 6/	10	1,736	1	84	150
BULK TANK STATIONS 3/				1/	1/
Petroleum and its products	12	5,226	2	151	251
AGENTS AND BROKERS	45	8,191	44	111	186
Coal and coke	3	671	1	23	19
Farm products - raw materials	3	862	5	4	5
Farm products - consumer goods	3	216	2	4	5
Groceries (specialty lines)	3	1,951	3	7	17
Lumber and construction materials	5	1,933	3	9	19
Machinery, equipment and supplies	16	911	21	36	77
All other 7/	12	1,647	9	28	44
GREENSBORO, NORTH CAROLINA	120	38,580	59	1/ 859	1/ 1,454
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	69	13,165	46	512	791
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	15	3,162	--	114	195
BULK TANK STATIONS (PETROLEUM) 2/	12	2,253	1	1/ 81	1/ 148
AGENTS AND BROKERS	13	14,271	12	95	195
ALL OTHER 3/	11	5,729	--	57	125
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	69	13,165	46	512	791
Automotive	6	610	4	43	61
Beer, wines and liquors	3	484	2	24	28
Clothing and furnishings	3	138	4	14	13
Farm products - raw materials	4	2,662	1	11	40
Farm products - consumer goods	6	1,250	4	84	129
Farm supplies	3	108	2	9	8
Groceries (specialty lines)	6	983	7	31	41
Lumber and construction materials	3	833	--	13	43
Machinery, equipment and supplies	12	1,788	7	78	142
Waste materials	4	74	3	19	10
All other 4/	19	4,235	12	186	276
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	15	3,162	--	114	195
Groceries (specialty lines)	8	2,150	--	66	99
All other 5/	7	1,012	--	48	96
BULK TANK STATIONS 2/					
Petroleum and its products	12	2,253	1	1/ 81	1/ 148
AGENTS AND BROKERS	13	14,271	12	95	195
Farm products - raw materials	3	4,859	4	5	8
Groceries (specialty lines)	4	1,812	2	22	28
All other 6/	6	7,600	6	68	159

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR GLENDALE, CALIFORNIA
1/ Includes 1 establishment dealing in chemicals and paints; 1 in groceries and foods (specialty lines); 1 in machinery, equipment and supplies; and 1 in all other products.
2/ Includes 1 manufacturers' sales office (without stocks) dealing in all other products; and 3 agents and brokers, 1 dealing in chemicals and paints; 1 in machinery, equipment and supplies; and 1 in paper and its products.
3/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 2 in waste materials.

FOOTNOTES FOR GRAND RAPIDS, MICHIGAN
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in dry goods (specialty lines); 2 in electrical goods; 3 in machinery, equipment and supplies; 2 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).
3/ Includes 2 commission bulk tank stations. 4/ Includes 1 establishment dealing in farm products - raw materials and 2 in farm products - consumer goods.
5/ Includes 1 establishment dealing in amusement and sporting goods; 2 in coal and coke; 2 in farm products - raw materials, 1 in general merchandise; and 9 in all other products.
6/ Includes 1 establishment dealing in beer, wines and liquors; 1 in farm products - consumer goods; 3 in furniture and house furnishings; 1 in jewelry and optical goods; 3 in lumber and construction materials; and 1 in tobacco and its products (except leaf).
7/ Includes 2 establishments dealing in chemicals and paints; 1 in clothing and furnishings; 1 in electrical goods; 1 in furniture and house furnishings; 2 in metals and metal work (except scrap); 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 1 in waste materials; and 1 in all other products.

FOOTNOTES FOR GREENSBORO, NORTH CAROLINA
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 1 commission bulk tank station.
3/ Includes 10 manufacturers' sales offices (without stocks), 1 dealing in chemicals and paints; 1 in dry goods (specialty lines); 1 in farm supplies; 1 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 3 in all other products; and 1 assembler dealing in farm products - consumer goods.
4/ Includes 2 establishments dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in drugs (full line); 2 in dry goods (full line); 3 in electrical goods; 1 in groceries (full line); 1 in hardware, 2 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 2 in all other products.
5/ Includes 1 establishment dealing in jewelry and optical goods and 6 in machinery, equipment and supplies.
6/ Includes 1 establishment dealing in dry goods (specialty lines); 1 in farm products - consumer goods; 1 in machinery, equipment and supplies; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
HAMILTON, OHIO	55	$8,656	32	1/ 556	1/ $709
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	40	4,840	28	300	421
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	4	2,901	--	214	244
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 3/	2				
BULK TANK STATIONS (PETROLEUM) 4/	5	833	--	1/ 36	1/ 39
AGENTS AND BROKERS 5/	4	82	4	6	5
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	40	4,840	28	300	421
Automotive	5	91	3	11	11
Beer, wines and liquors	3	171	3	10	10
Farm products - consumer goods	7	1,198	6	139	220
Groceries (full line)	1	1,239	3	45	56
Groceries (specialty lines)	5				
Machinery, equipment and supplies	3	87	2	9	12
Waste materials	5	1,012	5	44	56
All other 6/	11	1,042	6	42	56
BULK TANK STATIONS 4/					
Petroleum and its products	5	833	--	1/ 36	1/ 39
HAMMOND, INDIANA	48	6,294	24	391	485
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	34	4,514	20	332	385
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	5	162	--	14	28
BULK TANK STATIONS (PETROLEUM)	4	1,305	--	31	62
ALL OTHER 2/	5	313	4	14	10
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	34	4,514	20	332	385
Automotive	5	166	2	22	29
Farm products - consumer goods	5	563	4	28	36
Groceries (full line)	3	1,045	2	44	64
Groceries (specialty lines)	4	455	2	16	28
Machinery, equipment and supplies	5	487	1	57	86
Waste materials	3	170	5	20	24
All other 3/	9	1,628	4	145	118
BULK TANK STATIONS					
Petroleum and its products	4	1,305	--	31	62
HAMTRAMCK, MICHIGAN 1/	28	$7,841	22	170	$314
HARRISBURG, PENNSYLVANIA	179	45,702	112	2,023	3,058
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	125	23,643	106	1,277	1,769
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	32	10,026	--	531	928
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	5	7,530	--	73	132
BULK TANK STATIONS (PETROLEUM)	10	3,310	2	135	214
AGENTS AND BROKERS	7	1,193	4	7	15
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	125	23,643	106	1,277	1,769
Automotive	17	2,543	9	220	304
Beer, wines and liquors	12	1,251	13	58	71
Clothing and furnishings	4	187	4	14	10
Electrical goods	10	1,631	7	106	163
Farm products - raw materials	4	556	4	40	45
Farm products - consumer goods	15	3,315	14	226	301
Groceries (full line)	4	4,380	2	115	167
Groceries (specialty lines)	10	877	11	75	79
Machinery, equipment and supplies	8	230	8	23	29
Paper and its products	9	1,451	9	91	131
Tobacco products (except leaf)	5	3,064	5	67	86
Waste materials	9	717	11	62	48
All other 2/	18	3,441	9	180	335
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	32	10,026	--	531	928
Automotive	6	2,564	--	102	175
Groceries (specialty lines)	8	1,815	--	98	156
Machinery, equipment and supplies	11	4,306	--	258	439
All other 3/	7	1,341	--	73	158
BULK TANK STATIONS					
Petroleum and its products	10	3,310	2	135	214
AGENTS AND BROKERS	7	1,193	4	7	15
Groceries (specialty lines)	3	1,045	1	3	5
All other 4/	4	148	3	4	10

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR HAMILTON, OHIO.
1/ Does not include employment and pay roll for commission bulk tank stations. (See text).
2/ Includes 2 establishments dealing in beer, wines and liquors; 1 in groceries and foods (specialty lines); and 1 in machinery, equipment and supplies.
3/ Includes 2 establishments dealing in machinery, equipment and supplies. 4/ Includes 1 commission bulk tank station.
5/ Includes 2 establishments dealing in machinery, equipment and supplies, and 2 in all other products.
6/ Includes 1 establishment dealing in amusement and sporting goods; 1 in lumber and construction materials; 1 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies, 2 in tobacco and its products (except leaf); and 3 in all other products.

FOOTNOTES FOR HAMMOND, INDIANA.
1/ Includes 1 establishment dealing in farm products - consumer goods; 2 in groceries and foods (specialty lines); 1 in jewelry and optical goods; and 1 in machinery, equipment and supplies.
2/ Includes 2 agents and brokers, 1 dealing in lumber and construction materials and 1 in machinery, equipment and supplies; and 2 assemblers, 2 dealing in farm products - raw materials and 1 in farm products - consumer goods.
3/ Includes 2 establishments dealing in beer, wines and liquors; 1 in chemicals and paints; 1 in drugs and drug sundries (specialty lines), 1 in electrical goods; 1 in hardware; 1 in paper and its products, 1 in tobacco and its products (except leaf); and 1 in all other products.

FOOTNOTES FOR HAMTRAMCK, MICHIGAN.
1/ Includes 27 full-service and limited-function wholesalers, 1 dealing in automotive products; 2 in beer, wines and liquors, 1 in chemicals and paints; 3 in farm products - consumer goods; 1 in furniture and house furnishings, 2 in groceries (full line); 8 in groceries and foods (specialty lines); 1 in machinery, equipment and supplies, 3 in tobacco and its products (except leaf); 2 in waste materials, and 3 in all other products; and 1 manufacturer's sales branch (with stocks) dealing in chemicals and paints.

FOOTNOTES FOR HARRISBURG, PENNSYLVANIA.
1/ Includes 1 establishment dealing in automotive products, 1 in groceries and foods (specialty lines); 1 in machinery, equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.
2/ Includes 2 establishments dealing in chemicals and paints; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in dry goods (full line); 1 in dry goods (specialty lines); 1 in furniture and house furnishings; 2 in hardware; 2 in jewelry and optical goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies, and 4 in all other products.
3/ Includes 1 establishment dealing in beer, wines and liquors; 1 in electrical goods; 2 in farm products - consumer goods; 1 in furniture and house furnishings; 1 in lumber and construction materials; and 1 in all other products.
4/ Includes 1 establishment dealing in electrical goods; 1 in farm products - raw materials; 1 in lumber and construction materials, and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
HARTFORD, CONNECTICUT	368	$81,074	185	1/ 3,738	1/ $5,892
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	283	51,659	175	2,718	4,113
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	38	12,455	--	503	883
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	16	4,198	--	83	216
BULK TANK STATIONS (PETROLEUM) 2/	13	7,731	1	1/ 350	1/ 572
AGENTS AND BROKERS 3/	10	2,368	5	20	39
ASSEMBLERS	8	2,663	4	64	69
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	283	51,659	175	2,718	4,113
Amusement and sporting goods	3	41	3	2	2
Automotive	21	5,067	10	255	403
Beer, wines and liquors	15	4,128	7	160	224
Chemicals and paints	4	287	2	24	39
Clothing and furnishings	5	133	5	9	11
Drugs (full line)	1	2,801	4	112	210
Drugs and sundries (specialties)	4				
Dry goods (full line)	2	889	3	31	49
Dry goods (specialty lines)	1				
Electrical goods	17	2,999	7	156	280
Farm products - raw materials	14	3,630	8	433	479
Farm products - consumer goods	26	6,794	24	254	399
Furniture and house furnishings	5	925	--	30	64
Groceries (full line)	6	2,253	4	96	155
Groceries (specialty lines)	44	6,052	36	227	364
Hardware	4	375	--	30	50
Jewelry and optical goods	3	111	1	8	10
Machinery, equipment and supplies	23	2,209	9	165	274
Metals and metal work (exc. scrap)	4	575	--	46	71
Paper and its products	13	2,090	5	106	242
Petroleum and its products	5	329	6	21	29
Plumbing and heating	14	1,224	6	104	138
Tobacco products (except leaf)	7	2,875	10	54	75
Waste materials	26	2,770	17	265	320
All other 4/	16	3,102	8	130	225
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	38	12,455	--	503	883
Automotive	7	2,934	--	117	221
Groceries (specialty lines)	11	7,393	--	213	319
Machinery, equipment and supplies	10	878	--	99	222
All other 5/	10	1,250	--	74	121

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
HARTFORD (continued)					
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	16	$4,198	--	83	$216
Machinery, equipment and supplies	7	1,536	--	46	120
Metals and metal work (exc. scrap)	5	2,429	--	13	36
All other 6/	4	233	--	24	60
BULK TANK STATIONS					
Petroleum and its products 2/	13	7,731	1	1/ 350	1/ 572
ASSEMBLERS	8	2,663	4	64	69
Farm products - raw materials	4	1,215	4	28	27
Farm products - consumer goods	4	1,448	--	36	42
HIGHLAND PARK, MICHIGAN 2/	31	3,204	24	1/ 121	1/ 178
HOBOKEN, NEW JERSEY	43	12,643	18	590	864
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	36	10,392	18	479	593
ALL OTHER 1/	7	2,251	--	111	271
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	36	10,392	18	479	593
Beer, wines and liquors	5	1,172	4	96	92
Groceries (full line)	1	6,627	4	247	318
Groceries (specialty lines)	11				
Waste materials	3	61	3	5	4
All other 2/	16	2,532	7	131	179
HOLYOKE, MASSACHUSETTS	44	8,737	19	1/ 401	1/ 585
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	35	6,748	16	354	516
ALL OTHER 2/	9	1,989	3	1/ 47	1/ 69
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	35	6,748	16	354	516
Beer, wines and liquors	3	744	1	40	43
Farm products - consumer goods	3	317	1	17	26
Groceries (full line)	2	2,578	4	79	114
Groceries (specialty lines)	3				
Paper and its products	8	1,449	4	61	139
Waste materials	8	496	3	68	70
All other 3/	8	1,164	3	89	124

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR HARTFORD, CONNECTICUT.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 1 establishment dealing in clothing and furnishings; 2 in coal and coke; 1 in dry goods (specialty lines); 1 in farm products - raw materials; 2 in furniture and house furnishings; 1 in groceries and foods (specialty lines); 1 in machinery, equipment and supplies; and 1 in all other products.
4/ Includes 2 establishments dealing in coal and coke; 1 in farm supplies; 2 in lumber and construction materials; and 11 in all other products.
5/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 1 in electrical goods; 1 in farm products - consumer goods; 3 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in plumbing and heating equipment and supplies; and 1 in all other products.
6/ Includes 1 establishment dealing in chemicals and paints; 1 in jewelry and optical goods; and 2 in all other products.

FOOTNOTES FOR HIGHLAND PARK, MICHIGAN.

1/ Does not include employment and pay roll for commission bulk tank stations. (See text).
2/ Includes 28 full-service and limited-function wholesalers, 4 dealing in automotive products; 2 in chemicals and paints; 2 in clothing and furnishings; 2 in electrical goods; 5 in groceries and foods (specialty lines); 1 in lumber and construction materials; 2 in machinery, equipment and supplies; 1 in petroleum and its products; 3 in plumbing and heating equipment and supplies; 3 in tobacco and its products (except leaf); 1 in waste materials; and 2 in all other products; 1 manufacturer's sales office (without stocks) dealing in machinery, equipment and supplies; and 2 bulk tank stations dealing in petroleum and its products, 1 of which is a commission station.

FOOTNOTES FOR HOBOKEN, NEW JERSEY.

1/ Includes 4 manufacturers' sales branches (with stocks), 1 dealing in groceries and foods (specialty lines) and 3 in all other products; 2 manufacturers' sales offices (without stocks) dealing in machinery, equipment and supplies; and 1 agent and broker dealing in all other products.
2/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 2 in farm products - raw materials; 1 in farm products - consumer goods; 2 in lumber and construction materials; 2 in machinery, equipment and supplies; 2 in metals and metal work (except scrap); 2 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.

FOOTNOTES FOR HOLYOKE, MASSACHUSETTS.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 3 manufacturers' sales branches (with stocks), 1 dealing in farm products - consumer goods and 2 in groceries and foods (specialty lines); and 2 bulk tank stations dealing in petroleum and its products, 1 of which is a commission station; and 4 agents and brokers, 1 dealing in farm products - raw materials; 1 in metals and metal work (except scrap); 1 in paper and its products; and 1 in waste materials.
3/ Includes 1 establishment dealing in electrical goods; 1 in machinery, equipment and supplies; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 3 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
HOUSTON, TEXAS	576	$331,180	250	7,259	$11,823
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	345	210,202	180	4,876	7,757
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	97	57,457	2	1,519	2,569
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	34	15,246	2	234	460
BULK TANK STATIONS (PETROLEUM)	20	11,183	4	388	568
AGENTS AND BROKERS	76	36,858	58	228	450
ASSEMBLERS 1/	4	234	4	14	19
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	345	210,202	180	4,876	7,757
Automotive	30	3,777	15	388	607
Beer, wines and liquors	7	1,136	7	53	89
Chemicals and paints	5	1,883	--	99	168
Clothing and furnishings	4	527	4	23	42
Drugs (full line)	2	3,306	3	136	231
Drugs and sundries (specialties)	3				
Dry goods (full line)	3	1,863	2	82	188
Dry goods (specialty lines)	1				
Electrical goods	17	4,011	8	190	298
Farm products - raw materials	14	116,764	5	351	972
Farm products - consumer goods	39	6,778	33	456	521
Farm supplies	3	2,213	2	67	82
Furniture and house furnishings	6	1,140	2	75	81
Groceries (full line)	8	13,768	2	394	613
Groceries (specialty lines)	36	9,214	22	513	749
Jewelry and optical goods	4	166	2	15	17
Lumber and construction materials	21	5,645	11	304	430
Machinery, equipment and supplies	69	21,935	20	760	1,355
Metals and metal work (exc. scrap)	4	1,463	--	104	111
Paper and its products	6	1,552	1	118	245
Petroleum and its products	4	392	3	36	39
Plumbing and heating	5	778	3	51	63
Tobacco products (except leaf)	7	3,524	11	73	119
Waste materials	13	2,077	10	139	159
All other 2/	34	6,289	14	449	578
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	97	57,457	2	1,519	2,569
Automotive	11	25,752	--	337	538
Electrical goods	4	3,139	--	50	106
Groceries (specialty lines)	19	12,315	--	431	654
Machinery, equipment and supplies	37	7,918	2	396	757
Metals and metal work (exc. scrap)	4	3,332	--	49	68
All other 3/	22	5,001	--	256	446
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	34	15,246	2	234	460
Machinery, equipment and supplies	12	2,133	1	31	86
Metals and metal work (exc. scrap)	7	8,887	--	67	174
Plumbing and heating	4	488	--	12	21
All other 4/	11	3,738	1	124	179
BULK TANK STATIONS					
Petroleum and its products	20	11,183	4	388	568

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
HOUSTON (continued)					
AGENTS AND BROKERS	76	$36,858	58	228	$450
Automotive	3	79	3	4	5
Farm products - raw materials	10	9,345	10	16	22
Farm products - consumer goods	6	1,006	5	5	6
Groceries (specialty lines)	15	15,767	8	73	168
Lumber and construction materials	6	2,075	6	38	65
Machinery, equipment and supplies	19	1,319	16	54	95
Petroleum and its products	5	2,713	2	9	18
All other 5/	12	4,554	8	29	71
HUNTINGTON, WEST VIRGINIA	163	32,023	91	1/ 1,279	1/ 1,884
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	109	16,171	65	972	1,352
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	15	7,439	--	170	326
BULK TANK STATIONS (PETROLEUM) 2/	9	1,390	1	1/ 61	1/ 97
AGENTS AND BROKERS	26	4,738	24	61	84
ALL OTHER 3/	4	2,285	1	15	25
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	109	16,171	65	972	1,352
Automotive	7	219	5	27	41
Beer, wines and liquors	5	305	3	37	37
Clothing and furnishings	3	685	--	36	92
Drugs (full line)	1	660	2	35	46
Drugs and sundries (specialties)	2				
Electrical goods	5	889	3	33	61
Farm products - consumer goods	28	2,313	23	132	155
Farm supplies	4	349	1	52	44
Furniture and house furnishings	4	431	--	31	51
Groceries (full line)	2	2,719	7	94	118
Groceries (specialty lines)	8				
Lumber and construction materials	5	470	2	34	39
Machinery, equipment and supplies	8	1,746	1	113	200
Waste materials	7	147	5	18	12
All other 4/	20	5,238	13	328	456
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	15	7,439	--	170	326
Groceries (specialty lines)	7	2,147	--	78	113
Machinery, equipment and supplies	4	1,948	--	43	90
All other 5/	4	3,344	--	49	123
BULK TANK STATIONS					
Petroleum and its products 2/	9	1,390	1	1/ 61	1/ 97
AGENTS AND BROKERS	26	4,738	24	61	84
Farm products - consumer goods	4	715	4	6	7
Groceries (specialty lines)	5	2,047	4	7	12
Lumber and construction materials	6	312	5	5	8
Machinery, equipment and supplies	4	319	6	6	18
All other 6/	7	1,345	5	37	39

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR HOUSTON, TEXAS

1/ Includes 3 establishments dealing in farm products-raw materials and 1 in farm supplies.
2/ Includes 2 establishments dealing in amusement and sporting goods; 1 in general merchandise; 2 in hardware; and 29 in all other products.
3/ Includes 2 establishments dealing in amusement and sporting goods; 4 in chemicals and paints; 1 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and construction materials; 2 in paper and its products; 6 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 1 in all other products.
4/ Includes 1 establishment dealing in beer, wines and liquors; 1 in chemicals and paints; 1 in furniture and house furnishings; 2 in lumber and construction materials; 1 in paper and its products; 3 in petroleum and its products; 1 in tobacco and its products (except leaf); and 1 in all other products.
5/ Includes 2 establishments dealing in chemicals and paints; 3 in electrical goods; 2 in farm supplies; 1 in furniture and house furnishings; 1 in plumbing and heating equipment and supplies; 2 in waste materials; and 1 in all other products.

FOOTNOTES FOR HUNTINGTON, WEST VIRGINIA

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 commission bulk tank station.
3/ Includes 3 manufacturers' sales offices (without stocks), 1 dealing in groceries and foods (specialty lines); 1 in machinery, equipment and supplies; and 1 in tobacco and its products (except leaf); and 1 assembler dealing in farm products-raw materials.
4/ Includes 2 establishments dealing in chemicals and paints; 1 in dry goods (full line); 2 in farm products-raw materials; 2 in hardware; 1 in jewelry and optical goods; 1 in paper and its products; 2 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products; and 5 in all other products.
5/ Includes 1 establishment dealing in chemicals and paints; 1 in electrical goods; 1 in farm products-consumer goods; and 1 in all other products.
6/ Includes 1 establishment dealing in automotive products; 1 in chemicals and paints; 2 in coal and coke; 1 in electrical goods; 1 in farm products-raw materials; and 1 in plumbing and heating equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
INDIANAPOLIS, INDIANA	735	$306,302	389	8,232	$13,030
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	430	109,154	237	5,401	8,011
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	88	51,195	--	1,482	2,631
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	33	18,610	--	359	691
BULK TANK STATIONS (PETROLEUM)	25	8,056	3	442	738
AGENTS AND BROKERS	152	98,494	149	466	803
ASSEMBLERS	7	20,793	--	82	156
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	430	109,154	237	5,401	8,011
Amusement and sporting goods	9	803	--	63	152
Automotive	32	11,322	10	602	905
Beer, wines and liquors	19	3,838	2	210	301
Chemicals and paints	13	815	5	68	114
Clothing and furnishings	11	1,055	8	70	77
Coal and coke	12	1,476	6	52	61
Drugs (full line)	3	5,716	--	242	397
Drugs and sundries (specialties)	8	211	2	37	38
Dry goods (full line)	1	2,001	1	131	185
Dry goods (specialty lines)	2				
Electrical goods	22	6,796	10	388	599
Farm products - raw materials	6	8,674	4	88	129
Farm products - consumer goods	48	11,455	48	336	461
Farm supplies	5	4,799	1	120	182
Furniture and house furnishings	11	1,676	6	86	115
Groceries (full line)	12	9,273	--	303	435
Groceries (specialty lines)	46	5,724	40	248	308
Hardware	4	5,417	--	459	752
Jewelry and optical goods	9	656	6	81	136
Lumber and construction materials	17	2,119	8	175	233
Machinery, equipment and supplies	55	6,056	25	468	750
Metals and metal work (exc. scrap)	6	2,387	--	133	195
Paper and its products	15	3,974	5	310	543
Petroleum and its products	4	1,415	--	55	83
Plumbing and heating	10	1,456	5	147	209
Tobacco products (except leaf)	4	4,711	2	101	180
Waste materials	26	3,229	29	239	237
All other	19	2,100	14	189	234
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	88	51,195	--	1,482	2,631
Automotive	15	27,935	--	383	730
Groceries (specialty lines)	14	5,878	--	184	301
Machinery, equipment and supplies	23	8,254	--	452	851
All other 1/	36	9,128	--	463	749
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	33	18,610	--	359	691
Amusement and sporting goods	4	2,145	--	108	169
Machinery, equipment and supplies	11	2,691	--	46	112
All other 2/	18	13,774	--	205	410
BULK TANK STATIONS					
Petroleum and its products	25	8,056	3	442	738
AGENTS AND BROKERS	152	$98,494	149	466	$803
Automotive	4	183	4	2	2
Chemicals and paints	3	171	2	6	5
Coal and coke	7	1,619	2	36	82
Electrical goods	9	800	6	12	18
Farm products - raw materials	38	68,996	66	187	274
Farm products - consumer goods	7	2,027	7	20	27
Furniture and house furnishings	5	193	4	15	14
Groceries (specialty lines)	21	15,084	8	68	141
Hardware	4	601	4	14	36
Lumber and construction materials	5	692	4	8	12
Machinery, equipment and supplies	28	2,245	20	52	87
Plumbing and heating	7	264	5	10	11
All other 3/	14	5,619	17	36	94
ASSEMBLERS	7	20,793	--	82	156
Farm products - raw materials	4	19,292	--	68	128
Farm products - consumer goods	3	1,501	--	14	28
IRVINGTON, NEW JERSEY 1/	31	5,029	14	241	404
JACKSON, MICHIGAN	92	15,552	46	1/ 722	1/1,067
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	64	9,636	42	534	732
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	13	3,435	--	131	222
BULK TANK STATIONS (PETROLEUM) 2/	9	1,679	1	1/ 43	1/ 91
ALL OTHER 3/	6	802	3	14	22
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	64	9,636	42	534	732
Automotive	5	466	4	38	65
Beer, wines and liquors	6	753	3	38	43
Farm products - consumer goods	7	648	7	33	40
Groceries (full line)	5	2,550	1	76	115
Groceries (specialty lines)	7	488	4	42	51
Lumber and construction materials	3	208	2	14	11
Machinery, equipment and supplies	6	213	2	19	34
Paper and its products	3	82	1	10	15
Plumbing and heating	3	156	3	10	11
Waste materials	4	273	5	35	33
All other 4/	15	3,799	10	219	314
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	13	3,435	--	131	222
Groceries (specialty lines)	6	1,196	--	34	56
All other 5/	7	2,239	--	97	166
BULK TANK STATIONS					
Petroleum and its products 2/	9	1,679	1	1/ 43	1/ 91

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR INDIANAPOLIS, INDIANA.

1/ Includes 4 establishments dealing in amusement and sporting goods; 1 in beer, wines and liquors; 4 in chemicals and paints; 1 in clothing and furnishings; 3 in drugs and drug sundries (specialty lines); 2 in electrical goods; 2 in farm products - consumer goods; 3 in furniture and house furnishings; 2 in jewelry and optical goods; 4 in lumber and construction materials; 2 in metals and metal work (except scrap); 2 in paper and its products, 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 1 in all other products.

2/ Includes 1 establishment dealing in automotive products; 2 in chemicals and paints; 1 in coal and coke; 2 in electrical goods; 2 in groceries and foods (specialty lines); 2 in metals and metal work (except scrap); 1 in petroleum and its products; 3 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 3 in all other products.

3/ Includes 3 establishments dealing in clothing and furnishings; 1 in farm supplies; 1 in groceries (full line); 6 in metals and metal work (except scrap); and 3 in all other products.

FOOTNOTES FOR IRVINGTON, NEW JERSEY.

1/ Includes 29 full-service and limited-function wholesalers, 1 dealing in automotive products; 1 in beer, wines and liquors; 2 in chemicals and paints; 1 in clothing and furnishings; 2 in coal and coke; 1 in electrical goods; 1 in farm products - raw materials; 3 in farm products - consumer goods; 1 in groceries (full line); 4 in groceries and foods (specialty lines); 1 in hardware; 2 in lumber and construction materials; 1 in machinery, equipment and supplies; 2 in paper and its products; 1 in plumbing and heating equipment and supplies; 4 in waste materials; and 1 in all other products; 1 manufacturers' sales branch with stocks dealing in groceries and foods (specialty lines); and 1 assembler dealing in farm products - raw materials.

FOOTNOTES FOR JACKSON, MICHIGAN.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.

3/ Includes 2 manufacturers' sales offices (without stocks); 2 dealing in electrical goods and 1 in machinery, equipment and supplies; 1 agent and broker dealing in farm supplies; and 2 assemblers, 1 dealing in farm products - raw materials and 1 in farm supplies.

4/ Includes 1 establishment dealing in coal and coke; 1 in dry goods (specialty lines); 3 in electrical goods; 1 in farm products - raw materials; 1 in farm supplies; 1 in hardware; 1 in jewelry and optical goods; 2 in metals and metal work (except scrap); 1 in petroleum and its products; 2 in tobacco and its products (except leaf); and 1 in all other products.

5/ Includes 1 establishment dealing in automotive products; 1 in farm products - consumer goods; 3 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); and 1 in plumbing and heating equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
JACKSONVILLE, FLORIDA	324	$134,381	105	1/ 3,546	1/ $5,648
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	194	52,517	83	1,975	3,051
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	54	43,615	--	935	1,485
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	13	9,750	--	96	221
BULK TANK STATIONS (PETROLEUM) 3/	19	13,555	--	1/ 393	1/ 618
AGENTS AND BROKERS	38	14,509	20	115	234
ASSEMBLERS 4/	6	435	2	32	39
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	194	52,517	83	1,975	3,051
Automotive	13	2,405	5	137	227
Beer, wines and liquors	8	5,365	--	174	256
Chemicals and paints	10	11,902	1	75	135
Clothing and furnishings	5	172	7	12	18
Drugs (full line)	2	1,898	3	92	147
Drugs and sundries (specialties)	4				
Electrical goods	11	2,273	1	107	193
Farm products - consumer goods	19	2,905	15	110	145
Farm supplies	3	757	1	40	61
Furniture and house furnishings	4	810	--	30	69
Groceries (full line)	9	4,777	--	186	288
Groceries (specialty lines)	35	4,529	21	229	335
Hardware	3	699	--	65	81
Lumber and construction materials	18	3,341	4	180	258
Machinery, equipment and supplies	17	2,918	4	200	305
Paper and its products	7	1,394	5	83	157
Plumbing and heating	3	582	--	40	66
Tobacco products (except leaf)	5	2,994	6	61	93
Waste materials	3	475	3	41	31
All other 5/	15	2,321	7	113	186
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	54	43,615	--	935	1,485
Groceries (specialty lines)	15	11,680	--	358	510
Machinery, equipment and supplies	11	622	--	86	164
All other 6/	28	31,113	--	491	811
BULK TANK STATIONS 3/					
Petroleum and its products	19	13,555	--	1/ 393	1/ 618
AGENTS AND BROKERS	38	14,509	20	115	234
Chemicals and paints	4	2,340	1	12	22
Groceries (specialty lines)	17	8,448	11	55	118
Lumber and construction materials	7	3,108	2	35	75
Machinery, equipment and supplies	3	88	1	6	13
All other 7/	7	525	5	5	6
JERSEY CITY, NEW JERSEY	195	78,494	90	3,178	5,373
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	162	47,526	86	2,424	3,933
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	23	20,233	--	611	1,094
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	4	8,586	--	86	247
BULK TANK STATIONS (PETROLEUM)	3	1,764	3	49	84
AGENTS AND BROKERS 2/	3	385	1	8	15
JERSEY CITY (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	162	$47,526	86	2,424	$3,933
Automotive	5	568	2	48	69
Beer, wines and liquors	15	7,440	1	374	849
Chemicals and paints	6	701	2	41	82
Drugs (full line)	1	1,944	--	95	170
Drugs and sundries (specialties)	2				
Farm products - consumer goods	10	2,777	6	90	169
Farm supplies	3	965	--	52	69
Groceries (full line)	2	6,271	21	186	301
Groceries (specialty lines)	22				
Hardware	3	631	1	53	86
Lumber and construction materials	5	866	1	47	65
Machinery, equipment and supplies	20	1,135	11	128	193
Metals and metal work (exc. scrap)	6	815	1	55	94
Paper and its products	9	723	7	49	76
Plumbing and heating	9	1,080	2	54	103
Tobacco products (except leaf)	6	5,036	4	110	187
Waste materials	19	2,277	20	215	249
All other 3/	19	14,297	7	827	1,171
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	23	20,233	--	611	1,094
Groceries (specialty lines)	8	10,685	--	207	375
All other 4/	15	9,548	--	404	719
BULK TANK STATIONS					
Petroleum and its products	3	1,764	3	49	84
JOHNSTOWN, PENNSYLVANIA	76	14,087	49	1/ 557	1/ 703
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	53	7,532	45	373	432
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	8	4,087	--	104	152
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 3/	2				
BULK TANK STATIONS (PETROLEUM) 4/	8	1,856	--	1/ 74	1/ 112
AGENTS AND BROKERS 5/	5	612	4	6	7
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	53	7,532	45	373	432
Beer, wines and liquors	7	264	7	12	9
Dry goods (full line)	3	358	3	18	22
Farm products - consumer goods	7	786	5	42	42
Groceries (full line)	8	2,094	6	84	97
Groceries (specialty lines)	9	1,148	4	93	101
Lumber and construction materials	4	865	2	29	58
Machinery, equipment and supplies	3	49	3	7	5
Waste materials	3	1,071	5	38	31
All other 6/	9	897	10	50	67
BULK TANK STATIONS 4/					
Petroleum and its products	8	1,856	--	1/ 74	1/ 112

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR JACKSONVILLE, FLORIDA
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in amusement and sporting goods, 1 in beer, wines and liquors; 1 in chemicals and paints; 1 in electrical goods; 1 in farm supplies; 1 in furniture and house furnishings; 3 in groceries and foods (specialty lines); 1 in lumber and construction materials; 1 in machinery, equipment and supplies; 1 in petroleum and its products; and 1 in tobacco and its products (except leaf).
3/ Includes 1 commission bulk tank station. 4/ Includes 1 establishment dealing in farm products - consumer goods and 5 in groceries and foods (specialty lines).
5/ Includes 1 establishment dealing in amusement and sporting goods; 3 in dry goods (full line); 2 in general merchandise; 2 in petroleum and its products, and 7 in all other products.
6/ Includes 2 establishments dealing in amusement and sporting goods; 10 in automotive; 2 in beer, wines and liquors; 5 in chemicals and paints; 3 in electrical goods; 2 in farm supplies; 1 in furniture and house furnishings, 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); and 1 in plumbing and heating equipment and supplies.
7/ Includes 1 establishment dealing in automotive products; 1 in farm products - raw materials; 1 in farm products - consumer goods; 2 in farm supplies, 1 in general merchandise; and 1 in petroleum and its products.

FOOTNOTES FOR JERSEY CITY, NEW JERSEY
1/ Includes 1 establishment dealing in automotive products; 1 in chemicals and paints; and 2 in groceries and foods (specialty lines).
2/ Includes 1 establishment dealing in beer, wines and liquors; 1 in chemicals and paints, and 1 in waste materials.
3/ Includes 1 establishment dealing in coal and coke; 3 in electrical goods; 1 in farm products - raw materials; 1 in furniture and house furnishings; 1 in general merchandise; 1 in jewelry and optical goods, 1 in petroleum and its products; and 10 in all other products.
4/ Includes 2 establishments dealing in automotive products; 1 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in furniture and house furnishings; 3 in machinery, equipment and supplies; 2 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; and 4 in all other products.

FOOTNOTES FOR JOHNSTOWN, PENNSYLVANIA
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 8 manufacturers' sales branches (with stocks), 7 dealing in groceries and foods (specialty lines) and 1 in jewelry and optical goods.
3/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in electrical goods and 1 in machinery, equipment and supplies. 4/ Includes 1 commission bulk tank station.
5/ Includes 1 establishment dealing in farm products - consumer goods; 2 in groceries and foods (specialty lines); 1 in lumber and construction materials; and 1 in all other products.
6/ Includes 2 establishments dealing in automotive products; 1 in chemicals and paints; 1 in clothing and furnishings; 1 drugs and drug sundries (specialty lines); 1 in farm supplies; 1 in jewelry and optical goods; and 2 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
KALAMAZOO, MICHIGAN	105	$19,151	60	1,127	$1,743
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	75	11,385	47	656	825
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	1,132	--	71	120
BULK TANK STATIONS (PETROLEUM)	9	1,736	2	97	163
AGENTS AND BROKERS 1/	7	985	8	16	15
ALL OTHER 2/	5	3,913	3	237	620
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	75	11,385	47	656	825
Automotive	6	668	3	51	65
Beer, wines and liquors	4	855	2	34	50
Chemicals and paints	3	83	2	14	16
Electrical goods	7	660	1	54	81
Farm products - consumer goods	13	1,024	17	65	62
Groceries (full line)	5	3,242	--	79	110
Groceries (specialty lines)	8	415	6	26	37
Lumber and construction materials	3	373	2	11	22
Machinery, equipment and supplies	6	714	3	34	57
Paper and its products	4	1,173	2	55	114
Tobacco products (except leaf)	3	523	2	13	23
Waste materials	7	489	3	181	131
All other 3/	6	1,166	4	39	57
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	1,132	--	71	120
Groceries (specialty lines)	5	944	--	44	82
All other 4/	4	188	--	27	38
BULK TANK STATIONS					
Petroleum and its products	9	1,736	2	97	163
KANSAS CITY, KANSAS	82	38,999	44	1,155	1,799
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	55	10,539	37	479	644
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	8	12,422	--	350	514
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	4	11,463	--	180	332
BULK TANK STATIONS (PETROLEUM)	11	3,903	6	140	295
AGENTS AND BROKERS 3/	4	672	1	6	14
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	55	10,539	37	479	644
Automotive	4	92	5	17	20
Beer, wines and liquors	5	398	4	26	24
Farm products - consumer goods	7	1,244	6	63	89
Farm supplies	6	1,335	2	34	50
Groceries (full line)	3	672	--	15	22
Groceries (specialty lines)	6	2,412	2	150	202
Lumber and construction materials	3	686	1	70	118
Machinery, equipment and supplies	3	86	4	9	9
Waste materials	12	1,803	10	58	62
All other 4/	6	1,811	3	37	48
BULK TANK STATIONS					
Petroleum and its products	11	3,903	6	140	295

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
KANSAS CITY, MISSOURI	1,459	$649,885	882	15,983	$26,488
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	770	204,618	506	9,535	14,629
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	179	113,438	6	3,851	7,074
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	71	31,551	1	551	1,182
BULK TANK STATIONS (PETROLEUM)	29	8,279	3	426	687
AGENTS AND BROKERS	393	265,988	352	1,372	2,472
ASSEMBLERS	17	26,011	14	248	444
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	770	204,618	506	9,535	14,629
Amusement and sporting goods	14	1,166	12	104	173
Automotive	70	9,287	49	664	976
Beer, wines and liquors	27	9,223	22	293	530
Chemicals and paints	20	3,208	10	185	316
Clothing and furnishings	32	4,802	27	212	353
Coal and coke	6	1,322	1	23	50
Drugs (full line)	4	6,560	--	309	425
Drugs and sundries (specialties)	11	904	7	142	147
Dry goods (specialty lines)	8	482	6	18	23
Electrical goods	26	8,041	7	457	723
Farm products - raw materials	11	38,191	2	407	853
Farm products - consumer goods	119	19,749	112	652	888
Farm supplies	10	5,536	3	129	198
Furniture and house furnishings	18	5,626	10	462	727
Groceries (full line)	17	12,424	4	634	976
Groceries (specialty lines)	86	22,725	64	1,108	1,700
Hardware	12	7,210	3	686	984
Lumber and construction materials	37	7,978	8	340	565
Machinery, equipment and supplies	90	9,326	58	772	1,291
Metals and metal work (exc. scrap)	8	3,211	1	191	313
Paper and its products	28	6,511	13	347	586
Petroleum and its products	6	1,725	1	31	63
Plumbing and heating	13	2,684	7	145	218
Tobacco products (except leaf)	10	6,422	6	157	316
Waste materials	38	817	40	185	125
All other 1/	49	9,488	34	882	1,110
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	179	113,438	6	3,851	7,074
Amusement and sporting goods	7	1,989	--	149	235
Automotive	26	32,503	1	636	1,207
Drugs and sundries (specialties)	10	6,780	--	367	846
Electrical goods	12	6,484	--	171	324
Furniture and house furnishings	5	1,618	--	43	82
Groceries (specialty lines)	22	28,628	--	592	1,174
Lumber and construction materials	5	1,106	1	80	138
Machinery, equipment and supplies	51	22,090	--	1,118	1,887
Plumbing and heating	10	2,729	--	158	262
All other 2/	31	9,511	4	537	919
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	71	31,551	1	551	1,182
Amusement and sporting goods	4	2,196	--	152	227
Lumber and construction materials	7	3,304	--	92	209
Machinery, equipment and supplies	18	3,751	--	73	199
Metals and metal work (exc. scrap)	9	5,786	--	52	132
Plumbing and heating	5	888	--	18	35
All other 3/	28	15,626	1	164	380

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR KALAMAZOO, MICHIGAN.

1/ Includes 1 establishment dealing in electrical goods; 1 in groceries and foods (specialty lines); 1 in lumber and construction materials; 2 in machinery, equipment and supplies; 1 in plumbing and heating equipment and supplies; and 1 in all other products.
2/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in drugs and drug sundries (specialty lines) and 1 in machinery, equipment and supplies; and 3 assemblers, 1 dealing in farm products - raw materials and 2 in farm products - consumer goods.
3/ Includes 2 establishments dealing in coal and coke; 1 in farm products - raw materials; 1 in jewelry and optical goods; and 2 in all other products.
4/ Includes 1 establishment dealing in lumber and construction materials and 3 in machinery, equipment and supplies.

FOOTNOTES FOR KANSAS CITY, KANSAS.

1/ Includes 1 establishment dealing in dry goods (specialty lines); 1 in furniture and house furnishings; 5 in groceries and foods (specialty lines); and 1 in metals and metal work (except scrap).
2/ Includes 2 establishments dealing in groceries and foods (specialty lines) and 2 in machinery, equipment and supplies.
3/ Includes 1 establishment dealing in farm products - raw materials; 1 in lumber and construction materials; and 2 in machinery, equipment and supplies.
4/ Includes 1 establishment dealing in coal and coke; 1 in drugs and drug sundries (specialty lines); 2 in petroleum and its products; and 2 in tobacco and its products (except leaf).

FOOTNOTES FOR KANSAS CITY, MISSOURI.

1/ Includes 2 establishments dealing in dry goods (full line); 1 in general merchandise; 15 in jewelry and optical goods; and 31 in all other products.
2/ Includes 2 establishments dealing in beer, wines and liquors; 8 in chemicals and paints; 1 in clothing and furnishings; 1 in dry goods (specialty lines); 2 in farm products - consumer goods; 1 in farm supplies; 2 in jewelry and optical goods; 2 in metal and metal work (except scrap); 6 in paper and its products; 1 in petroleum and its products; 2 in tobacco and its products (except leaf); and 3 in all other products.
3/ Includes 2 establishments dealing in automotive products; 5 in chemicals and paints; 1 in clothing and furnishings; 1 in dry goods (specialty lines); 3 in electrical goods; 1 in furniture and house furnishings; 4 in groceries and foods (specialty lines); 1 in hardware; 2 in paper and its products; 2 in petroleum and its products; 2 in tobacco and its products (except leaf); and 4 in all other products.
4/ Includes 2 establishments dealing in amusement and sporting goods; 1 in drugs and drug sundries (specialty lines); 11 in electrical goods; 2 in hardware; 2 in metals and metal work (except scrap); 4 in petroleum and its products; and 4 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
KANSAS CITY, MISSOURI (continued)					
BULK TANK STATIONS					
Petroleum and its products	29	$8,279	3	426	$687
AGENTS AND BROKERS	393	265,988	352	1,372	2,472
Automotive	8	645	9	22	18
Chemicals and paints	6	146	5	9	12
Clothing and furnishings	8	526	8	8	9
Coal and coke	14	7,368	2	83	210
Dry goods (specialty lines)	3	1,515	2	7	13
Farm products - raw materials	194	199,659	195	744	1,216
Farm products - consumer goods	18	8,305	10	70	129
Farm supplies	22	2,603	21	29	49
Furniture and house furnishings	7	509	8	14	12
Groceries (specialty lines)	31	35,525	26	157	417
Lumber and construction materials	15	3,831	11	99	173
Machinery, equipment and supplies	31	1,700	25	63	91
Plumbing and heating	10	393	11	12	16
All other 4/	26	3,263	19	55	107
ASSEMBLERS	17	26,011	14	248	444
Farm products - raw materials	7	22,503	5	226	398
Farm products - consumer goods	10	3,508	9	22	46
KENOSHA, WISCONSIN	49	4,350	36	1/205	1/258
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	38	2,724	35	161	178
BULK TANK STATIONS (PETROLEUM) 2/	5	534	1	1/ 18	1/ 35
ALL OTHER 3/	6	1,092	--	26	45
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	38	2,724	35	161	178
Beer, wines and liquors	8	502	7	21	26
Farm products - consumer goods	8	730	6	58	64
Groceries (full line)	1	522	7	28	25
Groceries (specialty lines)	5				
Lumber and construction materials	3	146	--	11	20
Waste materials	3	62	5	7	4
All other 4/	10	762	10	36	39
BULK TANK STATIONS 2/					
Petroleum and its products	5	534	1	1/ 18	1/ 35
KNOXVILLE, TENNESSEE	191	51,904	84	1/1,868	1/2,669
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	111	23,720	49	1,293	1,662
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	23	7,915	--	289	523
BULK TANK STATIONS (PETROLEUM) 2/	8	2,543	1	1/ 89	1/ 119
AGENTS AND BROKERS	44	13,787	33	170	317
ALL OTHER 3/	5	3,939	1	27	48
KNOXVILLE (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	111	$23,720	49	1,293	$1,662
Automotive	6	698	5	76	96
Beer, wines and liquors	5	604	1	36	52
Clothing and furnishings	7	1,436	4	73	113
Coal and coke	5	2,005	2	22	53
Drugs (full line)	2	1,336	--	184	130
Drugs and sundries (specialties)	1				
Dry goods (full line)	3	2,843	1	101	203
Dry goods (specialty lines)	1				
Electrical goods	4	1,037	2	45	68
Farm products - consumer goods	14	1,347	10	87	69
Groceries (full line)	7	5,431	1	158	185
Groceries (specialty lines)	12	1,736	8	106	130
Lumber and construction materials	9	983	2	84	127
Machinery, equipment and supplies	10	929	2	101	151
Paper and its products	3	68	2	9	8
Plumbing and heating	3	586	1	49	57
Waste materials	3	183	1	24	15
All other 4/	16	2,498	7	138	205
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	23	7,915	--	289	523
Groceries (specialty lines)	7	2,707	--	95	134
All other 5/	16	5,208	--	194	389
BULK TANK STATIONS 2/					
Petroleum and its products	8	2,543	1	1/ 89	1/119
AGENTS AND BROKERS	44	13,787	33	170	317
Coal and coke	11	6,371	3	76	197
Farm products - raw materials	3	935	--	21	19
Furniture and house furnishings	3	227	2	10	8
Groceries (specialty lines)	15	5,465	18	27	31
Machinery, equipment and supplies	5	565	3	32	58
All other 6/	7	224	7	4	4
LAKEWOOD, OHIO 1/	8	700	4	48	99
LANCASTER, PENNSYLVANIA	111	17,241	77	1/ 1,015	1/ 1,335
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	88	14,088	72	868	1,126
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	4	532	--	32	55
BULK TANK STATIONS (PETROLEUM) 3/	13	2,134	2	1/ 88	1/127
ASSEMBLERS 4/	3	358	1	16	18
ALL OTHER 5/	3	129	2	11	9

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR KENOSHA, WISCONSIN.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 1 commission bulk tank station.

3/ Includes 5 manufacturers' sales branches (with stocks), 1 dealing in beer, wines and liquors and 4 in groceries and foods (specialty lines); and 1 assembler dealing in farm products - consumer goods.

4/ Includes 1 establishment dealing in automotive products; 2 in machinery, equipment and supplies; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 4 in all other products.

FOOTNOTES FOR KNOXVILLE, TENNESSEE.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 1 commission bulk tank station.

3/ Includes 3 manufacturers' sales offices (without stocks), 1 dealing in electrical goods; 1 in machinery, equipment and supplies; and 1 in tobacco and its products (except leaf); and 2 assemblers, 1 dealing in farm products - raw materials and 1 in farm products - consumer goods.

4/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals and paints; 2 in farm supplies; 1 in general merchandise; 2 in hardware; 2 in jewelry and optical goods; 2 in petroleum and its products; 1 in tobacco and its products (except leaf); and 3 in all other products.

5/ Includes 3 establishments dealing in automotive products; 1 in chemicals and paints; 1 in clothing and furnishings; 1 in electrical goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and construction materials; 6 in machinery, equipment and supplies; and 1 in metals and metal work (except scrap).

6/ Includes 1 establishment dealing in chemicals and paints; 2 in farm products - consumer goods; 2 in lumber and construction materials; 1 in metals and metal work (except scrap); and 1 in plumbing and heating equipment and supplies.

FOOTNOTES FOR LAKEWOOD, OHIO.

1/ Includes 6 full-service and limited-function wholesalers, 2 dealing in automotive products; 1 in farm products - consumer goods; 2 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies; 1 bulk tank station dealing in petroleum; and 1 agent and broker dealing in machinery, equipment and supplies.

FOOTNOTES FOR LANCASTER, PENNSYLVANIA.

See next page for footnotes for Lancaster.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
LANCASTER (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	88	$14,088	72	868	$1,126
Automotive	7	1,072	3	97	145
Beer, wines and liquors	5	245	5	18	14
Clothing and furnishings	4	488	3	29	46
Farm products - raw materials	4	833	4	41	40
Farm products - consumer goods	10	2,286	7	164	198
Farm supplies	3	234	1	16	12
Groceries (full line)	2	4,076	17	153	195
Groceries (specialty lines)	16				
Hardware	3	1,496	--	139	215
Jewelry and optical goods	3	495	1	37	55
Machinery, equipment and supplies	4	215	3	23	30
Tobacco products (except leaf)	8	1,279	7	35	37
Waste materials	3	89	5	7	6
All other 6/	16	1,280	16	109	133
BULK TANK STATIONS 3/					
Petroleum and its products	13	2,134	2	1/ 88	1/127
LANSING, MICHIGAN	113	27,479	56	1/961	1/1,765
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	76	9,286	51	551	800
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	13	5,374	--	286	693
BULK TANK STATIONS (PETROLEUM) 2/	14	2,657	3	1/ 73	1/ 120
AGENTS AND BROKERS 3/	4	3,219	2	18	51
ALL OTHER 4/	6	6,943	--	33	101
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	76	9,286	51	551	800
Automotive	6	490	3	45	84
Beer, wines and liquors	9	949	9	39	42
Chemicals and paints	5	341	3	26	43
Electrical goods	5	530	3	27	36
Farm products - consumer goods	5	567	8	62	79
Groceries (full line)	4	1,057	--	32	46
Groceries (specialty lines)	10	802	8	39	49
Machinery, equipment and supplies	8	525	3	51	81
Paper and its products	4	1,039	1	63	116
Tobacco products (except leaf)	3	573	1	16	21
Waste materials	3	356	2	46	74
All other 5/	14	2,057	10	105	129
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	13	5,374	--	286	693
Groceries (specialty lines)	7	1,673	--	61	88
All other 6/	6	3,701	--	225	605
BULK TANK STATIONS 2/					
Petroleum and its products	14	2,657	3	1/ 73	1/ 120

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
LAWRENCE, MASSACHUSETTS	88	$17,774	62	1/ 697	1/$999
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	73	13,493	61	562	777
ALL OTHER 2/	15	4,281	1	1/ 135	1/ 222
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	73	13,493	61	562	777
Automotive	3	347	1	29	40
Beer, wines and liquors	7	2,113	3	68	97
Farm products - consumer goods	12	834	11	43	44
Groceries (full line)	4	808	2	37	56
Groceries (specialty lines)	12	4,696	15	96	152
Machinery, equipment and supplies	5	105	5	15	20
Paper and its products	5	258	9	15	16
Tobacco products (except leaf)	5	1,427	3	19	32
Waste materials	3	224	2	43	46
All other 3/	17	2,681	10	197	274
LINCOLN, NEBRASKA	141	33,053	57	1,621	2,357
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	91	19,993	44	1,158	1,689
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18				
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	1	6,836	--	246	377
BULK TANK STATIONS (PETROLEUM)	14	2,698	1	166	250
AGENTS AND BROKERS 1/	7	2,604	5	12	20
ASSEMBLERS	10	922	7	39	21
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	91	19,993	44	1,158	1,689
Automotive	8	702	5	104	144
Beer, wines and liquors	8	835	8	56	49
Electrical goods	4	758	1	47	86
Farm products - consumer goods	11	3,142	7	99	143
Groceries (full line)	5	5,146	1	204	303
Groceries (specialty lines)	8	482	4	50	61
Lumber and construction materials	5	587	1	37	56
Machinery, equipment and supplies	10	989	5	94	148
Metals and metal work (exc. scrap)	3	717	2	41	58
Plumbing and heating	3	452	--	35	72
All other 2/	26	6,183	10	391	569
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	19	6,836	--	246	377
Groceries (specialty lines)	5	361	--	30	45
Machinery, equipment and supplies	6	3,102	--	137	203
All other 3/	8	3,373	--	79	129
BULK TANK STATIONS					
Petroleum and its products	14	2,698	1	166	250
ASSEMBLERS	10	922	7	39	21
Farm products - consumer goods	4	507	4	23	9
All other 4/	6	415	3	16	12

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR LANCASTER, PENNSYLVANIA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in farm products - consumer goods; 2 in groceries and foods (specialty lines); and 1 in machinery, equipment and supplies.
3/ Includes 1 commission bulk tank station. 4/ Includes 3 assemblers, 2 dealing in farm products - raw materials and 1 in groceries and foods (specialty lines).
5/ Includes 1 manufacturers' sales office (without stocks) dealing in machinery, equipment and supplies; and 2 agents and brokers dealing in farm products - raw materials.
6/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 2 in electrical goods; 2 in lumber and construction materials; 2 in paper and its products; 2 in plumbing and heating equipment and supplies; and 4 in all other products.

FOOTNOTES FOR LANSING, MICHIGAN.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 2 establishments dealing in farm products - raw materials; 1 in machinery, equipment and supplies; and 1 in all other products.
4/ Includes 4 manufacturers' sales offices (without stocks), 3 dealing in machinery, equipment and supplies and 1 in plumbing and heating equipment and supplies; and 2 assemblers dealing in farm products - raw materials.
5/ Includes 1 establishment dealing in coal and coke; 1 in farm products - raw materials; 2 in farm supplies; 2 in hardware; 1 in jewelry and optical goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 2 in all other products.
6/ Includes 1 establishment dealing in automotive products and 5 in machinery, equipment and supplies.

FOOTNOTES FOR LAWRENCE, MASSACHUSETTS.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 12 manufacturers' sales branches (with stocks), 1 dealing in drugs and drug sundries (specialty lines); 1 in electrical goods; 1 in farm products - consumer goods; 7 in groceries and foods (specialty lines); and 2 in machinery, equipment and supplies; and 3 bulk tank stations dealing in petroleum and its products, 1 of which is a commission station.
3/ Includes 1 establishment dealing in chemicals and paints; 1 in dry goods (specialty lines); 2 in electrical goods; 1 in farm supplies; 1 in hardware; 2 in jewelry and optical goods; 1 in petroleum and its products, 2 in plumbing and heating equipment and supplies; and 6 in all other products.

FOOTNOTES FOR LINCOLN, NEBRASKA.
1/ Includes 1 establishment dealing in automotive products; 2 in farm products - raw materials; 1 in groceries and foods (specialty lines); 2 in machinery, equipment and supplies; and 1 in all other products.
2/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals and paints; 1 in coal and coke; 1 in drugs (full line); 1 in dry goods (full line); 2 in farm supplies; 2 in furniture and house furnishings, 1 in hardware; 2 in jewelry and optical goods; 5 in paper and its products; 2 in petroleum and its products; 1 in tobacco and its products (except leaf); 2 in waste materials, and 3 in all other products.
3/ Includes 7 manufacturers' sales branches (with stocks), 1 dealing in amusement and sporting goods; 1 in automotive; 2 in chemicals and paints; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; and 1 manufacturer's sales office (without stocks) dealing in machinery, equipment and supplies.
4/ Includes 5 establishments dealing in farm products - raw materials and 1 in farm supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
LITTLE ROCK, ARKANSAS	197	$50,376	120	1/ 1,829	1/ $2,522
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	108	20,538	70	1,185	1,598
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	27	8,973	--	375	518
MANUFACTURERS' SALES OFFICES 2/ (WITHOUT STOCKS)	3	923	--	12	23
BULK TANK STATIONS (PETROLEUM) 3/	10	2,190	--	1/ 140	1/ 215
AGENTS AND BROKERS	43	14,433	44	89	136
ASSEMBLERS 4/	6	3,319	6	28	32
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	108	20,538	70	1,185	1,598
Automotive	8	849	4	116	173
Beer, wines and liquors	6	1,016	4	54	60
Clothing and furnishings	4	195	3	13	29
Drugs (full line)	2	2,439	1	117	176
Drugs and sundries (specialties)	3				
Farm products - consumer goods	6	1,312	10	72	81
Groceries (full line)	5	3,408	3	146	174
Groceries (specialty lines)	22	1,710	22	94	97
Lumber and construction materials	4	418	2	18	23
Machinery, equipment and supplies	15	1,932	8	121	219
Waste materials	5	284	4	57	40
All other 5/	28	6,975	9	377	526
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	27	8,973	--	375	518
Groceries (specialty lines)	11	5,396	--	159	219
Machinery, equipment and supplies	9	2,808	--	145	212
All other 6/	7	769	--	71	87
BULK TANK STATIONS 3/					
Petroleum and its products	10	2,190	--	1/ 140	1/ 215
AGENTS AND BROKERS	43	14,433	44	89	136
Farm products - raw materials	12	5,170	15	13	15
Farm products - consumer goods	5	275	5	3	3
Groceries (specialty lines)	9	8,125	10	35	55
Lumber and construction materials	5	209	5	2	2
All other 7/	12	654	9	36	61
LONG BEACH, CALIFORNIA	242	25,340	197	1,407	2,066
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	199	18,260	176	1,080	1,469
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	2,403	--	164	280
BULK TANK STATIONS (PETROLEUM)	16	4,410	9	143	275
AGENTS AND BROKERS	9	696	10	14	32
ALL OTHER 1/	4	71	2	6	10
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	199	18,260	176	1,080	1,469
Automotive	15	552	12	75	125
Beer, wines and liquors	9	2,838	4	139	234
Electrical goods	7	698	5	27	43
Farm products - consumer goods	53	2,972	50	271	303
LONG BEACH, (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Groceries (full line)	6	$1,273	--	49	$75
Groceries (specialty lines)	33	2,446	30	155	191
Machinery, equipment and supplies	36	4,007	23	193	308
Petroleum and its products	3	124	2	7	11
Plumbing and heating	3	160	2	13	15
Tobacco products (except leaf)	4	1,529	3	29	33
Waste materials	9	262	13	39	32
All other 2/	21	1,399	22	83	99
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	2,403	--	164	280
Groceries (specialty lines)	4	674	--	37	67
All other 3/	10	1,729	--	127	213
BULK TANK STATIONS					
Petroleum and its products	16	4,410	9	143	275
AGENTS AND BROKERS	9	696	10	14	32
Automotive	3	11	3	3	3
Machinery, equipment and supplies	3	68	4	7	27
All other 4/	3	617	3	4	2
LOS ANGELES, CALIFORNIA	3,975	939,461	2,861	1/ 34,820	1/ 55,622
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	2,578	464,665	2,112	23,244	35,426
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	371	181,458	19	5,909	11,361
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	109	48,153	3	726	1,547
BULK TANK STATIONS (PETROLEUM) 2/	64	47,633	9	1/ 1,124	1/ 2,337
AGENTS AND BROKERS	753	158,925	642	1,772	3,194
ASSEMBLERS	100	38,627	76	2,045	1,757
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	2,578	464,665	2,112	23,244	35,426
Amusement and sporting goods	70	13,113	43	423	775
Automotive	199	38,774	160	2,236	3,376
Beer, wines and liquors	120	23,587	77	1,091	1,565
Chemicals and paints	53	6,142	40	364	548
Clothing and furnishings	144	16,858	126	632	1,086
Coal and coke	3	294	3	16	25
Drugs (full line)	5	17,898	2	1,084	1,503
Drugs and sundries (specialties)	67	4,793	53	392	697
Dry goods (full line)	5	416	5	16	17
Dry goods (specialty lines)	88	15,401	60	509	887
Electrical goods	94	22,526	62	1,256	1,953
Farm products - raw materials	26	17,587	20	222	323
Farm products - consumer goods	418	59,082	475	2,401	3,397
Farm supplies	19	6,770	7	240	319
Furniture and house furnishings	98	8,818	87	520	686
General merchandise	11	4,167	5	245	460
Groceries (full line)	56	43,057	11	1,249	1,892
Groceries (specialty lines)	294	41,201	314	2,513	3,636
Hardware	24	13,177	17	886	1,376
Jewelry and optical goods	71	8,486	55	487	767
Lumber and construction materials	68	14,747	46	933	1,481

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR LITTLE ROCK, ARKANSAS.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Information by kinds of business withheld to avoid disclosing individual operations.
3/ Includes 1 commission bulk tank station.
4/ Includes 5 establishments dealing in farm products - raw materials and 1 in farm products - consumer goods.
5/ Includes 2 establishments dealing in amusement and sporting goods; 3 in chemicals and paints; 2 in dry goods (full line); 6 in electrical goods; 1 in farm products - raw materials; 1 in farm supplies; 1 in general merchandise; 1 in hardware; 1 in jewelry and optical goods; 2 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 4 in all other products.
6/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive; 1 in chemicals and paints; 2 in electrical goods; 1 in jewelry and optical goods; and 1 in plumbing and heating equipment and supplies.
7/ Includes 1 establishment dealing in automotive products; 1 in coal and coke; 2 in furniture and house furnishings; 3 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); 1 in paper and its products; 1 in petroleum and its products; and 2 in all other products.

FOOTNOTES FOR LONG BEACH, CALIFORNIA.

1/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in machinery, equipment and supplies and 1 in all other products; and 2 assemblers dealing in farm products - consumer goods.
2/ Includes 2 establishments dealing in chemicals and paints; 2 in drugs and drug sundries (specialty lines); 2 in dry goods (specialty lines); 2 in furniture and house furnishings; 1 in general merchandise; 1 in jewelry and optical goods; 2 in lumber and construction materials; 2 in metals and metal work (except scrap); and 7 in all other products.
3/ Includes 1 establishment dealing in beer, wines and liquors; 3 in chemicals and paints; 1 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in lumber and construction materials; 2 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.
4/ Includes 1 establishment dealing in amusement and sporting goods; 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).

FOOTNOTES FOR LOS ANGELES, CALIFORNIA.

See next page for footnotes for Los Angeles.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
LOS ANGELES, (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Machinery, equipment and supplies	252	$37,485	141	2,585	$4,529
Metals and metal work (exc. scrap)	32	5,742	12	369	573
Paper and its products	52	8,835	41	606	982
Petroleum and its products	15	3,875	8	131	272
Plumbing and heating	39	4,607	17	289	465
Tobacco products (except leaf)	27	11,452	16	203	301
Waste materials	47	5,824	40	511	515
All other	181	9,951	169	835	1,020
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	371	181,458	19	5,909	11,361
Amusement and sporting goods	10	3,642	--	210	335
Automotive	29	42,809	1	762	1,486
Beer, wines and liquors	20	12,844	--	282	554
Chemicals and paints	19	5,096	2	381	703
Dry goods (specialty lines)	17	3,022	1	66	167
Electrical goods	19	8,494	2	201	423
Furniture and house furnishings	10	2,486	2	72	126
Groceries (specialty lines)	38	54,720	--	1,573	2,818
Hardware	5	408	--	31	42
Jewelry and optical goods	4	692	--	46	89
Lumber and construction materials	13	3,699	--	130	279
Machinery, equipment and supplies	99	16,002	--	1,142	2,159
Metals and metal work (exc. scrap)	16	6,967	--	212	395
Paper and its products	13	7,204	2	553	592
Plumbing and heating	12	4,506	2	289	426
All other 3/	47	8,867	7	359	767
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	109	48,153	3	726	1,547
Amusement and sporting goods	4	3,711	--	144	221
Dry goods (specialty lines)	8	766	--	16	42
Electrical goods	7	1,810	--	33	72
Furniture and house furnishings	5	1,058	2	16	32
Groceries (specialty lines)	4	1,156	--	18	52
Lumber and construction materials	9	5,832	--	127	259
Machinery, equipment and supplies	20	8,810	--	114	246
All other 4/	52	25,010	1	258	623
BULK TANK STATIONS					
Petroleum and its products 2/	64	47,633	9	1/1,124	1/2,337
AGENTS AND BROKERS	753	158,925	642	1,772	3,194
Amusement and sporting goods	19	2,054	15	72	128
Automotive	34	2,628	28	59	74
Beer, wines and liquors	9	1,334	10	23	29
Chemicals and paints	25	2,831	19	36	63
Clothing and furnishings	87	10,297	85	65	121
Dry goods (full line)	1	10,521	95	76	100
Dry goods (specialty lines)	95				
Electrical goods	49	2,699	40	75	100
Farm products - raw materials	13	2,771	10	21	49
Farm products - consumer goods	63	39,414	41	428	861
Farm supplies	6	6,249	3	29	61
LOS ANGELES (continued)					
AGENTS AND BROKERS (continued)					
Groceries (full line)	1	$43,616	57	263	$520
Groceries (specialty lines)	62				
Jewelry and optical goods	14	474	13	3	5
Lumber and construction materials	15	1,454	10	24	38
Machinery, equipment and supplies	97	7,463	85	248	501
Metals and metal work (exc. scrap)	11	928	7	18	28
Paper and its products	12	739	13	13	12
Plumbing and heating	15	1,466	9	60	126
All other 5/	125	21,987	102	259	378
ASSEMBLERS	100	38,627	76	2,045	1,757
Farm products - consumer goods	49	29,230	29	1,699	1,383
Farm supplies	3	320	2	15	24
Groceries (specialty lines)	5	8,115	3	243	294
All other 6/	43	962	42	88	56
LOUISVILLE, KENTUCKY	517	155,140	274	6,350	8,834
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	350	70,101	194	4,557	5,936
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	54	31,347	--	899	1,624
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	17	14,852	--	98	207
BULK TANK STATIONS (PETROLEUM)	17	8,518	--	348	465
AGENTS AND BROKERS	69	27,027	75	307	385
ASSEMBLERS	10	3,295	5	141	217
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	350	70,101	194	4,557	5,936
Automotive	28	2,186	10	207	285
Beer, wines and liquors	13	4,863	2	200	333
Chemicals and paints	7	349	1	34	55
Clothing and furnishings	20	2,640	16	142	227
Coal and coke	4	1,016	--	15	49
Drugs (full line)	1	1,740	2	104	142
Drugs (specialty lines)	6				
Dry goods (full line)	3	2,441	4	165	271
Dry goods (specialty lines)	1				
Electrical goods	16	2,878	5	153	295
Farm products - raw materials	17	9,635	4	688	576
Farm products - consumer goods	43	6,555	37	345	388
Farm supplies	9	2,205	4	102	120
Furniture and house furnishings	11	1,274	9	95	121
General merchandise	3	4,297	--	354	487
Groceries (full line)	7	5,354	2	198	241
Groceries (specialty lines)	30	3,749	22	268	285
Hardware	4	2,925	2	263	350
Lumber and construction materials	17	3,842	10	279	386
Machinery, equipment and supplies	37	3,240	20	305	502
Plumbing and heating	5	998	1	89	117
Tobacco products (except leaf)	7	3,159	4	51	97
Waste materials	20	1,379	14	187	139
All other 2/	41	3,376	25	313	470

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR LOS ANGELES, CALIFORNIA

1/ Does not include employment and payroll of commission bulk tank stations. (See text).
2/ Includes 1 commission bulk tank station.
3/ Includes 14 establishments dealing in clothing and furnishings; 10 in drugs and drug sundries (specialty lines); 2 in farm products - consumer goods; 2 in petroleum and its products; 1 in tobacco and its products (except leaf); and 18 in all other products.
4/ Includes 1 establishment dealing in automotive products; 2 in beer, wines and liquors; 6 in chemicals and paints; 4 in clothing and furnishings; 2 in drugs and drug sundries (specialty lines); 2 in hardware; 5 in jewelry and optical goods; 8 in metals and metal work (except scrap); 9 in paper and its products; 2 in petroleum and its products; 1 in tobacco and its products (except leaf); and 10 in all other products.
5/ Includes 2 establishments dealing in coal and coke; 17 in drugs and drug sundries (specialty lines); 46 in furniture and house furnishings; 5 in general merchandise; 25 in hardware; 7 in petroleum and its products; and 23 in all other products.
6/ Includes 2 establishments dealing in farm products - raw materials and 41 in all other products.

FOOTNOTES FOR LOUISVILLE, KENTUCKY.

1/ Includes 1 establishment dealing in beer, wines and liquors; 1 in chemicals and paints; 1 in dry goods (specialty lines); 2 in electrical goods; 1 in groceries and foods (specialty lines); 5 in machinery, equipment and supplies; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 1 in all other products.
2/ Includes 5 establishments dealing in amusement and sporting goods; 3 in jewelry and optical goods; 3 in metals and metal work (except scrap); 13 in paper and its products; 1 in petroleum and its products; and 16 in all other products.
3/ Includes 1 establishment dealing in amusement and sporting goods; 6 in automotive; 5 in beer, wines and liquors; 1 in chemicals and paints; 1 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 2 in electrical goods; 1 in farm products - consumer goods; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in lumber and construction materials; 3 in metals and metal work (except scrap); 1 in paper and its products; and 1 in all other products.
4/ Includes 1 establishment dealing in automotive products; 1 in dry goods (specialty lines); 1 in electrical goods; 3 in farm products - consumer goods; 1 in metals and metal work (except scrap); 1 in petroleum and its products; 1 in waste materials; and 1 in all other products.
5/ Includes 3 establishments dealing in farm products - consumer goods and 2 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
LOUISVILLE (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	54	$31,347	--	899	$1,624
Groceries (specialty lines)	15	10,669	--	249	415
Machinery, equipment and supplies	11	2,296	--	167	296
All other 3/	28	18,382	--	483	913
BULK TANK STATIONS					
Petroleum and its products	17	8,518	--	348	465
AGENTS AND BROKERS	69	27,027	75	307	385
Beer, wines and liquors	3	523	1	13	14
Clothing and furnishings	5	446	5	11	8
Coal and coke	4	972	--	22	27
Farm products - raw materials	12	15,387	26	133	164
Groceries (specialty lines)	15	7,000	14	56	90
Lumber and construction materials	7	653	4	28	32
Machinery, equipment and supplies	9	641	10	9	7
Plumbing and heating	4	197	3	10	16
All other 4/	10	1,208	12	25	27
ASSEMBLERS	10	3,295	5	141	217
Farm products - raw materials	5	2,888	1	129	204
All other 5/	5	407	4	12	13
LOWELL, MASSACHUSETTS	92	11,898	53	685	997
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	72	6,642	48	420	597
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	7	2,394	2	68	104
BULK TANK STATIONS (PETROLEUM)	9	2,640	--	184	275
ALL OTHER 2/	4	222	3	13	21
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	72	6,642	48	420	597
Farm products - consumer goods	12	1,064	7	71	81
Groceries (full line)	2	1,452	10	78	87
Groceries (specialty lines)	14				
Machinery, equipment and supplies	4	232	2	17	26
Paper and its products	8	209	8	21	21
Plumbing and heating	4	509	1	38	70
Tobacco products (except leaf)	6	1,014	5	12	15
Waste materials	7	176	6	38	32
All other 3/	15	1,986	9	145	265
BULK TANK STATIONS					
Petroleum and its products	9	2,640	--	184	275
LYNN, MASSACHUSETTS	114	11,386	83	654	857
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	100	7,584	82	485	589
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	9	3,242	--	126	211
ALL OTHER 2/	5	560	1	43	57
LYNN (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	100	$7,584	82	485	$589
Automotive	4	205	1	18	27
Electrical goods	5	189	3	13	16
Groceries (full line)	2	1,125	10	50	68
Groceries (specialty lines)	8				
Machinery, equipment and supplies	10	314	9	40	56
Paper and its products	4	606	3	45	58
Plumbing and heating	4	443	--	34	71
Tobacco products (except leaf)	4	1,017	3	12	16
Waste materials	10	136	10	27	18
All other 3/	49	3,549	43	246	259
MACON, GEORGIA	89	19,180	35	1/742	1/1,107
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	52	9,574	27	540	807
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	3,044	--	97	136
BULK TANK STATIONS (PETROLEUM) 2/	8	1,649	--	1/ 53	1/ 75
AGENTS AND BROKERS	8	2,516	7	24	44
ALL OTHER 3/	7	2,397	1	28	45
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	52	9,574	27	540	807
Automotive	4	367	1	40	63
Beer, wines and liquors	4	126	5	8	7
Farm products - consumer goods	5	481	3	47	60
Groceries (full line)	6	1,836	5	61	85
Groceries (specialty lines)	4	567	3	69	44
Machinery, equipment and supplies	5	210	5	21	26
All other 4/	24	5,987	5	294	522
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	3,044	--	97	136
Groceries (specialty lines)	8	2,721	--	67	98
All other 5/	6	323	--	30	38
BULK TANK STATIONS					
Petroleum and its products 2/	8	1,649	--	1/ 53	1/ 75
AGENTS AND BROKERS	8	2,516	7	24	44
Groceries (specialty lines)	5	1,936	4	12	17
All other 6/	3	580	3	12	27

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR LOWELL, MASSACHUSETTS.

1/ Includes 1 establishment dealing in clothing and furnishings; 2 in farm products - consumer goods; and 4 in groceries and foods (specialty lines).
2/ Includes 2 agents and brokers, 1 dealing in farm products - raw materials and 1 in machinery, equipment and supplies; and 2 assemblers, 1 dealing in farm products - raw materials and 1 in farm products - consumer goods.
3/ Includes 1 establishment dealing in automotive products; 2 in beer, wines and liquors; 1 in chemicals and paints; 1 in clothing and furnishings; 1 in coal and coke; 1 in electrical goods; 1 in hardware; 1 in lumber and construction materials; and 6 in all other products.

FOOTNOTES FOR LYNN, MASSACHUSETTS.

1/ Includes 1 establishment dealing in chemicals and paints; 1 in electrical goods; 1 in farm products - consumer goods; 3 in groceries and foods (specialty lines); 1 in jewelry and optical goods; and 2 in machinery, equipment and supplies.
2/ Includes 3 agents and brokers, 1 dealing in lumber and construction materials; 1 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies; and 2 assemblers, 1 dealing in groceries and foods (specialty lines) and 1 in all other products.
3/ Includes 2 establishments dealing in beer, wines and liquors; 2 in clothing and furnishings; 1 in coal and coke; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 1 in farm products - consumer goods; 1 in farm supplies; 1 in hardware; 1 in jewelry and optical goods; 2 in lumber and construction materials; and 35 in all other products.

FOOTNOTES FOR MACON, GEORGIA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 3 commission bulk tank stations, with sales amounting to $494,000.
3/ Includes 3 manufacturers' sales offices (without stocks), 1 dealing in paper and its products; 1 in tobacco and its products; and 1 in all other products; and 4 assemblers, 2 dealing in farm products - raw materials and 2 in groceries and foods (specialty lines).
4/ Includes 1 establishment dealing in clothing and furnishings; 1 in coal and coke; 2 in dry goods (full line); 1 in electrical goods; 2 in farm products - raw materials; 2 in hardware; 1 in jewelry and optical goods; 2 in lumber and construction materials; 1 in metals and metal work (except scrap); 2 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); 1 in waste materials; and 3 in all other products.
5/ Includes 2 establishments dealing in beer, wines and liquors; 1 in jewelry and optical goods; 2 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.
6/ Includes 1 establishment dealing in clothing and furnishings and 2 in lumber and construction materials.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
MADISON, WISCONSIN	126	$22,375	44	1/ 1,108	1/ $1,654
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	85	14,681	39	801	1,171
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	17	3,937	--	147	247
BULK TANK STATIONS (PETROLEUM) 2/	12	2,254	--	1/ 103	1/ 175
AGENTS AND BROKERS 3/	6	1,205	2	15	14
ALL OTHER 4/	6	296	3	42	47
KINDS OF BUSINESS:					
FULL SERVICE AND LIMITED FUNCTION WHOLESALERS	85	14,681	39	801	1,171
Automotive	7	571	1	60	100
Beer, wines and liquors	17	1,741	9	82	120
Drugs (full line)	1	411	--	25	34
Drugs and sundries (specialties)	2				
Electrical goods	7	910	1	54	75
Farm products - consumer goods	5	2,419	2	126	195
Groceries (full line)	3	2,595	3	95	142
Groceries (specialty lines)	7	874	4	65	91
Hardware	5	879	--	46	77
Machinery, equipment and supplies	9	570	4	42	64
Paper and its products	5	667	3	51	92
Waste materials	5	193	2	35	25
All other 5/	18	2,851	10	122	156
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	17	5,937	--	147	247
Groceries (specialty lines)	6	888	--	26	42
Machinery, equipment and supplies	5	1,735	--	74	129
All other 6/	6	1,314	--	47	76
BULK TANK STATIONS 2/					
Petroleum and its products	12	2,254	--	1/ 105	1/ 175
MALDEN, MASSACHUSETTS	29	4,859	15	251	396
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	22	2,280	14	136	193
ALL OTHER 1/	7	2,579	1	115	203
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	22	2,280	14	136	193
Farm products - consumer goods	3	117	2	9	10
Plumbing and heating	3	458	2	26	48
All other 2/	16	1,706	10	101	135
MANCHESTER, NEW HAMPSHIRE	96	19,343	50	1/ 873	1/ 1,301
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	69	10,719	48	642	891
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	16	6,916	--	153	310
BULK TANK STATIONS (PETROLEUM) 2/	9	1,686	--	1/ 75	1/ 98
ALL OTHER	2	22	2	3	2
MANCHESTER (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	69	$10,719	48	642	$891
Automotive	6	490	5	24	33
Beer, wines and liquors	8	621	6	43	48
Farm products - consumer goods	9	1,464	8	61	85
Groceries (full line)	5	1,751	--	82	158
Groceries (specialty lines)	11	1,094	13	70	90
Tobacco products (except leaf)	4	796	3	15	17
Waste meterials	4	38	3	14	12
All other 3/	25	4,465	12	333	468
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	16	6,916	--	153	310
Groceries (specialty lines)	7	2,545	--	81	116
All other 4/	9	4,371	--	72	194
BULK TANK STATIONS					
Petroleum and its products 2/	9	1,686	--	1/ 75	1/ 98
MCKEESPORT, PENNSYLVANIA	47	10,547	37	482	642
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	38	5,252	37	329	431
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	3				
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	1	3,095	--	76	105
BULK TANK STATIONS (PETROLEUM)	5	2,200	--	77	108
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	38	5,252	37	329	431
Beer, wines and liquors	11	463	11	35	23
Farm products - consumer goods	7	403	7	20	21
Groceries (full line)	5	2,464	2	134	201
Groceries (specialty lines)	4	474	7	40	49
All other 3/	11	1,448	10	100	157
BULK TANK STATIONS					
Petroleum and its products	5	2,200	--	77	108
MEDFORD, MASSACHUSETTS	3	367	1	23	23
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS 1/	3	367	1	23	23

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR MADISON, WISCONSIN
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 1 establishment dealing in chemicals and paints; 1 in farm products - consumer goods; 2 in groceries and foods (specialty lines); 1 in petroleum and its products; and 1 in plumbing and heating equipment and supplies.
4/ Includes 1 manufacturer's sales office (without stocks) dealing in machinery, equipment and supplies; and 5 assemblers, 2 dealing in farm products - raw materials and 3 in farm products - consumer goods.
5/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals and paints; 1 in clothing and furnishings; 2 in farm products - raw materials; 2 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in lumber and construction materials; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products; and 3 in all other products.
6/ Includes 1 establishment dealing in automotive products; 1 in beer, wines and liquors; 1 in electrical goods; 1 in farm products - consumer goods; 1 in jewelry and optical goods; and 1 in plumbing and heating equipment and supplies.

FOOTNOTES FOR MALDEN, MASSACHUSETTS
1/ Includes 3 manufacturers' sales branches (with stocks), 1 dealing in chemicals and paints and 2 in groceries and foods (specialty lines); 2 in bulk tank stations dealing in petroleum and its products; 1 agent and broker dealing in all other products; and 1 assembler dealing in all other products.
2/ Includes 1 establishment dealing in automotive products; 1 in beer, wines and liquors; 1 in drugs and drug sundries (specialty lines); 2 in furniture and house furnishings; 2 in groceries and foods (specialty lines); 1 in hardware; 1 in lumber and construction materials; 1 in machinery, equipment and supplies; 2 in petroleum and its products; 1 in tobacco and its products (except leaf); 2 in waste materials; and 1 in all other products.

FOOTNOTES FOR MANCHESTER, NEW HAMPSHIRE
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 1 establishment dealing in chemicals and paints; 1 in coal and coke; 1 in drugs and drug sundries (specialty lines); 1 in dry goods (full line); 4 in electrical goods; 1 in hardware; 2 in lumber and construction materials; 2 in machinery, equipment and supplies; 3 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 6 in all other products.
4/ Includes 1 establishment dealing in automotive products; 3 in clothing and furnishings; 1 in farm products - consumer goods; and 4 in machinery, equipment and supplies.

FOOTNOTES FOR MCKEESPORT, PENNSYLVANIA
1/ Includes 3 establishments dealing in groceries and foods (specialty lines). 2/ Includes 1 establishment dealing in plumbing and heating equipment and supplies.
3/ Includes 2 establishments dealing in automotive products; 1 in electrical goods; 1 in general merchandise; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); 2 in waste materials; and 2 in all other products.

FOOTNOTES FOR MEDFORD, MASSACHUSETTS
1/ Includes 1 establishment dealing in beer, wines and liquors; 1 in groceries and foods (specialty lines); and 1 in machinery, equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
MEMPHIS, TENNESSEE	604	$382,921	348	1/ 7,608	1/ $11,810
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	283	126,775	173	4,538	6,615
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	95	70,640	1	1,924	3,167
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	33	9,327	1	1/ 253	1/ 480
BULK TANK STATIONS (PETROLEUM) 2/	14	4,624	--	1/ 254	1/ 392
AGENTS AND BROKERS	173	158,504	168	538	1,028
ASSEMBLERS 3/	6	13,051	5	101	128
KIND OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	283	126,775	173	4,538	6,615
Automotive	17	3,406	7	204	335
Chemicals and paints	7	2,489	1	138	226
Clothing and furnishings	11	1,074	9	60	62
Coal and coke	3	774	--	13	25
Drugs (full line)	5	3,877	2	181	253
Drugs and sundries (specialties)	9	186	6	27	27
Dry goods (full line)	2	4,582	1	235	364
Dry goods (specialty lines)	2				
Electrical goods	10	2,430	4	130	198
Farm products-raw materials	28	55,916	29	398	777
Farm products-consumer goods	20	7,030	14	476	569
Farm supplies	6	1,497	6	82	104
Furniture and house furnishings	6	574	5	57	82
Groceries (full line)	9	10,829	2	401	557
Groceries (specialty lines)	34	6,343	25	533	614
Hardware	4	6,179	--	331	600
Lumber and construction materials	21	4,089	10	228	295
Machinery, equipment and supplies	27	4,167	16	315	492
Paper and its products	10	3,242	4	261	415
Petroleum and its products	3	104	1	14	15
Plumbing and heating	5	404	--	35	45
Tobacco products (except leaf)	5	2,677	5	55	95
Waste materials	11	1,313	11	143	89
All other 4/	28	3,593	15	221	376
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	95	70,640	1	1,924	3,167
Amusement and sporting goods	4	439	--	34	54
Automotive	15	23,220	--	256	495
Drugs and sundries (specialties)	7	4,756	1	328	617
Groceries (specialty lines)	24	25,415	--	641	995
Machinery, equipment and supplies	24	7,359	--	336	503
All other 5/	21	9,451	--	329	503
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	33	9,327	1	253	480
Amusement and sporting goods	4	970	--	79	114
Machinery, equipment and supplies	6	782	--	31	57
Plumbing and heating	5	402	--	9	16
All other 6/	18	7,173	1	134	293
BULK TANK STATIONS					
Petroleum and its products 2/	14	4,624	--	1/ 254	1/ 392

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
MEMPHIS (continued)					
KIND OF BUSINESS:					
AGENTS AND BROKERS	173	$158,504	168	538	$1,028
Coal and coke	4	1,974	--	45	144
Farm products-raw materials	102	121,449	104	346	619
Farm products-consumer goods	4	1,879	3	9	10
Groceries (specialty lines)	20	6,686	22	34	45
Lumber and construction materials	7	877	6	16	19
Machinery, equipment and supplies	12	447	12	18	19
All other 7/	24	25,192	21	70	172
MIAMI, FLORIDA	301	58,092	151	1/ 2,717	1/ 4,073
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	231	36,095	128	2,013	2,960
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	22	8,641	--	1/ 318	1/ 444
BULK TANK STATIONS (PETROLEUM) 2/	14	6,507	--	1/ 260	1/ 477
AGENTS AND BROKERS	30	6,271	22	92	131
ASSEMBLERS 3/	4	578	1	34	61
KIND OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	231	36,095	128	2,013	2,960
Automotive	12	922	7	126	202
Beer, wines and liquors	12	2,160	2	100	149
Clothing and furnishings	12	342	7	27	30
Drugs (full line)	3	2,856	--	103	204
Drugs and sundries (specialties)	8	151	7	9	12
Electrical goods	10	1,708	1	70	126
Farm products-consumer goods	33	3,548	25	288	285
Furniture and house furnishings	7	1,031	2	59	107
Groceries (full line)	7	6,057	2	226	361
Groceries (specialty lines)	36	3,406	33	193	245
Lumber and construction materials	11	1,633	6	162	190
Machinery, equipment and supplies	24	1,234	10	120	193
Paper and its products	6	753	3	45	60
Petroleum and its products	4	2,412	--	76	162
Plumbing and heating	5	851	2	36	52
Tobacco products (except leaf)	8	3,629	8	70	106
Waste materials	7	242	3	47	46
All other 4/	26	3,160	10	256	430
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	22	8,641	--	318	444
Groceries (specialty lines)	9	6,769	--	184	257
All other 5/	13	1,872	--	134	187
BULK TANK STATIONS 2/					
Petroleum and its products	14	6,507	--	1/ 260	1/ 477
AGENTS AND BROKERS	30	6,271	22	92	131
Groceries (specialty lines)	11	5,512	5	46	80
Lumber and construction materials	4	234	4	19	22
Machinery, equipment and supplies	5	81	5	4	5
All other 6/	10	444	8	23	24

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR MEMPHIS, TENNESSEE

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 commission bulk tank stations.
3/ Includes 4 establishments dealing in farm products-raw materials; 1 in farm products-consumer goods; and 1 in groceries and foods (specialty lines).
4/ Includes 3 establishments dealing in amusement and sporting goods; 2 in beer, wines and liquors; 1 in jewelry and optical goods; 2 in metals and metal work (except scrap); and 20 in all other products.
5/ Includes 3 establishments dealing in chemicals and paints; 2 in electrical goods; 3 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in lumber and construction materials; 2 in metals and metal work (except scrap); 2 in paper and its products; 3 in plumbing and heating equipment and supplies; and 3 in all other products.
6/ Includes 1 establishment dealing in chemicals and paints; 1 in electrical goods; 1 in furniture and house furnishings; 2 in groceries and foods (specialty lines); 4 in lumber and construction materials; 4 in metals and metal work (except scrap); 1 in paper and its products; 1 in tobacco and its products (except leaf); and 3 in all other products.
7/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive; 2 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 5 in farm supplies; 2 in furniture and house furnishings; 1 in hardware; 1 in metals and metal work (except scrap); 1 in paper and its products; 1 in petroleum and its products; and 8 in all other products.

FOOTNOTES FOR MIAMI, FLORIDA

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 commission bulk tank station.
3/ Includes 3 establishments dealing in farm products-consumer goods and 1 in groceries and foods (specialty lines).
4/ Includes 2 establishments dealing in amusement and sporting goods; 2 in chemicals and paints; 2 in dry goods (specialty lines); 1 in farm supplies; 2 in hardware; 4 in jewelry and optical goods; 2 in metals and metal work (except scrap); and 11 in all other products.
5/ Includes 2 establishments dealing in automotive products; 1 in beer, wines and liquors; 2 in electrical goods; 1 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 3 in machinery, equipment and supplies; 1 in plumbing and heating equipment and supplies; and 1 in all other products.
6/ Includes 1 establishment dealing in automotive products; 2 in chemicals and paints; 2 in electrical goods; 2 in farm products-consumer goods; 1 in furniture and house furnishings; and 2 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
MILWAUKEE, WISCONSIN	1,251	$344,732	548	12,646	$20,569
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	809	147,029	361	8,150	12,931
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	113	61,653	2	2,710	4,458
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	51	29,198	2	354	738
BULK TANK STATIONS (PETROLEUM)	32	15,277	4	537	836
AGENTS AND BROKERS	237	88,718	175	711	1,288
ASSEMBLERS	9	2,857	4	184	318
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	809	147,029	361	8,150	12,931
Amusement and sporting goods	18	1,396	4	96	177
Automotive	40	4,286	8	435	661
Beer, wines and liquors	52	9,720	20	490	671
Chemicals and paints	22	1,621	8	168	260
Clothing and furnishings	39	3,588	14	237	458
Coal and coke	14	16,548	2	914	1,616
Drugs (full line)	4	4,084	--	230	361
Drugs and sundries (specialties)	11	730	6	69	98
Electrical goods	31	7,961	4	461	750
Farm products - raw materials	11	7,272	8	176	353
Farm products - consumer goods	73	15,337	42	416	598
Farm supplies	8	2,180	1	74	151
Grocaries (full line)	13	15,005	1	648	1,030
Groceries (specialty lines)	113	10,051	86	580	846
Hardware	13	5,488	2	445	654
Jewelry and optical goods	10	633	5	62	90
Lumber and construction materials	17	2,005	7	108	221
Machinery, equipment and supplies	106	12,831	37	1,011	1,794
Metals and metal work (exc. scrap)	6	1,110	2	40	98
Paper and its products	20	2,533	4	227	333
Petroleum and its products	7	368	--	43	61
Plumbing and heating	23	4,891	4	358	607
Tobacco products (except leaf)	26	8,333	16	116	195
Waste materials	65	4,132	49	369	336
All other 1/	65	4,926	31	377	512
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	113	61,653	2	2,710	4,458
Amusement and sporting goods	6	1,072	--	84	139
Automotive	14	17,610	--	332	688
Beer, wines and liquors	4	710	--	22	48
Chemicals and paints	5	1,796	--	105	199
Groceries (specialty lines)	23	19,205	1	517	836
Machinery, equipment and supplies	26	4,344	--	307	600
All other 2/	35	16,916	1	1,343	1,948
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	51	29,198	2	354	738
Amusement and sporting goods	4	1,665	--	104	155
Electrical goods	4	2,131	--	16	49
Lumber and construction materials	4	1,497	1	67	133
Machinery, equipment and supplies	13	3,324	--	53	127
Metals and metal work (exc. scrap)	8	12,476	--	34	86
Plumbing and heating	5	861	--	20	40
All other 3/	13	7,244	1	60	148
MILWAUKEE (continued)					
BULK TANK STATIONS					
Petroleum and its products	32	$15,277	4	537	$836
AGENTS AND BROKERS	237	88,718	175	711	1,288
Clothing and furnishings	5	245	5	2	1
Farm products - raw materials	21	34,814	8	141	328
Farm products - consumer goods	22	9,287	23	152	222
Groceries (specialty lines)	36	29,325	25	120	269
Hardware	3	89	4	3	2
Lumber and construction materials	8	411	7	9	9
Machinery, equipment and supplies	63	3,333	42	121	212
Paper and its products	6	463	5	12	10
Plumbing and heating	17	558	10	21	33
All other 4/	56	10,193	46	130	202
ASSEMBLERS	9	2,857	4	184	318
Farm products - raw materials	4	591	3	17	27
All other 5/	5	2,266	1	167	291
MINNEAPOLIS, MINNESOTA	1,123	626,099	555	14,533	24,819
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	644	320,802	345	9,851	16,061
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	136	93,675	4	2,603	4,741
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	58	24,735	--	441	891
AGENTS AND BROKERS	248	156,715	201	929	1,930
ALL OTHER 1/	37	30,172	5	709	1,196
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	644	320,802	345	9,851	16,061
Automotive	46	16,882	20	1,012	1,552
Beer, wines and liquors	21	8,435	16	232	431
Chemicals and paints	15	1,267	8	76	117
Clothing and furnishings	33	2,914	25	131	204
Coal and coke	10	10,723	1	391	683
Drugs (full line)	2	7,391	13	364	561
Drugs and sundries (specialties)	17				
Dry goods (full line)	2	1,390	3	28	36
Dry goods (specialty lines)	3				
Electrical goods	28	5,471	12	316	523
Farm products - raw materials	44	139,381	10	883	1,944
Farm products - consumer goods	61	19,197	48	675	1,053
Farm supplies	15	9,667	2	573	831
Furniture and house furnishings	14	1,383	10	107	136
Groceries (full line)	13	11,583	2	386	657
Groceries (specialty lines)	69	10,231	49	648	1,025
Hardware	10	10,139	2	740	1,228
Jewelry and optical goods	13	1,479	3	186	300
Lumber and construction materials	32	7,802	9	263	528
Machinery, equipment and supplies	62	16,581	37	860	1,576
Metals and metal work (exc. scrap)	6	586	4	32	51
Paper and its products	22	6,197	4	459	749
Petroleum and its products	12	13,748	4	277	448
Plumbing and heating	16	1,942	8	197	293
Tobacco products (except leaf)	14	4,001	5	65	73
Waste materials	20	1,318	23	264	112
All other 2/	44	11,094	27	686	950

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR MILWAUKEE, WISCONSIN

1/ Includes 8 establishments dealing in dry goods (specialty lines); 14 in furniture and house furnishings; 1 in general merchandise; and 42 in all other products.

2/ Includes 1 establishment dealing in clothing and furnishings; 1 in dry goods (specialty lines); 8 in electrical goods; 2 in farm products - consumer goods; 2 in furniture and house furnishings; 3 in jewelry and optical goods; 1 in lumber and construction materials; 6 in metals and metal work (except scrap); 3 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 5 in all other products.

3/ Includes 2 establishments dealing in chemicals and paints; 1 in clothing and furnishings; 1 in dry goods (specialty lines); 2 in groceries and foods (specialty lines); 2 in paper and its products; 2 in tobacco and its products (except leaf); and 3 in all other products.

4/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive; 1 in beer, wines and liquors; 2 in chemicals and paints; 2 in coal and coke; 2 in dry goods (specialty lines); 10 in electrical goods; 3 in farm supplies; 5 in furniture and house furnishings; 1 in jewelry and optical goods; 7 in metals and metal work (except scrap); and 20 in all other products.

5/ Includes 2 establishments dealing in farm products - consumer goods and 3 in all other products.

FOOTNOTES FOR MINNEAPOLIS, MINNESOTA

1/ Includes 23 bulk tank stations dealing in petroleum and its products; 14 assemblers, 8 dealing in farm products - raw materials; 5 in farm products - consumer goods; and 1 in farm supplies.

2/ Includes 12 establishments dealing in amusement and sporting goods; 4 in general merchandise; and 28 in all other products.

3/ Includes 5 establishments dealing in beer, wines and liquors; 5 in clothing and furnishings; 3 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 7 in electrical goods; 5 in furniture and house furnishings; 2 in jewelry and optical goods; 2 in lumber and construction materials; 3 in metals and metal work (except scrap); 3 in plumbing and heating equipment and supplies; and 2 in all other products.

4/ Includes 1 establishment dealing in automotive products; 2 in beer, wines and liquors; 3 in chemicals and paints; 5 in electrical goods; 3 in furniture and house furnishings; 6 in groceries and foods (specialty lines); 6 in lumber and construction materials; 6 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.

5/ Includes 5 establishments dealing in automotive products; 2 in beer, wines and liquors; 13 in clothing and furnishings; 10 in coal and coke; 3 in drugs and drug sundries (specialty lines); 10 in dry goods (specialty lines); 19 in electrical goods; 13 in farm products - consumer goods; 7 in hardware; 7 in paper and its products; 3 in petroleum and its products; and 3 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
MINNEAPOLIS (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	136	$93,675	4	2,603	$4,741
Amusement and sporting goods	6	1,739	--	138	217
Automotive	17	29,321	--	448	877
Chemicals and paints	6	1,198	--	42	106
Groceries (specialty lines)	24	35,692	3	693	1,293
Machinery, equipment and supplies	40	8,942	--	650	1,142
Paper and its products	5	742	--	58	94
All other 3/	38	16,041	1	574	1,012
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	58	24,735	--	441	891
Amusement and sporting goods	4	2,139	--	149	226
Machinery, equipment and supplies	14	1,001	--	47	82
Paper and its products	4	612	--	4	14
All other 4/	36	20,983	--	241	569
AGENTS AND BROKERS	248	156,715	201	929	1,930
Amusement and sporting goods	6	200	8	15	17
Chemicals and paints	5	266	6	14	30
Farm products - raw materials	42	88,868	21	359	922
Farm supplies	9	5,629	8	22	41
Furniture and house furnishings	6	242	6	5	11
Groceries (specialty lines)	24	31,800	20	75	156
Lumber and construction materials	7	697	6	13	27
Machinery, equipment and supplies	35	1,323	29	54	79
Metals and metal work (exc. scrap)	4	588	4	6	7
Plumbing and heating	15	676	12	27	48
All other 5/	95	26,426	81	339	592
MOBILE, ALABAMA	152	36,740	78	1/ 1,347	1/ 1,834
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	84	22,054	49	986	1,341
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	19	3.935	--	148	200
BULK TANK STATIONS (PETROLEUM) 2/	12	2,006	1	1/ 126	1/ 150
AGENTS AND BROKERS	33	7,120	26	66	111
ALL OTHER 3/	4	1,625	2	21	32
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	84	22,054	49	986	1,341
Automotive	3	185	1	30	36
Coal and coke	3	411	3	8	12
Farm products - consumer goods	9	1,541	12	79	72
Groceries (full line)	3	2,054	1	65	98
Groceries (specialty lines)	21	1,981	12	125	149
Lumber and construction materials	8	2,311	3	56	103
Machinery, equipment and supplies	11	1,249	3	104	170
Tobacco products (except leaf)	4	2,058	3	46	67
Waste materials	3	552	3	60	53
All other 4/	19	9,712	8	413	581
MOBILE (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	19	$3,935	--	148	$200
Groceries (specialty lines)	10	3,402	--	104	143
All other 5/	9	533	--	44	57
BULK TANK STATIONS				1/	1/
Petroleum and its products 2/	12	2,006	1	126	150
AGENTS AND BROKERS	33	7,120	26	66	111
Groceries (specialty lines)	13	3,767	10	30	58
Lumber and construction materials	10	1,650	8	23	37
All other 6/	10	1,703	8	13	16
MONTGOMERY, ALABAMA	133	45,469	67	1/ 1,407	1/ 1,955
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	78	24,659	46	975	1,306
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	6,586	--	197	274
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	6	2,970	--	52	96
BULK TANK STATIONS (PETROLEUM) 3/	9	1,656	--	1/ 81	1/ 133
AGENTS AND BROKERS	22	6,952	17	67	103
ASSEMBLERS	4	2,646	4	35	43
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	78	24,659	46	975	1,306
Automotive	5	526	4	58	81
Drugs (full line)	1	1,113	1	59	76
Drugs and sundries (specialties)	2				
Dry goods (full line)	2	2,269	6	79	166
Dry goods (specialty lines)	3				
Electrical goods	4	515	2	30	40
Farm products - raw materials	4	7,132	2	55	71
Farm products - consumer goods	7	681	4	57	54
Groceries (full line)	3	4,702	3	160	214
Groceries (specialty lines)	15	1,177	11	64	54
Lumber and construction materials	7	623	4	38	51
Machinery, equipment and supplies	8	2,724	2	178	257
Waste materials	3	205	2	38	25
All other 4/	14	2,992	5	159	217
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	6,586	--	197	274
Groceries (specialty lines)	9	4,937	--	148	194
All other 5/	5	1,649	--	49	80
BULK TANK STATIONS				1/	1/
Petroleum and its products 3/	9	1,656	--	81	133
AGENTS AND BROKERS	22	6,952	17	67	103
Farm products - raw materials	11	5,387	6	55	86
Groceries (specialty lines)	7	1,380	8	10	17
All other 6/	4	185	3	2	--
ASSEMBLERS	4	2,646	4	35	43
Farm products - raw materials	4	2,646	4	35	43

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR MOBILE, ALABAMA

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 commission bulk tank station.
3/ Includes 2 manufacturers' sales offices (without stocks) 1 dealing in paper and its products and 1 in tobacco and its products (except leaf); and 2 assemblers, 1 dealing in farm products - raw materials and 1 in all other products.
4/ Includes 1 establishment dealing in beer, wines and liquors; 2 in chemicals and paints: 2 in drugs (full line); 2 in dry goods (full line); 2 in farm products - raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 2 in paper and its products; and 3 in all other products.
5/ Includes 1 establishment dealing in automotive products; 1 in chemicals and paints; 1 in electrical goods; 1 in jewelry and optical goods; 3 in machinery, equipment and supplies; 1 in paper and its products; and 1 in plumbing and heating equipment and supplies.
6/ Includes 1 establishment dealing in chemicals and paints; 1 in farm products - raw materials; 3 in farm products - consumer goods; 2 in machinery, equipment and supplies; 1 in paper and its products and 2 in all other products.

FOOTNOTES FOR MONTGOMERY, ALABAMA

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 establishments dealing in farm supplies; 1 in groceries and foods (specialty lines); 1 in machinery, equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.
3/ Includes 2 commission bulk tank stations.
4/ Includes 1 establishment dealing in beer, wines and liquors; 1 in chemicals and paints; 2 in farm supplies; 1 in hardware; 6 in paper and its products; 2 in tobacco and its products (except leaf); and 1 in all other products.
5/ Includes 2 establishments dealing in farm supplies; 1 in jewelry and optical goods; and 2 in machinery, equipment and supplies.
6/ Includes 1 establishment dealing in chemicals and paints; 1 in farm supplies; 1 in lumber and construction materials; and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
MOUNT VERNON, NEW YORK	83	$18,006	34	1/ 1,016	1/ $1,715
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	63	6,226	34	373	497
BULK TANK STATIONS (PETROLEUM) 2/	12	8,078	--	1/ 410	1/ 778
ALL OTHER 3/	8	3,702	--	233	440
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED FUNCTION WHOLESALERS	63	6,226	34	373	497
Automotive	6	345	4	51	75
Electrical goods	5	448	3	15	33
Farm products - consumer goods	7	753	5	17	25
Groceries (specialty lines)	10	1,024	6	31	52
Lumber and construction materials	4	326	1	17	24
Machinery, equipment and supplies	4	123	1	16	24
Plumbing and heating	6	389	2	25	40
Waste materials	4	96	1	30	21
All other 4/	17	2,722	11	171	203
BULK TANK STATIONS					
Petroleum and its products	12	8,078	--	1/ 410	1/ 778
NASHVILLE, TENNESSEE	439	121,544	303	1/ 4,156	1/ 5,937
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	265	53,987	207	2,836	3,752
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	44	22,831	1	813	1,383
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	11	3,844	--	44	86
BULK TANK STATIONS (PETROLEUM) 2/	17	3,932	2	1/ 199	1/ 285
AGENTS AND BROKERS	95	34,561	92	237	384
ASSEMBLERS	7	2,389	1	27	47
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	265	53,987	207	2,836	3,752
Automotive	19	1,796	10	184	249
Beer, wines and liquors	5	795	1	57	57
Clothing and furnishings	17	3,642	20	131	210
Coal and coke	5	2,279	2	38	80
Drugs (full line)	2	1,884	6	117	154
Drug and sundries (specialties)	7				
Dry goods (full line)	6	4,477	5	169	202
Dry goods (specialty lines)	1				
Electrical goods	12	2,571	5	165	216
Farm products - raw materials	5	785	8	30	16
Farm products - consumer goods	37	3,610	34	179	160
Farm supplies	8	1,186	11	40	38
Groceries (full line)	7	8,065	--	238	370
Groceries (specialty lines)	43	3,443	42	175	204
Hardware	4	2,749	--	165	287
Lumber and construction materials	18	2,574	12	268	287
Machinery, equipment and supplies	23	3,005	16	216	365
Paper and its products	8	2,225	2	129	230
Plumbing and heating	4	2,848	2	193	247
Tobacco products (except leaf)	3	168	3	8	6
Waste materials	9	590	12	122	87
All other 3/	22	5,295	16	212	287

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
NASHVILLE (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	44	$22,831	1	813	$1,383
Automotive	4	924	--	43	69
Chemicals and paints	4	1,102	--	59	94
Groceries (specialty lines)	11	3,552	--	155	245
Machinery, equipment and supplies	9	2,489	--	153	229
All other 4/	16	14,764	1	403	746
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	11	3,844	--	44	86
Machinery, equipment and supplies	4	709	--	9	19
All other 5/	7	3,135	--	35	67
BULK TANK STATIONS 2/					
Petroleum and its products	17	3,932	2	199	285
AGENTS AND BROKERS	95	34,561	92	237	384
Coal and coke	6	872	4	13	24
Farm products - raw materials	13	12,066	10	94	148
Farm products - consumer goods	7	1,836	9	15	24
Groceries (specialty lines)	30	11,298	26	54	109
Hardware	4	2,958	7	7	12
Lumber and construction materials	8	394	7	5	5
Machinery, equipment and supplies	10	829	12	14	15
All other 6/	17	4,308	17	35	47
ASSEMBLERS	7	2,389	1	27	47
Farm products - raw materials	4	2,123	1	17	37
Farm products - consumer goods	3	266	--	10	10
NEWARK, NEW JERSEY	799	269,815	356	1/ 9,110	1/ 15,818
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	616	151,880	314	5,958	10,034
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	85	60,128	--	2,081	3,865
BULK TANK STATIONS (PETROLEUM) 2/	18	23,881	2	1/ 587	1/ 1,006
AGENTS AND BROKERS	55	17,880	40	290	459
ALL OTHER 3/	25	16,046	--	194	454
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	616	151,880	314	5,958	10,034
Amusement and sporting goods	11	894	5	74	104
Automotive	35	20,583	12	516	970
Beer, wines and liquors	19	6,922	4	348	454
Chemicals and paints	15	4,182	2	150	317
Clothing and furnishings	6	454	5	37	41
Coal and coke	5	730	3	44	64
Drugs (full line)	2	5,207	3	300	407
Drugs and sundries (specialties)	11				
Dry goods (full line)	1	978	12	48	65
Dry goods (specialty lines)	12				
Electrical goods	27	11,271	7	508	952
Farm products - raw materials	3	491	--	19	39
Farm products - consumer goods	114	29,751	83	898	1,578
Furniture and house furnishings	7	659	3	24	40
Groceries (full line)	6	7,629	2	126	251
Groceries (specialty lines)	78	15,359	43	555	882

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR MOUNT VERNON, NEW YORK.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 commission bulk tank station.
3/ Includes 6 manufacturers' sales branches (with stocks), 1 dealing in automotive products; 1 in chemicals and paints; 3 in groceries and foods (specialty lines); and 1 in lumber and construction materials; and 2 assemblers, 1 dealing in farm products - consumer goods and 1 in all other products.
4/ Includes 1 establishment dealing in amusement and sporting goods; 2 in beer, wines and liquors; 2 in chemicals and paints; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 1 in paper and its products; 1 in petroleum and its products; 2 in tobacco and its products (except leaf); and 6 in all other products.

FOOTNOTES FOR NASHVILLE, TENNESSEE.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 commission bulk tank station.
3/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints; 3 in furniture and house furnishings; 2 in general merchandise; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); and 13 in all other products.
4/ Includes 2 establishments dealing in beer, wines and liquors; 5 in clothing and furnishings; 1 in farm products - consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 1 in paper and its products; 2 in plumbing and heating equipment and supplies; and 2 in all other products.
5/ Includes 1 establishment dealing in chemicals and pain...; 1 in clothing and furnishings; 1 in dry goods (specialty lines); 1 in electrical goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); and 1 in tobacco and its products (except leaf).
6/ Includes 2 establishments dealing in automotive products; 4 in chemicals and paints; 2 in clothing and furnishings; 1 in dry goods (specialty lines); 1 in farm supplies; 2 in paper and its products; 1 in plumbing and heating equipment and supplies; and 4 in all other products.

FOOTNOTES FOR NEWARK, NEW JERSEY.

See next page for footnotes for Newark.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
NEWARK (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Hardware	13	$2,449	8	119	$208
Jewelry and optical goods	6	408	2	46	73
Lumber and construction materials	27	13,186	3	367	813
Machinery, equipment and supplies	48	3,971	21	337	574
Metals and metal work (exc. scrap)	11	3,293	2	172	284
Paper and its products	31	2,869	13	237	419
Petroleum and its products	5	2,403	2	123	265
Plumbing and heating	24	2,348	4	154	270
Tobacco products (except leaf)	18	7,998	23	130	202
Waste materials	40	3,568	25	297	284
All other 4/	41	4,277	27	329	478
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	85	60,128	--	2,081	3,865
Automotive	10	8,223	--	361	716
Drugs and sundries (specialties)	5	1,493	--	37	72
Electrical goods	4	5,306	--	110	199
Groceries (specialty lines)	13	18,057	--	439	783
Machinery, equipment and supplies	20	3,153	--	276	590
Plumbing and heating	5	1,579	--	67	110
Tobacco products (except leaf)	5	2,889	--	95	170
All other 5/	23	19,428	--	696	1,225
BULK TANK STATIONS 2/					
Petroleum and its products	18	23,881	2	1/ 587	1/1,006
AGENTS AND BROKERS	55	17,880	40	290	459
Farm products - consumer goods	23	8,186	21	162	275
Lumber and construction materials	3	66	3	5	7
Machinery, equipment and supplies	11	309	7	20	25
All other 6/	18	9,319	9	103	152
NEW BEDFORD, MASSACHUSETTS	110	20,891	62	763	1,090
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	86	13,402	62	525	750
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	10	3,265	--	120	159
BULK TANK STATIONS (PETROLEUM)	10	2,211	--	106	160
ALL OTHER 2/	4	2,013	--	12	21
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	86	13,402	62	525	750
Automotive	3	169	3	17	19
Beer, wines and liquors	6	1,328	--	59	76
Farm products - consumer goods	11	1,168	17	53	62
Groceries (full line)	4	2,286	--	67	97
Groceries (specialty lines)	12	1,235	12	39	51
Hardware	3	91	2	11	12
Lumber and construction materials	3	229	2	10	16
Machinery, equipment and supplies	11	821	5	76	123
Paper and its products	3	341	3	26	35
Plumbing and heating	4	391	2	30	52
Tobacco products (except leaf)	4	1,358	2	27	38
Waste materials	7	1,640	8	29	58
All other 3/	15	2,345	6	81	111

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
NEW BEDFORD (continued)					
BULK TANK STATIONS					
Petroleum and its products	10	$2,211	--	106	$160
NEW BRITAIN, CONNECTICUT	47	12,065	24	353	647
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	35	2,736	21	151	212
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	8,753	--	171	401
ALL OTHER 1/	3	576	3	31	34
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	35	2,736	21	151	212
Farm products - consumer goods	5	210	7	12	17
Groceries (full line)	3	672	2	23	31
Groceries (specialty lines)	4	213	6	10	10
Lumber and construction materials	3	274	1	16	21
Waste materials	5	245	--	26	48
All other 2/	15	1,122	5	64	85
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	8,753	--	171	401
Hardware	4	6,977	--	120	317
All other 3/	5	1,776	--	51	84
NEW HAVEN, CONNECTICUT	328	85,595	167	2,913	4,919
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	248	51,087	150	1,986	3,359
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	34	12,016	--	392	701
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	11	5,514	--	113	228
BULK TANK STATIONS (PETROLEUM)	11	6,231	3	264	406
AGENTS AND BROKERS	20	9,313	12	53	115
ASSEMBLERS 2/	4	1,434	2	105	110
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	248	51,087	150	1,986	3,359
Amusement and sporting goods	7	449	3	24	38
Automotive	11	938	6	102	153
Beer, wines and liquors	12	3,104	6	126	197
Chemicals and paints	10	369	6	32	45
Clothing and furnishings	11	825	11	32	43
Coal and coke	5	6,411	--	60	202
Drugs (full line	3	2,547	3	120	188
Drugs and sundries (specialties)	3				
Dry goods (specialty lines)	6	173	1	12	18
Electrical goods	8	2,001	4	81	157
Farm products - consumer goods	38	5,584	30	171	260
Groceries (full line)	6	3,104	7	79	129
Groceries (specialty lines)	37	5,516	30	209	312
Hardware	3	483	3	28	37
Lumber and construction materials	3	628	1	24	29
Machinery, equipment and supplies	22	1,928	7	220	310
Paper and its products	10	1,621	2	98	185
Petroleum and its products	3	350	2	14	35
Plumbing and heating	5	2,364	3	157	269
Tobacco products (except leaf)	7	4,123	3	80	104
Waste materials	16	1,393	8	100	163
All other 3/	22	7,176	14	217	495

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR NEWARK, NEW JERSEY.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 24 manufacturers' sales offices (without stocks); 2 dealing in beer, wines and liquors; 1 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 1 in groceries and foods (specialty lines); 1 in jewelry and optical goods; 7 in machinery, equipment and supplies; 3 in metals and metal work (except scrap); 1 in paper and its products; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 3 in all other products; and 1 assembler dealing in farm products - consumer goods.
4/ Includes 2 establishments dealing in farm supplies; 2 in general merchandise; and 37 in all other products.
5/ Includes 5 establishments dealing in beer, wines and liquors; 3 in chemicals and paints; 1 in clothing and furnishings; 2 in farm products - consumer goods; 1 in jewelry and optical goods; 2 in lumber and construction materials; 5 in metals and metal work (except scrap); and 4 in all other products.
6/ Includes 1 establishment dealing in automotive products; 1 in chemicals and paints; 2 in coal and coke; 2 in electrical goods; 4 in groceries and foods (specialty lines); 1 in hardware; 2 in metals and metal work (except scrap); and 5 in all other products.

FOOTNOTES FOR NEW BEDFORD, MASSACHUSETTS.
1/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 7 in groceries and foods (specialty lines); 1 in jewelry and optical goods; and 1 in machinery, equipment and supplies.
2/ Includes 3 agents and brokers dealing in farm products - raw materials; and 1 assembler dealing in farm products - consumer goods.
3/ Includes 1 establishment dealing in dry goods (specialty lines); 3 in electrical goods; 2 in farm products - raw materials; 1 in farm supplies; 1 in metals and metal work (except scrap); and 7 in all other products.

FOOTNOTES FOR NEW BRITAIN, CONNECTICUT.
1/ Includes 1 bulk tank station dealing in petroleum and its products; and 2 agents and brokers, 1 dealing in groceries and foods (specialty lines) and 1 in petroleum and its products.
2/ Includes 1 establishment dealing in automotive products; 1 in beer, wines and liquors; 1 in drugs and drug sundries (specialty lines); 2 in electrical goods; 1 in farm products - raw materials; 2 in paper and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 3 in all other products.
3/ Includes 1 establishment dealing in farm products - consumer goods, and 4 in groceries and foods (specialty lines).

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
NEW HAVEN (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	34	$12,016	--	392	$701
Automotive	4	585	--	35	63
Groceries (specialty lines)	9	7,246	--	160	261
Machinery, equipment and supplies	8	644	--	52	106
All other 4/	13	3,541	--	145	271
BULK TANK STATIONS					
Petroleum and its products	11	6,231	3	264	406
AGENTS AND BROKERS	20	9,313	12	53	115
Farm products - consumer goods	5	3,420	5	17	38
Machinery, equipment and supplies	5	268	3	10	30
All other 5/	10	5,625	4	26	47
NEW ORLEANS, LOUISIANA	934	414,188	496	1/ 11,307	1/ 16,609
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	541	162,861	315	7,180	9,979
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	106	74,677	--	2,105	3,477
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	39	25,577	--	336	693
BULK TANK STATIONS (PETROLEUM) 2/	17	5,803	--	1/ 382	1/ 504
AGENTS AND BROKERS	211	64,997	165	589	899
ASSEMBLERS 3/	20	80,273	16	715	1,057
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	541	162,861	315	7,180	9,979
Amusement and sporting goods	9	544	2	57	92
Automotive	21	3,025	10	341	436
Beer, wines and liquors	24	5,589	8	359	450
Drugs (full line)	3	4,977	2	299	418
Drugs and sundries (specialties)	5				
Dry goods (full line)	8	5,746	4	269	538
Dry goods (specialty lines)	6				
Electrical goods	15	4,695	--	280	455
Farm products - raw materials	47	34,300	41	342	706
Farm products - consumer goods	71	11,366	60	572	646
Farm supplies	3	890	1	20	39
Groceries (full line)	20	14,593	14	535	742
Groceries (specialty lines)	114	36,329	81	1,271	1,631
Hardware	7	4,658	1	326	502
Lumber and construction materials	21	5,741	9	226	323
Machinery, equipment and supplies	45	10,888	22	873	1,265
Paper and its products	10	2,337	2	131	241
Petroleum and its products	3	177	3	13	19
Plumbing and heating	7	533	3	55	67
Tobacco products (except leaf)	12	4,453	5	165	204
Waste materials	18	2,201	14	280	221
All other 4/	72	9,819	33	716	984

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
NEW ORLEANS (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	106	$74,677	--	2,105	$3,477
Amusement and sporting goods	6	874	--	76	114
Beer, wines and liquors	4	1,858	--	35	86
Drugs and sundries (specialties)	5	2,788	--	102	186
Groceries (specialty lines)	24	33,161	--	688	1,070
Machinery, equipment and supplies	30	4,492	--	373	694
All other 5/	37	31,504	--	831	1,327
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	39	25,577	--	336	693
Amusement and sporting goods	5	1,292	--	91	134
Electrical goods	4	1,110	--	20	48
Groceries (specialty lines)	5	3,142	--	34	89
Metals and metal work (exc. scrap)	4	9,122	--	17	57
All other 6/	21	10,911	--	174	365
BULK TANK STATIONS 2/					
Petroleum and its products	17	5,803	--	1/ 382	1/ 504
AGENTS AND BROKERS	211	64,997	165	589	899
Clothing and furnishings	4	189	5	--	--
Dry goods (specialty lines)	11	6,089	7	32	61
Electrical goods	7	319	5	12	13
Farm products - raw materials	9	10,178	6	55	112
Farm products - consumer goods	12	3,971	10	66	77
Furniture and house furnishings	5	202	5	6	4
Groceries (specialty lines)	72	31,128	62	167	259
Hardware	4	340	4	2	4
Lumber and construction materials	27	6,881	13	103	191
Machinery, equipment and supplies	28	1,270	20	56	64
Paper and its products	3	185	6	5	3
All other 7/	29	4,245	22	85	111
NEW ROCHELLE, NEW YORK	35	6,552	12	256	472
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	27	2,256	12	128	209
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	4	2,593	--	88	164
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	1				
ALL OTHER 3/	3	1,703	--	40	99
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	27	2,256	12	128	209
Automotive	5	279	1	31	57
Farm products - consumer goods	8	892	5	44	62
Plumbing and heating	5	178	--	16	27
All other 4/	9	907	6	37	63
NEWTON, MASSACHUSETTS 1/	13	932	5	47	70

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR NEW HAVEN, CONNECTICUT.
1/ Includes 4 establishments dealing in amusement and sporting goods; 2 in electrical goods; 3 in machinery, equipment and supplies; 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).
2/ Includes 2 establishments dealing in farm products - consumer goods and 2 in groceries and foods (specialty lines).
3/ Includes 1 establishment dealing in farm products - raw materials; 2 in farm supplies; 2 in furniture and house furnishings; 2 in general merchandise; 2 in jewelry and optical goods; 2 in metals and metal work (except scrap); and 11 in all other products.
4/ Includes 3 establishments dealing in amusement and sporting goods; 3 in beer, wines and liquors; 1 in chemicals and paints; 1 in farm products - consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); and 1 in plumbing and heating equipment and supplies.
5/ Includes 1 establishment dealing in amusement and sporting goods; 3 in coal and coke; 1 in electrical goods; 1 in furniture and house furnishings; 2 in groceries and foods (specialty lines) and 2 in metals and metal work (except scrap).

FOOTNOTES FOR NEW ORLEANS, LOUISIANA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 6 establishments dealing in farm products - raw materials; 4 in farm products - consumer goods; 7 in groceries and foods (specialty lines); and 1 in all other products.
4/ Includes 14 establishments dealing in chemicals and paints; 11 in clothing and furnishings; 1 in coal and coke; 7 in furniture and house furnishings; 1 in general merchandise; 5 in jewelry and optical goods, 13 in metals and metal work (except scrap); and 20 in all other products.
5/ Includes 14 establishments dealing in automotive products; 3 in chemicals and paints; 1 in dry goods (specialty lines); 3 in electrical goods, 2 in furniture and house furnishings; 2 in jewelry and optical goods; 3 in lumber and construction materials; 3 in metals and metal work (except scrap); 2 in paper and its products; 1 in plumbing and heating equipment and supplies, and 3 in all other products.
6/ Includes 2 establishments dealing in beer, wines and liquors; 1 in chemicals and paints; 1 in furniture and house furnishings; 3 in lumber and construction materials; 7 in machinery, equipment and supplies; 1 in paper and its products; 3 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.
7/ Includes 1 establishment dealing in amusement and sporting goods; 2 in beer, wines and liquors; 4 in chemicals and paints, 1 in coal and coke; 1 in drugs and drug sundries (specialty lines); 1 in farm supplies; 2 in general merchandise; 2 in metals and metal work (except scrap); 7 in plumbing and heating equipment and supplies; 1 in waste materials; and 7 in all other products.

FOOTNOTES FOR NEW ROCHELLE, NEW YORK.
1/ Includes 2 establishments dealing in beer, wines and liquors; 1 in groceries and foods (specialty lines); and 1 in plumbing and heating equipment and supplies.
2/ Includes 1 establishment dealing in beer, wines and liquors. 3/ Includes 2 bulk tank stations dealing in petroleum and its products; and 1 agent and broker dealing in farm supplies.
4/ Includes 2 establishments dealing in beer, wines and liquors; 1 in chemicals and paints; 1 in electrical goods; 1 in groceries and foods (specialty lines); 1 in lumber and construction materials; 1 in machinery, equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.

FOOTNOTES FOR NEWTON, MASSACHUSETTS.
1/ Includes 5 full-service and limited-function wholesalers, 1 dealing in dry goods (specialty lines); 1 in farm products - consumer goods, 1 in groceries and foods (specialty lines); and 2 in machinery, equipment and supplies; 1 manufacturer's sales branch (with stocks) dealing in groceries and foods (specialty lines); 3 manufacturers' sales offices (without stocks), 2 dealing in machinery, equipment and supplies, and 1 in all other products; and 4 agents and brokers, 1 dealing in electrical goods; 1 in lumber and construction materials; 1 in machinery, equipment and supplies; and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
NEW YORK, NEW YORK	21,418	$9,617,910	13,749	1/ 199,318	1/ $416,328
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	15,725	3,974,160	10,646	126,246	244,276
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	1,101	1,645,304	102	39,260	86,031
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	716	1,007,278	80	11,887	33,353
BULK TANK STATIONS (PETROLEUM) 2/	60	79,943	10	1/ 2,559	1/ 4,562
AGENTS AND BROKERS	3,776	2,861,936	2,904	18,868	47,164
ASSEMBLERS	40	49,289	7	498	942
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	15,725	3,974,160	10,646	126,246	244,276
Amusement and sporting goods	276	39,952	170	2,099	4,197
Automotive	281	76,282	133	3,342	6,930
Beer, wines and liquors	257	95,556	80	3,679	6,942
Chemicals and paints	271	116,753	107	2,656	6,592
Clothing and furnishings	1,721	343,519	1,370	11,774	23,793
Coal and coke	95	62,626	14	1,070	2,338
Drugs (full line)	11	14,087	3	543	956
Drugs and sundries (specialties)	395	52,444	192	3,135	5,502
Dry goods (full line)	20	20,817	21	921	1,454
Dry goods (specialty lines)	2,338	616,021	1,739	18,270	36,321
Electrical goods	371	78,100	170	4,307	7,897
Farm products - raw materials	684	250,645	534	3,056	7,231
Farm products - consumer goods	1,233	402,372	1,081	9,672	18,617
Farm supplies	38	14,161	18	325	674
Furniture and house furnishings	845	105,816	572	5,395	10,222
General merchandise	36	216,200	15	1,428	3,306
Groceries (full line)	61	125,849	50	4,204	7,648
Groceries (specialty lines)	1,376	370,604	986	11,164	20,864
Hardware	206	30,656	109	2,300	3,676
Jewelry and optical goods	859	88,797	733	3,596	7,440
Lumber and construction materials	308	51,199	88	3,137	5,863
Machinery, equipment and supplies	1,118	122,638	588	8,660	15,639
Metals and metal work (exc. scrap)	169	132,850	54	2,200	5,075
Paper and its products	664	102,535	399	5,348	9,719
Petroleum and its products	49	11,110	15	388	977
Plumbing and heating	265	38,164	93	2,366	4,140
Tobacco products (except leaf)	171	97,327	139	1,441	2,467
Waste materials	609	49,768	521	3,108	4,179
All other	998	247,312	642	6,662	13,617
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	1,101	1,645,304	102	39,260	86,031
Amusement and sporting goods	18	30,259	--	1,208	2,488
Automotive	43	80,482	--	1,795	3,382
Beer, wines and liquors	20	94,125	--	1,367	3,629
Chemicals and paints	60	111,105	--	2,530	6,895
Clothing and furnishings	147	114,095	51	2,721	7,003
Coal and coke	4	4,103	--	301	577
Drugs and sundries (specialties)	61	62,918	1	3,649	6,602
Electrical goods	36	50,841	--	1,138	2,921
Farm products - consumer goods	9	16,787	--	496	923
Furniture and house furnishings	32	16,252	4	552	1,310
Groceries (specialty lines)	128	282,510	5	5,261	10,334
Jewelry and optical goods	29	63,098	8	625	1,468
Lumber and construction materials	18	4,777	--	289	640

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
NEW YORK (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) (continued)					
Machinery, equipment and supplies	206	$99,339	5	6,923	$14,408
Metals and metal work (exc. scrap)	29	70,952	--	828	2,046
Paper and its products	32	72,260	--	1,213	3,184
Plumbing and heating	35	15,628	1	839	1,676
All other 3/	194	455,773	27	7,525	16,545
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	716	1,007,278	80	11,887	33,353
Amusement and sporting goods	10	12,618	1	346	577
Chemicals and paints	40	80,761	1	1,076	3,444
Drugs and sundries (specialties)	13	4,903	--	111	227
Dry goods (specialty lines)	39	158,932	3	1,364	3,475
Electrical goods	27	30,861	--	525	1,562
Groceries (specialty lines)	24	31,382	1	350	853
Hardware	9	4,338	--	109	298
Jewelry and optical goods	13	2,364	6	49	124
Lumber and construction materials	38	30,239	--	1,004	2,591
Machinery, equipment and supplies	143	144,252	6	1,922	5,667
Metals and metal work (exc. scrap)	55	156,877	1	742	2,496
Petroleum and its products	5	27,456	--	481	1,295
Plumbing and heating	16	3,287	1	98	282
All other 4/	284	319,008	60	3,710	10,462
BULK TANK STATIONS					
Petroleum and its products 2/	60	79,943	10	1/ 2,559	1/ 4,562
AGENTS AND BROKERS	3,776	2,861,936	2,904	18,868	47,164
Automotive	58	29,148	33	273	597
Beer, wines and liquors	4	957	2	19	52
Chemicals and paints	105	53,102	62	384	1,214
Coal and coke	33	73,561	5	370	1,160
Drugs (full line)	1	16,969	49	347	667
Drugs and sundries (specialties)	53				
Dry goods (full line)	9	21,995	8	61	144
Dry goods (specialty lines)	402	842,749	359	5,027	14,057
Electrical goods	132	11,810	98	292	495
Farm products - raw materials	187	184,282	150	603	1,499
Farm products - consumer goods	214	220,530	143	1,553	4,037
Farm supplies	16	7,152	9	43	93
Furniture and house furnishings	121	33,282	93	444	942
General merchandise	42	57,415	31	534	1,259
Groceries (specialty lines)	324	451,232	285	1,233	2,918
Hardware	69	10,471	56	260	463
Jewelry and optical goods	55	2,653	53	46	80
Lumber and construction materials	96	13,669	48	293	658
Machinery, equipment and supplies	440	58,005	271	1,364	3,464
Metals and metal work (exc. scrap)	92	83,756	57	360	1,137
Plumbing and heating	66	5,750	43	190	334
Tobacco products (except leaf)	3	155	4	1	1
All other 5/	1,254	683,293	1,045	5,171	11,893
ASSEMBLERS	40	49,289	7	498	942
Farm products - raw materials	3	41	2	10	8
Farm products - consumer goods	25	48,410	1	355	806
Groceries (specialty lines)	6	732	--	124	119
All other 6/	6	106	4	9	9

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR NEW YORK, NEW YORK

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 1 commission bulk tank stations.

3/ Includes 96 establishments dealing in dry goods (specialty lines); 1 in farm supplies; 13 in hardware; 5 in petroleum and its products; 16 in tobacco and its products (except leaf); and 63 in all other products.

4/ Includes 4 establishments dealing in automotive parts; 7 in beer, wines and liquors; 135 in clothing and furnishings; 1 in farm products-raw materials; 1 in farm supplies; 31 in furniture and house furnishings; 42 in paper and its products; 3 in tobacco and its products (except leaf); and 60 in all other products.

5/ Includes 114 establishments dealing in amusement and sporting goods; 675 in clothing and furnishings; 81 in paper and its products; 21 in petroleum and its products; 36 in waste materials; and 327 in all other products.

6/ Includes 2 establishments dealing in farm supplies and 4 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
BRONX BOROUGH, NEW YORK	741	$164,488	513	5,497	$8,309
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	690	129,964	499	4,584	7,745
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	25	23,415	--	644	1,101
AGENTS AND BROKERS 1/	18	4,328	14	85	184
ALL OTHER 2/	8	6,781	--	184	279
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	690	129,964	499	4,584	7,745
Amusement and sporting goods	4	90	3	10	15
Automotive	23	2,068	12	165	316
Beer, wines and liquors	15	3,482	7	210	286
Chemicals and paints	14	1,089	13	47	60
Clothing and furnishings	5	271	5	8	6
Drugs (full line)	1	5,235	12	225	327
Drugs and sundries (specialties)	21				
Dry goods (full line)	1	614	3	38	82
Dry goods (specialty lines)	5				
Farm products - consumer goods	171	38,754	144	1,104	1,899
Furniture and house furnishings	19	534	20	57	95
Groceries (full line)	15	37,571	17	731	1,536
Groceries (specialty lines)	103	15,277	81	576	931
Hardware	16	1,250	12	88	120
Machinery, equipment and supplies	40	2,936	23	284	452
Paper and its products	38	2,638	31	178	288
Petroleum and its products	3	61	1	5	7
Tobacco products (except leaf)	21	8,646	14	116	199
Waste materials	53	1,415	47	95	113
All other 3/	122	8,033	54	647	1,011
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	25	23,415	--	644	1,101
Groceries (specialty lines)	11	20,033	--	465	800
Machinery, equipment and supplies	4	324	--	19	37
All other 4/	10	3,058	--	160	264
BROOKLYN BOROUGH, NEW YORK	2,042	501,858	1,374	18,691	32,217
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,829	312,183	1,302	13,197	22,176
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	93	123,799	4	3,594	6,491
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	18	15,295	3	215	625
BULK TANK STATIONS (PETROLEUM)	21	40,779	4	1,368	2,488
AGENTS AND BROKERS	72	7,828	58	165	275
ASSEMBLERS	9	1,974	3	152	162
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,829	312,183	1,302	13,197	22,176
Amusement and sporting goods	10	473	7	23	36
Automotive	71	13,063	36	622	1,374
Beer, wines and liquors	26	7,663	6	341	471
Chemicals and paints	49	$5,045	28	239	$459
Clothing and furnishings	19	389	18	22	25
Coal and coke	33	14,185	4	389	765
Drugs (full line)	3	2,295	1	71	126
Drugs and sundries (specialties)	39	4,329	29	192	284
Dry goods (specialty lines)	20	506	20	27	32
Electrical goods	54	5,638	27	405	637
Farm products - consumer goods	308	56,050	302	2,168	3,732
Farm supplies	5	617	2	43	78
Furniture and house furnishings	61	4,121	63	249	337
Groceries (full line)	18	28,702	17	1,041	1,770
Groceries (specialty lines)	262	66,546	183	2,140	3,594
Hardware	21	2,744	12	212	349
Lumber and construction materials	101	13,833	43	913	1,592
Machinery, equipment and supplies	116	7,530	72	657	1,043
Metals and metal work (exc. scrap)	48	7,061	18	384	719
Paper and its products	96	10,337	75	535	868
Petroleum and its products	8	1,341	6	60	138
Plumbing and heating	84	11,767	32	602	1,057
Tobacco products (except leaf)	53	23,646	48	345	544
Waste materials	167	12,308	145	791	985
All other 1/	157	11,998	108	726	1,161
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	93	123,799	4	3,594	6,491
Groceries (specialty lines)	26	56,915	2	988	1,656
Machinery, equipment and supplies	16	10,507	--	864	1,536
Metals and metal work (exc. scrap)	4	517	--	17	44
All other 2/	47	55,860	2	1,725	3,255
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	18	15,295	3	215	625
Machinery, equipment and supplies	4	1,535	--	67	205
All other 3/	14	13,760	3	148	420
BULK TANK STATIONS					
Petroleum and its products	21	40,779	4	1,368	2,488
AGENTS AND BROKERS	72	7,828	58	165	275
Drugs and sundries (specialties)	3	283	4	3	3
Farm products - consumer goods	6	1,231	8	15	23
Groceries (specialty lines)	4	3,079	3	25	78
Machinery, equipment and supplies	8	213	7	7	28
Metals and metal work (exc. scrap)	3	375	1	3	4
Plumbing and heating	6	464	1	17	25
All other 4/	42	2,183	34	95	114
ASSEMBLERS	9	1,974	3	152	162
Farm products - consumer goods	4	1,365	1	31	51
All other 5/	5	609	2	121	111

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR BRONX BOROUGH, NEW YORK:

1/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive, 1 in chemicals and paints; 1 in electrical goods; 5 in farm products - consumer goods; 1 in hardware; 1 in lumber and construction materials, 4 in machinery, equipment and supplies; 2 in petroleum and its products; and 1 in plumbing and heating equipment and supplies.

2/ Includes 3 manufacturers' sales offices (without stocks), 1 dealing in groceries and foods (specialty lines); 1 in lumber and construction materials; and 1 in plumbing and heating equipment and supplies; 3 bulk tank stations dealing in petroleum and its products; and 3 assemblers, 1 dealing in farm products - consumer goods; 1 in farm supplies; and 1 in groceries and foods (specialty lines).

3/ Includes 1 establishment dealing in coal and coke, 1 in electrical goods; 1 in farm products - raw materials; 2 in farm supplies; 1 in jewelry and optical goods; 31 in lumber and construction materials, 14 in metals and metal work (except scrap), 25 in plumbing and heating equipment and supplies; and 31 in all other products.

4/ Includes 3 establishments dealing in automotive products; 1 in farm products - consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and construction materials, 2 in plumbing and heating equipment and supplies; and 1 in all other products.

FOOTNOTES FOR BROOKLYN BOROUGH, NEW YORK:

1/ Includes 1 establishment dealing in farm products - raw materials, 1 in general merchandise, 7 in jewelry and optical goods; and 139 in all other products.

2/ Includes 1 establishment dealing in automotive products; 7 in chemicals and paints; 3 in coal and coke; 3 in drugs and drug sundries (specialty lines); 1 in electrical goods; 3 in furniture and house furnishings; 1 in jewelry and optical goods; 5 in lumber and construction materials; 1 in paper and its products, 3 in plumbing and heating equipment and supplies; 3 in tobacco and its products (except leaf); and 9 in all other products.

3/ Includes 1 establishment dealing in automotive products; 1 in beer, wines and liquors; 2 in clothing and furnishings; 1 in dry goods (specialty lines); 2 in groceries and foods (specialty lines); 3 in metals and metal work (except scrap), 1 in paper and its products, 1 in petroleum and its products; and 3 in all other products.

4/ Includes 1 establishment dealing in amusement and sporting goods; 6 in automotive; 3 in chemicals and paints; 3 in clothing and furnishings; 1 in coal and coke; 4 in electrical goods; 2 in farm products - raw materials; 1 in farm supplies; 2 in furniture and house furnishings; 1 in general merchandise; 3 in hardware; 6 in lumber and construction materials; 1 in paper and its products, 1 in petroleum and its products; and 7 in all other products.

5/ Includes 3 establishments dealing in groceries and foods (specialty lines); and 2 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
MANHATTAN BOROUGH, NEW YORK	18,055	$8,811,283	11,606	167,656	$362,136
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	12,726	3,454,107	8,596	104,093	206,889
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	935	1,469,475	98	33,133	75,287
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	679	980,929	77	11,380	32,195
BULK TANK STATIONS (PETROLEUM)	20	16,159	5	267	647
AGENTS AND BROKERS	3,673	2,847,259	2,826	18,572	46,627
ASSEMBLERS	22	43,354	3	211	491
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	12,726	3,454,107	8,596	104,093	206,889
Amusement and sporting goods	258	39,221	154	2,056	4,134
Automotive	148	58,569	59	2,259	4,753
Beer, wines and liquors	195	79,677	55	2,979	5,949
Chemicals and paints	204	110,264	65	2,324	5,995
Clothing and furnishings	1,694	342,828	1,344	11,743	23,761
Coal and coke	53	47,577	9	638	1,511
Drugs (full line)	6	6,063	2	258	465
Drugs and sundries (specialties)	329	46,475	147	2,830	5,041
Dry goods (full line)	19	635,703	1,734	19,128	37,661
Dry goods (specialty lines)	2,310				
Electrical goods	283	70,772	129	3,750	7,025
Farm products - raw materials	573	248,278	527	2,960	7,076
Farm products - consumer goods	701	290,975	607	5,492	11,183
Farm supplies	28	13,410	15	267	573
Furniture and house furnishings	754	99,687	485	4,987	9,647
Groceries (full line)	26	58,165	26	2,390	4,276
Groceries (specialty lines)	954	275,297	678	7,842	15,464
Hardware	161	25,460	83	1,902	3,084
Jewelry and optical goods	850	88,601	729	3,560	7,383
Lumber and construction materials	131	28,424	34	1,558	3,148
Machinery, equipment and supplies	925	109,869	468	7,515	13,783
Metals and metal work (exc. scrap)	97	121,547	31	1,591	3,908
Paper and its products	512	87,768	281	4,515	8,350
Petroleum and its products	30	8,426	6	242	622
Plumbing and heating	116	17,483	43	1,096	1,994
Tobacco products (except leaf)	84	58,522	68	854	1,527
Waste materials	352	34,050	306	2,010	2,809
All other 1/	823	450,996	511	7,347	15,767
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	935	1,469,475	98	33,133	75,287
Automotive	26	72,027	--	1,124	2,139
Beer, wines and liquors	20	94,125	--	1,367	3,629
Chemicals and paints	52	104,787	--	2,192	6,276
Clothing and furnishings	147	114,095	51	2,721	7,003
Drugs and sundries (specialties)	54	57,502	1	3,048	5,611
Furniture and house furnishings	28	13,628	3	488	1,123
Groceries (specialty lines)	79	193,635	3	3,507	7,382
Lumber and construction materials	11	2,002	--	108	282
Machinery, equipment and supplies	182	86,002	5	5,560	12,207
Metals and metal work (exc. scrap)	21	67,573	--	656	1,760
Plumbing and heating	25	11,160	1	555	1,111
All other 2/	290	652,939	34	11,806	26,764
MANHATTAN BOROUGH (continued)					
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	679	$980,929	77	11,380	$32,195
Amusement and sporting goods	10	12,618	1	346	577
Chemicals and paints	40	80,761	1	1,076	3,444
Drugs and sundries (specialties)	13	4,903	--	111	227
Groceries (specialty lines)	20	25,928	1	240	685
Hardware	9	4,338	--	109	298
Jewelry and optical goods	13	2,364	6	49	124
Machinery, equipment and supplies	130	138,570	6	1,693	5,147
All other 3/	444	711,447	62	7,756	21,693
BULK TANK STATIONS					
Petroleum and its products	20	16,159	5	267	647
AGENTS AND BROKERS	3,673	2,847,259	2,826	18,572	46,627
Automotive	51	29,003	27	258	577
Beer, wines and liquors	4	957	2	19	52
Chemicals and paints	100	53,079	58	381	1,212
Drugs (full line)	1	16,686	45	344	664
Drugs and sundries (specialties)	50				
Dry goods (full line)	9	21,995	8	61	144
Dry goods (specialty lines)	402	842,749	359	5,027	14,057
Electrical goods	126	11,443	95	276	470
Farm products - consumer goods	202	217,676	128	1,511	3,969
Groceries (specialty lines)	320	448,153	282	1,209	2,840
Hardware	65	10,325	52	253	455
Jewelry and optical goods	55	2,653	53	46	80
Lumber and construction materials	88	12,967	44	278	636
Machinery, equipment and supplies	426	57,677	261	1,352	3,430
Metals and metal work (exc. scrap)	89	83,381	56	357	1,133
Plumbing and heating	57	4,885	40	164	291
Tobacco products (except leaf)	3	155	4	1	1
All other 4/	1,625	1,033,475	1,312	7,035	16,616
ASSEMBLERS	22	43,354	3	211	491
Farm products - raw materials	3	41	2	10	8
Farm products - consumer goods	16	43,140	--	195	470
All other 5/	3	173	1	6	13
QUEENS BOROUGH, NEW YORK	519	132,920	222	7,109	12,036
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	427	73,103	215	4,134	7,026
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	45	27,444	--	1,858	3,101
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	15	6,583	--	183	373
BULK TANK STATIONS (PETROLEUM)	14	20,438	1	784	1,214
AGENTS AND BROKERS 1/	13	2,521	6	43	78
ASSEMBLERS 2/	5	2,831	--	107	244
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	427	73,103	215	4,134	7,026
Amusement and sporting goods	4	168	6	10	12
Automotive	33	2,195	23	249	402
Beer, wines and liquors	15	4,379	10	125	202
Clothing and furnishings	3	31	3	2	1
Coal and coke	6	573	1	35	52
Drugs (full line)	1	2,131	3	101	215
Drugs and sundries (specialties)	5				

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR MANHATTAN BOROUGH, NEW YORK

1/ Includes 35 establishments dealing in general merchandise and 788 in all other products.

2/ Includes 17 establishments dealing in amusement and sporting goods; 96 in dry goods (specialty lines); 33 in electrical goods; 7 in farm products - consumer goods; 1 in farm supplies; 13 in hardware; 27 in jewelry and optical goods; 31 in paper and its products; 5 in petroleum and its products; 13 in tobacco and its products (except leaf); and 47 in all other products.

3/ Includes 3 establishments dealing in automotive products; 5 in beer, wines and liquors; 133 in clothing and furnishings; 38 in dry goods (specialty lines); 25 in electrical goods; 1 in farm products - raw materials; 1 in farm supplies; 31 in furniture and house furnishings; 37 in lumber and construction materials; 52 in metals and metal work (except scrap); 41 in paper and its products; 4 in petroleum and its products; 15 in plumbing and heating equipment and supplies; 3 in tobacco and its products (except leaf); 1 in waste materials; and 54 in all other products.

4/ Includes 112 establishments dealing in amusement and sporting goods; 672 in clothing and furnishings; 31 in coal and coke; 185 in farm products - raw materials; 14 in farm supplies; 119 in furniture and house furnishings; 41 in general merchandise; 80 in paper and its products; 17 in petroleum and its products; 36 in waste materials; and 318 in all other products.

5/ Includes 2 establishments dealing in groceries and foods (specialty lines) and 1 in all other products.

FOOTNOTES FOR QUEENS BOROUGH, NEW YORK

1/ Includes 1 establishment dealing in chemicals and paints; 1 in coal and coke; 1 in electrical goods; 1 in farm products - consumer goods; 1 in farm supplies; 1 in lumber and construction materials; 2 in machinery, equipment and supplies; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 2 in all other products.

2/ Includes 4 establishments dealing in farm products - consumer goods and 1 in farm supplies.

3/ Includes 3 establishments dealing in chemicals and paints; 3 in farm supplies; 1 in jewelry and optical goods; 16 in paper and its products; 11 in tobacco and its products (except leaf); and 36 in all other products.

4/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in coal and coke; 2 in drugs and drug sundries (specialty lines); 2 in electrical goods; 1 in farm products - consumer goods; 9 in groceries and foods (specialty lines); 1 in lumber and construction materials; and 6 in all other products.

5/ Includes 2 establishments dealing in electrical goods; 1 in groceries and foods (specialty lines); 1 in metals and metal work (except scrap); and 2 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
QUEENS BOROUGH (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Dry goods (specialty lines)	3	$15	3	--	--
Electrical goods	17	1,071	4	97	$175
Farm products - consumer goods	45	15,383	20	858	1,724
Furniture and house furnishings	11	1,474	4	103	143
Groceries (full line)	2	13,962	38	613	887
Groceries (specialty lines)	47				
Hardware	8	1,202	2	98	123
Lumber and construction materials	44	6,832	4	443	769
Machinery, equipment and supplies	37	2,303	25	202	361
Metals and metal work (exc. scrap)	9	2,631	4	130	276
Petroleum and its products	5	716	--	57	118
Plumbing and heating	38	5,841	9	421	677
Waste materials	24	1,951	22	204	265
All other 3/	70	10,245	34	386	624
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	45	27,444	--	1,858	3,101
Automotive	8	5,125	--	468	898
Machinery, equipment and supplies	4	2,506	--	479	628
Metals and metal work (exc. scrap)	4	2,862	--	154	242
Plumbing and heating	5	2,323	--	163	276
All other 4/	24	14,628	--	594	1,057
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	15	6,583	--	183	373
Machinery, equipment and supplies	9	4,147	--	153	315
All other 5/	6	2,436	--	20	58
BULK TANK STATIONS					
Petroleum and its products	14	20,438	1	784	1,214
RICHMOND BOROUGH, NEW YORK	61	7,361	35	1/ 365	1/ 630
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	53	4,803	34	240	440
ALL OTHER 2/	8	2,558	1	1/ 125	1/ 190
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	53	4,803	34	240	440
Automotive	6	387	3	46	83
Beer, wines and liquors	6	355	2	25	34
Farm products - consumer goods	8	1,210	8	48	79
Groceries (specialty lines)	10	933	6	36	54
Petroleum and its products	3	566	2	24	92
Waste materials	3	44	1	7	7
All other 3/	17	1,308	12	54	91
NIAGARA FALLS, NEW YORK	58	9,949	36	1/ 366	1/ 505
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	41	2,994	34	166	212
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	5	5,363	--	165	234
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 3/	3				
ALL OTHER 4/	9	1,592	2	1/ 35	1/ 59
NIAGARA FALLS (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	41	$2,994	34	166	$212
Automotive	3	106	2	19	26
Beer, wines and liquors	6	593	5	38	43
Farm products - consumer goods	7	288	9	20	18
Groceries (specialty lines)	3	71	2	10	8
Petroleum and its products	5	847	7	8	9
Waste materials	4	48	4	6	5
All other 5/	12	1,041	5	65	103
NORFOLK, VIRGINIA	312	88,279	135	2,873	4,252
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	176	33,142	76	1,674	2,505
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	28	12,862	--	389	663
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	8	3,950	--	79	152
BULK TANK STATIONS (PETROLEUM)	11	3,169	--	125	200
AGENTS AND BROKERS	73	30,519	54	347	483
ASSEMBLERS	16	4,637	5	259	249
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	176	33,142	76	1,674	2,505
Clothing and furnishings	10	541	11	26	35
Coal and coke	3	87	--	8	13
Dry goods (full line)	2	213	3	12	13
Dry goods (specialty lines)	2				
Electrical goods	15	2,748	3	193	269
Farm products - raw materials	5	4,018	--	57	112
Farm products - consumer goods	25	3,146	16	144	209
Farm supplies	5	1,870	--	44	68
Groceries (full line)	4	1,107	--	53	91
Groceries (specialty lines)	39	5,986	23	372	449
Hardware	4	1,045	1	58	117
Lumber and construction materials	5	745	1	70	103
Machinery, equipment and supplies	17	2,357	4	171	341
Metals and metal work (exc. scrap)	3	821	2	65	97
Paper and its products	7	1,374	4	107	157
Plumbing and heating	4	1,029	--	56	82
Tobacco products (except leaf)	3	3,503	--	71	145
Waste materials	5	1,083	4	46	42
All other 2/	18	1,469	4	121	162
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	28	12,862	--	389	663
Groceries (specialty lines)	13	8,268	--	241	366
Machinery, equipment and supplies	4	199	--	31	51
All other 3/	11	4,395	--	117	246
BULK TANK STATIONS					
Petroleum and its products	11	3,169	--	125	200

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR RICHMOND BOROUGH, NEW YORK.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 3 manufacturers' sales branches (with stocks) dealing in groceries and foods (specialty lines); 1 manufacturers' sales office (without stocks) dealing in beer, wines and liquors; 3 bulk tank stations dealing in petroleum and its products, 1 of which is a commission station; and 1 assembler dealing in all other products.

3/ Includes 1 establishment dealing in chemicals and paints; 1 in coal and coke; 1 in drugs and drug sundries (specialty lines); 2 in electrical goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); 2 in paper and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 4 in all other products.

FOOTNOTES FOR NIAGARA FALLS, NEW YORK.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 1 establishment dealing in automotive products; 1 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.

3/ Includes 3 establishments dealing in machinery, equipment and supplies.

4/ Includes 9 bulk tank stations dealing in petroleum and its products, 2 of which are commission stations; and 1 assembler dealing in farm products - consumer goods.

5/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 3 in electrical goods; 1 in farm supplies; 1 in groceries (full line); 1 in lumber and construction materials; 1 in machinery, equipment and supplies; 2 in paper and its products; and 2 in all other products.

FOOTNOTES FOR NORFOLK, VIRGINIA.

See next page for footnotes for Norfolk.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
NORFOLK (continued)					
AGENTS AND BROKERS	73	$30,519	54	347	$483
Coal and coke	4	2,764	--	24	67
Farm products - raw materials	7	1,737	4	24	37
Farm products - consumer goods	18	3,132	13	55	51
Farm supplies	5	4,310	5	12	17
Groceries (full line)	1	15,899	16	109	187
Groceries (specialty lines)	21				
Lumber and construction materials	5	1,828	4	48	93
Machinery, equipment and supplies	6	394	6	8	7
All other 4/	6	455	6	67	24
ASSEMBLERS	16	4,637	5	259	249
Farm products - consumer goods	7	1,922	2	75	79
Groceries (specialty lines)	6	2,097	1	169	157
All other 5/	3	618	2	15	13
OAKLAND, CALIFORNIA	534	112,738	453	4,193	6,738
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	411	52,539	411	2,654	3,969
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	57	38,899	1	945	1,678
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	5	3,264	--	41	75
BULK TANK STATIONS (PETROLEUM)	15	13,981	--	436	820
AGENTS AND BROKERS	36	2,193	33	73	122
ASSEMBLERS	10	1,862	8	44	74
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	411	52,539	411	2,654	3,969
Amusement and sporting goods	7	520	6	51	72
Automotive	38	2,903	31	215	334
Beer, wines and liquors	22	3,083	17	146	200
Chemicals and paints	11	340	6	28	41
Drugs (full line)	1	1,200	5	56	72
Drugs and sundries (specialties)	5				
Dry goods (specialty lines)	3	102	3	7	8
Electrical goods	17	3,426	9	147	259
Farm products - consumer goods	68	8,904	90	539	824
Furniture and house furnishings	5	225	5	35	43
Groceries (full line)	4	6,951	--	133	220
Groceries (specialty lines)	83	7,975	111	380	548
Hardware	7	1,140	8	35	47
Lumber and construction materials	18	2,236	10	115	208
Machinery, equipment and supplies	33	1,397	31	149	188
Metals and metal work (exc.scrap)	11	1,413	6	78	137
Paper and its products	12	910	8	60	103
Petroleum and its products	3	837	3	26	53
Plumbing and heating	12	1,328	6	87	154
Tobacco products (except leaf)	12	4,438	10	69	112
Waste materials	15	1,661	15	162	189
All other 2/	24	1,550	31	136	157

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
OAKLAND (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	57	$38,899	1	945	$1,678
Automotive	8	26,030	--	265	548
Chemicals and paints	4	2,369	--	139	248
Groceries (specialty lines)	11	5,989	--	229	389
Machinery, equipment and supplies	15	2,085	--	153	257
Plumbing and heating	4	767	--	43	57
All other 3/	15	1,659	1	116	179
BULK TANK STATIONS					
Petroleum and its products	15	13,981	--	436	820
AGENTS AND BROKERS	36	2,193	33	73	122
Automotive	4	207	3	9	12
Farm products - consumer goods	6	1,217	7	30	52
Machinery, equipment and supplies	13	194	12	15	22
Plumbing and heating	4	28	3	4	3
All other 4/	9	547	8	15	33
ASSEMBLERS	10	1,862	8	44	74
Farm products - consumer goods	5	1,776	--	40	71
All other 5/	5	86	8	4	3
OAK PARK, ILLINOIS 1/	12	3,035	3	110	206
OKLAHOMA CITY, OKLAHOMA	441	158,857	216	4,382	6,881
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	268	47,110	143	2,490	3,624
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	56	40,954	2	1,076	1,856
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	16	9,273	--	187	314
BULK TANK STATIONS (PETROLEUM)	25	5,297	6	299	543
AGENTS AND BROKERS	65	49,390	56	254	440
ASSEMBLERS	11	6,833	9	76	104
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	268	47,110	143	2,490	3,624
Amusement and sporting goods	9	294	3	37	40
Automotive	20	3,123	8	226	370
Beer, wines and liquors	6	863	4	44	61
Chemicals and paints	6	102	4	10	13
Drugs (full line)	2	2,801	3	68	210
Drugs and sundries (specialties)	7				
Electrical goods	13	3,707	3	173	286
Farm products - consumer goods	23	3,783	14	166	238
Farm supplies	3	234	2	21	15
Groceries (full line)	10	7,963	1	323	440
Groceries (specialty lines)	36	2,002	36	164	224
Lumber and construction materials	11	1,319	5	99	98
Machinery, equipment and supplies	61	8,526	27	410	675
Metals and metal work (exc.scrap)	3	522	2	35	60
Petroleum and its products	3	236	3	12	18
Plumbing and heating	6	1,559	--	96	142
Tobacco products (except leaf)	7	2,771	3	34	40
Waste materials	8	376	10	48	30
All other 1/	34	6,929	15	524	664

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR NORFOLK, VIRGINIA.

1/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 4 in farm supplies; 1 in groceries and foods (specialty lines); 1 in machinery, equipment and supplies; and 1 in tobacco and its products (except leaf).

2/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive; 2 in beer, wines and liquors; 3 in chemicals and paints; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in petroleum and its products; and 7 in all other products.

3/ Includes 2 establishments dealing in automotive products; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 2 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); and 1 in all other products.

4/ Includes 1 establishment dealing in general merchandise; 2 in metals and metal work (except scrap); and 3 in all other products.

5/ Includes 2 establishments dealing in farm products - raw materials and 1 in farm supplies.

FOOTNOTES FOR OAKLAND, CALIFORNIA.

1/ Includes 1 establishment dealing in chemicals and paints; 1 in machinery, equipment and supplies; 1 in paper and its products; 1 in tobacco and its products (except leaf); and 1 in all other products.

2/ Includes 1 establishment dealing in coal and coke; 2 in general merchandise; 2 in jewelry and optical goods; and 19 in all other products.

3/ Includes 3 establishments dealing in amusement and sporting goods; 2 in beer, wines and liquors; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 1 in hardware; 1 in jewelry and optical goods; 2 in lumber and construction materials; 1 in metals and metal work (except scrap); 2 in paper and its products; and 1 in all other products.

4/ Includes 1 establishment dealing in electrical goods; 1 in furniture and house furnishings; 1 in groceries and foods (specialty lines); 2 in lumber and construction materials; 1 in paper and its products; 1 in petroleum and its products; and 2 in all other products.

5/ Includes 1 establishment dealing in farm products - raw materials; 1 in farm supplies; and 3 in all other products.

FOOTNOTES FOR OAK PARK, ILLINOIS.

1/ Includes 10 full-service and limited-function wholesalers, 5 dealing in automotive products; 1 in furniture and house furnishings; 3 in groceries and foods (specialty lines); and 1 in all other products; 1 manufacturers' sales branch (with stocks) dealing in groceries and foods (specialty lines); and 1 bulk tank station dealing in petroleum and its products.

FOOTNOTES FOR OKLAHOMA CITY, OKLAHOMA.

See next page for footnotes for Oklahoma City.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabatically)

City Type of Operation Kind of Business	Estab-lish-ments	Net sales (add 000)	Pro-prie-tors	Em-ploy-ees	Total pay roll* (add 000)
OKLAHOMA CITY (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	56	$40,954	2	1,076	$1,856
Groceries (specialty lines)	14	8,705	--	296	469
Machinery, equipment and supplies	23	7,595	2	349	606
All other 2/	19	24,654	--	431	781
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	16	9,273	--	187	314
Amusement and sporting goods	4	1,146	--	94	133
All other 3/	12	8,127	--	93	181
BULK TANK STATIONS					
Petroleum and its products	25	5,297	6	299	543
AGENTS AND BROKERS	65	49,390	56	254	440
Farm products - raw materials	28	30,712	29	161	247
Farm products - consumer goods	3	1,230	1	19	28
Groceries (specialty lines)	16	15,634	8	48	114
Lumber and construction materials	6	930	5	11	14
All other 4/	12	884	13	15	37
ASSEMBLERS	11	6,833	9	76	104
Farm products - raw materials	6	6,472	5	69	94
All other 5/	5	361	4	7	10
OMAHA, NEBRASKA	603	355,319	340	1/ 7,101	1/ 10,961
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	276	82,663	128	4,031	5,740
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	84	55,810	--	1,659	2,883
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	16	12,753	1	218	385
BULK TANK STATIONS (PETROLEUM) 3/	22	4,212	8	1/ 289	1/ 432
AGENTS AND BROKERS	188	186,935	190	719	1,289
ASSEMBLERS	17	12,946	13	185	232
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	276	82,663	128	4,031	5,740
Automotive	22	6,880	10	400	571
Beer, wines and liquors	18	3,000	11	201	180
Clothing and furnishings	8	854	4	37	55
Drugs (full line)	1	2,897	3	141	232
Drugs and sundries (specialties)	5				
Electrical goods	17	4,149	9	216	371
Farm products - raw materials	7	9,675	--	192	305
Farm products - consumer goods	27	10,791	21	314	436
Farm supplies	7	1,234	1	77	130
Groceries (full line)	9	15,594	--	688	810
Groceries (specialty lines)	19	2,505	10	142	204
Jewelry and optical goods	6	486	1	70	91
Lumber and construction materials	5	2,487	1	42	76
Machinery, equipment and supplies	35	4,549	14	365	557

City Type of Operation Kind of Business	Estab-lish-ments	Net sales (add 000)	Pro-prie-tors	Em-ploy-ees	Total pay roll* (add 000)
OMAHA (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Paper and its products	10	$5,245	6	243	$424
Petroleum and its products	6	2,160	4	85	149
Plumbing and heating	4	820	--	78	98
Tobacco products (except leaf)	6	2,372	1	34	25
Waste materials	12	951	9	93	93
All other 4/	52	10,013	23	613	933
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	84	55,810	--	1,659	2,883
Electrical goods	4	5,590	--	60	110
Groceries (specialty lines)	22	17,291	--	382	680
Machinery, equipment and supplies	27	11,853	--	630	1,024
All other 5/	31	21,076	--	587	1,069
BULK TANK STATIONS					
Petroleum and its products 3/	22	4,212	8	1/ 289	1/ 432
AGENTS AND BROKERS	188	186,935	190	719	1,289
Electrical goods	6	180	6	6	5
Farm products - raw materials	124	153,845	141	528	946
Farm products - consumer goods	7	3,931	4	27	50
Lumber and construction materials	5	1,134	5	11	30
Machinery, equipment and supplies	11	426	10	17	27
Plumbing and heating	3	48	2	1	2
All other 6/	32	27,371	22	129	229
ASSEMBLERS	17	12,946	13	185	232
Farm products - raw materials	6	8,847	1	93	154
All other 7/	11	4,099	12	92	78
PASADENA, CALIFORNIA	70	8,607	42	1/ 808	1/ 805
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	47	3,777	36	305	385
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	8	559	--	46	77
BULK TANK STATIONS (PETROLEUM) 3/	8	3,437	2	1/ 95	1/ 187
ALL OTHER 4/	7	834	4	362	156
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	47	3,777	36	305	385
Automotive	5	289	2	36	56
Beer, wines and liquors	4	465	4	26	42
Farm products - consumer goods	4	730	6	62	62
Furniture and house furnishings	3	120	5	37	10
Groceries (full line)	1	506	8	39	49
Groceries (specialty lines)	7				
Machinery, equipment and supplies	4	94	4	11	12
All other 5/	19	1,573	7	94	154
BULK TANK STATIONS					
Petroleum and its products 3/	8	3,437	2	1/ 95	1/ 187

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR OKLAHOMA CITY, OKLAHOMA.
1/ Includes 4 establishments dealing in clothing and furnishings; 2 in coal and coke; 2 in dry goods (full line); 2 in farm products - raw materials; 4 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 3 in paper and its products; and 14 in all other products.
2/ Includes 3 establishments dealing in amusement and sporting goods; 7 in automotive; 1 in chemicals and paints; 2 in electrical goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 1 in paper and its products; 1 in plumbing and heating equipment and supplies; and 1 in all other products.
3/ Includes 1 establishment dealing in chemicals and paints; 1 in electrical goods; 1 in groceries and foods (specialty lines); 2 in lumber and construction materials; 2 in machinery, equipment and supplies; 3 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).
4/ Includes 1 establishment dealing in chemicals and paints; 1 in coal and coke, 1 in electrical goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; and 7 in machinery, equipment and supplies. 5/ Includes 4 establishments dealing in farm products - consumer goods and 1 in farm supplies.

FOOTNOTES FOR OMAHA, NEBRASKA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Information by kinds of business withheld to avoid disclosing individual operations.
3/ Includes 1 commission bulk tank station.
4/ Includes 11 establishments dealing in amusement and sporting goods, 10 in chemicals and paints; 7 in coal and coke; 1 in dry goods (specialty lines); 7 in furniture and house furnishings; 4 in hardware; 2 in metals and metal work (except scrap); and 10 in all other products.
5/ Includes 3 establishments dealing in amusement and sporting goods: 13 in automotive; 1 in beer, wines and liquors, 2 in chemicals and paints; 3 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in lumber and construction materials; 1 in petroleum and its products: 2 in plumbing and heating equipment and supplies; and 1 in all other products.
6/ Includes 1 establishment dealing in amusement and sporting goods; 4 in automotive; 1 in clothing and furnishings; 3 in coal and coke; 1 in drugs and drug sundries (specialty lines); 1 in farm supplies; 16 in groceries and foods (specialty lines); 1 in waste materials; and 2 in all other products. 7/ Includes 9 establishments dealing in farm products - consumer goods and 2 in all other products.

FOOTNOTES FOR PASADENA, CALIFORNIA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 establishments dealing in chemicals and paints; 1 in groceries and foods (specialty lines), 1 in jewelry and optical goods; 1 in machinery, equipment and supplies; 1 in plumbing and heating equipment and supplies; and 2 in all other products.
3/ Includes 1 commission bulk tank station.
4/ Includes 3 agents and brokers, 1 dealing in amusement and sporting goods; 1 in automotive; and 3 in machinery, equipment and supplies, and 2 assemblers dealing in farm products - consumer goods.
5/ Includes 1 establishment dealing in amusement and sporting goods; 1 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 2 in dry goods (specialty lines); 1 in electrical goods; 1 in hardware; 1 in metals and metal work (except scrap); 2 in paper and its products; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); 2 in waste materials; and 4 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PASSAIC, NEW JERSEY	70	$17,221	41	1/ 640	1/ $973
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	62	11,171	38	1/ 509	1/ 792
ALL OTHER 2/	8	6,050	3	1/ 131	1/ 181
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	62	11,171	38	509	792
Beer, wines and liquors	4	762	2	53	65
Farm products - consumer goods	11	2,117	8	64	89
Groceries (full line)	2	2,614	12	112	204
Groceries (specialty lines)	11				
Machinery, equipment and supplies	3	437	1	29	57
Paper and its products	5	194	1	18	30
Plumbing and heating	5	1,589	3	74	124
Tobacco products (except leaf)	5	1,572	4	21	29
Waste materials	3	223	1	17	20
All other 3/	13	1,663	6	121	174
PATERSON, NEW JERSEY	224	32,386	147	1,334	2,189
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	200	23,315	141	1,096	1,779
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	13	6,547	--	189	332
ALL OTHER 1/	11	2,524	6	49	78
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	200	23,315	141	1,096	1,779
Automotive	10	700	4	66	117
Beer, wines and liquors	5	939	3	38	79
Drugs and sundries (specialties)	3	145	3	13	19
Dry goods (full line)	3	890	2	47	104
Dry goods (specialty lines)	6				
Electrical goods	5	377	3	37	56
Farm products - consumer goods	38	5,151	42	214	319
Groceries (full line)	3	2,434	--	68	136
Groceries (specialty lines)	30	2,110	22	119	167
Lumber and construction materials	3	198	2	10	15
Machinery, equipment and supplies	24	751	19	73	119
Paper and its products	5	185	3	23	39
Petroleum and its products	3	115	2	13	14
Plumbing and heating	8	1,422	2	61	94
Tobacco products (except leaf)	4	2,369	1	55	78
Waste materials	21	668	18	81	97
All other 2/	29	4,861	15	178	326
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	13	6,547	--	189	332
Groceries (specialty lines)	5	3,355	--	131	217
All other 3/	8	1,192	--	58	115
PAWTUCKET, RHODE ISLAND	43	6,696	24	368	468
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	35	4,453	21	297	371
ALL OTHER 1/	8	2,243	3	61	97
PAWTUCKET (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	35	$4,453	21	297	$371
Automotive	5	340	2	34	42
Beer, wines and liquors	5	990	2	41	73
Groceries (specialty lines)	7	762	9	33	30
Machinery, equipment and supplies	6	186	3	11	12
All other 2/	12	2,175	3	178	214
PEORIA, ILLINOIS	239	77,713	128	1/ 2,277	1/ 3,564
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	148	26,180	91	1,518	2,267
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	33	14,982	--	430	760
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	6	2,590	--	17	29
BULK TANK STATIONS (PETROLEUM) 3/	11	1,923	1	1/ 122	1/ 197
AGENTS AND BROKERS	36	28,035	34	125	216
ASSEMBLERS 4/	5	4,003	2	65	95
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	148	26,180	91	1,518	2,267
Automotive	15	1,814	9	122	199
Beer, wines and liquors	17	2,695	10	128	168
Chemicals and paints	4	417	2	37	54
Coal and coke	6	1,291	1	27	49
Dry goods (specialty lines)	3	76	4	7	6
Electrical goods	5	1,093	3	59	101
Farm products - consumer goods	18	3,485	15	274	399
Farm supplies	5	395	5	14	15
Groceries (full line)	4	3,011	--	259	382
Groceries (specialty lines)	15	443	18	31	42
Hardware	3	1,665	1	93	186
Machinery, equipment and supplies	8	329	3	47	62
Metals and metal work (exc. scrap)	4	1,041	--	79	105
Paper and its products	3	462	1	29	48
Plumbing and heating	7	764	3	60	82
Tobacco products (except leaf)	3	880	2	15	20
Waste materials	7	429	5	32	41
All other 5/	21	3,890	9	205	308
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	33	14,982	--	430	760
Groceries (specialty lines)	12	4,346	--	128	185
Machinery, equipment and supplies	11	3,608	--	137	284
All other 6/	10	7,028	--	165	291
BULK TANK STATIONS Petroleum and its products 3/	11	1,923	1	1/ 122	1/ 197
AGENTS AND BROKERS	36	28,035	34	125	216
Farm products - raw materials	19	23,871	18	86	143
Groceries (specialty lines)	5	2,492	6	18	29
Machinery, equipment and supplies	3	319	2	3	2
All other 7/	9	1,353	8	18	42

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR PASSAIC, NEW JERSEY.
1/ Does not include employment and pay roll data for commission bulk tank stations. (See text).
2/ Includes 3 manufacturers' sales branches (with stocks), 2 dealing in groceries and foods (specialty lines) and 1 in all other products; 2 bulk tank stations dealing in petroleum and its products, 1 of which is a commission station; and 3 agents and brokers, 1 dealing in farm products - consumer goods; 1 in machinery, equipment and supplies; and 1 in all other products.
3/ Includes 1 establishment dealing in automotive products; 1 in clothing and furnishings; 1 in coal and coke; 2 in dry goods (specialty lines); 2 in electrical goods; 1 in farm supplies; 1 in hardware; and 4 in all other products.

FOOTNOTES FOR PATERSON, NEW JERSEY.
1/ Includes 1 manufacturer's sales office (without stocks) dealing in machinery, equipment and supplies; 1 bulk tank station dealing in petroleum and its products; and 9 agents and brokers, 2 dealing in farm products - consumer goods; 1 in farm supplies; 3 in machinery, equipment and supplies; and 1 in all other products.
2/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals and paints; 2 in clothing and furnishings; 1 in coal and coke, 1 in farm products - raw materials, 1 in farm supplies; 2 in hardware; 1 in jewelry and optical goods; and 18 in all other products.
3/ Includes 2 establishments dealing in automotive products; 1 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in furniture and house furnishings; 1 in machinery, equipment and supplies, and 2 in all other products.

FOOTNOTES FOR PAWTUCKET, RHODE ISLAND.
1/ Includes 3 manufacturers' sales branches (with stocks), 1 dealing in clothing and furnishings and 2 in groceries and foods (specialty lines); 2 bulk tank stations dealing in petroleum and its products; and 3 agents and brokers, 1 dealing in groceries and foods (specialty lines); 1 in petroleum and its products; and 1 in all other products.
2/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints; 2 in coal and coke; 1 in farm products - consumer goods; 2 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies, 1 in tobacco and its products (except leaf); and 1 in all other products.

FOOTNOTES FOR PEORIA, ILLINOIS.
1/ Does not include employment and pay roll for commission bulk tank stations. (See text).
2/ Includes 2 establishments dealing in chemicals and paints; 3 in machinery, equipment and supplies; and 1 in tobacco and its products (except leaf). 3/ Includes 1 commission bulk tank station.
4/ Includes 2 establishments dealing in farm products - raw materials and 3 in farm products - consumer goods.
5/ Includes 2 establishments dealing in amusement and sporting goods; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in farm products - raw materials; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in lumber and construction materials; 1 in petroleum and its products; and 10 in all other products.
6/ Includes 3 establishments dealing in automotive products; 2 in beer, wines and liquors; 1 in electrical goods; 1 in jewelry and optical goods; 2 in lumber and construction materials; and 1 in paper and its products.
7/ Includes 1 establishment dealing amusement and sporting goods; 1 in automotive; 1 in farm products - consumer goods; 2 in lumber and construction materials, 1 in metals and metal work (except scrap); 2 in paper and its products, and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PHILADELPHIA, PENNSYLVANIA	3,961	$1,325,154	2,733	37,347	$65,126
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	2,665	533,253	2,107	22,737	36,432
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	337	321,469	18	8,491	16,513
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	233	141,225	5	1,948	4,788
BULK TANK STATIONS (PETROLEUM)	31	36,808	--	1,803	2,373
AGENTS AND BROKERS	688	266,400	599	2,304	4,905
ASSEMBLERS 1/	7	25,999	4	64	115
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	2,665	533,253	2,107	22,737	36,432
Amusement and sporting goods	39	5,608	33	382	684
Automotive	95	15,595	51	1,082	1,623
Beer, wines and liquors	89	6,631	78	349	425
Chemicals and paints	41	5,110	18	258	474
Clothing and furnishings	211	23,569	195	1,048	1,801
Coal and coke	54	26,681	23	452	1,183
Drugs (full line)	2	11,656	23	666	865
Drugs and sundries (specialties)	28				
Dry goods (full line)	10	5,109	6	256	432
Dry goods (specialty lines)	107	11,743	86	584	853
Electrical goods	75	59,442	40	1,828	3,962
Farm products - raw materials	57	37,195	53	432	958
Farm products - consumer goods	301	60,392	300	1,828	2,507
Farm supplies	8	945	8	66	91
Furniture and house furnishings	101	11,547	75	764	1,253
General merchandise	3	524	1	53	91
Groceries (full line)	32	35,654	36	960	1,409
Groceries (specialty lines)	305	48,358	250	2,328	3,254
Hardware	29	4,950	16	441	569
Jewelry and optical goods	79	6,000	57	481	764
Lumber and construction materials	82	14,904	57	948	1,492
Machinery, equipment and supplies	245	29,351	166	2,254	3,742
Metals and metal work (exc. scrap)	35	10,446	20	518	887
Paper and its products	118	18,822	73	1,374	2,350
Petroleum and its products	10	3,347	6	150	370
Plumbing and heating	85	8,773	47	674	1,023
Tobacco products (except leaf)	70	25,033	71	472	624
Waste materials	178	22,918	186	916	1,095
All other	176	22,950	132	1,163	1,631
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	337	321,469	18	8,491	16,513
Amusement and sporting goods	9	3,791	--	239	373
Automotive	26	42,771	--	888	1,739
Beer, wines and liquors	10	19,688	--	282	569
Chemicals and paints	29	34,119	1	634	1,671
Clothing and furnishings	5	1,709	5	244	300
Drugs and sundries (specialties)	6	1,633	--	77	223
Electrical goods	18	28,891	--	636	1,423
Furniture and house furnishings	7	3,437	2	99	181
Groceries (specialty lines)	46	114,777	1	1,913	3,387
Lumber and construction materials	11	3,908	1	305	453
Machinery, equipment and supplies	84	29,199	1	1,823	3,730
Metals and metal work (exc. scrap)	10	4,587	1	177	320
Paper and its products	4	438	--	43	66
Plumbing and heating	19	5,135	--	324	498
All other 2/	53	27,386	6	807	1,580

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PHILADELPHIA (continued)					
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	233	$141,225	5	1,948	$4,788
Amusement and sporting goods	4	5,833	--	218	388
Chemicals and paints	14	10,191	--	125	390
Clothing and furnishings	8	1,708	1	43	109
Electrical goods	14	6,066	--	64	165
Furniture and house furnishings	6	3,599	1	34	105
Groceries (specialty lines)	9	6,231	--	94	246
Hardware	4	883	--	18	59
Lumber and construction materials	20	7,796	--	310	687
Machinery, equipment and supplies	67	13,337	--	322	762
Metals and metal work (exc. scrap)	28	45,253	--	296	872
All other 3/	59	40,328	3	424	1,005
BULK TANK STATIONS					
Petroleum and its products	31	36,808	--	1,803	2,373
AGENTS AND BROKERS	688	266,400	599	2,304	4,905
Automotive	8	1,821	6	40	69
Beer, wines and liquors	4	420	3	9	8
Chemicals and paints	19	1,231	10	41	78
Coal and coke	28	47,298	4	261	971
Dry goods (specialty lines)	17	6,113	14	52	86
Electrical goods	24	1,821	20	52	95
Farm products - raw materials	34	11,483	28	33	68
Farm products - consumer goods	164	58,805	177	700	1,136
Farm supplies	3	177	2	6	9
Furniture and house furnishings	13	2,247	19	44	110
Groceries (specialty lines)	81	64,022	66	237	527
Lumber and construction materials	24	13,234	19	51	99
Machinery, equipment and supplies	107	8,931	91	261	470
Metals and metal work (exc. scrap)	29	7,526	19	112	371
Petroleum and its products	4	240	3	7	12
Plumbing and heating	24	1,333	22	40	55
All other 4/	105	39,698	96	358	741
PITTSBURGH, PENNSYLVANIA	1,486	692,155	904	15,989	28,116
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	913	210,745	713	9,318	14,331
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	192	162,597	5	4,056	7,769
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	131	198,111	--	1,168	3,069
BULK TANK STATIONS (PETROLEUM)	16	12,553	2	545	955
AGENTS AND BROKERS	228	92,424	183	842	1,876
ASSEMBLERS 1/	6	15,725	1	60	116
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	913	210,745	713	9,318	14,331
Amusement and sporting goods	20	2,189	14	140	250
Automotive	35	12,243	19	731	1,072
Beer, wines and liquors	100	3,627	96	187	166
Chemicals and paints	12	808	1	72	120
Clothing and furnishings	75	11,571	85	393	600
Coal and coke	9	2,329	--	60	124
Drugs (full line)	2	4,238	2	254	348
Drug and sundries (specialties)	9				

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR PHILADELPHIA, PENNSYLVANIA

1/ Includes 6 establishments dealing in farm products - consumer goods and 1 in groceries and foods (specialty lines).
2/ Includes 11 establishments dealing in dry goods (specialty lines); 3 in farm products - consumer goods; 1 in farm supplies; 7 in hardware; 3 in jewelry and optical goods; 2 in petroleum and its products; 5 in tobacco and its products (except leaf); and 21 in all other products.
3/ Includes 1 establishment dealing in beer, wines and liquors; 1 in drugs and drug sundries (specialty lines); 14 in dry goods (specialty lines); 1 in farm products - consumer goods; 3 in jewelry and optical goods; 11 in paper and its products; 13 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 14 in all other products.
4/ Includes 5 establishments dealing in amusement and sporting goods; 13 in clothing and furnishings; 5 in drugs and drug sundries (specialty lines); 2 in general merchandise; 7 in hardware; 1 in jewelry and optical goods; 5 in paper and its products; 6 in waste materials; and 61 in all other products.

FOOTNOTES FOR PITTSBURGH, PENNSYLVANIA

1/ Includes 2 establishments dealing in farm products - raw materials and 4 in farm products - consumer goods.
2/ Includes 3 establishments dealing in beer, wines and liquors; 1 in clothing and furnishings; 5 in drugs and drug sundries (specialty lines); 12 in electrical goods; 3 in farm products - consumer goods; 1 in hardware; 1 in jewelry and optical goods; 6 in metals and metal work (except scrap); 1 in petroleum and its products; 1 in tobacco and its products (except leaf); and 9 in all other products.
3/ Includes 4 establishments dealing in furniture and house furnishings; 8 in groceries and foods (specialty lines); 9 in lumber and construction materials; 1 in paper and its products; 1 in tobacco and its products (except leaf); and 6 in all other products.
4/ Includes 2 establishments dealing in clothing and furnishings; 4 in furniture and house furnishings; 1 in general merchandise; 1 in jewelry and optical goods; 1 in petroleum and its products; 11 in plumbing and heating equipment and supplies; and 6 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.--CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PITTSBURGH (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Dry goods (full line)	2	$5,475	25	295	$342
Dry goods (specialty lines)	19				
Electrical goods	26	11,329	15	558	1,130
Farm products - raw materials	3	4,634	1	130	231
Farm products - consumer goods	137	47,376	155	981	1,487
Farm supplies	7	655	3	28	73
Furniture and house furnishings	22	2,999	21	143	224
Groceries (full line)	29	15,712	11	526	797
Groceries (specialty lines)	87	11,802	75	700	954
Hardware	13	6,590	1	335	762
Jewelry and optical goods	20	2,532	21	189	298
Lumber and construction materials	42	8,388	12	488	770
Machinery, equipment and supplies	98	15,389	59	1,074	1,814
Metals and metal work (exc. scrap)	14	4,806	6	298	510
Paper and its products	23	7,423	8	398	713
Petroleum and its products	6	3,136	6	31	47
Plumbing and heating	23	4,170	10	407	588
Tobacco products (except leaf)	15	7,359	17	139	198
Waste materials	30	10,416	21	244	331
All other	35	3,349	29	317	382
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	192	162,597	5	4,056	7,769
Amusement and sporting goods	6	2,132	--	139	211
Automotive	20	48,041	--	679	1,311
Chemicals and paints	10	5,336	--	125	305
Furniture and house furnishings	10	1,949	1	63	110
Groceries (specialty lines)	33	57,846	--	1,263	2,337
Lumber and construction materials	4	2,372	--	238	353
Machinery, equipment and supplies	54	12,230	2	691	1,471
Paper and its products	4	372	--	26	45
Plumbing and heating	8	2,641	--	108	204
All other 2/	43	29,678	2	724	1,422
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	131	198,111	--	1,168	3,069
Amusement and sporting goods	4	2,925	--	139	227
Chemicals and paints	5	3,752	--	74	199
Electrical goods	12	3,513	--	48	123
Machinery, equipment and supplies	50	15,442	--	325	892
Metals and metal work (exc. scrap)	24	155,061	--	331	955
Plumbing and heating	7	1,544	--	27	57
All other 3/	29	15,874	--	224	616
BULK TANK STATIONS					
Petroleum and its products	16	12,533	2	545	955
AGENTS AND BROKERS	228	92,424	185	842	1,876
Automotive	3	15	3	3	3
Chemicals and paints	6	1,101	6	7	11
Coal and coke	8	23,770	--	97	381
Electrical goods	17	1,163	15	27	41
Farm products - raw materials	13	6,762	19	35	49
Farm products - consumer goods	23	16,414	22	204	350
Groceries (specialty lines)	30	24,323	28	107	229
Hardware	4	831	2	26	55
Lumber and construction materials	19	3,259	11	85	209

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PITTSBURGH (continued)					
AGENTS AND BROKERS (continued)					
Machinery, equipment and supplies	63	$4,604	46	128	$268
Metals and metal work (exc. scrap)	10	5,608	7	37	93
Paper and its products	3	269	4	5	5
Waste materials	4	2,290	1	17	62
All other 4/	25	1,813	19	64	120
PONTIAC, MICHIGAN	53	18,005	28	1/ 617	1/ 1,058
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	34	4,943	24	275	369
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	4	10,449	--	290	399
BULK TANK STATIONS (PETROLEUM) 3/	12	2,549	2	1/ 47	1/ 86
ALL OTHER 4/	3	64	2	3	4
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	34	4,943	24	275	369
Automotive	7	234	7	31	36
Farm products - consumer goods	6	712	4	71	69
Groceries (full line)	2	1,728	6	32	82
Groceries (specialty lines)	4				
Machinery, equipment and supplies	3	467	--	26	39
Waste materials	3	133	3	28	29
All other 5/	9	1,669	4	67	114
BULK TANK STATIONS					
Petroleum and its products 3/	12	2,549	2	1/ 47	1/ 86
PORT ARTHUR, TEXAS	33	3,709	22	1/ 205	1/ 190
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	24	2,236	20	144	137
ALL OTHER 2/	9	1,473	2	1/ 61	1/ 53
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	24	2,236	20	144	137
Farm products - consumer goods	3	214	2	22	22
Groceries (full line)	3	893	1	24	25
Groceries (specialty lines)	6	207	8	13	13
Tobacco products (except leaf)	3	351	4	10	10
All other 3/	9	571	5	75	67

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR PONTIAC, MICHIGAN

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 3 establishments dealing in automotive products and 1 in farm products - consumer goods.
3/ Includes 2 commission bulk tank stations.
4/ Includes 1 manufacturers' sales office (without stocks) dealing in machinery, equipment and supplies; 1 agent and broker dealing in machinery, equipment and supplies; and 1 assembler dealing in farm products - raw materials.
5/ Includes 2 establishments dealing in beer, wines and liquors; 2 in electrical goods; 1 in jewelry and optical goods; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; and 2 in tobacco and its products (except leaf).

FOOTNOTES FOR PORT ARTHUR, TEXAS

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 3 manufacturers' sales branches (with stocks), 1 dealing in beer, wines and liquors and 2 in groceries and foods (specialty lines); 1 manufacturers' sales office (without stocks) dealing in lumber and construction materials; 4 bulk tank stations dealing in petroleum and its products, 3 of which are commission stations with sales amounting to $500,000; and 1 agent and broker dealing in farm products - consumer goods.
3/ Includes 2 establishments dealing in automotive products; 1 in beer, wines and liquors; 1 in coal and coke; 2 in farm supplies; 1 in machinery, equipment and supplies; and 2 in waste materials.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PORTLAND, MAINE	192	$48,988	58	1/ 2,441	1/ $3,678
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	133	29,006	45	1,780	2,649
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	29	11,190	3	385	592
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	4	3,131	--	29	53
BULK TANK STATIONS (PETROLEUM) 3/	9	3,791	--	1/ 167	1/ 255
AGENTS AND BROKERS	12	977	8	14	21
ASSEMBLERS 4/	5	893	2	66	108
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	133	29,006	45	1,780	2,649
Automotive	9	950	3	77	158
Beer, wines and liquors	6	872	2	60	69
Clothing and furnishings	6	623	3	32	66
Drugs (full line)	1	766	1	61	82
Drugs and sundries (specialties)	2				
Electrical goods	10	1,077	1	103	134
Farm products - consumer goods	12	4,668	7	198	259
Furniture and house furnishings	4	120	1	23	22
Groceries (full line)	7	4,203	--	235	401
Groceries (specialty lines)	12	3,654	4	130	236
Hardware	7	1,802	--	167	213
Lumber and construction materiele	3	382	--	26	42
Machinery, equipment and supplies	15	1,184	8	111	169
Paper and its products	4	1,346	--	137	223
Tobacco products (except leaf)	4	1,168	1	20	36
Waste materials	10	656	9	37	42
All other 5/	21	5,535	5	363	497
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	29	11,190	3	385	592
Automotive	5	4,653	--	100	169
Groceries (specialty lines)	11	5,648	--	188	270
All other 6/	13	889	3	97	153
BULK TANK STATIONS					
Petroleum and its products 3/	9	3,791	--	1/ 167	1/ 255
AGENTS AND BROKERS	12	977	8	14	21
Groceries (specialty lines)	5	263	4	3	6
All other 7/	7	714	4	11	15
PORTLAND, OREGON	866	266,779	411	8,082	13,229
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	528	112,683	312	4,907	7,683
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	125	61,842	1	1,835	3,189
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	29	15,926	--	157	335
BULK TANK STATIONS (PETROLEUM)	21	14,504	1	507	889
AGENTS AND BROKERS	151	43,032	96	352	659
ASSEMBLERS	12	18,792	1	324	474

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PORTLAND, OREGON (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	528	$112,683	312	4,907	$7,683
Automotive	48	9,307	21	489	782
Beer, wines and liquors	12	1,602	8	84	133
Coal and coke	3	61	2	15	9
Dry goods (full line)	2	1,166	4	49	86
Dry goods (specialty lines)	6				
Farm products - raw materials	11	17,532	10	164	293
Farm products - consumer goods	54	8,711	36	484	652
Farm supplies	14	2,072	4	104	140
Groceries (full line)	14	12,772	4	414	641
Groceries (specialty lines)	58	7,858	31	394	650
Hardware	10	4,340	6	262	358
Jewelry and optical goods	4	700	2	47	70
Lumber and construction materials	42	7,245	18	250	409
Machinery, equipment and supplies	83	9,293	53	547	980
Tobacco products (except leaf)	6	3,730	6	55	115
All other 2/	161	26,294	107	1,549	2,365
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	125	61,842	1	1,835	3,189
Amusement and sporting goods	5	921	--	69	100
Chemicals and paints	8	2,849	--	205	339
Groceries (specialty lines)	20	14,748	--	385	661
Metals and metal work (exc. scrap)	7	4,214	--	99	160
Plumbing and heating	5	1,297	--	90	110
All other 3/	80	37,813	1	987	1,819
BULK TANK STATIONS					
Petroleum and its products	21	14,504	1	507	889
AGENTS AND BROKERS	151	43,032	96	352	659
Automotive	5	372	4	9	9
Beer, wines and liquors	3	649	2	10	17
Chemicals and paints	3	56	2	2	2
Clothing and furnishings	5	190	5	3	5
Dry goods (specialty lines)	3	58	3	1	--
Electrical goods	8	340	8	10	11
Farm products - raw materials	9	10,029	5	22	49
Farm products - consumer goods	13	5,515	7	56	96
Groceries (specialty lines)	31	13,740	14	83	163
Hardware	14	745	10	13	22
Lumber and construction materials	13	9,305	7	92	208
Machinery, equipment and supplies	25	822	17	25	37
Plumbing and heating	7	172	3	10	13
All other 4/	12	1,039	9	16	27
ASSEMBLERS	12	18,792	1	324	474
Farm products - raw materials	3	13,230	1	140	228
All other 5/	9	5,562	--	184	246

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR PORTLAND, MAINE.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in amusement and sporting goods; 1 in groceries and foods (specialty lines); 1 in machinery, equipment and supplies; and 1 in tobacco and its products (except leaf).
3/ Includes 1 commission bulk tank station.
4/ Includes 2 establishments dealing in farm products - raw materials; 1 in farm products - consumer goods; and 2 in groceries and foods (specialty lines).
5/ Includes 3 establishments dealing in amusement and sporting goods; 1 in chemicals and paints; 2 in coal and coke; 2 in dry goods (full line); 1 in dry goods (specialty lines); 2 in farm supplies; 1 in jewelry and optical goods; 2 in plumbing and heating equipment and supplies; and 7 in all other products.
6/ Includes 1 establishment dealing in chemicals and paints; 1 in farm products - consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 8 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.
7/ Includes 1 establishment dealing in chemicals and paints; 2 in farm products - raw materials; 2 in farm products - consumer goods; 1 in machinery, equipment and supplies; and 1 in all other products.

FOOTNOTES FOR PORTLAND, OREGON.

1/ Includes 4 establishments dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in dry goods (specialty lines); 2 in electrical goods; 3 in groceries and foods (specialty lines); 3 in lumber and construction materials; 6 in machinery, equipment and supplies; 2 in metals and metal work (except scrap); 3 in paper and its products; 1 in tobacco and its products (except leaf); and 3 in all other products.
2/ Includes 13 establishments dealing in amusement and sporting goods; 14 in chemicals and paints; 25 in clothing and furnishings; 2 in drugs (full line); 7 in drugs and drug sundries (specialty lines); 26 in electrical goods; 12 in furniture and house furnishings; 2 in general merchandise; 10 in metals and metal work (except scrap); 11 in paper and its products; 2 in petroleum and its products; 9 in plumbing and heating equipment and supplies; 10 in waste materials; and 18 in all other products.
3/ Includes 19 establishments dealing in automotive products; 4 in beer, wines and liquors; 3 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 8 in electrical goods; 3 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 3 in lumber and construction materials; 30 in machinery, equipment and supplies; 3 in paper and its products; 1 in petroleum and its products; and 3 in all other products.
4/ Includes 1 establishment dealing in amusement and sporting goods; 2 in furniture and house furnishings; 1 in metals and metal work (except scrap); and 8 in all other products.
5/ Includes 8 establishments dealing in farm products - consumer goods and 1 in groceries and foods (specialty lines).

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PROVIDENCE, RHODE ISLAND	495	$142,503	247	4,823	$7,898
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	369	72,447	215	3,606	5,610
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	52	41,361	2	797	1,544
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	15				
BULK TANK STATIONS (PETROLEUM)	10	8,174	1	236	365
AGENTS AND BROKERS	44	19,102	26	155	330
ASSEMBLERS	5	1,419	3	29	49
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	369	72,447	215	3,606	5,610
Automotive	18	1,563	9	158	262
Beer, wines and liquors	16	3,814	8	149	239
Clothing and furnishings	9	510	4	38	39
Coal and coke	3	1,707	1	156	242
Drugs (full line)	3	2,922	--	152	210
Drugs and sundries (specialties)	4	31	2	4	5
Dry goods (full line)	3	734	2	33	54
Electrical goods	12	2,731	5	135	208
Farm products - raw materials	6	3,485	3	38	152
Farm products - consumer goods	38	10,721	24	400	528
Furniture and house furnishings	8	1,564	4	101	177
Groceries (full line)	10	15,394	49	479	696
Groceries (specialty lines)	42				
Hardware	5	1,680	3	173	239
Machinery, equipment and supplies	34	2,827	11	261	451
Metals and metal work (exc. scrap)	4	534	5	40	63
Paper and its products	10	2,039	2	180	285
Plumbing and heating	13	1,709	7	159	252
Tobacco products (except leaf)	7	5,260	3	97	183
Waste materials	31	2,006	27	162	152
All other 1/	93	11,216	46	691	1,173
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	67	41,361	2	797	1,544
Automotive	6	7,311	--	103	200
Chemicals and paints	5	4,484	--	38	148
Groceries (specialty lines)	14	9,154	--	273	433
Jewelry and optical goods	5	3,273	1	132	249
Machinery, equipment and supplies	10	719	--	101	186
All other 2/	27	16,420	1	150	328
BULK TANK STATIONS					
Petroleum and its products	10	8,174	1	236	365
AGENTS AND BROKERS	44	19,102	26	155	330
Chemicals and paints	6	220	5	9	20
Farm products - raw materials	6	6,484	2	26	89
Farm products - consumer goods	4	1,165	4	32	37
Lumber and construction materials	5	771	4	11	27
Plumbing and heating	3	23	1	3	3
All other 3/	20	10,439	10	74	154
ASSEMBLERS	5	1,419	3	29	49
Farm products - consumer goods	5	1,419	3	29	49

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PUEBLO, COLORADO	81	$11,524	41	1/ 483	1/ $670
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	46	6,837	28	337	448
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	13	1,708	--	86	129
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	1				
BULK TANK STATIONS (PETROLEUM) 3/	8	765	2	1/ 39	1/ 74
AGENTS AND BROKERS 4/	8	2,083	7	12	12
ASSEMBLERS 5/	5	131	4	9	7
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	46	6,837	28	337	448
Automotive	6	1,131	2	55	82
Beer, wines and liquors	4	507	3	23	26
Farm products - consumer goods	12	1,125	11	64	63
Groceries (full line)	2	1,888	5	66	107
Groceries (specialty lines)	5				
Waste materials	4	235	5	9	9
All other 6/	13	1,951	2	120	161
BULK TANK STATIONS 3/					
Petroleum and its products	8	765	2	1/ 39	1/ 74
QUINCY, MASSACHUSETTS	33	9,295	12	352	563
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	25	2,696	12	132	197
BULK TANK STATIONS (PETROLEUM)	3	5,060	--	169	285
ALL OTHER 1/	5	1,539	--	51	81
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	25	2,696	12	132	197
Automotive	5	232	1	22	34
Groceries (full line)	1	1,054	4	39	61
Groceries (specialty lines)	4				
Plumbing and heating	3	329	2	18	30
Tobacco products (except leaf)	3	600	2	13	12
All other 2/	9	481	3	40	60
BULK TANK STATIONS					
Petroleum and its products	3	5,060	--	169	285
RACINE, WISCONSIN	70	10,623	28	517	833
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	51	5,741	26	347	493
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	3,554	--	107	228
ALL OTHER 1/	10	1,328	2	63	112

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR PROVIDENCE, RHODE ISLAND.
1/ Includes 7 establishments dealing in amusement and sporting goods; 15 in chemicals and paints; 11 in dry goods (specialty lines); 1 in farm supplies; 25 in jewelry and optical goods; 9 in lumber and construction materials; 2 in petroleum and its products; and 23 in all other products.
2/ Includes 1 establishment dealing in amusement and sporting goods; 2 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 1 in furniture and house furnishings; 1 in lumber and construction materials; 3 in metals and metal work (except scrap); 1 in paper and its products; and 2 in plumbing and heating equipment and supplies; and 15 manufacturers' sales offices (without stocks), 3 dealing in chemicals and paints; 1 in dry goods (specialty lines); 1 in groceries and foods (specialty lines); 3 in machinery, equipment and supplies; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 4 in all other other products.
3/ Includes 1 establishment dealing in electrical goods; 1 in furniture and house furnishings; 4 in groceries and foods (specialty lines); 1 in hardware; 6 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); and 6 in all other products.

FOOTNOTES FOR PUEBLO, COLORADO.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Information by kinds of business withheld to avoid disclosing individual operations.
3/ Includes 1 commission bulk tank station.
4/ Includes 1 establishment dealing in chemicals and paints; 3 in farm products - consumer goods; 3 in groceries and foods (specialty lines); and 1 in machinery, equipment and supplies.
5/ Includes 1 establishment dealing in farm products - raw materials; 3 in farm products - consumer goods; and 1 in farm supplies.
6/ Includes 2 establishments dealing in drugs (full line); 1 in dry goods (full line); 1 in farm products - raw materials; 1 in farm supplies; 1 in hardware; 1 in jewelry and optical goods; 1 in machinery, equipment and supplies; 1 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 1 in all other products.

FOOTNOTES FOR QUINCY, MASSACHUSETTS.
1/ Includes 4 manufacturers' sales branches (with stocks), 1 dealing in farm products - consumer goods; 2 in groceries and foods (specialty lines); and 1 in machinery, equipment and supplies; and 1 agent and broker dealing in farm products - consumer goods.
2/ Includes 1 establishment dealing in beer, wines and liquors; 1 in drugs and drug sundries (specialty lines); 2 in electrical goods; 2 in farm products - consumer goods; 2 in machinery, equipment and supplies; and 1 in paper and its products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
RACINE (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	51	$5,741	26	347	$493
Automotive	3	94	2	17	19
Beer, wines and liquors	9	1,051	4	46	68
Farm products - consumer goods	6	968	6	48	57
Groceries (full line)	1	1,044	5	41	59
Groceries (specialty lines)	9				
Lumber and construction materials	3	136	—	9	14
Machinery, equipment and supplies	3	88	1	8	11
Tobacco products (except leaf)	3	877	4	15	20
Waste materials	4	401	2	42	72
All other 2/	10	1,082	2	121	173
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	3,554	—	107	228
Machinery, equipment and supplies	4	1,924	--	70	166
All other 3/	5	1,630	—	37	62
READING, PENNSYLVANIA	181	30,883	122	1,266	1,795
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	133	17,166	113	904	1,230
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	20	4,743	—	220	346
BULK TANK STATIONS (PETROLEUM)	12	2,780	1	106	152
AGENTS AND BROKERS	10	4,428	8	20	40
ALL OTHER 1/	6	1,766	—	16	27
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	133	17,166	113	904	1,230
Automotive	7	403	5	44	63
Beer, wines and liquors	10	530	12	33	28
Chemicals and paints	3	519	2	27	74
Coal and coke	3	392	2	7	13
Drugs (full line)	1	264	3	24	34
Drugs and sundries (specialties)	3				
Electrical goods	8	984	3	55	72
Farm products - consumer goods	21	1,771	27	77	83
Groceries (full line)	4	2,942	2	90	118
Groceries (specialty lines)	18	1,139	21	88	106
Hardware	5	1,117	6	124	157
Lumber and construction materials	4	431	4	13	30
Machinery, equipment and supplies	13	351	7	40	56
Tobacco products (except leaf)	7	1,612	4	40	69
Waste materials	8	2,331	6	85	94
All other 2/	18	2,380	9	157	233
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	20	4,743	—	220	346
Groceries (specialty lines)	8	3,485	--	119	175
Machinery, equipment and supplies	5	210	--	24	46
All other 3/	7	1,048	--	77	125
BULK TANK STATIONS					
Petroleum and its products	12	2,780	1	106	152
READING (continued)					
AGENTS AND BROKERS	10	$4,428	8	20	$40
Groceries (specialty lines)	3	2,234	3	10	12
All other 4/	7	2,194	5	10	28
RICHMOND, VIRGINIA	413	181,430	172	6,707	9,663
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	252	71,921	117	3,364	5,776
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	49	23,352	—	700	1,158
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	14	16,792	—	124	249
BULK TANK STATIONS (PETROLEUM)	16	11,532	2	303	492
AGENTS AND BROKERS	76	43,906	52	1,434	1,331
ASSEMBLERS 2/	6	13,927	1	782	657
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	252	71,921	117	3,364	5,776
Automotive	25	3,795	9	297	451
Beer, wines and liquors	10	1,847	4	65	113
Chemicals and paints	7	1,281	2	83	143
Clothing and furnishings	6	3,007	2	154	367
Drugs (full line)	2	2,231	2	161	259
Drugs and sundries (specialties)	8				
Dry goods (full line)	3	4,070	--	221	368
Electrical goods	11	4,222	3	207	323
Farm products - raw materials	11	12,206	11	132	501
Farm products - consumer goods	32	3,807	21	155	182
Farm supplies	5	1,764	3	149	156
Furniture and house furnishings	3	216	--	11	23
Groceries (full line)	7	4,989	3	157	239
Groceries (specialty lines)	28	4,492	22	220	284
Hardware	5	2,498	2	151	330
Lumber and construction materials	11	2,286	4	164	191
Machinery, equipment and supplies	30	4,502	11	317	554
Paper and its products	9	3,833	2	169	380
Petroleum and its products	5	1,259	5	81	154
Plumbing and heating	5	1,540	--	94	136
Waste materials	7	860	5	79	58
All other 3/	22	7,216	6	297	564
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	49	23,352	—	700	1,158
Automotive	4	2,748	--	43	84
Chemicals and paints	4	1,391	--	48	97
Electrical goods	4	118	—	5	9
Groceries (specialty lines)	15	13,523	—	338	546
Machinery, equipment and supplies	12	2,398	--	166	267
All other 4/	10	3,174	—	100	155
BULK TANK STATIONS					
Petroleum and its products	16	11,532	2	303	492
AGENTS AND BROKERS	76	43,906	52	1,434	1,331
Coal and coke	4	1,422	—	41	75
Farm products - raw materials	13	28,055	9	1,213	968
Farm products - consumer goods	7	1,457	9	24	31
Groceries (specialty lines)	14	9,714	9	82	142
Lumber and construction materials	6	280	3	11	16
Machinery, equipment and supplies	15	629	11	24	44
All other 5/	17	2,349	11	39	55

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR RACINE, WISCONSIN.
1/ Includes 9 bulk tank stations dealing in petroleum and its products; and 1 assembler dealing in farm products - raw materials.
2/ Includes 1 establishment dealing in dry goods (specialty lines); 1 in electrical goods; 1 in farm supplies; 2 in hardware; 2 in paper and its products; 1 in plumbing and heating equipment and supplies; and 2 in all other products.
3/ Includes 1 establishment dealing in automotive products; 1 in farm products - consumer goods; and 3 in groceries and foods (specialty lines).

FOOTNOTES FOR READING, PENNSYLVANIA.
1/ Includes 4 manufacturers' sales offices (without stocks), 1 dealing in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; and 1 in tobacco and its products (except leaf); and 2 assemblers dealing in farm products - raw materials.
2/ Includes 2 establishments dealing in clothing and furnishings; 1 in dry goods (full line); 1 in dry goods (specialty lines); 1 in farm products - raw materials; 2 in furniture and house furnishings; 2 in jewelry and optical goods; 2 in paper and its products; 2 in plumbing and heating equipment and supplies; and 5 in all other products.
3/ Includes 3 establishments dealing in automotive products; 1 in clothing and furnishings; 2 in farm products - consumer goods; and 1 in plumbing and heating equipment and supplies.
4/ Includes 1 establishment dealing in chemicals and paints; 1 in lumber and construction materials; 1 in machinery, equipment and supplies; 1 in waste materials; and 3 in all other products.

FOOTNOTES FOR RICHMOND, VIRGINIA.
1/ Includes 2 establishments dealing in electrical goods; 1 in farm supplies; 1 in furniture and house furnishings; 1 in groceries and foods (specialty lines); 2 in lumber and construction materials; 2 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 1 in all other products.
2/ Includes 2 establishments dealing in farm products - raw materials; 2 in farm products - consumer goods; and 2 in farm supplies.
3/ Includes 1 establishment dealing in amusement and sporting goods; 2 in coal and coke; 1 in general merchandise; 1 in jewelry and optical goods; 2 in metals and metal work (except scrap); 2 in tobacco and its products (except leaf); and 13 in all other products.
4/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in metals and metal work (except scrap); 3 in plumbing and heating equipment and supplies; and 2 in all other products.
5/ Includes 1 establishment dealing in automotive products; 1 in beer, wines and liquors; 1 in chemicals and paints; 1 in furniture and house furnishings; 1 in hardware; 2 in metals and metal work (except scrap); 6 in plumbing and heating equipment and supplies; and 4 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabatically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
ROANOKE, VIRGINIA	123	$26,196	65	1/ 946	1/ $1,333
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	71	11,797	45	634	904
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	3,488	--	169	250
AGENTS AND BROKERS	23	7,107	20	67	77
ALL OTHER 2/	11	3,804	--	1/ 76	1/ 102
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	71	11,797	45	634	904
Automotive	4	569	3	55	80
Beer, wines and liquors	4	489	3	11	20
Dry goods (full line)	2	447	1	30	45
Dry goods (specialty lines)	1				
Farm products - consumer goods	10	906	13	56	50
Farm supplies	3	980	--	20	33
Furniture and house furnishings	3	57	2	5	7
Groceries (full line)	3	1,031	2	36	51
Groceries (specialty lines)	10	1,863	8	90	121
Machinery, equipment and supplies	8	448	3	41	66
Petroleum and its products	4	321	1	19	33
Waste materials	3	227	2	27	13
All other 3/	16	4,459	7	244	385
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	3,488	--	169	250
Groceries (specialty lines)	7	2,542	--	74	112
Machinery, equipment and supplies	4	229	--	29	58
All other 4/	7	717	--	66	80
AGENTS AND BROKERS	23	7,107	20	67	77
Groceries (specialty lines)	8	4,276	8	32	34
All other 5/	15	2,831	12	35	43
ROCHESTER, NEW YORK	455	132,387	238	1/ 5,564	1/ 10,514
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	307	51,874	190	2,906	4,508
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	48	12,563	--	538	913
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	25	45,496	--	1,618	4,227
AGENTS AND BROKERS	54	13,464	47	95	140
ALL OTHER 2/	21	8,990	1	1/ 407	1/ 726

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
ROCHESTER (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	307	$51,874	190	2,906	$4,508
Automotive	18	1,949	6	203	382
Beer, wines and liquors	3	2,681	1	94	155
Chemicals and paints	13	910	2	92	138
Clothing and furnishings	12	866	8	56	69
Coal and coke	6	1,567	3	55	98
Dry goods (full line)	1	1,781	9	85	175
Dry goods (specialty lines)	9				
Electrical goods	18	2,292	6	177	283
Farm products - raw materials	3	73	4	4	2
Farm products - consumer goods	27	8,025	21	254	294
Farm supplies	4	566	1	64	118
Furniture and house furnishings	3	319	--	10	16
Groceries (full line)	3	3,947	--	148	251
Groceries (specialty lines)	41	4,255	30	250	342
Hardware	3	1,768	--	158	206
Jewelry and optical goods	11	912	13	92	143
Lumber and construction materials	13	1,122	7	83	143
Machinery, equipment and supplies	33	2,649	14	245	438
Metals and metal work (exc. scrap)	3	51	2	8	5
Paper and its products	16	3,500	8	217	439
Plumbing and heating	10	1,180	6	105	149
Tobacco products (except leaf)	15	4,359	10	72	103
Waste materials	18	2,917	24	204	229
All other 3/	24	4,185	15	230	330
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	48	12,563	--	538	913
Electrical goods	4	218	--	8	14
Groceries (specialty lines)	15	7,895	--	210	317
Machinery, equipment and supplies	12	1,217	--	149	288
All other 4/	17	3,233	--	171	294
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	25	45,496	--	1,618	4,227
Electrical goods	5	803	--	13	36
Machinery, equipment and supplies	11	3,050	--	49	134
All other 5/	9	41,643	--	1,556	4,057
AGENTS AND BROKERS	54	13,464	47	95	140
Chemicals and paints	4	154	4	4	3
Coal and coke	3	1,865	--	17	27
Farm products - consumer goods	3	740	8	8	11
Groceries (specialty lines)	17	8,691	15	36	63
Machinery, equipment and supplies	11	454	13	10	11
All other 6/	16	1,360	13	20	25

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR ROANOKE, VIRGINIA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 1 manufacturer's sales office (without stocks) dealing in tobacco and its products (except leaf); 9 bulk tank stations dealing in petroleum and its products, 3 of which are commission stations with sales amounting to $381,000; and 1 assembler dealing in farm supplies.

3/ Includes 1 establishment dealing in coal and coke; 1 in drugs (full line); 3 in electrical goods; 1 in farm products - raw materials; 8 in hardware; 1 in jewelry and optical goods; 1 in lumber and construction materials; 3 in paper and its products; 2 in plumbing and heating equipment and supplies; and 1 in all other products.

4/ Includes 1 establishment dealing in automotive products; 1 in electrical goods; 1 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in lumber and construction materials; 1 in plumbing and heating equipment and supplies; and 1 in all other products.

5/ Includes 1 establishment dealing in coal and coke; 1 in farm products - raw materials; 1 in farm supplies; 2 in lumber and construction materials; 8 in machinery, equipment and supplies; 1 in paper and its products and 1 in plumbing and heating equipment and supplies.

FOOTNOTES FOR ROCHESTER, NEW YORK.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 20 bulk tank stations dealing in petroleum and its products, 1 of which is a commission station; and 1 assembler dealing in farm products - consumer goods.

3/ Includes 2 establishments dealing in amusement and sporting goods; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 2 in petroleum and its products; and 18 in all other products.

4/ Includes 1 establishment dealing in amusement and sporting goods; 3 in automotive; 2 in chemicals and paints; 2 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 1 in furniture and house furnishings; 1 in hardware; 2 in lumber and construction materials; 1 in metals and metal work (except scrap); 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).

5/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in farm products - consumer goods; 2 in groceries and foods (specialty lines); 1 in lumber and construction materials; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.

6/ Includes 2 establishments dealing in automotive products; 2 in dry goods (specialty lines); 1 in electrical goods; 1 in farm products - raw materials; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); 2 in paper and its products; 1 in plumbing and heating equipment and supplies; and 5 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
ROCKFORD, ILLINOIS	161	$19,629	94	1/ 954	1/ $1,329
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	122	12,396	84	721	951
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	2,944	--	117	169
BULK TANK STATIONS (PETROLEUM) 2/	15	1,764	6	1/ 93	1/ 142
ALL OTHER 3/	10	2,525	4	23	67
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	122	12,396	84	721	951
Automotive	5	392	2	31	44
Beer, wines and liquors	19	1,688	10	82	122
Chemicals and paints	5	153	1	15	17
Electrical goods	6	662	4	35	46
Farm products - consumer goods	15	990	15	63	65
Groceries (full line)	5	785	1	47	49
Groceries (specialty lines)	22	1,612	24	76	100
Lumber and construction materials	5	2,244	4	69	110
Machinery, equipment and supplies	10	605	6	49	56
Paper and its products	3	114	2	10	13
Plumbing and heating	3	455	--	44	65
Tobacco products (except leaf)	4	996	2	37	63
Waste materials	7	641	6	56	59
All other 4/	13	1,059	7	107	142
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	2,944	--	117	169
Groceries (specialty lines)	7	2,418	--	66	96
All other 5/	7	526	--	51	73
BULK TANK STATIONS 2/					
Petroleum and its products	15	1,764	6	1/ 93	1/ 142

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SACRAMENTO, CALIFORNIA	178	$55,533	126	1/ 2,059	1/ $3,425
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	118	25,694	111	1,200	1,893
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	26	7,821	--	299	569
BULK TANK STATIONS (PETROLEUM) 2/	18	6,404	5	1/ 329	1/ 552
AGENTS AND BROKERS 3/	9	4,094	8	52	73
ALL OTHER 4/	7	11,520	2	179	338
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	118	25,694	111	1,200	1,893
Automotive	14	1,922	11	168	251
Beer, wines and liquors	12	1,501	10	71	96
Farm products - consumer goods	10	1,122	15	62	109
Groceries (full line)	4	4,769	--	114	170
Groceries (specialty lines)	25	2,303	43	126	180
Lumber and construction materials	5	682	3	74	125
Machinery, equipment and supplies	12	755	8	69	106
Paper and its products	3	519	1	33	55
Plumbing and heating	6	1,319	4	86	133
Tobacco products (except leaf)	4	2,872	1	37	64
Waste materials	7	399	6	41	50
All other 5/	16	7,531	9	319	554
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	26	7,821	--	299	569
Automotive	4	1,236	--	37	91
Groceries (specialty lines)	7	4,295	--	97	164
Machinery, equipment and supplies	4	339	--	36	72
All other 6/	11	1,951	--	129	242
BULK TANK STATIONS 2/					
Petroleum and its products	18	6,404	5	1/ 329	1/ 552

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR ROCKFORD, ILLINOIS.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 commission bulk tank station.
3/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in machinery, equipment and supplies and 1 in tobacco and its products (except leaf); 7 agents and brokers, 1 dealing in automotive products; 1 in coal and coke; 1 in farm products - raw materials; 1 in farm products - consumer goods; 1 in groceries and foods (specialty lines); 1 in machinery, equipment and supplies; and 1 in paper and its products; and 1 assembler dealing in farm products - consumer goods.
4/ Includes 2 establishments dealing in amusement and sporting goods; 2 in farm supplies; 1 in furniture and house furnishings; 1 in general merchandise; 2 in jewelry and optical goods; 1 in metals and metal work (except scrap); 1 in petroleum and its products; and 3 in all other products.
5/ Includes 1 establishment dealing in automotive products; 1 in farm products - consumer goods; 4 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.

FOOTNOTES FOR SACRAMENTO, CALIFORNIA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 commission bulk tank station.
3/ Includes 2 establishments dealing in farm products - raw materials; 2 in farm products - consumer goods; 1 in groceries and foods (specialty lines); 1 in machinery, equipment and supplies; 1 in paper and its products; and 2 in all other products.
4/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in paper and its products and 1 in petroleum and its products; and 5 assemblers, 1 dealing in farm products - raw materials and 4 in farm products - consumer goods.
5/ Includes 1 establishment dealing in chemicals and paints; 1 in coal and coke; 1 in drugs (full line); 3 in electrical goods; 1 in farm products - raw materials; 2 in farm supplies; 1 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; and 4 in all other products.
6/ Includes 1 establishment dealing in amusement and sporting goods; 3 in beer, wines and liquors; 2 in chemicals and paints; 1 in electrical goods; 1 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in paper and its products; and 1 in petroleum and its products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SAGINAW, MICHIGAN	130	$23,605	89	1/ 1,024	1/ $1,483
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	90	12,469	70	699	1,051
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	10	4,041	--	159	236
BULK TANK STATIONS (PETROLEUM) 2/	13	2,386	6	1/ 91	1/ 137
AGENTS AND BROKERS	9	3,951	8	13	20
ALL OTHER 3/	8	758	5	62	39
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	90	12,469	70	699	1,051
Automotive	4	568	3	39	85
Beer, wines and liquors	8	1,230	7	55	78
Clothing and furnishings	3	128	2	7	9
Farm products - consumer goods	16	650	18	83	115
Groceries (full line)	8	3,652	1	132	254
Groceries (specialty lines)	14	973	13	53	73
Lumber and construction materials	4	1,420	--	53	74
Machinery, equipment and supplies	6	397	3	27	47
Paper and its products	4	292	4	29	32
Tobacco and its products	3	201	4	2	3
Waste materials	6	466	10	56	45
All other 4/	14	2,492	5	163	236
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	10	4,041	--	159	236
Groceries (specialty lines)	5	2,318	--	72	93
All other 5/	5	1,723	--	87	143
BULK TANK STATIONS 2/					
Petroleum and its products	13	2,386	6	1/ 91	1/ 137
AGENTS AND BROKERS	9	3,951	8	13	20
Groceries (specialty lines)	4	3,770	3	7	13
All other 6/	5	181	5	6	7
ST. JOSEPH, MISSOURI	146	40,292	82	1,347	1,912
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	100	22,726	65	1,018	1,389
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	7,145	--	173	261
BULK TANK STATIONS (PETROLEUM)	13	1,858	3	101	187
AGENTS AND BROKERS	14	8,247	10	50	70
ASSEMBLERS	5	316	4	5	5
ST. JOSEPH (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	100	$22,726	65	1,018	$1,389
Amusement and sporting goods	3	64	4	4	5
Automotive	6	653	4	73	132
Beer, wines and liquors	7	957	7	33	46
Chemicals and paints	4	457	3	17	28
Clothing and furnishings	3	376	1	34	49
Farm products - raw materials	4	3,760	1	32	75
Farm products - consumer goods	14	1,702	17	78	85
Farm supplies	5	1,216	--	44	55
Groceries (full line)	6	6,207	--	187	264
Groceries (specialty lines)	9	873	2	59	66
Machinery, equipment and supplies	3	24	3	7	7
Paper and its products	3	398	2	43	62
Petroleum and its products	4	206	3	22	26
Plumbing and heating	3	274	1	20	23
Waste materials	6	228	5	19	15
All other 1/	20	5,331	12	346	451
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	7,145	--	173	261
Groceries (specialty lines)	6	5,327	--	54	104
Machinery, equipment and supplies	4	1,218	--	57	77
All other 2/	4	600	--	62	80
BULK TANK STATIONS					
Petroleum and its products	13	1,858	3	101	187
AGENTS AND BROKERS	14	8,247	10	50	70
Farm products - raw materials	6	6,700	4	36	59
All other 3/	8	1,547	6	14	11
ASSEMBLERS	5	316	4	5	5
Farm products - consumer goods	5	316	4	5	5

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR SAGINAW, MICHIGAN.

1/ Does not include employment and pay roll of commission bulk tank stations.

2/ Includes 2 commission bulk tank stations.

3/ Includes 1 manufacturers' sales office (without stocks) dealing in machinery, equipment and supplies; and 7 assemblers, 4 dealing in farm products - raw materials; 2 in farm products - consumer goods; and 1 in farm supplies.

4/ Includes 1 establishment dealing in chemicals and paints; 1 in drug and drug sundries (specialty lines); 3 in electrical goods; 1 in farm products - raw materials; 2 in farm supplies; 2 in hardware; 2 in plumbing and heating equipment and supplies; and 2 in all other products.

5/ Includes 1 establishment dealing in automotive products; 1 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in lumber and construction materials; and 1 in machinery, equipment and supplies.

6/ Includes 1 establishment dealing in electrical goods; 1 in lumber and construction materials; 1 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); and 1 in all other products.

FOOTNOTES FOR ST. JOSEPH, MISSOURI.

1/ Includes 2 establishments dealing in coal and coke; 1 in drugs and drug sundries (specialty lines); 1 in dry goods (full line); 3 in electrical goods; 2 in furniture and house furnishings; 2 in hardware; 2 in lumber and construction materials; 1 in tobacco and its products (except leaf); and 6 in all other products.

2/ Includes 1 establishment dealing in beer, wines and liquors; 2 in farm products - consumer goods; and 1 in jewelry and optical goods.

3/ Includes 1 establishment dealing in automotive products; 1 in chemicals and paints; 1 in clothing and furnishings; 1 in farm products - consumer goods; 1 in farm supplies; 2 in groceries and foods (specialty lines); and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
ST. LOUIS, MISSOURI	2,102	$882,323	1,055	1/ 29,910	1/ $49,372
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,249	378,284	694	19,447	29,271
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	232	304,333	3	7,726	14,524
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	123	64,743	1	1/ 989	1/ 2,340
BULK TANK STATIONS (PETROLEUM) 2/	36	13,359	7	1/ 493	1/ 862
AGENTS AND BROKERS	448	113,845	342	1,125	2,203
ASSEMBLERS	14	7,759	8	130	172
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,249	378,284	694	19,447	29,271
Amusement and sporting goods	18	1,587	6	134	182
Automotive	69	8,024	53	699	1,030
Beer, wines and liquors	23	6,716	2	253	435
Chemicals and paints	21	2,616	9	178	345
Clothing and furnishings	108	44,914	57	2,050	3,252
Coal and coke	27	6,831	9	208	361
Drugs (full line)	5	14,381	--	664	833
Drugs and sundries (specialties)	22	1,619	13	185	233
Dry goods (full line)	7	43,860	4	1,993	3,187
Dry goods (specialty lines)	21	2,565	12	152	226
Electrical goods	39	13,578	14	752	1,439
Farm products - raw materials	30	29,257	10	436	857
Farm products - consumer goods	163	38,815	131	1,322	1,902
Farm supplies	11	5,163	5	154	291
Furniture and house furnishings	20	3,842	10	279	406
General merchandise	4	11,939	2	682	911
Groceries (full line)	22	19,075	10	750	1,292
Groceries (specialty lines)	171	34,142	111	1,881	2,688
Hardware	16	20,922	1	1,922	2,611
Jewelry and optical goods	19	1,664	6	163	264
Lumber and construction materials	45	7,910	16	655	865
Machinery, equipment and supplies	110	11,016	55	1,044	1,749
Metals and metal work (exc. scrap)	12	3,041	2	271	495
Paper and its products	45	7,066	23	498	801
Petroleum and its products	13	2,985	4	88	211
Plumbing and heating	23	3,449	6	344	469
Tobacco products (except leaf)	44	11,456	43	257	344
Waste materials	64	6,981	45	652	528
All other products	77	12,870	35	781	1,064
ST. LOUIS (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	232	$304,333	3	7,726	$14,524
Amusement and sporting goods	6	1,650	--	128	225
Automotive	20	35,279	--	782	1,419
Beer, wines and liquors	6	6,408	--	110	218
Chemicals and paints	17	8,234	1	279	560
Drugs and sundries (specialties)	8	1,953	--	130	249
Electrical goods	13	11,203	--	269	587
Furniture and house furnishings	9	1,722	--	75	104
Groceries (specialty lines)	25	30,447	--	855	1,543
Machinery, equipment and supplies	60	20,190	--	1,374	2,454
Paper and its products	5	3,861	--	382	416
Plumbing and heating	6	1,330	--	102	187
All other 3/	57	182,056	2	3,240	6,562
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	123	64,743	1	989	2,340
Amusement and sporting goods	4	2,117	--	131	222
Chemicals and paints	5	1,980	--	21	53
Groceries (specialty lines)	9	3,052	--	69	157
Lumber and construction materials	11	4,599	--	215	426
Machinery, equipment and supplies	34	7,360	--	172	430
Metals and metal work (exc. scrap)	20	28,641	--	210	613
Plumbing and heating	6	398	--	11	20
All other 4/	34	16,596	1	160	419
BULK TANK STATIONS 2/					
Petroleum and its products	36	13,359	7	1/ 493	1/ 862
AGENTS AND BROKERS	448	113,845	342	1,125	2,203
Automotive	10	192	11	18	13
Beer, wines and liquors	3	314	3	4	11
Chemicals and paints	8	688	6	9	16
Clothing and furnishings	36	2,543	37	39	37
Dry goods (specialty lines)	57	16,941	46	101	162
Electrical goods	25	1,751	22	40	50
Farm products - raw materials	31	11,668	15	98	196
Farm products - consumer goods	27	14,528	13	168	304
Farm supplies	3	1,779	--	5	13
Furniture and house furnishings	8	720	8	23	47
Groceries (specialty lines)	44	27,871	31	152	298
Lumber and construction materials	22	1,596	18	32	65
Machinery, equipment and supplies	84	6,028	60	189	388
Metals and metal work (exc. scrap)	9	3,762	7	32	103
Paper and its products	4	1,641	3	24	54
Plumbing and heating	12	435	9	26	35
All other 5/	65	21,388	53	165	411
ASSEMBLERS	14	7,759	8	130	172
Farm products - consumer goods	10	3,916	5	72	89
All other 6/	4	3,843	3	58	83

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR ST. LOUIS, MISSOURI.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 1 commission bulk tank station.

3/ Includes 15 establishments dealing in clothing and furnishings; 6 in dry goods (specialty lines); 2 in farm products - consumer goods; 1 in hardware; 1 in jewelry and optical goods; 3 in lumber and construction materials; 11 in metals and metal work (except scrap); 2 in petroleum and its products; 3 in tobacco and its products (except leaf); and 13 in all other products.

4/ Includes 1 establishment dealing in beer, wines and liquors; 2 in clothing and furnishings; 2 in dry goods (specialty lines); 8 in electrical goods; 2 in furniture and house furnishings; 2 in jewelry and optical goods; 4 in paper and its products; 2 in tobacco and its products (except leaf); and 11 in all other products.

5/ Includes 2 establishments dealing in amusement and sporting goods; 12 in coal and coke; 2 in drugs and drug sundries (specialty lines); 9 in hardware; 1 in jewelry and optical goods; 1 in tobacco and its products (except leaf); 2 in waste materials; and 36 in all other products.

6/ Includes 3 establishments dealing in farm products - raw materials and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
ST. PAUL, MINNESOTA	532	$162,486	315	1/ 6,662	1/ $10,511
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	364	104,998	244	5,130	7,759
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	60	21,573	3	973	1,599
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	19	13,916	2	145	384
AGENTS AND BROKERS	68	15,717	63	1/ 129	1/ 266
ALL OTHER 2/	21	6,282	3	1/ 285	1/ 503
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	364	104,998	244	5,130	7,759
Automotive	23	3,729	18	247	353
Beer, wines and liquors	4	1,294	1	90	154
Chemicals and paints	9	947	3	75	145
Clothing and furnishings	18	3,744	15	130	188
Dry goods (full line)	2	} 9,025	1	596	933
Dry goods (specialty lines)	3				
Electrical goods	18	4,738	8	219	394
Farm products - raw materials	5	1,061	7	22	21
Farm products - consumer goods	39	6,767	41	270	354
Farm supplies	3	344	1	13	16
Groceries (full line)	8	19,482	4	651	985
Groceries (specialty lines)	44	3,118	32	126	169
Hardware	3	6,357	--	501	542
Jewelry and optical goods	6	351	4	26	35
Lumber and construction materials	16	13,428	5	366	694
Machinery, equipment and supplies	27	4,715	11	377	664
Paper and its products	20	3,873	9	294	468
Petroleum and its products	5	1,917	2	77	123
Plumbing and heating	12	1,870	9	159	220
Tobacco products (except leaf)	18	2,995	17	37	49
Waste materials	40	2,996	35	195	243
All other 3/	41	12,247	21	659	1,009
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	60	21,573	3	973	1,599
Groceries (specialty lines)	16	9,973	3	300	491
Machinery, equipment and supplies	15	4,399	--	305	482
All other 4/	29	7,201	--	368	626
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	19	13,916	2	145	384
Machinery, equipment and supplies	8	3,243	--	28	87
Metals and metal work (exc. scrap)	4	6,746	--	48	118
All other 5/	7	3,927	2	69	179
AGENTS AND BROKERS	68	15,717	63	129	266
Dry goods (specialty lines)	5	2,969	4	17	25
Furniture and house furnishings	4	496	3	5	10
Groceries (specialty lines)	11	7,262	8	30	65
Lumber and construction materials	4	235	3	19	59
Machinery, equipment and supplies	14	1,470	14	22	39
Metals and metal work (exc. scrap)	6	1,292	7	5	14
All other 6/	24	1,993	24	31	54

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SALT LAKE CITY, UTAH	407	$99,536	155	1/ 3,982	1/ $6,249
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	237	50,836	100	2,601	3,994
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	60	19,281	--	786	1,309
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	20	6,348	1	1/ 144	1/ 267
BULK TANK STATIONS 3/	15	7,554	1	1/ 231	1/ 325
AGENTS AND BROKERS	63	12,866	46	168	273
ASSEMBLERS	12	2,651	7	52	81
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	237	50,836	100	2,601	3,994
Automotive	29	4,824	15	337	457
Beer, wines and liquors	3	389	--	40	33
Coal and coke	7	2,738	1	73	201
Drugs and sundries (specialties)	4	44	3	7	8
Dry goods (full line)	3	} 1,764	--	94	155
Dry goods (specialty lines)	1				
Farm products - raw materials	5	2,302	1	43	65
Farm products - consumer goods	16	2,596	10	148	188
Farm supplies	4	723	--	54	58
Furniture and house furnishings	5	1,302	2	50	83
Groceries (full line)	6	5,091	--	134	209
Groceries (specialty lines)	32	2,189	23	126	181
Machinery, equipment and supplies	28	3,033	7	229	360
Metals and metal work (exc. scrap)	3	872	2	29	52
Paper and its products	3	633	--	49	75
Petroleum and its products	3	350	1	21	32
Tobacco products (except leaf)	4	2,003	1	53	87
Waste materials	16	346	14	42	45
All other 4/	65	19,637	20	1,072	1,705
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	60	19,281	--	786	1,309
Amusement and sporting goods	5	720	--	65	100
Automotive	7	6,091	--	194	354
Groceries (specialty lines)	13	4,393	--	143	240
All other 5/	35	8,077	--	384	615
BULK TANK STATIONS					
Petroleum and its products 3/	15	7,554	1	1/ 231	1/ 325
AGENTS AND BROKERS	63	12,866	46	168	273
Amusement and sporting goods	4	444	4	10	14
Electrical goods	5	277	4	8	11
Furniture and house furnishings	4	450	1	10	13
Hardware	3	371	1	4	6
All other 6/	47	11,324	36	136	229
ASSEMBLERS	12	2,651	7	52	81
Farm products - consumer goods	8	1,419	4	46	64
All other 7/	4	1,232	3	6	17

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR ST. PAUL, MINNESOTA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 19 bulk tank stations, 1 operating as a commission station; 8 assemblers, 1 dealing in farm products - consumer goods and 1 in groceries and foods (specialty lines).

3/ Includes 2 establishments dealing in amusement and sporting goods; 3 in coal and coke; 1 in drugs (full line); 9 in drugs and drug sundries (specialty lines); 4 in furniture and house furnishings; 1 in general merchandise; 2 in metals and metal work (except scrap); and 17 in all other products.

4/ Includes 2 establishments dealing in amusement and sporting goods; 3 in automotive; 2 in beer, wines and liquors; 2 in chemicals and paints; 2 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 2 in electrical goods; 1 in furniture and house furnishings, 1 in jewelry and optical goods, 3 in lumber and construction materials; 2 in metals and metal work (except scrap); 1 in petroleum and its products; 4 in plumbing and heating equipment and supplies; and 2 in tobacco and its products (except leaf).

5/ Includes 1 establishment dealing in chemicals and paints; 1 in clothing and furnishings; 1 in electrical goods; 1 in groceries and foods (specialty lines); 1 in lumber and construction materials; 1 in tobacco and its products (except leaf); and 1 in all other products.

6/ Includes 1 establishments dealing in automotive products; 3 in chemicals and paints; 2 in clothing and furnishings; 1 in coal and coke; 1 in electrical goods; 2 in farm products - consumer goods; 1 in hardware; 1 in jewelry and optical goods; 1 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 4 in all other products.

FOOTNOTES FOR SALT LAKE CITY, UTAH.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 4 establishments dealing in amusement and sporting goods; 1 in chemicals and paints; 2 in electrical goods; 1 in furniture and house furnishings, 2 in groceries and foods (specialty lines); 4 in machinery, equipment and supplies; 4 in metals and metal work (except scrap); 1 in paper and its products; and 1 in tobacco and its products (except leaf).

3/ Includes 1 commission bulk tank station.

4/ Includes 7 establishments dealing in amusement and sporting goods; 10 in chemicals and paints; 5 in clothing and furnishings; 2 in drugs (full line); 12 in electrical goods, 4 in hardware, 2 in jewelry and optical goods; 13 in lumber and construction materials; 3 in plumbing and heating equipment and supplies; and 7 in all other products.

5/ Includes 2 establishments dealing in beer, wines and liquors, 3 in chemicals and paints; 2 in clothing and furnishings; 1 in coal and coke; 1 in drugs and drug sundries (specialty lines); 2 in electrical goods; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 15 in machinery, equipment and supplies, 2 in metals and metal work (except scrap); 1 in paper and its products; 2 in plumbing and heating equipment and supplies; and 1 in all other products.

6/ Includes 3 establishments dealing in automotive products; 1 in beer, wines and liquors, 1 in chemicals and paints; 1 in clothing and furnishings; 1 in coal and coke; 1 in dry goods (specialty lines), 2 in farm products - raw materials; 1 in farm products - consumer goods; 10 in groceries and foods (specialty lines); 6 in lumber and construction materials, 15 in machinery, equipment and supplies; 2 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; and 2 in all other other products.

7/ Includes 3 establishments dealing in farm products - raw materials and 1 in farm supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SAN ANTONIO, TEXAS	438	$86,773	287	1/ 6,026	1/ $5,172
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	312	46,048	234	4,880	3,463
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	41	13,986	1	651	993
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	11	3,765	--	63	122
BULK TANK STATIONS (PETROLEUM) 3/	21	4,793	7	1/ 246	1/ 361
AGENTS AND BROKERS	49	17,657	43	155	210
ASSEMBLERS 4/	4	544	2	33	23
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	312	46,048	234	4,880	3,463
Amusement and sporting goods	9	177	10	30	26
Automotive	24	5,998	13	277	408
Beer, wines and liquors	8	1,929	4	52	75
Chemicals and paints	6	472	4	52	57
Clothing and furnishings	13	710	15	47	49
Drugs and sundries (specialties)	6	156	5	18	17
Dry goods (full line)	1	3,142	1	175	276
Dry goods (specialty lines)	2				
Electrical goods	8	1,604	--	67	113
Farm products - raw materials	4	1,875	2	34	44
Farm products - consumer goods	37	4,293	40	277	239
Furniture and house furnishings	4	380	1	43	56
Groceries (full line)	10	7,210	6	223	362
Groceries (specialty lines)	100	7,839	84	2,750	759
Hardware	4	1,307	--	80	127
Jewelry and optical goods	5	484	4	25	39
Lumber and construction materials	8	743	2	38	40
Machinery, equipment and supplies	29	3,457	25	317	388
Paper and its products	5	1,361	1	118	151
Plumbing and heating	6	632	4	62	59
Waste materials	11	502	9	69	38
All other 5/	12	3,777	6	128	140
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	41	13,986	1	651	993
Automotive	4	2,197	--	51	90
Groceries (specialty lines)	12	4,954	--	194	260
Machinery, equipment and supplies	10	3,597	--	261	381
All other 6/	15	3,238	1	145	262
BULK TANK STATIONS					
Petroleum and its products 3/	21	4,793	7	1/ 246	1/ 361
AGENTS AND BROKERS	49	17,657	43	155	210
Farm products - raw materials	7	5,834	6	72	79
Farm products - consumer goods	8	1,148	6	15	12
Groceries (specialty lines)	16	9,208	13	42	82
Lumber and construction materials	4	962	2	11	27
Machinery, equipment and supplies	4	86	6	2	1
All other 7/	10	399	10	11	9
SAN DIEGO, CALIFORNIA	265	$42,627	183	1/ 2,093	1/ $3,053
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	184	27,637	155	1,664	2,337
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	30	4,926	2	207	344
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	5	525	--	13	25
BULK TANK STATIONS (PETROLEUM) 3/	20	4,781	2	1/ 169	1/ 292
AGENTS AND BROKERS	22	1,264	24	21	22
ASSEMBLERS	4	3,494	--	19	33
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	184	27,637	155	1,664	2,337
Amusement and sporting goods	3	40	4	8	7
Automotive	16	1,091	19	130	180
Beer, wines and liquors	10	2,290	5	101	152
Chemicals and paints	3	23	6	2	--
Drugs (full line)	2	1,834	1	79	106
Drugs and sundries (specialties)	4				
Electrical goods	10	1,544	5	94	163
Farm products - consumer goods	31	5,793	28	437	610
Farm supplies	3	223	2	7	10
Groceries (full line)	5	6,064	--	259	329
Groceries (specialty lines)	39	3,406	38	180	239
Hardware	3	1,645	1	107	186
Lumber and construction materials	10	593	9	46	70
Machinery, equipment and supplies	15	823	9	79	121
Paper and its products	4	357	4	21	30
Waste materials	8	124	9	16	10
All other 4/	18	1,787	15	98	124
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	30	4,926	2	207	344
Automotive	4	215	--	18	21
Groceries (specialty lines)	9	3,096	--	77	123
Machinery, equipment and supplies	6	269	--	28	56
All other 5/	11	1,346	2	84	144
BULK TANK STATIONS					
Petroleum and its products 3/	20	4,781	2	1/ 169	1/ 292
AGENTS AND BROKERS	22	1,264	24	21	22
Automotive	6	46	6	3	3
Farm products - consumer goods	3	399	4	4	4
Groceries (specialty lines)	5	666	5	6	10
Machinery, equipment and supplies	5	113	6	6	4
All other 6/	3	40	3	2	1
ASSEMBLERS	4	3,494	--	19	33
Farm products - consumer goods	4	3,494	--	19	33

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR SAN ANTONIO, TEXAS

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in amusement and sporting goods; 1 in electrical goods; 2 in groceries and foods (specialty lines); 1 in lumber and construction materials; 2 in machinery, equipment and supplies; 2 in paper and its products; 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).
3/ Includes 3 commission bulk tank stations with sales amounting to $807,000.
4/ Includes 1 establishment dealing in farm products-raw materials; 1 in farm products-consumer goods; and 2 in groceries and foods (specialty lines).
5/ Includes 2 establishments dealing in farm supplies; 2 in petroleum and its products; 2 in tobacco and its products (except leaf); and 6 in all other products.
6/ Includes 1 establishment dealing in amusement and sporting goods; 1 in beer, wines and liquors; 1 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 1 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; and 3 in all other products.
7/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive; 1 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 2 in metals and metal work (except scrap); 1 in paper and its products; and 3 in plumbing and heating equipment and supplies.

FOOTNOTES FOR SAN DIEGO, CALIFORNIA

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 establishments dealing in groceries and foods (specialty lines); 1 in lumber and construction materials; 1 in machinery, equipment and supplies; and 1 in all other products.
3/ Includes 1 commission bulk tank station.
4/ Includes 1 establishment dealing in dry goods (specialty lines); 1 in farm products-raw materials; 2 in furniture and house furnishings; 1 in general merchandise; 2 in jewelry and optical goods; 2 in metals and metal work (except scrap); 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 5 in all other products.
5/ Includes 2 establishments dealing in amusement and sporting goods; 1 in beer, wines and liquors; 2 in chemicals and paints; 1 in jewelry and optical goods; 1 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.
6/ Includes 1 establishment dealing in chemicals and paints; 1 in electrical goods; and 1 in farm supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SAN FRANCISCO, CALIFORNIA	2,942	$1,149,864	2,307	29,363 1/	$53,357 1/
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,730	462,921	1,664	17,239	29,913
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	388	305,581	18	7,348	14,880
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	138	137,146	5	1,137	2,678
BULK TANK STATIONS (PETROLEUM) 2/	20	17,699	--	1/ 601	1/ 1,138
AGENTS AND BROKERS	638	186,871	566	1,826	3,471
ASSEMBLERS	28	39,646	54	1,212	1,277
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	1,730	462,921	1,664	17,239	29,913
Amusement and sporting goods	36	3,174	23	235	381
Automotive	81	29,518	58	1,161	2,061
Beer, wines and liquors	108	16,269	82	680	1,037
Chemicals and paints	32	4,976	27	251	445
Coal and coke	7	696	7	72	93
Drugs (full line)	4	10,770	--	474	695
Drugs and sundries (specialties)	36	3,032	28	114	173
Dry goods (full line)	3	13,271	55	607	1,086
Dry goods (specialty lines)	60				
Electrical goods	61	18,896	30	886	1,615
Farm products - raw materials	42	38,836	33	300	718
Farm products - consumer goods	123	39,354	150	1,477	2,585
Farm supplies	16	11,522	11	418	688
Furniture and house furnishings	61	7,114	56	466	710
General merchandise	10	27,479	3	546	892
Groceries (full line)	28	22,997	40	707	1,406
Groceries (specialty lines)	233	77,522	378	2,610	4,836
Hardware	28	11,001	20	864	1,268
Jewelry and optical goods	54	6,640	50	417	735
Lumber and construction materials	51	15,328	30	559	1,178
Machinery, equipment and supplies	190	25,069	106	1,693	2,885
Metals and metal work (exc. scrap)	24	4,064	14	205	410
Paper and its products	36	6,515	24	576	1,058
Petroleum and its products	7	189	7	28	40
Plumbing and heating	27	4,692	18	330	569
Tobacco products (except leaf)	18	38,491	15	265	508
Waste materials	46	4,318	46	280	308
All other 3/	308	21,088	353	1,018	1,533
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	388	305,581	18	7,348	14,880
Amusement and sporting goods	11	6,764	--	273	424
Automotive	23	12,787	--	487	926
Beer, wines and liquors	17	17,471	--	412	935
Chemicals and paints	19	9,603	--	499	1,042
Clothing and furnishings	37	15,178	6	505	1,157
Drugs and sundries (specialties)	19	6,712	--	314	793
Dry goods (specialty lines)	14	5,113	2	151	304
Electrical goods	17	9,941	3	326	748
Groceries (specialty lines)	40	113,206	2	1,362	2,634
Jewelry and optical goods	10	2,442	--	125	308
SAN FRANCISCO (continued)					
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) (continued)					
Lumber and construction materials	9	$2,026	--	121	$216
Machinery, equipment and supplies	99	17,836	--	1,248	2,406
Metals and metal work (exc. scrap)	15	29,255	--	514	1,024
Paper and its products	14	6,696	--	325	635
Plumbing and heating	11	2,627	2	150	235
All other 4/	33	47,924	3	536	1,093
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	138	137,146	5	1,137	2,678
Amusement and sporting goods	4	3,394	--	129	223
Chemicals and paints	6	6,972	--	65	156
Clothing and furnishings	7	1,659	1	7	34
Dry goods (specialty lines)	6	1,603	1	17	33
Electrical goods	6	727	--	25	49
Furniture and house furnishings	8	2,841	1	31	95
Groceries (specialty lines)	7	31,506	--	212	396
Machinery, equipment and supplies	29	42,365	--	151	452
Metals and metal work (exc. scrap)	14	18,865	--	142	383
Paper and its products	13	15,691	--	72	250
Plumbing and heating	5	175	--	9	18
All other 5/	33	11,348	2	277	589
BULK TANK STATIONS					
Petroleum and its products 2/	20	17,699	--	1/ 601	1/ 1,138
AGENTS AND BROKERS	638	186,871	566	1,826	3,471
Amusement and sporting goods	13	2,029	16	19	23
Automotive	20	2,087	18	49	95
Chemicals and paints	14	3,264	12	25	54
Drugs and sundries (specialties)	10	2,218	8	73	82
Dry goods (specialty lines)	37	10,803	35	64	112
Electrical goods	40	2,677	32	105	147
Farm products - raw materials	20	12,715	18	36	87
Farm products - consumer goods	29	9,522	37	225	405
Farm supplies	8	2,485	7	33	65
Furniture and house furnishings	29	7,207	27	99	215
General merchandise	4	1,651	5	17	43
Groceries (specialty lines)	89	85,163	68	438	961
Hardware	28	2,420	21	53	80
Jewelry and optical goods	21	1,175	21	21	46
Lumber and construction materials	28	6,981	23	92	189
Machinery, equipment and supplies	97	7,596	80	204	387
Metals and metal work (exc. scrap)	10	1,626	8	24	39
Paper and its products	12	2,548	10	58	119
Petroleum and its products	4	4,513	2	28	54
Plumbing and heating	22	1,423	21	43	71
All other 6/	103	16,768	97	120	197
ASSEMBLERS	28	39,646	54	1,212	1,277
Farm products - consumer goods	20	22,781	47	1,131	1,114
Groceries (specialty lines)	4	11,799	1	68	147
All other 7/	4	5,066	6	13	16

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR SAN FRANCISCO, CALIFORNIA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).

2/ Includes 3 commission bulk tank stations with sales amounting to $767,000.

3/ Includes 95 establishments dealing in clothing and furnishings and 213 in all other products.

4/ Includes 2 establishments dealing in farm products - consumer goods; 8 in furniture and house furnishings; 3 in hardware; 2 in petroleum and its products; 5 in tobacco and its products (except leaf); and 13 in all other products.

5/ Includes 1 establishment dealing in automotive products; 2 in beer, wines and liquors; 3 in drugs and drug sundries (specialty lines); 1 in farm products - consumer goods; 2 in jewelry and optical goods; 10 in lumber and construction materials; 2 in petroleum and its products; 1 in tobacco and its products (except leaf); and 11 in all other products.

6/ Includes 7 establishments dealing in beer, wines and liquors; 56 in clothing and furnishings; 1 in coal and coke; 2 in waste materials and 37 in all other products.

7/ Includes 1 establishment dealing in farm products - raw materials and 3 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.--CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SAN JOSE, CALIFORNIA	113	$16,085	67	1/ 869	1/ $1,432
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	71	8,399	60	494	748
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	13	2,291	--	88	145
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	3	193	--	5	9
BULK TANK STATIONS (PETROLEUM) 3/	14	4,106	--	1/ 218	1/ 416
AGENTS AND BROKERS 4/	4	20	4	2	2
ASSEMBLERS 5/	8	1,076	3	82	112
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	71	8,399	60	494	748
Automotive	12	409	14	50	72
Beer, wines and liquors	4	889	5	25	61
Farm products - consumer goods	9	1,943	4	157	237
Groceries (full line)	1	1,035	6	56	77
Groceries (specialty lines)	8				
Lumber and construction materials	5	458	6	33	45
Machinery, equipment and supplies	6	107	6	12	10
Plumbing and heating	4	438	1	25	40
Tobacco products (except leaf)	4	1,932	2	49	89
Waste materials	5	267	5	26	30
All other 6/	13	921	11	61	87
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	13	2,291	--	88	145
Groceries (specialty lines)	5	1,570	--	36	69
All other 7/	8	721	--	52	76
BULK TANK STATION 3/					
Petroleum and its products	14	4,106	--	1/ 218	1/ 416
SAVANNAH, GEORGIA	175	61,810	79	1/1,340	1/1,898
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	120	30,660	66	925	1,290
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	20	5,282	--	1/ 213	1/ 273
BULK TANK STATIONS (PETROLEUM) 2/	9	1,625	--	1/ 59	1/ 73
AGENTS AND BROKERS	24	24,160	11	141	260
ALL OTHER	2	83	2	2	2
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	120	30,660	66	925	1,290
Beer, wines and liquors	4	522	3	21	22
Chemicals and paints	6	9,278	--	91	188
Clothing and furnishings	11	728	6	47	70
Farm products - consumer goods	19	880	5	61	53
Farm supplies	3	420	3	19	20
Groceries (full line)	6	1,881	3	58	72
Groceries (specialty lines)	23	2,718	14	144	148

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SAVANNAH (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Lumber and construction materials	6	$1,087	4	47	$47
Machinery, equipment and supplies	7	745	3	55	112
Metals and metal work (exc. scrap)	3	438	2	19	27
Paper and its products	5	284	5	21	30
Tobacco products (except leaf)	3	962	1	26	40
Waste materials	4	315	5	64	38
All other 3/	20	10,402	12	252	423
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	20	5,282	--	213	273
Groceries (specialty lines)	10	4,339	--	136	178
All other 4/	10	943	--	77	95
BULK TANK STATIONS 2/					
Petroleum and its products	9	1,625	--	1/ 59	1/ 73
AGENTS AND BROKERS	24	24,160	11	141	260
Chemicals and paints	6	4,840	1	40	124
Farm products - raw materials	5	2,609	3	25	32
Groceries (specialty lines)	6	15,283	3	32	47
All other 5/	7	1,428	4	44	57
SCHENECTADY, NEW YORK	88	17,570	47	1/ 648	1/ 947
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	63	10,439	44	434	609
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	3,614	3	129	185
BULK TANK STATIONS (PETROLEUM) 2/	6	1,773	--	1/ 54	1/ 84
ALL OTHER 3/	5	1,744	--	31	69
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	63	10,439	44	434	609
Automotive	4	161	2	16	25
Farm products - consumer goods	8	2,158	7	81	111
Groceries (full line)	3	3,157	1	59	110
Groceries (specialty lines)	13	686	11	40	51
Machinery, equipment and supplies	5	223	3	20	34
Paper and its products	4	155	4	11	12
Tobacco products (except leaf)	3	1,010	2	18	23
Waste materials	6	470	4	35	42
All other 4/	17	2,419	10	154	201
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	14	3,614	3	129	185
Beer, wines and liquors	5	621	--	42	58
Groceries (specialty lines)	5	2,781	3	66	94
All other 5/	4	212	--	21	33
BULK TANK STATIONS 2/					
Petroleum and its products	6	1,773	--	1/ 54	1/ 84

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR SAN JOSE, CALIFORNIA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in lumber and construction materials; 1 in machinery, equipment and supplies; and 1 in all other products. 3/ Includes 1 commission bulk tank station.
4/ Includes 3 establishments dealing in automotive products and 1 in all other products.
5/ Includes 6 establishments dealing in farm products - consumer goods; 1 in farm supplies; and 1 in groceries and foods (specialty lines).
6/ Includes 1 establishment dealing in electrical goods; 1 in farm supplies; 2 in furniture and house furnishings; 1 in general merchandise; 1 in hardware; 2 in paper and its products; 1 in petroleum and its products; and 4 in all other products.
7/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals and paints; 1 in jewelry and optical goods; 2 in machinery, equipment and supplies; 1 in paper and its products; and 1 in petroleum and its products.

FOOTNOTES FOR SAVANNAH, GEORGIA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 3 commission bulk tank stations with sales of $797,000.
3/ Includes 2 establishments dealing in automotive products; 3 in drugs (full line); 2 in dry goods (full line); 3 in electrical goods; 2 in farm products - raw materials; 1 in hardware; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 4 in all other products.
4/ Includes 1 establishment dealing in automotive products; 1 in beer, wines and liquors; 1 in electrical goods; 1 in farm products - consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and construction materials; 2 in machinery, equipment and supplies; and 1 in all other products.
5/ Includes 1 establishment dealing in clothing and furnishings; 1 in farm products - consumer goods; 2 in farm supplies; 1 in lumber and construction materials; 1 in metals and metal work (except scrap), and 1 in all other products.

FOOTNOTES FOR SCHENECTADY, NEW YORK.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 1 commission bulk tank station.
3/ Includes 4 manufacturers' sales offices (without stocks), 2 dealing in electrical goods; 1 in groceries and foods (specialty lines); and 1 in plumbing and heating equipment and supplies; and 1 agent and broker dealing in farm supplies.
4/ Includes 2 establishments dealing in beer, wines and liquors; 1 in clothing and furnishings; 1 in coal and coke, 1 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 2 in electrical goods; 1 in furniture and house furnishings; 1 in hardware; 2 in lumber and construction materials; 2 in plumbing and heating equipment and supplies; and 3 in all other products.
5/ Includes 1 establishment dealing in automotive products; 1 in drugs and drug sundries (specialty lines), 1 in jewelry and optical goods; and 1 in machinery, equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SCRANTON, PENNSYLVANIA	256	$47,771	167	1,952	$2,979
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	199	25,610	157	1,309	1,928
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	30	13,538	--	470	773
BULK TANK STATIONS (PETROLEUM)	12	2,815	--	123	193
AGENTS AND BROKERS	11	4,522	10	35	61
ALL OTHER 1/	4	1,286	--	15	24
KIND OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	199	25,610	157	1,309	1,928
Amusement and sporting goods	3	140	2	10	11
Automotive	5	363	3	51	82
Beer, wines and liquors	7	722	2	47	64
Clothing and furnishings	11	889	9	37	48
Dry goods (full line)	5	723	3	28	49
Dry goods (specialty lines)	3	105	3	13	12
Electrical goods	7	1,121	1	97	173
Farm products-consumer goods	34	6,974	36	214	270
Furniture and house furnishings	6	272	5	11	16
Groceries (full line)	9	3,246	6	111	154
Groceries (specialty lines)	31	3,865	29	170	270
Hardware	4	341	1	21	44
Jewelry and optical goods	5	178	7	27	29
Lumber and construction materials	8	928	2	64	101
Machinery, equipment and supplies	18	963	16	115	181
Paper and its products	3	780	1	43	76
Plumbing and heating	4	451	--	40	81
Tobacco products (except leaf)	6	1,800	5	46	83
Waste materials	13	148	16	40	24
All other 2/	17	1,601	10	124	160
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	30	13,538	--	470	773
Groceries (specialty lines)	14	9,434	--	287	436
Machinery, equipment and supplies	9	1,110	--	71	137
All other 3/	7	2,994	--	112	200
BULK TANK STATIONS					
Petroleum and its products	12	2,815	--	123	193
AGENTS AND BROKERS	11	4,522	10	35	61
Groceries (specialty lines)	3	621	4	5	5
All other 4/	8	3,901	6	30	56
SEATTLE, WASHINGTON	1,276	329,668	540	10,969	18,381
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	764	136,824	373	6,805	10,469
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	161	65,494	--	2,229	4,256
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	43	21,837	--	254	535
BULK TANK STATIONS (PETROLEUM)	23	20,582	1	785	1,339
AGENTS AND BROKERS	278	81,444	166	691	1,499
ASSEMBLERS	7	3,487	--	205	283
SEATTLE (continued)					
KIND OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	764	$136,824	373	6,805	$10,469
Amusement and sporting goods	23	1,659	9	103	172
Automotive	57	6,216	21	499	825
Beer, wines and liquors	22	3,796	10	126	198
Chemicals and paints	13	517	8	51	76
Clothing and furnishings	35	2,703	25	150	227
Drugs (full line)	3	} 4,216	6	253	325
Drugs and sundries (specialties)	11				
Dry goods (specialty lines)	15	1,307	8	58	94
Electrical goods	33	6,204	12	384	510
Farm products-raw materials	15	8,534	7	176	199
Farm products-consumer goods	83	18,890	47	973	1,501
Farm supplies	9	2,730	1	69	92
Furniture and house furnishings	19	2,724	6	178	238
Groceries (full line)	26	16,047	1	520	858
Groceries (specialty lines)	120	17,006	96	748	1,167
Hardware	7	5,013	--	377	550
Jewelry and optical goods	17	1,517	9	125	184
Lumber and construction materials	32	9,697	9	343	577
Machinery, equipment and supplies	115	11,711	42	798	1,297
Metals and metal work (exc. scrap)	10	1,903	--	129	234
Paper and its products	22	2,306	8	152	285
Petroleum and its products	3	18	3	4	3
Plumbing and heating	12	1,528	6	108	204
Tobacco products (except leaf)	6	4,312	1	75	143
Waste materials	21	3,192	17	139	190
All other 1/	35	2,878	21	267	320
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	161	65,494	--	2,229	4,256
Automotive	14	12,988	--	384	738
Chemicals and paints	13	4,824	--	220	439
Clothing and furnishings	5	702	--	21	30
Drugs and sundries (specialties)	5	1,153	--	54	157
Groceries (specialty lines)	32	22,899	--	551	1,033
Machinery, equipment and supplies	35	3,966	--	353	634
Metals and metal work (exc. scrap)	9	4,842	--	95	166
All other 2/	48	14,120	--	551	1,059
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	43	21,837	--	254	535
Machinery, equipment and supplies	11	4,348	--	40	94
All other 3/	32	17,489	--	214	441
BULK TANK STATIONS					
Petroleum and its products	23	20,582	1	785	1,339
AGENTS AND BROKERS	278	81,444	166	691	1,499
Farm products-raw materials	11	9,200	5	37	84
Farm products-consumer goods	13	7,300	1	102	256
Furniture and house furnishings	8	1,192	6	12	16
Groceries (specialty lines)	62	35,622	30	200	472
Hardware	11	614	5	12	13
Jewelry and optical goods	4	46	3	2	1
Lumber and construction materials	25	17,857	9	137	327
Machinery, equipment and supplies	36	1,849	25	74	122
Metals and metal work (exc. scrap)	8	557	6	6	15
Plumbing and heating	9	924	6	15	28
All other 4/	91	6,283	70	94	165
ASSEMBLERS	7	3,487	--	205	283
Farm products-consumer goods	4	2,576	--	174	232
All other 5/	3	911	--	31	51

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR SCRANTON, PENNSYLVANIA

1/ Includes 1 manufacturers' sales office (without stocks) dealing in furniture and house furnishings; and 3 assemblers, 2 dealing in farm products-consumer goods and 1 in all other products.

2/ Includes 2 establishments dealing in chemicals and paints; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in farm products-raw materials; 3 in general merchandise; 1 in metals and metal work (except scrap); and 8 in all other products.

3/ Includes 1 establishment dealing in automotive products; 1 in beer, wines and liquors; 1 in chemicals and paints; 1 in drugs and drug sundries; 1 in furniture and house furnishings; 1 in lumber and construction materials; and 1 in plumbing and heating equipment and supplies.

4/ Includes 2 establishments dealing in coal and coke; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 1 in farm products-consumer goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); and 1 in plumbing and heating equipment and supplies.

FOOTNOTES FOR SEATTLE, WASHINGTON

1/ Includes 5 establishments dealing in coal and coke and 30 in all other products.

2/ Includes 6 establishments dealing in amusement and sporting goods; 3 in beer, wines and liquors; 2 in dry goods (specialty lines); 8 in electrical goods; 1 in farm products-consumer goods; 1 in farm supplies; 5 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 3 in lumber and construction materials; 5 in paper and its products; 2 in petroleum and its products; 3 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 5 in all other products.

3/ Includes 3 establishments dealing in amusement and sporting goods; 1 in chemicals and paints; 1 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 1 in electrical goods; 1 in furniture and house furnishings; 4 in groceries and foods (specialty lines); 1 in hardware; 3 in lumber and construction materials; 4 in metals and metal work (except scrap); 4 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 6 in all other products.

4/ Includes 2 establishments dealing in amusement and sporting goods; 18 in automotive; 1 in beer, wines and liquors; 6 in chemicals and paints; 9 in clothing and furnishings; 2 in coal and coke; 1 in drugs and drug sundries (specialty lines); 11 in dry goods (specialty lines); 22 in electrical goods; 5 in farm supplies; 5 in paper and its products; 1 in petroleum and its products; and 8 in all other products.

5/ Includes 2 establishments dealing in groceries and foods (specialty lines) and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SHREVEPORT, LOUISIANA	153	$40,769	52	1/ 1,590	1/ $2,818
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	96	26,159	32	1,178	1,637
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	25	6,841	--	317	438
BULK TANK STATIONS (PETROLEUM) 2/	11	1,152	3	1/ 52	1/ 67
AGENTS AND BROKERS	17	3,721	16	28	42
ALL OTHER 3/	4	2,896	1	15	34
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	96	26,159	32	1,178	1,637
Automotive	8	1,904	4	106	172
Beer, wines and liquors	5	2,828	2	85	118
Farm products - raw materials	4	3,729	4	28	32
Farm products - consumer goods	4	1,273	1	94	108
Farm supplies	3	925	--	30	40
Groceries (full line)	4	2,931	--	129	173
Groceries (specialty lines)	13	797	6	73	67
Lumber and construction materials	4	1,104	--	26	32
Machinery, equipment and supplies	21	3,889	7	209	282
Paper and its products	3	569	--	59	96
Plumbing and heating	3	783	--	37	68
Tobacco products (except leaf)	3	958	--	33	42
Waste materials	3	220	4	47	24
All other 4/	18	4,247	4	222	383
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	25	6,841	--	317	438
Groceries (specialty lines)	10	4,782	--	172	237
Machinery, equipment and supplies	9	538	--	46	73
All other 5/	6	1,521	--	99	128
BULK TANK STATIONS					
Petroleum and its products 2/	11	1,152	3	1/ 52	1/ 67
AGENTS AND BROKERS	17	3,721	16	28	42
Farm products - raw materials	3	1,104	4	3	4
Groceries (specialty lines)	3	995	2	3	5
All other 6/	11	1,622	10	22	33
SIOUX CITY, IOWA	218	111,296	124	1/2,162	1/3,253
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	98	22,059	55	1,313	1,868
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	26	9,203	--	308	500
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	2				
BULK TANK STATIONS (PETROLEUM) 2/	13	2,083	1	1/ 107	1/ 178
AGENTS AND BROKERS	70	72,153	67	366	623
ASSEMBLERS	9	5,798	1	68	84
SIOUX CITY (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	98	$22,059	55	1,313	$1,868
Automotive	12	665	8	82	83
Chemicals and paints	4	941	2	79	138
Clothing and furnishings	3	92	3	10	11
Electrical goods	5	1,504	2	80	146
Farm products - raw materials	3	1,728	2	23	48
Farm products - consumer goods	18	4,251	17	229	316
Farm supplies	8	2,983	--	243	325
Groceries (full line)	2	4,426	10	159	229
Groceries (specialty lines)	13				
Machinery, equipment and supplies	9	859	3	82	151
Paper and its products	3	407	2	32	52
Waste materials	4	181	4	33	17
All other 3/	14	4,022	2	261	352
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	28	9,203	--	308	500
Groceries (specialty lines)	11	4,676	--	106	161
Machinery, equipment and supplies	6	2,244	--	131	213
All other 4/	11	2,283	--	71	126
BULK TANK STATIONS					
Petroleum and its products 2/	13	2,083	1	1/ 107	1/ 178
AGENTS AND BROKERS	70	72,153	67	366	623
Farm products - raw materials	60	67,614	65	332	560
Groceries (specialty lines)	4	3,556	--	12	32
All other 5/	6	983	2	22	31
ASSEMBLERS	9	5,798	1	68	84
Farm products - raw materials	4	4,574	--	28	57
All other 6/	5	1,224	1	40	27
SOMERVILLE, MASSACHUSETTS	54	14,739	27	811	1,291
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	46	11,297	25	703	1,161
BULK TANK STATIONS (PETROLEUM)	3	732	1	69	60
ALL OTHER 1/	5	2,710	1	39	70
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	46	11,297	25	703	1,161
Automotive	6	221	2	29	33
Farm products - consumer goods	8	4,324	4	284	522
Groceries (full line)	2	3,685	4	187	333
Groceries (specialty lines)	4				
Lumber and construction materials	3	283	2	15	21
Machinery, equipment and supplies	5	156	2	29	22
Waste materials	5	114	5	18	18
All other 2/	13	2,514	6	141	212
BULK TANK STATIONS					
Petrolsum and its products	3	732	1	69	60

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR SHREVEPORT, LOUISIANA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 3 manufacturers' sales offices (without stocks), 1 dealing in chemicals and paints; 1 in lumber and construction materials; and 1 in tobacco and its products (except leaf); and 1 assembler dealing in farm products - raw materials.
4/ Includes 1 establishment dealing in chemicals and paints; 1 in clothing and furnishings; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in dry goods (full line); 3 in electrical goods; 1 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 2 in petroleum and its products; and 4 in all other products.
5/ Includes 1 establishment dealing in automotive products; 1 in chemicals and paints; 1 in electrical goods; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); and 1 in plumbing and heating equipment and supplies.
6/ Includes 1 establishment dealing in chemicals and paints; 1 in farm products - consumer goods; 1 in lumber and construction materials; 4 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; and 1 in all other products.

FOOTNOTES FOR SIOUX CITY, IOWA.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 1 commission bulk tank station.
3/ Includes 2 establishments dealing in amusement and sporting goods; 2 in beer, wines and liquors; 1 in drugs (full line); 1 in dry goods (full line); 1 in furniture and house furnishings; 1 in hardware; 2 in jewelry and optical goods; 2 in plumbing and heating equipment and supplies; and 2 in all other products.
4/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive; 2 in beer, wines and liquors; 1 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in lumber and construction materials; 1 in tobacco and its products (except leaf); and 2 manufacturers' sales offices (without stocks), 1 dealing in chemicals and paints and 1 in tobacco and its products (except leaf).
5/ Includes 1 establishment dealing in electrical goods; 2 in farm products - consumer goods; 1 in lumber and construction materials; and 2 in machinery, equipment and supplies.
6/ Includes 3 establishments dealing in farm products - consumer goods; 1 in farm supplies; and 1 in groceries and foods (specialty lines).

FOOTNOTES FOR SOMERVILLE, MASSACHUSETTS.
1/ Includes 1 manufacturer's sales branch (with stocks), dealing in plumbing and heating equipment and supplies; 1 agent and broker, dealing in machinery, equipment and supplies; and 3 assemblers, 2 dealing in farm products - consumer goods and 1 in all other products.
2/ Includes 1 establishment dealing in beer, wines and liquors; 1 in chemicals and paints; 1 in coal and coke; 1 in furniture and house furnishings; 1 in hardware; 1 in metals and metal work (except scrap); 1 in paper and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 3 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SOUTH BEND, INDIANA	140	$28,550	84	1,135	$1,789
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	102	21,281	72	796	1,227
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	21	4,631	--	247	399
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	1				
BULK TANK STATIONS (PETROLEUM)	7	1,892	4	82	153
AGENTS AND BROKERS 1/	9	746	8	10	10
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	102	21,281	72	796	1,227
Automotive	15	8,473	5	125	187
Chemicals and paints	3	165	1	30	44
Electrical goods	8	1,360	6	63	111
Farm products - consumer goods	15	1,683	17	78	91
Groceries (full line)	4	3,322	--	116	214
Groceries (specialty lines)	17	428	20	33	64
Lumber and construction materials	7	1,392	1	109	177
Machinery, equipment and supplies	7	213	3	34	36
Plumbing and heating	3	704	--	45	79
Tobacco products (except leaf)	5	994	5	6	6
Waste materials	6	665	4	50	75
All other 2/	14	1,882	10	89	143
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	22	4,631	--	247	399
Groceries (specialty lines)	9	2,181	--	93	142
Machinery, equipment and supplies	7	1,689	--	88	159
All other 3/	6	761	--	66	98
BULK TANK STATIONS					
Petroleum and its products	7	1,892	4	82	153
SPOKANE, WASHINGTON	272	67,435	124	2,855	4,282
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	175	37,037	90	2,100	3,018
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	33	11,625	--	480	800
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	7	1,914	--	26	54
BULK TANK STATIONS (PETROLEUM)	14	4,522	--	151	273
AGENTS AND BROKERS	40	11,978	31	86	123
ASSEMBLERS 2/	5	559	5	12	14
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	175	37,037	90	2,100	3,018
Amusement and sporting goods	5	399	4	32	48
Automotive	24	3,795	14	264	388
Electrical goods	12	2,111	3	163	230
Farm products - raw materials	4	1,959	--	57	76
Farm products - consumer goods	24	3,812	17	159	179
Groceries (full line)	6	4,654	1	110	143
Groceries (specialty lines)	17	2,179	12	110	165
Hardware	3	3,717	--	228	347

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SPOKANE (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Lumber and construction materials	10	$896	12	13	$20
Machinery, equipment and supplies	22	2,021	9	146	247
Metals and metal work (exc. scrap)	3	742	1	108	160
Plumbing and heating	3	467	1	32	40
Waste materials	5	315	5	29	37
All other 3/	35	9,990	11	669	938
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	33	11,625	--	480	800
Groceries (specialty lines)	8	5,220	--	150	248
Machinery, equipment and supplies	10	1,579	--	95	177
All other 4/	15	4,826	--	235	375
BULK TANK STATIONS					
Petroleum and its products	14	4,522	--	151	273
AGENTS AND BROKERS	40	11,978	31	86	123
Farm products - raw materials	9	7,868	12	21	28
Farm products - consumer goods	6	722	4	29	28
Groceries (specialty lines)	7	2,680	2	15	34
Plumbing and heating	3	184	1	9	16
All other 5/	15	524	12	12	17
SPRINGFIELD, ILLINOIS	118	22,522	70	891	1,299
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	76	9,999	59	578	760
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	16	5,442	--	185	322
BULK TANK STATIONS (PETROLEUM)	14	1,686	1	84	140
AGENTS AND BROKERS 1/	8	3,125	8	29	53
ALL OTHER 2/	4	2,270	2	15	24
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	76	9,999	59	578	760
Automotive	12	686	11	79	113
Beer, wines and liquors	10	1,118	11	59	76
Farm products - consumer goods	8	819	6	79	86
Groceries (full line)	6	1,879	--	48	66
Groceries (specialty lines)	9	566	9	21	17
Machinery, equipment and supplies	5	136	6	21	16
Tobacco products (except leaf)	3	1,400	3	31	50
Waste materials	4	110	3	22	11
All other 3/	19	5,285	10	218	325
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	16	5,442	--	185	322
Groceries (specialty lines)	8	2,496	--	71	108
All other 4/	8	2,946	--	114	214
BULK TANK STATIONS					
Petroleum and its products	14	1,686	1	84	140

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR SOUTH BEND, INDIANA.
1/ Includes 1 establishment dealing in chemicals and paints; 1 in coal and coke; 1 in electrical goods; 1 in groceries and foods (specialty lines); 1 in hardware; 2 in lumber and construction materials; and 2 in machinery, equipment and supplies.
2/ Includes 1 establishment dealing in amusement and sporting goods; 2 in beer, wines and liquors; 2 in clothing and furnishings; 1 in drugs and drug sundries (specialty lines); 1 in general merchandise; 1 in metals and metal work (except scrap); 1 in paper and its products; and 5 in all other products.
3/ Includes 5 manufacturers' sales branches (with stocks), 1 dealing in automotive products; 1 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in lumber and construction materials; and 1 in plumbing and heating equipment and supplies; and 1 manufacturer's sales office (without stocks) dealing in machinery, equipment and supplies.

FOOTNOTES FOR SPOKANE, WASHINGTON.
1/ Includes 1 establishment dealing in electrical goods; 1 in groceries and foods (specialty lines); 3 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); and 1 in tobacco and its products (except leaf).
2/ Includes 3 establishments dealing in farm products - raw materials and 2 in farm products - consumer goods.
3/ Includes 1 establishment dealing in beer, wines and liquors; 4 in chemicals and paints; 3 in clothing and furnishings; 1 in coal and coke; 3 in drugs (full line); 2 in dry goods (full line); 2 in farm supplies; 2 in furniture and house furnishings; 1 in general merchandise; 4 in jewelry and optical goods; 2 in paper and its products; 1 in petroleum and its products; 2 in tobacco and its products (except leaf); and 7 in all other products.
4/ Includes 1 establishment dealing in amusement and sporting goods; 5 in automotive; 1 in beer, wines and liquors; 2 in chemicals and paints; 1 in electrical goods; 1 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 1 in paper and its products; and 1 in plumbing and heating equipment and supplies.
5/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive; 1 in chemicals and paints; 1 in clothing and furnishings; 1 in dry goods (specialty lines); 1 in electrical goods; 2 in lumber and construction materials; 4 in machinery, equipment and supplies; 1 in paper and its products; and 2 in all other products.

FOOTNOTES FOR SPRINGFIELD, ILLINOIS.
1/ Includes 1 establishment dealing in coal and coke; 1 in dry goods (full line); 2 in farm products - raw materials; 1 in farm products - consumer goods; 1 in groceries and foods (specialty lines); 1 in machinery, equipment and supplies; and 1 in all other products.
2/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in machinery, equipment and supplies and 1 in tobacco and its products (except leaf); and 2 assemblers dealing in farm products - raw materials.
3/ Includes 2 establishments dealing in amusement and sporting goods; 1 in chemicals and paints; 3 in electrical goods; 1 in farm products - raw materials; 2 in farm supplies; 1 in general merchandise; 2 in jewelry and optical goods; 1 in lumber and construction materials; 2 in plumbing and heating equipment and supplies; and 4 in all other products.
4/ Includes 1 establishment dealing in automotive products; 1 in farm products - consumer goods; 3 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SPRINGFIELD, MASSACHUSETTS	268	$63,627	111	1/ 2,687	1/ $4,135
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	203	36,026	108	1,816	2,708
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	33	12,579	--	412	660
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	4	3,713	--	23	59
BULK TANK STATIONS (PETROLEUM) 3/	11	6,867	--	1/ 328	1/ 548
AGENTS AND BROKERS	14	3,253	8	58	94
ASSEMBLERS	3	1,189	1	50	66
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	203	36,026	102	1,816	2,708
Automotive	16	3,609	6	195	297
Beer, wines and liquors	5	1,794	3	70	107
Chemicals and paints	5	259	1	26	38
Clothing and furnishings	5	216	3	17	19
Drugs (full line)	2	1,359	1	57	97
Drugs and sundries (specialties)	1				
Dry goods (full line)	2	393	3	21	37
Dry goods (specialty lines)	2				
Electrical goods	17	2,783	9	135	253
Farm products - consumer goods	28	4,864	19	175	241
Furniture and house furnishings	4	452	3	13	14
Groceries (full line)	6	2,401	2	74	125
Groceries (specialty lines)	33	5,453	18	252	356
Lumber and construction materials	5	1,710	1	70	112
Machinery, equipment and supplies	21	1,354	10	155	220
Paper and its products	14	1,649	5	143	224
Plumbing and heating	4	491	1	40	71
Tobacco products (except leaf)	5	3,826	1	67	95
Waste materials	10	632	6	84	83
All other 4/	18	2,781	10	222	319
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	33	12,579	--	412	660
Automotive	4	848	--	62	101
Groceries (specialty lines)	10	9,062	--	201	312
Machinery, equipment and supplies	6	464	--	61	107
All other 5/	13	2,205	--	88	140
BULK TANK STATIONS					
Petroleum and its products 3/	11	6,867	--	1/ 328	1/ 548
AGENTS AND BROKERS	14	3,253	8	58	94
Groceries (specialty lines)	3	269	1	2	7
Machinery, equipment and supplies	4	77	2	7	11
All other 6/	7	2,907	5	49	76
ASSEMBLERS	3	1,189	1	50	66
Farm products - consumer goods	3	1,189	1	50	66
SPRINGFIELD, MISSOURI	159	27,394	102	1/ 1,141	1/ 1,530
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	100	14,969	65	848	1,114
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	1,560	--	1/ 81	1/ 117
BULK TANK STATIONS (PETROLEUM) 2/	21	2,987	4	1/ 141	1/ 216
AGENTS AND BROKERS	22	5,646	29	56	56
ALL OTHER 3/	7	2,232	4	15	27
SPRINGFIELD (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	100	$14,969	65	848	$1,114
Automotive	10	2,191	7	142	177
Beer, wines and liquors	4	570	2	28	41
Drugs (full line)	2	307	--	16	24
Drugs and sundries (specialties)	1				
Farm products - consumer goods	17	1,601	14	88	90
Farm supplies	10	1,893	9	88	86
Furniture and house furnishings	3	10	3	2	2
Groceries (full line)	4	2,327	--	88	99
Groceries (specialty lines)	16	1,674	12	98	147
Lumber and construction materials	3	363	--	33	49
Machinery, equipment and supplies	9	439	8	39	52
All other 4/	21	3,594	10	226	347
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	1,560	--	81	117
Groceries (specialty lines)	5	298	--	25	35
All other 5/	4	1,262	--	56	82
BULK TANK STATIONS					
Petroleum and its products 2/	21	2,987	4	1/ 141	1/ 216
AGENTS AND BROKERS	22	5,646	29	56	56
Farm products - raw materials	7	2,572	15	24	25
Farm products - consumer goods	3	725	3	1	1
Groceries (specialty lines)	3	1,942	3	10	15
All other 6/	9	407	8	21	15
SPRINGFIELD, OHIO	72	8,307	49	1/ 466	1/ 650
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	53	5,779	45	337	449
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	6	744	1	53	82
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 3/	1				
BULK TANK STATIONS (PETROLEUM) 4/	7	1,297	--	1/ 52	1/ 92
ALL OTHER 5/	5	487	3	24	27
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	53	5,779	45	337	449
Automotive	5	97	4	12	16
Beer, wines and liquors	4	430	4	36	58
Farm products - consumer goods	7	167	8	10	10
Groceries (full line)	4	2,759	1	117	166
Groceries (specialty lines)	10	339	11	37	32
Machinery, equipment and supplies	4	282	1	22	36
Tobacco products (except leaf)	3	546	3	11	10
Waste materials	5	298	6	26	31
All other 6/	11	861	7	66	90
BULK TANK STATIONS 4/					
Petroleum and its products	7	1,297	--	1/ 52	1/ 92

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR SPRINGFIELD, MASSACHUSETTS.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in groceries and foods (specialty lines); 2 in machinery, equipment and supplies, and 1 in tobacco and its products (except leaf).
3/ Includes 1 commission bulk tank station.
4/ Includes 2 establishments dealing in amusement and sporting goods; 1 in coal and coke, 2 in farm supplies; 1 in hardware; 2 in jewelry and optical goods; 2 in metals and metal work (except scrap); and 8 in all other products.
5/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 1 in electrical goods; 2 in farm products - consumer goods; 2 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 1 in lumber and construction materials; 2 in metals and metal work (except scrap); and 2 in plumbing and heating equipment and supplies.
6/ Includes 1 establishment dealing in automotive products; 1 in farm products - consumer goods; 2 in lumber and construction materials; 2 in metals and metal work (except scrap); and 1 in all other products.

FOOTNOTES FOR SPRINGFIELD, MISSOURI.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 1 commission bulk tank station.
3/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in machinery, equipment and supplies and 1 in tobacco and its products (except leaf); and 5 assemblers, 1 dealing in farm products - raw materials and 4 in farm products - consumer goods.
4/ Includes 2 establishments dealing in chemicals and paints; 2 in clothing and furnishings; 1 in dry goods (full line); 2 in electrical goods; 2 in hardware; 1 in metals and metal work (except scrap); 1 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); 2 in waste materials; and 4 in all other products.
5/ Includes 1 establishment dealing in jewelry and optical goods and 3 in machinery, equipment and supplies.
6/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive; 1 in chemicals and paints; 1 in farm supplies; 2 in lumber and construction materials; 1 in machinery, equipment and supplies; and 2 in all other products.

FOOTNOTES FOR SPRINGFIELD, OHIO.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 establishment dealing in automotive products; 2 in farm products - consumer goods; 2 in groceries and foods (specialty lines); and 1 in machinery, equipment and supplies.
3/ Includes 1 establishment dealing in machinery, equipment and supplies. 4/ Includes 1 commission bulk tank station.
5/ Includes 3 agents and brokers, 1 dealing in electrical goods; 1 in farm products - consumer goods; and 1 in machinery, equipment and supplies; and 2 assemblers, 1 dealing in farm products - raw materials and 1 in farm products - consumer goods.
6/ Includes 1 establishment dealing in chemicals and paints; 1 in coal and coke; 1 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines), 2 in electrical goods, 1 in jewelry and optical goods; 1 in plumbing and heating equipment and supplies; and 3 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SYRACUSE, NEW YORK	370	$103,770	178	1/ 3,530	1/ $5,956
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	222	36,943	145	1,887	2,972
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	58	33,776	1	1,017	1,762
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	26	10,325	--	135	338
BULK TANK STATIONS (PETROLEUM) 2/	22	7,255	5	1/ 357	1/ 621
AGENTS AND BROKERS	39	14,409	26	122	246
ASSEMBLERS 3/	3	1,062	1	12	19
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	222	36,943	145	1,887	2,972
Amusement and sporting goods	4	160	4	16	22
Automotive	19	3,106	11	204	311
Beer, wines and liquors	6	557	3	45	40
Chemicals and paints	4	492	1	34	74
Clothing and furnishings	4	94	3	13	9
Coal and coke	5	3,723	3	46	118
Electrical goods	11	2,710	2	141	244
Farm products - consumer goods	28	4,560	18	134	196
Furniture and house furnishings	7	709	6	31	39
Groceries (full line)	5	3,961	3	142	218
Groceries (specialty lines)	31	2,802	25	164	208
Hardware	4	909	2	89	135
Jewelry and optical goods	8	548	8	40	77
Lumber and construction materials	5	328	3	33	57
Machinery, equipment and supplies	29	2,947	19	212	351
Paper and its products	8	1,404	5	96	154
Plumbing and heating	9	954	3	97	204
Tobacco products (except leaf)	4	1,950	3	22	32
Waste materials	10	688	8	55	74
All other 4/	21	4,341	15	273	409
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	58	33,776	1	1,017	1,762
Automotive	10	9,658	--	172	336
Chemicals and paints	4	1,040	--	28	71
Electrical goods	4	318	--	22	30
Groceries (specialty lines)	16	15,903	--	313	536
Machinery, equipment and supplies	14	4,963	1	342	581
All other 5/	10	1,894	--	140	208
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	26	10,325	--	135	338
Electrical goods	4	2,088	--	30	83
Machinery, equipment and supplies	5	357	--	11	29
Metals and metal work (exc. scrap)	8	1,744	--	28	63
All other 6/	9	6,136	--	66	163
SYRACUSE (continued)					
BULK TANK STATIONS					
Petroleum and its products 2/	22	$7,255	5	1/ 357	1/ $621
AGENTS AND BROKERS	39	14,409	26	122	246
Coal and coke	3	3,050	--	30	56
Farm products - consumer goods	4	1,047	3	9	15
Groceries (specialty lines)	9	3,467	5	22	53
Machinery, equipment and supplies	14	496	12	13	8
All other 7/	9	6,349	6	48	114
TACOMA, WASHINGTON	200	49,544	93	1,836	3,062
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	140	28,772	88	1,206	2,073
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	21	5,521	--	213	363
BULK TANK STATIONS (PETROLEUM)	17	9,071	--	301	449
AGENTS AND BROKERS	15	3,901	5	47	96
ALL OTHER 1/	7	2,279	--	69	81
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	140	28,772	88	1,206	2,073
Automotive	14	616	8	75	108
Beer, wines and liquors	7	938	6	36	82
Farm products - consumer goods	24	5,099	21	187	284
Groceries (full line)	8	4,246	--	166	319
Groceries (specialty lines)	24	1,591	20	95	148
Hardware	3	1,394	--	93	160
Lumber and construction materials	9	8,404	2	150	348
Machinery, equipment and supplies	14	694	7	56	85
Paper and its products	3	815	1	54	120
Tobacco products (except leaf)	3	1,417	--	26	46
Waste materials	6	280	4	52	54
All other 2/	25	3,278	19	216	319
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	21	5,521	--	213	363
Groceries (specialty lines)	10	4,226	--	110	195
All other 3/	11	1,295	--	103	168
BULK TANK STATIONS					
Petroleum and its products	17	9,071	--	301	449
AGENTS AND BROKERS	15	3,901	5	47	96
Groceries (specialty lines)	3	2,615	--	14	33
Machinery, equipment and supplies	5	107	1	10	15
All other 4/	7	1,179	4	23	48

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR SYRACUSE, NEW YORK.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 3 commission bulk tank stations with sales amounting to $300,000.
3/ Includes 2 establishments dealing in farm products - consumer goods and 1 in all other products.
4/ Includes 2 establishments dealing in drugs (full line); 1 in drugs and drug sundries (specialty lines); 2 in dry goods (full line); 2 in dry goods (specialty lines); 2 in farm products - raw materials; 1 in farm supplies; 1 in general merchandise; 2 in metals and metal work (except scrap); 1 in petroleum and its products; and 7 in all other products.
5/ Includes 1 establishment dealing in beer, wines and liquors; 1 in clothing and furnishings; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in lumber and construction materials; 1 in paper and its products; and 3 in plumbing and heating equipment and supplies.
6/ Includes 1 establishment dealing in furniture and house furnishings; 1 in groceries and foods (specialty lines); 2 in paper and its products; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.
7/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints; 2 in electrical goods; 1 in furniture and house furnishings; 1 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; and 2 in all other products.

FOOTNOTES FOR TACOMA, WASHINGTON.

1/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in machinery, equipment and supplies; and 1 in tobacco and its products (except leaf); and 5 assemblers; 3 dealing in farm products - consumer goods; and 2 in all other products.
2/ Includes 3 establishments dealing in amusement and sporting goods; 1 in clothing and furnishings; 1 in coal and coke; 1 in drugs (full line); 1 in dry goods (full line); 6 in electrical goods; 1 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 3 in plumbing and heating equipment and supplies; and 6 in all other products.
3/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive; 2 in chemicals and paints; 1 in farm supplies; 4 in machinery, equipment and supplies; 1 in plumbing and heating equipment and supplies; and 1 in all other products.
4/ Includes 1 establishment dealing in chemicals and paints; 1 in farm products - raw materials; 2 in lumber and construction materials; 2 in plumbing and heating equipment and supplies; and 1 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
TAMPA, FLORIDA	264	$63,575	125	1/ 2,822	1/ $3,923
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	193	39,256	106	2,169	2,841
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	25	7,616	--	302	438
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	4	3,338	--	13	28
BULK TANK STATIONS (PETROLEUM) 3/	10	2,897	1	1/ 124	1/ 210
AGENTS AND BROKERS	25	3,941	17	69	84
ASSEMBLERS 4/	7	6,527	1	145	322
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	193	39,256	106	2,169	2,841
Amusement and sporting goods	3	119	1	14	16
Automotive	11	2,012	3	106	156
Beer, wines and liquors	11	2,860	1	142	163
Chemicals and paints	5	103	3	14	14
Drugs (full line)	3	2,993	--	158	226
Drugs and sundries (specialties)	1				
Electrical goods	11	1,546	3	101	168
Farm products - raw materials	7	650	7	28	31
Farm products - consumer goods	15	3,038	9	217	234
Farm supplies	7	3,162	7	116	167
Groceries (full line)	12	5,548	7	182	264
Groceries (specialty lines)	39	3,821	34	213	255
Hardware	3	2,049	--	175	300
Lumber and construction materials	14	3,190	2	247	250
Machinery, equipment and supplies	11	985	5	76	103
Paper and its products	8	1,505	4	127	172
Petroleum and its products	5	139	2	26	25
Plumbing and heating	3	475	--	20	36
Waste materials	8	466	8	53	36
All other 5/	16	4,595	10	154	225
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	25	7,616	--	302	438
Groceries (specialty lines)	11	6,523	--	208	297
Machinery, equipment and supplies	5	196	--	22	39
All other 6/	9	897	--	72	102
BULK TANK STATIONS. 3/					
Petroleum and its products	10	2,897	1	1/ 124	1/ 210
AGENTS AND BROKERS	25	3,941	17	69	84
Groceries (specialty lines)	8	2,903	3	42	49
All other 7/	17	1,038	14	27	35
TERRE HAUTE, INDIANA	125	35,420	68	1/1,261	1/1,734
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	81	17,179	58	923	1,155
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	12	2,524	--	120	166
BULK TANK STATIONS (PETROLEUM) 2/	16	2,479	--	1/ 111	1/ 192
AGENTS AND BROKERS	13	12,593	8	77	193
ASSEMBLERS 3/	3	645	2	30	28
TERRE HAUTE (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	81	$17,179	58	923	$1,155
Automotive	8	557	4	61	89
Farm products - consumer goods	14	866	16	68	72
Groceries (full line)	3	8,319	--	397	415
Groceries (specialty lines)	12	585	7	45	51
Lumber and construction materials	3	228	2	23	35
Machinery, equipment and supplies	10	1,000	7	71	103
Waste materials	8	246	6	32	27
All other 4/	23	4,878	16	226	363
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	12	2,524	--	120	166
Groceries (specialty lines)	6	363	--	27	39
All other 5/	6	2,161	--	93	127
BULK TANK STATIONS					
Petroleum and its products 2/	16	2,479	--	1/ 111	1/ 192
AGENTS AND BROKERS	13	12,593	8	77	193
Coal and coke	3	11,306	--	60	169
Machinery, equipment and supplies	3	118	2	4	11
All other 6/	7	1,169	6	13	13
TOLEDO, OHIO	494	138,833	249	5,669	9,159
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	364	80,506	212	3,755	5,778
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	43	15,030	1	1,376	2,331
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	14	7,608	--	87	310
BULK TANK STATIONS (PETROLEUM)	16	12,025	2	216	322
AGENTS AND BROKERS	48	21,407	31	149	335
ASSEMBLERS	9	2,257	3	86	83
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	364	80,506	212	3,755	5,778
Amusement and sporting goods	5	684	4	67	102
Automotive	32	7,202	15	419	626
Beer, wines and liquors	11	1,797	4	92	143
Chemicals and paints	3	129	2	7	8
Clothing and furnishings	9	1,726	4	82	146
Coal and coke	10	2,203	1	55	143
Drugs (full line)	1	1,798	5	143	182
Drugs and sundries (specialties)	5				
Dry goods (full line)	1	1,365	5	89	126
Dry goods (specialty lines)	4				
Electrical goods	20	4,359	4	311	479
Farm products - consumer goods	47	5,272	47	207	293
Farm supplies	4	1,429	3	75	100
Furniture and house furnishings	3	97	--	10	12
Groceries (full line)	14	10,035	2	288	507

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR TAMPA, FLORIDA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 establishments dealing in electrical goods; 1 in machinery, equipment and supplies; and 1 in tobacco and its products (except leaf).
3/ Includes 1 commission bulk tank station.
4/ Includes 6 establishments dealing in farm products - consumer goods and 1 in farm supplies.
5/ Includes 2 establishments dealing in clothing and furnishings; 1 in dry goods (full line); 2 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 2 in tobacco and its products (except leaf); and 7 in all other products.
6/ Includes 1 establishment dealing in automotive products; 1 in beer, wines and liquors; 1 in chemicals and paints; 1 in electrical goods; 1 in farm products - consumer goods; 1 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; and 1 in plumbing and heating equipment and supplies.
7/ Includes 2 establishments dealing in automotive products; 1 in chemicals and paints; 1 in electrical goods; 2 in farm products - raw materials; 2 in farm products - consumer goods; 1 in farm supplies; 2 in lumber and construction materials; 5 in machinery, equipment and supplies; and 1 in all other products.

FOOTNOTES FOR TERRE HAUTE, INDIANA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 commission bulk tank stations.
3/ Includes 2 establishments dealing in farm products - raw materials and 1 in all other products.
4/ Includes 1 establishment dealing in amusement and sporting goods; 2 in beer, wines and liquors; 1 in chemicals and paints; 1 in coal and coke; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in dry goods (full line); 3 in electrical goods; 1 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 2 in paper and its products; 2 in tobacco and its products (except leaf); and 4 in all other products.
5/ Includes 1 establishment dealing in automotive products; 1 in electrical goods; 1 in jewelry and optical goods; 2 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.
6/ Includes 1 establishment dealing in automotive products; 1 in farm products - raw materials; 1 in farm products - consumer goods; 3 in groceries and foods (specialty lines); and 1 in lumber and construction materials.

FOOTNOTES FOR TOLEDO, OHIO. - (See next page for footnotes for Toledo, Ohio.)

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
TOLEDO (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Groceries (specialty lines)	60	$7,817	54	514	$678
Hardware	3	5,536	--	332	610
Jewelry and optical goods	4	310	--	46	84
Lumber and construction materials	17	3,464	3	159	275
Machinery, equipment and supplies	37	2,100	20	222	315
Paper and its products	12	1,356	2	125	194
Petroleum and its products	3	12,301	1	103	248
Plumbing and heating	6	992	3	80	100
Tobacco products (except leaf)	6	2,072	3	49	52
Waste materials	27	2,200	17	147	157
All other 1/	20	4,262	13	133	198
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	43	15,030	1	1,376	2,331
Automotive	4	863	--	31	62
Groceries (specialty lines)	11	4,717	--	168	264
Machinery, equipment and supplies	15	6,427	--	1,011	1,708
All other 2/	13	3,023	1	166	297
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	14	7,608	--	87	310
Lumber and construction materials	4	703	--	4	16
All other 3/	10	6,905	--	83	294
BULK TANK STATIONS					
Petroleum and its products	16	12,025	2	216	322
AGENTS AND BROKERS	48	21,407	31	149	335
Coal and coke	5	2,018	2	42	132
Electrical goods	5	74	6	9	8
Farm products - raw materials	8	10,456	4	32	85
Groceries (specialty lines)	11	7,880	8	22	51
Lumber and construction materials	3	49	3	4	3
Machinery, equipment and supplies	7	189	2	17	27
All other 4/	9	741	6	23	29
ASSEMBLERS	9	2,257	3	86	83
Farm products - consumer goods	5	1,427	2	31	40
All other 5/	4	830	1	55	43
TOPEKA, KANSAS	103	20,899	61	893	1,234
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	61	15,110	51	624	816
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	14	3,099	--	136	215
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	2				
BULK TANK STATIONS (PETROLEUM)	17	1,925	5	107	173
AGENTS AND BROKERS 3/	5	529	4	12	17
ASSEMBLERS	4	236	1	14	13
TOPEKA (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	61	$15,110	51	624	$816
Automotive	6	345	9	39	55
Beer, wines and liquors	4	176	3	11	16
Farm products - consumer goods	9	3,169	7	112	121
Groceries (full line)	6	5,516	1	208	299
Groceries (specialty lines)	13	390	11	42	33
Machinery, equipment and supplies	4	145	5	15	15
Waste materials	3	91	3	20	15
All other 4/	16	5,278	12	177	262
BULK TANK STATIONS					
Petroleum and its products	17	1,925	5	107	173
ASSEMBLERS	4	236	1	14	13
Farm products - consumer goods	4	236	1	14	13
TRENTON, NEW JERSEY	168	33,522	87	1/ 1,550	1/ 2,111
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	125	19,632	79	1,051	1,472
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	5,600	--	281	297
BULK TANK STATIONS (PETROLEUM) 2/	14	5,447	--	1/ 166	1/ 262
ALL OTHER 3/	11	2,843	8	52	80
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	125	19,632	79	1,051	1,472
Automotive	8	653	8	86	114
Beer, wines and liquors	10	1,718	6	79	101
Chemicals and paints	4	843	--	26	54
Coal and coke	3	205	2	10	9
Dry goods (specialty lines)	4	59	3	10	9
Electrical goods	5	986	2	64	81
Farm products - consumer goods	14	2,200	10	120	154
Groceries (full line)	2	5,203	13	169	295
Groceries (specialty lines)	17				
Machinery, equipment and supplies	11	573	7	61	99
Paper and its products	11	779	9	59	96
Plumbing and heating	5	653	2	57	73
Tobacco products (except leaf)	6	3,363	2	86	107
Waste materials	8	715	3	80	94
All other 4/	17	1,682	12	144	186
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	5,600	--	281	297
Groceries (specialty lines)	9	4,737	--	116	171
Machinery, equipment and supplies	4	221	--	23	46
All other 5/	5	642	--	142	80
BULK TANK STATIONS					
Petroleum and its products	14	5,447	--	1/ 166	1/ 262

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR TOLEDO, OHIO.
1/ Includes 2 establishments dealing in farm products - raw materials; 2 in metals and metal work (except scrap); and 16 in all other products.
2/ Includes 1 establishment dealing in amusement and sporting goods, 1 in beer, wines and liquors; 2 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in lumber and construction materials; 3 in paper and its products; and 1 in all other products.
3/ Includes 3 establishments dealing in electrical goods; 3 in machinery, equipment and supplies; 2 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).
4/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive; 1 in beer, wines and liquors; 2 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in waste materials; and 2 in all other products.
5/ Includes 2 establishments dealing in farm products - raw materials and 2 in groceries and foods (specialty lines).

FOOTNOTES FOR TOPEKA, KANSAS.
1/ Includes 7 establishments dealing in groceries and foods (specialty lines); 1 in jewelry and optical goods; and 6 in machinery, equipment and supplies.
2/ Includes 1 establishment dealing in chemicals and paints and 1 in tobacco and its products (except leaf).
3/ Includes 1 establishment dealing in farm products - raw materials; 1 in lumber and construction materials; 1 in machinery, equipment and supplies; and 2 in all other products.
4/ Includes 1 establishment dealing in amusement and sporting goods; 2 in drugs (full line); 1 in electrical goods; 2 in farm products - raw materials; 1 in hardware; 1 in jewelry and optical goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); 1 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.

FOOTNOTES FOR TRENTON, NEW JERSEY.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 1 manufacturers' sales office (without stocks) dealing in tobacco and its products (except leaf); and 10 agents and brokers, 1 dealing in automotive; 1 in chemicals and paints; 1 in groceries and foods (specialty lines); 2 in machinery, equipment and supplies; 1 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; and 2 in all other products.
4/ Includes 1 establishment dealing in clothing and furnishings; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in farm products - raw materials; 1 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 2 in lumber and construction materials; 2 in metals and metal work (except scrap); 1 in petroleum and its products; and 5 in all other products.
5/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 2 in farm products - consumer goods; and 2 in plumbing and heating equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
TROY, NEW YORK	104	$16,405	67	895	$1,408
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	92	10,940	65	626	941
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	5,360	--	257	451
ALL OTHER 1/	3	105	2	12	16
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	92	10,940	65	626	941
Automotive	6	435	4	50	70
Beer, wines and liquors	3	183	3	11	14
Chemicals and paints	3	449	--	50	89
Clothing and furnishings	3	320	3	11	11
Coal and coke	3	70	4	4	4
Electrical goods	4	391	2	36	66
Farm products - consumer goods	15	2,541	18	79	91
Groceries (full line)	2	1,445	7	74	98
Groceries (specialty lines)	11				
Machinery, equipment and supplies	8	487	4	37	73
Paper and its products	5	315	2	22	32
Plumbing and heating	4	488	1	46	79
Tobacco products (except leaf)	6	1,260	7	29	35
Waste materials	8	314	5	21	29
All other 2/	11	2,242	5	156	250
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	5,360	--	257	451
Groceries (specialty lines)	4	3,724	--	82	118
All other 3/	5	1,636	--	175	333
TULSA, OKLAHOMA	308	69,056	124	2,245	3,785
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	195	36,352	101	1,533	2,427
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	39	17,307	2	452	829
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	22				
BULK TANK STATIONS (PETROLEUM)	21	8,532	1	181	378
AGENTS AND BROKERS	27	6,446	17	54	126
ASSEMBLERS 2/	4	419	3	25	25
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	195	36,352	101	1,533	2,427
Amusement and sporting goods	5	131	2	14	12
Automotive	23	1,371	14	176	252
Beer, wines and liquors	8	873	10	42	47
Electrical goods	10	1,107	3	71	109
Farm products - consumer goods	15	1,407	15	77	80
Groceries (full line)	8	4,969	1	156	219
Groceries (specialty lines)	23	873	22	83	95
Lumber and construction materials	3	411	1	33	42
Machinery, equipment and supplies	57	12,562	16	527	979
Metals and metal work (exc. scrap)	7	1,530	--	64	135
TULSA (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Paper and its products	5	$1,099	2	75	$150
Plumbing and heating	6	436	1	35	46
Tobacco products (except leaf)	4	1,659	3	28	37
Waste materials	4	112	1	33	27
All other 3/	17	7,812	10	119	197
BULK TANK STATIONS					
Petroleum and its products	21	8,532	1	181	378
AGENTS AND BROKERS	27	6,446	17	54	126
Farm products - consumer goods	3	998	--	16	23
Machinery, equipment and supplies	9	1,044	7	12	30
All other 4/	15	4,404	10	26	73
UNION CITY, NEW JERSEY 1/	33	3,354	18	192	320
UTICA, NEW YORK	205	39,902	122	1,596	2,425
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	169	24,553	112	1,205	1,805
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	5,260	--	207	319
BULK TANK STATIONS (PETROLEUM) 2/	15	3,755	2	136	219
AGENTS AND BROKERS 3/	10	5,675	8	22	45
ALL OTHER 4/	3	659	--	26	37
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	159	24,553	112	1,205	1,805
Automotive	9	1,455	2	100	158
Beer, wines and liquors	7	5,008	2	117	274
Clothing and furnishings	9	1,254	11	60	152
Coal and coke	8	1,068	7	22	39
Dry goods (full line)	2	615	2	51	49
Dry goods (specialty lines)	3				
Electrical goods	5	909	1	46	72
Farm products - consumer goods	19	776	19	46	50
Groceries (full line)	7	3,631	7	115	160
Groceries (specialty lines)	24	2,179	18	99	109
Lumber and construction materials	3	460	--	48	67
Machinery, equipment and supplies	21	1,432	18	128	188
Paper and its products	5	499	1	41	71
Plumbing and heating	4	1,036	--	93	140
Tobacco products (except leaf)	4	1,414	1	26	40
Waste materials	12	1,215	11	81	71
All other 5/	17	1,602	12	132	165
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	18	5,260	--	207	319
Groceries (specialty lines)	9	4,501	--	126	194
All other 6/	9	759	--	81	125
BULK TANK STATIONS					
Petroleum and its products 2/	15	3,755	2	136	219

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR TROY, NEW YORK.
1/ Includes 1 bulk tank station dealing in petroleum and its products; 1 agent and broker dealing in machinery, equipment and supplies; and 1 assembler dealing in all other products.
2/ Includes 1 establishment dealing in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in general merchandise; 2 in hardware; 1 in jewelry and optical goods; 2 in lumber and construction materials; 1 in metals and metal work (except scrap); and 2 in all other products.
3/ Includes 1 establishment dealing in beer, wines and liquors; 1 in jewelry and optical goods; and 3 in machinery, equipment and supplies.

FOOTNOTES FOR TULSA, OKLAHOMA.
1/ Kind of business information for this type of establishment cannot be shown without disclosing individual operations.
2/ Includes 3 establishments dealing in farm products - consumer goods and 1 in all other products.
3/ Includes 2 establishments dealing in chemicals and paints; 1 in drugs (full line); 2 in dry goods (full line); 1 in farm products - raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 2 in petroleum and its products; and 5 in all other products.
4/ Includes 1 establishment dealing in automotive products; 1 in electrical goods; 1 in farm products - raw materials; 1 in groceries and foods (specialty lines); 2 in lumber and construction materials; 6 in petroleum and its products; and 1 in waste materials.

FOOTNOTES FOR UNION CITY, NEW JERSEY.
1/ Includes 30 full-service and limited-function wholesalers, 2 dealing in automotive products, 1 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 1 in electrical goods; 4 in farm products - consumer goods; 1 in furniture and house furnishings; 7 in groceries and foods (specialty lines); 1 in lumber and construction materials; 3 in machinery, equipment and supplies; 4 in paper and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 1 in all other products; and 3 manufacturers' sales branches (with stocks), 1 dealing in groceries and foods (specialty lines) and 2 in all other products.

FOOTNOTES FOR UTICA, NEW YORK.
1/ Does not include employment and pay roll of commission bulk tank stations. (See text). 2/ Includes 2 commission bulk tank stations.
3/ Includes 2 establishments dealing in coal and coke; 2 in dry goods (specialty lines); 2 in farm products - raw materials; 1 in furniture and house furnishings; 1 in groceries and foods (specialty lines); and 2 in all other products.
4/ Includes 2 manufacturers' sales offices (without stocks) dealing in machinery, equipment and supplies, and 1 assembler dealing in farm products - consumer goods.
5/ Includes 2 establishments dealing in amusement and sporting goods; 2 in chemicals and paints; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 2 in farm products - raw materials; 1 in hardware; 2 in jewelry and optical goods; 1 in petroleum and its products; and 5 in all other products.
6/ Includes 2 establishments dealing in automotive products; 1 in drugs and drug sundries (specialty lines); 1 in jewelry and optical goods; 1 in lumber and construction materials; 3 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
WACO, TEXAS	117	$31,219	66	1/ 1,140	1/ $1,503
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	70	22,490	37	903	1,172
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	11	1,979	--	73	110
BULK TANK STATIONS (PETROLEUM) 2/	13	1,254	4	1/ 76	1/ 110
AGENTS AND BROKERS	10	2,940	10	29	33
ALL OTHER 3/	13	2,556	15	59	78
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	70	22,490	37	903	1,172
Automotive	6	1,718	2	103	152
Farm products - raw materials	5	8,594	5	66	47
Farm products - consumer goods	12	1,309	9	81	112
Farm supplies	3	693	2	11	15
Groceries (full line)	3	2,375	2	124	155
Groceries (specialty lines)	14	1,356	8	80	76
Lumber and construction materials	4	808	--	78	117
Machinery, equipment and supplies	5	694	3	42	64
All other 4/	18	4,943	6	318	434
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	11	1,979	--	73	110
Groceries (specialty lines)	7	1,833	--	56	83
All other 5/	4	146	--	17	27
BULK TANK STATIONS					
Petroleum and its products 2/	13	1,254	4	1/ 76	1/ 110
AGENTS AND BROKERS	10	2,940	10	29	33
Groceries (specialty lines)	3	1,551	2	9	15
All other 6/	7	1,389	8	20	18
WASHINGTON, DISTRICT OF COLUMBIA	629	242,729	327	8,274	13,819
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	432	130,228	270	5,982	9,419
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	77	53,853	1	1,393	2,779
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	43	25,898	--	367	816
BULK TANK STATIONS (PETROLEUM)	8	10,251	4	291	395
AGENTS AND BROKERS	66	20,995	51	225	388
ASSEMBLERS 1/	3	1,504	1	16	22
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	432	130,228	270	5,982	9,419
Amusement and sporting goods	10	1,227	5	112	175
Automotive	30	9,337	25	459	653
Beer, wines and liquors	29	9,511	4	357	608
Chemicals and paints	10	1,141	7	82	136
Clothing and furnishings	4	249	7	9	13
Coal and coke	3	1,710	3	34	62

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
WASHINGTON (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Drugs (full line)	2	$2,580	2	120	$173
Drugs and sundries (specialties)	4				
Dry goods (full line)	1	771	4	44	76
Dry goods (specialty lines)	5				
Electrical goods	17	8,658	3	574	1,058
Farm products - consumer goods	67	18,490	54	866	1,226
Furniture and house furnishings	3	535	--	12	29
Groceries (full line)	11	11,031	7	393	590
Groceries (specialty lines)	80	19,060	53	920	1,420
Hardware	7	2,620	4	143	308
Jewelry and optical goods	9	3,864	5	66	126
Lumber and construction materials	16	5,715	10	374	522
Machinery, equipment and supplies	20	2,366	9	202	354
Metals and metal work (exc. scrap)	5	929	1	84	117
Paper and its products	24	6,162	16	286	496
Plumbing and heating	11	5,109	1	193	341
Tobacco products (except leaf)	15	9,304	14	170	307
Waste materials	32	3,190	28	305	326
All other 2/	17	6,669	8	177	303
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	77	53,853	1	1,393	2,779
Amusement and sporting goods	5	1,690	--	110	189
Automotive	11	13,844	--	173	351
Electrical goods	4	7,018	--	59	115
Furniture and house furnishings	4	3,467	--	42	86
Groceries (specialty lines)	12	16,951	--	447	710
Machinery, equipment and supplies	22	5,283	--	330	911
Plumbing and heating	7	1,871	--	128	190
All other 3/	12	3,729	1	104	227
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)	43	25,898	--	367	816
Amusement and sporting goods	5	3,464	--	151	242
Lumber and construction materials	7	592	--	25	62
Machinery, equipment and supplies	13	5,235	--	44	172
Metals and metal work (exc. scrap)	7	5,682	--	40	92
Plumbing and heating	4	208	--	8	25
All other 4/	7	10,717	--	99	223
BULK TANK STATIONS					
Petroleum and its products	8	10,251	4	291	395
AGENTS AND BROKERS	66	20,995	51	225	388
Automotive	3	1,665	1	16	29
Farm products - consumer goods	10	4,618	7	97	147
Groceries (specialty lines)	13	5,740	12	32	46
Lumber and construction materials	4	611	2	8	18
Machinery, equipment and supplies	12	3,843	9	18	44
Metals and metal work (exc. scrap)	3	587	2	2	3
Paper and its products	4	466	5	3	3
Plumbing and heating	3	112	3	5	5
All other 5/	14	3,353	10	44	93

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR WACO, TEXAS

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 3 commission bulk tank stations with sales amounting to $221,000.
3/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in lumber and construction materials and 1 in tobacco and its products (except leaf); and 11 assemblers, 6 dealing in farm products - raw materials; 2 in farm products - consumer goods; 2 in groceries and foods (specialty lines); and 1 in all other products.
4/ Includes 1 establishment dealing in amusement and sporting goods; 1 in beer, wines and liquors; 2 in drugs (full line); 1 in dry goods (specialty lines); 1 in electrical goods; 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 2 in paper and its products; 2 in petroleum and its products; 1 in waste materials; and 3 in all other products.
5/ Includes 1 establishment dealing in electrical goods; 1 in jewelry and optical goods; and 2 in machinery, equipment and supplies.
6/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 2 in farm products - raw materials; 1 in farm products - consumer goods; 1 in lumber and construction materials; and 2 in all other products.

FOOTNOTES FOR WASHINGTON, D. C.

1/ Includes 2 establishments dealing in farm products - consumer goods and 1 in all other products.
2/ Includes 1 establishment dealing in farm products - raw materials; 1 in farm supplies; 1 in general merchandise; 1 in petroleum and its products; and 13 in all other types.
3/ Includes 3 establishments dealing in beer, wines and liquors; 2 in chemicals and paints; 3 in drugs and drug sundries (specialty lines); 1 in jewelry and optical goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); and 1 in paper and its products.
4/ Includes 1 establishment dealing in chemicals and paints; 3 in electrical goods; 1 in groceries and foods (specialty lines); 1 in tobacco and its products (except leaf); and 1 in all other products.
5/ Includes 1 establishment dealing in chemicals and paints; 2 in coal and coke; 2 in drugs and drug sundries (specialty lines); 3 in electrical goods; 1 in farm supplies; 2 in furniture and house furnishings; and 3 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
WATERBURY, CONNECTICUT	85	$15,839	35	1/ 722	1/ $1,078
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	61	8,818	32	526	777
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	13	5,053	--	154	237
ALL OTHER 2/	11	1,968	3	1/ 42	1/ 64
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	61	8,818	32	526	777
Farm products - consumer goods	7	900	4	64	76
Groceries (full line)	2	2,136	10	57	86
Groceries (specialty lines)	11				
Machinery, equipment and supplies	5	619	2	50	82
Paper and its products	4	318	--	30	52
Plumbing and heating	3	317	--	20	35
Waste materials	5	196	5	22	22
All other 3/	24	4,332	11	283	424
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	13	5,053	--	154	237
Groceries (specialty lines)	7	4,651	--	123	179
All other 4/	6	402	--	31	58
WHEELING, WEST VIRGINIA	166	37,687	79	1,691	2,440
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	130	24,635	71	1,258	1,694
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	15	3,820	--	151	246
BULK TANK STATIONS (PETROLEUM)	9	2,055	--	86	142
AGENTS AND BROKERS	8	946	8	13	18
ALL OTHER 1/	4	6,231	--	183	340
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	130	24,635	71	1,258	1,694
Automotive	17	1,359	8	116	152
Beer, wines and liquors	11	959	3	55	66
Drugs (full line)	2	534	1	44	55
Drugs and sundries (specialties)	1				
Dry goods (full line)	3	2,289	2	118	191
Dry goods (specialty lines)	1				
Electrical goods	7	1,139	3	68	112
Farm products - consumer goods	13	1,258	8	124	111
Groceries (full line)	6	2,480	2	83	140
Groceries (specialty lines)	15	1,349	16	122	125
Hardware	4	964	1	67	122
Lumber and construction materials	9	919	4	58	77
Machinery, equipment and supplies	6	440	5	43	63
Plumbing and heating	4	810	3	56	79
Tobacco products (except leaf)	6	6,526	2	127	205
Waste materials	6	359	5	51	35
All other 2/	19	3,250	8	126	161
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	15	3,820	--	151	246
Groceries (specialty lines)	7	2,040	--	73	109
Machinery, equipment and supplies	5	183	--	24	43
All other 3/	3	1,597	--	54	94
WHEELING (continued)					
BULK TANK STATIONS					
Petroleum and its products	9	$2,055	--	86	$142
AGENTS AND BROKERS	8	946	8	13	18
Machinery, equipment and supplies	3	21	4	1	1
All other 4/	5	925	4	12	17
WICHITA, KANSAS	249	73,093	114	2,472	3,710
FULL-SERVICE AND LIMITED FUNCTION WHOLESALERS	161	35,906	82	1,763	2,517
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	27	14,851	--	446	791
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	5	1,494	--	11	20
BULK TANK STATIONS (PETROLEUM) 3/	17	2,402	4	1/ 107	1/ 186
AGENTS AND BROKERS	30	15,795	21	120	152
ASSEMBLERS	9	2,645	7	25	44
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	161	35,906	82	1,763	2,517
Automotive	19	2,263	10	224	251
Beer, wines and liquors	5	637	2	39	40
Drugs (full line)	3	2,988	2	142	225
Drugs and sundries (specialties)	3				
Farm products - raw materials	9	7,409	4	61	123
Farm products - consumer goods	13	2,817	14	132	173
Furniture and house furnishings	4	793	1	42	56
Groceries (full line)	5	3,967	--	140	224
Groceries (specialty lines)	11	1,510	6	110	159
Lumber and construction materials	12	3,118	5	135	221
Machinery, equipment and supplies	24	2,338	10	164	253
Paper and its products	4	444	1	43	59
Plumbing and heating	4	398	2	34	32
Tobacco products (except leaf)	6	456	7	14	15
Waste materials	6	454	7	69	47
All other 4/	33	6,314	11	414	639
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	27	14,851	--	446	791
Groceries (specialty lines)	6	1,300	--	72	112
Machinery, equipment and supplies	11	2,761	--	138	223
All other 5/	10	10,790	--	236	456
BULK TANK STATIONS 3/					
Petroleum and its products	17	2,402	4	1/ 107	1/ 186
AGENTS AND BROKERS	30	15,795	21	120	152
Farm products - raw materials	7	8,007	4	20	33
Farm products - consumer goods	7	873	6	38	39
All other 6/	16	6,915	11	62	80
ASSEMBLERS	9	2,645	7	25	44
Farm products - raw materials	6	2,261	5	21	38
Farm products - consumer goods	3	384	2	4	6

* Includes no compensation for proprietors and firm members of unincorporated businesses

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR WATERBURY, CONNECTICUT.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 manufacturer's sales office (without stocks) dealing in machinery, equipment and supplies; and 9 bulk tank stations dealing in petroleum and its products, 3 of which are commission stations with total sales amounting to $515,000; and 1 agent and broker dealing in machinery, equipment and supplies.
3/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive; 2 in beer, wines and liquors; 3 in chemicals and paints; 2 in clothing and furnishings; 1 in coal and coke; 1 in dry goods (specialty lines); 2 in electrical goods; 1 in jewelry and optical goods; 1 in lumber and construction materials; 1 in metals and metal work (except scrap); 2 in petroleum and its products; 2 in tobacco and its products (except leaf); and 3 in all other products.
4/ Includes 1 establishment dealing in automotive products; 1 in farm products - consumer goods; and 4 in machinery, equipment and supplies.

FOOTNOTES FOR WHEELING, WEST VIRGINIA.

1/ Includes 3 manufacturers' sales offices (without stocks), 1 dealing in chemicals and paints; 1 in metals and metal work (except scrap); and 1 in tobacco and its products (except leaf); and 1 assembler dealing in farm products - raw materials.
2/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals and paints; 2 in clothing and furnishings; 2 in farm products - raw materials; 2 in farm supplies; 1 in jewelry and optical goods; 3 in paper and its products; and 7 in all other products.
3/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 1 in jewelry and optical goods; and 1 in lumber and construction materials.
4/ Includes 1 establishment dealing in coal and coke; 2 in farm products - raw materials; 1 in farm products - consumer goods; and 1 in groceries and foods (specialty lines).

FOOTNOTES FOR WICHITA, KANSAS.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 establishments dealing in lumber and construction materials; 2 in machinery, equipment and supplies; and 1 in tobacco and its products (except leaf).
3/ Includes 1 commission bulk tank station.
4/ Includes 1 establishment dealing in amusement and sporting goods; 6 in chemicals and paints; 1 in clothing and furnishings; 2 in dry goods (full line); 1 in dry goods (specialty lines); 9 in electrical goods; 1 in farm supplies; 2 in hardware; 2 in jewelry and optical goods; 1 in petroleum and its products; and 7 in all other products.
5/ Includes 4 establishments dealing in automotive products; 1 in electrical goods; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 1 in paper and its products; and 2 in plumbing and heating equipment and supplies.
6/ Includes 1 establishment dealing in automotive products; 1 in drugs and drug sundries (specialty lines); 8 in groceries and foods (specialty lines); 3 in lumber and construction materials; 2 in machinery, equipment and supplies; and 1 in plumbing and heating equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Estab-lish-ments	Net sales (add 000)	Pro-prie-tors	Em-ploy-ees	Total pay roll* (add 000)
WILKES BARRE, PENNSYLVANIA	173	$35,395	130	1,311	$1,716
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	126	17,890	115	942	1,172
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	15	5,841	--	203	315
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 1/	5	3,709	--	20	41
AGENTS AND BROKERS	18	5,503	13	46	50
ALL OTHER 2/	9	2,452	2	100	138
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	126	17,890	115	942	1,172
Amusement and sporting goods	4	298	1	33	42
Beer, wines and liquors	3	87	3	10	15
Clothing and furnishings	7	846	8	27	44
Dry goods (full line)	1	79	8	10	10
Dry goods (specialty lines)	2				
Farm products - consumer goods	18	1,547	31	98	93
Groceries (full line)	6	2,995	9	74	81
Groceries (specialty lines)	27	5,390	14	214	272
Lumber and construction materials	4	498	2	18	34
Machinery, equipment and supplies	9	834	5	82	117
Paper and its products	4	494	5	35	59
Plumbing and heating	6	419	1	33	56
Tobacco products (except leaf)	6	1,664	5	60	60
Waste materials	8	326	8	43	41
All other 3/	21	2,413	18	205	248
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	15	5,841	--	203	315
Groceries (specialty lines)	7	5,242	--	134	196
All other 4/	8	599	--	69	119
AGENTS AND BROKERS	18	5,503	13	46	50
Groceries (specialty lines)	6	4,755	6	18	22
Machinery, equipment and supplies	3	145	1	4	6
All other 5/	9	593	6	24	22
WILMINGTON, DELAWARE	149	96,497	65	1/ 1,547	1/ 2,801
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	116	22,228	64	937	1,319
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	20	69,612	--	524	1,363
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 3/	3				
BULK TANK STATIONS (PETROLEUM) 4/	7	4,057	-- 1/	72	1/ 105
AGENTS AND BROKERS 5/	3	600	1	14	14
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	116	22,228	64	937	1,319
Chemicals and paints	3	246	2	23	31
Drugs (full line)	1	8,188	1	72	121
Drugs and sundries (specialties)	2				

City Type of Operation Kind of Business	Estab-lish-ments	Net sales (add 000)	Pro-prie-tors	Em-ploy-ees	Total pay roll* (add 000)
WILMINGTON (continued)					
FULL SERVICE AND LIMITED FUNCTION WHOLESALERS (continued)					
Electrical goods	5	$678	1	50	$76
Farm products - consumer goods	20	1,470	21	88	78
Groceries (full line)	3	2,847	13	114	157
Groceries (specialty lines)	17				
Lumber and construction materiels	6	1,034	--	89	111
Machinery, equipment and supplies	5	137	2	18	24
Paper and its products	5	82	2	19	19
Plumbing and heating	6	1,439	1	87	172
All other 6/	43	6,107	21	377	530
BULK TANK STATIONS				1/	1/
Petroleum and its products 4/	7	4,057	--	72	105
WINSTON-SALEM, NORTH CAROLINA	113	33,076	62	1/ 1,074	1/ 1,339
FULL SERVICE AND LIMITED FUNCTION WHOLESALERS	71	10,516	48	563	787
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	2,243	--	88	152
BULK TANK STATIONS (PETROLEUM) 2/	10	2,311	--	1/ 67	1/ 126
AGENTS AND BROKERS	17	15,623	13	274	195
ALL OTHER 3/	6	2,383	1	80	79
KINDS OF BUSINESS:					
FULL SERVICE AND LIMITED FUNCTION WHOLESALERS	71	10,516	48	565	787
Automotive	3	254	--	29	46
Farm products - consumer goods	13	983	12	69	75
Groceries (full line)	10	2,276	10	77	82
Groceries (specialty lines)	12	1,385	11	54	45
Hardware	3	1,382	2	91	130
Lumber and construction materials	3	494	3	16	25
Machinery, equipment and supplies	4	222	1	23	32
All other 4/	23	3,520	9	206	352
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	9	2,243	--	88	152
Groceries (specialty lines)	3	1,973	--	58	78
Machinery, equipment and supplies	4	270	--	30	74
BULK TANK STATIONS				1/	1/
Petroleum and its products 2/	10	2,311	--	67	126
AGENTS AND BROKERS	17	15,623	13	274	195
Farm products - raw materials	10	13,490	8	239	182
Groceries (specialty lines)	3	1,743	2	6	6
All other 5/	4	390	3	9	7

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR WILKES-BARRE, PENNSYLVANIA

1/ Includes 2 establishments dealing in electrical goods; 1 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); and 1 in tobacco and its products (except leaf).
2/ Includes 7 bulk tank stations dealing in petroleum and its products and 2 assemblers, 1 dealing in farm products - consumer goods and 1 in farm supplies.
3/ Includes 1 establishment dealing in chemicals and paints; 1 in coal and coke; 1 in drugs and drug sundries (specialty lines); 3 in electrical goods; 1 in farm products - raw materials; 2 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 2 in jewelry and optical goods; 1 in petroleum and its products; and 6 in all other products.
4/ Includes 2 establishments dealing in automotive products; 1 in lumber and construction materials; and 5 in machinery, equipment and supplies.
5/ Includes 1 establishment dealing in amusement and sporting goods; 1 in farm products - raw materials; 1 in furniture and house furnishings; 2 in lumber and construction materials; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; and 2 in all other products.

FOOTNOTES FOR WILMINGTON, DELAWARE

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 3 establishments dealing in automotive; 3 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in farm products - consumer goods; 8 in groceries and foods (specialty lines); and 4 in machinery, equipment and supplies.
3/ Includes 1 establishment dealing in chemicals and paints; 1 in machinery, equipment and supplies; and 1 in tobacco and its products (except leaf).
4/ Includes 1 commission bulk tank station.
5/ Includes 1 agent and broker dealing in plumbing and heating equipment and supplies and 2 in all other products.
6/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive; 12 in beer, wines and liquors; 1 in clothing and furnishings; 2 in farm products - raw materials; 2 in furniture and house furnishings; 1 in general merchandise; 1 in hardware; 1 in jewelry and optical goods; 3 in tobacco and its products (except leaf); 10 in waste materials; and 7 in all other products.

FOOTNOTES FOR WINSTON-SALEM, NORTH CAROLINA

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 1 commission bulk tank station.
3/ Includes 2 manufacturers' sales offices (without stocks), 1 dealing in machinery, equipment and supplies and 1 in tobacco and its products (except leaf) and 4 assemblers, 2 dealing in farm products - raw materials and 2 in farm products - consumer goods.
4/ Includes 2 establishments dealing in beer, wines and liquors; 1 in chemicals and paints; 1 in clothing and furnishings; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 2 in dry goods (full line); 1 in dry goods (specialty lines); 3 in electrical goods; 1 in farm products - raw materials; 2 in farm supplies; 1 in jewelry and optical goods; 1 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in waste materials.
5/ Includes 1 establishment dealing in chemicals and paints; 1 in paper and its products; and 2 in plumbing and heating equipment and supplies.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
WORCESTER, MASSACHUSETTS	249	$58,278	115	1/ 2,458	1/ $4,013
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	194	35,763	106	1,586	2,502
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	27	9,398	1	1/ 370	1/ 574
BULK TANK STATIONS (PETROLEUM) 2/	13	5,997	1	1/ 245	1/ 380
AGENTS AND BROKERS	6	391	6	2	5
ALL OTHER 3/	9	6,729	1	255	552
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	194	35,763	106	1,586	2,502
Amusement and sporting goods	3	91	2	8	8
Automotive	9	959	3	107	175
Beer, wines and liquors	9	1,875	2	81	137
Chemicals and paints	3	890	1	30	65
Clothing and furnishings	5	278	6	8	10
Dry goods (full line)	2	605	7	22	41
Dry goods (specialty lines)	8				
Electrical goods	14	1,348	3	73	109
Farm products - consumer goods	27	4,258	21	207	276
Furniture and house furnishings	4	82	1	14	15
Groceries (full line)	8	4,694	8	164	270
Groceries (specialty lines)	21	5,009	11	222	339
Lumber and construction materials	3	2,106	--	29	89
Machinery, equipment and supplies	10	676	6	57	81
Metals and metal work (exc. scrap)	3	1,380	--	70	141
Paper and its products	9	690	4	60	98
Plumbing and heating	5	642	1	37	71
Tobacco products (except leaf)	4	5,768	--	92	152
Waste materials	25	945	18	111	130
All other 4/	22	3,467	12	194	295
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	27	9,398	1	370	574
Automotive	4	513	--	48	84
Groceries (specialty lines)	10	7,769	--	211	294
Machinery, equipment and supplies	6	465	--	69	125
All other 5/	7	651	1	42	71
BULK TANK STATIONS 2/					
Petroleum and its products	13	5,997	1	1/ 245	1/ 380
AGENTS AND BROKERS	6	391	6	2	5
Machinery, equipment and supplies	3	15	4	--	--
All other 6/	3	376	2	2	5
YONKERS, NEW YORK	92	25,016	62	1,013	1,757
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	77	16,972	57	705	1,306
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 1/	6	4,339	--	111	199
BULK TANK STATIONS (PETROLEUM)	5	3,335	--	151	216
AGENTS AND BROKERS 2/	4	370	5	46	36

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
YONKERS (continued)					
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	77	$16,972	57	705	$1,306
Automotive	4	174	2	20	45
Beer, wines and liquors	6	1,082	2	34	47
Chemicals and paints	3	975	2	37	78
Farm products - consumer goods	12	3,704	17	185	348
Groceries (full line)	5	2,778	--	88	209
Groceries (specialty lines)	8	927	8	45	71
Machinery, equipment and supplies	4	491	2	38	76
Paper and its products	5	379	4	18	34
Plumbing and heating	8	458	4	32	41
Tobacco products (except leaf)	3	3,268	2	67	112
Waste materials	6	51	4	6	7
All other 3/	14	2,685	10	136	238
BULK TANK STATIONS					
Petroleum and its products	5	3,335	--	151	216
YORK, PENNSYLVANIA	104	15,387	87	1/ 895	1/ 1,086
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	77	11,702	77	730	851
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) 2/	4	275	--	17	27
BULK TANK STATIONS (PETROLEUM) 3/	16	2,737	1	1/ 129	1/ 188
ASSEMBLERS 4/	4	344	6	11	9
ALL OTHER 5/	3	329	3	8	11
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	77	11,702	77	730	851
Automotive	5	521	4	57	71
Beer, wines and liquors	7	473	7	31	32
Clothing and furnishings	4	582	9	29	47
Farm products - raw materials	5	342	5	91	44
Farm products - consumer goods	8	718	18	58	46
Farm supplies	3	465	3	14	21
Groceries (full line)	4	3,833	--	156	220
Groceries (specialty lines)	7	824	7	57	62
Machinery, equipment and supplies	4	184	4	14	32
Paper and its products	4	466	1	29	48
Tobacco products (except leaf)	4	1,199	1	36	45
Waste materials	8	439	10	47	37
All other 6/	14	1,656	8	111	146
BULK TANK STATIONS 3/					
Petroleum and its products	16	2,737	1	1/ 129	1/ 188

* Includes no compensation for proprietors and firm members of unincorporated businesses.

* Includes no compensation for proprietors and firm members of unincorporated businesses.

FOOTNOTES FOR WORCESTER, MASSACHUSETTS.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 2 commission bulk tank stations.
3/ Includes 7 manufacturers' sales offices (without stocks), 1 dealing in clothing and furnishings; 2 in machinery, equipment and supplies; 2 in metals and metal work (except scrap); 1 in tobacco and its products (except leaf); and 1 in all other products; and 2 assemblers dealing in farm products - consumer goods.
4/ Includes 1 establishment dealing in drugs (full line); 1 in drugs and drug sundries (specialty lines); 1 in farm products - raw materials; 2 in farm supplies; 1 in general merchandise; 1 in jewelry and optical goods; 1 in petroleum and its products; and 14 in all other products.
5/ Includes 1 establishment dealing in drugs and drug sundries (specialty lines); 2 in farm products - consumer goods; 1 in jewelry and optical goods; 1 in metals and metal work (except scrap); 1 in plumbing and heating equipment and supplies; and 1 in all other products.
6/ Includes 1 establishment dealing in metals and metal work (except scrap); 1 in waste materials; and 1 in all other products.

FOOTNOTES FOR YONKERS, NEW YORK.

1/ Includes 2 establishments dealing in beer, wines and liquors; 3 in groceries and foods (specialty lines); and 1 in machinery, equipment and supplies.
2/ Includes 1 establishment dealing in lumber and construction materials; 1 in machinery, equipment and supplies; 1 in metals and metal work (except scrap); and 1 in all other products.
3/ Includes 2 establishments dealing in amusement and sporting goods; 1 in drugs (full line); 1 in drugs and drug sundries (specialty lines); 2 in electrical goods; 2 in lumber and construction materials; and 6 in all other products.

FOOTNOTES FOR YORK, PENNSYLVANIA.

1/ Does not include employment and pay roll of commission bulk tank stations. (See text).
2/ Includes 3 establishments dealing in groceries and foods (specialty lines) and 1 in machinery, equipment and supplies.
3/ Includes 1 commission bulk tank station.
4/ Includes 2 establishments dealing in farm products - raw materials and 2 in farm products - consumer goods.
5/ Includes 1 manufacturers' sales office (without stocks) dealing in machinery, equipment and supplies, and 2 agents and brokers, 1 dealing in farm products - raw materials and 1 in all other products.
6/ Includes 1 establishment dealing in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 2 in dry goods (specialty lines); 3 in electrical goods; 1 in hardware; 1 in lumber and construction materials; 1 in plumbing and heating equipment and supplies; and 4 in all other products.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12A.-CITIES OF MORE THAN 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY TYPES OF OPERATION AND KINDS OF BUSINESS

(Cities arranged alphabetically)

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
YOUNGSTOWN, OHIO	235	$46,592	120	1/ 1,832	1/ $2,802
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	172	24,354	108	1,330	1,806
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	27	5,821	2	230	399
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS) 2/	5	6,140	--	74	258
BULK TANK STATIONS (PETROLEUM) 3/	18	5,325	4	1/ 142	1/ 241
AGENTS AND BROKERS 4/	9	4,759	3	29	68
ASSEMBLERS 5/	4	193	3	27	30
KINDS OF BUSINESS:					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	172	24,354	108	1,330	1,806
Automotive	13	441	11	51	58
Beer, wines and liquors	9	667	5	41	46
Clothing and furnishings	4	627	3	32	51
Electrical goods	9	1,759	3	96	152
Farm products - consumer goods	29	3,024	25	173	261

City Type of Operation Kind of Business	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
YOUNGSTOWN (continued)					
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (continued)					
Groceries (full line)	7	$5,042	--	170	$224
Groceries (specialty lines)	40	2,920	30	201	209
Machinery, equipment and supplies	14	689	7	64	93
Petroleum and its products	3	149	1	7	8
Plumbing and heating	4	386	1	36	55
Tobacco products (except leaf)	7	2,051	4	57	84
Waste materials	9	4,455	4	253	337
All other 6/	24	2,144	14	149	228
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)	27	5,821	2	230	399
Groceries (specialty lines)	10	4,503	2	127	192
Machinery, equipment and supplies	7	465	--	48	101
All other 7/	10	853	--	55	106
BULK TANK STATIONS					
Petroleum and its products 3/	18	5,325	4	1/ 142	1/ 241

* Includes no compensation for proprietors and firm members of unincorporated businesses

FOOTNOTES FOR YOUNGSTOWN, OHIO.

1/ Does not include employment and pay roll for commission bulk tank stations. (See text).

2/ Includes 1 establishment dealing in electrical goods; 1 in groceries and foods (specialty lines); 2 in machinery, equipment and supplies; and 1 in metals and metal work (except scrap).

3/ Includes 3 commission bulk tank stations with sales amounting to $758,000.

4/ Includes 1 establishment dealing in automotive products; 2 in chemicals and paints; 2 in coal and coke; 1 in electrical goods; 1 in groceries and and foods (specialty lines); 1 in waste materials; and 1 in all other products.

5/ Includes 4 establishments dealing in farm products - consumer goods.

6/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals and paints; 1 in coal and coke; 2 in drugs and drug sundries (specialty lines); 1 in dry goods (specialty lines); 1 in farm supplies; 2 in furniture and house furnishings; 1 in general merchandise; 1 in hardware; 1 in jewelry and optical goods; 2 in lumber and construction materials; 1 in metals and metal work (except scrap); 1 in paper and its products; and 7 in all other products.

7/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive; 2 in chemicals and paints; 1 in drugs and drug sundries (specialty lines); 1 in farm products - consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and construction materials; and 1 in metals and metal work (except scrap).

WHOLESALE DISTRIBUTION: 1935

SECTION TWO

CITIES OF 20,000 TO 50,000 POPULATION (TABLE 12B)

In this section data on number of establishments, net sales, proprietors, employees and total pay roll are analyzed for each city of 20,000 to 50,000 population by 29 kinds of business. To avoid disclosure of individual operations only classifications with 3 or more establishments are shown separately. The cities are arranged alphabetically by States.

WHOLESALE DISTRIBUTION: 1935

INDEX TO TABLE 12B

CITIES OF 20,000 to 50,000 POPULATION

(Cities are arranged alphabetically by States)

	Page		Page
Alabama	81	Nebraska	--
Arizona	81	Nevada	--
Arkansas	81	New Hampshire	89
California	81	New Jersey	89
Colorado	82	New Mexico	89
Connecticut	82	New York	89
Delaware	--	North Carolina	90
District of Columbia	--	North Dakota	91
Florida	82	Ohio	91
Georgia	83	Oklahoma	92
Idaho	83	Oregon	93
Illinois	83	Pennsylvania	93
Indiana	84	Rhode Island	94
Iowa	84	South Carolina	94
Kansas	85	South Dakota	94
Kentucky	85	Tennessee	94
Louisiana	86	Texas	94
Maine	86	Utah	95
Maryland	86	Vermont	95
Massachusetts	87	Virginia	95
Michigan	87	Washington	95
Minnesota	88	West Virginia	96
Mississippi	88	Wisconsin	96
Missouri	88	Wyoming	--
Montana	89		

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
ALABAMA					
ANNISTON (4)	25	$4,882	10	126	$180
Farm products - raw materials	3	582	1	7	32
Groceries (full line)	2	1,980	4	48	55
Groceries and foods (specialty lines)	5				
All other (4)	15	2,320	5	71	93
BESSEMER (3)	13	2,641	8	163	165
Groceries (full line)	2	890	1	34	57
Groceries and foods (specialty lines)	1				
Petroleum and its products (3)	3	226	--	--	--
All other	7	1,525	7	129	108
GADSDEN (5)	33	6,372	14	175	177
Farm products - raw materials	4	2,605	--	16	20
Farm products - consumer goods	3	279	2	21	18
Groceries (full line)	2	2,035	2	58	54
Groceries and foods (specialty lines)	4				
Petroleum and its products (5)	9	817	2	20	30
Waste materials	3	13	2	7	4
All other	8	623	6	53	51
TUSCALOOSA (4)	32	8,063	17	233	273
Farm products - consumer goods	5	557	2	58	29
Groceries (full line)	3	1,064	2	43	45
Groceries and foods (specialty lines)	5	1,468	6	8	7
Petroleum and its products (4)	9	778	--	18	32
All other	10	4,196	7	106	160
ARIZONA					
PHOENIX (2)	201	46,932	102	1,435	2,078
Automotive	16	3,094	8	210	297
Beer, wines and liquors	7	1,129	2	64	75
Clothing and furnishings	4	228	1	10	11
Drugs (full line)	2	1,420	1	33	49
Drugs and drug sundries (specialty lines)	1				
Electrical goods	11	2,508	2	60	114
Farm products - raw materials	10	10,766	8	98	119
Farm products - consumer goods	46	6,327	36	272	385
Farm supplies	3	454	--	13	20
Groceries (full line)	4	1,932	1	49	44
Groceries and foods (specialty lines)	33	9,923	20	208	319
Lumber and construction materials	6	831	2	81	107
Machinery, equipment and supplies	24	1,169	9	72	139
Paper and its products	5	665	2	21	42
Petroleum and its products (2)	7	2,280	2	82	129
Plumbing and heating supt. and sple.	3	654	1	33	40
Tobacco and its products (except leaf)	3	1,709	--	24	35
All other	16	1,843	7	105	153
TUCSON (2)	49	9,406	20	350	523
Automotive	3	363	1	36	62
Beer, wines and liquors	5	876	5	42	54
Farm products - consumer goods	4	618	4	32	50
Groceries (full line)	3	1,488	1	44	70
Groceries and foods (specialty lines)	11	2,469	3	49	76
Petroleum and its products (2)	9	1,484	--	43	77
All other	14	2,108	6	104	134
ARKANSAS					
FORT SMITH (9)	90	19,981	35	763	1,048
Automotive	3	309	1	45	76
Beer, wines and liquors	4	1,345	5	20	22
Dry goods (full line)	3	1,311	1	53	107
Farm products - raw materials	5	1,354	5	15	11
Farm products - consumer goods	6	1,445	2	71	64
Groceries (full line)	4	3,068	--	99	133
Groceries and foods (specialty lines)	19	4,214	10	118	126
Lumber and construction materials	5	746	3	36	40
Machinery, equipment and supplies	6	293	2	24	34
Petroleum and its products (9)	14	1,311	--	15	20
All other	21	4,585	6	267	415
HOT SPRINGS (5)	30	$3,111	19	180	$151
Beer, wines and liquors	4	535	4	22	31
Farm supplies	3	201	4	14	14
Groceries (full line)	5	1,192	6	45	47
Groceries and foods (specialty lines)	3	406	1	14	18
Petroleum and its products (5)	8	607	--	9	20
All other	7	170	4	16	21
PINE BLUFF (6)	45	9,427	25	267	326
Farm products - raw materials	6	2,501	4	10	9
Farm products - consumer goods	4	57	6	7	2
Groceries (full line)	6	3,285	4	113	148
Groceries and foods (specialty lines)	4	430	5	5	3
Petroleum and its products (6)	10	760	--	16	17
All other	15	2,374	6	116	147
TEXARKANA **					
CALIFORNIA					
ALAMEDA	12	1,680	9	55	69
ALHAMBRA	20	1,738	16	121	139
Automotive	4	156	4	12	20
Beer, wines and liquors	3	330	5	18	24
Farm products - consumer goods	3	312	4	46	25
Petroleum and its products	3	580	--	25	48
All other	7	360	3	20	22
BAKERSFIELD (2)	76	11,597	38	560	892
Automotive	8	296	5	35	44
Beer, wines and liquors	11	1,413	12	58	78
Farm products - consumer goods	8	1,665	6	140	217
Groceries (full line)	1	906	3	30	43
Groceries and foods (specialty lines)	6				
Machinery, equipment and supplies	16	2,127	5	74	126
Petroleum and its products (2)	17	3,267	3	177	315
All other	9	1,923	4	46	69
HUNTINGTON PARK	37	4,356	33	200	229
Automotive	7	235	6	19	32
Chemicals and paints	3	57	4	4	2
Groceries (full line)	2	1,923	6	36	44
Groceries and foods (specialty lines)	5				
Lumber and construction materials	5	213	5	17	19
Waste materials	5	370	4	77	61
All other	10	1,558	8	47	71
POMONA (1)	41	7,457	16	294	364
Automotive	7	142	5	22	34
Beer, wines and liquors	4	213	3	15	18
Farm products - consumer goods	7	4,249	3	149	105
Groceries (full line)	3	725	2	29	53
Groceries and foods (specialty lines)	2				
Petroleum and its products (1)	11	1,610	--	64	132
All other	7	518	3	15	22
RICHMOND	19	2,951	16	121	194
Beer, wines and liquors	3	127	4	5	7
Farm products - consumer goods	5	708	4	60	89
Petroleum and its products	6	1,602	3	49	89
All other	5	514	5	7	9
RIVERSIDE	41	9,683	19	664	695
Automotive	3	62	3	8	7
Farm products - consumer goods	18	3,995	9	484	442
Groceries (full line)	2	4,401	3	112	138
Groceries and foods (specialty lines)	6				
Petroleum and its products	8	859	3	43	90
All other	4	366	1	17	18
SAN BERNARDINO	78	10,957	58	554	759
Automotive	7	519	8	34	48
Beer, wines and liquors	15	1,060	15	55	87
Farm products - consumer goods	13	2,021	10	160	212
Groceries (full line)	3	2,617	--	77	106
Groceries and foods (specialty lines)	7	884	3	42	49
Petroleum and its products	12	2,007	5	77	140
Waste materials	4	119	4	15	10
All other	17	1,930	13	96	107

* Includes no compensation for proprietors and firm members of unincorporated businesses 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub ** Data for this city appear on page 98

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
CALIFORNIA (continued)					
SANTA ANA	58	$7,293	37	436	$582
Automotive	8	427	11	58	71
Beer, wines and liquors	7	817	7	40	44
Farm products - consumer goods	5	574	3	56	84
Groceries (full line)	2	} 2,931	1	137	163
Groceries and foods (specialty lines)	9				
Machinery, equipment and supplies	4	161	3	14	25
Petroleum and its products	7	894	1	43	86
All other	16	1,489	11	88	109
SANTA BARBARA (1)	56	6,143	43	246	338
Automotive	5	117	6	17	16
Beer, wines and liquors	6	159	?	12	14
Farm products - consumer goods	7	1,143	7	27	39
Groceries (full line)	3	1,604	--	42	65
Groceries and foods (specialty lines)	6	374	8	26	27
Machinery, equipment and supplies	4	72	1	12	14
Petroleum and its products (1)	10	1,383	1	45	86
All other	15	1,291	13	65	77
SANTA MONICA (2)	41	5,392	28	285	426
Automotive	6	170	5	22	24
Beer, wines and liquors	3	435	2	22	29
Groceries (full line)	1	} 813	8	41	51
Groceries and foods (specialty lines)	7				
Petroleum and its products (2)	8	1,806	2	65	127
Tobacco and its products (except leaf)	3	747	1	8	13
All other	13	1,361	10	127	182
STOCKTON (2)	145	27,844	126	875	1,401
Automotive	11	943	10	100	167
Beer, wines and liquors	6	546	6	30	42
Farm products - raw materials	7	8,875	6	33	86
Farm products - consumer goods	33	3,488	38	129	160
Farm supplies	4	489	4	16	21
Groceries (full line)	2	} 5,009	38	141	215
Groceries and foods (specialty lines)	25				
Machinery, equipment and supplies	10	1,206	5	79	145
Paper and its products	3	451	1	23	42
Petroleum and its products (2)	17	3,398	4	141	261
Tobacco and its products (except leaf)	4	1,535	2	32	54
Waste materials	4	214	5	31	37
All other	19	1,690	7	120	171
COLORADO					
COLORADO SPRINGS (1)	58	7,261	31	342	460
Automotive	5	255	2	20	30
Beer, wines and liquors	3	219	2	15	18
Farm products - consumer goods	15	1,387	16	81	81
Groceries (full line)	3	1,353	--	43	68
Groceries and foods (specialty lines)	10	1,106	3	48	53
Petroleum and its products (1)	7	719	3	19	29
All other	15	2,222	5	116	181
CONNECTICUT					
BRISTOL	4	491	2	22	30
DANBURY (1)	22	3,272	8	135	196
Groceries (full line)	1	} 1,280	2	38	71
Groceries and foods (specialty lines)	4				
Petroleum and its products (1)	6	1,120	1	58	69
All other	11	872	5	39	56
MERIDEN	32	4,773	18	203	313
Farm products - consumer goods	4	235	2	16	23
Groceries (full line)	2	} 2,386	1	83	125
Groceries and foods (specialty lines)	5				
Waste materials	7	298	5	36	38
All other	14	1,854	10	68	127
MIDDLETOWN (1)	15	$2,494	10	156	$219
Farm products - consumer goods	3	289	1	16	24
Groceries and foods (specialty lines)	3	255	5	11	13
All other (1)	9	1,950	4	129	182
NEW LONDON	33	6,757	13	268	414
Beer, wines and liquors	3	584	2	22	44
Farm products - consumer goods	3	258	5	16	25
Groceries (full line)	2	} 3,018	1	83	140
Groceries and foods (specialty lines)	7				
Petroleum and its products	6	1,469	--	79	113
All other	12	1,428	5	68	92
NORWALK	24	2,318	14	152	241
Farm products - consumer goods	3	215	2	20	33
Groceries and foods (specialty lines)	3	37	2	5	6
Petroleum and its products	3	1,307	--	94	166
Waste materials	3	7	3	1	1
All other	12	752	7	32	35
NORWICH (1)	53	7,938	26	382	563
Clothing and furnishings	4	252	4	8	12
Farm products - consumer goods	6	539	3	25	34
Groceries (full line)	1	} 2,681	2	98	166
Groceries and foods (specialty lines)	11				
Lumber and construction materials	3	1,009	2	71	86
Petroleum and its products (1)	6	1,557	1	46	96
Tobacco and its products (except leaf)	3	517	2	15	18
Waste materials	5	235	3	37	40
All other	14	1,148	9	82	111
STAMFORD (1)	59	12,850	35	428	762
Automotive	5	362	--	29	43
Beer, wines and liquors	8	1,130	5	74	110
Farm products - consumer goods	6	744	3	33	66
Furniture and house furnishings	3	99	4	9	16
Groceries (full line)	2	} 5,134	5	119	189
Groceries and foods (specialty lines)	9				
Paper and its products	3	547	--	35	90
Petroleum and its products (1)	5	1,096	1	20	27
Plumbing and heating eqpt. and spls.	3	267	1	15	25
Waste materials	5	167	5	26	20
All other	10	3,304	11	68	176
TORRINGTON	18	2,502	14	92	130
Farm products - consumer goods	4	311	2	13	16
Petroleum and its products	3	867	--	35	58
All other	11	1,324	12	44	56
FLORIDA					
ORLANDO (3)	94	12,319	43	850	892
Automotive	10	351	9	51	58
Beer, wines and liquors	3	146	2	8	12
Electrical goods	7	421	1	31	50
Farm products - consumer goods	15	5,030	8	471	395
Farm supplies	3	83	2	10	9
Groceries (full line)	4	1,157	1	44	55
Groceries and foods (specialty lines)	11	2,003	2	76	98
Machinery, equipment and supplies	9	453	6	45	58
Paper and its products	4	163	2	12	17
Petroleum and its products (3)	11	1,114	1	35	52
Tobacco and its products (except leaf)	3	866	3	25	32
All other	14	532	6	42	56
PENSACOLA (3)	66	13,349	39	433	598
Automotive	4	93	4	10	14
Beer, wines and liquors	5	3,485	3	68	114
Chemicals and paints	3	1,945	--	10	30
Farm products - consumer goods	6	544	9	49	45
Groceries (full line)	4	1,194	1	75	90
Groceries and foods (specialty lines)	16	2,953	7	83	114
Lumber and construction materials	8	969	5	16	22
Petroleum and its products (3)	8	885	1	39	88
All other	12	1,281	9	83	81

* Includes no compensation for proprietors and firm members of unincorporated businesses. 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg for year 1/	Total pay roll* 1/ (add 000)
FLORIDA (continued)					
ST. PETERSBURG (2)	49	$5,530	20	345	$413
Automotive	5	185	3	33	40
Farm products - consumer goods	5	276	3	34	26
Groceries (full line)	2	1,587	5	59	87
Groceries and foods (specialty lines)	8				
Machinery, equipment and supplies	4	51	2	12	15
Petroleum and its products (2)	10	1,410	2	50	65
All other	15	2,021	5	157	180
WEST PALM BEACH (2)	53	5,983	25	255	344
Automotive	3	167	4	25	29
Beer, wines and liquors	4	365	1	24	28
Farm products - consumer goods	4	167	4	14	12
Groceries (full line)	1	1,967	9	73	100
Groceries and foods (specialty lines)	12				
Paper and its products	3	141	--	10	15
Petroleum and its products (2)	11	1,441	--	38	67
Tobacco and its products (except leaf)	3	1,197	--	28	47
All other	12	538	7	43	46
GEORGIA					
COLUMBUS (4)	67	13,192	26	651	695
Dry goods (full line)	2	1,159	2	41	102
Dry goods (specialty lines)	1				
Farm products - consumer goods	5	442	3	35	36
Farm supplies	3	162	1	19	20
Groceries (full line)	4	1,640	1	54	78
Groceries and foods (specialty lines)	22	4,606	9	290	220
Machinery, equipment and supplies	4	97	1	10	13
Petroleum and its products (4)	11	1,698	2	87	107
Waste materials	3	358	2	39	15
All other	12	3,030	5	76	104
LA GRANGE (5)	20	2,903	11	79	101
Groceries (full line)	1	1,604	5	55	74
Groceries and foods (specialty lines)	7				
All other (5)	12	1,299	6	24	27
ROME (6)	29	5,334	11	106	144
Farm products - raw materials	3	1,369	3	3	4
Groceries (full line)	1	2,319	5	37	43
Groceries and foods (specialty lines)	8				
Petroleum and its products (6)	10	794	1	13	12
All other	7	852	2	53	85
IDAHO					
BOISE (1)	83	15,174	32	558	854
Automotive	9	674	4	47	83
Chemicals and paints	3	374	2	30	43
Farm products - consumer goods	6	1,490	2	28	48
Groceries (full line)	3	3,086	--	52	84
Groceries and foods (specialty lines)	14	1,427	7	48	61
Machinery, equipment and supplies	13	1,290	8	66	136
Petroleum and its products (1)	10	1,359	2	53	87
Tobacco and its products (except leaf)	3	1,239	1	17	29
All other	22	4,235	6	217	283
ILLINOIS					
ALTON (1)	44	3,090	33	172	222
Automotive	3	59	4	9	9
Beer, wines and liquors	6	375	6	19	27
Farm products - consumer goods	9	408	9	16	17
Groceries (full line)	2	829	4	34	56
Groceries and foods (specialty lines)	6				
All other (1)	18	1,419	10	94	113
AURORA (1)	59	10,662	33	495	663
Automotive	6	2,432	3	93	133
Beer, wines and liquors	4	243	4	11	11
Farm products - consumer goods	6	883	6	54	77
Groceries (full line)	2	2,831	8	154	151
Groceries and foods (specialty lines)	13				
Petroleum and its products (1)	9	1,309	--	50	84
Plumbing and heating eqpt. and spls.	3	250	2	23	22
Tobacco and its products (except leaf)	4	1,907	4	67	108
Waste materials	3	99	3	12	7
All other	9	708	3	31	70
BELLEVILLE (1)	31	$2,859	25	96	$134
Automotive	3	426	6	16	14
Beer, wines and liquors	3	227	3	17	28
Farm products - raw materials	4	447	2	11	20
Farm products - consumer goods	4	117	4	8	7
Groceries (full line)	4	760	2	18	21
Groceries and foods (specialty lines)	2				
Petroleum and its products (1)	4	559	--	17	37
All other	7	323	8	9	7
BERWYN	15	945	13	70	69
Beer, wines and liquors	4	81	5	4	2
Farm products - consumer goods	5	184	4	10	9
All other	6	680	4	56	58
BLOOMINGTON	52	9,957	30	368	560
Automotive	4	187	6	17	17
Beer, wines and liquors	6	352	4	17	27
Farm products - consumer goods	10	1,574	9	48	67
Groceries (full line)	3	2,379	--	107	156
Groceries and foods (specialty lines)	9	2,461	3	55	68
Petroleum and its products	9	1,287	2	62	135
All other	11	1,717	6	62	90
CHAMPAIGN (1)	58	8,297	48	262	338
Automotive	6	267	3	39	48
Beer, wines and liquors	7	402	6	27	29
Farm products - raw materials	5	1,783	5	8	13
Farm products - consumer goods	10	2,616	10	59	69
Groceries (full line)	3	824	1	27	31
Groceries and foods (specialty lines)	7	386	6	26	37
Machinery, equipment and supplies	3	144	4	6	6
Petroleum and its products (1)	7	791	--	31	76
Waste materials	3	66	4	5	2
All other	7	1,018	9	34	27
CHICAGO HEIGHTS (1)	31	3,038	20	120	193
Beer, wines and liquors	6	286	5	16	16
Groceries and foods (specialty lines)	7	410	7	19	32
Petroleum and its products (1)	9	1,664	1	54	112
All other	9	678	7	31	33
DANVILLE (2)	72	11,588	53	407	521
Automotive	5	415	3	47	65
Beer, wines and liquors	8	666	12	37	40
Farm products - raw materials	3	2,977	4	11	11
Farm products - consumer goods	13	1,446	10	72	76
Groceries (full line)	2	4,132	5	109	174
Groceries and foods (specialty lines)	11				
Machinery, equipment and supplies	5	187	3	25	30
Paper and its products	3	56	1	9	7
Petroleum and its products (2)	10	991	1	42	59
Waste materials	4	93	5	13	9
All other	8	625	9	42	50
ELGIN (1)	39	5,611	20	266	382
Beer, wines and liquors	3	350	2	18	15
Farm products - consumer goods	5	1,047	4	50	75
Groceries and foods (specialty lines)	5	789	3	21	33
Petroleum and its products (1)	8	1,024	--	37	72
Tobacco and its products (except leaf)	4	863	3	19	27
All other	14	1,538	8	121	160
FREEPORT (1)	34	3,318	13	208	278
Automotive	4	278	2	20	20
Beer, wines and liquors	5	279	3	17	18
Farm products - consumer goods	7	711	2	51	68
Groceries (full line)	3	1,044	2	41	68
Groceries and foods (specialty lines)	3	190	2	15	17
Petroleum and its products (1)	7	569	--	31	47
All other	5	247	2	33	40
GALESBURG (2)	51	9,638	26	318	448
Beer, wines and liquors	4	827	4	37	53
Farm products - raw materials	8	1,883	9	42	44
Farm products - consumer goods	3	1,719	--	25	36
Groceries (full line)	2	2,305	1	82	122
Groceries and foods (specialty lines)	8				
Machinery, equipment and supplies	3	77	3	8	9
Petroleum and its products (2)	8	856	1	41	57
Waste materials	3	165	3	9	10
All other	12	1,806	5	74	117

* Includes no compensation for proprietors and firm members of unincorporated businesses. 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg for year 1/	Total pay roll* 1/ (add 000)
ILLINOIS (continued)					
GRANITE CITY	11	$549	11	40	$54
Farm products - consumer goods	3	90	4	8	5
All other	8	459	7	32	49
JOLIET	56	9,423	27	478	639
Beer, wines and liquors	6	642	6	32	33
Farm products - consumer goods	7	1,118	6	70	72
Groceries (full line)	3	1,518	--	73	94
Groceries and foods (specialty lines)	10	2,362	--	61	89
Petroleum and its products	9	1,478	--	71	128
Tobacco and its products (except leaf)	5	534	3	12	13
Waste materials	3	125	3	20	16
All other	13	1,646	9	139	194
KANKAKEE (2)	47	6,572	32	261	322
Automotive	3	2,022	1	66	93
Beer, wines and liquors	8	394	6	24	25
Farm products - raw materials	5	1,053	4	22	21
Farm products - consumer goods	8	982	8	43	51
Groceries (full line)	1	750	5	27	41
Groceries and foods (specialty lines)	7				
Petroleum and its products (2)	10	1,021	1	40	64
All other	5	350	7	39	27
MAYWOOD	8	897	2	47	54
MOLINE	25	3,017	14	199	241
Automotive	5	229	3	15	17
Groceries and foods (specialty lines)	3	64	3	6	5
Machinery, equipment and supplies	4	259	2	11	13
All other	13	2,465	6	167	206
QUINCY (1)	80	10,963	53	602	835
Automotive	7	346	5	44	62
Beer, wines and liquors	7	334	5	21	22
Farm products - consumer goods	11	614	12	64	62
Groceries (full line)	5	1,999	1	63	85
Groceries and foods (specialty lines)	15	1,921	8	74	83
Hardware	3	840	--	67	90
Machinery, equipment and supplies	5	1,492	4	63	105
Petroleum and its products (1)	10	1,838	--	107	204
All other	17	1,579	18	99	122
ROCK ISLAND	60	9,444	38	427	564
Beer, wines and liquors	9	1,141	5	36	44
Farm products - consumer goods	6	1,369	5	51	79
Groceries (full line)	2	2,373	7	93	142
Groceries and foods (specialty lines)	9				
Machinery, equipment and supplies	5	103	3	13	13
Petroleum and its products	7	1,225	3	75	108
Waste materials	5	490	2	30	35
All other	17	2,743	13	129	143
WAUKEGAN	33	5,814	15	202	346
Beer, wines and liquors	6	679	5	29	45
Farm products - consumer goods	5	361	4	30	42
Groceries (full line)	1	915	2	26	42
Groceries and foods (specialty lines)	6				
Petroleum and its products	7	2,236	--	62	127
All other	8	1,623	4	55	90
INDIANA					
ANDERSON (5)	35	3,999	16	171	233
Farm products - consumer goods	5	213	4	19	12
Groceries (full line)	3	1,042	--	40	64
Groceries and foods (specialty lines)	5	369	5	7	11
Petroleum and its products (5)	12	1,454	--	50	84
All other	10	921	7	55	62
ELKHART	39	4,617	28	289	363
Automotive	5	132	3	21	29
Farm products - consumer goods	3	30	3	2	1
Furniture and house furnishings	3	741	1	79	97
Groceries (full line)	3	1,079	1	35	42
Groceries and foods (specialty lines)	3	89	5	7	2
Petroleum and its products	5	575	1	28	54
All other	17	1,971	14	117	138
KOKOMO (2)	44	$4,274	21	179	$221
Automotive	4	87	4	11	11
Farm products - consumer goods	10	560	9	51	35
Groceries (full line)	2	682	2	23	28
Groceries and foods (specialty lines)	5				
Machinery, equipment and supplies	3	105	--	10	11
Petroleum and its products (2)	8	568	1	25	41
Waste materials	3	56	1	19	11
All other	9	2,216	4	40	84
LAFAYETTE (2)	48	8,994	22	326	444
Farm products - raw materials	6	3,478	2	40	58
Farm products - consumer goods	5	1,346	2	51	63
Groceries (full line)	3	957	3	50	77
Groceries and foods (specialty lines)	7	577	6	23	23
Petroleum and its products (2)	10	1,147	1	42	63
Plumbing and heating eqpt. and spls.	3	267	--	30	42
Tobacco and its products (except leaf)	3	398	1	12	15
All other	11	824	7	78	103
MARION (4)	37	2,402	18	140	155
Automotive	6	143	4	16	23
Farm products - consumer goods	3	66	3	5	3
Groceries and foods (specialty lines)	5	308	1	25	23
Petroleum and its products (4)	11	1,075	1	34	51
Waste materials	5	159	5	35	28
All other	7	651	4	25	27
MICHIGAN CITY (2)	20	1,632	12	94	121
Groceries (full line)	2	544	3	25	27
Groceries and foods (specialty lines)	5				
Petroleum and its products (2)	5	641	--	24	38
All other	8	447	9	45	56
MISHAWAKA (1)	15	1,748	9	64	85
Petroleum and its products (1)	7	1,307	1	37	62
All other	8	441	8	27	23
MUNCIE (3)	64	13,931	33	413	550
Automotive	5	256	3	31	39
Farm products - consumer goods	9	1,245	3	66	87
Groceries (full line)	3	1,513	--	61	72
Groceries and foods (specialty lines)	8	4,964	5	61	91
Lumber and construction materials	3	286	2	8	6
Machinery, equipment and supplies	8	2,040	6	44	59
Petroleum and its products (3)	12	1,443	2	59	95
Waste materials	3	318	2	19	24
All other	13	1,866	10	64	77
NEW ALBANY	38	3,071	36	161	209
Beer, wines and liquors	3	604	3	13	22
Farm products - raw materials	3	297	3	10	8
Farm products - consumer goods	4	237	4	15	10
Groceries (full line)	1	386	4	23	20
Groceries and foods (specialty lines)	3				
Petroleum and its products	4	676	--	27	46
Tobacco and its products (except leaf)	3	52	5	1	1
Waste materials	4	25	4	4	3
All other	13	794	13	68	99
RICHMOND (2)	31	8,166	12	365	528
Farm products - consumer goods	8	195	6	30	22
Groceries (full line)	2	2,922	--	89	132
Groceries and foods (specialty lines)	1				
Petroleum and its products (2)	7	933	--	30	57
All other	13	4,116	6	216	317
IOWA					
BURLINGTON (2)	53	12,135	26	574	697
Farm products - consumer goods	9	1,793	5	58	78
Groceries (full line)	3	1,891	1	75	97
Groceries and foods (specialty lines)	5	250	1	22	34
Machinery, equipment and supplies	4	65	2	7	10
Petroleum and its products (2)	11	924	4	44	78
Waste materials	4	188	6	12	9
All other	17	7,024	7	356	391

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
IOWA (continued)					
CLINTON (2)	41	$3,904	26	177	$211
Beer, wines and liquors	3	124	2	14	14
Farm products - consumer goods	8	1,737	7	45	45
Groceries (full line)	1	686	8	30	37
Groceries and foods (specialty lines)	9				
Petroleum and its products (2)	8	661	--	23	41
All other	12	696	9	65	74
COUNCIL BLUFFS (1)	44	8,758	25	372	486
Beer, wines and liquors	7	803	5	28	29
Farm products - raw materials	3	3,070	3	52	60
Farm products - consumer goods	10	518	11	42	44
Farm supplies	3	589	1	29	43
Petroleum and its products (1)	9	1,092	1	55	91
All other	12	2,686	4	166	219
DUBUQUE	82	16,231	42	702	914
Automotive	5	583	3	59	74
Beer, wines and liquors	3	123	2	7	6
Clothing and furnishings	3	355	2	28	49
Farm products - raw materials	4	1,760	1	26	37
Farm products - consumer goods	16	4,737	11	150	125
Groceries (full line)	4	1,656	--	59	90
Groceries and foods (specialty lines)	10	1,338	5	69	97
Machinery, equipment and supplies	3	1,810	3	64	88
Paper and its products	3	305	2	14	21
Petroleum and its products	13	865	2	70	122
Waste materials	3	104	4	16	12
All other	15	2,595	7	140	193
FORT DODGE (2)	59	14,141	34	398	507
Automotive	8	3,072	5	98	142
Beer, wines and liquors	6	860	5	31	37
Chemicals and paints	3	332	2	25	29
Farm products - raw materials	7	5,710	6	23	13
Farm products - consumer goods	4	562	3	22	27
Groceries (full line)	1	1,077	1	54	79
Groceries and foods (specialty lines)	3				
Machinery, equipment and supplies	4	94	4	6	6
Petroleum and its products (2)	13	823	2	45	66
All other	10	1,611	6	94	108
MASON CITY (3)	64	10,640	32	503	652
Automotive	8	2,310	4	108	158
Beer, wines and liquors	4	370	4	13	13
Farm products - consumer goods	8	1,832	5	109	121
Groceries (full line)	2	3,337	2	112	156
Groceries and foods (specialty lines)	6				
Machinery, equipment and supplies	3	173	1	16	20
Petroleum and its products (3)	13	1,080	--	45	70
Waste materials	7	136	7	20	20
All other	13	1,402	9	80	94
OTTUMWA (2)	41	5,900	14	271	383
Automotive	4	307	1	36	51
Farm products - consumer goods	8	1,144	3	48	67
Groceries (full line)	3	1,781	--	70	130
Groceries and foods (specialty lines)	7	909	4	23	24
Petroleum and its products (2)	10	918	--	37	57
All other	9	841	6	57	54
WATERLOO (1)	95	14,243	55	663	928
Automotive	7	1,207	3	68	104
Beer, wines and liquors	6	253	5	21	21
Drugs and drug sundries (specialty lines)	5	220	6	16	18
Electrical goods	4	920	2	42	76
Farm products - consumer goods	5	2,374	2	124	162
Groceries (full line)	1	3,104	11	119	185
Groceries and foods (specialty lines)	14				
Lumber and construction materials	4	2,276	3	23	56
Machinery, equipment and supplies	11	464	8	50	47
Petroleum and its products (1)	16	1,446	2	65	105
Waste materials	4	107	3	17	11
All other	18	1,872	10	116	143
KANSAS					
HUTCHINSON (4)	87	31,260	34	673	881
Automotive	7	801	6	61	82
Beer, wines and liquors	3	367	3	25	23
HUTCHINSON (continued)					
Farm products - raw materials	18	$19,130	10	96	$162
Farm products - consumer goods	7	2,220	3	107	104
Groceries (full line)	6	2,286	--	111	123
Groceries and foods (specialty lines)	6	861	3	23	37
Machinery, equipment and supplies	12	2,809	--	97	152
Petroleum and its products (4)	13	990	1	33	58
Waste materials	3	254	4	12	11
All other	12	1,542	4	106	120
SALINA (1)	74	26,024	28	691	943
Automotive	9	2,588	6	115	164
Beer, wines and liquors	3	1,146	2	27	40
Farm products - raw materials	9	12,957	3	31	56
Farm products - consumer goods	9	1,803	6	60	78
Farm supplies	3	406	1	13	14
Groceries (full line)	2	2,429	1	167	210
Groceries and foods (specialty lines)	5				
Machinery, equipment and supplies	7	1,331	3	72	91
Petroleum and its products (1)	15	862	2	47	67
All other	12	2,502	4	159	223
KENTUCKY					
ASHLAND	47	11,965	29	496	679
Beer, wines and liquors	6	937	5	33	55
Farm products - consumer goods	9	902	8	74	83
Groceries (full line)	3	2,529	--	109	138
Groceries and foods (specialty lines)	11	2,213	10	42	50
Lumber and construction materials	3	78	2	8	16
Petroleum and its products	3	442	--	20	30
Waste materials	5	3,096	2	105	150
All other	7	1,768	2	105	157
LEXINGTON	132	52,366	60	1,789	1,975
Automotive	9	1,267	3	130	181
Beer, wines and liquors	6	1,180	7	45	70
Coal and coke	3	116	1	8	9
Electrical goods	4	385	--	11	21
Farm products - raw materials	21	29,807	1	740	557
Farm products - consumer goods	15	1,857	12	98	96
Furniture and house furnishings	3	21	4	3	2
Groceries (full line)	7	4,680	1	208	230
Groceries and foods (specialty lines)	18	4,134	10	94	137
Lumber and construction materials	5	807	1	46	70
Machinery, equipment and supplies	10	989	8	76	105
Petroleum and its products	11	2,416	1	101	108
Plumbing and heating eqpt. and spls.	4	998	--	58	88
All other	16	3,709	11	171	301
NEWPORT	26	2,085	22	111	122
Automotive	6	56	4	8	9
Beer, wines and liquors	4	215	5	24	21
Farm products - consumer goods	3	69	2	7	11
Groceries and foods (specialty lines)	4	1,208	2	45	54
Waste materials	5	114	7	14	11
All other	4	423	2	13	16
OWENSBORO	64	8,498	33	666	518
Beer, wines and liquors	8	693	8	22	22
Farm products - raw materials	16	4,441	3	395	208
Farm products - consumer goods	8	663	2	65	69
Groceries (full line)	3	663	1	35	33
Groceries and foods (specialty lines)	3	173	4	11	8
Machinery, equipment and supplies	8	701	1	56	81
Petroleum and its products	4	261	1	10	19
Waste materials	3	19	4	10	4
All other	11	884	9	62	74
PADUCAH (1)	69	13,125	49	531	561
Automotive	4	89	3	15	14
Farm products - raw materials	15	2,524	16	137	69
Farm products - consumer goods	7	976	8	37	32
Groceries (full line)	4	1,581	3	74	101
Groceries and foods (specialty lines)	13	2,426	9	47	48
Machinery, equipment and supplies	3	555	1	26	37
Petroleum and its products (1)	7	1,622	--	47	70
All other	16	3,352	9	148	190

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

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NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
LOUISIANA					
ALEXANDRIA (5)	50	$7,682	14	389	$441
Automotive	3	277	1	30	45
Beer, wines and liquors	4	478	1	24	17
Farm products - consumer goods	4	310	4	39	19
Groceries (full line)	6	2,195	1	101	116
Groceries and foods (specialty lines)	13	2,005	4	76	88
Lumber and construction materials	3	626	--	35	59
Petroleum and its products (5)	10	977	2	27	31
All other	7	814	1	57	66
BATON ROUGE (3)	52	11,172	19	499	702
Automotive	4	991	1	60	86
Farm products - consumer goods	4	508	6	20	19
Groceries (full line)	8	4,376	--	172	218
Groceries and foods (specialty lines)	14	2,751	10	121	138
Machinery, equipment and supplies	5	235	1	23	39
All other (3)	17	2,311	1	103	202
MONROE (4)	64	14,567	26	621	862
Automotive	7	433	7	52	81
Farm products - consumer goods	7	2,796	2	107	105
Groceries (full line)	4	3,106	--	138	125
Groceries and foods (specialty lines)	13	2,348	6	69	83
Machinery, equipment and supplies	6	452	4	24	44
Petroleum and its products (4)	7	840	--	15	24
All other	20	4,592	7	246	400
MAINE					
BANGOR (1)	87	16,779	33	845	1,249
Automotive	6	402	2	36	44
Beer, wines and liquors	3	236	2	13	11
Clothing and furnishings	4	369	2	23	37
Farm products - consumer goods	8	1,333	6	71	108
Groceries (full line)	6	3,568	1	102	169
Groceries and foods (specialty lines)	18	5,160	6	226	317
Hardware	5	1,590	--	153	224
Lumber and construction materials	4	380	1	11	22
BANGOR (continued)					
Machinery, equipment and supplies	5	$169	--	17	$30
Petroleum and its products (1)	6	1,791	1	72	110
Waste materials	4	119	4	14	16
All other	18	1,662	8	107	161
LEWISTON (1)	44	9,239	17	369	547
Farm products - consumer goods	3	137	4	9	11
Groceries (full line)	1	3,063	1	92	139
Groceries and foods (specialty lines)	8				
Paper and its products	3	218	2	31	45
Petroleum and its products (1)	9	1,181	1	53	70
All other	20	4,640	9	184	282
MARYLAND					
CUMBERLAND (1)	90	13,068	61	511	666
Automotive	7	271	3	33	38
Beer, wines and liquors	4	340	5	10	12
Farm products - consumer goods	12	901	5	110	122
Groceries (full line)	3	1,636	1	41	96
Groceries and foods (specialty lines)	25	5,472	15	128	159
Lumber and construction materials	6	338	2	47	65
Petroleum and its products (1)	11	1,041	5	30	41
Waste materials	4	45	4	15	9
All other	18	3,024	21	97	124
HAGERSTOWN (2)	85	11,505	50	578	751
Automotive	4	190	3	35	44
Beer, wines and liquors	8	727	7	32	35
Farm products - raw materials	5	1,235	4	18	17
Farm products - consumer goods	13	1,227	6	114	129
Farm supplies	3	156	1	3	3
Groceries (full line)	2	3,003	11	109	148
Groceries and foods (specialty lines)	12				
Hardware	3	783	1	40	81
Lumber and construction materials	4	685	3	10	22
Machinery, equipment and supplies	4	175	3	23	25
Petroleum and its products (2)	7	1,421	--	68	86
Plumbing and heating eqpt. and spls.	4	629	1	35	49
Waste materials	5	65	4	23	12
All other	11	1,199	6	68	100

* Includes no compensation for proprietors and firm members of unincorporated businesses. 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
MASSACHUSETTS					
ARLINGTON	3	$24	2	2	$4
ATTLEBORO	11	600	7	40	51
Machinery, equipment and supplies	3	65	1	8	16
All other	8	535	6	32	35
BELMONT	2	x	x	x	x
BEVERLY	6	1,794	4	137	177
BROOKLINE	15	5,314	10	208	359
Automotive	10	4,779	6	161	279
All other	5	535	4	47	80
CHELSEA (1)	93	22,094	82	830	1,146
Farm products - consumer goods	3	166	1	19	26
Groceries and foods (specialty lines)	4	590	6	16	16
Machinery, equipment and supplies	4	233	2	23	23
Paper and its products	4	375	3	29	37
Petroleum and its products (1)	6	9,799	--	211	339
Waste materials	43	8,011	45	347	462
All other	29	2,920	25	185	243
CHICOPEE	11	1,516	6	120	133
Farm products - consumer goods	5	566	3	53	70
All other	6	950	3	67	63
EVERETT	24	8,870	12	299	467
Chemicals and paints	4	2,525	1	56	153
Machinery, equipment and supplies	5	258	1	14	18
Waste materials	3	34	3	5	6
All other	12	6,053	7	223	290
FITCHBURG	48	10,942	24	365	496
Farm products - consumer goods	8	617	5	41	53
Groceries (full line)	2	4,096	5	133	221
Groceries and foods (specialty lines)	13				
Paper and its products	4	2,472	2	41	50
Petroleum and its products	6	1,183	1	39	49
All other	15	2,574	11	111	123
FRAMINGHAM (2)	15	2,737	3	106	126
Beer, wines and liquors	3	548	1	25	38
Petroleum and its products (2)	5	860	--	16	18
All other	7	1,329	2	65	70
GLOUCESTER	19	1,182	14	67	84
Groceries and foods (specialty lines)	8	531	6	31	34
All other	11	651	8	36	50
HAVERHILL	49	6,114	28	339	483
Automotive	4	89	--	13	16
Farm products - consumer goods	4	485	7	18	22
Groceries (full line)	2	2,064	2	72	93
Groceries and foods (specialty lines)	5				
Machinery, equipment and supplies	5	552	1	80	165
Paper and its products	3	110	2	9	12
Petroleum and its products	6	1,585	2	60	79
All other	20	1,229	14	87	96
LEOMINSTER (1)	5	545	3	23	29
MELROSE	2	x	x	x	x
METHUEN	12	480	12	38	56
Groceries and foods (specialty lines)	6	115	6	8	10
All other	6	365	6	30	46
NORTH ADAMS (1)	29	5,453	24	225	295
Farm products - consumer goods	6	550	4	40	50
Groceries (full line)	1	2,205	3	74	127
Groceries and foods (specialty lines)	6				
Waste materials	3	340	6	30	13
All other (1)	13	2,358	11	81	105
NORTHAMPTON	16	$2,724	9	92	$129
Farm products - consumer goods	5	409	1	32	43
Groceries and foods (specialty lines)	6	1,219	2	32	48
All other	5	1,096	6	28	38
PEABODY	12	5,653	8	102	261
PITTSFIELD (2)	55	8,282	27	350	481
Automotive	4	290	1	33	48
Beer, wines and liquors	3	631	2	37	44
Farm products - consumer goods	5	567	6	27	35
Groceries (full line)	1	2,673	5	96	127
Groceries and foods (specialty lines)	11				
Machinery, equipment and supplies	3	216	--	17	31
Petroleum and its products (2)	9	2,170	--	60	89
Waste materials	3	21	3	5	7
All other	16	1,714	10	75	100
REVERE	5	5,332	3	125	168
SALEM (3)	45	8,711	24	270	450
Farm products - consumer goods	5	534	4	36	47
Groceries (full line)	1	3,107	8	91	159
Groceries and foods (specialty lines)	11				
Petroleum and its products (3)	9	3,089	2	57	91
Tobacco and its products (except leaf)	3	505	--	6	7
All other	16	1,476	10	80	146
TAUNTON	27	2,871	11	161	203
Farm products - consumer goods	3	223	1	13	20
Groceries (full line)	1	612	2	19	26
Groceries and foods (specialty lines)	3				
Petroleum and its products	5	672	2	34	43
Tobacco and its products (except leaf)	3	282	1	4	5
All other	12	1,082	5	91	109
WALTHAM (1)	18	3,536	8	126	201
Petroleum and its products (1)	4	1,291	--	40	59
Waste materials	4	19	4	7	6
All other	10	2,226	4	79	136
WATERTOWN	15	9,578	8	243	356
Farm products - consumer goods	4	700	3	62	78
Lumber and construction materials	3	738	--	35	44
All other	8	8,140	5	146	234
WEYMOUTH	2	x	--	x	x
MICHIGAN					
ANN ARBOR	44	5,417	28	349	440
Automotive	5	196	2	35	41
Beer, wines and liquors	3	368	4	15	14
Farm products - consumer goods	8	339	9	41	53
Groceries (full line)	4	1,146	3	38	47
Groceries and foods (specialty lines)	5	1,665	3	62	82
Machinery, equipment and supplies	5	366	--	40	61
Petroleum and its products	6	934	1	59	97
Waste materials	3	102	3	12	9
All other	5	301	3	47	36
BATTLE CREEK (2)	68	6,864	41	339	463
Automotive	8	266	7	34	45
Beer, wines and liquors	6	466	3	24	28
Chemicals and paints	4	373	2	7	23
Farm products - raw materials	3	294	--	15	21
Farm products - consumer goods	8	757	6	51	65
Groceries (full line)	3	363	--	7	8
Groceries and foods (specialty lines)	9	864	8	44	55
Paper and its products	3	81	2	8	11
Petroleum and its products (2)	10	2,115	1	59	94
Waste materials	3	130	3	22	16
All other	11	1,155	9	68	97

* Includes no compensation for proprietors and firm members of unincorporated businesses 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
MICHIGAN (continued)					
BAY CITY (2)	79	$13,829	58	539	$709
Automotive	7	408	4	49	70
Beer, wines and liquors	6	706	6	45	52
Farm products - raw materials	6	378	4	33	27
Farm products - consumer goods	9	800	8	37	42
Groceries (full line)	5	2,818	2	67	117
Groceries and foods (specialty lines)	14	1,386	13	56	39
Hardware	3	1,797	--	113	162
Petroleum and its products (2)	10	3,113	4	44	64
Plumbing and heating eqpt. and spls.	3	221	2	15	24
Waste materials	3	111	3	9	8
All other	13	2,091	12	71	104
FERNDALE	5	2,635	3	16	32
MUSKEGON	68	7,451	38	353	542
Automotive	3	241	1	33	44
Beer, wines and liquors	6	434	3	20	38
Farm products - consumer goods	9	651	12	36	39
Groceries (full line)	5	1,315	--	34	53
Groceries and foods (specialty lines)	8	685	4	33	43
Machinery, equipment and supplies	6	711	--	25	59
Petroleum and its products	9	1,351	8	48	92
Waste materials	6	299	5	24	32
All other	16	1,764	5	100	142
PORT HURON (4)	51	5,051	36	212	280
Beer, wines and liquors	4	326	4	17	19
Farm products - consumer goods	6	327	7	24	32
Groceries (full line)	3	449	1	17	19
Groceries and foods (specialty lines)	10	765	7	25	30
Petroleum and its products (4)	8	1,575	1	35	54
Tobacco and its products (except leaf)	3	146	3	1	--
Waste materials	3	82	5	16	15
All other	14	1,381	8	77	111
ROYAL OAK (1)	16	1,704	6	70	102
Groceries (full line)	1	163	2	11	11
Groceries and foods (specialty lines)	2				
Petroleum and its products (1)	4	633	--	14	27
All other	9	908	4	45	64
WYANDOTTE	17	1,819	13	60	89
Beer, wines and liquors	4	228	5	13	14
Farm products - consumer goods	3	101	2	7	5
Groceries (full line)	2	936	3	14	30
Groceries and foods (specialty lines)	2				
All other	6	554	3	26	40
MINNESOTA					
ROCHESTER (6)	37	3,847	12	178	275
Automotive	3	464	1	29	55
Beer, wines and liquors	7	432	3	28	41
Farm products - raw materials	3	61	3	2	1
Farm products - consumer goods	3	1,012	2	51	64
Groceries (full line)	2	1,160	3	44	68
Groceries and foods (specialty lines)	5				
Petroleum and its products (6)	11	600	--	16	26
All other	3	118	--	8	20
ST. CLOUD (4)	38	5,647	15	294	368
Beer, wines and liquors	4	265	3	22	23
Farm products - consumer goods	3	189	--	61	51
Groceries (full line)	1	2,134	5	81	101
Groceries and foods (specialty lines)	6				
Machinery, equipment and supplies	3	1,312	--	70	104
Petroleum and its products (4)	12	961	--	29	49
All other	9	786	7	31	40
WINONA (2)	42	6,045	24	216	317
Automotive	3	165	--	10	11
Beer, wines and liquors	7	1,028	7	38	53
Groceries (full line)	1	2,008	2	69	104
Groceries and foods (specialty lines)	5				
Petroleum and its products (2)	11	1,098	1	40	63
All other	15	1,746	14	59	86
MISSISSIPPI					
JACKSON (6)	95	$17,094	28	751	$923
Automotive	6	649	3	53	61
Drugs (full line)	2	878	--	35	49
Drugs and drug sundries (specialty lines)	1				
Farm products - consumer goods	6	446	5	58	50
Groceries (full line)	2	5,692	7	151	196
Groceries and foods (specialty lines)	19				
Lumber and construction materials	4	287	1	39	32
Machinery, equipment and supplies	10	407	3	52	81
Petroleum and its products (6)	15	1,526	--	78	90
Plumbing and heating eqpt. and spls.	3	239	--	14	23
Tobacco and its products (except leaf)	3	1,986	--	30	43
Waste materials	4	187	5	18	11
All other	20	4,797	4	223	287
MERIDIAN (6)	49	10,951	21	347	528
Farm products - raw materials	4	2,602	3	22	30
Groceries (full line)	4	1,430	2	76	95
Groceries and foods (specialty lines)	12	2,917	5	77	98
Lumber and construction materials	5	702	3	17	27
Machinery, equipment and supplies	3	186	3	12	22
All other (6)	21	3,114	5	143	256
VICKSBURG (6)	33	6,201	15	258	281
Farm products - raw materials	4	722	4	10	9
Groceries (full line)	5	2,094	2	109	124
Groceries and foods (specialty lines)	6	1,531	2	39	44
All other (6)	18	1,854	7	100	104
MISSOURI					
HANNIBAL (2)	40	2,876	28	185	189
Automotive	3	195	--	17	18
Beer, wines and liquors	6	216	7	14	14
Farm products - consumer goods	9	742	12	43	40
Groceries (full line)	1	575	3	25	32
Groceries and foods (specialty lines)	4				
Petroleum and its products (2)	9	671	--	28	54
All other	8	477	6	58	31
JEFFERSON CITY (1)	28	2,357	11	152	173
Beer, wines and liquors	3	56	2	4	3
Farm products - consumer goods	3	410	--	36	49
Groceries (full line)	3	901	--	32	42
Groceries and foods (specialty lines)	1				
Petroleum and its products (1)	8	741	3	25	47
All other	10	249	6	55	32
JOPLIN	110	21,456	83	832	1,186
Automotive	11	791	8	88	119
Beer, wines and liquors	7	2,118	8	42	57
Chemicals and paints	4	3,189	--	118	254
Electrical goods	4	222	2	10	13
Farm products - raw materials	8	4,760	20	52	62
Farm products - consumer goods	14	1,214	12	111	105
Groceries (full line)	4	1,716	2	78	84
Groceries and foods (specialty lines)	10	919	5	52	70
Lumber and construction materials	5	404	4	12	20
Machinery, equipment and supplies	8	871	1	84	108
Metals and metal work (except scrap)	4	617	2	10	13
Petroleum and its products	13	1,138	4	48	89
Waste materials	4	514	2	29	41
All other	14	2,983	13	98	151
SEDALIA (3)	39	3,614	24	196	211
Automotive	5	106	5	14	14
Beer, wines and liquors	4	580	4	26	29
Farm products - raw materials	3	186	4	5	3
Farm products - consumer goods	7	854	5	55	51
Groceries (full line)	3	995	--	36	44
Groceries and foods (specialty lines)	2				
Petroleum and its products (3)	12	709	3	47	60
All other	3	184	3	13	10
UNIVERSITY CITY	11	848	4	91	113
Lumber and construction materials	3	125	1	25	28
All other	8	723	3	66	85

* Includes no compensation for proprietors and firm members of unincorporated businesses. 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub

CENSUS OF BUSINESS
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TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
MONTANA					
BUTTE (1)	94	$24,154	19	637	$1,204
Automotive	6	330	--	24	52
Electrical goods	4	1,850	--	53	106
Farm products - consumer goods	12	3,324	2	91	155
Groceries (full line)	3	2,412	--	35	77
Groceries and foods (specialty lines)	19	9,843	3	102	202
Machinery, equipment and supplies	15	1,078	3	49	116
Petroleum and its products (1)	7	1,314	1	119	220
Tobacco and its products (except leaf)	4	1,541	1	24	48
All other	24	2,462	9	140	228
GREAT FALLS	74	18,462	22	526	883
Automotive	8	3,050	--	113	220
Farm products - raw materials	11	2,452	8	13	18
Farm products - consumer goods	5	1,533	--	37	78
Groceries (full line)	5	2,494	1	58	93
Groceries and foods (specialty lines)	10	2,894	6	69	87
Machinery, equipment and supplies	8	1,471	1	80	127
Petroleum and its products	10	983	3	33	45
Tobacco and its products (except leaf)	3	638	--	21	41
All other	14	2,947	3	102	174
NEW HAMPSHIRE					
BERLIN (3)	21	2,563	11	71	79
Beer, wines and liquors	3	169	2	11	8
Groceries (full line)	1	1,686	5	38	49
Groceries and foods (specialty lines)	7				
All other (3)	10	708	4	22	22
CONCORD (1)	22	4,704	8	225	298
Groceries (full line)	1	1,898	2	49	70
Groceries and foods (specialty lines)	3				
Petroleum and its products (1)	4	792	--	30	41
All other	14	2,014	6	146	187
NASHUA (1)	28	5,169	13	196	288
Beer, wines and liquors	3	145	2	10	15
Farm products - consumer goods	4	281	2	11	14
Groceries (full line)	3	893	--	27	46
Groceries and foods (specialty lines)	5	2,414	1	65	93
Tobacco and its products (except leaf)	3	361	3	8	12
All other (1)	10	1,075	5	75	108
NEW JERSEY					
BELLEVILLE	5	605	5	25	60
BLOOMFIELD	14	623	10	21	29
Farm products - consumer goods	4	74	6	--	--
Lumber and construction materials	3	117	--	7	10
All other	7	432	4	14	19
CLIFTON	11	908	7	60	101
Farm products - consumer goods	3	553	3	36	71
All other	8	355	4	24	30
GARFIELD	5	1,008	4	84	200
HACKENSACK	19	5,950	9	174	313
Automotive	4	274	2	17	27
Groceries and foods (specialty lines)	3	1,450	2	31	54
All other	12	4,226	5	126	232
KEARNY	11	2,536	6	167	274
LINDEN	18	708	13	85	106
Farm products - consumer goods	5	138	3	22	22
Waste materials	8	113	8	8	13
All other	5	457	2	55	71
MONTCLAIR	10	555	2	28	56
NEW BRUNSWICK	54	$11,399	25	397	$599
Automotive	3	120	--	17	27
Beer, wines and liquors	3	252	1	23	17
Farm products - consumer goods	12	643	10	41	52
Groceries (full line)	2	6,278	3	156	265
Groceries and foods (specialty lines)	10				
Machinery, equipment and supplies	3	590	1	3	4
Paper and its products	3	154	1	18	18
Waste materials	3	242	1	27	23
All other	15	3,120	8	112	193
NUTLEY	1	x	x	x	x
ORANGE	12	2,549	5	109	162
PERTH AMBOY	53	10,438	29	437	677
Beer, wines and liquors	3	119	4	12	12
Clothing and furnishings	4	408	5	25	28
Farm products - consumer goods	7	1,492	2	90	118
Groceries (full line)	1	5,837	2	166	317
Groceries and foods (specialty lines)	10				
Petroleum and its products	3	727	1	27	30
Waste materials	6	245	4	14	34
All other	19	1,610	11	103	138
PLAINFIELD (1)	35	2,914	27	119	159
Automotive	4	140	1	19	26
Beer, wines and liquors	3	157	--	17	15
Farm products - consumer goods	8	231	9	8	10
Groceries and foods (specialty lines)	4	978	3	23	31
Petroleum and its products (1)	4	771	5	16	27
Waste materials	5	162	3	14	21
All other	7	475	6	22	29
WEST NEW YORK	21	1,197	17	68	96
Farm products - consumer goods	3	373	1	19	26
Groceries and foods (specialty lines)	5	285	6	17	24
Paper and its products	3	16	3	2	3
All other	10	523	7	30	43
WEST ORANGE	3	158	2	16	20
NEW MEXICO					
ALBUQUERQUE (4)	65	11,948	36	405	627
Automotive	7	940	7	54	104
Farm products - raw materials	5	1,309	2	18	46
Farm products - consumer goods	6	384	8	22	21
Groceries (full line)	7	4,364	4	96	185
Groceries and foods (specialty lines)	13	2,414	8	52	60
Lumber and construction materials	3	25	3	2	4
Machinery, equipment and supplies	6	237	2	16	23
Petroleum and its products (4)	7	1,245	1	67	112
All other	11	1,030	1	78	72
NEW YORK					
AMSTERDAM	33	6,739	16	193	340
Groceries and foods (specialty lines)	4	1,554	1	37	51
Machinery, equipment and supplies	3	28	2	2	2
Petroleum and its products	3	456	2	11	15
All other	23	4,701	11	143	272
AUBURN (3)	40	6,201	27	233	364
Automotive	3	18	2	3	3
Beer, wines and liquors	4	157	5	12	13
Groceries and foods (specialty lines)	5	424	4	17	20
Machinery, equipment and supplies	5	3,060	--	101	188
Petroleum and its products (3)	10	1,209	1	33	56
All other	13	1,333	15	67	84

* Includes no compensation for proprietors and firm members of unincorporated businesses. 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
NEW YORK (continued)					
COHOES	12	$1,695	10	25	$35
ELMIRA	64	17,912	28	998	1,839
Automotive	3	122	2	9	11
Farm products - consumer goods	4	181	3	10	15
Groceries (full line)	3	1,658	--	53	88
Groceries and foods (specialty lines)	8	4,630	2	152	219
Lumber and construction materials	4	122	1	11	12
Machinery, equipment and supplies	10	4,617	1	433	969
Petroleum and its products	9	1,642	1	62	100
Plumbing and heating eqpt. and spls.	3	1,304	2	55	103
Waste materials	3	88	4	7	6
All other	17	3,548	12	206	316
GLOVERSVILLE (3)	36	6,435	23	141	233
Dry goods (specialty lines)	3	108	2	8	11
Farm products - raw materials	5	959	4	13	33
All other (3)	28	5,368	17	120	189
ITHACA	24	2,993	12	123	202
Beer, wines and liquors	3	215	2	18	18
Petroleum and its products	7	1,348	--	44	105
Waste materials	3	44	4	5	3
All other	11	1,386	6	56	76
JAMESTOWN (4)	68	11,017	46	411	581
Automotive	3	127	1	20	23
Beer, wines and liquors	5	441	3	21	21
Farm products - consumer goods	6	904	8	24	31
Groceries and foods (specialty lines)	8	1,250	3	54	84
Lumber and construction materials	3	161	3	--	--
Machinery, equipment and supplies	8	431	4	34	57
Petroleum and its products (4)	9	1,368	2	34	47
Waste materials	5	171	12	14	12
All other	21	6,164	10	210	306
KINGSTON (3)	66	12,711	42	465	684
Automotive	4	149	2	21	23
Beer, wines and liquors	4	1,151	3	49	74
Farm products - raw materials	6	274	5	11	14
Farm products - consumer goods	8	671	6	35	44
Groceries (full line)	3	2,651	--	98	163
Groceries and foods (specialty lines)	5	1,283	5	36	50
Petroleum and its products (3)	11	1,987	--	71	97
Waste materials	6	361	8	20	19
All other	19	4,184	13	124	200
LACKAWANNA	9	8,695	7	50	98
Beer, wines and liquors	3	228	2	11	12
Tobacco and its products (except leaf)	3	66	4	1	1
All other	3	8,401	1	38	85
LOCKPORT (2)	26	2,702	15	128	168
Groceries and foods (specialty lines)	3	540	2	4	6
Machinery, equipment and supplies	3	774	--	21	51
Petroleum and its products (2)	6	387	1	21	29
All other	14	1,001	12	82	82
MIDDLETOWN (4)	42	6,881	23	216	291
Automotive	5	184	3	14	21
Beer, wines and liquors	3	281	4	11	9
Farm products - consumer goods	7	1,121	5	51	75
Groceries and foods (specialty lines)	7	2,015	3	47	77
Petroleum and its products (4)	8	1,116	--	19	28
All other	12	2,164	8	74	81
NEWBURGH (2)	66	14,045	42	488	724
Automotive	4	352	1	26	39
Beer, wines and liquors	4	238	3	22	29
Farm products - consumer goods	9	1,275	5	43	67
Groceries (full line)	3	2,384	6	69	108
Groceries and foods (specialty lines)	8	2,377	4	61	95
Machinery, equipment and supplies	5	122	4	10	15
Petroleum and its products (2)	8	2,218	1	66	92
Tobacco and its products (except leaf)	5	2,222	5	27	41
Waste materials	3	181	3	8	8
All other	17	2,676	10	156	230
OLEAN (2)	35	$5,350	16	223	$278
Automotive	4	92	1	12	17
Beer, wines and liquors	5	215	4	14	14
Groceries and foods (specialty lines)	8	1,761	1	64	95
Machinery, equipment and supplies	1	x	x	x	x
Petroleum and its products (2)	5	516	--	16	21
Waste materials	3	x	x	x	x
All other	9	2,700	7	106	125
OSWEGO	31	2,278	21	122	144
Automotive	3	65	4	6	7
Farm products - consumer goods	4	186	3	26	26
Groceries and foods (specialty lines)	6	872	3	25	35
Petroleum and its products	5	536	1	16	19
Waste materials	4	20	4	4	3
All other	9	599	6	45	54
PORT CHESTER (1)	20	2,655	15	89	128
Farm products - consumer goods	3	249	1	17	23
Groceries and foods (specialty lines)	4	842	6	21	27
Waste materials	5	28	4	5	5
All other (1)	8	1,536	4	46	73
POUGHKEEPSIE (3)	74	14,313	43	572	1,061
Automotive	8	412	2	43	69
Beer, wines and liquors	4	637	1	36	51
Farm products - consumer goods	8	1,033	8	37	45
Groceries and foods (specialty lines)	14	2,637	9	106	170
Machinery, equipment and supplies	4	166	2	15	30
Petroleum and its products (3)	12	3,472	1	105	176
Waste materials	5	104	5	11	9
All other	19	5,852	15	219	511
ROME	22	2,728	14	98	127
Beer, wines and liquors	3	322	3	15	16
Groceries and foods (specialty lines)	3	598	1	16	18
All other	16	1,808	10	67	93
WATERTOWN (2)	85	10,739	59	410	590
Automotive	8	949	2	65	97
Beer, wines and liquors	3	273	3	16	19
Farm products - consumer goods	17	2,437	25	69	86
Groceries and foods (specialty lines)	16	1,612	12	58	67
Machinery, equipment and supplies	7	534	3	22	40
Paper and its products	3	101	2	10	12
Petroleum and its products (2)	10	1,482	1	58	85
Tobacco and its products (except leaf)	4	1,029	1	25	34
Waste materials	7	98	7	6	10
All other	10	2,224	3	81	140
WHITE PLAINS	37	4,395	13	276	469
Automotive	4	491	--	39	61
Beer, wines and liquors	5	676	1	39	66
Farm products - consumer goods	4	938	1	66	97
Machinery, equipment and supplies	5	78	5	8	7
Plumbing and heating eqpt. and spls.	5	1,014	--	49	106
All other	14	1,198	6	75	132
NORTH CAROLINA					
HIGH POINT (1)	50	9,285	16	279	454
Furniture and house furnishings	7	2,218	--	25	44
Groceries (full line)	3	458	3	14	17
Groceries and foods (specialty lines)	7	991	5	29	31
Lumber and construction materials	4	1,739	--	63	113
Machinery, equipment and supplies	6	875	1	30	62
Petroleum and its products (1)	8	865	2	33	63
All other	15	2,139	5	85	124
RALEIGH (2)	81	20,409	30	672	1,078
Automotive	4	1,256	1	72	102
Farm products - raw materials	3	2,607	2	34	39
Farm products - consumer goods	8	661	5	32	62
Farm supplies	3	1,587	--	26	33
Groceries (full line)	4	1,203	2	34	57
Groceries and foods (specialty lines)	18	3,299	11	115	135
Lumber and construction materials	4	387	2	15	19
Machinery, equipment and supplies	6	949	--	64	125
Paper and its products	5	469	2	21	45
Petroleum and its products (2)	6	1,025	--	23	44
Tobacco and its products (except leaf)	3	2,778	1	29	42
All other	17	4,188	4	187	355

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
NORTH CAROLINA (continued)					
ROCKY MOUNT (2)	34	$16,335	21	604	$477
Automotive	3	200	4	21	26
Farm products - raw materials	9	12,777	4	485	327
Groceries (full line)	2	1,565	5	40	42
Groceries and foods (specialty lines)	4				
Petroleum and its products (2)	7	570	1	13	16
All other	9	1,223	7	45	66
WILMINGTON (1)	73	14,659	42	478	683
Clothing and furnishings	3	135	4	9	10
Farm products - consumer goods	3	213	1	23	23
Farm supplies	5	2,461	2	54	95
Groceries (full line)	9	2,256	5	70	94
Groceries and foods (specialty lines)	25	4,175	15	116	142
Hardware	3	725	1	30	60
Machinery, equipment and supplies	5	298	2	26	42
Petroleum and its products (1)	4	1,714	--	46	55
All other	16	2,682	12	104	162
NORTH DAKOTA					
FARGO (2)	103	35,471	34	1,217	1,936
Automotive	14	15,716	3	262	462
Chemicals and paints	4	656	4	59	85
Farm products - consumer goods	6	903	3	97	81
Farm supplies	4	1,482	3	62	118
FARGO (continued)					
Groceries (full line)	4	$3,138	--	114	$144
Groceries and foods (specialty lines)	19	4,376	7	130	205
Lumber and construction materials	4	400	2	14	24
Machinery, equipment and supplies	21	4,200	8	262	474
Petroleum and its products (2)	8	900	--	43	80
Tobacco and its products (except leaf)	3	880	1	11	23
Waste materials	3	568	1	33	27
All other	13	2,252	2	130	213
OHIO					
ALLIANCE	30	2,450	24	122	146
Groceries (full line)	2	639	6	43	52
Groceries and foods (specialty lines)	5				
Petroleum and its products	5	562	1	17	27
Waste materials	3	406	2	16	27
All other	15	843	15	46	40
ASHTABULA (2)	37	2,910	18	160	209
Automotive	3	121	3	13	19
Farm products - consumer goods	3	190	2	20	21
Groceries (full line)	2	637	8	40	53
Groceries and foods (specialty lines)	9				
Petroleum and its products (2)	9	898	--	28	44
All other	11	1,064	5	59	72

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
OHIO					
BARBERTON	13	$3,375	6	128	$183
Beer, wines and liquors	3	451	--	8	8
Petroleum and its products	4	1,173	1	54	83
All other	6	1,751	5	66	92
EAST CLEVELAND	9	405	5	53	63
EAST LIVERPOOL	36	3,215	28	133	200
Chemicals and paints	4	112	2	6	9
Farm products - consumer goods	4	387	5	20	22
Groceries (full line)	3	836	3	34	52
Groceries and foods (specialty lines)	6	468	4	11	16
Petroleum and its products	6	556	3	19	29
Waste materials	3	58	5	7	5
All other	10	798	6	36	67
ELYRIA	22	3,119	12	185	267
Petroleum and its products	6	970	3	26	30
Waste materials	3	289	2	47	61
All other	13	1,860	7	112	176
LIMA (1)	63	6,544	40	373	429
Automotive	4	205	4	24	30
Beer, wines and liquors	4	458	--	24	24
Electrical goods	5	397	8	19	38
Farm products - consumer goods	7	665	8	58	48
Groceries (full line)	4	1,296	1	61	66
Groceries and foods (specialty lines)	12	777	6	40	50
Machinery, equipment and supplies	3	100	--	11	13
Petroleum and its products (1)	9	1,741	--	62	93
Waste materials	5	101	7	18	11
All other	10	804	6	56	56
LORAIN (2)	35	3,305	20	165	197
Automotive	3	110	2	16	21
Beer, wines and liquors	5	400	--	22	30
Groceries (full line)	3	477	3	13	19
Groceries and foods (specialty lines)	9	501	8	28	31
Lumber and construction materials	3	97	2	8	9
Petroleum and its products (2)	5	759	1	12	17
All other	7	961	4	66	70
MANSFIELD (1)	61	8,881	32	436	645
Automotive	6	563	9	36	39
Drugs and drug sundries (specialty lines)	3	102	1	14	19
Electrical goods	4	428	--	20	40
Farm products - consumer goods	6	266	5	21	24
Groceries (full line)	3	3,497	--	116	183
Groceries and foods (specialty lines)	11	858	5	51	74
Machinery, equipment and supplies	7	406	6	27	40
Petroleum and its products (1)	8	1,164	2	53	66
Waste materials	3	275	2	14	19
All other	10	1,322	2	84	141
MARION	42	4,294	27	198	216
Automotive	4	115	3	15	14
Farm products - raw materials	3	1,359	1	40	30
Farm products - consumer goods	7	413	6	34	33
Groceries (full line)	2	750	4	41	56
Groceries and foods (specialty lines)	5				
Petroleum and its products	7	734	3	36	49
All other	14	923	10	32	34
MASSILLON	21	2,893	12	136	209
Coal and coke	4	229	1	8	14
Farm products - consumer goods	4	51	5	4	2
Groceries (full line)	1	1,951	3	72	124
Groceries and foods (specialty lines)	2				
Petroleum and its products	3	240	1	10	13
All other	7	422	2	42	56
MIDDLETOWN	30	10,309	18	160	304
Automotive	3	70	--	7	8
Beer, wines and liquors	4	371	5	21	27
Farm products - consumer goods	7	292	7	43	30
Groceries (full line)	1	164	1	3	5
Groceries and foods (specialty lines)	2				
Petroleum and its products	5	357	1	13	16
All other	8	9,055	4	73	218
NEWARK (3)	40	$3,177	31	187	$202
Automotive	3	124	3	16	18
Beer, wines and liquors	3	278	2	17	21
Farm products - consumer goods	7	296	10	29	25
Groceries (full line)	1	586	5	30	28
Groceries and foods (specialty lines)	4				
Machinery, equipment and supplies	4	181	1	22	22
Petroleum and its products (3)	7	1,048	1	35	42
Waste materials	3	108	3	20	17
All other	8	556	6	18	29
NORWOOD	20	26,172	10	214	419
Automotive	4	18,837	1	96	189
Groceries and foods (specialty lines)	6	750	5	21	40
Machinery, equipment and supplies	3	782	1	28	59
All other	7	5,803	3	69	131
PORTSMOUTH (1)	59	8,861	34	400	536
Automotive	3	234	2	25	49
Beer, wines and liquors	3	312	2	19	18
Farm products - consumer goods	8	792	4	47	55
Groceries (full line)	5	2,470	1	98	130
Groceries and foods (specialty lines)	17	1,892	15	66	91
Machinery, equipment and supplies	4	346	2	5	16
Petroleum and its products (1)	6	991	1	34	49
All other	13	1,824	7	106	128
SANDUSKY (3)	47	3,463	22	175	222
Automotive	3	90	2	16	16
Farm products - consumer goods	4	126	3	14	16
Groceries (full line)	2	1,077	7	54	71
Groceries and foods (specialty lines)	12				
Petroleum and its products (3)	8	1,012	--	23	34
All other	18	1,158	10	68	85
STEUBENVILLE (1)	47	5,336	31	242	318
Automotive	3	236	--	17	27
Beer, wines and liquors	6	888	4	53	60
Farm products - consumer goods	6	213	5	19	21
Groceries (full line)	3	1,490	--	50	79
Groceries and foods (specialty lines)	8	723	5	31	40
Machinery, equipment and supplies	4	101	4	11	11
Waste materials	5	573	3	26	30
All other (1)	12	1,112	10	35	50
WARREN (1)	38	6,570	24	196	274
Automotive	4	228	4	32	37
Farm products - consumer goods	6	149	6	10	7
Groceries (full line)	2	761	3	30	50
Groceries and foods (specialty lines)	3				
Petroleum and its products (1)	5	718	--	21	25
Waste materials	4	217	3	16	20
All other	14	4,497	8	85	135
ZANESVILLE (1)	73	7,862	43	468	626
Automotive	6	647	3	52	55
Beer, wines and liquors	4	432	1	23	31
Farm products - consumer goods	5	628	2	51	58
Groceries (full line)	4	1,175	2	62	72
Groceries and foods (specialty lines)	13	696	11	41	69
Machinery, equipment and supplies	8	511	6	38	61
Paper and its products	3	135	5	7	12
Petroleum and its products (1)	9	1,308	2	69	79
Waste materials	4	106	3	11	18
All other	17	2,224	8	114	171
OKLAHOMA					
ENID (5)	64	16,595	29	431	568
Automotive	4	578	2	36	51
Farm products - raw materials	8	9,934	4	99	143
Farm products - consumer goods	10	925	5	59	66
Groceries (full line)	5	3,046	--	104	146
Groceries and foods (specialty lines)	6	134	4	10	13
Machinery, equipment and supplies	6	282	4	22	24
Petroleum and its products (5)	12	860	3	46	52
All other	13	836	7	55	73

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CENSUS OF BUSINESS
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State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year 1/	Total pay roll* 1/ (add 000)
OKLAHOMA (continued)					
MUSKOGEE (5)	76	$12,027	42	416	$544
Automotive	4	221	3	17	25
Beer, wines and liquors	5	183	4	15	16
Farm products - raw materials	5	2,964	7	22	40
Farm products - consumer goods	12	911	8	64	65
Farm supplies	5	366	5	18	20
Groceries (full line)	5	2,237	2	67	102
Groceries and foods (specialty lines)	11	2,395	6	81	86
Machinery, equipment and supplies	4	492	--	25	31
Petroleum and its products (5)	11	817	--	31	39
All other	14	1,441	7	76	120
SHAWNEE (5)	39	4,425	23	171	233
Automotive	3	233	2	18	33
Farm products - consumer goods	5	860	3	60	85
Farm supplies	4	627	4	12	23
Groceries (full line)	3	1,127	1	28	44
Groceries and foods (specialty lines)	3	95	3	12	9
Petroleum and its products (5)	13	731	3	19	18
Tobacco and its products (except leaf)	3	493	4	8	8
All other	5	259	3	14	13
OREGON					
SALEM (1)	35	4,963	13	214	337
Automotive	4	237	1	23	33
Farm products - consumer goods	6	541	2	29	39
Petroleum and its products (1)	9	1,349	3	49	93
All other	16	2,836	7	113	172
PENNSYLVANIA					
ALIQUIPPA	11	661	12	27	21
Beer, wines and liquors	6	420	6	17	13
All other	5	241	6	10	8
AMBRIDGE	17	891	15	39	34
Beer, wines and liquors	4	126	5	5	3
All other	13	765	10	34	31
BUTLER (2)	52	7,030	30	331	504
Automotive	8	337	5	51	58
Beer, wines and liquors	7	241	8	9	6
Farm products - raw materials	4	222	3	8	6
Farm products - consumer goods	5	407	2	27	25
Groceries (full line)	3	1,349	--	44	87
Groceries and foods (specialty lines)	7	646	7	38	58
Machinery, equipment and supplies	4	377	--	34	47
Petroleum and its products (2)	9	1,336	--	77	165
All other	5	2,115	5	43	52
CARBONDALE (1)	10	889	3	37	59
DUNMORE	3	80	3	6	8
DUQUESNE	4	195	3	4	3
EASTON (1)	70	7,821	54	422	543
Automotive	3	16	3	1	--
Beer, wines and liquors	7	234	7	15	19
Farm products - consumer goods	12	937	12	97	92
Groceries (full line)	2	3,264	10	138	193
Groceries and foods (specialty lines)	11				
Machinery, equipment and supplies	9	606	8	32	45
Petroleum and its products (1)	4	512	--	12	17
Tobacco and its products (except leaf)	4	490	1	15	23
Waste materials	5	65	6	13	8
All other	13	1,697	7	99	146
HAZLETON (2)	68	9,916	44	364	482
Automotive	4	364	3	45	64
Beer, wines and liquors	6	220	6	12	11
Farm products - consumer goods	4	708	3	44	46
Groceries (full line)	2	4,669	14	115	146
Groceries and foods (specialty lines)	17				
Lumber and construction materials	5	219	4	15	22
Machinery, equipment and supplies	4	206	2	4	4
HAZLETON (continued)					
Petroleum and its products (2)	9	$1,044	1	40	$47
Tobacco and its products (except leaf)	3	362	3	7	8
Waste materials	5	113	3	22	14
All other	9	2,011	5	60	120
HOMESTEAD	14	1,067	12	44	53
Beer, wines and liquors	6	430	6	11	8
All other	8	637	6	33	45
KINGSTON	16	4,051	8	162	263
Groceries and foods (specialty lines)	3	149	2	6	8
Petroleum and its products	3	1,013	--	16	34
All other	10	2,889	6	140	221
LEBANON (2)	50	4,942	38	315	309
Automotive	5	168	4	18	19
Beer, wines and liquors	3	207	4	10	12
Farm products - consumer goods	6	433	5	39	49
Groceries (full line)	2	1,135	12	36	40
Groceries and foods (specialty lines)	8				
Petroleum and its products (2)	8	936	--	27	39
Tobacco and its products (except leaf)	3	442	3	9	10
Waste materials	6	912	4	63	39
All other	9	709	6	113	101
MONESSEN	13	1,312	11	71	89
Beer, wines and liquors	6	151	8	10	6
All other	7	1,161	3	61	83
NANTICOKE	10	1,121	7	49	69
Beer, wines and liquors	3	204	3	14	18
All other	7	917	4	35	51
NEW CASTLE	69	8,446	53	439	465
Automotive	4	1,233	3	44	55
Beer, wines and liquors	9	525	10	18	16
Farm products - consumer goods	8	630	12	56	64
Groceries (full line)	3	1,272	--	49	53
Groceries and foods (specialty lines)	11	2,272	4	87	109
Lumber and construction materials	6	559	6	20	21
Machinery, equipment and supplies	3	49	1	7	4
Petroleum and its products	10	872	2	52	70
Plumbing and heating eqpt. and spls.	3	130	2	10	8
All other	12	904	13	96	65
NEW KENSINGTON	14	967	12	57	63
NORRISTOWN (2)	38	3,593	33	153	201
Automotive	4	347	3	32	50
Beer, wines and liquors	3	210	3	13	10
Groceries (full line)	2	1,636	4	56	82
Groceries and foods (specialty lines)	5				
Paper and its products	4	195	5	11	12
Plumbing and heating eqpt. and spls.	3	343	1	16	27
Tobacco and its products (except leaf)	4	376	3	6	7
Waste materials	7	73	10	12	8
All other (2)	6	413	4	7	5
OIL CITY (1)	36	13,932	22	367	575
Automotive	3	323	4	33	40
Beer, wines and liquors	3	162	3	9	4
Farm products - consumer goods	3	289	5	23	32
Groceries (full line)	2	1,690	3	61	74
Groceries and foods (specialty lines)	6				
Machinery, equipment and supplies	3	298	--	10	17
Petroleum and its products (1)	8	10,726	--	203	382
Tobacco and its products (except leaf)	3	264	2	10	9
All other	5	180	5	18	17
POTTSVILLE	37	7,388	18	331	465
Automotive	4	2,567	5	102	142
Groceries (full line)	2	2,462	1	78	126
Groceries and foods (specialty lines)	3				
Lumber and construction materials	4	437	1	27	42
Machinery, equipment and supplies	4	130	2	13	17
Petroleum and its products	4	448	--	24	33
Tobacco and its products (except leaf)	3	390	1	11	12
All other	13	954	8	76	93

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
PENNSYLVANIA (continued)					
SHAMOKIN	23	$2,022	21	115	$157
Groceries (full line)	1	791	8	38	56
Groceries and foods (specialty lines)	7				
All other	15	1,231	13	77	101
SHARON (1)	19	15,160	9	138	250
Farm products - consumer goods	3	479	5	20	20
Groceries (full line)	1	1,153	--	50	75
Groceries and foods (specialty lines)	4				
Petroleum and its products (1)	5	399	1	15	21
All other	6	13,129	3	53	134
SHENANDOAH (1)	22	3,617	17	96	138
Groceries (full line)	2	2,718	8	65	96
Groceries and foods (specialty lines)	7				
Petroleum and its products (1)	4	438	--	11	18
All other	9	461	9	20	24
WASHINGTON	28	4,241	18	187	268
Automotive	5	913	8	48	80
Farm products - consumer goods	3	150	2	14	13
Groceries (full line)	3	769	1	20	23
Groceries and foods (specialty lines)	3	107	1	7	10
Petroleum and its products	7	1,865	--	77	120
All other	7	437	6	21	22
WILKINSBURG	12	1,046	4	73	105
WILLIAMSPORT	66	9,021	31	425	581
Automotive	4	510	3	36	52
Farm products - consumer goods	3	474	3	35	37
Groceries (full line)	3	1,236	--	46	50
Groceries and foods (specialty lines)	11	1,645	7	68	81
Lumber and construction materials	7	672	1	27	53
Machinery, equipment and supplies	5	106	3	13	17
Petroleum and its products	8	1,556	--	66	105
Plumbing and heating eqpt. and spls.	3	351	--	24	37
Waste materials	4	202	3	20	18
All other	18	2,269	11	90	131
RHODE ISLAND					
CENTRAL FALLS	13	1,563	11	37	36
Waste materials	5	137	3	21	15
All other	8	1,426	8	16	21
CRANSTON	9	1,737	6	37	52
EAST PROVIDENCE	11	9,535	2	414	584
Petroleum and its products	8	9,180	1	380	543
All other	3	355	1	34	41
NEWPORT (1)	20	4,491	15	177	270
Farm products - consumer goods	3	212	3	13	18
Groceries and foods (specialty lines)	4	929	1	20	30
All other (1)	13	3,350	11	144	222
WARWICK	--	--	--	--	--
WOONSOCKET (2)	34	9,724	18	180	254
Farm products - raw materials	3	5,394	--	22	39
Groceries and foods (specialty lines)	8	1,860	2	60	82
Paper and its products	3	157	4	11	21
Petroleum and its products (2)	5	586	2	14	18
Waste materials	4	23	2	8	7
All other	11	1,704	8	65	87
SOUTH CAROLINA					
GREENVILLE (1)	117	46,901	55	718	1,099
Automotive	5	508	4	66	90
Beer, wines and liquors	3	494	1	19	21
GREENVILLE (continued)					
Dry goods (specialty lines)	4	$876	1	31	$42
Electrical goods	4	342	3	12	17
Farm products - raw materials	17	23,727	15	42	96
Farm products - consumer goods	5	729	2	44	48
Groceries (full line)	4	2,915	3	77	106
Groceries and foods (specialty lines)	28	7,572	14	134	201
Lumber and construction materials	6	717	2	32	39
Machinery, equipment and supplies	9	1,178	3	69	138
Petroleum and its products (1)	8	1,259	--	46	70
Waste materials	4	1,594	2	24	47
All other	20	4,990	5	122	187
SPARTANBURG (3)	77	24,547	38	437	646
Beer, wines and liquors	4	207	1	16	14
Coal and coke	4	3,148	3	25	75
Farm products - raw materials	17	10,482	14	28	47
Farm products - consumer goods	6	688	4	54	51
Groceries (full line)	5	2,136	3	52	72
Groceries and foods (specialty lines)	12	2,906	3	55	59
Petroleum and its products (3)	10	1,270	1	36	53
Waste materials	3	688	3	24	20
All other	16	3,022	6	147	255
SOUTH DAKOTA					
SIOUX FALLS (3)	97	26,337	21	991	1,501
Amusement and sporting goods	3	317	--	34	56
Automotive	12	1,980	3	100	154
Beer, wines and liquors	6	1,229	2	79	103
Farm products - raw materials	11	9,363	3	66	94
Farm products - consumer goods	8	839	2	43	59
Farm supplies	3	488	3	14	18
Groceries (full line)	5	2,883	--	129	170
Groceries and foods (specialty lines)	7	856	--	50	84
Lumber and construction materials	3	351	1	58	73
Machinery, equipment and supplies	10	2,681	1	162	249
Petroleum and its products (3)	13	1,255	--	56	79
Plumbing and heating eqpt. and spls.	3	498	2	32	45
Waste materials	3	362	2	26	24
All other	10	3,235	2	142	293
TENNESSEE					
BRISTOL **					
JACKSON (4)	41	5,655	22	241	280
Farm products - raw materials	5	698	4	14	8
Farm products - consumer goods	8	622	3	67	41
Groceries (full line)	3	1,485	2	56	120
Groceries and foods (specialty lines)	7	1,044	7	11	9
Petroleum and its products (4)	7	859	--	15	23
All other	11	947	6	78	79
JOHNSON CITY (2)	35	5,953	13	243	324
Beer, wines and liquors	3	120	3	14	16
Farm products - raw materials	4	944	2	26	9
Farm products - consumer goods	4	429	3	21	25
Groceries (full line)	2	1,575	--	56	88
Groceries and foods (specialty lines)	6				
Petroleum and its products (2)	7	1,284	--	25	37
All other	9	1,601	5	101	149
TEXAS					
ABILENE (5)	53	18,118	32	525	651
Automotive	5	1,201	2	51	77
Farm products - raw materials	7	4,649	8	36	52
Groceries (full line)	3	6,995	--	261	278
Groceries and foods (specialty lines)	13	2,062	11	59	74
Machinery, equipment and supplies	4	245	5	22	22
Petroleum and its products (5)	10	850	3	23	30
All other	11	2,116	3	73	118

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
TEXAS (continued)					
AMARILLO (3)	115	$24,732	51	887	$1,333
Automotive	20	3,396	10	154	223
Farm products - raw materials	9	4,505	5	39	58
Farm products - consumer goods	5	686	2	35	75
Groceries (full line)	3	1,488	1	45	60
Groceries and foods (specialty lines)	16	3,245	4	125	185
Lumber and construction materials	6	369	2	31	47
Machinery, equipment and supplies	17	3,335	8	153	218
Petroleum and its products (3)	12	1,382	3	55	76
Plumbing and heating eqpt. and spls.	3	186	--	15	26
Waste materials	3	124	1	16	18
All other	21	6,016	15	219	347
BROWNSVILLE (4)	25	3,278	13	172	158
Farm products - consumer goods	3	156	2	43	13
Groceries (full line)	3	1,420	2	40	55
Groceries and foods (specialty lines)	7	959	3	43	51
Petroleum and its products (4)	8	412	4	17	13
All other	4	331	2	29	26
CORPUS CHRISTI (3)	56	13,592	19	601	791
Beer, wines and liquors	3	320	2	34	44
Farm products - raw materials	6	3,534	3	19	42
Farm products - consumer goods	7	1,297	4	139	124
Farm supplies	3	393	1	20	32
Groceries (full line)	3	1,408	--	32	37
Groceries and foods (specialty lines)	8	1,412	2	79	102
Lumber and construction materials	4	177	1	25	19
Machinery, equipment and supplies	7	1,929	--	88	112
Petroleum and its products (3)	9	1,179	3	30	55
All other	6	1,943	3	135	224
LAREDO (4)	38	6,612	34	240	192
Automotive	4	2,304	3	34	27
Farm products - raw materials	4	1,137	5	37	15
Farm products - consumer goods	6	350	6	32	22
Groceries (full line)	4	1,634	3	66	74
Groceries and foods (specialty lines)	6	432	5	45	32
All other (4)	14	755	12	26	22
LUBBOCK (6)	72	14,301	58	255	309
Automotive	8	489	12	26	28
Farm products - raw materials	21	7,457	17	44	60
Farm products - consumer goods	6	511	5	28	39
Farm supplies	3	716	4	9	13
Groceries (full line)	3	2,564	1	67	83
Groceries and foods (specialty lines)	5	319	5	18	15
All other (6)	24	2,245	14	63	71
SAN ANGELO (5)	78	13,850	50	279	301
Automotive	4	86	4	4	4
Farm products - raw materials	25	8,882	20	73	76
Farm products - consumer goods	6	218	4	32	31
Groceries (full line)	6	2,761	2	95	106
Groceries and foods (specialty lines)	8	256	8	18	22
Machinery, equipment and supplies	3	62	3	6	6
Petroleum and its products (5)	9	822	3	16	25
All other	11	763	6	35	31
TEXARKANA **					
WICHITA FALLS (3)	83	10,680	56	459	572
Automotive	4	469	4	34	47
Beer, wines and liquors	7	1,045	7	31	30
Farm products - raw materials	4	982	3	14	12
Farm products - consumer goods	8	753	6	66	71
Groceries (full line)	3	1,402	--	48	57
Groceries and foods (specialty lines)	10	1,218	6	61	72
Machinery, equipment and supplies	15	1,272	9	50	92
Petroleum and its products (3)	19	1,837	14	47	62
All other	13	2,302	7	108	129
UTAH					
OGDEN (2)	90	30,468	55	677	952
Automotive	5	432	2	49	67
Beer, wines and liquors	4	295	5	15	14
Farm products - raw materials	19	13,439	16	99	125
Farm products - consumer goods	11	1,003	7	53	60
Groceries (full line)	4	2,885	--	117	208
Groceries and foods (specialty lines)	8	5,207	5	63	100
Machinery, equipment and supplies	6	2,115	3	25	36
Petroleum and its products (2)	10	2,129	--	54	89
Waste materials	7	47	9	4	2
All other	16	2,916	8	198	251
VERMONT					
BURLINGTON (3)	56	$13,268	12	647	$943
Automotive	5	817	--	70	92
Beer, wines and liquors	3	335	4	22	25
Farm products - consumer goods	3	272	2	24	18
Groceries (full line)	2	3,949	1	164	221
Groceries and foods (specialty lines)	8				
Hardware	4	1,691	--	110	169
Machinery, equipment and supplies	4	207	--	27	44
Petroleum and its products (3)	10	1,809	--	72	111
Waste materials	3	24	4	6	4
All other	14	4,164	1	152	259
VIRGINIA					
ALEXANDRIA	21	11,828	12	323	521
Beer, wines and liquors	4	339	5	13	24
Farm supplies	4	714	--	44	59
Petroleum and its products	3	2,148	--	67	97
All other	10	8,627	7	199	341
BLUEFIELD **					
BRISTOL **					
DANVILLE (3)	59	24,726	25	772	762
Farm products - raw materials	19	16,446	11	481	411
Farm products - consumer goods	6	356	4	24	26
Groceries (full line)	4	1,230	3	43	52
Groceries and foods (specialty lines)	10	3,919	1	87	101
Petroleum and its products (3)	8	1,005	1	24	31
All other	12	1,770	5	113	141
LYNCHBURG (3)	90	18,405	51	699	1,001
Beer, wines and liquors	4	176	3	17	15
Clothing and furnishings	3	1,347	--	37	89
Drugs (full line)	1	932	1	49	95
Drugs and drug sundries (specialty lines)	2				
Farm products - raw materials	7	1,716	7	109	66
Farm products - consumer goods	6	1,249	5	29	31
Groceries (full line)	6	3,113	2	90	126
Groceries and foods (specialty lines)	16	2,324	11	54	61
Lumber and construction materials	7	559	4	15	23
Machinery, equipment and supplies	5	149	3	10	14
Petroleum and its products (3)	9	1,179	--	37	51
Waste materials	3	222	3	19	11
All other	21	5,439	12	233	419
NEWPORT NEWS (1)	50	7,238	22	309	361
Beer, wines and liquors	4	227	2	21	20
Coal and coke	3	1,772	--	32	26
Farm products - consumer goods	6	290	6	21	29
Groceries (full line)	1	3,215	6	110	147
Groceries and foods (specialty lines)	15				
Petroleum and its products (1)	8	635	3	29	39
Waste materials	4	69	3	30	14
All other	9	1,030	2	66	86
PETERSBURG (1)	41	14,238	17	661	589
Farm products - raw materials	7	3,600	--	344	138
Farm products - consumer goods	3	174	4	14	15
Groceries (full line)	4	1,659	7	44	87
Groceries and foods (specialty lines)	6	5,167	2	90	103
Petroleum and its products (1)	7	2,350	--	46	80
All other	14	1,288	4	123	166
PORTSMOUTH (2)	30	4,098	19	271	283
Farm products - consumer goods	3	220	2	22	20
Groceries and foods (specialty lines)	10	2,252	11	179	171
Petroleum and its products (2)	6	862	--	13	22
All other	11	764	6	57	70
WASHINGTON					
ABERDEEN	50	8,425	16	267	419
Automotive	3	95	2	10	16
Beer, wines and liquors	3	165	1	6	8
Farm products - consumer goods	4	778	2	37	48
Groceries (full line)	4	1,152	--	25	37
Groceries and foods (specialty lines)	7	366	2	17	23
Lumber and construction materials	4	3,319	--	40	70
Machinery, equipment and supplies	6	375	1	34	50
Petroleum and its products	11	1,843	--	81	148
All other	8	332	8	17	19

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

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NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
WASHINGTON (continued)					
BELLINGHAM (2)	54	$7,654	26	378	$501
Automotive	4	167	2	19	32
Farm products - consumer goods	6	1,494	2	60	71
Groceries (full line)	2	1,738	8	57	87
Groceries and foods (specialty lines)	9				
Hardware	2	1,553	1	118	145
Lumber and construction materials	4				
Petroleum and its products (2)	13	1,664	1	61	118
Waste materials	3	40	4	7	7
All other	11	998	8	56	41
EVERETT (1)	53	7,698	22	374	540
Automotive	5	197	3	26	29
Beer, wines and liquors	6	411	5	19	27
Farm products - consumer goods	7	2,331	2	122	181
Farm supplies	3	204	1	6	10
Groceries (full line)	4	1,702	1	41	60
Groceries and foods (specialty lines)	8	367	3	39	50
Lumber and construction materials	3	266	1	8	10
Petroleum and its products (1)	11	1,507	1	57	113
All other	6	713	5	56	60
YAKIMA (1)	124	21,290	53	1,078	1,224
Automotive	6	339	2	32	59
Beer, wines and liquors	4	227	2	15	25
Chemicals and paints	4	764	--	27	51
Farm products - raw materials	5	180	6	--	--
Farm products - consumer goods	65	12,926	27	756	732
Groceries (full line)	3	2,279	--	52	83
Groceries and foods (specialty lines)	9	470	4	16	21
Petroleum and its products (1)	12	1,861	2	52	92
All other	16	2,244	10	128	161
WEST VIRGINIA					
BLUEFIELD**					
CLARKSBURG (2)	79	20,948	34	527	779
Automotive	3	174	1	22	42
Beer, wines and liquors	5	237	2	23	23
Farm products - consumer goods	7	2,863	2	71	103
Groceries (full line)	3	1,624	--	41	64
Groceries and foods (specialty lines)	20	10,280	13	99	143
Machinery, equipment and supplies	11	550	2	47	67
Petroleum and its products (2)	7	998	--	34	48
Waste materials	5	157	7	19	12
All other	18	4,065	7	171	277
FAIRMONT (2)	28	6,114	12	221	282
Automotive	4	153	2	21	34
Farm products - consumer goods	4	820	2	63	71
Groceries (full line)	3	2,274	--	55	78
Groceries and foods (specialty lines)	2				
All other (2)	15	2,867	8	82	99
PARKERSBURG (1)	62	8,904	33	439	585
Automotive	6	1,452	3	68	106
Beer, wines and liquors	5	161	4	15	16
Farm products - raw materials	3	1,025	2	24	12
Farm products - consumer goods	10	599	11	59	58
Groceries (full line)	4	1,055	2	55	70
Groceries and foods (specialty lines)	6	1,137	3	30	39
Lumber and construction materials	5	300	3	17	28
Machinery, equipment and supplies	5	224	--	12	32
Petroleum and its products (1)	4	498	1	13	22
All other	14	2,453	4	146	202
WISCONSIN					
APPLETON (2)	45	4,259	19	242	411
Automotive	3	396	--	26	48
Beer, wines and liquors	5	215	5	15	17
Farm products - raw materials	3	83	2	3	1
Farm products - consumer goods	4	761	1	43	102
Groceries and foods (specialty lines)	5	202	1	9	17
Petroleum and its products (2)	6	1,001	--	37	56
Plumbing and heating eqpt. and spls.	3	168	1	25	42
All other	16	1,433	9	84	128

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
BELOIT (2)	24	$3,010	11	147	$204
Automotive	4	190	2	12	18
Beer, wines and liquors	3	404	2	18	21
Groceries (full line)	2	289	--	7	6
Groceries and foods (specialty lines)	1				
Petroleum and its products (2)	6	681	1	27	45
All other	8	1,446	6	83	114
EAU CLAIRE (1)	63	13,800	24	591	845
Automotive	7	515	4	44	61
Beer, wines and liquors	4	4,945	2	54	92
Farm products - consumer goods	4	849	3	31	42
Groceries (full line)	2	2,746	2	136	225
Groceries and foods (specialty lines)	11				
Machinery, equipment and supplies	5	1,447	1	65	94
Paper and its products	3	830	2	95	111
Petroleum and its products (1)	11	1,176	1	57	84
Waste materials	3	25	3	7	4
All other	13	1,367	6	102	132
FOND DU LAC (3)	32	9,329	24	309	444
Automotive	3	359	3	34	41
Beer, wines and liquors	6	453	6	19	26
Farm products - consumer goods	10	4,187	7	97	127
Groceries (full line)	2	1,525	1	55	87
Groceries and foods (specialty lines)	7				
Machinery, equipment and supplies	3	159	2	9	12
Petroleum and its products (3)	10	1,198	--	42	75
All other	9	1,448	5	53	76
GREEN BAY (2)	84	35,751	30	1,170	1,712
Automotive	4	1,453	3	59	84
Beer, wines and liquors	5	848	6	50	57
Coal and coke	3	5,737	--	200	283
Farm products - raw materials	8	1,263	6	29	32
Farm products - consumer goods	5	8,922	--	82	141
Groceries (full line)	3	4,046	--	152	218
Groceries and foods (specialty lines)	18	4,198	4	168	216
Lumber and construction materials	3	461	--	13	33
Machinery, equipment and supplies	6	1,597	--	98	147
Paper and its products	3	195	3	12	14
Petroleum and its products (2)	10	1,373	1	64	112
Tobacco and its products (except leaf)	3	2,437	1	42	65
Waste materials	3	116	1	12	16
All other	10	3,105	5	189	294
JANESVILLE (2)	27	14,972	7	248	388
Automotive	3	11,866	--	113	211
Beer, wines and liquors	3	166	--	16	21
Farm products - raw materials	4	700	2	29	21
Groceries (full line)	1	685	--	21	29
Groceries and foods (specialty lines)	2				
Petroleum and its products (2)	5	666	--	19	37
All other	9	889	5	50	69
LA CROSSE (1)	62	11,888	25	594	813
Automotive	4	807	2	41	43
Clothing and furnishings	4	892	2	56	52
Farm products - consumer goods	3	775	1	42	56
Groceries (full line)	2	2,551	8	114	150
Groceries and foods (specialty lines)	15				
Machinery, equipment and supplies	4	136	1	13	16
Petroleum and its products (1)	10	1,377	2	52	100
All other	20	5,350	9	276	396
MANITOWOC	34	11,457	14	365	519
Beer, wines and liquors	5	361	3	23	37
Farm products - consumer goods	5	5,177	4	85	120
Farm supplies	3	206	1	38	47
Groceries (full line)	1	937	3	39	62
Groceries and foods (specialty lines)	6				
Petroleum and its products	3	371	--	27	39
All other	11	4,405	3	153	214
OSHKOSH (1)	68	11,274	19	462	637
Beer, wines and liquors	6	416	4	28	36
Farm products - consumer goods	7	4,418	2	99	123
Groceries (full line)	4	939	1	40	51
Groceries and foods (specialty lines)	15	1,877	4	83	108
Lumber and construction materials	4	886	--	22	36
Machinery, equipment and supplies	5	135	2	15	20
Petroleum and its products (1)	8	798	--	33	53
Waste materials	4	80	4	11	12
All other	15	1,725	2	131	198

* Includes no compensation for proprietors and firm members of unincorporated businesses 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the name of city and item in the stub. ** Data for this city appear on page 98

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
WISCONSIN (continued)					
SHEBOYGAN	55	$10,759	34	419	$607
Beer, wines and liquors	6	647	2	32	60
Farm products - consumer goods	9	2,567	12	53	58
Groceries (full line)	1	2,619	4	83	152
Groceries and foods (specialty lines)	12				
Petroleum and its products	7	1,082	2	59	113
Tobacco and its products (except leaf)	3	500	4	7	9
Waste materials	3	115	5	21	14
All other	14	3,229	5	164	201
SUPERIOR	36	10,622	16	438	717
Automotive	3	96	3	13	15
Beer, wines and liquors	7	1,125	2	54	133
Farm products - raw materials	3	1,731	1	114	220
Farm products - consumer goods	5	579	2	26	36
Groceries (full line)	2	2,735	3	84	119
Groceries and foods (specialty lines)	5				
Petroleum and its products	3	427	--	16	29
All other	8	3,929	5	131	165
WAUSAU (1)	40	$9,420	12	322	$503
Automotive	5	432	3	35	43
Beer, wines and liquors	4	246	5	14	14
Farm products - raw materials	3	2,251	2	33	39
Farm products - consumer goods	3	1,399	--	19	36
Groceries (full line)	3	2,218	--	82	134
Groceries and foods (specialty lines)	4	159	--	6	11
Petroleum and its products (1)	7	854	--	42	74
All other	11	1,861	2	91	152
WAUWATOSA	8	1,077	4	58	99
WEST ALLIS	19	2,797	11	76	121
Beer, wines and liquors	3	187	2	16	14
Petroleum and its products	3	951	--	20	42
All other	13	1,659	9	40	65

* Includes no compensation for proprietors and firm members of unincorporated businesses 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 12B.-CITIES OF 20,000 TO 50,000 POPULATION
NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
BY KINDS OF BUSINESS

(Cities arranged alphabetically by states)

State and City Kind of Business	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year 1/	Total pay roll* 1/ (add 000)
BLUEFIELD, W. VA.-VA.	59	$14,426	22	561	$951
Automotive	4	469	3	26	35
Coal and coke	6	3,471	4	42	139
Farm products - consumer goods	6	1,069	3	58	83
Groceries (full line)	5	1,677	--	74	99
Groceries and foods (specialty lines)	10	2,007	4	38	56
Machinery, equipment and supplies	5	2,484	1	113	234
Petroleum and its products	9	958	--	48	58
All other	14	2,291	7	162	247
BRISTOL, TENN.-VA. (1)	48	8,217	18	378	554
Automotive	3	160	--	18	32
Farm products - raw materials	4	1,372	2	26	29
Farm products - consumer goods	6	411	5	43	39
Groceries (full line)	3	762	--	31	51
BRISTOL (continued)					
Groceries and foods (specialty lines)	12	$2,360	6	60	$99
Petroleum and its products (1)	6	687	--	25	60
All other	14	2,465	5	175	244
TEXARKANA, TEXAS-ARK. (4)	48	10,141	22	452	519
Automotive	4	329	4	34	46
Beer, wines and liquors	3	379	3	15	19
Farm products - raw materials	3	345	3	12	7
Farm products - consumer goods	4	485	1	34	45
Groceries (full line)	3	3,111	2	95	117
Groceries and foods (specialty lines)	8	2,053	--	122	72
Lumber and construction materials	3	948	2	14	17
Petroleum and its products (4)	10	727	3	22	25
All other	10	1,764	4	104	171

* Includes no compensation for proprietors and firm members of unincorporated businesses. 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub.

WHOLESALE DISTRIBUTION: 1935

SECTION THREE

SUMMARY FOR CITIES AND COUNTIES (TABLE 13)

In this section the number of establishments, net sales, proprietors, employees and total pay roll are presented for each State, each county, each city of more than 5,000 population and for the remainder of each county. Cities are arranged alphabetically by counties.

WHOLESALE DISTRIBUTION: 1935

INDEX TO TABLE 13

CITIES AND COUNTIES

(Cities are arranged alphabetically by counties)

	Page		Page
Alabama	101	Nebraska	126
Arizona	102	Nevada	128
Arkansas	102	New Hampshire	128
California	103	New Jersey	128
Colorado	104	New Mexico	129
Connecticut	105	New York	130
Delaware	105	North Carolina	131
District of Columbia	105	North Dakota	133
Florida	105	Ohio	133
Georgia	106	Oklahoma	135
Idaho	109	Oregon	137
Illinois	109	Pennsylvania	137
Indiana	111	Rhode Island	139
Iowa	113	South Carolina	139
Kansas	114	South Dakota	140
Kentucky	116	Tennessee	141
Louisiana	118	Texas	142
Maine	118	Utah	146
Maryland	119	Vermont	146
Massachusetts	119	Virginia	146
Michigan	120	Washington	148
Minnesota	122	West Virginia	148
Mississippi	123	Wisconsin	149
Missouri	124	Wyoming	150
Montana	126		

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
ALABAMA (190)	1,668	$304,549	920	10,675	$14,201
Autauga County	3	131	2	9	11
Baldwin County (4)	28	941	18	65	72
Barbour County (4)	19	1,917	13	100	81
Eufaula (3)	14	1,790	11	87	75
Remainder of County (1)	5	127	2	13	6
Bibb County (4)	8	465	1	30	57
Blount County (3)	11	664	6	17	17
Bullock County (2)	7	632	4	24	21
Butler County (3)	14	954	5	39	32
Calhoun County (6)	30	5,176	12	137	188
Anniston (4)	25	4,882	10	126	180
Remainder of County (2)	5	294	2	11	8
Chambers County (1)	3	162	1	x	x
Lanett	--	--	--	--	--
Remainder of County (1)	3	162	1	x	x
Cherokee County (2)	8	188	5	6	6
Chilton County (5)	11	845	2	33	29
Choctaw County (1)	9	288	7	11	9
Clarke County (5)	8	353	--	12	36
Clay County	6	372	3	8	10
Cleburne County	1	x	--	x	x
Coffee County (2)	16	1,355	11	67	51
Colbert County (4)	10	1,381	2	49	80
Sheffield (4)	9	x	x	x	x
Remainder of County	1	x	x	x	x
Conecuh County	11	346	9	12	27
Coosa County (2)	3	92	--	x	x
Covington County (4)	25	2,075	11	113	119
Andalusia (3)	16	1,416	8	90	87
Remainder of County (1)	9	659	3	23	32
Crenshaw County (2)	18	1,180	23	18	15
Cullman County (5)	18	1,192	15	39	32
Dale County (3)	19	1,527	13	59	51
Dallas County (4)	35	7,577	33	251	268
Selma (4)	34	x	33	x	x
Remainder of County	1	x	--	x	x
De Kalb County (5)	14	1,105	8	36	31
Elmore County (2)	10	499	5	18	22
Escambia County (4)	15	830	4	46	54
Etowah County (6)	35	x	x	x	x
Gadsden (5)	33	6,372	14	175	177
Remainder of County (1)	2	x	x	x	x
Fayette County (2)	7	610	6	24	21
Franklin County (2)	9	398	6	14	19
Geneva County (3)	32	1,471	18	51	45
Greene County (2)	6	174	3	8	5
Hale County (2)	5	293	1	10	12
Henry County	6	219	2	17	24
Houston County (6)	49	6,158	22	225	225
Dothan (5)	45	5,996	20	220	218
Remainder of County (1)	4	162	2	5	7
Jackson County	27	1,745	25	71	62
Jefferson County (3)	418	$123,948	212	4,682	$7,002
Birmingham	395	118,223	203	4,411	6,678
Bessemer (3)	13	2,641	8	163	165
Fairfield	1	x	--	x	x
Homewood	--	--	--	--	--
Tarrant City	--	--	--	--	--
Remainder of County	9	x	x	x	x
Lamar County (2)	6	134	2	10	6
Lauderdale County (2)	33	3,120	31	115	125
Florence (2)	27	3,102	27	104	121
Remainder of County	6	18	4	11	4
Lawrence County	4	210	4	5	8
Lee County (5)	14	1,541	6	63	62
Opelika (5)	13	x	x	x	x
Remainder of County	1	x	x	x	x
Limestone County (2)	19	2,103	16	39	33
Lowndes County (1)	3	78	1	x	x
Macon County (3)	12	495	10	16	11
Madison County (4)	32	5,583	18	142	165
Huntsville (3)	28	5,407	18	127	150
Remainder of County (1)	4	176	--	15	15
Marengo County (5)	14	1,817	4	33	38
Marion County (4)	11	551	4	13	24
Marshall County (4)	18	1,310	8	50	53
Mobile County (1)	189	40,605	111	1,480	1,909
Mobile (1)	152	36,740	78	1,347	1,834
Remainder of County	37	3,865	33	133	75
Monroe County (3)	6	258	1	5	14
Montgomery County (3)	135	x	x	x	x
Montgomery (2)	133	45,469	67	1,407	1,955
Remainder of County (1)	2	x	x	x	x
Morgan County (5)	32	9,059	19	107	134
Decatur (5)	28	8,761	16	98	125
Remainder of County	4	298	3	9	9
Perry County (3)	10	241	3	10	6
Pickens County (2)	11	406	7	62	41
Pike County (6)	18	1,702	7	77	56
Troy (6)	14	1,499	5	54	43
Remainder of County	4	203	2	23	13
Randolph County (3)	9	1,013	3	18	25
Russell County	5	102	4	12	12
Phenix City	4	x	4	x	x
Remainder of County	1	x	--	x	x
St. Clair County (1)	8	255	5	7	12
Shelby County (2)	10	308	8	13	18
Sumter County (4)	10	433	1	22	19
Talladega County (7)	19	2,200	4	60	74
Talladega (3)	11	1,401	3	40	41
Remainder of County (4)	8	799	1	20	33
Tallapoosa County (3)	16	836	10	43	48
Tuscaloosa County (4)	34	x	x	x	x
Tuscaloosa (4)	32	8,063	17	233	273
Remainder of County	2	x	x	x	x
Walker County (4)	16	1,070	9	41	46
Jasper (4)	13	948	9	36	36
Remainder of County	3	122	--	5	10
Washington County	4	213	2	11	10
Wilcox County (1)	5	283	2	12	20
Winston County (3)	11	786	7	14	12

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations. 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
ARIZONA (53)	541	$78,046	239	2,670	$3,922
Apache County	5	132	--	6	13
Cochise County (8)	40	2,093	20	60	80
Bisbee (1)	3	154	1	x	x
Douglas (3)	12	684	6	25	31
Remainder of County (4)	25	1,255	13	x	x
Coconino County (5)	14	1,020	3	29	52
Gila County (4)	22	1,825	5	83	119
Globe (2)	10	948	3	32	47
Miami (2)	5	306	1	14	15
Remainder of County	7	571	1	37	57
Graham County (2)	13	928	9	35	50
Greenlee County (1)	5	214	2	7	13
Maricopa County (11)	263	54,208	124	1,769	2,588
Phoenix (2)	201	46,932	102	1,435	2,078
Remainder of County (9)	62	7,276	22	334	510
Mohave County (1)	10	443	3	16	28
Navajo County (2)	15	915	4	31	48
Pima County (3)	57	9,882	26	363	543
Tucson (2)	49	9,406	20	350	523
Remainder of County (1)	8	476	6	13	20
Pinal County (5)	17	629	5	21	36
Santa Cruz County (1)	17	1,550	14	43	59
Nogales (1)	14	1,503	12	37	53
Remainder of County	3	47	2	6	6
Yavapai County (8)	34	1,629	11	71	106
Prescott (3)	17	924	8	42	55
Remainder of County (5)	17	715	3	29	51
Yuma County (2)	29	2,568	13	136	187
ARKANSAS (277)	1,504	180,309	747	6,006	7,347
Arkansas County (8)	31	1,627	13	76	88
Ashley County (4)	5	157	--	x	x
Baxter County (1)	6	370	5	11	4
Benton County (10)	72	2,760	55	93	78
Boone County (5)	28	1,341	15	43	49
Bradley County (5)	10	495	5	9	9
Calhoun County	--	--	--	--	--
Carroll County (3)	20	666	9	31	24
Chicot County (5)	14	2,431	3	54	68
Clark County (5)	24	1,383	10	47	46
Clay County (4)	13	639	1	53	35
Cleburne County (3)	7	492	5	8	4
Cleveland County	3	90	1	3	4
Columbia County (7)	13	1,099	2	20	21
Conway County (3)	17	1,141	9	37	38
Craighead County (7)	58	6,756	36	200	261
Jonesboro (6)	38	5,431	20	189	247
Remainder of County (1)	20	1,325	16	11	14
Crawford County	9	1,316	5	59	53
Van Buren	7	x	x	x	x
Remainder of County	2	x	x	x	x
Crittenden County (4)	19	1,753	7	40	45
Crose County (4)	22	1,485	12	23	27
Dallas County (4)	10	662	1	23	23
Desha County (4)	18	2,562	5	62	69
Drew County (2)	13	898	8	30	22
Faulkner County (5)	25	$1,627	12	48	$51
Conway (5)	21	1,570	8	47	50
Remainder of County	4	57	4	1	1
Franklin County	6	104	4	9	5
Fulton County	6	144	7	5	4
Garland County (5)	33	3,234	23	x	x
Hot Springs (5)	30	3,111	19	120	151
Remainder of County (1)	3	123	4	x	x
Grant County (3)	4	261	1	x	x
Greene County (5)	22	1,954	7	58	70
Paragould (5)	21	x	7	x	x
Remainder of County	1	x	--	x	x
Hempstead County (6)	23	1,345	13	37	44
Hope (6)	21	x	x	x	x
Remainder of County	2	x	x	x	x
Hot Spring County (3)	5	367	--	x	x
Malvern (3)	5	367	--	x	x
Remainder of County	--	--	--	--	--
Howard County (5)	8	378	--	x	x
Independence County (5)	18	2,503	7	69	80
Izard County (2)	5	548	--	x	x
Jackson County (2)	14	1,275	7	37	44
Jefferson County (6)	47	x	25	x	x
Pine Bluff (6)	45	9,427	25	267	326
Remainder of County	2	x	--	x	x
Johnson County (4)	13	710	6	26	17
Lafayette County (2)	8	347	3	5	7
Lawrence County (2)	10	695	2	25	25
Lee County (4)	14	2,089	6	14	14
Lincoln County (2)	3	361	1	x	x
Little River County (2)	6	512	3	11	15
Logan County (4)	21	731	12	25	19
Lonoke County (8)	20	845	7	16	12
Madison County	2	x	x	x	x
Marion County (1)	4	84	2	2	1
Miller County (3)	29	7,374	10	318	369
Texarkana (part) (3)	29	7,374	10	318	369
Remainder of County	--	--	--	--	--
Mississippi County (7)	44	9,497	26	150	165
Blytheville (6)	30	7,695	17	105	124
Remainder of County (1)	14	1,802	9	45	41
Monroe County (5)	13	971	8	39	41
Montgomery County (2)	3	114	--	x	x
Nevada County (1)	17	796	10	29	33
Newton County	7	141	7	--	--
Ouachita County (7)	25	2,218	14	67	75
Camden (6)	23	x	14	x	x
Remainder of County (1)	2	x	--	x	x
Perry County (1)	1	x	--	--	--
Phillips County (6)	38	5,360	24	168	238
Helena (3)	21	4,172	12	133	206
Remainder of County (3)	17	1,188	12	35	32
Pike County (2)	6	299	2	30	27
Poinsett County (4)	8	876	3	3	5
Polk County (5)	16	1,207	4	35	38
Pope County (5)	20	1,825	8	64	61
Russellville (5)	17	1,033	5	45	41
Remainder of County	3	792	3	19	20

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations. 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.--COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
ARKANSAS (continued)					
Prairie County (3)	6	$296	--	6	$8
Pulaski County (1)	219	52,467	136	1,969	2,677
Little Rock (1)	197	50,376	120	1,829	2,522
North Little Rock	20	x	x	x	x
Remainder of County	2	x	x	x	x
Randolph County (1)	5	313	1	15	14
St. Francis County (4)	22	1,854	9	58	65
Saline County (3)	5	390	--	x	x
Scott County (3)	6	161	1	4	3
Searcy County (2)	11	269	8	5	6
Sebastian County (10)	96	20,077	40	765	1,050
Fort Smith (9)	90	19,981	35	763	1,048
Remainder of County (1)	6	96	5	2	2
Sevier County (3)	13	746	5	34	32
Sharp County (3)	3	113	--	--	--
Stone County	3	61	3	3	1
Union County (9)	40	4,111	10	203	214
El Dorado (5)	34	3,937	10	x	x
Remainder of County (4)	6	174	--	x	x
Van Buren County (2)	7	182	7	3	2
Washington County (6)	54	4,817	33	167	175
Fayetteville (3)	26	3,632	10	105	132
Remainder of County (3)	28	1,185	23	62	43
White County (6)	27	2,086	6	59	75
Woodruff County (3)	10	522	5	20	16
Yell County (4)	21	1,284	11	30	28
CALIFORNIA (150)	12,342	2,975,253	8,450	108,857	166,749
Alameda County (3)	648	130,069	513	4,910	7,844
Oakland	534	112,738	453	4,193	6,738
Alameda	12	1,680	9	55	69
Berkeley	36	3,620	20	194	349
Albany	1	x	x	x	x
Piedmont	1	x	x	x	x
San Leandro	2	x	x	x	x
Hayward (1)	17	2,317	7	101	178
Remainder of County (2)	45	9,606	21	362	501
Alpine County	--	--	--	--	--
Amador County (1)	9	500	5	16	29
Butte County (3)	53	4,178	24	180	260
Chico (1)	27	2,822	13	118	162
Remainder of County (2)	26	1,356	11	62	98
Calaveras County (1)	7	214	3	11	18
Colusa County (1)	12	565	--	31	55
Contra Costa (3)	86	9,779	54	582	747
Richmond	19	2,951	16	121	194
Martinez	11	561	7	41	62
Pittsburg	9	632	4	37	48
Remainder of County (3)	47	5,635	27	383	443
Del Norte County (2)	7	511	1	25	44
Eldorado County	15	1,232	6	171	216
Fresno County (3)	304	45,106	166	1,841	2,632
Fresno (1)	209	36,569	131	1,363	2,032
Remainder of County (2)	95	8,537	35	478	600
Glenn County	17	1,191	6	50	66
Humboldt County (4)	59	4,390	37	222	327
Eureka (1)	45	3,522	36	176	241
Remainder of County (3)	14	868	1	46	86
Imperial County (3)	96	$10,540	47	568	$772
Brawley (1)	19	3,013	9	133	160
Calexico	9	519	5	42	55
El Centro (1)	46	5,650	23	313	437
Remainder of County (1)	22	1,358	10	80	120
Inyo County (2)	20	918	7	55	100
Kern County (6)	138	21,673	55	833	1,418
Bakersfield (2)	76	11,597	38	560	892
Remainder of County (4)	62	10,076	17	273	526
Kings County (1)	40	4,912	21	141	227
Hanford (1)	18	1,322	11	60	89
Remainder of County	22	3,590	10	81	138
Lake County (1)	12	687	3	24	46
Lassen County (2)	17	4,990	4	123	198
Los Angeles County (9)	5,042	1,119,952	3,622	44,042	67,464
Los Angeles (1)	3,975	939,461	2,861	34,820	55,622
Long Beach	242	25,840	197	1,407	2,066
Glendale	54	5,571	44	364	553
Pasadena (1)	70	8,607	42	808	805
Alhambra	20	1,738	16	121	139
Santa Monica (2)	41	5,392	28	285	426
Belvedere	19	818	29	45	35
Burbank	27	4,432	15	150	246
Inglewood	10	865	5	50	99
Huntington Park	37	4,356	33	200	229
South Gate	12	2,395	11	135	183
Beverly Hills	5	958	2	10	27
Compton	9	788	8	39	58
Monrovia	14	2,988	9	55	92
Pomona (1)	41	7,457	16	294	364
South Pasadena	3	65	3	1	1
Whittier	19	3,170	7	270	244
Gardena	4	25	3	3	3
Redondo Beach	11	557	11	27	37
Bell	4	112	6	17	21
Lynwood	3	14	2	--	--
Hawthorne	2	x	x	x	x
Torrence	8	5,215	3	179	371
Montebello	4	310	2	12	19
Arcadia	2	x	x	x	x
Maywood	1	x	--	x	x
San Fernando	10	1,303	4	95	187
Monterey Park	1	x	--	x	x
San Gabriel	6	606	3	19	16
Culver City	15	1,281	8	73	106
Remainder of County (4)	373	95,040	250	4,558	5,510
Madera County (1)	14	1,254	3	50	84
Marin County (1)	34	2,335	25	115	171
San Rafael (1)	23	2,090	16	94	146
Remainder of County	11	245	9	21	25
Mariposa County	5	277	1	13	27
Mendocino County (6)	39	2,286	6	150	255
Merced County (4)	43	3,263	21	169	238
Merced (3)	21	1,935	14	81	126
Remainder of County (1)	22	1,328	7	88	112
Modoc County (1)	8	690	4	23	39
Mono County (1)	3	106	--	x	x
Monterey County (4)	100	22,319	64	1,030	1,454
Monterey (1)	23	x	x	x	x
Pacific Grove	1	x	x	x	x
Salinas (2)	49	11,094	38	436	594
Remainder of County (1)	27	9,758	8	460	712
Napa County (2)	32	2,869	11	126	211
Napa (2)	21	2,365	7	96	160
Remainder of County	11	504	4	30	51
Nevada County (4)	18	981	6	65	83
Orange County (3)	193	34,078	78	3,456	3,168
Santa Ana	58	7,293	37	436	582
Anaheim (1)	25	4,509	7	432	408
Fullerton	19	3,843	2	192	276
Orange	16	3,643	8	395	354
Remainder of County (2)	75	14,790	24	2,001	1,548

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NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
CALIFORNIA (continued)					
Placer County (1)	37	$3,449	6	178	$261
Roseville	2	x	x	x	x
Remainder of County (1)	35	x	x	x	x
Plumas County (2)	7	358	--	15	29
Riverside County (8)	113	18,850	44	1,218	1,248
Riverside	41	9,683	19	664	695
Corona (1)	15	4,238	8	317	248
Remainder of County (7)	57	4,929	17	237	305
Sacramento County (2)	216	61,542	154	2,348	3,866
Sacramento (1)	178	55,533	126	2,059	3,425
Remainder of County (1)	40	6,009	28	289	441
San Benito County (1)	11	985	4	77	105
San Bernardino County (9)	217	51,072	106	3,673	3,347
San Bernardino	78	10,957	58	554	759
Ontario	11	1,497	6	101	92
Redlands	16	15,332	1	651	627
Colton (1)	13	1,497	3	71	92
Remainder of County (8)	99	21,789	38	2,296	1,777
San Diego County (4)	348	49,485	210	2,888	3,862
San Diego (1)	265	42,627	183	2,093	3,053
Coronado	2	x	x	x	x
National City	11	x	x	x	x
Remainder of County (3)	70	6,292	17	750	764
San Francisco County (3)	2,942	1,149,864	2,307	29,363	53,357
San Francisco (co-extensive with San Francieco County)(3)	2,942	1,149,864	2,307	29,363	53,357
San Joaquin County (2)	220	36,522	177	1,291	1,902
Stockton (2)	145	27,844	126	875	1,401
Lodi	22	2,188	17	148	167
Remainder of County	53	6,490	34	268	334
San Luis Obispo County (2)	54	4,825	31	197	300
San Luis Obispo	22	2,059	15	79	135
Remainder of County (2)	32	2,766	16	118	165
San Mateo County (2)	75	10,246	66	260	401
Burlingame	6	997	2	52	99
Redwood City	18	1,668	21	81	121
San Mateo (1)	15	404	16	21	18
Daly City	--	--	--	--	--
South San Francieco	8	5,972	4	37	67
Remainder of County (1)	28	1,205	23	69	96
Santa Barbara County (4)	116	15,836	71	983	1,127
Santa Barbara (1)	56	6,143	43	246	338
Santa Maria (2)	27	3,462	12	143	212
Remainder of County (1)	33	6,231	16	594	577
Santa Clara County (3)	167	29,003	94	1,973	2,561
San Jose (1)	113	16,085	67	889	1,432
Palo Alto	15	1,450	8	102	180
Santa Clara	7	1,091	7	68	73
Remainder of County (2)	32	10,377	12	914	876
Santa Cruz County (6)	77	10,183	47	402	522
Santa Cruz (2)	32	2,141	17	102	151
Watsonville (2)	26	4,385	14	148	205
Remainder of County (2)	19	3,657	16	152	166
Shasta County (3)	30	2,344	18	80	116
Sierra County	2	x	--	x	x
Siskiyou County (2)	29	2,120	9	89	144
Solano County (1)	52	3,813	28	199	267
Vallejo (1)	24	1,761	18	86	99
Remainder of County	28	2,052	10	113	168
Sonoma County (4)	120	15,732	88	674	797
Santa Rosa (2)	41	4,574	22	209	293
Petaluma (1)	27	7,399	19	277	274
Remainder of County (1)	52	3,759	47	188	230
Stanislaus County (5)	93	10,623	55	511	640
Modesto (2)	47	6,066	30	336	381
Remainder of County (3)	46	4,557	25	175	259
Sutter County (2)	24	1,550	11	76	73
Tehama County (3)	16	2,072	6	136	153
Trinity County	1	x	--	x	x
Tulare County (2)	134	$27,170	50	1,326	$1,570
Porterville	20	2,741	8	206	232
Tulare (1)	10	2,310	3	99	144
Visalia (1)	20	1,809	15	99	162
Remainder of County	84	20,310	24	922	1,032
Tuolumne County (1)	14	850	9	42	62
Ventura County (3)	102	28,876	32	1,637	1,517
San Buenaventura	32	2,425	10	111	186
Oxnard	17	5,489	14	133	191
Santa Paula	13	12,376	2	175	223
Remainder of County (3)	40	8,586	6	1,218	917
Yolo County (2)	31	3,941	12	103	171
Woodland (2)	15	3,028	10	56	85
Remainder of County	16	913	2	47	86
Yuba County (1)	21	1,656	22	74	102
Marysville (1)	19	x	22	x	x
Remainder of County	2	x	--	x	x
COLORADO (98)	1,884	324,382	830	10,102	15,064
Adams County (4)	20	938	10	39	41
Alamosa County (3)	28	1,506	13	51	62
Alamosa (3)	24	1,418	13	45	53
Remainder of County	4	88	--	6	9
Arapahoe County (2)	17	534	6	33	37
Englewood	3	98	2	9	9
Remainder of County(2)	14	436	4	24	28
Archuleta County	1	x	--	x	x
Baca County (2)	14	352	3	16	19
Bent County (2)	10	250	5	15	12
Boulder County (6)	36	2,092	9	82	96
Boulder (2)	13	543	3	36	40
Longmont (2)	11	1,065	1	31	38
Remainder of County (2)	12	484	5	15	18
Chaffee County (2)	11	327	4	9	11
Salida (1)	8	246	4	x	x
Remainder of County (1)	3	81	--	x	x
Cheyenne County (1)	9	244	3	9	7
Clear Creek County	2	x	--	x	x
Conejos County (1)	7	264	--	14	11
Costilla County	5	97	3	9	8
Crowley County (1)	5	55	1	3	3
Custer County (1)	3	33	1	x	x
Delta County (3)	28	903	11	61	47
Denver County (1)	835	261,593	425	7,431	11,907
Denver (co-exteneive with Denver County) (1)	835	261,593	425	7,431	11,907
Dolores County	1	x	--	x	--
Douglas County (2)	3	59	--	x	x
Eagle County (1)	3	88	--	x	x
Elbert County (1)	15	850	3	13	16
El Paso County (1)	72	7,789	34	368	495
Colorado Springs (1)	58	7,261	31	342	460
Remainder of County	14	528	3	26	35
Fremont County (2)	13	978	8	33	21
Canon City (2)	8	763	4	11	10
Remainder of County	7	215	4	22	11
Garfield County (3)	18	646	8	21	27
Gilpin County	3	52	--	7	10
Grand County (1)	6	159	--	6	7
Gunnison County	6	255	2	6	10
Hinsdale County	1	x	--	x	x

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State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
COLORADO (continued)					
Huerfano County (2)	19	$843	10	37	$46
Walsenburg (2)	17	x	x	x	x
Remainder of County	2	x	x	x	x
Jackson County	1	x	--	x	x
Jefferson County	4	141	--	7	10
Kiowa County	8	168	3	11	10
Kit Carson County (3)	22	553	1	23	29
Lake County (1)	8	228	4	8	12
La Plata County (1)	17	1,436	9	52	66
Durango (1)	15	x	x	x	x
Remainder of County	x	x	x	x	x
Larimer County (7)	43	1,365	21	57	53
Fort Collins (2)	18	692	12	28	27
Loveland (3)	9	277	3	9	10
Remainder of County (2)	16	396	6	20	16
Las Animas County (2)	24	2,893	12	87	116
Trinidad (2)	21	2,779	8	85	114
Remainder of County	3	114	4	2	2
Lincoln County (3)	18	603	3	26	31
Logan County (2)	40	2,317	13	99	107
Sterling (2)	20	1,975	8	82	90
Remainder of County	20	342	5	17	17
Mesa County (1)	52	6,087	23	243	346
Grand Junction (1)	33	4,648	13	193	277
Remainder of County	19	1,439	10	50	69
Mineral County	1	x	--	x	x
Moffat County (2)	5	311	--	7	10
Montezuma County (1)	12	409	7	20	22
Montrose County (2)	17	700	5	51	44
Morgan County (5)	27	1,138	10	42	43
Otero County (5)	37	1,059	18	66	67
La Junta (3)	14	397	4	16	23
Remainder of County (2)	23	662	14	50	44
Ouray County	3	21	3	2	1
Park County	2	x	--	x	x
Phillips County (2)	22	915	7	49	35
Pitkin County	1	x	--	x	x
Prowers County (2)	26	1,258	4	85	66
Pueblo County (1)	91	11,995	48	520	699
Pueblo (1)	81	11,524	41	483	670
Remainder of County	10	471	7	37	29
Rio Blanco County	1	x	--	x	x
Rio Grande County (1)	24	1,169	16	46	32
Routt County	7	140	1	7	8
Saguache County (1)	11	406	5	21	18
San Juan County (1)	2	x	--	x	x
San Miguel County (1)	3	67	--	x	x
Sedgwick County (1)	11	397	6	13	14
Summit County	1	x	--	x	x
Teller County	3	56	--	3	3
Washington County (1)	10	354	3	14	14
Weld County (10)	86	6,100	23	206	258
Greeley (2)	25	3,961	12	125	176
Remainder of County (8)	61	2,139	11	81	82
Yuma County	51	900	26	46	27

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
CONNECTICUT (22)	1,481	$306,078	766	12,727	$20,353
Fairfield County (4)	326	58,514	170	2,763	4,391
Bridgeport (2)	192	37,339	96	1,870	2,916
Danbury (1)	22	3,272	8	135	196
Norwalk	24	2,318	14	152	241
Shelton	2	x	x	x	x
Stamford (1)	59	12,850	35	428	762
Remainder of County	27	x	x	x	x
Hartford County (3)	466	101,704	234	4,475	7,232
Bristol	4	491	2	22	30
Hartford (2)	368	81,074	185	3,738	5,892
New Britain	47	12,065	24	353	647
Southington	2	x	x	x	x
Remainder of County (1)	45	x	x	x	x
Litchfield County (5)	33	3,352	23	123	163
Torrington	18	2,502	14	92	130
Winsted (2)	4	153	3	x	x
Remainder of County (3)	11	697	6	x	x
Middlesex County (2)	30	5,806	17	279	369
Middletown (1)	15	2,494	10	156	219
Remainder of County (1)	15	3,312	7	123	150
New Haven County (3)	483	117,493	240	4,253	6,951
Ansonia	5	435	4	14	22
Derby	4	1,068	2	34	50
Meriden	32	4,773	18	203	313
Naugatuck	1	x	x	x	x
New Haven	328	85,595	167	2,913	4,919
Wallingford	1	x	x	x	x
Waterbury (3)	85	15,839	35	722	1,078
Remainder of County	27	x	x	x	x
New London County (2)	97	15,920	46	695	1,062
New London	33	6,757	13	268	414
Norwich (1)	53	7,938	26	382	563
Remainder of County (1)	11	1,225	7	45	85
Tolland County	11	426	10	18	21
Rockville	5	315	4	10	13
Remainder of County	6	111	6	8	8
Windham County (3)	35	2,863	26	121	164
Putnam (1)	9	554	7	23	23
Willimantic (2)	16	1,191	14	47	65
Remainder of County	10	1,118	5	51	76
DELAWARE (10)	262	106,300	148	1,899	3,175
Kent County (4)	42	3,348	35	94	84
New Castle County (2)	166	98,256	75	1,639	2,890
Wilmington (1)	149	96,497	65	1,547	2,801
Remainder of County (1)	17	1,759	10	92	89
Sussex County (4)	54	4,696	38	166	201
DISTRICT OF COLUMBIA	629	242,729	327	8,274	13,819
FLORIDA (221)	2,239	399,290	1,005	18,573	21,845
Alachua County (7)	30	2,574	10	148	136
Gainesville (5)	15	2,008	1	62	91
Remainder of County (2)	15	566	9	86	45
Baker County (1)	4	157	1	6	7
Bay County (3)	16	1,703	7	40	75
Panama City (2)	13	1,548	5	x	x
Remainder of County (1)	3	155	2	x	x
Bradford County (4)	6	196	1	x	x
Brevard County (7)	28	1,693	9	160	128
Broward County (3)	28	2,323	19	103	134
Fort Lauderdale (3)	21	1,893	12	64	94
Remainder of County	7	430	7	39	40
Calhoun County (1)	4	382	1	15	24
Charlotte County (3)	11	417	4	48	35
Citrus County (2)	11	554	7	27	28

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FLORIDA (continued)					
Clay County	2	x	x	x	x
Collier County (1)	4	$668	--	11	$16
Columbia County (4)	16	909	11	57	53
Dade County (3)	353	61,740	188	2,955	4,330
Miami (1)	301	58,092	151	2,717	4,073
Miami Beach	4	x	x	x	x
Coral Gables	1	x	x	--	--
Remainder of County (2)	47	2,391	30	225	244
De Soto County (4)	17	639	6	42	43
Dixie County	4	123	3	8	7
Duval County (1)	333	136,341	114	3,598	5,688
Jacksonville (1)	324	134,381	105	3,546	5,648
Remainder of County	9	1,960	9	52	40
Escambia County (4)	73	14,268	42	457	627
Pensacola (3)	66	13,349	39	433	598
Remainder of County (1)	7	919	3	24	29
Flagler County (2)	4	125	--	x	x
Franklin County (2)	9	296	4	13	12
Gadsden County (5)	15	659	5	44	54
River Junction	1	x	--	x	x
Remainder of County (5)	14	x	x	x	x
Gilchrist County	4	327	2	10	10
Glades County (1)	3	85	1	x	x
Gulf County	1	x	--	--	--
Hamilton County (1)	2	x	x	x	x
Hardee County (3)	16	797	4	79	51
Hendry County (1)	3	245	--	x	x
Hernando County (2)	7	251	1	37	18
Highlands County (4)	11	945	1	82	71
Hillsborough County (5)	294	75,781	144	3,298	4,284
Tampa (1)	264	63,575	125	2,922	3,923
Plant City (4)	13	3,184	6	329	222
Remainder of County	17	9,022	13	147	139
Holmes County	8	784	5	33	36
Indian River County (3)	17	1,183	6	140	96
Jackson County (5)	20	1,399	7	37	52
Jefferson County (3)	12	570	8	35	29
Lafayette County	2	x	x	x	x
Lake County (10)	50	4,276	21	259	227
Lee County (5)	24	2,214	8	106	112
Fort Myers (5)	21	2,144	8	81	101
Remainder of County	3	70	--	25	11
Leon County (5)	25	2,601	14	109	118
Tallahassee (5)	25	2,601	14	109	118
Remainder of County	--	--	--	--	--
Levy County (4)	10	266	3	16	15
Liberty County	1	x	--	x	x
Madison County (3)	9	300	4	15	18
Manatee County (5)	18	1,319	6	62	75
Bradentown (2)	8	691	1	16	38
Remainder of County (3)	10	628	5	46	37
Marion County (6)	38	2,668	20	223	188
Ocala (5)	22	2,051	9	88	117
Remainder of County (1)	16	617	11	135	71
Martin County (4)	11	237	8	6	9
Monroe County (2)	19	$1,364	8	65	$73
Key West (2)	16	1,323	8	61	68
Remainder of County	3	41	--	4	5
Nassau County (1)	11	385	6	40	28
Okaloosa County (1)	5	194	3	17	21
Okeechobee County (2)	8	244	5	16	12
Orange County (6)	116	18,243	48	1,734	1,371
Orlando (3)	94	12,319	43	850	892
Remainder of County (3)	22	5,924	5	884	479
Osceola County (4)	9	323	2	11	13
Palm Beach County (4)	95	13,017	62	584	528
West Palm Beach (2)	53	5,983	25	255	344
Lake Worth	2	x	--	x	x
Remainder of County (2)	40	x	x	x	x
Pasco County (4)	16	828	9	157	117
Pinellas County (7)	86	8,208	54	671	708
St. Petersburg (2)	49	5,530	20	345	413
Clearwater (3)	9	764	2	36	39
Remainder of County (2)	28	1,914	32	290	256
Polk County (15)	98	14,054	32	1,429	985
Lakeland (4)	32	3,267	17	136	167
Winter Haven (2)	11	2,105	4	244	163
Bartow (3)	8	448	--	15	23
Remainder of County (6)	47	8,234	11	1,034	632
Putnam County (4)	25	1,452	9	174	135
Palatka (3)	20	1,074	9	78	81
Remainder of County (1)	5	378	--	96	54
St. Johns County (5)	19	1,825	7	89	83
St. Augustine (5)	17	x	x	x	x
Remainder of County	2	x	--	x	x
St. Lucie County (5)	24	1,449	3	157	107
Santa Rosa County	3	125	1	10	20
Sarasota County (3)	15	1,892	7	294	163
Sarasota (3)	13	x	7	x	x
Remainder of County	2	x	--	x	x
Seminole County (4)	35	7,599	18	499	334
Sanford (4)	30	6,621	14	272	189
Remainder of County	5	978	4	227	145
Sumter County (2)	9	185	3	7	12
Suwannee County (5)	14	652	5	19	22
Taylor County (4)	12	588	5	25	31
Union County	2	x	x	x	x
Volusia County (10)	45	3,393	12	213	180
Daytona Beach (4)	20	2,073	8	71	88
De Land (5)	11	548	--	53	33
Remainder of County (1)	14	772	4	89	59
Wakulla County	4	100	2	13	9
Walton County (5)	10	359	4	10	18
Washington County (1)	5	234	2	10	7
GEORGIA (255)	2,667	605,272	1,371	18,444	25,601
Appling County (4)	11	756	2	26	30
Atkinson County	4	28	5	1	--
Bacon County	3	81	1	4	5
Baker County	--	--	--	--	--
Baldwin County (4)	14	1,690	5	50	57
Milledgeville (4)	14	1,690	5	50	57
Remainder of County	--	--	--	--	--
Banks County	--	--	--	--	--
Barrow County (1)	8	877	4	15	15

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State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full time and part time) Avg for year 1/	Total pay roll* 1/ (add 000)
GEORGIA (continued)					
Bartow County (5)	14	$680	8	16	$18
Cartersville (4)	10	471	5	13	12
Remainder of County (1)	4	209	3	3	6
Ben Hill County (4)	12	665	6	15	16
Fitzgerald (4)	12	665	6	15	16
Remainder of County	--	--	--	--	--
Berrien County (1)	7	943	3	20	26
Bibb County (3)	94	19,471	38	763	1,125
Macon (3)	89	19,180	35	742	1,107
Remainder of County	5	291	3	21	18
Bleckley County	4	278	2	12	11
Brantley County	2	x	x	x	x
Brooks County (4)	6	264	--	x	x
Bryan County	2	x	x	x	x
Bulloch County (2)	14	1,347	11	42	44
Burke County (3)	23	1,275	16	29	44
Butts County (1)	5	285	2	6	6
Calhoun County (2)	10	1,034	3	166	42
Camden County (1)	4	201	--	11	13
Candler County (1)	20	629	20	14	18
Carroll County (5)	14	1,738	5	45	48
Carrollton (5)	11	1,024	2	28	31
Remainder of County	3	714	3	18	17
Catoosa County	1	x	x	x	--
Charlton County	5	85	3	6	4
Chatham County (3)	183	62,308	81	1,383	1,951
Savannah (3)	175	61,810	79	1,340	1,898
Remainder of County	8	498	2	43	53
Chattahoochee County	--	--	--	--	--
Chattooga County	1	x	--	x	x
Cherokee County (1)	9	553	5	16	20
Clarke County (4)	42	10,291	24	264	269
Athens (4)	42	10,291	24	264	269
Remainder of County	--	--	--	--	--
Clay County	3	394	1	49	24
Clayton County	--	--	--	--	--
College Park (part)	--	--	--	--	--
Remainder of County	--	--	--	--	--
Clinch County	3	220	2	7	8
Cobb County (4)	14	3,200	6	30	45
Marietta (3)	11	3,056	4	x	x
Remainder of County (1)	3	144	2	x	x
Coffee County (5)	21	1,609	14	43	32
Colquitt County (4)	22	3,551	12	129	94
Moultrie (3)	18	3,287	11	123	83
Remainder of County (1)	4	264	1	6	11
Columbia County (1)	7	178	5	7	5
Cook County (1)	4	157	1	5	7
Coweta County (5)	15	5,026	9	55	51
Newnan (5)	13	x	x	x	x
Remainder of County	2	x	x	x	x
Crawford County	--	--	--	--	--
Crisp County (4)	16	1,181	10	70	54
Cordele (4)	13	1,176	7	67	52
Remainder of County	3	5	3	3	2
Dade County	2	x	x	x	x
Dawson County	--	--	--	--	--
Decatur County (3)	12	$885	6	63	$41
Bainbridge (3)	11	x	x	x	x
Remainder of County	1	x	x	x	x
De Kalb County (4)	11	2,134	2	63	104
Atlanta (part) (1)	4	1,676	--	51	91
Decatur (1)	2	x	--	x	x
Remainder of County (2)	5	x	x	x	x
Dodge County (1)	12	259	10	10	11
Dooly County (2)	8	276	6	10	6
Dougherty County (4)	50	11,356	19	437	570
Albany (4)	49	x	x	x	x
Remainder of County	1	x	--	x	x
Douglas County (1)	2	x	--	x	x
Early County (1)	7	1,258	2	125	70
Echols County	--	--	--	--	--
Effingham County (1)	4	114	1	6	9
Elbert County (4)	9	899	3	21	23
Emanuel County (3)	33	1,218	28	34	34
Evans County (2)	8	350	8	19	16
Fannin County (1)	5	481	2	10	14
Fayette County	1	x	--	x	x
Floyd County (6)	29	5,334	11	106	144
Rome (6)	29	5,334	11	106	144
Remainder of County	--	--	--	--	--
Forsyth County	4	129	3	1	--
Franklin County (1)	8	1,154	6	17	21
Fulton County (1)	832	346,582	341	9,670	15,966
Atlanta (part)	805	326,798	315	9,422	15,610
East Point	3	576	1	30	42
College Park (part)	--	--	--	--	--
Remainder of County (1)	24	19,208	25	218	314
Gilmer County	4	141	3	9	7
Glascock County	5	60	6	--	--
Glynn County (5)	22	2,325	6	171	148
Brunswick (5)	21	x	x	x	x
Remainder of County	1	x	--	x	x
Gordon County (2)	5	300	--	10	13
Grady County (1)	9	923	9	157	40
Greene County (1)	2	x	--	x	x
Gwinnett County (2)	15	1,283	14	24	22
Habersham County (2)	13	843	7	34	38
Hall County (4)	31	4,174	14	155	200
Gainesville (4)	28	4,082	12	152	197
Remainder of County	3	92	2	3	3
Hancock County	6	65	4	9	6
Haralson County	4	95	4	3	5
Harris County	2	x	--	x	x
Hart County (1)	11	815	8	16	12
Heard County	--	--	--	--	--
Henry County (1)	3	129	1	x	x
Houston County (1)	6	426	4	10	8
Irwin County	2	x	x	x	x
Jackson County (1)	15	1,725	15	37	40
Jasper County (1)	4	76	2	2	3
Jeff Davis County	7	208	6	11	9

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GEORGIA (continued)					
Jefferson County (2)	15	$1,145	10	32	$39
Jenkins County	4	539	2	17	16
Johnson County (2)	3	92	--	x	x
Jones County	--	--	--	--	--
Lamar County	1	x	--	x	x
Lanier County	3	30	2	1	2
Laurens County (3)	31	3,540	19	124	141
Dublin (3)	28	3,523	15	120	139
Remainder of County	3	17	4	4	2
Lee County	1	x	x	x	--
Liberty County	1	x	--	x	x
Lincoln County	6	139	6	2	3
Long County	2	x	x	--	--
Lowndes County (6)	51	5,841	32	606	326
Valdosta (6)	43	5,572	25	562	310
Remainder of County	8	269	7	44	16
Lumpkin County	--	--	--	--	--
McDuffie County (3)	10	657	8	14	14
McIntosh County	5	209	4	36	19
Macon County (1)	8	818	6	24	25
Madison County	1	x	x	--	--
Marion County (1)	3	87	--	x	x
Meriwether County (2)	6	417	3	8	12
Miller County	1	x	--	x	x
Mitchell County (6)	21	1,141	7	53	40
Monroe County	7	221	6	16	16
Montgomery County	1	x	x	x	--
Morgan County	3	554	1	17	15
Murray County	1	x	--	x	x
Muscogee County (4)	67	13,192	26	651	695
Columbus (4)	67	13,192	26	651	695
Remainder of County	--	--	--	--	--
Newton County (3)	9	702	6	20	22
Oconee County	--	--	--	--	--
Oglethorpe County	3	43	1	2	3
Paulding County (1)	2	x	--	x	x
Peach County (3)	6	684	--	26	24
Pickens County	15	249	11	10	14
Pierce County	4	773	3	12	10
Pike County	1	x	x	x	x
Polk County (4)	12	1,065	5	38	47
Cedartown (4)	10	x	x	x	x
Remainder of County	2	x	x	x	x
Pulaski County (4)	19	533	15	11	6
Putnam County	5	301	2	16	14
Quitman County (1)	1	x	x	x	x
Rabun County (1)	3	196	1	x	x
Randolph County (2)	22	1,556	16	107	44
Richmond County (3)	133	26,582	98	753	899
Augusta (3)	129	26,392	94	734	887
Remainder of County	4	190	4	19	12
Rockdale County	3	$70	2	3	$5
Schley County	1	x	--	x	x
Screven County (2)	9	548	11	16	14
Seminole County (1)	6	640	1	73	63
Spaulding County (4)	13	6,431	2	232	339
Griffin (3)	12	x	x	x	x
Remainder of County (1)	1	x	--	--	--
Stephens County (2)	9	768	7	15	16
Stewart County (2)	18	477	12	24	18
Sumter County (4)	19	1,752	8	79	102
Americus (4)	14	1,645	3	71	100
Remainder of County	5	107	5	8	2
Talbot County (1)	2	x	--	x	x
Taliaferro County	2	x	x	x	x
Tattnall County (1)	3	62	2	x	--
Taylor County (1)	8	872	6	22	17
Telfair County (2)	21	849	16	34	42
Terrell County (1)	19	1,413	13	69	65
Thomas County (5)	27	1,659	13	106	98
Thomasville (5)	18	1,390	4	63	81
Remainder of County	9	269	9	43	17
Tift County (5)	18	3,052	5	84	68
Toombs County (3)	11	1,347	5	22	32
Towns County	--	--	--	--	--
Treutlen County	2	x	--	x	x
Troup County (6)	26	3,794	12	104	159
La Grange (5)	20	2,903	11	79	101
Remainder of County (1)	6	891	1	25	58
Turner County (2)	4	152	1	x	x
Twiggs County	1	x	x	x	x
Union County	--	--	--	--	--
Upson County (3)	6	331	1	6	9
Walker County (4)	9	768	2	24	24
Walton County (3)	11	1,593	10	16	19
Ware County (5)	31	3,540	21	131	126
Waycross (5)	29	x	x	x	x
Remainder of County	2	x	x	x	x
Warren County (3)	5	148	2	x	x
Washington County (2)	16	1,012	15	32	23
Wayne County (2)	11	542	7	24	27
Webster County	--	--	--	--	--
Wheeler County (1)	2	x	x	--	--
White County	1	x	x	--	--
Whitfield County (4)	13	1,637	7	46	67
Dalton (4)	13	1,637	7	46	67
Remainder of County	--	--	--	--	--
Wilcox County	10	332	10	4	5
Wilkes County (2)	12	979	10	21	19
Wilkinson County (1)	2	x	--	x	x
Worth County (1)	9	498	7	14	13

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IDAHO (55)	954	$82,195	360	3,372	$4,025
Ada County (1)	89	15,838	38	585	894
Boise (1)	83	15,174	32	558	854
Remainder of County	6	664	6	27	40
Adams County (1)	2	x	--	x	x
Bannock County (2)	74	7,338	29	256	425
Pocatello	38	6,017	14	218	292
Remainder of County (2)	36	1,321	15	38	133
Bear Lake County (2)	10	542	2	9	10
Benewah County (1)	7	187	2	12	13
Bingham County (5)	46	2,791	26	153	115
Blaine County (1)	7	144	1	7	9
Boise County	2	x	--	x	x
Bonner County (1)	11	494	5	18	27
Bonneville County (2)	58	5,891	21	173	224
Idaho Falls (2)	40	4,939	14	122	173
Remainder of County	18	952	7	51	51
Boundary County	7	447	1	16	28
Butte County	5	82	1	5	6
Camas County (1)	6	126	--	5	4
Canyon County (2)	63	5,342	28	336	294
Nampa (2)	34	2,818	16	198	154
Remainder of County	29	2,524	12	138	140
Caribou County (1)	4	238	2	5	4
Cassia County (1)	33	1,608	14	82	75
Clark County	1	x	--	x	x
Clearwater County (1)	5	226	--	10	14
Custer County	3	124	--	8	12
Elmore County (2)	9	283	--	13	18
Franklin County (3)	17	1,178	3	44	36
Fremont County (1)	27	1,685	7	96	73
Gem County (1)	11	858	2	24	33
Gooding County (1)	16	836	5	32	28
Idaho County (3)	13	504	1	15	22
Jefferson County	20	1,018	8	74	69
Jerome County (1)	19	1,058	8	44	37
Kootenai County (3)	20	2,000	6	66	112
Coeur d'Alene (2)	14	1,815	6	58	101
Remainder of County (1)	6	185	--	8	11
Latah County (2)	23	2,580	1	129	159
Lemhi County (1)	10	569	4	9	13
Lewis County	6	162	--	9	12
Lincoln County (2)	10	321	--	16	11
Madison County (1)	22	877	11	56	40
Minidoka County (1)	21	630	10	40	31
Nez Perce County (2)	43	6,104	24	202	292
Lewiston (1)	35	5,763	23	190	275
Remainder of County (1)	8	341	1	12	17
Oneida County (2)	16	1,089	1	32	33
Owyhee County	8	367	--	26	27
Payette County (1)	22	1,983	12	63	57
Power County	11	670	2	27	31
Shoshone County (1)	17	2,325	3	116	192
Teton County	11	$410	1	29	$25
Twin Falls County (2)	121	11,425	74	452	451
Twin Falls (2)	57	7,082	30	214	262
Remainder of County	64	4,343	44	238	189
Valley County (1)	7	305	1	16	17
Washington County (2)	21	1,373	6	47	46
ILLINOIS (153)	12,009	3,937,609	6,611	104,740	182,989
Adams County (2)	92	11,448	58	616	852
Quincy (1)	80	10,963	53	602	835
Remainder of County (1)	12	485	5	14	17
Alexander County	37	6,669	18	306	371
Cairo	36	x	18	x	x
Remainder of County	1	x	--	x	x
Bond County (1)	22	1,106	11	49	50
Boone County (1)	13	292	9	15	20
Belvidere (1)	7	181	4	10	14
Remainder of County	6	111	5	5	6
Brown County (1)	18	1,483	14	21	17
Bureau County (2)	61	4,527	36	164	208
Spring Valley	13	711	19	33	29
Remainder of County (2)	48	3,816	17	131	179
Calhoun County	4	x	x	x	x
Carroll County (1)	34	1,412	23	52	56
Savanna	7	367	5	20	24
Remainder of County (1)	27	1,045	18	32	32
Cass County (2)	27	1,522	10	60	58
Beardstown (1)	11	470	7	17	18
Remainder of County (1)	16	1,052	3	43	40
Champaign County (1)	154	16,119	102	444	542
Champaign (1)	58	8,297	48	262	338
Urbana	15	967	11	65	76
Remainder of County	81	6,855	43	117	128
Christian County (1)	62	5,652	15	163	188
Pana	12	1,039	1	42	51
Taylorville (1)	13	788	3	33	33
Remainder of County	37	3,825	11	88	104
Clark County (4)	34	1,820	21	68	58
Clay County (1)	18	456	8	15	16
Clinton County (1)	24	980	21	38	35
Centralia (part)	--	--	--	--	--
Remainder of County (1)	24	980	21	38	35
Coles County (1)	76	6,882	41	284	300
Mattoon (1)	43	5,090	26	237	252
Charleston	15	980	5	25	28
Remainder of County	20	812	10	22	20
Cook County (3)	6,759	3,325,858	3,593	85,495	158,121
Chicago (1)	6,462	3,269,729	3,435	83,349	154,706
Berwyn	15	945	13	70	69
Cicero	36	5,283	18	436	670
Evanston	31	10,719	15	343	484
Elgin (part) (1)	39	5,611	20	266	382
Oak Park	12	3,035	3	110	206
Maywood	8	897	2	47	54
Chicago Heights (1)	31	3,038	20	120	193
Blue Island	14	9,082	11	179	290
Harvey	12	1,105	11	45	60
Park Ridge	--	--	--	--	--
Elmwood Park	2	x	4	x	x
Wilmette	2	x	--	x	x
Winnetka	--	--	--	--	--
Forest Park	9	3,056	2	106	235
Melrose Park	6	1,705	2	40	114
Calumet City	9	1,597	6	41	70
Brookfield	--	--	--	--	--
La Grange	6	891	1	28	64
Riverside	2	x	1	x	x
Hinsdale (part)	--	--	--	--	--
Summit	1	x	--	x	x
Des Plaines	8	810	4	25	41
Clencoe	1	x	--	x	x
Niles Center	4	135	4	6	7
River Forest	1	x	--	x	x
Remainder of County	48	6,465	21	233	362

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub.

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WHOLESALE DISTRIBUTION: 1935

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NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
ILLINOIS (continued)					
Crawford County (1)	24	$1,266	15	84	$79
Cumberland County	10	299	9	20	12
De Kalb County (2)	55	3,582	29	138	169
De Kalb (1)	18	1,133	11	43	52
Remainder of County (1)	37	2,449	18	95	117
De Witt County (2)	44	3,192	26	80	72
Clinton (1)	12	902	4	30	31
Remainder of County (1)	32	2,290	22	50	41
Douglas County (2)	50	3,531	21	79	87
Du Page County (4)	28	2,069	15	75	126
Elmhurst	5	504	6	21	34
Downers Grove	2	x	--	x	x
Glen Ellyn	6	291	4	30	47
Hinsdale (part)	--	--	--	--	--
Lombard (1)	1	x	--	--	--
Naperville (1)	4	253	2	8	9
Ville Park	2	x	x	x	x
Wheaton (1)	4	399	1	8	19
Remainder of County (1)	4	97	1	2	4
Edgar County (1)	55	4,002	30	136	141
Paris (1)	26	2,425	19	76	98
Remainder of County	29	1,577	11	60	43
Edwards County	6	488	2	13	15
Effingham County (1)	42	2,104	23	73	72
Fayette County (1)	26	1,931	18	73	64
Ford County (3)	46	3,036	24	66	69
Franklin County (2)	45	1,935	28	102	131
West Frankfort (2)	20	592	10	42	52
Benton	9	771	4	37	53
Remainder of County	16	572	14	23	26
Fulton County (5)	52	2,562	28	106	116
Canton (2)	19	994	15	53	51
Remainder of County (3)	33	1,568	13	53	65
Gallatin County	14	570	10	27	27
Greene County (2)	30	1,423	14	34	40
Grundy County (1)	35	1,608	20	58	78
Morris (1)	16	841	10	31	43
Remainder of County	19	767	10	27	35
Hamilton County	9	522	6	21	16
Hancock County (4)	39	1,165	15	53	74
Hardin County	3	72	1	3	3
Henderson County	6	228	1	8	13
Henry County (5)	59	5,212	37	164	187
Kewanee (3)	22	2,719	12	106	124
Remainder of County (2)	37	2,493	25	58	63
Iroquois County (5)	102	8,383	48	234	213
Jackson County (2)	43	2,525	24	154	163
Murphysboro	15	1,365	10	90	91
Carbondale (1)	14	844	5	52	56
Remainder of County (1)	14	316	9	12	16
Jasper County	17	980	13	30	25
Jefferson County (2)	56	2,317	50	118	99
Mount Vernon (2)	30	2,073	24	103	96
Remainder of County	26	244	26	15	3
Jersey County (2)	24	1,903	16	68	41
Jo Daviess County	23	872	12	32	40
Johnson County	14	243	11	12	11
Kane County (2)	86	14,362	43	616	895
Aurora (1)	59	10,662	33	495	663
Elgin (part)	--	--	--	--	--
Batavia	2	x	--	x	x
St. Charles	4	x	--	x	x
Remainder of County (1)	21	1,726	10	59	72
Kankakee County (2)	93	$8,199	64	335	$388
Kankakee (2)	47	6,572	32	261	322
Remainder of County	46	1,627	32	74	66
Kendall County	18	1,264	6	50	66
Knox County (3)	73	10,577	31	365	495
Galesburg (2)	51	9,638	26	318	448
Remainder of County (1)	22	939	5	47	47
Lake County (1)	83	9,954	49	348	624
Waukegan	33	5,814	15	202	346
Highland Park	5	711	5	18	43
Lake Forest	2	x	x	x	x
North Chicago	10	1,115	10	37	79
Zion	2	x	x	x	x
Remainder of County (1)	31	2,086	16	84	145
La Salle County (5)	154	16,978	81	569	602
La Salle	21	1,608	12	92	115
Ottawa (2)	19	2,141	12	86	101
Streator (1)	29	5,731	23	108	83
Peru	9	1,208	6	89	110
Remainder of County (2)	76	6,290	28	194	193
Lawrence County (1)	21	725	11	40	42
Lawrenceville (1)	5	168	--	14	17
Remainder of County	16	557	11	26	25
Lee County (1)	54	5,024	25	144	188
Dixon (1)	18	2,488	13	98	131
Remainder of County	36	2,536	12	46	57
Livingston County (1)	97	6,754	59	162	176
Pontiac	20	1,361	14	51	62
Remainder of County (1)	77	5,393	45	111	114
Logan County (1)	62	4,672	35	181	206
Lincoln (1)	24	1,963	18	126	148
Remainder of County	38	2,709	17	55	58
McDonough County (3)	29	1,581	9	42	47
Macomb (2)	10	910	5	13	14
Remainder of County (1)	19	671	4	29	33
McHenry County (1)	35	2,126	26	66	76
Woodstock	6	367	4	23	28
Remainder of County (1)	29	1,759	22	43	48
McLean County (3)	144	16,822	62	522	724
Bloomington	52	9,957	30	368	560
Normal (1)	3	172	3	--	--
Remainder of County (2)	89	6,693	29	154	164
Macon County (3)	142	23,045	71	709	955
Decatur (3)	106	20,166	60	641	868
Remainder of County	36	2,879	11	68	87
Macoupin County (4)	67	3,079	43	84	99
Gillespie	4	83	2	4	5
Remainder of County (4)	63	2,996	41	80	94
Madison County (1)	108	9,005	75	455	591
Alton (1)	44	3,090	33	172	222
Granite City	11	549	11	40	54
Collinsville	7	x	x	x	x
Edwardsville	8	1,598	2	55	70
Madison	10	988	9	64	78
Venice	1	x	x	x	x
Wood River	3	634	1	14	23
Remainder of County	24	1,919	12	95	131
Marion County (1)	54	3,554	33	174	174
Centralia (part) (1)	28	2,560	14	125	133
Remainder of County	26	994	19	49	41
Marshall County	32	2,387	20	65	69
Mason County (1)	49	2,869	15	91	85
Massac County	16	1,079	13	50	66
Metropolis	11	931	9	43	42
Remainder of County	5	148	4	7	24
Menard County (1)	25	1,017	6	50	47
Mercer County (1)	15	465	6	22	33
Monroe County (2)	11	402	3	9	11
Montgomery County (2)	67	3,607	43	142	135
Litchfield (2)	15	1,322	5	55	61
Remainder of County	52	2,285	38	87	74

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State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
ILLINOIS (continued)					
Morgan County (4)	76	$5,129	48	245	$241
Jacksonville (3)	40	3,758	27	202	203
Remainder of County (1)	36	1,371	21	43	38
Moultrie County (1)	33	1,866	21	48	43
Ogle County (2)	41	3,949	19	166	207
Peoria County (2)	269	78,962	139	2,336	3,622
Peoria (1)	239	77,713	128	2,277	3,564
Remainder of County (1)	30	1,249	11	59	58
Perry County (1)	21	1,345	8	133	109
Duquoin	13	1,106	3	121	94
Remainder of County (1)	8	239	5	12	15
Piatt County (2)	50	3,676	21	78	94
Pike County (2)	39	931	23	54	49
Pope County	2	x	x	x	x
Pulaski County	7	98	5	5	5
Putnam County	17	544	10	22	22
Randolph County (1)	27	1,615	19	69	66
Richland County	17	1,082	8	43	52
Olney	12	899	2	39	49
Remainder of County	5	183	6	4	3
Rock Island County	105	13,692	61	693	881
Rock Island	60	9,444	38	427	564
Moline	25	3,017	14	199	241
East Moline	11	846	7	56	63
Remainder of County	9	385	2	11	13
St. Clair County (3)	225	117,020	182	1,207	1,851
Belleville (1)	31	2,859	25	96	134
East St. Louis	66	15,574	38	497	733
Remainder of County (2)	128	98,587	119	614	984
Saline County (2)	31	2,102	15	96	106
Harrisburg (2)	21	1,760	11	76	83
Remainder of County	10	342	4	20	23
Sangamon County (1)	167	28,738	90	973	1,390
Springfield	118	22,522	70	891	1,299
Remainder of County (1)	49	6,216	20	82	91
Schuyler County (3)	13	730	3	46	42
Scott County	14	829	10	14	14
Shelby County (1)	62	2,940	38	96	82
Stark County	23	1,845	15	38	40
Stephenson County (1)	53	4,275	17	233	309
Freeport (1)	34	3,318	13	208	278
Remainder of County	19	957	4	25	31
Tazewell County (3)	73	6,550	39	150	204
Pekin (1)	18	4,097	18	75	124
East Peoria (1)	5	354	4	8	9
Remainder of County (1)	50	2,099	17	67	71
Union County (1)	23	2,186	17	62	48
Vermilion County (5)	153	15,279	100	531	663
Danville (2)	72	11,588	53	497	521
Hoopeston (2)	13	529	9	22	21
Remainder of County (1)	68	3,162	38	102	121
Wabash County	20	1,116	15	51	48
Mount Carmel	10	732	5	35	33
Remainder of County	10	384	10	16	15
Warren County (1)	30	1,607	21	77	89
Monmouth (1)	19	1,201	19	60	62
Remainder of County	11	406	2	17	27
Washington County	25	1,134	24	45	40
Wayne County (1)	19	1,594	14	48	61
White County (1)	33	990	26	41	34
Whiteside County (3)	53	$3,757	40	146	$188
Sterling	18	1,546	12	87	114
Remainder of County (3)	35	2,211	28	59	74
Will County	93	11,981	43	587	806
Joliet	56	9,423	27	478	639
Remainder of County	37	2,558	16	109	167
Williamson County (1)	47	2,713	33	168	186
Herrin	12	1,126	10	57	65
Marion (1)	23	1,229	13	90	101
Johnston City	3	69	2	6	6
Remainder of County	9	289	8	15	14
Winnebago County (1)	187	21,161	112	1,042	1,461
Rockford (1)	161	19,629	94	954	1,329
Remainder of County	26	1,532	18	88	132
Woodford County (1)	32	2,136	17	47	57
INDIANA (112)	4,333	654,917	2,183	23,263	32,469
Adams County (1)	35	3,088	14	108	103
Decatur (1)	13	1,657	10	44	47
Remainder of County	22	1,431	4	64	56
Allen County	233	33,322	118	1,796	2,599
Fort Wayne	201	29,956	108	1,666	2,435
Remainder of County	32	3,366	10	130	164
Bartholomew County (2)	43	2,466	26	124	145
Columbus (2)	32	2,201	19	95	116
Remainder of County	11	265	7	29	29
Benton County (1)	36	2,140	20	77	81
Blackford County	18	1,330	9	56	73
Hartford	10	941	7	47	57
Remainder of County	8	389	2	9	16
Boone County (1)	36	1,311	10	65	74
Lebanon (1)	17	718	6	32	41
Remainder of County	19	593	4	33	33
Brown County	3	x	x	x	x
Carroll County (1)	29	1,652	15	57	46
Cass County (1)	63	5,926	29	216	259
Logansport (1)	39	3,975	16	167	215
Remainder of County	24	1,951	13	49	44
Clark County (1)	19	1,069	11	39	42
Jeffersonville (1)	14	1,011	11	34	38
Remainder of County	5	58	--	5	4
Clay County (1)	18	658	16	32	33
Brazil (1)	12	540	10	30	29
Remainder of County	6	118	6	2	4
Clinton County (2)	42	2,479	24	122	151
Frankfort (2)	20	1,187	11	71	97
Remainder of County	22	1,292	13	51	54
Crawford County	11	246	7	8	10
Daviess County (1)	17	892	11	34	48
Washington (1)	13	809	9	29	41
Remainder of County	4	83	2	5	7
Dearborn County (1)	24	1,230	16	54	74
Decatur County (1)	37	2,290	14	123	118
Greensburg (1)	17	1,890	11	96	92
Remainder of County	20	400	3	27	26
De Kalb County (1)	32	1,434	15	75	86
Auburn (1)	8	547	1	31	42
Remainder of County	24	887	14	44	44
Delaware County (3)	81	15,301	43	472	629
Muncie (3)	64	13,931	33	413	550
Remainder of County	17	1,370	10	59	79
Dubois County (2)	21	1,605	12	62	84
Elkhart County (2)	78	5,633	49	360	451
Elkhart	39	4,617	28	289	363
Goshen	18	623	10	45	61
Remainder of County (2)	21	393	11	26	27

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INDIANA (continued)					
Fayette County	20	$1,224	9	62	$74
Connersville	17	975	6	58	69
Remainder of County	3	249	3	4	5
Floyd County	41	3,219	38	163	211
New Albany	38	3,071	36	161	209
Remainder of County	3	148	2	2	2
Fountain County	30	989	14	51	54
Franklin County	22	779	18	38	42
Fulton County (1)	31	1,470	15	52	51
Gibson County (2)	28	1,381	17	80	92
Princeton (2)	16	1,000	8	58	65
Remainder of County	12	381	9	22	27
Grant County (4)	60	3,060	32	183	196
Marion (4)	37	2,402	18	140	155
Remainder of County	23	658	14	43	41
Greene County	31	833	20	49	47
Linton	7	264	4	17	19
Remainder of County	24	569	16	32	28
Hamilton County (1)	35	1,675	22	79	87
Hancock County	30	1,234	15	65	74
Harrison County	12	213	9	19	16
Hendricks County	32	1,263	16	69	73
Henry County (3)	52	2,888	31	140	157
New Castle (2)	24	1,706	18	78	97
Remainder of County (1)	28	1,182	13	62	60
Howard County (2)	62	4,785	33	216	251
Kokomo (2)	44	4,274	21	179	221
Remainder of County	18	511	12	37	30
Huntington County (1)	34	1,962	16	80	91
Huntington (1)	16	1,030	8	47	60
Remainder of County	18	932	8	33	31
Jackson County (1)	34	1,339	12	67	83
Seymour (1)	21	1,069	8	51	66
Remainder of County	13	270	4	16	17
Jasper County (1)	35	1,411	10	70	70
Jay County (1)	38	1,852	15	85	97
Portland (1)	16	1,309	9	57	70
Remainder of County	22	543	6	28	27
Jefferson County	36	2,224	21	103	120
Madison	28	2,078	18	95	110
Remainder of County	8	146	3	8	10
Jennings County	9	280	5	12	17
Johnson County (1)	27	1,634	11	87	85
Franklin (1)	12	914	4	49	52
Remainder of County	15	720	7	38	33
Knox County (2)	49	5,234	31	254	316
Vincennes (2)	31	4,325	15	221	283
Bicknell	3	417	2	13	16
Remainder of County	15	492	14	20	17
Kosciusko County (2)	39	1,499	19	83	87
Warsaw (2)	11	503	4	26	29
Remainder of County	28	996	15	57	58
Lagrange County (2)	22	1,480	6	48	44
Lake County (6)	186	24,360	84	1,032	1,419
East Chicago (2)	28	5,657	9	137	241
Gary (2)	80	9,725	36	390	562
Hammond	48	6,294	24	391	485
Whiting	3	698	3	40	21
Hobart (1)	4	119	1	9	14
Remainder of County (1)	25	1,867	11	65	96
La Porte County (6)	51	5,147	23	401	546
Michigan City (2)	20	1,632	12	94	121
La Porte (4)	17	2,904	6	285	395
Remainder of County	14	611	5	22	30
Lawrence County (3)	19	$1,662	6	66	$85
Bedford (3)	15	1,546	6	61	77
Remainder of County	4	116	--	5	8
Madison County (6)	68	6,074	25	289	371
Anderson (5)	35	3,999	16	171	233
Elwood (1)	14	1,270	4	60	66
Remainder of County	19	805	5	58	72
Marion County	755	307,669	408	8,344	13,178
Indianapolis	735	306,302	389	8,232	13,030
Remainder of County	20	1,367	19	112	148
Marshall County (2)	32	3,399	13	114	109
Plymouth (1)	11	1,261	4	59	50
Remainder of County (1)	21	2,138	9	55	59
Martin County (1)	10	293	5	14	12
Miami County (1)	34	2,219	13	99	143
Peru (1)	21	1,762	11	76	116
Remainder of County	13	457	2	23	27
Monroe County (3)	24	2,077	11	108	115
Bloomington (3)	23	x	11	x	x
Remainder of County	1	x	--	x	x
Montgomery County (1)	57	4,469	23	177	198
Crawfordsville (1)	21	2,724	12	105	130
Remainder of County	36	1,745	11	72	68
Morgan County (2)	23	698	7	35	43
Newton County (1)	17	951	4	22	32
Noble County (2)	31	1,583	15	71	86
Kendallville (2)	13	977	6	39	50
Remainder of County	18	606	9	32	36
Ohio County	1	x	--	x	x
Orange County	17	935	13	31	35
Owen County	11	208	2	20	21
Parke County (1)	20	837	10	47	43
Perry County	17	526	13	22	22
Pike County	11	655	8	37	34
Porter County (3)	27	1,739	8	83	105
Valparaiso (3)	20	1,581	8	74	92
Remainder of County	7	158	--	9	13
Posey County (1)	21	616	12	33	34
Mount Vernon (1)	9	328	5	19	17
Remainder of County	12	288	7	14	17
Pulaski County (1)	20	1,157	6	40	44
Putnam County (2)	37	1,224	16	76	76
Randolph County (1)	46	4,546	16	127	155
Ripley County	37	827	16	42	43
Rush County (2)	35	2,481	12	56	62
Rushville (2)	21	2,151	8	40	47
Remainder of County	14	330	4	16	15
St. Joseph County (1)	168	30,986	105	1,222	1,895
South Bend	140	29,550	84	1,135	1,789
Mishawaka (1)	15	1,748	9	64	85
Remainder of County	13	688	12	23	21
Scott County	14	243	6	13	12
Shelby County (1)	34	2,148	15	76	95
Shelbyville (1)	18	1,692	5	61	78
Remainder of County	16	456	10	15	17
Spencer County (1)	15	1,658	7	68	62
Starke County	17	1,042	10	69	35
Steuben County (3)	34	1,407	21	53	59
Sullivan County (1)	25	1,436	15	71	81
Sullivan (1)	15	1,059	9	56	65
Remainder of County	10	377	6	15	16
Switzerland County	8	100	7	7	9

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg for year 1/	Total pay roll* 1/ (add 000)
INDIANA (continued)					
Tippecanoe County (2)	65	$9,664	25	351	$471
Lafayette (2)	48	8,994	22	326	444
West Lafayette	—	—	—	—	—
Remainder of County	17	670	3	25	27
Tipton County	26	1,205	10	68	55
Union County	14	613	10	24	19
Vanderburg County	207	42,855	95	1,676	2,272
Evansville	200	41,886	93	1,656	2,256
Remainder of County	7	369	2	20	16
Vermillion County	28	1,435	22	57	54
Clinton	13	820	14	33	34
Remainder of County	15	615	8	24	20
Vigo County (2)	134	35,575	75	1,275	1,748
Terre Haute (2)	125	35,420	68	1,261	1,734
Remainder of County	9	155	7	14	14
Wabash County (3)	52	3,410	21	133	155
Wabash (3)	26	939	14	62	70
Remainder of County	26	2,471	7	71	85
Warren County (1)	18	753	10	28	26
Warrick County	12	355	8	18	22
Washington County (1)	13	338	4	14	16
Wayne County (3)	51	8,649	17	392	561
Richmond (2)	31	8,166	12	365	528
Remainder of County (1)	20	483	5	27	33
Wells County	31	1,943	6	85	114
Bluffton	10	1,024	1	45	74
Remainder of County	21	919	5	40	40
White County (2)	41	3,244	16	61	71
Whitley County	32	2,035	13	74	77
IOWA (136)	5,063	627,795	2,619	19,753	25,515
Adair County (1)	34	2,208	23	59	57
Adams County (1)	17	694	12	51	49
Allamakee County (1)	37	2,079	26	53	53
Appanoose County (1)	34	2,549	19	112	126
Centerville (1)	16	2,242	6	91	108
Remainder of County	18	307	13	21	18
Audubon County	22	1,257	13	23	26
Benton County (1)	55	2,567	25	105	102
Black Hawk County (1)	125	15,651	77	728	982
Waterloo (1)	95	14,243	55	663	928
Cedar Falls	12	613	7	36	30
Remainder of County	18	795	15	29	24
Boone County (3)	46	2,593	29	128	80
Boone (3)	21	1,634	16	102	55
Remainder of County	25	959	13	26	25
Bremer County	26	2,644	8	92	94
Buchanan County	34	2,240	19	157	119
Buena Vista County (3)	58	5,603	34	94	88
Butler County	48	2,567	26	61	62
Calhoun County (1)	49	5,300	17	78	79
Carroll County (2)	76	4,272	40	143	143
Cass County	55	1,868	43	80	82
Atlantic	23	792	16	45	49
Remainder of County	32	1,076	27	35	33
Cedar County (1)	32	870	17	37	48
Cerro Gordo County (3)	85	11,898	46	537	690
Mason City (3)	64	10,640	32	503	652
Remainder of County	21	1,258	14	34	38
Cherokee County (1)	36	$2,166	19	66	$81
Cherokee (1)	15	713	6	27	36
Remainder of County	21	1,453	13	39	45
Chickasaw County	36	2,334	24	71	54
Clarke County (1)	21	516	13	22	20
Clay County	53	4,117	26	128	168
Spencer	30	2,516	17	104	157
Remainder of County	23	1,601	9	24	31
Clayton County (2)	59	3,213	24	134	104
Clinton County (3)	67	5,237	39	222	251
Clinton (2)	41	3,904	26	177	211
Remainder of County (1)	26	1,333	13	45	40
Crawford County (2)	42	1,447	19	44	35
Dallas County (2)	65	2,455	37	93	96
Perry (1)	19	833	14	41	41
Remainder of County (1)	46	1,622	23	52	55
Davis County (1)	23	781	21	24	19
Decatur County (2)	22	435	16	22	22
Delaware County (2)	33	1,442	21	46	53
Des Moines County (2)	55	x	x	x	x
Burlington (2)	53	12,135	26	574	697
Remainder of County	2	x	x	x	x
Dickinson County (2)	32	3,628	11	44	62
Dubuque County	111	18,461	59	757	980
Dubuque	82	16,231	42	702	914
Remainder of County	29	2,230	17	55	66
Emmet County (1)	42	4,313	23	98	130
Fayette County (3)	66	3,971	32	106	110
Oelwein (2)	14	575	6	26	27
Remainder of County (1)	52	3,396	26	80	83
Floyd County (1)	34	1,656	14	65	83
Charles City (1)	17	785	6	43	61
Remainder of County	17	871	8	22	22
Franklin County (1)	29	1,995	11	39	48
Fremont County (1)	31	1,706	16	53	41
Greene County (3)	50	3,218	22	77	81
Grundy County	28	1,273	8	47	62
Guthrie County	48	2,150	23	61	58
Hamilton County	61	4,021	33	108	96
Webster City	21	1,660	14	59	49
Remainder of County	40	2,361	19	49	47
Hancock County	46	3,006	21	80	78
Hardin County (1)	58	4,038	20	114	119
Harrison County (4)	51	2,312	23	80	76
Henry County (1)	30	852	17	40	45
Howard County (1)	32	3,049	28	86	81
Humboldt County (1)	44	3,645	17	72	74
Ida County	27	1,524	18	43	50
Iowa County (2)	32	902	17	52	64
Jackson County (2)	25	2,054	14	64	59
Jasper County (4)	49	2,329	27	70	69
Newton (3)	12	347	4	18	16
Remainder of County (1)	37	1,982	23	52	53
Jefferson County	30	686	19	43	39
Fairfield	20	557	10	36	34
Remainder of County	10	129	9	7	5

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State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year 1/	Total pay roll* 1/ (add 000)
IOWA (continued)					
Johnson County (2)	30	$2,136	11	97	$130
Iowa City (2)	23	1,980	8	90	118
Remainder of County	7	156	3	7	12
Jones County (4)	23	1,177	4	43	54
Keokuk County	29	918	18	36	44
Kossuth County (2)	83	10,141	40	127	140
Lee County (4)	64	4,012	38	235	296
Keokuk (2)	40	2,625	25	183	234
Fort Madison (2)	13	1,109	6	31	47
Remainder of County	11	278	7	21	15
Linn County (3)	140	36,248	51	1,136	1,624
Cedar Rapids (2)	112	32,409	39	1,039	1,526
Remainder of County (1)	28	3,839	12	97	98
Louisa County (2)	17	855	11	31	31
Lucas County (1)	27	1,888	17	89	102
Chariton (1)	18	1,770	8	82	97
Remainder of County	9	118	9	7	5
Lyon County	35	1,193	17	36	48
Madison County (2)	33	1,741	27	62	46
Mahaska County (2)	36	3,098	23	91	105
Oskaloosa (1)	27	2,706	19	75	96
Remainder of County (1)	9	392	4	16	9
Marion County (3)	27	1,679	12	47	46
Marshall County (2)	78	8,871	43	276	356
Marshalltown (2)	41	7,381	18	230	318
Remainder of County	37	1,490	25	46	38
Mills County (1)	24	1,306	14	88	85
Mitchell County	32	1,746	23	80	68
Monona County (1)	35	2,519	11	83	89
Monroe County (1)	16	409	12	22	15
Montgomery County (1)	40	2,759	24	88	91
Red Oak (1)	19	1,209	10	63	66
Remainder of County	21	1,550	14	25	25
Muscatine County (2)	45	3,540	34	152	162
Muscatine (2)	33	2,795	26	135	136
Remainder of County	12	745	8	17	26
O'Brien County (3)	62	4,799	23	130	148
Osceola County	33	1,865	14	42	47
Page County (1)	49	3,793	30	160	153
Shenandoah (1)	20	1,870	10	70	55
Remainder of County	29	1,923	20	90	98
Palo Alto County	52	4,908	22	78	93
Plymouth County (4)	40	2,121	19	68	67
Pocahontas County (1)	43	4,906	19	144	169
Polk County (2)	338	108,268	132	3,924	6,093
Des Moines	314	107,419	125	3,874	6,052
Remainder of County (2)	24	849	7	50	41
Pottawattamie County (2)	75	9,484	38	409	530
Council Bluffs (1)	44	8,758	25	372	486
Remainder of County (1)	31	726	13	37	44
Poweshiek County (1)	32	1,930	12	64	71
Ringgold County	16	x	x	x	x
Sac County (1)	58	5,186	27	115	123
Scott County	157	45,685	73	1,578	2,156
Davenport	143	44,668	66	1,550	2,119
Remainder of County	14	1,017	7	28	37
Shelby County	38	985	20	43	42
Sioux County (1)	53	5,897	28	137	116
Story County (4)	79	$6,979	28	172	$171
Ames (2)	21	2,829	9	87	78
Remainder of County (2)	58	4,150	19	85	93
Tama County (3)	49	2,006	26	60	60
Taylor County	24	650	23	26	21
Union County (1)	33	1,741	16	110	129
Creston (1)	22	1,469	7	91	114
Remainder of County	11	272	9	19	15
Van Buren County (1)	48	904	42	36	33
Wapello County (2)	46	5,955	16	273	387
Ottumwa (2)	41	5,900	14	271	383
Remainder of County	5	55	2	2	4
Warren County	32	1,724	25	23	28
Washington County (4)	38	1,335	24	56	53
Wayne County (1)	27	556	18	34	36
Webster County (2)	100	17,920	47	449	564
Fort Dodge (2)	59	14,141	34	398	507
Remainder of County	41	3,779	13	51	57
Winnebago County	36	3,685	16	103	85
Winneshiek County (1)	50	3,979	33	154	138
Woodbury County (2)	256	113,297	137	2,224	3,312
Sioux City (1)	218	111,296	124	2,162	3,253
Remainder of County (1)	38	2,001	13	62	59
Worth County	24	2,329	11	44	39
Wright County (1)	60	4,374	29	75	93
KANSAS (199)	4,621	398,387	2,076	12,726	16,125
Allen County (2)	42	2,747	19	80	86
Iola (1)	19	1,085	7	56	60
Remainder of County (1)	23	1,662	12	24	26
Anderson County (3)	23	504	9	20	26
Atchison County (3)	43	5,068	27	276	385
Atchison (3)	28	4,667	16	266	375
Remainder of County	15	401	11	10	10
Barber County (1)	32	908	5	44	39
Barton County (2)	103	4,005	39	176	185
Great Bend	16	1,093	4	60	78
Remainder of County (2)	87	2,912	35	116	107
Bourbon County (3)	48	2,013	33	84	92
Fort Scott (3)	29	1,697	16	75	81
Remainder of County	19	316	17	9	11
Brown County (3)	47	2,339	32	58	54
Butler County (3)	62	2,667	30	107	154
El Dorado (2)	26	1,410	12	68	90
Remainder of County (1)	36	1,257	18	39	64
Chase County (2)	11	259	1	14	15
Chautauqua County (1)	22	435	12	28	23
Cherokee County (4)	32	1,047	12	43	48
Cheyenne County (2)	26	1,009	16	44	33
Clark County (1)	29	796	12	34	36
Clay County (1)	41	1,958	24	68	56
Cloud County (3)	61	2,389	22	106	114
Concordia (2)	21	1,407	2	66	81
Remainder of County (1)	40	982	20	40	33
Coffey County (2)	34	901	18	35	35
Comanche County (1)	14	501	2	22	28
Cowley County (7)	79	6,310	39	354	409
Arkansas City (1)	21	2,664	9	153	200
Winfield (4)	34	2,796	21	177	179
Remainder of County (2)	24	850	9	24	30

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KANSAS (continued)					
Crawford County (5)	68	$7,138	43	244	$258
Pittsburg (4)	34	6,111	20	188	222
Remainder of County (1)	34	1,027	23	56	36
Decatur County (2)	33	1,214	26	54	35
Dickinson County (3)	82	3,503	30	119	123
Abilene (1)	19	1,209	8	44	46
Remainder of County (2)	63	2,294	22	75	77
Doniphan County (2)	12	346	4	11	12
Douglas County (2)	40	2,522	24	136	174
Lawrence (1)	31	2,284	18	130	166
Remainder of County (1)	9	238	6	6	8
Edwards County (3)	39	1,531	9	53	51
Elk County (2)	23	289	10	11	16
Ellis County (2)	57	1,540	26	85	87
Ellsworth County (2)	47	1,820	20	57	56
Finney County	22	1,613	1	61	88
Garden City	14	1,479	1	53	81
Remainder of County	8	134	--	8	7
Ford County (3)	77	6,328	40	199	269
Dodge City (2)	43	3,689	28	142	203
Remainder of County (1)	34	2,639	12	57	66
Franklin County (2)	36	2,058	16	71	84
Ottawa (2)	22	1,624	8	60	71
Remainder of County	14	434	8	11	13
Geary County (1)	16	1,351	4	66	89
Junction City (1)	15	x	x	x	x
Remainder of County	1	x	x	x	x
Gove County (1)	37	913	16	36	28
Graham County (1)	23	224	7	16	15
Grant County	8	204	1	7	12
Gray County (1)	27	757	2	36	37
Greeley County (1)	6	118	—	4	5
Greenwood County (6)	44	1,059	14	51	65
Hamilton County (1)	14	497	3	24	25
Harper County (1)	68	3,585	33	93	107
Harvey County (1)	66	2,981	34	92	109
Newton (1)	21	1,028	10	45	52
Remainder of County	45	1,953	24	47	57
Haskell County (2)	15	271	1	16	18
Hodgeman County (2)	8	165	2	5	6
Jackson County (1)	36	1,069	19	51	44
Jefferson County (2)	26	575	13	26	22
Jewell County	32	506	17	32	36
Johnson County (3)	38	1,362	18	49	51
Kearny County	8	96	3	5	6
Kingman County (3)	47	1,596	12	48	48
Kiowa County (1)	20	859	2	27	34
Labette County (3)	75	7,994	58	151	124
Parsons (2)	35	7,180	27	118	98
Remainder of County (1)	40	814	31	33	26
Lane County	17	391	3	19	22
Leavenworth County (1)	34	1,778	21	95	125
Leavenworth (1)	28	1,606	19	87	116
Remainder of County	6	172	2	8	9
Lincoln County (1)	44	573	20	32	30
Linn County (1)	29	559	22	18	21
Logan County (1)	32	$566	11	26	$30
Lyon County (4)	53	4,985	32	208	201
Emporia (3)	29	4,333	13	177	167
Remainder of County (1)	24	652	19	31	34
McPherson County (5)	97	7,162	31	178	225
McPherson (5)	40	3,715	9	112	151
Remainder of County	57	3,447	22	66	74
Marion County (3)	83	2,611	29	97	86
Marshall County (2)	89	2,995	49	97	96
Meade County	22	731	3	37	41
Miami County (4)	35	1,249	21	68	66
Mitchell County	51	1,599	30	77	59
Montgomery County (5)	74	4,860	47	270	278
Coffeyville (1)	28	2,646	21	125	154
Independence (3)	25	1,322	12	96	103
Remainder of County (1)	21	892	14	49	21
Morris County (1)	20	822	11	85	22
Morton County (3)	24	963	9	35	41
Nemaha County (3)	52	1,595	28	58	59
Neosho County	29	1,089	11	62	70
Chanute	14	728	3	36	47
Remainder of County	15	361	8	26	23
Ness County (1)	27	410	4	26	32
Norton County (1)	33	802	17	33	33
Osage County (4)	41	1,493	24	58	56
Osborne County (1)	32	798	5	36	43
Ottawa County	51	1,201	20	51	47
Pawnee County (2)	29	1,016	9	38	43
Phillips County (2)	47	1,817	44	41	29
Pottawatomie County (2)	31	996	16	38	39
Pratt County (2)	43	2,424	10	60	75
Pratt (2)	13	941	3	27	32
Remainder of County	30	1,483	7	33	43
Rawlins County (1)	33	1,365	17	27	26
Reno County (6)	165	34,725	73	744	961
Hutchinson (4)	87	31,260	34	673	881
Remainder of County (2)	78	3,465	39	71	80
Republic County (1)	45	998	31	39	39
Rice County (2)	56	4,093	10	97	111
Riley County (1)	38	2,240	16	88	97
Manhattan (1)	19	1,629	6	73	82
Remainder of County	19	611	10	15	15
Rooks County (3)	29	402	11	22	24
Rush County (1)	43	908	15	46	53
Russell County (4)	59	2,334	19	74	103
Saline County (1)	104	28,831	36	749	978
Salina (1)	74	26,024	28	691	943
Remainder of County	30	2,807	8	58	35
Scott County (2)	14	389	2	13	15
Sedgwick County (1)	339	97,949	172	2,711	4,022
Wichita (1)	249	73,093	114	2,472	3,710
Remainder of County	90	24,856	58	239	312
Seward County (2)	23	1,497	12	74	81
Liberal (2)	20	1,400	12	71	77
Remainder of County	3	97	—	3	4
Shawnee County	116	21,543	68	913	1,254
Topeka	103	20,899	61	893	1,234
Remainder of County	13	644	7	20	20
Sheridan County	14	140	5	9	14

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KANSAS (continued)					
Sherman County (1)	32	$1,277	11	58	$82
Smith County (2)	46	879	28	36	28
Stafford County (2)	38	2,112	6	49	56
Stanton County	14	1,010	1	18	27
Stevens County (1)	22	259	7	17	17
Sumner County (3)	99	10,717	38	108	137
Wellington	17	7,184	5	36	49
Remainder of County (3)	82	3,533	33	72	88
Thomas County	53	2,955	17	141	173
Trego County (1)	25	1,194	4	46	44
Wabaunsee County (3)	29	926	14	37	33
Wallace County (1)	7	93	--	5	7
Washington County (2)	46	1,751	18	75	49
Wichita County (1)	7	262	1	6	9
Wilson County (3)	23	471	6	22	27
Woodson County (2)	17	445	6	18	17
Wyandotte County	87	39,197	45	1,171	1,820
Kansas City	82	38,999	44	1,155	1,799
Remainder of County	5	198	1	16	21
KENTUCKY (56)	2,057	379,597	1,240	15,765	18,041
Adair County	7	474	9	22	18
Allen County	9	373	4	20	13
Anderson County	6	558	8	15	18
Ballard County	1	x	--	x	x
Barren County (1)	33	4,340	15	119	117
Glasgow (1)	24	4,164	6	109	112
Remainder of County	9	176	9	10	5
Bath County	10	284	9	18	6
Bell County (1)	26	3,017	10	108	147
Middlesborough (1)	21	2,625	7	84	112
Remainder of County	5	392	3	24	35
Boone County	6	28	5	4	1
Bourbon County	11	5,000	5	305	159
Paris	9	x	x	x	x
Remainder of County	2	x	x	x	--
Boyd County (1)	55	12,980	37	522	702
Ashland	47	11,965	29	496	679
Catlettsburg	7	x	x	x	x
Remainder of County (1)	1	x	--	--	--
Boyle County (1)	21	2,216	17	247	118
Danville (1)	16	1,968	11	233	105
Remainder of County	5	248	6	14	13
Bracken County	9	131	3	10	6
Breathitt County	3	105	2	4	3
Breckinridge County (1)	3	125	--	x	x
Bullitt County	1	x	--	x	x
Butler County	3	61	2	2	2
Caldwell County (2)	9	383	8	58	34
Calloway County (1)	18	1,810	8	66	72
Campbell County	34	2,235	31	134	146
Newport	26	2,085	22	111	122
Dayton	1	x	x	x	x
Bellevue	2	x	x	x	--
Fort Thomas	3	85	4	13	14
Remainder of County	2	x	x	x	x
Carlisle County (1)	10	$208	8	10	$13
Carroll County (1)	15	2,030	9	41	40
Carter County (1)	6	506	4	19	18
Casey County	2	x	x	x	x
Christian County (1)	37	7,189	26	302	298
Hopkinsville (1)	33	7,034	25	483	286
Remainder of County	4	155	1	19	12
Clark County	10	672	5	48	77
Winchester	10	672	5	48	77
Remainder of County	--	--	--	--	--
Clay County	3	119	1	12	8
Clinton County	4	58	2	7	4
Crittenden County	7	436	4	17	15
Cumberland County	1	x	--	x	x
Daviess County (1)	67	8,848	33	x	x
Owensboro	64	8,498	33	666	518
Remainder of County (1)	3	350	--	x	x
Edmonson County	4	16	4	2	--
Elliott County	1	x	x	--	--
Estill County	10	514	5	29	32
Fayette County	132	52,366	60	1,789	1,975
Lexington	132	52,366	60	1,789	1,975
Remainder of County	--	--	--	--	--
Fleming County	14	415	11	17	14
Floyd County (2)	9	579	4	21	23
Franklin County (1)	20	1,164	15	70	80
Frankfort (1)	18	x	x	x	x
Remainder of County	2	x	x	x	x
Fulton County (1)	21	3,479	14	66	63
Gallatin County	6	153	3	8	13
Garrard County	9	190	5	9	9
Grant County (1)	16	506	10	17	18
Graves County (3)	36	2,731	33	152	137
Mayfield (3)	26	2,637	22	152	137
Remainder of County	10	94	11	--	--
Grayson County (1)	11	640	14	22	18
Green County	6	578	1	17	13
Gresnup County	7	302	6	13	12
Hancock County (1)	5	217	1	15	11
Hardin County (2)	11	807	6	34	36
Harlan County (1)	16	4,228	3	148	215
Harrison County	15	1,493	8	86	63
Hart County (1)	13	1,813	2	90	55
Henderson County (3)	24	6,581	7	517	400
Henderson (3)	24	6,581	7	517	400
Remainder of County	--	--	--	--	--
Henry County (1)	4	221	--	6	8
Hickman County	3	96	5	7	2
Hopkins County (1)	24	2,211	19	92	89
Madisonville (1)	17	1,656	15	73	62
Remainder of County	7	555	4	19	27
Jackson County	2	x	x	x	x
Jefferson County	529	165,896	275	6,535	9,140
Louisville	517	155,140	274	6,350	8,834
Remainder of County	12	10,756	1	185	306

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

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NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
KENTUCKY (continued)					
Jessamine County	5	$160	3	14	$9
Johnson County	22	3,071	12	130	146
Kenton County	72	7,667	50	352	444
Covington	66	7,175	47	329	415
Ludlow	1	x	x	--	--
Remainder of County	5	x	x	x	x
Knott County	--	--	--	--	--
Knox County	4	425	2	20	28
Corbin (part)	--	--	--	--	--
Remainder of County	4	425	2	20	28
Larue County	7	538	7	35	26
Laurel County	8	1,683	9	42	47
Lawrence County	5	629	3	10	11
Lee County (1)	3	130	2	x	x
Leslie County	1	x	x	x	--
Letcher County (1)	8	782	3	26	28
Jenkins	--	--	--	--	--
Remainder of County (1)	8	782	3	26	28
Lewis County	3	62	2	5	7
Lincoln County	22	415	11	12	13
Livingston County	9	218	11	3	6
Logan County (2)	22	1,131	16	63	32
Lyon County	1	x	--	x	x
McCracken County (1)	70	x	x	x	x
Paducah (1)	69	13,125	49	531	561
Remainder of County	1	x	x	--	--
McCreary County	4	641	2	41	41
McLean County	6	95	5	5	7
Madison County (1)	21	3,506	16	119	92
Richmond	15	2,649	10	107	79
Remainder of County (1)	6	857	6	12	13
Magoffin County	1	x	--	x	x
Marion County	9	2,422	9	40	32
Marshall County (1)	6	155	1	7	5
Martin County	2	x	--	x	x
Mason County (1)	35	7,699	19	256	215
Maysville (1)	24	5,157	9	203	171
Remainder of County	11	2,542	10	53	44
Meade County	2	x	--	x	x
Menifee County	1	x	x	x	--
Mercer County	11	2,838	3	79	52
Metcalfe County	--	--	--	--	--
Monroe County	8	193	7	6	12
Montgomery County (1)	14	$1,482	9	64	$43
Morgan County	4	218	5	11	13
Muhlenberg County (1)	11	1,249	7	43	55
Nelson County (1)	12	811	4	44	39
Nicholas County (1)	9	394	5	12	13
Ohio County (1)	6	237	3	16	19
Oldham County	2	x	x	x	x
Owen County	3	20	3	1	--
Owsley County	--	--	--	--	--
Pendleton County	9	253	10	6	10
Perry County (1)	18	2,057	5	86	114
Hazard	9	1,255	3	54	77
Remainder of County (1)	9	802	2	32	37
Pike County (1)	10	2,460	--	59	101
Powell County	1	x	--	x	x
Pulaski County (1)	36	1,812	33	142	96
Somerset (1)	13	1,265	11	86	54
Remainder of County	23	547	22	56	42
Robertson County	3	43	2	4	--
Rockcastle County	3	166	2	16	10
Rowan County	7	314	11	11	13
Russell County	2	x	x	x	x
Scott County	3	134	2	9	12
Shelby County	20	4,673	25	162	147
Simpson County	13	1,984	5	77	74
Spencer County	3	242	3	6	5
Taylor County (1)	9	1,304	5	52	48
Todd County	11	782	4	26	38
Trigg County (1)	3	120	1	x	x
Trimble County	6	47	6	2	--
Union County (3)	13	734	6	18	15
Warren County (1)	42	4,351	20	156	149
Bowling Green	21	3,754	7	135	133
Remainder of County (1)	21	597	13	21	16
Washington County	11	1,348	10	48	40
Wayne County	4	170	2	12	13
Webster County (1)	8	365	3	9	16
Whitley County (1)	17	1,936	18	69	78
Corbin (part) (1)	11	1,063	14	38	44
Remainder of County	6	873	4	31	34
Wolfe County	--	--	--	--	--
Woodford County	1	x	--	x	x

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WHOLESALE DISTRIBUTION: 1935

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NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
LOUISIANA (340)	2,131	$580,260	938	17,372	$23,873
Acadia Parish (12)	34	6,322	20	125	131
Crowley (7)	20	3,395	11	50	68
Remainder of Parish (5)	14	2,927	9	75	63
Allen Parish (7)	10	591	3	8	12
Ascension Parish (6)	20	1,212	8	90	82
Assumption Parish (2)	3	150	1	x	x
Avoyalles Parish (10)	33	1,382	24	60	51
Beauregard Parish (4)	11	748	4	29	26
Bienville Parish (7)	12	477	6	6	5
Bossier Parish (3)	7	889	3	11	12
Caddo Parish (7)	180	42,277	57	1,627	2,268
Shreveport (2)	153	40,769	52	1,590	2,218
Remainder of Parish (5)	27	1,508	5	37	50
Calcasieu Parish (14)	77	13,959	24	410	561
Lake Charles (7)	57	12,832	19	371	518
Remainder of Parish (7)	20	1,127	5	39	43
Caldwell Parish (3)	3	68	--	--	--
Cameron Parish (1)	3	x	x	x	x
Catahoula Parish (3)	7	461	4	13	12
Claiborne Parish (5)	13	1,393	2	36	36
Concordia Parish (3)	5	233	2	x	x
De Soto Parish (7)	14	881	3	22	26
East Baton Rouge Parish (3)	62	12,857	26	556	782
Baton Rouge (3)	52	11,172	19	499	702
Remainder of Parish	10	1,685	7	57	80
East Carroll Parish (4)	7	195	1	3	5
East Feliciana Parish (1)	3	205	--	x	x
Evangeline Parish (4)	6	670	1	x	x
Franklin Parish (5)	9	583	2	18	13
Grant Parish (6)	7	616	--	x	x
Iberia Parish (6)	21	3,206	11	132	155
New Iberia (4)	16	2,709	9	115	135
Remainder of Parish (2)	5	497	2	17	20
Iberville Parish (5)	15	2,528	7	59	53
Plaquemine (3)	5	1,468	--	x	x
Remainder of Parish (2)	10	1,060	7	x	x
Jackson Parish (4)	5	133	--	x	x
Jefferson Parish (7)	18	9,666	3	188	168
Gretna (1)	3	7,825	--	x	x
Remainder of Parish (6)	15	1,841	3	x	x
Jefferson Davis Parish (10)	20	1,616	10	62	56
Lafayette Parish (7)	32	4,670	20	132	135
Lafayette (6)	27	4,133	16	115	119
Remainder of Parish (1)	5	537	4	17	16
Lafourche Parish (8)	28	2,833	11	86	97
La Salle Parish (4)	5	179	2	x	x
Lincoln Parish (7)	11	1,430	2	36	41
Livingston Parish (3)	7	183	--	6	4
Madison Parish (3)	11	780	4	22	29
Morehouse Parish (6)	12	725	1	21	26
Bastrop (5)	9	633	1	x	x
Remainder of Parish (1)	3	92	--	x	x
Natchitoches Parish (7)	15	998	3	32	41
Orleans Parish (2)	934	$414,188	496	11,307	$16,609
New Orleans (2) (co-extensive with Orleans Parish)	934	414,188	496	11,307	16,609
Ouachita Parish (5)	71	15,842	29	655	913
Monroe (4)	64	14,567	26	621	862
West Monroe (1)	7	1,275	3	34	51
Remainder of Parish	--	--	--	--	--
Plaquemines Parish (3)	7	225	3	4	4
Pointe Coupee Parish (6)	10	960	3	36	36
Rapides Parish (8)	60	8,603	20	455	502
Alexandria (5)	50	7,682	14	389	441
Remainder of Parish (3)	10	921	6	66	61
Red River Parish (3)	4	107	--	x	x
Richland Parish (6)	10	407	3	11	7
Sabine Parish (6)	10	485	--	24	25
St. Bernard Parish (3)	12	2,585	3	88	109
St. Charles Parish (2)	7	245	2	8	10
St. Helena Parish	--	--	--	--	--
St. James Parish (2)	6	783	4	22	24
St. John the Baptist Parish (3)	6	236	2	21	14
St. Landry Parish (17)	37	2,271	15	89	69
Opelousas (8)	17	1,354	4	55	48
Remainder of Parish (9)	20	917	11	34	21
St. Martin Parish (5)	6	149	2	x	x
St. Mary Parish (11)	27	1,696	14	154	89
Morgan City (4)	14	987	10	128	65
Remainder of Parish (7)	13	709	4	26	24
St. Tammany Parish (6)	14	963	1	28	32
Tangipahoa Parish (10)	57	4,775	26	156	148
Hammond (5)	14	1,972	2	29	46
Remainder of Parish (5)	43	2,803	24	127	102
Tensas Parish (3)	7	388	--	38	41
Terrebonne Parish (4)	31	2,995	23	232	155
Houma (3)	26	2,714	21	223	144
Remainder of Parish (1)	5	281	2	9	11
Union Parish (2)	6	699	2	18	17
Vermilion Parish (9)	22	2,097	8	56	45
Vernon Parish (5)	14	838	6	18	21
Washington Parish (4)	15	1,301	6	44	59
Bogalusa (2)	11	993	6	x	x
Remainder of Parish (2)	4	308	--	x	x
Webster Parish (10)	13	662	3	10	19
Minden (7)	10	544	3	10	19
Remainder of Parish (3)	3	118	--	--	--
West Baton Rouge Parish	1	x	--	x	x
West Carroll Parish (3)	5	238	1	x	x
West Feliciana Parish (3)	4	212	--	x	x
Winn Parish (5)	9	698	--	22	28
MAINE (35)	970	127,840	504	6,271	8,427
Androscoggin County (1)	65	11,528	23	532	806
Lewiston (1)	44	9,239	17	369	547
Auburn	19	x	x	x	x
Remainder of County	2	x	x	x	x
Aroostook County (5)	215	16,127	149	896	817
Cumberland County (2)	218	51,437	77	2,656	3,955
Portland (1)	192	48,988	58	2,441	3,678
South Portland	6	1,974	3	174	246
Westbrook	--	--	--	--	--
Brunswick (1)	9	323	4	11	13
Remainder of County	11	152	12	30	18

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State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
MAINE (continued)					
Franklin County (1)	10	$585	10	12	$14
Hancock County (3)	28	1,769	19	86	93
Kennebec County (1)	57	8,858	20	357	461
Augusta (1)	22	3,784	7	125	186
Waterville	16	2,928	5	109	149
Gardiner	6	1,199	2	48	55
Remainder of County	13	947	6	75	71
Knox County (3)	44	4,272	23	189	255
Rockland (2)	31	4,061	13	182	247
Remainder of County (1)	13	211	10	7	8
Lincoln County (2)	15	505	12	34	28
Oxford County (3)	22	1,863	8	53	64
Rumford Falls (2)	10	1,333	3	25	30
Remainder of County (1)	12	530	5	28	34
Penobscot County (3)	142	19,020	72	998	1,396
Bangor (1)	67	16,779	33	845	1,249
Brewer	2	x	x	x	x
Old Town	4	125	5	2	2
Remainder of County (2)	49	x	x	x	x
Piscataquis County (2)	13	1,237	6	36	44
Sagadahoc County (1)	9	1,465	4	49	59
Bath (1)	7	x	x	x	x
Remainder of County	2	x	x	x	x
Somerset County (3)	24	1,322	16	56	65
Waldo County (3)	20	1,651	8	54	64
Washington County	36	2,095	23	87	96
Calais	8	997	3	43	38
Remainder of County	28	1,098	20	44	58
York County (2)	52	4,106	34	176	210
Biddeford	14	1,963	11	63	79
Saco	8	588	3	34	42
Remainder of County (2)	30	1,555	20	79	89
MARYLAND (39)	2,316	496,017	1,744	19,164	25,456
Allegany County (1)	107	14,702	76	580	758
Cumberland (1)	90	13,068	61	511	666
Frostburg	9	625	10	35	49
Remainder of County	8	1,009	5	34	43
Anne Arundel County	16	2,205	16	115	72
Annapolis	8	1,734	5	38	44
Remainder of County	8	471	11	77	28
Baltimore County	3	x	x	x	x
Baltimore (city)	1,622	424,478	1,176	15,072	22,006
Calvert County	10	342	12	51	17
Caroline County (2)	25	9,395	23	98	109
Carroll County (2)	17	1,331	9	57	48
Cecil County (1)	19	1,048	9	70	76
Charles County (1)	19	864	16	65	40
Dorchester County (4)	45	2,195	44	346	153
Cambridge (3)	25	1,719	21	172	96
Remainder of County (1)	20	476	23	174	57
Frederick County (2)	48	4,098	40	200	237
Frederick (2)	27	2,965	23	139	182
Remainder of County	21	1,133	17	61	55
Garrett County (1)	6	318	1	15	17
Harford County (5)	12	3,453	5	36	49
Howard County	2	x	x	x	x
Kent County (3)	27	1,735	24	102	61
Montgomery County (1)	8	341	4	22	29
Takoma Park (part)	--	--	--	--	--
Remainder of County (1)	8	341	4	22	29
Prince Georges County	4	$373	4	20	$13
Takoma Park (part)	--	--	--	--	--
Remainder of County	4	373	4	20	13
Queen Annes County	41	1,106	47	232	75
St. Marys County (1)	7	367	4	11	8
Somerset County (3)	65	3,166	93	852	356
Talbot County (3)	25	2,144	21	185	106
Washington County (3)	118	13,620	75	644	813
Hagerstown (2)	85	11,505	50	578	751
Remainder of County (1)	33	2,115	25	66	62
Wicomico County (3)	47	5,920	25	260	300
Salisbury (3)	39	5,769	17	237	294
Remainder of County	8	151	8	23	6
Worcester County (3)	23	2,486	16	118	95
MASSACHUSETTS (35)	5,739	1,806,346	3,215	51,688	90,110
Barnstable County (2)	26	2,819	5	113	166
Barnstable (1)	3	271	--	x	x
Remainder of County (1)	23	2,548	5	x	x
Berkshire County (4)	95	14,850	59	607	815
Pittsfield (2)	55	8,282	27	350	481
North Adams (1)	29	5,453	24	225	295
Adams (1)	6	x	5	x	x
Great Barrington	2	x	--	x	x
Remainder of County	3	414	3	13	17
Bristol County (1)	350	56,287	226	2,094	2,820
Fall River (1)	179	30,913	127	1,079	1,418
New Bedford	110	20,891	62	763	1,090
Taunton	27	2,871	11	161	203
Attleboro	11	600	7	40	51
Fairhaven	2	x	x	x	x
North Attleboro	--	--	--	--	--
Dartmouth	1	x	x	x	x
Mansfield	2	x	x	x	x
Somerset	5	121	5	2	1
Remainder of County	13	620	11	31	27
Dukes County (1)	3	x	x	x	x
Essex County (5)	402	58,333	281	2,567	3,661
Lawrence (1)	88	17,774	62	697	999
Lynn	114	11,386	83	654	857
Haverhill	49	6,114	28	339	483
Salem (3)	45	8,711	24	270	450
Beverly	6	1,794	4	137	177
Gloucester	19	1,182	14	67	84
Amesbury	5	384	5	10	11
Danvers	8	1,698	5	15	47
Methuen	12	480	12	38	56
Newburyport (1)	14	1,642	11	78	86
Peabody	12	5,653	8	102	261
Saugus	1	x	x	x	x
Swampscott	1	x	x	--	--
Andover	1	x	--	x	x
Ipswich	1	x	--	x	x
Marblehead	11	69	11	10	8
North Andover	3	550	1	53	41
Remainder of County	12	578	11	69	92
Franklin County (2)	37	3,342	21	123	158
Greenfield (2)	24	x	x	x	x
Montague	--	--	--	--	--
Orange	2	x	x	x	x
Remainder of County	11	346	10	25	13
Hampden County (2)	353	78,038	150	3,342	5,038
Springfield (1)	268	63,627	111	2,687	4,135
Chicopee	11	1,516	6	120	133
Holyoke (1)	44	8,737	19	401	585
Westfield	6	852	1	32	43
West Springfield	8	576	4	38	53
Ludlow	1	x	x	x	x
Palmer	4	x	x	x	x
Remainder of County	11	2,063	8	36	51
Hampshire County	25	3,130	17	112	156
Northampton	16	2,724	9	92	129
Easthampton	1	x	x	x	x
Amherst	2	x	x	x	x
South Hadley	4	12	4	4	3
Ware	2	x	x	x	x
Remainder of County	--	--	--	--	--

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

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NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
MASSACHUSETTS (continued)					
Middlesex County (4)	430	$112,462	200	4,800	$7,739
Cambridge (1)	113	49,561	30	1,944	3,407
Everett	24	8,870	12	299	467
Lowell	92	11,898	53	685	997
Maldec	29	4,859	15	251	396
Medford	3	367	1	23	23
Newton	13	932	5	47	70
Somerville	54	14,739	27	811	1,291
Waltham (1)	18	3,536	8	126	201
Marlborough	8	910	7	48	68
Melrose	2	x	x	x	x
Woburn	6	213	6	15	14
Arlington	3	24	2	2	4
Belmont	2	x	x	x	x
Concord	5	588	1	31	30
Dracut	--	--	--	--	--
Framingham (2)	15	2,737	3	106	126
Hudson	6	191	5	14	17
Lexington	2	x	--	x	x
Maynard	1	x	3	--	--
Natick	3	444	2	11	15
Reading	1	x	--	x	x
Stoneham	3	1,228	--	21	43
Wakefield	5	322	4	32	41
Watertown	15	9,578	8	243	356
Winchester	--	--	--	--	--
Remainder of County	7	1,248	4	72	149
Nantucket County	2	x	x	x	x
Norfolk County (1)	85	26,026	44	1,019	1,579
Quincy	33	9,295	12	352	563
Brookline	15	5,314	10	208	359
Braintree (1)	5	3,299	1	257	351
Dedham	--	--	--	--	--
Milton	2	x	x	x	x
Needham	5	260	5	6	26
Norwood	5	802	1	22	30
Wellesley	2	x	x	x	x
Weymouth	2	x	--	x	x
Canton	1	x	--	x	x
Franklin	2	x	x	x	x
Randolph	3	60	3	5	3
Stoughton	5	111	3	11	6
Walpole	1	x	--	x	x
Remainder of County	4	156	4	11	13
Plymouth County (4)	118	12,780	74	622	835
Brockton (1)	77	10,364	48	513	715
Plymouth (1)	9	676	4	21	27
Abington	3	x	x	x	x
Bridgewater	3	87	4	4	3
Hingham	--	--	--	--	--
Middleborough (1)	5	760	2	19	30
Rockland	1	x	--	x	x
Whitman	1	x	x	--	--
Remainder of County (1)	19	647	12	41	39
Suffolk County (2)	3,428	1,360,442	1,937	33,289	62,067
Boston (1)	3,330	1,333,016	1,852	32,334	60,753
Chelsea (1)	93	22,094	82	830	1,146
Revere	5	5,332	3	125	168
Winthrop	--	--	--	--	--
Remainder of County	--	--	--	--	--
Worcester County (7)	385	77,585	200	3,188	5,059
Worcester (2)	249	58,278	115	2,458	4,013
Fitchburg	48	10,942	24	365	496
Gardner	10	1,149	6	49	67
Leominster (1)	5	545	3	23	29
Athol (1)	11	654	6	16	24
Auburn	1	x	x	x	x
Clinton	1	x	x	--	--
Milford (1)	4	362	1	9	13
Milbury	3	1,210	1	61	148
Northbridge	1	x	x	x	x
Southbridge (1)	9	487	7	22	22
Spencer	1	x	x	x	x
Uxbridge	5	80	5	1	2
Webster	6	636	4	32	31
Winchendon	1	x	x	--	--
Remainder of County (1)	30	3,078	25	144	198

State, County and City	Number of establishments	Net sales (add 000	Active proprietors and firm members	Employees full-time and part-time Avg for year 1/	Total pay roll* 1/ (add 000)
MICHIGAN (142)	6,065	$1,410,767	3,580	41,587	$65,653
Alcona County	3	132	2	4	5
Alger County	9	451	2	19	24
Allegan County	33	1,851	13	116	109
Alpena County	21	2,044	16	92	112
Alpena	19	x	x	x	x
Remainder of County	2	x	x	x	x
Antrim County (1)	11	294	3	24	23
Arenac County (1)	13	657	4	18	22
Baraga County (2)	10	273	6	9	10
Barry County (1)	29	2,331	12	89	96
Hastings (1)	9	430	5	10	19
Remainder of County	20	1,901	7	79	77
Bay County (3)	99	14,871	67	618	767
Bay City (2)	79	13,829	58	539	709
Remainder of County (1)	20	1,042	9	79	58
Benzie County	7	292	3	16	15
Berrien County (3)	90	9,246	63	349	401
Benton Harbor (1)	36	3,931	28	168	192
Niles (1)	11	751	5	56	56
St. Joseph	14	3,554	8	78	91
Remainder of County (1)	29	1,010	22	47	62
Branch County (4)	37	3,124	20	116	141
Coldwater (3)	20	2,128	11	78	103
Remainder of County (1)	17	996	9	38	38
Calhoun County (4)	113	8,739	71	409	537
Battle Creek (2)	68	6,864	41	339	463
Albion (1)	18	648	14	38	33
Marshall (1)	10	582	6	16	17
Remainder of County	17	645	10	16	24
Cass County (2)	24	1,003	11	45	54
Dowagiac (2)	11	507	6	20	23
Remainder of County	13	496	5	25	31
Charlevoix County	12	476	9	30	29
Cheboygan County (1)	15	709	7	34	38
Chippewa County	42	3,454	30	140	196
Sault Ste. Marie	25	2,683	18	112	152
Remainder of County	17	771	12	28	44
Clare County (1)	12	461	4	23	24
Clinton County	36	5,421	16	140	155
Crawford County	6	243	9	14	14
Delta County	43	4,414	24	238	361
Escanaba	24	x	x	x	x
Gladstone	2	x	x	x	x
Remainder of County	17	464	17	23	33
Dickinson County	33	2,732	20	106	140
Iron Mountain	27	2,626	17	99	131
Kingsford	--	--	--	--	--
Remainder of County	6	106	3	7	9
Eaton County (3)	45	2,581	27	101	107
Charlotte (1)	8	755	5	29	32
Remainder of County (2)	37	1,826	22	72	75
Emmet County (1)	29	1,630	18	76	86
Petoskey (1)	19	1,438	10	64	75
Remainder of County	10	192	8	12	11
Genesee County (2)	168	65,814	108	1,768	3,033
Flint (2)	137	64,364	89	1,685	2,924
Remainder of County	31	1,450	19	83	109
Gladwin County	13	466	8	22	24

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MICHIGAN (continued)					
Gogebic County (2)	29	$3,240	17	101	$139
Ironwood	17	2,769	11	87	123
Remainder of County (2)	12	471	6	14	16
Grand Traverse County (1)	36	2,107	30	116	130
Traverse City (1)	31	2,042	24	112	123
Remainder of County	5	65	6	6	7
Gratiot County (4)	52	3,392	22	222	181
Alma (2)	19	1,157	10	64	53
Remainder of County (2)	33	2,235	12	158	128
Hillsdale County (1)	50	3,018	33	101	103
Hillsdale (1)	16	825	9	33	39
Remainder of County	34	2,184	24	68	64
Houghton County (1)	63	4,280	49	256	276
Hancock	17	1,197	12	82	92
Remainder of County (1)	46	3,063	37	174	184
Huron County (2)	53	5,252	22	267	211
Ingham County (3)	138	29,232	66	1,021	1,837
Lansing (2)	113	27,479	56	961	1,765
Remainder of County (1)	25	1,753	10	60	72
Ionia County (2)	43	2,679	29	105	104
Ionia (1)	9	743	4	27	32
Remainder of County (1)	34	1,937	25	78	72
Iosco County (1)	9	200	7	32	25
Iron County (1)	23	1,119	14	42	57
Isabella County (2)	35	5,615	21	155	200
Mount Pleasant (2)	22	4,892	13	133	173
Remainder of County	13	723	8	22	27
Jackson County (2)	116	16,537	63	785	1,128
Jackson (2)	92	15,552	46	722	1,067
Remainder of County	24	985	17	63	61
Kalamazoo County	120	19,955	70	1,162	1,784
Kalamazoo	105	* 19,151	60	1,127	1,743
Remainder of County	15	804	10	35	41
Kalkaska County (1)	2	x	--	x	x
Kent County (2)	432	67,298	290	3,003	4,143
Grand Rapids (2)	372	61,446	242	2,709	3,802
Remainder of County	60	5,852	48	293	341
Keweenaw County	4	19	5	--	--
Lake County	2	x	x	x	x
Lapeer County (3)	27	1,913	10	75	92
Lapeer (2)	11	567	6	25	28
Remainder of County (1)	16	1,346	4	50	64
Leelanau County	13	114	11	9	9
Lenawee County (8)	58	4,477	32	132	178
Adrian (2)	23	1,900	13	74	96
Remainder of County (5)	35	2,577	19	58	82
Livingston County (2)	20	933	9	69	56
Luce County	6	672	2	33	56
Mackinac County	13	629	10	37	49
Macomb County (6)	56	4,313	32	182	225
Mount Clemens (3)	20	2,359	13	83	107
East Detroit	1	x	--	x	x
Roseville	4	x	x	x	x
St. Clair Shores	1	x	x	--	--
Remainder of County (2)	30	1,568	14	84	87
Manistee County (3)	20	1,056	16	50	41
Manistee (3)	16	734	13	31	25
Remainder of County	4	322	3	19	16
Marquette County (2)	47	5,160	31	208	278
Ishpeming (1)	12	x	x	x	x
Marquette (1)	28	3,369	20	149	202
Negaunee	2	x	x	x	x
Remainder of County	5	146	1	6	9
Mason County (3)	36	$2,089	23	104	$99
Ludington (2)	21	1,630	13	78	81
Remainder of County (1)	15	459	10	26	18
Mecosta County (1)	13	753	4	37	39
Menominee County (1)	27	3,251	12	142	212
Menominee (1)	17	3,084	8	126	193
Remainder of County	10	167	4	16	19
Midland County (1)	17	1,117	14	78	80
Midland (1)	12	978	10	71	70
Remainder of County	5	139	4	7	10
Missaukee County (1)	13	506	12	26	28
Monroe County (4)	46	3,540	30	130	151
Monroe (3)	24	1,930	15	87	102
Remainder of County (1)	22	1,610	15	43	49
Montcalm County (2)	44	3,442	21	159	162
Montmorency County	2	x	--	x	x
Muskegon County (1)	89	8,658	48	410	612
Muskegon	68	7,451	38	353	542
Muskegon Heights	10	347	6	31	34
Remainder of County (1)	11	860	4	26	36
Newaygo County (3)	17	915	11	40	38
Oakland County (5)	111	24,236	54	782	1,309
Pontiac (2)	53	18,005	28	617	1,058
Birmingham	3	295	1	14	23
Ferndale	5	2,635	3	16	32
Royal Oak (1)	16	1,704	6	70	102
Berkley	--	--	--	--	--
Remainder of County (2)	34	1,597	16	65	94
Oceana County (1)	20	849	13	56	50
Ogemaw County	9	454	5	16	21
Ontonagon County (1)	12	471	6	39	31
Osceola County (2)	16	892	4	28	37
Oscoda County	1	x	--	x	x
Otsego County (1)	6	351	4	7	8
Ottawa County (2)	68	4,985	57	213	231
Holland (2)	16	2,220	8	101	110
Grand Haven	11	1,021	11	53	53
Remainder of County	41	1,744	38	59	68
Presque Isle County (2)	6	180	2	2	6
Roscommon County (2)	5	206	2	3	6
Saginaw County (4)	164	26,634	104	1,196	1,626
Saginaw (2)	130	23,605	89	1,024	1,483
Remeinder of County (2)	34	3,029	15	172	143
St. Clair County (6)	80	6,664	54	327	383
Port Huron (4)	51	5,051	36	212	280
Remainder of County (2)	29	1,613	18	115	103
St. Joseph County (3)	48	3,654	31	167	197
Sturgis (1)	14	2,171	10	97	131
Three Rivers (1)	11	614	6	44	35
Remainder of County (1)	23	869	15	26	31
Sanilac County (2)	54	3,359	27	237	174
Schoolcraft County	6	294	2	23	26
Manistique	4	x	x	x	x
Remainder of County	2	x	x	x	x
Shiawassee County (3)	72	4,241	52	267	213
Owosso (3)	32	1,999	25	114	116
Remainder of County	40	2,242	27	153	97
Tuscola County (2)	53	3,299	24	290	190
Van Buren County (1)	53	2,157	40	111	101
Washtenaw County (5)	67	7,575	31	461	600
Ann Arbor	44	5,417	28	349	440
Ypsilanti (1)	5	385	--	12	16
Remainder of County (4)	18	1,773	3	100	144

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MICHIGAN (continued)					
Wayne County (4)	2,465	$976,295	1,412	23,362	$41,070
Detroit (1)	2,333	950,734	1,332	22,727	39,953
Dearborn	24	3,308	11	166	303
Hamtramck	28	7,841	22	170	314
Highland Park (1)	31	3,204	24	121	178
Wyandotte	17	1,819	13	60	89
Ecorse	3	475	3	6	12
Lincoln Park	--	--	--	--	--
River Rouge	4	636	2	16	37
Grosse Pointe Park	--	--	--	--	--
Grosse Pointe	--	--	--	--	--
Remainder of County (2)	25	8,278	5	96	184
Wexford County (1)	25	2,553	17	88	113
Cadillac (1)	20	2,440	14	82	107
Remainder of County	5	113	3	6	6
MINNESOTA (125)	5,695	1,188,413	2,585	32,079	49,564
Aitkin County (1)	15	380	8	21	20
Anoka County (2)	14	544	8	26	27
Columbia Heights	--	--	--	--	--
Remainder of County (2)	14	544	8	26	27
Becker County (2)	31	1,710	8	73	78
Beltrami County (1)	35	3,030	19	123	133
Bemidji (1)	26	2,857	11	110	123
Remainder of County	9	173	8	13	10
Benton County (2)	14	1,725	8	88	128
St. Cloud (part)	6	1,586	4	79	117
Remainder of County (2)	8	139	4	9	11
Big Stone County (2)	37	914	9	45	41
Blue Earth County (4)	96	11,259	43	466	607
Mankato (2)	52	8,054	25	409	543
Remainder of County (2)	44	3,205	18	57	64
Brown County (4)	53	3,418	14	86	119
New Ulm (2)	13	1,250	5	42	67
Remainder of County (2)	40	2,168	9	44	52
Carlton County (1)	21	735	13	26	29
Cloquet (1)	6	345	3	11	10
Remainder of County	15	390	10	15	19
Carver County	25	976	12	47	53
Cass County	22	533	7	38	39
Chippewa County (1)	47	2,762	27	66	75
Chisago County	29	610	21	29	29
Clay County (2)	80	5,504	30	223	245
Moorhead (2)	19	2,837	11	128	162
Remainder of County	61	2,667	19	95	83
Clearwater County	8	191	3	7	8
Cook County	4	297	1	8	14
Cottonwood County (1)	56	3,410	29	73	79
Crow Wing County (1)	30	2,903	11	113	141
Brainerd (1)	23	2,765	7	108	136
Remainder of County	7	138	4	5	5
Dakota County (4)	96	96,676	64	680	1,261
Hastings (1)	6	119	2	8	8
South St. Paul	69	95,715	56	651	1,223
Remainder of County (3)	21	842	6	21	30
Dodge County	21	2,732	9	28	31
Douglas County (2)	40	2,374	18	83	93
Faribault County (3)	86	6,369	38	128	141
Fillmore County	68	3,052	42	103	95
Freeborn County (3)	69	4,933	31	190	219
Albert Lea (1)	31	2,671	13	140	166
Remainder of County (2)	38	2,262	18	50	53
Goodhue County (3)	69	3,803	30	127	153
Red Wing (1)	22	1,675	15	58	75
Remainder of County (2)	47	2,128	15	69	78
Grant County	30	$983	6	39	$42
Hennepin County (3)	1,171	629,051	582	14,641	24,994
Minneapolis	1,123	626,099	555	14,533	24,819
Remainder of County (3)	48	2,952	27	108	175
Houston County	26	1,226	18	43	53
Hubbard County	14	426	6	15	20
Isanti County	24	545	21	29	27
Itasca County	22	1,029	13	42	60
Jackson County (2)	56	4,720	24	72	80
Kanabec County	10	394	4	23	23
Kandiyohi County (4)	59	3,173	19	120	147
Willmar (2)	21	2,186	8	83	111
Remainder of County (2)	38	987	11	37	36
Kittson County (1)	53	2,324	21	67	62
Koochiching County	15	674	10	25	32
International Falls	7	256	6	14	15
Remainder of County	8	418	4	11	17
Lac qui Parle County (2)	57	2,574	16	86	80
Lake County	4	168	2	8	12
Lake of the Woods County	12	213	9	12	12
Le Sueur County (1)	41	2,017	22	186	137
Lincoln County (1)	38	1,748	7	112	83
Lyon County (2)	97	5,514	38	182	212
McLeod County (2)	51	1,638	19	63	70
Mahnomen County	12	472	6	11	11
Marshall County (2)	69	2,263	24	63	77
Martin County (3)	76	5,178	42	100	125
Fairmont (2)	20	1,841	16	36	47
Remainder of County (1)	56	3,337	26	64	78
Meeker County (1)	49	1,707	17	94	89
Mille Lacs County (1)	29	904	17	50	43
Morrison County (1)	33	1,301	12	39	54
Little Falls (1)	17	945	4	25	38
Remainder of County	16	356	8	14	16
Mower County (3)	66	3,897	37	139	152
Austin (3)	29	2,250	14	84	99
Remainder of County	37	1,647	23	55	53
Murray County (2)	45	2,195	5	57	64
Nicollet County (1)	23	1,527	7	43	49
Nobles County (2)	68	5,482	7	94	104
Norman County	62	4,058	17	84	81
Olmsted County (6)	54	5,075	21	211	310
Rochester (6)	37	3,847	12	178	275
Remainder of County	17	1,228	9	33	35
Otter Tail County (3)	104	4,655	54	176	176
Fergus Falls (3)	30	1,928	16	83	104
Remainder of County	74	2,727	38	93	72
Pennington County (3)	30	3,630	12	111	121
Pine County (1)	32	957	24	51	51
Pipestone County (1)	59	4,185	15	127	171
Polk County (1)	134	8,595	45	272	315
Crookston (1)	21	2,590	7	97	125
Remainder of County	113	6,005	38	175	190
Pope County	25	1,055	5	54	48
Ramsey County (2)	540	164,267	316	6,700	10,587
St. Paul (1)	532	162,486	315	6,662	10,511
Remainder of County (1)	8	1,781	1	38	76

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
MINNESOTA (continued)					
Red Lake County	30	$1,235	15	31	$34
Redwood County (1)	84	3,662	28	91	104
Renville County (1)	74	2,873	32	92	89
Rice County (3)	53	2,712	20	147	217
Faribault (2)	28	1,868	10	107	164
Remainder of County (1)	25	844	10	40	53
Rock County	37	2,476	6	50	62
Roseau County (1)	32	1,640	13	46	78
St. Louis County (6)	280	91,194	123	2,881	4,520
Duluth (1)	206	85,609	94	2,694	4,219
Hibbing (1)	20	1,892	10	72	120
Virginia (1)	15	1,590	4	58	100
Chisholm (1)	3	737	1	x	x
Ely	2	x	--	x	x
Eveleth (1)	5	x	1	x	x
Remainder of County (1)	29	808	13	30	35
Scott County (1)	27	1,091	14	37	46
Sherburne County	9	483	6	12	14
St. Cloud (part)	--	--	--	--	--
Remainder of County	9	483	6	12	14
Sibley County (1)	30	997	24	31	31
Stearns County (6)	104	6,204	35	305	363
St. Cloud (part) (4)	32	4,061	11	215	251
Remainder of County (2)	72	2,143	24	90	112
Steele County (1)	44	2,855	29	87	99
Owatonna (1)	26	1,713	18	64	81
Remainder of County	18	1,142	11	23	18
Stevens County (1)	35	1,390	14	52	50
Swift County (1)	51	1,953	12	120	109
Todd County	41	2,070	21	74	63
Traverse County (1)	29	790	7	40	38
Wabasha County	40	1,977	18	81	94
Wadena County (2)	27	2,008	10	77	105
Waseca County (3)	33	2,265	19	56	62
Washington County	27	1,529	19	78	92
Stillwater	12	833	9	35	40
Remainder of County	15	696	10	43	52
Watonwan County	53	4,647	16	86	102
Wilkin County	36	1,498	13	56	60
Winona County (3)	61	7,013	31	232	336
Winona (2)	42	6,045	24	216	317
Remainder of County (1)	19	968	7	16	19
Wright County (2)	56	1,640	18	115	99
Yellow Medicine County (1)	46	1,551	19	64	65
MISSISSIPPI (219)	1,243	179,902	633	5,076	5,877
Adams County (5)	33	4,559	18	233	248
Natchez (5)	32	x	x	x	x
Remainder of County	1	x	x	x	x
Alcorn County (3)	23	3,397	14	126	129
Corinth (1)	19	3,189	12	x	x
Remainder of County (2)	4	208	2	x	x
Amite County	3	230	--	12	20
Attala County (5)	12	753	9	22	27
Benton County	1	x	--	x	x
Bolivar County (3)	47	4,773	22	123	139
Calhoun County (2)	13	832	4	26	28
Carroll County	2	x	--	x	x
Chickasaw County (4)	8	$459	1	6	$9
Choctaw County (2)	7	165	3	4	6
Claiborne County (2)	5	357	2	10	14
Clarke County (2)	4	329	1	x	x
Clay County (4)	16	1,087	10	20	16
Coahoma County (4)	44	11,484	31	154	198
Clarksdale (3)	37	10,983	27	134	174
Remainder of County (1)	7	501	4	20	24
Copiah County (5)	24	2,005	6	145	106
Covington County (1)	3	82	2	x	x
De Soto County (1)	3	119	--	x	x
Forrest County (7)	37	5,057	24	256	237
Hattiesburg (7)	37	5,057	24	256	237
Remainder of County	--	--	--	--	--
Franklin County (1)	2	x	--	x	x
George County (1)	4	122	--	6	6
Greene County (1)	5	97	1	9	8
Grenada County (4)	10	1,739	5	35	43
Hancock County (2)	6	529	3	15	11
Harrison County (6)	50	5,083	27	322	264
Biloxi (1)	15	1,233	9	175	83
Gulfport (5)	32	3,784	16	143	173
Remainder of County	3	66	2	4	8
Hinds County (6)	110	18,027	39	817	969
Jackson (6)	95	17,094	28	751	923
Remainder of County	15	933	11	66	46
Holmes County (5)	15	1,675	2	55	77
Humphreys County (2)	17	1,235	16	21	31
Issaquena County	--	--	--	--	--
Itawamba County	3	69	5	--	--
Jackson County (2)	13	652	7	33	36
Jasper County (1)	4	137	1	7	10
Jefferson County	3	191	1	11	12
Jefferson Davis County (1)	2	x	--	x	x
Jones County (6)	22	2,697	6	90	112
Laurel (6)	20	x	x	x	x
Remainder of County	2	x	x	--	--
Kemper County	1	x	--	x	x
Lafayette County (2)	9	491	4	17	21
Lamar County	2	x	x	x	x
Lauderdale County (7)	58	11,058	28	365	538
Meridian (6)	49	10,951	21	347	528
Remainder of County (1)	9	107	7	18	10
Lawrence County (1)	7	137	6	4	--
Leake County (3)	5	157	--	x	x
Lee County (4)	55	6,779	46	189	179
Tupelo (3)	40	6,228	30	180	171
Remainder of County (1)	15	551	16	9	8
Leflore County (5)	62	38,132	43	358	570
Greenwood (5)	55	37,878	38	354	563
Remainder of County	7	254	5	4	7
Lincoln County (4)	20	4,111	10	72	85
Brookhaven (4)	17	4,045	8	71	84
Remainder of County	3	66	2	1	1

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
MISSISSIPPI (continued)					
Lowndes County (5)	25	$5,190	9	98	$148
Columbus (5)	24	x	x	98	148
Remainder of County	1	x	x	--	--
Madison County (3)	17	1,668	8	29	37
Marion County (3)	5	520	--	x	x
Marshall County (2)	11	716	8	29	18
Monroe County (4)	18	992	8	50	41
Montgomery County (3)	16	793	13	20	25
Neshoba County (4)	13	1,189	12	17	19
Newton County (5)	10	600	3	10	13
Noxubee County (2)	9	1,349	6	36	35
Oktibbeha County (2)	7	785	3	46	38
Panola County (4)	18	1,336	14	24	26
Pearl River County (4)	10	520	1	14	25
Perry County (1)	3	117	--	x	x
Pike County (5)	24	2,041	12	72	63
McComb (5)	20	1,538	9	60	49
Remainder of County	4	503	3	12	14
Pontotoc County (1)	10	675	6	41	31
Prentiss County (2)	17	853	14	34	26
Quitman County (1)	4	319	2	2	3
Rankin County	1	x	--	x	x
Scott County (2)	7	813	2	21	20
Sharkey County (3)	10	320	5	11	13
Simpson County (4)	6	409	--	x	x
Smith County	1	x	--	x	x
Stone County (2)	4	158	--	x	x
Sunflower County (4)	30	4,717	14	92	109
Tallahatchie County (4)	11	866	2	23	26
Tate County (1)	4	111	3	8	9
Tippah County (1)	10	516	2	23	19
Tishomingo County (2)	20	559	17	16	10
Tunica County (3)	9	867	2	24	25
Union County (2)	15	987	7	39	45
Walthall County (1)	7	336	4	16	12
Warren County (6)	35	x	x	x	x
Vicksburg (6)	33	6,201	15	258	281
Remainder of County	2	x	x	x	x
Washington County (6)	47	10,117	26	246	340
Greenville (5)	32	7,782	14	216	303
Remainder of County (1)	15	2,335	12	30	37
Wayne County (4)	6	304	--	x	x
Webster County	3	100	3	6	11
Wilkinson County (1)	4	490	1	25	35
Winston County (1)	5	338	2	13	11
Yalobusha County (2)	6	250	--	12	14
Yazoo County (5)	15	2,366	9	59	75
Yazoo City (5)	10	2,171	6	52	68
Remainder of County	5	195	3	7	7
MISSOURI (202)	6,691	$1,811,544	3,740	56,576	$87,798
Adair County (3)	28	2,304	16	98	111
Kirksville (3)	25	2,268	11	98	111
Remainder of County	3	36	5	--	--
Andrew County (2)	20	273	17	7	6
Atchison County (1)	27	928	17	31	38
Audrain County (4)	27	978	14	38	39
Mexico (3)	14	523	6	15	17
Remainder of County (1)	13	455	8	23	22
Barry County (5)	41	1,516	27	57	38
Barton County (3)	30	1,147	20	45	37
Bates County (3)	44	1,422	26	58	51
Benton County (1)	11	747	3	32	25
Bollinger County (1)	5	207	2	14	13
Boone County (3)	46	2,555	28	175	179
Columbia (3)	38	2,273	24	158	159
Remainder of County	8	282	4	17	20
Buchanan County	249	83,017	190	1,577	2,201
St. Joseph	146	40,292	82	1,347	1,912
Remainder of County	103	42,725	108	230	289
Butler County (2)	30	4,143	24	126	133
Poplar Bluff (2)	29	x	x	x	x
Remainder of County	1	x	x	x	x
Caldwell County (2)	21	908	12	64	60
Callaway County (1)	18	516	9	31	33
Fulton	10	422	4	25	29
Remainder of County (1)	8	94	5	6	4
Camden County (1)	4	155	5	7	7
Cape Girardeau County (2)	50	4,201	27	222	244
Cape Girardeau (1)	33	3,215	19	152	192
Remainder of County (1)	17	986	8	70	52
Carroll County (2)	42	1,738	23	55	42
Carter County (1)	1	x	--	--	--
Cass County (3)	33	1,024	21	35	38
Cedar County (1)	12	817	11	23	15
Chariton County (1)	49	1,644	34	91	63
Christian County	17	829	12	23	20
Clark County	17	586	9	36	26
Clay County (4)	46	4,223	28	232	330
Clinton County (4)	34	1,125	19	33	32
Cole County (1)	38	2,694	14	186	192
Jefferson City (1)	28	2,357	11	152	173
Remainder of County	10	337	3	34	19
Cooper County (2)	35	1,688	18	83	69
Boonville (1)	16	939	5	48	45
Remainder of County (1)	19	749	13	35	24
Crawford County (1)	8	223	3	14	12
Dade County (1)	15	967	4	25	16
Dallas County	1	x	--	x	x
Daviess County	28	644	19	41	39
De Kalb County (1)	13	335	4	17	19
Dent County (2)	7	419	1	15	15
Douglas County (1)	6	540	4	10	10
Dunklin County (5)	36	2,195	15	100	119

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MISSOURI (continued)					
Franklin County (4)	33	$1,810	14	80	$95
Washington	5	345	2	19	23
Remainder of County (4)	28	1,465	12	61	72
Gasconade County (1)	21	670	11	32	31
Gentry County (2)	46	2,204	22	115	72
Greene County (2)	177	27,831	117	1,171	1,545
Springfield (1)	159	27,394	102	1,141	1,530
Remainder of County (1)	18	437	15	30	15
Grundy County (2)	28	1,150	16	58	64
Trenton (1)	20	972	12	50	55
Remainder of County (1)	8	178	4	8	9
Harrison County (3)	41	1,215	28	46	43
Henry County (1)	48	3,169	26	179	135
Clinton (1)	24	1,808	14	129	96
Remainder of County	24	1,361	12	50	39
Hickory County (1)	3	108	--	x	x
Holt County (1)	23	905	13	29	27
Howard County	12	501	2	23	28
Howell County (4)	31	2,720	15	104	90
Iron County	8	197	2	15	17
Jackson County (3)	1,513	652,766	917	16,119	26,674
Kansas City	1,459	649,885	882	15,983	26,488
Independence (1)	21	1,441	14	72	91
Remainder of County (2)	33	1,440	21	64	95
Jasper County (2)	135	23,283	97	919	1,297
Joplin (part)	110	21,456	83	832	1,186
Carthage (1)	11	757	4	49	57
Webb City	4	407	2	21	34
Remainder of County (1)	10	663	8	17	20
Jefferson County (1)	23	1,199	14	49	64
De Soto	7	304	3	11	16
Remainder of County (1)	16	895	11	38	48
Johnson County (4)	45	2,123	27	87	86
Warrensburg (2)	20	1,169	11	48	56
Remainder of County (2)	25	954	16	39	30
Knox County (1)	11	205	6	13	14
Laclede County (4)	13	494	2	19	19
Lafayette County (3)	52	2,417	20	86	91
Lawrence County (3)	34	1,323	20	57	58
Lewis County (2)	16	578	8	24	23
Lincoln County (3)	19	1,134	4	45	44
Linn County (4)	27	1,858	8	208	125
Brookfield (3)	10	531	1	25	32
Remainder of County (1)	17	1,327	7	183	93
Livingston County (1)	25	1,779	12	149	114
Chillicothe (1)	17	1,656	7	140	107
Remainder of County	8	123	5	9	7
McDonald County (3)	8	196	3	9	7
Macon County (2)	25	905	5	62	60
Madison County	4	211	1	12	16
Maries County	3	89	2	5	3
Marion County (2)	42	x	x	x	x
Hannibal (2)	40	2,876	28	185	189
Remainder of County	2	x	x	x	x
Mercer County (1)	7	184	5	10	6
Miller County	14	651	5	26	27
Mississippi County (2)	14	1,105	7	36	33
Moniteau County (3)	22	$651	8	26	$21
Monroe County (2)	20	4,779	14	243	117
Montgomery County (2)	26	537	20	23	24
Morgan County	15	878	11	30	23
New Madrid County (3)	16	1,408	4	28	33
Newton County (2)	23	1,645	11	52	54
Joplin (part)	--	--	--	--	--
Remainder of County (2)	23	1,645	11	52	54
Nodaway County (2)	50	1,849	34	67	59
Maryville (1)	18	1,315	12	39	38
Remainder of County (1)	32	534	22	28	21
Oregon County	1	x	--	x	x
Osage County (1)	20	428	12	31	24
Ozark County	1	x	--	x	x
Pemiscot County (1)	31	3,279	23	74	86
Perry County (2)	11	341	5	13	14
Pettis County (3)	46	3,845	27	203	219
Sedalia (3)	39	3,614	24	196	211
Remainder of County	7	231	3	7	8
Phelps County (3)	33	1,245	25	58	56
Pike County (1)	25	878	16	48	45
Platte County	24	1,179	15	49	44
Polk County (4)	34	2,360	19	109	74
Pulaski County (3)	27	1,431	25	63	37
Putnam County	14	397	15	16	15
Ralls County (1)	10	1,148	8	81	41
Randolph County (2)	32	2,351	16	235	240
Moberly (1)	26	2,253	14	231	235
Remainder of County (1)	6	98	2	4	5
Ray County (1)	26	1,519	13	70	57
Reynolds County	6	133	4	5	7
Ripley County (1)	8	488	5	16	18
St. Charles County (3)	29	1,893	10	92	119
St. Charles (1)	12	949	6	58	87
Remainder of County (2)	17	944	4	34	32
St. Clair County (2)	14	372	8	14	13
St. Francois County (2)	34	2,235	21	114	132
St. Louis County (5)	72	8,439	27	486	701
University City	11	848	4	91	113
Clayton	1	x	--	x	x
Maplewood	7	561	5	33	40
Webster Groves (1)	1	x	--	x	x
Kirkwood (1)	5	784	1	16	23
Richmond Heights	2	x	--	x	x
Remainder of County (3)	45	5,875	17	290	463
St. Louis (city) (1)	2,102	882,323	1,055	29,910	49,372
Ste. Genevieve County (1)	11	277	5	16	15
Saline County (2)	52	2,312	21	157	156
Marshall (2)	23	1,309	9	103	109
Remainder of County	29	1,003	12	54	47
Schuyler County	18	447	17	31	17
Scotland County (1)	13	248	8	9	9
Scott County (3)	20	1,793	6	61	90
Sikeston (2)	17	1,696	5	x	x
Remainder of County (1)	3	97	1	x	x
Shannon County (1)	3	78	--	x	x

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State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
MISSOURI (continued)					
Shelby County (2)	24	$2,417	4	147	$107
Stoddard County (3)	30	1,713	15	66	78
Stone County	11	316	7	25	14
Sullivan County	13	340	7	30	22
Taney County (2)	5	121	2	2	6
Texas County (1)	17	1,533	10	52	53
Vernon County (2)	34	1,613	18	71	70
Nevada (2)	23	1,209	14	56	57
Remainder of County	11	404	4	15	13
Warren County (1)	8	332	2	12	11
Washington County (1)	10	335	7	23	19
Wayne County (1)	4	143	--	4	8
Webster County (1)	14	887	7	30	20
Worth County	20	429	14	33	16
Wright County (4)	22	2,597	5	53	46
MONTANA (9)	1,254	121,641	225	4,040	5,904
Beaverhead County	6	299	3	12	16
Big Horn County	14	985	1	25	30
Blaine County	26	905	3	34	33
Broadwater County	8	170	1	7	7
Carbon County (1)	28	991	7	34	49
Carter County	1	x	--	x	x
Cascade County	101	19,384	22	547	904
Great Falls	74	18,462	22	526	883
Remainder of County	27	922	--	21	21
Chouteau County	48	2,114	4	51	51
Custer County	19	1,746	5	60	92
Miles City	16	1,723	5	58	90
Remainder of County	3	23	--	2	2
Daniels County	20	717	--	29	36
Dawson County	25	960	2	32	38
Deer Lodge County	6	353	6	14	14
Anaconda	6	353	6	14	14
Remainder of County	--	--	--	--	--
Fallon County	15	451	4	18	17
Fergus County	77	4,215	22	128	133
Lewistown	22	2,422	8	70	87
Remainder of County	55	1,793	14	58	46
Flathead County	17	1,870	4	54	79
Kalispell	11	1,715	2	48	73
Remainder of County	6	155	2	6	6
Gallatin County	34	2,679	9	95	124
Bozeman	18	1,802	6	72	93
Remainder of County	16	877	3	23	31
Garfield County	2	x	--	x	x
Glacier County	16	1,038	6	20	28
Golden Valley County	3	51	--	2	3
Granite County	6	131	1	6	8
Hill County	62	4,934	4	139	188
Havre	27	3,324	3	102	152
Remainder of County	35	1,610	1	37	36
Jefferson County	6	162	1	5	5
Judith Basin County	39	824	7	41	37
Lake County	18	$826	2	45	$63
Lewis and Clark County	31	4,043	10	175	280
Helena	26	3,981	9	171	276
Remainder of County	5	62	1	4	4
Liberty County	12	820	--	13	14
Lincoln County	8	182	--	10	16
McCone County	8	177	--	8	10
Madison County (1)	10	164	3	7	7
Meagher County	2	x	--	x	x
Mineral County	3	94	1	7	7
Missoula County	22	6,490	8	398	526
Missoula	21	x	x	x	x
Remainder of County	1	x	x	x	x
Musselshell County	10	991	1	27	46
Park County (1)	21	927	5	35	44
Livingston (1)	9	565	2	22	30
Remainder of County	12	362	3	13	14
Petroleum County	4	68	1	4	4
Phillips County	24	815	2	25	30
Pondera County	27	2,742	3	48	41
Powder River County	2	x	--	x	x
Powell County	7	271	--	12	17
Prairie County	9	192	--	10	9
Ravalli County (1)	12	226	5	8	8
Richland County	19	631	--	23	28
Roosevelt County	34	1,339	--	50	65
Rosebud County	14	208	2	15	12
Sanders County	14	274	3	15	16
Sheridan County	40	1,022	7	43	48
Silver Bow County (1)	97	25,936	20	698	1,300
Butte (1)	94	24,154	19	637	1,204
Remainder of County	3	1,782	1	61	96
Stillwater County	24	575	3	22	26
Sweet Grass County (1)	5	115	2	2	3
Teton County	29	2,850	4	36	47
Toole County	23	1,859	3	38	62
Treasure County	2	x	--	x	x
Valley County	44	3,068	12	113	149
Wheatland County (1)	9	197	--	10	14
Wibaux County	8	290	2	8	13
Yellowstone County (1)	83	19,082	14	772	1,094
Billings (1)	68	18,494	14	757	1,080
Remainder of County	15	588	--	15	14
NEBRASKA (100)	3,122	527,719	1,603	13,672	17,892
Adams County (2)	52	6,628	35	296	385
Hastings (2)	42	6,250	33	284	375
Remainder of County	10	378	2	12	10
Antelope County (3)	40	1,609	24	45	36
Arthur County	1	x	x	--	--
Banner County	1	x	x	--	--
Blaine County	4	44	2	3	2
Boone County (2)	29	1,434	16	49	34

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NEBRASKA (continued)					
Box Butte County (3)	32	$2,184	9	65	$79
Alliance (3)	19	1,627	6	37	54
Remainder of County	13	557	3	28	25
Boyd County	12	279	5	14	12
Brown County	7	148	2	8	9
Buffalo County (3)	57	3,470	25	176	138
Kearney (2)	22	2,325	7	93	97
Remainder of County (1)	35	1,145	18	83	41
Burt County (1)	35	1,356	17	33	30
Butler County (2)	46	2,535	20	55	53
Cass County	42	1,736	17	35	27
Cedar County (1)	30	1,066	20	29	23
Chase County	13	848	9	19	13
Cherry County (2)	29	1,186	19	17	16
Cheyenne County (2)	43	1,813	16	61	61
Clay County	31	748	15	36	31
Colfax County	26	1,307	14	53	40
Cuming County (2)	24	932	14	31	24
Custer County (6)	47	1,783	19	83	50
Dakota County (1)	8	175	4	9	8
Dawes County (1)	22	1,866	10	75	74
Dawson County (2)	48	2,977	26	45	49
Deuel County (1)	10	902	4	22	21
Dixon County (1)	21	715	9	23	23
Dodge County (3)	67	3,631	36	144	173
Fremont (3)	33	2,544	21	94	115
Remainder of County	34	1,087	15	50	58
Douglas County (1)	613	356,374	346	7,119	10,974
Omaha (1)	603	355,319	340	7,101	10,961
Remainder of County	10	1,055	6	18	13
Dundy County	9	155	4	6	6
Fillmore County	27	1,005	14	37	26
Franklin County	24	674	11	40	32
Frontier County	16	575	7	18	13
Furnas County (1)	31	837	17	34	23
Gage County (2)	68	9,896	29	159	176
Beatrice (2)	29	5,857	13	112	133
Remainder of County	39	4,039	16	47	43
Garden County	13	398	12	21	14
Garfield County	5	142	4	5	3
Gosper County	3	16	2	1	1
Grant County	3	35	2	1	2
Greeley County (1)	17	465	12	23	15
Hall County (3)	57	16,523	22	556	634
Grand Island (3)	48	13,825	20	507	607
Remainder of County	9	2,698	2	49	27
Hamilton County (1)	14	1,004	2	24	22
Harlan County	16	308	15	13	12
Hayes County	3	83	2	1	1
Hitchcock County	24	939	14	46	28
Holt County (1)	31	996	16	62	55
Hooker County	4	$151	2	7	$5
Howard County (1)	27	752	13	29	19
Jefferson County (2)	46	2,966	21	142	152
Fairbury (2)	23	2,130	11	118	136
Remainder of County	23	836	10	24	16
Johnson County (2)	32	906	16	34	32
Kearney County (2)	22	908	8	27	21
Keith County (2)	18	855	11	10	12
Keyapaha County	3	31	2	1	1
Kimball County	20	830	9	36	38
Knox County (2)	40	984	24	48	30
Lancaster County	169	34,330	66	1,654	2,390
Lincoln	141	33,053	57	1,621	2,357
Remainder of County	28	1,277	9	33	33
Lincoln County (2)	31	2,933	13	114	135
North Platte (2)	23	2,597	12	103	125
Remainder of County	8	336	1	11	10
Logan County	2	x	x	x	x
Loup County	1	x	x	--	--
McPherson County	--	--	--	--	--
Madison County (1)	66	6,162	46	344	242
Norfolk (1)	39	5,342	25	329	231
Remainder of County	27	820	21	15	11
Merrick County	20	1,423	9	99	51
Morrill County (1)	16	480	11	15	11
Nance County (1)	19	607	6	26	28
Nemaha County (3)	40	1,093	26	32	31
Nuckolls County (1)	41	1,428	23	98	50
Otoe County (3)	63	3,154	23	93	93
Nebraska City (2)	21	1,877	11	56	64
Remainder of County (1)	42	1,277	12	37	29
Pawnee County (1)	24	688	7	30	14
Perkins County	19	636	6	14	17
Phelps County (2)	21	1,762	7	121	66
Pierce County	33	1,239	22	63	38
Platte County (5)	59	3,212	24	121	115
Columbus (4)	31	2,565	14	87	88
Remainder of County (1)	28	647	10	34	27
Polk County (2)	21	1,557	12	38	19
Redwillow County (1)	37	1,774	21	82	78
McCook (1)	19	1,002	9	66	64
Remainder of County	18	772	12	16	14
Richardson County (3)	36	2,432	10	61	65
Falls City (3)	12	1,506	1	30	39
Remainder of County	24	926	9	31	26
Rock County	10	839	7	28	12
Saline County	38	1,843	19	42	40
Sarpy County	6	258	5	12	8
Saunders County (2)	43	2,547	24	83	68
Scotts Bluff County (2)	58	4,345	37	186	210
Scottsbluff (2)	30	3,112	13	138	167
Remainder of County	28	1,233	24	48	43
Seward County (3)	45	1,581	31	31	24
Sheridan County (1)	26	1,379	13	43	44
Sherman County	8	143	4	6	7

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State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
NEBRASKA (continued)					
Sioux County	3	$47	1	2	$3
Stanton County	3	126	1	4	3
Thayer County (2)	45	1,059	15	46	29
Thomas County	1	x	x	--	--
Thurston County (1)	21	537	11	23	22
Valley County	20	2,519	9	49	40
Washington County (1)	25	863	11	31	34
Wayne County (1)	18	552	12	27	23
Webster County (1)	26	723	13	43	25
Wheeler County	3	23	1	3	2
York County (1)	42	3,167	26	81	95
York (1)	15	1,897	7	56	71
Remainder of County	27	1,270	19	25	24
NEVADA (19)	158	15,300	48	649	1,060
Churchill County (2)	7	435	1	14	17
Clark County (1)	25	2,315	6	91	118
Las Vegas (1)	19	1,940	5	75	94
Remainder of County	6	375	1	16	24
Douglas County (1)	4	182	2	3	3
Elko County (3)	13	789	3	34	50
Esmeralde County	3	63	2	3	4
Eureke County	2	x	--	x	x
Humboldt County (2)	5	381	1	11	20
Lander County (1)	4	175	--	8	15
Lincoln County	4	174	--	11	19
Lyon County	8	413	2	18	26
Mineral County	2	x	--	x	x
Nye County (2)	10	759	3	32	62
Ormsby County (1)	2	x	--	x	x
Pershing County (1)	4	153	2	8	17
Storey County	--	--	--	--	--
Washoe County (3)	52	8,244	20	357	602
Reno (2)	47	7,993	19	341	582
Remainder of County (1)	5	251	1	16	20
White Pine County (2)	13	867	6	43	81
NEW HAMPSHIRE (28)	363	54,069	172	2,149	3,044
Belknap County (2)	16	2,191	6	73	117
Laconia (2)	14	x	x	x	x
Remainder of County	2	x	x	x	x
Carroll County (2)	8	621	1	13	18
Cheshire County (4)	25	4,208	4	165	227
Keene (3)	22	3,779	3	x	x
Remainder of County (1)	3	429	1	x	x
Coos County (4)	29	3,075	16	89	103
Berlin (3)	21	2,563	11	71	79
Remainder of County (1)	8	512	5	18	24
Grafton County (7)	28	3,390	9	81	103
Lebanon (2)	4	533	1	x	x
Remainder of County (5)	24	2,857	8	x	x
Hillsborough County (3)	141	25,223	75	1,102	1,624
Manchester (2)	96	19,343	50	873	1,301
Nashua (1)	28	5,169	13	196	288
Remainder of County	17	711	12	33	35
Merrimack County (2)	40	$5,852	17	262	$356
Franklin	7	580	3	21	38
Concord (1)	22	4,704	8	225	298
Remainder of County (1)	11	568	6	16	20
Rockingham County (2)	29	4,184	21	119	180
Derry	1	x	--	x	x
Portsmouth (2)	11	2,262	9	62	91
Remainder of County	17	x	--	x	x
Strafford County	28	3,681	11	183	228
Dover	15	2,710	3	130	172
Rochester	4	324	1	25	27
Somersworth	4	186	4	9	10
Remainder of County	5	461	3	19	19
Sullivan County (2)	19	1,644	12	62	88
Claremont (1)	9	1,188	4	44	64
Remainder of County (1)	10	456	8	18	24
NEW JERSEY (48)	3,025	708,645	1,570	26,386	43,225
Atlantic County (6)	146	17,345	81	836	1,135
Atlantic City	108	14,196	55	718	996
Pleasantville (2)	9	861	3	47	58
Hammonton (3)	11	x	7	x	x
Ventnor	1	x	--	x	x
Remainder of County (1)	17	1,647	16	51	52
Bergen County (2)	109	31,812	42	862	1,769
Garfield	5	1,008	4	84	200
Hackensack	19	5,950	9	174	313
Cliffside Park	2	x	x	x	x
Englewood	7	317	2	24	37
Lodi (1)	2	x	x	x	x
Ridgefield Park	5	1,471	2	65	135
Ridgewood	1	x	--	x	x
Rutherford	2	x	x	x	x
Lyndhurst	3	1,029	2	22	57
Teaneck	2	x	x	x	x
Bergenfield	6	116	2	6	6
Fort Lee	2	x	--	x	x
Bogota	4	98	3	10	9
Carlstedt	1	x	--	x	x
Dumont	1	x	--	x	x
East Rutherford	8	4,520	--	127	202
Fair Lawn	3	339	--	9	39
Fairview	2	x	x	x	x
Hasbrouck Heights	1	x	--	x	x
Leonia	--	--	--	--	--
North Arlington	1	x	x	--	--
Palisades Park	4	174	--	14	20
Tenafly	2	x	--	x	x
Wallington	5	1,702	4	34	112
Wood Ridge	--	--	--	--	--
Remainder of County (1)	21	6,351	6	216	462
Burlington County (2)	25	3,468	10	148	203
Burlington	3	597	--	21	41
Remainder of County (2)	22	2,871	10	127	162
Camden County (2)	149	24,065	96	1,243	1,790
Camden (1)	126	19,527	83	989	1,415
Collingswood	2	x	--	x	x
Gloucester	9	1,604	7	134	196
Pensauken	1	x	--	x	x
Audubon	--	--	--	--	--
Haddonfield (1)	1	x	--	x	x
Haddon Heights	1	x	1	x	x
Remainder of County	9	1,780	5	63	86
Cape May County (2)	34	2,100	14	98	165
Ocean City (1)	6	119	4	1	1
Wildwood	15	1,096	3	63	99
Remainder of County (1)	13	885	7	34	65
Cumberland County (6)	93	10,521	66	382	445
Bridgeton (1)	23	4,984	10	140	206
Millville (3)	14	698	12	27	28
Vineland (2)	22	2,629	13	90	100
Remainder of County	34	2,210	31	125	111
Essex County (2)	903	284,275	405	9,796	17,092
Newark (2)	799	269,815	356	9,110	15,818
Belleville	5	605	5	25	60
Bloomfield	14	623	10	21	29
East Orange	18	3,517	7	182	420
Irvington	31	5,029	14	241	404
Montclair	10	555	2	28	56
Orange	12	2,549	5	109	162
Nutley	1	x	x	x	x

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NEW JERSEY (continued)					
Essex County (continued)					
South Orange	1	x	x	x	x
West Orange	3	$158	2	16	$20
Maplewood	4	121	1	10	13
Caldwell	--	--	--	--	--
Glen Ridge	--	--	--	--	--
Verona	--	--	--	--	--
Remainder of County	5	x	x	x	x
Gloucester County	43	6,013	37	166	256
Woodbury	3	x	x	3	5
Pauleboro	5	1,341	3	33	65
Pitman	1	x	x	--	--
Remainder of County	34	4,619	31	130	186
Hudson County	383	124,849	175	4,869	8,177
Jersey City	195	78,494	90	3,178	5,373
Bayonne	36	15,902	13	310	510
Roboken	43	12,643	18	590	864
Kearny	11	2,536	6	167	274
Union City	33	3,354	18	192	320
West New York	21	1,197	17	68	96
North Bergen	20	6,317	8	167	364
Harrison	13	3,849	1	163	332
Weehawken	4	193	2	12	14
Guttenberg	5	x	x	x	x
Secaucus	2	x	x	x	x
Remainder of County	--	--	--	--	--
Hunterdon County (4)	25	3,645	12	115	162
Mercer County (3)	184	35,439	100	1,652	2,255
Trenton (2)	166	33,522	87	1,550	2,111
Princeton	--	--	--	--	--
Remainder of County (1)	16	1,917	13	102	144
Middlesex County (1)	144	44,723	69	1,401	2,202
New Brunswick	54	11,399	25	397	599
Perth Amboy	53	10,438	29	437	677
Woodbridge	6	4,897	4	12	15
Carteret (1)	7	8,934	1	192	351
South River	4	208	5	9	9
Dunellen	2	x	--	x	x
Highland Park	--	--	--	--	--
Metuchen	1	x	--	x	x
Sayreville	--	--	--	--	--
South Amboy	4	1,072	2	23	39
South Plainfield	3	11	2	--	--
Remainder of County	10	5,569	1	237	374
Monmouth County (5)	102	17,289	37	707	1,072
Asbury Park	23	4,697	2	214	340
Long Branch	18	4,590	10	157	242
Red Bank	9	850	5	40	56
Neptune	7	1,428	3	73	104
Freehold (2)	8	586	4	23	26
Remainder of County (3)	37	5,138	13	200	304
Morris County (1)	47	7,701	22	265	407
Dover	15	3,192	12	98	139
Morristown (1)	16	2,083	3	80	131
Boonton	--	--	--	--	--
Madison	--	--	--	--	--
Remainder of County	16	2,426	7	87	137
Ocean County (3)	19	2,576	4	111	156
Passaic County (2)	315	51,452	203	2,058	3,296
Paterson	224	32,386	147	1,334	2,189
Clifton	11	908	7	60	101
Passaic (1)	70	17,221	41	640	973
Hawthorne	4	x	x	9	9
Prospect Park	1	x	x	--	--
Remainder of County (1)	5	733	3	15	24
Salem County (1)	22	1,922	16	61	60
Penns Grove	3	64	3	4	3
Salem (1)	9	974	4	28	32
Remainder of County	10	884	9	29	25
Somerset County (1)	33	4,885	19	156	287
North Plainfield	7	349	5	13	25
Bound Brook	3	111	4	7	7
Manville	--	--	--	--	--
Somerville (1)	15	4,146	7	112	225
Remainder of County	6	279	3	24	30
Sussex County (3)	18	1,684	17	71	90
Newton (2)	9	623	9	13	16
Remainder of County (1)	9	1,061	8	58	74
Union County (1)	207	$29,770	134	1,279	$2,027
Elizabeth	106	22,402	61	771	1,301
Plainfield (1)	35	2,914	27	119	159
Linden	18	708	13	85	106
Rahway	6	77	7	10	7
Roselle	4	96	2	10	16
Summit	11	766	4	42	77
Westfield	--	--	--	--	--
Cranford	2	x	x	x	x
Hillside	6	985	6	29	65
Union	10	1,284	4	188	242
Roselle Park	1	x	x	x	x
Remainder of County	8	483	6	22	51
Warren County (1)	24	3,111	11	110	179
Phillipsburg	11	1,719	4	62	79
Remainder of County (1)	13	1,392	7	48	100
NEW MEXICO (78)	397	45,579	141	1,433	2,065
Bernalillo County (4)	67	x	x	x	x
Albuquerque (4)	65	11,948	36	405	627
Remainder of County	2	x	x	x	x
Catron County	--	--	--	--	--
Chavez County (4)	26	3,455	16	80	107
Roswell (4)	20	3,128	9	55	81
Remainder of County	6	327	7	25	26
Colfax County (3)	20	1,197	4	42	47
Raton (2)	9	1,018	1	26	33
Remainder of County (1)	11	179	3	16	14
Curry County (4)	33	2,870	18	84	112
Clovis (3)	22	2,197	12	67	96
Remainder of County (1)	11	673	6	17	16
De Baca County (2)	6	74	2	6	7
Dona Ana County (6)	17	1,260	6	44	49
Las Crucee (2)	10	956	6	37	38
Remainder of County (4)	7	304	--	7	11
Eddy County (7)	16	669	4	26	32
Grant County (3)	12	1,499	3	50	70
Guadalupe County (2)	9	470	--	18	22
Harding County (1)	2	x	--	x	x
Hidalgo County (2)	8	306	2	12	18
Lea County (5)	23	4,235	5	78	130
Lincoln County	5	115	3	6	6
Luna County (3)	9	425	4	20	25
McKinley County (3)	13	3,554	4	110	178
Gallup (3)	13	3,554	4	110	178
Remainder of County	--	--	--	--	--
Mora County	2	x	--	x	x
Otero County (4)	8	472	--	15	21
Quay County (3)	12	394	--	19	20
Rio Arriba	3	146	--	8	10
Roosevelt County (3)	19	418	11	11	17
Sandoval County	3	94	--	6	6
San Juan County (1)	5	556	4	13	18
San Miguel County (5)	13	6,710	3	180	272
Santa Fe County (4)	14	2,951	6	128	186
Santa Fe (4)	12	x	x	x	x
Remainder of County	2	x	x	x	x
Sierra County (1)	4	100	1	4	5
Socorro County (2)	9	366	1	14	16
Taos County	2	x	--	x	x
Torrance County (1)	15	303	1	14	18
Union County (2)	14	648	5	22	24
Valencia County (3)	8	170	--	8	10

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
NEW YORK (169)	26,915	$10,846,966	16,626	243,120	$487,139
Albany County (3)	342	108,532	143	3,758	6,517
Albany (2)	304	101,765	119	3,527	6,150
Cohoes	12	1,695	10	25	35
Watervliet (1)	8	602	6	37	43
Remainder of County	18	4,470	8	169	289
Allegany County (2)	32	4,073	15	212	278
Wellsville	10	2,362	3	113	160
Remainder of County (2)	22	1,711	12	99	118
Bronx County	741	164,488	513	5,497	9,309
Bronx Borough (co-extensive with Bronx County)	741	164,488	513	5,497	9,309
Broome County (3)	135	25,449	62	1,260	1,881
Binghamton (2)	120	22,636	59	1,157	1,749
Endicott	4	248	1	20	21
Johnson City	6	1,991	2	66	96
Remainder of County (1)	5	573	--	17	15
Cattaraugus County (3)	54	7,124	28	310	410
Olean (2)	35	5,350	16	223	278
Salamanca	7	421	4	15	19
Remainder of County (1)	12	1,353	8	72	113
Cayuga County (5)	57	7,658	35	283	424
Auburn (3)	40	6,201	27	233	364
Remainder of County (2)	17	1,457	8	50	60
Chautauqua County (7)	110	14,441	83	732	909
Jamestown (4)	68	11,017	46	411	581
Dunkirk (1)	15	1,397	17	152	118
Fredonia	6	694	2	121	156
Remainder of County (2)	21	1,333	18	48	54
Chemung County	75	18,581	35	1,060	1,922
Elmira	64	17,912	28	998	1,839
Elmira Heights	--	--	--	--	--
Remainder of County	11	669	7	62	83
Chenango County (1)	34	6,502	20	143	232
Norwich (1)	18	3,944	12	91	160
Remainder of County	16	2,558	8	52	72
Clinton County (4)	34	4,747	12	193	288
Plattsburg (4)	22	3,407	7	151	228
Remainder of County	12	1,340	5	42	60
Columbia County (1)	50	3,287	36	134	216
Hudson (1)	35	2,662	25	102	175
Remainder of County	15	625	11	32	41
Cortland County (1)	43	4,193	22	196	258
Cortland (1)	27	3,011	16	142	190
Remainder of County	16	1,182	6	54	68
Delaware County (4)	43	7,098	16	187	232
Dutchess County (5)	86	15,213	49	592	1,093
Poughkeepsie (3)	74	14,313	43	572	1,061
Beacon	2	x	x	x	x
Remainder of County (2)	10	x	x	x	x
Erie County (8)	953	365,049	465	9,343	15,757
Buffalo(1)	892	350,096	428	9,080	15,347
Kenmore	--	--	--	--	--
Lackawanna	9	8,695	7	50	98
Tonawanda (1)	15	x	x	x	x
Depew	1	x	x	x	x
Lancaster	1	x	x	--	--
Remainder of County (6)	35	3,226	18	118	180
Essex County (3)	22	1,320	4	40	50
Saranac Lake (part)	1	x	--	x	x
Remainder of County (3)	21	x	x	x	x
Franklin County (5)	56	5,915	25	226	279
Malone (2)	24	2,537	14	94	119
Saranac Lake (part) (2)	16	1,770	5	80	100
Tupper Lake (1)	7	440	2	17	19
Remainder of County	9	1,168	4	35	41
Fulton County (3)	47	7,583	32	217	332
Cloversville (3)	36	6,435	23	141	233
Johnstown	9	x	x	x	x
Remainder of County	2	x	x	x	x
Genesee County (5)	42	5,305	17	294	262
Batavia (4)	21	2,766	6	88	160
Remainder of County (1)	21	2,539	11	206	102
Greene County	14	$1,474	11	63	$80
Catskill	8	1,155	7	53	71
Remainder of County	6	319	4	10	9
Hamilton County	1	x	--	--	--
Herkimer County (3)	35	3,537	21	152	198
Herkimer	1	x	--	x	x
Ilion	1	x	--	x	x
Little Falls	11	x	x	x	x
Remainder of County (3)	22	1,812	11	81	99
Jefferson County (5)	121	12,733	83	497	679
Watertown (2)	85	10,739	59	410	590
Remainder of County (3)	36	1,994	24	87	89
Kings County	2,042	501,058	1,374	18,691	32,217
Brooklyn Borough (co-extensive with Kings County	2,042	501,858	1,374	18,691	32,217
Lewis County (2)	11	783	4	18	25
Livingston County (1)	33	2,129	22	197	108
Madison County (1)	35	5,039	15	119	155
Oneida	12	878	5	42	69
Remainder of County (1)	23	4,161	10	77	86
Monroe County (2)	497	136,091	261	5,846	10,879
Rochester (1)	455	132,387	238	5,564	10,514
Irondequoit	--	--	--	--	--
East Rochester	3	286	4	64	70
Remainder of County (1)	39	3,418	19	218	295
Montgomery County (1)	47	9,621	19	265	439
Amsterdam	33	6,739	16	193	340
Remainder of County (1)	14	2,882	3	72	99
Nassau County (1)	136	32,231	50	1,380	2,307
Floral Park	3	242	1	39	61
Freeport	11	858	5	66	98
Glen Cove	4	180	2	15	22
Hempstead	23	3,496	8	219	359
Lynbrook	4	234	2	12	16
Rockville Centre	7	332	3	26	44
Valley Stream (1)	3	1,661	1	x	x
Cedarhurst	1	x	--	x	x
Garden City	4	1,724	--	66	143
Long Beach	3	x	x	x	x
Mineola	21	7,736	4	232	387
Remainder of County	52	15,658	22	605	1,016
New York County	16,055	8,811,283	11,605	167,656	362,136
Manhattan Borough (co-extensive with New York County	16,055	8,811,283	11,605	167,656	362,136
Niagara County (9)	115	19,545	65	726	1,122
Niagara Falls (2)	58	9,949	36	366	505
Lockport (2)	26	2,702	15	128	168
North Tonawanda (2)	20	5,884	9	176	386
Remainder of County (3)	11	1,210	5	56	63
Oneida County (5)	251	45,038	148	1,786	2,651
Utica (2)	205	39,902	122	1,596	2,425
Rome	22	2,728	14	98	127
Remainder of County (3)	24	2,408	12	92	99
Onondaga County (5)	387	105,679	191	3,607	6,077
Syracuse (3)	370	103,770	178	3,530	5,956
Solvay	1	x	--	x	x
Remainder of County (2)	16	x	13	x	x
Ontario County (5)	47	4,389	17	160	192
Geneva (2)	22	3,241	8	93	129
Canandaigua (2)	11	338	7	12	7
Remainder of County (1)	14	810	2	75	56
Orange County (9)	153	25,624	95	935	1,313
Newburgh (2)	66	14,045	42	488	724
Middletown (4)	42	6,881	23	216	291
Port Jervis (2)	21	1,764	11	76	92
Remainder of County (1)	24	2,934	19	155	206
Orleans County (3)	31	2,407	21	115	118
Medina (1)	7	653	4	24	27
Remainder of County (2)	24	1,754	17	91	91
Oswego County (5)	60	3,982	35	171	221
Oswego	31	2,278	21	122	144
Fulton (1)	5	301	2	9	9
Remainder of County (4)	24	1,403	12	40	68
Otsego County (2)	47	7,850	25	333	423
Oneonta (2)	37	6,840	17	308	397
Remainder of County	10	1,010	8	25	26

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

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NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
NEW YORK (continued)					
Putnam County (2)	9	x	x	x	x
Queens County	519	$132,920	222	7,109	$12,036
Queens Borough (co-extensive with Queens County)	519	132,920	222	7,109	12,036
Rensselaer County	116	22,635	77	1,034	1,599
Troy	104	16,405	67	895	1,408
Rensselaer	8	6,003	1	124	180
Remainder of County	4	227	9	15	11
Richmond County (1)	61	7,361	35	365	630
Richmond Borough (co-extensive with Richmond County) (1)	61	7,361	35	365	630
Rockland County (2)	23	3,135	14	93	109
Haverstraw (1)	4	791	2	14	19
Nyack	6	1,181	2	39	48
Remainder of County (1)	13	1,163	10	40	42
St. Lawrence County (3)	94	7,307	63	362	420
Ogdensburg	34	3,850	21	242	271
Massena (1)	10	685	7	26	38
Remainder of County (2)	50	2,772	35	94	111
Saratoga County (1)	25	4,177	11	168	267
Saratoga Springs (1)	16	2,865	8	79	144
Mechanicville	5	539	1	48	64
Remainder of County	4	773	2	41	59
Schenectady County (2)	99	18,802	52	703	1,027
Schenectady (1)	88	17,570	47	648	947
Scotia (1)	6	495	3	20	26
Remainder of County	5	737	2	35	54
Schoharie County (2)	7	802	1	18	24
Schuyler County (1)	10	551	6	17	14
Seneca County	19	1,002	23	39	35
Seneca Falls	11	617	13	27	25
Remainder of County	8	385	10	12	10
Steuben County (5)	76	7,148	37	278	354
Corning	20	2,357	14	83	121
Hornell (3)	15	2,060	5	55	60
Remainder of County (2)	41	2,731	18	140	173
Suffolk County (3)	127	16,156	62	779	1,037
Patchogue (1)	13	2,408	2	92	141
Remainder of County (2)	114	13,748	60	687	896
Sullivan County (6)	50	4,569	23	123	192
Tioga County (3)	15	746	10	27	29
Waverly	5	199	4	11	15
Remainder of County (3)	10	547	6	16	14
Tompkins County	28	3,392	15	145	230
Ithaca	24	2,993	12	123	202
Remainder of County	4	399	3	23	28
Ulster County (4)	85	14,798	53	541	781
Kingston (3)	66	12,711	42	465	684
Remainder of County (1)	19	2,087	11	76	97
Warren County (1)	34	4,911	14	200	345
Glens Falls (1)	30	4,561	14	184	309
Remainder of County	4	350	--	16	36
Washington County (5)	28	2,204	15	80	109
Hudson Falls (1)	7	680	3	33	51
Whitehall	5	249	4	9	11
Remainder of County (4)	16	1,275	8	38	47
Wayne County (2)	52	4,622	29	221	218
Newark	7	951	4	38	49
Remainder of County (2)	45	3,671	25	183	169
Westchester County (2)	333	79,587	172	3,259	5,574
Yonkers	92	25,016	62	1,013	1,757
Mount Vernon (1)	83	18,006	34	1,016	1,715
New Rochelle	35	6,552	12	256	472
White Plains	37	4,395	13	276	469
Mamaroneck	7	1,331	1	51	107
Ossining	8	1,548	2	86	144
Peekskill	19	2,495	15	122	162
Port Chester (1)	20	2,655	15	89	128
Bronxville	--	--	--	--	--
Dobbs Ferry	--	--	--	--	--
Hastings-on-Hudson	--	--	--	--	--
Larchmont	--	--	--	--	--
Mount Kisco	5	$418	5	21	$28
North Tarrytown	4	9,809	4	70	170
Rye	--	--	--	--	--
Scarsdale	--	--	--	--	--
Tarrytown	3	761	2	70	145
Tuckahoe	--	--	--	--	--
Remainder of County	20	6,601	7	189	277
Wyoming County (2)	21	1,313	13	87	57
Yates County	10	474	3	35	23
Penn Yan	7	263	3	26	18
Remainder of County	3	211	--	9	5
NORTH CAROLINA (229)	2,458	555,396	1,460	16,980	20,456
Alamance County (4)	34	5,079	16	152	223
Burlington (2)	20	3,109	9	112	171
Remainder of County (2)	14	1,970	7	40	52
Alexander County (1)	2	x	--	x	x
Alleghany County	--	--	--	--	--
Anson County (3)	9	1,086	1	42	59
Ashe County (4)	18	811	20	16	8
Avery County (1)	3	154	1	x	x
Beaufort County (6)	52	6,322	38	431	302
Washington (1)	26	5,035	20	291	227
Remainder of County (5)	26	1,287	18	140	75
Bertie County (3)	12	1,085	9	66	35
Bladen County (2)	8	711	2	54	17
Brunswick County	5	260	5	6	6
Buncombe County (6)	98	14,031	40	634	795
Asheville (3)	78	12,710	34	553	699
Remainder of County (3)	20	1,321	6	81	96
Burke County (1)	10	1,006	6	34	30
Morganton (1)	5	728	1	16	15
Remainder of County	5	278	5	18	15
Cabarrus County (4)	22	3,360	13	62	82
Concord (3)	18	3,269	8	60	81
Remainder of County (1)	4	91	5	2	1
Caldwell County (1)	7	483	3	10	13
Lenoir	5	x	3	x	x
Remainder of County (1)	2	x	--	x	x
Camden County	--	--	--	--	--
Carteret County (2)	32	969	33	83	60
Caswell County	6	82	7	5	3
Catawba County (5)	28	3,576	24	108	132
Hickory (4)	22	3,002	21	88	108
Remainder of County (1)	6	574	3	20	24
Chatham County (2)	12	736	9	49	31
Cherokee County (3)	9	682	1	24	20
Chowan County	7	1,775	6	125	63
Clay County	2	x	x	x	x
Cleveland County (5)	21	3,390	13	65	80
Shelby (4)	19	x	x	x	x
Kings Mountain (1)	2	x	x	--	--
Remainder of County	--	--	--	--	--
Columbus County (4)	19	5,353	13	86	112
Craven County (3)	33	4,489	19	161	222
New Bern (3)	33	4,489	19	161	222
Remainder of County	--	--	--	--	--
Cumberland County (4)	46	5,240	35	174	201
Fayetteville (4)	44	x	x	x	x
Remainder of County	2	x	x	x	x

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NORTH CAROLINA (continued)					
Currituck County (1)	15	$711	13	16	$8
Dare County (1)	15	459	13	30	17
Davidson County (3)	21	2,210	9	50	76
Lexington (2)	14	1,465	5	38	59
Thomasville	4	637	3	x	x
Remainder of County (1)	3	108	1	x	x
Davie County	5	225	4	8	10
Duplin County (2)	23	1,455	17	37	39
Durham County (1)	59	16,676	32	965	1,174
Durham (1)	59	16,678	32	965	1,174
Remainder of County	--	--	--	--	--
Edgecombe County (2)	34	11,189	27	361	291
Rocky Mount (part) (1)	22	9,279	17	299	232
Tarboro (1)	12	1,910	10	62	59
Remainder of County	--	--	--	--	--
Forsyth County (3)	116	33,211	63	x	x
Winston-Salem (1)	113	33,076	62	1,074	1,339
Remainder of County (2)	3	135	1	x	x
Franklin County	5	426	3	16	12
Gaston County (1)	59	18,885	44	298	414
Gastonia	49	16,185	34	269	376
Remainder of County (1)	10	2,700	10	29	38
Gates County (1)	5	159	--	8	11
Graham County	--	--	--	--	--
Granville County	13	6,307	14	203	170
Greene County	1	x	x	x	x
Guilford County (4)	177	49,124	76	1,160	1,950
Greensboro (1)	120	38,580	59	859	1,454
High Point (1)	50	9,285	16	279	454
Remainder of County (2)	7	1,259	3	22	42
Halifax County (5)	34	3,752	17	174	124
Harnett County (2)	12	910	6	20	22
Haywood County (2)	12	1,106	6	40	37
Canton	4	276	3	9	9
Remainder of County (2)	8	830	3	31	28
Henderson County (3)	15	1,361	6	42	44
Hendersonville (3)	13	x	x	x	x
Remainder of County	2	x	x	x	x
Hertford County (4)	13	2,639	3	106	107
Hoke County	2	x	x	x	x
Hyde County	8	417	7	22	9
Iredell County (6)	26	2,898	15	78	84
Statesville (3)	14	1,101	6	39	40
Mooresville (2)	8	1,249	7	28	34
Remainder of County (1)	4	548	2	11	10
Jackson County (3)	5	376	1	x	x
Johnston County (3)	17	2,719	14	45	77
Jones County	2	x	x	x	x
Lee County (4)	26	1,862	18	77	74
Lenoir County (4)	37	14,750	28	511	435
Kinston (3)	34	14,453	27	x	x
Remainder of County (1)	3	297	1	x	x
Lincoln County (2)	10	1,344	9	32	46
McDowell County (2)	10	840	4	30	39
Macon County (1)	3	187	--	x	x
Madison County (1)	4	429	2	9	14
Martin County (4)	24	4,908	23	174	119
Mecklenburg County (2)	268	$125,025	81	2,805	$4,782
Charlotte (1)	264	124,770	78	2,795	4,771
Remainder of County (1)	4	255	3	10	11
Mitchell County (2)	6	509	1	12	14
Montgomery County (2)	12	902	5	23	27
Moore County (6)	16	936	3	* 32	25
Nash County (3)	19	7,746	8	322	280
Rocky Mount (part) (1)	12	7,056	4	305	245
Remainder of County (2)	7	690	4	17	35
New Hanover County (2)	85	15,716	49	536	733
Wilmington (1)	73	14,659	42	478	683
Remainder of County (1)	12	1,057	7	58	50
Northampton County	2	x	x	x	x
Onslow County (1)	6	476	5	16	13
Orange County	4	1,419	--	31	29
Pamlico County (1)	17	606	17	33	21
Pasquotank County (2)	38	3,901	31	257	234
Elizabeth City	35	3,671	31	x	x
Remainder of County (2)	3	230	--	x	x
Pender County	7	198	4	37	14
Perquimans County (2)	6	338	4	13	10
Person County (3)	10	1,366	6	23	22
Pitt County (6)	58	31,541	45	766	753
Greenville (4)	39	21,268	32	508	542
Remainder of County (2)	19	10,273	13	258	211
Polk County	1	x	--	x	x
Randolph County (3)	11	825	8	11	11
Asheboro (2)	5	433	--	9	10
Remainder of County (1)	6	392	8	2	1
Richmond County (3)	16	1,557	7	72	70
Robeson County (4)	60	11,450	54	135	145
Rockingham County (9)	38	10,124	32	733	602
Reidsville (3)	13	7,541	12	675	539
Remainder of County (6)	25	2,583	20	58	63
Rowan County (5)	52	7,423	32	199	240
Salisbury (3)	46	6,893	29	191	234
Remainder of County (2)	6	530	3	8	6
Rutherford County (2)	12	549	5	16	22
Sampson County (3)	23	2,958	23	48	37
Scotland County (2)	24	3,886	12	75	78
Stanly County (3)	21	1,091	16	30	34
Stokes County (1)	4	194	1	7	11
Surry County (6)	28	2,798	20	82	84
Mount Airy (2)	18	2,106	16	68	72
Remainder of County (4)	10	692	4	14	12
Swain County (1)	3	332	--	x	x
Transylvania County	2	x	x	x	x
Tyrrell County (1)	3	193	1	x	x
Union County (4)	30	3,312	26	88	109
Monroe (3)	25	3,050	22	77	102
Remainder of County (1)	5	262	4	11	7
Vance County (3)	33	10,737	19	382	368
Henderson (2)	28	9,354	18	356	300
Remainder of County (1)	5	1,383	1	26	68
Wake County (4)	101	24,256	36	738	1,169
Raleigh (2)	81	20,409	30	672	1,078
Remainder of County (2)	20	3,847	6	66	91
Warren County (1)	10	1,797	7	42	54

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg for year 1/	Total pay roll* 1/ (add 000)
NORTH CAROLINA (continued)					
Washington County (2)	6	$345	4	10	$7
Watauga County	4	195	2	6	5
Wayne County (4)	45	5,255	40	379	254
Goldsboro (3)	35	4,117	35	333	185
Remainder of County (1)	10	1,138	5	46	69
Wilkes County (3)	18	2,562	16	64	53
Wilson County (4)	55	29,565	40	896	839
Wilson (3)	50	29,276	36	892	835
Remainder of County (1)	5	289	4	4	4
Yadkin County	1	x	--	x	x
Yancey County	--	--	--	--	--
NORTH DAKOTA (76)	2,435	133,808	588	4,935	6,395
Adams County (1)	25	671	7	23	27
Barnes County (2)	67	3,381	17	109	131
Valley City (2)	21	1,858	12	54	58
Remainder of County	46	1,523	5	55	73
Benson County (1)	64	1,441	15	61	60
Billings County	1	x	--	x	x
Bottineau County	65	1,161	9	90	69
Bowman County (1)	26	661	5	25	31
Burke County	32	602	5	37	32
Burleigh County (3)	47	7,112	9	270	401
Bismarck (3)	24	6,498	6	243	365
Remainder of County	23	614	3	27	36
Cass County (5)	184	42,573	41	1,391	2,144
Fargo (2)	103	35,471	34	1,217	1,936
Remainder of County (3)	81	7,102	7	174	208
Cavalier County (3)	67	1,771	14	69	82
Dickey County	29	828	5	30	36
Divide County (1)	26	862	5	32	37
Dunn County (1)	20	466	1	22	21
Eddy County (1)	19	682	5	26	30
Emmons County (1)	32	1,011	6	39	47
Foster County	26	922	6	28	33
Golden Valley County (1)	14	722	3	18	23
Grand Forks County (2)	99	11,215	26	432	545
Grand Forks (1)	32	8,670	14	351	457
Remainder of County (1)	67	2,545	12	81	88
Grant County	29	562	6	30	36
Griggs County (1)	31	625	5	30	39
Hettinger County (2)	33	881	6	30	36
Kidder County (1)	34	499	10	26	32
La Moure County (1)	50	988	19	50	57
Logan County	28	493	11	22	24
McHenry County (3)	84	1,781	36	63	73
McIntosh County	23	478	8	16	22
McKenzie County (1)	26	654	--	29	35
McLean County (3)	65	1,317	25	47	58
Mercer County (2)	24	509	1	23	27
Morton County (2)	37	1,696	4	68	84
Mandan (1)	8	843	2	35	44
Remainder of County (1)	29	853	2	33	40
Mountrail County (3)	49	1,244	10	46	59
Nelson County	43	$1,115	6	44	$54
Oliver County	8	96	2	9	8
Pembina County (2)	55	2,503	7	92	87
Pierce County (1)	32	670	3	36	41
Ramsey County (2)	82	3,968	14	144	180
Devils Lake (1)	19	1,775	7	74	100
Remainder of County (1)	63	2,193	7	70	80
Ransom County (2)	39	790	13	39	39
Renville County (2)	34	716	4	30	30
Richland County (1)	71	2,631	21	102	123
Rolette County (1)	25	515	2	24	30
Sargent County	46	901	17	35	43
Sheridan County	38	529	16	21	24
Sioux County	9	181	--	11	12
Slope County	2	x	--	x	x
Stark County (4)	39	1,925	4	87	105
Dickinson (2)	13	1,271	4	58	64
Remainder of County (2)	26	654	--	29	41
Steele County (1)	28	758	5	26	34
Stutsman County (3)	84	4,574	15	173	194
Jamestown (2)	19	2,640	4	101	107
Remainder of County (1)	65	1,934	11	72	87
Towner County (3)	40	1,211	8	34	38
Traill County (2)	54	3,952	11	79	94
Walsh County (4)	85	3,622	29	151	129
Ward County (2)	126	10,039	48	445	583
Minot (2)	54	8,340	27	368	510
Remainder of County	72	1,699	21	77	73
Wells County (1)	74	1,162	33	51	61
Williams County (3)	65	4,076	10	117	149
Williston (1)	17	2,696	4	71	98
Remainder of County (2)	48	1,380	6	46	51
OHIO (105)	9,086	2,028,552	5,323	68,394	109,535
Adams County (1)	21	953	13	35	28
Allen County (1)	86	7,770	56	431	478
Lima (1)	63	6,544	40	373	429
Delphos (part)	5	230	5	16	11
Remainder of County	18	996	11	42	38
Ashland County (2)	32	2,645	26	98	108
Ashland (2)	17	2,044	15	73	81
Remainder of County	15	601	11	25	27
Ashtabula County (2)	62	3,957	34	210	260
Ashtabula (2)	37	2,910	18	160	209
Conneaut	7	404	5	22	20
Remainder of County	18	643	11	28	31
Athens County (3)	37	3,619	24	182	207
Athens (3)	23	3,055	13	153	183
Nelsonville	5	283	3	13	13
Remainder of County	9	281	8	16	11
Auglaize County (1)	60	7,979	61	154	136
St. Marys	8	416	7	24	26
Wapakoneta (1)	14	1,730	13	32	26
Remainder of County	38	5,833	41	98	84
Belmont County (2)	46	2,971	40	154	171
Bellaire	17	1,340	15	95	107
Martins Ferry	9	1,011	9	37	47
Remainder of County (2)	20	620	16	22	17
Brown County	32	1,598	22	58	52
Butler County (1)	94	19,247	56	736	1,031
Hamilton (1)	55	8,656	32	556	709
Middletown	30	10,309	18	160	304
Remainder of County	9	282	6	20	18

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CENSUS OF BUSINESS
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TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg for year 1/	Total pay roll* 1/ (add 000)
OHIO (continued)					
Carroll County	4	$129	1	11	$10
Champaign County	37	3,851	30	161	123
Urbana	13	769	12	28	23
Remainder of County	24	3,082	18	133	100
Clark County (1)	85	12,599	60	511	687
Springfield (1)	72	8,307	49	466	650
Remainder of County	13	4,292	11	45	37
Clermont County (1)	23	701	11	43	35
Clinton County (2)	55	4,062	42	109	84
Wilmington (1)	16	1,601	8	62	46
Remainder of County (1)	39	2,461	34	47	38
Columbiana County (1)	85	5,263	69	255	327
East Liverpool	36	3,215	28	133	200
Salem (1)	15	965	10	61	73
East Palestine	6	90	5	8	6
Wellsville	3	9	3	2	1
Remainder of County	25	984	23	51	47
Coshocton County (3)	36	3,365	30	248	236
Coshocton (3)	33	3,339	28	246	235
Remainder of County	3	26	2	2	1
Crawford County (2)	55	5,197	32	183	174
Bucyrus (2)	25	1,907	16	75	80
Galion	9	753	7	43	30
Remainder of County	21	2,537	9	65	64
Cuyahoga County (1)	2,176	690,359	1,049	22,072	40,243
Cleveland	2,123	681,242	1,030	21,502	39,341
Cleveland Heights	4	507	2	77	139
East Cleveland	9	405	5	53	63
Lakewood	8	700	4	48	99
Euclid	3	1,858	1	168	260
Garfield Heights	2	x	--	x	x
Parma	1	x	2	x	x
Shaker Heights	1	x	--	x	x
Bedford	--	--	--	--	--
Berea	3	456	1	11	17
Maple Heights	3	1,183	--	34	79
Rocky River	1	x	--	x	x
Remainder of County (1)	18	3,788	4	165	225
Darke County	75	6,071	44	333	323
Greenville	27	2,675	12	154	171
Remainder of County	48	3,396	32	179	152
Defiance County (1)	36	3,255	20	162	149
Defiance (1)	19	1,703	9	116	104
Remainder of County	17	1,552	11	46	45
Delaware County (1)	17	737	13	25	27
Delaware (1)	9	504	8	15	18
Remainder of County	8	233	5	10	9
Erie County (3)	79	4,894	45	294	332
Sandusky (3)	47	3,463	22	175	222
Remainder of County	32	1,431	23	119	110
Fairfield County (3)	36	2,559	26	112	125
Lancaster (2)	24	2,016	15	81	93
Remainder of County (1)	12	543	11	31	32
Fayette County (1)	30	9,917	13	182	194
Washington Court House (1)	23	9,744	7	163	178
Remainder of County	7	173	6	19	16
Franklin County	465	118,636	228	4,608	7,257
Columbus	448	117,299	218	4,519	7,147
Hexley	--	--	--	--	--
Grandview Heights	4	341	3	33	37
Remainder of County	13	996	7	56	73
Fulton County (1)	39	3,759	36	89	86
Gallia County (1)	22	x	x	x	x
Gallipolis (1)	21	2,139	14	108	122
Remainder of County	1	x	x	x	x
Geauga County	6	248	2	8	15
Greene County (1)	28	4,840	17	149	260
Xenia (1)	12	3,654	4	114	221
Remainder of County	16	1,186	13	35	39
Guernsey County (2)	28	$3,639	19	125	$149
Cambridge (2)	20	3,381	11	118	144
Remainder of County	8	258	8	7	5
Hamilton County (2)	1,446	513,320	881	13,608	23,426
Cincinnati (1)	1,383	477,139	860	13,090	22,505
Norwood	20	26,172	10	214	419
Cheviot	2	x	x	x	x
Lockland	5	x	x	x	x
Reading	7	2,010	2	38	51
St. Bernard	12	2,670	1	142	235
Remainder of County (1)	17	4,153	5	91	179
Hancock County (2)	62	9,240	42	235	296
Findlay (2)	26	3,195	17	122	166
Fostoria (part)	4	3,601	--	47	71
Remainder of County	32	2,444	25	66	59
Hardin County	58	6,048	48	179	144
Kenton	28	2,784	27	105	87
Remainder of County	30	3,264	21	74	57
Harrison County (1)	10	617	7	29	42
Henry County (2)	35	3,723	19	133	133
Highland County (2)	37	3,339	25	154	122
Hocking County (1)	9	406	3	19	23
Logan (1)	9	406	3	19	23
Remainder of County	--	--	--	--	--
Holmes County (1)	15	706	20	22	16
Huron County	40	3,200	22	117	145
Bellevue (part)	6	867	3	18	22
Norwalk	14	982	9	51	63
Remainder of County	20	1,351	10	48	60
Jackson County (3)	18	1,664	6	83	84
Jackson (2)	11	1,374	3	71	72
Wellston (1)	6	x	x	x	x
Remainder of County	1	x	--	x	x
Jefferson County (1)	61	6,420	39	283	356
Steubenville (1)	47	5,336	31	242	318
Mingo Junction	1	x	x	x	x
Toronto	2	x	x	x	x
Remainder of County	11	620	6	23	25
Knox County (1)	21	2,068	19	83	93
Mount Vernon (1)	12	1,109	11	44	56
Remainder of County	9	959	8	39	37
Lake County (2)	30	2,671	11	118	199
Painesville (2)	16	1,911	4	63	124
Remainder of County	14	760	7	55	75
Lawrence County (1)	23	x	21	x	x
Ironton (1)	22	1,968	21	111	120
Remainder of County	1	x	--	x	x
Licking County (4)	61	4,252	54	228	242
Newark (3)	40	3,177	31	187	202
Remainder of County (1)	21	1,075	23	41	40
Logan County	45	3,613	41	133	143
Bellefontaine	15	2,306	9	73	99
Remainder of County	30	1,307	32	60	44
Lorain County (3)	75	7,275	43	376	498
Lorain (2)	35	3,305	20	165	197
Elyria	22	3,119	12	185	267
Remainder of County (1)	18	851	11	26	34
Lucas County	514	145,657	257	5,908	9,574
Toledo	494	138,833	249	5,669	9,159
Remainder of County	20	6,824	8	239	415
Madison County	32	2,461	27	66	58
Mahoning County (3)	250	47,742	139	1,915	2,883
Youngstown (part) (3)	235	46,592	120	1,832	2,802
Campbell	--	--	--	--	--
Struthers	--	--	--	--	--
Remainder of County	15	1,150	19	83	81
Marion County	60	5,140	37	251	263
Marion	42	4,294	27	198	216
Remainder of County	18	846	10	53	47

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State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
OHIO (continued)					
Medina County (2)	32	$2,092	25	111	$114
Wadsworth	2	x	x	x	x
Remainder of County (2)	30	x	x	x	x
Meigs County (1)	30	1,682	19	79	74
Mercer County	29	2,127	18	66	62
Miami County (1)	63	5,584	45	251	269
Piqua (1)	18	2,486	6	120	122
Troy	17	1,096	14	57	68
Remainder of County	28	2,002	25	74	79
Monroe County	32	402	34	15	12
Montgomery County (1)	359	86,778	188	3,387	5,348
Dayton	335	85,373	168	3,264	5,252
Miamisburg (1)	5	248	7	22	15
Oakwood	--	--	--	--	--
Remainder of County	19	1,157	13	101	81
Morgan County	14	689	15	22	18
Morrow County (2)	15	770	11	14	13
Muskingum County (1)	79	7,930	50	471	628
Zanesville (1)	73	7,862	43	468	626
Remainder of County	6	68	7	3	2
Noble County (1)	31	542	34	5	5
Ottawa County (1)	42	2,359	30	102	111
Paulding County (1)	30	4,668	14	122	82
Perry County	24	856	27	34	32
Pickaway County (1)	29	3,155	19	110	101
Circleville (1)	15	2,165	9	72	62
Remainder of County	14	990	10	38	39
Pike County	8	441	6	19	15
Portage County (2)	23	1,137	17	61	70
Kent	2	x	x	x	x
Ravenna (2)	15	x	x	x	x
Remainder of County	6	197	5	14	17
Preble County (1)	45	2,500	37	80	61
Putnam County (1)	60	4,980	35	179	167
Richland County (2)	81	9,944	46	486	689
Mansfield (1)	61	8,881	32	436	645
Shelby (1)	8	557	5	29	31
Remainder of County	12	506	9	21	13
Ross County (2)	36	4,049	24	213	246
Chillicothe (1)	22	2,928	12	174	213
Remainder of County (1)	14	1,121	12	39	33
Sandusky County (2)	57	4,207	32	187	226
Fremont (2)	26	1,830	17	85	115
Bellevue (part)	9	971	5	44	48
Remainder of County	22	1,406	10	58	63
Scioto County (1)	63	8,985	37	415	553
Portsmouth (1)	59	8,861	34	400	536
New Boston	2	x	x	x	x
Remainder of County	2	x	x	x	x
Seneca County (1)	72	7,530	40	193	234
Fostoria (part)	16	3,855	10	64	70
Tiffin (1)	22	1,749	15	68	84
Remainder of County	34	1,926	15	61	80
Shelby County	45	8,359	28	113	113
Sidney	13	6,795	9	56	66
Remainder of County	32	1,564	19	57	47
Stark County (2)	209	36,547	119	1,569	2,312
Canton (1)	128	28,944	60	1,214	1,847
Massillon	21	2,893	12	136	209
Alliance	30	2,450	24	122	146
Remainder of County (1)	30	2,260	23	97	110
Summit County (1)	353	73,609	183	2,635	3,903
Akron (1)	322	69,169	165	2,461	3,651
Barberton	13	3,375	6	128	183
Cuyahoga Falls	9	315	7	16	17
Remainder of County	9	750	5	30	52
Trumbull County (2)	54	$7,829	28	273	$381
Warren (1)	38	6,570	24	196	274
Youngstown (part)	--	--	--	--	--
Nilee	5	410	--	29	42
Girard	--	--	--	--	--
Remainder of County (1)	11	849	4	48	65
Tuscarawas County (1)	38	3,096	26	138	192
Dover	7	602	4	36	50
New Philadelphia (1)	12	866	7	56	79
Uhrichsville	8	999	7	32	40
Remainder of County	11	629	8	14	23
Union County (2)	27	1,268	21	54	51
Van Wert County (2)	45	2,846	33	107	92
Van Wert (2)	19	1,284	18	46	41
Delphos (part)	5	424	4	20	20
Remainder of County	21	1,138	11	41	31
Vinton County	1	x	--	x	x
Warren County	15	883	6	46	34
Washington County (1)	49	3,434	45	194	255
Marietta (1)	37	3,287	32	186	246
Remainder of County	12	147	13	8	9
Wayne County (1)	48	3,886	25	221	272
Wooster (1)	25	2,368	8	115	154
Remainder of County	23	1,518	17	106	118
Williams County (1)	57	6,071	51	167	177
Wood County (1)	65	6,490	35	284	282
Bowling Green (1)	10	831	4	35	40
Remainder of County	55	5,659	31	249	242
Wyandot County	37	2,165	25	69	46
OKLAHOMA (278)	3,668	404,465	1,792	12,809	17,603
Adair County (1)	16	726	12	17	13
Alfalfa County (3)	92	3,127	60	81	70
Atoka County (2)	8	326	2	16	19
Beaver County (1)	36	682	15	32	27
Beckham County (7)	44	2,632	11	90	87
Elk City (3)	14	1,136	3	44	39
Remainder of County (4)	30	1,496	8	46	48
Blaine County (3)	66	1,850	34	82	63
Bryan County (4)	22	2,658	8	48	73
Durant (3)	17	2,562	5	46	72
Remainder of County (1)	5	96	2	2	1
Caddo County (7)	80	2,260	48	84	57
Anadarko (2)	11	332	4	12	14
Remainder of County (5)	69	1,928	44	72	43
Canadian County (4)	54	3,890	33	121	130
El Reno (3)	24	2,491	15	90	102
Remainder of County (1)	30	1,399	18	31	28
Carter County (9)	48	4,736	15	192	233
Ardmore (4)	32	3,841	12	168	202
Remainder of County (5)	16	895	3	24	31
Cherokee County (3)	17	498	10	20	17
Choctaw County (2)	25	1,669	15	114	90
Hugo (2)	12	1,542	1	107	87
Remainder of County	13	127	14	7	3
Cimarron County (1)	16	308	3	16	23
Cleveland County (1)	25	1,020	11	45	44
Norman (1)	16	965	7	39	42
Remainder of County	9	55	4	6	2
Coal County (2)	6	309	5	6	4
Comanche County (5)	45	4,150	20	151	180
Lawton (5)	30	3,529	14	130	163
Remainder of County	15	621	6	21	17
Cotton County	16	701	5	17	20
Craig County (5)	35	1,464	33	75	64

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State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
OKLAHOMA (continued)					
Creek County (8)	42	$1,984	13	114	$129
Bristow (3)	11	825	1	26	31
Sapulpa (2)	13	631	7	55	48
Remainder of County (3)	18	528	5	33	50
Custer County (11)	85	4,889	42	179	206
Clinton (3)	24	2,155	7	105	155
Remainder of County (8)	61	2,734	35	74	51
Delaware County (1)	2	x	x	x	x
Dewey County (2)	30	655	9	30	21
Ellis County (1)	35	940	17	42	51
Garfield County (6)	124	20,534	54	489	627
Enid (5)	64	16,595	29	431	568
Remainder of County (1)	60	3,939	25	58	59
Garvin County (4)	57	2,115	44	82	61
Grady County (4)	72	3,496	42	179	174
Chickasha (4)	31	2,749	17	130	131
Remainder of County	41	747	25	49	43
Grant County (2)	58	3,680	23	80	72
Greer County (2)	41	872	24	24	28
Harmon County	11	447	6	9	10
Harper County (2)	41	703	17	57	43
Haskell County (2)	18	247	13	7	6
Hughes County (5)	19	1,078	4	38	57
Holdenville (4)	10	868	1	30	44
Remainder of County (1)	9	210	3	8	13
Jackson County (2)	64	4,081	30	132	164
Altus (2)	34	3,139	13	114	153
Remainder of County	30	942	17	18	11
Jefferson County (2)	13	301	7	13	7
Johnston County	7	169	6	4	5
Kay County (7)	88	5,919	48	299	399
Blackwell (3)	23	2,226	10	55	81
Ponca City (2)	24	1,065	17	65	75
Remainder of County (2)	41	2,628	21	179	243
Kingfisher County (2)	32	2,116	15	49	40
Kiowa County (6)	99	3,667	47	125	92
Latimer County	3	275	--	11	10
Le Flore County (5)	22	839	10	47	28
Lincoln County (8)	42	1,839	20	48	69
Logan County (5)	35	1,339	17	46	53
Guthrie (3)	16	843	5	34	40
Remainder of County (2)	19	496	12	12	13
Love County (1)	3	x	--	x	x
McClain County (4)	27	629	14	19	14
McCurtain County (7)	19	816	6	35	41
McIntosh County (3)	17	848	8	27	18
Major County	56	1,656	33	38	42
Marshall County (1)	6	183	2	7	6
Mayes County (4)	32	958	23	39	27
Murray County (5)	10	292	1	6	5
Muskogee County (6)	97	$14,263	56	444	$569
Muskogee (5)	76	12,027	42	416	544
Remainder of County (1)	21	2,236	14	28	25
Noble County (3)	38	1,546	18	41	45
Nowata County (3)	16	620	12	51	39
Okfuskee County (1)	17	567	9	27	30
Oklahoma County (1)	462	161,853	223	4,508	7,073
Oklahoma City	441	158,857	216	4,382	6,881
Remainder of County (1)	21	2,996	7	126	192
Okmulgee County (8)	61	3,720	29	198	229
Okmulgee (5)	39	2,909	17	143	178
Henryetta (3)	12	765	3	35	43
Remainder of County	10	46	9	20	8
Osage County (9)	57	2,272	20	76	96
Pawhuska (3)	20	840	6	34	42
Remainder of County (6)	37	1,432	14	42	54
Ottawa County (4)	38	2,055	22	85	99
Miami (2)	17	1,303	7	43	53
Picher (1)	7	294	3	20	26
Remainder of County (1)	14	458	12	22	20
Pawnee County (1)	16	411	2	19	23
Payne County (5)	36	2,420	11	72	92
Cushing (1)	18	1,469	3	50	68
Stillwater (4)	11	319	3	12	10
Remainder of County	7	632	5	10	14
Pittsburg County (7)	42	4,362	19	202	266
McAlester (5)	31	4,099	15	181	249
Remainder of County (2)	11	263	4	21	17
Pontotoc County (5)	53	4,957	24	149	234
Ada (5)	45	4,770	15	139	220
Remainder of County	8	187	9	10	14
Pottawatomie County (7)	51	4,687	27	179	242
Shawnee (5)	39	4,425	23	171	233
Remainder of County (2)	12	262	4	8	9
Pushmataha County (2)	9	493	4	16	17
Roger Mills County (1)	20	326	11	12	12
Rogers County (4)	28	1,129	21	45	31
Seminole County (10)	66	6,405	18	204	301
Seminole (6)	32	4,600	7	123	216
Wewoka (3)	18	1,210	4	49	48
Remainder of County (1)	16	595	7	32	37
Sequoyah County	11	1,414	4	49	27
Stephens County (6)	39	3,159	23	92	110
Duncan (4)	25	2,707	12	74	102
Remainder of County (2)	14	452	11	18	8
Texas County (5)	72	1,772	36	56	52
Tillman County (5)	38	2,158	13	42	41
Tulsa County (1)	328	71,603	147	2,296	3,863
Tulsa	308	69,056	124	2,245	3,785
Sand Springs	1	x	x	x	x
Remainder of County (1)	19	x	x	x	x
Wagoner County (1)	11	259	5	15	11
Washington County (2)	33	3,765	19	134	110
Bartlesville (2)	22	3,140	10	91	97
Remainder of County	11	625	9	43	13
Washita County (1)	67	2,449	32	113	70
Woods County (4)	57	2,120	23	81	91
Alva (2)	20	1,091	9	48	64
Remainder of County (2)	37	1,029	14	33	27
Woodward County (4)	44	2,958	28	120	109
Woodward (3)	23	1,874	16	71	86
Remainder of County (1)	21	1,084	12	49	23

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations. 1/ Does not include employees and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
OREGON (60)	1,615	$343,443	674	11,316	$17,625
Baker County (2)	19	1,917	3	90	148
Baker (2)	14	1,763	3	82	134
Remainder of County	5	154	--	8	14
Benton County	14	1,393	5	65	97
Corvallis	10	1,183	3	55	80
Remainder of County	4	210	2	10	17
Clackamas County (1)	21	1,460	13	78	118
Oregon City (1)	7	666	3	43	64
Remainder of County	14	794	10	35	54
Clatsop County (2)	37	3,993	18	145	228
Astoria (2)	29	3,679	12	128	200
Remainder of County	8	314	6	17	28
Columbia County (2)	11	592	3	22	42
Coos County (2)	34	2,682	9	120	201
Marshfield (1)	17	1,564	4	67	105
Remainder of County (1)	17	1,118	5	53	96
Crook County	5	206	3	5	9
Curry County	1	x	--	x	x
Deschutes County (3)	24	2,084	10	94	152
Bend (1)	16	1,458	7	72	119
Remainder of County (2)	8	626	3	22	33
Douglas County (1)	31	1,973	11	97	140
Gilliam County (4)	10	620	1	25	48
Grant County (1)	3	x	--	x	x
Harney County (1)	7	329	2	19	27
Hood River County (1)	14	1,173	2	57	90
Jackson County (1)	34	4,810	7	353	399
Medford (1)	29	4,302	5	336	370
Remainder of County	5	508	2	17	29
Jefferson County (2)	4	252	--	x	x
Josephine County (2)	13	796	9	34	58
Klamath County (4)	53	5,764	22	233	305
Klamath Falls (2)	31	3,868	15	135	203
Remainder of County (2)	22	1,896	7	98	102
Lake County (2)	4	289	--	x	x
Lane County (2)	54	6,977	22	279	419
Eugene (1)	40	5,503	16	246	329
Remainder of County (1)	14	1,474	6	33	90
Lincoln County (1)	15	862	6	43	71
Linn County (2)	29	2,143	12	100	121
Albany (1)	15	1,495	3	65	86
Remainder of County (1)	14	648	9	35	35
Malheur County	12	1,339	3	54	75
Marion County (1)	67	6,717	30	301	439
Salem (1)	35	4,963	13	214	337
Remainder of County	32	1,754	17	87	102
Morrow County	6	396	--	17	30
Multnomah County (1)	885	276,103	416	8,228	13,474
Portland	866	266,779	411	8,082	13,229
Remainder of County (1)	19	11,324	5	146	245
Polk County (1)	11	767	3	38	52
Sherman County (2)	8	805	--	22	43
Tillamook County (4)	17	1,043	8	50	53
Umatilla County (4)	63	4,990	11	284	225
Pendleton (3)	21	2,184	6	62	88
Remainder of County (1)	42	2,806	5	222	137
Union County (3)	30	1,591	11	66	87
La Grande (1)	18	1,047	7	39	58
Remainder of County (2)	12	544	4	27	29
Wallowa County (1)	10	$374	5	15	$25
Wasco County (3)	23	2,632	13	204	181
The Dalles (1)	15	1,944	12	163	143
Remainder of County (2)	8	688	1	41	38
Washington County (1)	17	1,682	10	66	86
Wheeler County (2)	5	277	--	9	18
Yamhill County (1)	24	2,229	6	74	101
PENNSYLVANIA (117)	10,452	2,741,012	7,240	82,049	132,372
Adams County (1)	12	1,035	8	36	33
Gettysburg (1)	5	623	2	24	21
Remainder of County	7	412	6	12	12
Allegheny County	1,755	729,764	1,126	17,380	30,023
Pittsburgh	1,486	692,155	904	15,989	28,116
McKeesport	47	10,547	37	482	642
Wilkinsburg	12	1,046	4	73	105
Braddock	26	5,993	17	247	359
Bellevue	1	x	x	x	x
Coraopolis	7	359	6	29	50
Carnegie	12	611	7	40	45
Cleirton	4	314	4	12	11
Dormont	4	154	3	6	8
Duquesne	4	195	3	4	3
Homestead	14	1,067	12	44	53
McKees Rocks	16	1,011	14	55	64
Munhall	4	425	3	16	17
North Braddock	3	287	6	1	1
Swissvale	1	x	x	--	--
Turtle Creek	4	324	2	9	16
Harrison	5	46	5	3	3
Mount Lebanon	--	--	--	--	--
Stowe	3	13	3	1	1
Avalon	--	--	--	--	--
Brackenridge	4	9,937	6	60	131
Brentwood	--	--	--	--	--
Crafton	2	x	x	x	x
East Pittsburgh	4	493	4	13	8
Etna	3	101	3	2	3
Glassport	6	1,118	2	57	92
Millvale	8	402	8	38	41
Mount Oliver	--	--	--	--	--
Oakmont	--	--	--	--	--
Pitcairn	--	--	--	--	--
Rankin	5	50	6	6	2
Sewickley	--	--	--	--	--
Sharpsburg	9	197	9	28	30
Tarentum	7	542	5	19	21
West View	--	--	--	--	--
Wilmerding	2	x	x	--	--
Remainder of County	52	2,160	46	140	197
Armstrong County (1)	27	3,003	17	159	195
Ford City	5	363	4	44	25
Kittanning (1)	9	2,065	3	87	141
Remainder of County	13	575	10	28	29
Beaver County (2)	95	8,630	72	358	428
Aliquippe	11	661	12	27	21
Ambridge	17	891	15	39	34
Beaver Falls (1)	26	3,035	17	120	148
Ellwood City (part)	--	--	--	--	--
New Brighton	8	1,878	5	59	89
Beaver (1)	3	156	2	--	--
Midland	4	126	5	10	8
Monaca	--	--	--	--	--
Rochester	10	439	8	22	26
Remainder of County	16	1,444	8	81	102
Bedford County (2)	21	1,813	20	74	88
Berks County	246	34,958	182	1,475	2,091
Reading	181	30,883	122	1,266	1,795
Remainder of County	65	4,075	60	209	296
Blair County (3)	140	19,261	97	917	1,164
Altoona (1)	107	15,808	76	705	918
Tyrone	13	2,128	8	154	172
Hollidaysburg (1)	5	216	5	10	10
Remainder of County (1)	15	1,109	8	48	64
Bradford County (6)	55	3,694	39	107	131
Sayre (1)	10	466	8	18	22
Remainder of County (5)	45	3,228	31	89	109
Bucks County (4)	52	3,246	37	178	185
Bristol (1)	8	412	4	32	38
Morrisville	4	307	2	19	23
Remainder of County (3)	40	2,527	31	127	124

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000
PENNSYLVANIA (continued)					
Butler County (2)	79	$7,787	52	372	$544
Butler (2)	52	7,030	30	331	504
Remainder of County	27	757	22	41	40
Cambria County (2)	126	17,218	86	702	866
Johnstown (1)	76	14,087	49	557	703
Nanty-Glo	2	x	x	x	x
Remainder of County (1)	48	x	x	x	x
Cameron County	7	217	6	8	9
Carbon County (1)	30	2,682	26	104	135
Lansford	7	723	8	21	38
Lehighton (1)	9	1,497	3	47	67
Palmerton	5	x	x	x	x
Summit Hill	1	x	x	x	x
Remainder of County	8	219	7	18	12
Centre County (4)	37	3,755	22	136	152
Chester County (6)	71	9,949	51	340	376
Coatesville (1)	15	4,382	8	137	139
Phoenixville (1)	9	298	9	20	24
West Chester (3)	13	1,002	10	28	28
Remainder of County (1)	34	4,267	24	155	185
Clarion County	26	985	30	57	53
Clearfield County (2)	65	6,432	38	280	361
Du Bois (2)	28	4,711	12	170	245
Clearfield	17	1,343	7	83	96
Remainder of County	20	378	19	27	20
Clinton County (3)	22	1,476	14	52	49
Lock Haven (2)	12	1,130	6	40	37
Remainder of County (1)	10	346	8	12	12
Columbia County (1)	26	1,859	16	100	118
Berwick	4	205	2	9	12
Bloomsburg (1)	13	1,294	6	72	89
Remainder of County	9	360	8	19	17
Crawford County (3)	58	3,689	45	182	207
Meadville	20	2,044	14	100	122
Titusville	14	547	12	28	34
Remainder of County (3)	24	1,098	19	54	51
Cumberland County (2)	34	3,907	21	128	148
Carlisle	7	528	5	28	27
Mechanicsburg	5	1,454	5	11	10
Remainder of County (2)	22	1,925	11	89	111
Dauphin County (1)	208	84,065	127	2,661	4,200
Harrisburg	179	45,702	112	2,023	3,058
Steelton	3	x	x	x	x
Middletown	1	x	x	x	x
Remainder of County (1)	25	37,900	12	614	1,120
Delaware County (1)	104	10,811	86	525	730
Chester (1)	57	6,444	50	299	389
Heverford	4	253	4	19	24
Upper Darby	15	453	8	40	45
Collingdale	--	--	--	--	--
Darby	2	x	x	x	x
Lansdowne	7	1,021	6	68	123
Clifton Heights	2	x	x	x	x
Media	2	x	x	x	x
Yeadon	13	649	12	39	56
Remainder of County	2	x	--	x	x
Elk County (2)	22	1,475	19	58	55
Ridgway	6	223	6	15	13
St. Marys	6	1,078	5	34	34
Remainder of County (2)	10	174	8	9	8
Erie County (5)	185	22,064	124	1,151	1,544
Erie (4)	160	20,547	105	1,055	1,450
Corry	11	741	7	52	51
Remainder of County (1)	14	776	12	44	43
Fayette County (2)	112	16,299	85	581	780
Uniontown (1)	61	8,664	41	403	493
Connellsville (1)	19	884	14	33	30
Brownsville	--	--	--	--	--
Remainder of County	32	6,751	30	145	257
Forest County	1	x	x	x	x
Franklin County (3)	67	5,796	48	245	260
Chambersburg (3)	36	4,009	24	158	188
Waynesboro	6	338	5	23	16
Remainder of County	25	1,449	19	64	56
Fulton County	5	$53	5	3	$2
Greene County (1)	14	754	8	34	35
Huntingdon County (1)	15	1,776	10	61	81
Huntingdon (1)	7	1,394	4	47	65
Remainder of County	8	382	6	14	16
Indiana County (2)	30	2,785	16	106	145
Indiana (1)	14	1,488	6	67	95
Blairsville (1)	4	560	3	10	9
Remainder of County	12	737	7	29	41
Jefferson County (2)	38	3,231	26	130	139
Punxsutawney (1)	21	2,574	17	103	109
Remainder of County (1)	17	657	9	27	30
Juniata County	7	198	7	12	9
Lackawanna County (2)	293	50,306	194	2,054	3,107
Scranton	256	47,771	167	1,952	2,979
Carbondale (1)	10	889	3	37	59
Dickson	1	x	x	x	x
Dunmore	3	80	3	6	8
Old Forge	--	--	--	--	--
Olyphant (1)	4	241	7	11	7
Taylor	1	x	x	--	--
Archbald	--	--	--	--	--
Blakely	--	--	--	--	--
Throop	1	x	--	x	--
Wintos	--	--	--	--	--
Remainder of County	17	1,037	12	32	40
Lancaster County (3)	256	44,201	202	1,478	1,896
Lancaster (1)	111	17,241	77	1,015	1,335
Columbia	10	256	11	20	16
Remainder of County (2)	135	26,704	114	443	545
Lawrence County	79	9,600	59	477	519
New Castle	69	8,446	53	439	465
Ellwood City (part)	6	500	4	18	18
Remainder of County	4	654	2	20	36
Lebanon County (2)	59	5,230	44	334	325
Lebanon (2)	50	4,942	38	315	309
Remainder of County	9	288	6	19	16
Lehigh County	189	30,981	130	1,594	2,242
Allentown	160	29,830	99	1,543	2,203
Bethlehem (part)	--	--	--	--	--
Emaus	1	x	x	--	--
Remainder of County	28	x	x	51	39
Luzerne County (3)	340	59,543	251	2,301	3,051
Hazleton (2)	68	9,916	44	364	482
Nanticoke	10	1,121	7	49	69
Wilkes-Barre	173	35,395	130	1,311	1,716
Kingston	16	4,051	8	162	263
Pittston	20	4,623	18	176	202
Plymouth	3	142	3	9	8
Hanover	2	x	x	x	x
Plains	--	--	--	--	--
Ashley	1	x	--	x	x
Dupont	1	x	x	--	--
Duryea	3	135	3	7	7
Edwardsville	1	x	x	x	x
Exeter	2	x	x	x	x
Forty Fort	1	x	--	x	x
Freeland	8	186	6	10	10
Larksville	1	x	x	x	x
Luzerne	3	369	2	26	29
Swoyerville	1	x	x	x	x
West Hazleton	5	214	6	12	13
West Pittston	1	x	--	x	x
Remainder of County (1)	20	998	15	49	63
Lycoming County	86	10,233	47	473	641
Williamsport	66	9,021	31	425	581
Jersey Shore	2	x	--	x	x
South Williamsport	--	--	--	--	--
Remainder of County	18	x	x	x	x
McKean County (2)	64	9,464	37	404	584
Bradford	44	7,274	25	311	471
Kane	10	1,515	6	64	82
Remainder of County (2)	10	675	6	29	31
Mercer County (1)	61	18,556	35	344	489
Sharon (1)	19	15,160	9	138	250
Farrell	13	739	13	50	45
Greenville	11	1,370	5	72	92
Grove City	6	550	2	39	50
Sharpsville	3	136	2	5	5
Remainder of County	9	601	4	40	47

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State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Average for year 1/	Total pay roll* 1/ (add 000)
PENNSYLVANIA (continued)					
Mifflin County (3)	42	$3,265	26	183	$197
Lewistown (2)	31	2,472	16	150	165
Remainder of County (1)	11	793	10	33	32
Monroe County (6)	25	1,783	9	61	87
East Stroudsburg (1)	5	492	3	13	17
Stroudsburg (5)	17	1,151	3	46	67
Remainder of County	3	140	3	2	3
Montgomery County (4)	143	18,501	106	658	920
Norristown (2)	38	3,593	33	153	201
Lower Merion	3	197	1	20	23
Pottstown (1)	24	2,405	21	140	169
Conshohocken	5	112	4	6	9
Abington	1	x	x	x	x
Cheltenham	1	x	--	x	x
Bridgeport	1	x	x	x	x
Lansdale	9	1,727	3	56	95
Remainder of County (1)	61	9,977	42	269	403
Montour County	6	518	5	27	31
Danville	6	518	5	27	31
Remainder of County	--	--	--	--	--
Northampton County (1)	149	26,258	115	1,152	2,017
Bethlehem (part)	40	14,399	33	561	1,224
Easton (1)	70	7,821	54	422	543
Northampton	2	x	x	x	x
Bangor	7	484	8	17	25
Nazareth	3	99	2	4	4
Wilson	3	x	x	x	x
Remainder of County	24	3,249	13	127	200
Northumberland County (3)	73	8,438	54	382	484
Mount Carmel (1)	8	1,061	6	49	72
Shamokin	23	2,022	21	115	157
Sunbury (2)	25	3,229	13	142	172
Kulpmont	1	x	x	--	--
Milton	8	1,446	5	52	57
Remainder of County	8	x	x	24	26
Perry County (1)	8	543	5	30	15
Philadelphia County	3,961	1,325,154	2,733	37,347	65,126
Philadelphia (co-extensive with Philadelphia County)	3,961	1,325,154	2,733	37,347	65,126
Pike County	2	x	x	x	x
Potter County (1)	10	758	4	14	15
Schuylkill County (3)	162	21,870	122	787	1,070
Shenandoah (1)	22	3,617	17	96	138
Mahanoy City	20	1,612	20	53	59
Tamaqua (1)	22	3,469	17	123	182
Pottsville	37	7,388	18	331	465
Ashland	4	493	3	20	25
Coaldale	1	x	x	x	x
Frackville	2	x	x	x	x
McAdoo	4	68	4	1	1
Minersville	4	95	6	7	10
St. Clair	1	x	x	x	x
Schuylkill Haven	6	336	5	19	25
Remainder of County (1)	39	3,598	28	102	115
Snyder County	8	297	7	10	9
Somerset County (1)	34	2,904	27	82	121
Windber	7	263	8	16	13
Remainder of County (1)	27	2,641	19	66	108
Sullivan County	2	x	--	x	x
Susquehanna County (1)	23	1,273	18	37	43
Forest City	3	41	3	3	1
Remainder of County (1)	20	1,232	15	34	42
Tioga County (4)	35	1,564	25	56	56
Union County	19	996	15	64	68
Venango County (2)	63	15,730	43	468	708
Oil City (1)	36	13,932	22	367	575
Franklin (1)	16	702	16	36	39
Remainder of County	11	1,096	5	65	94
Warren County	30	6,204	14	168	225
Warren	20	5,799	11	146	201
Remainder of County	10	405	3	22	24
Washington County	119	$12,910	98	525	$694
Washington	28	4,241	18	187	268
Canonsburg	13	492	13	27	23
Charleroi	15	4,145	13	152	237
Donora	9	309	7	16	17
Centerville	1	x	--	x	x
Monongahela City	10	x	x	x	x
Remainder of County	43	3,220	36	113	126
Wayne County (3)	24	2,756	10	83	116
Honesdale (3)	14	2,019	6	59	93
Remainder of County	10	737	4	24	23
Westmoreland County (3)	133	15,852	103	615	806
Monessen	13	1,312	11	71	89
Greensburg	29	6,387	17	255	339
Jeannette	12	2,112	6	60	96
Latrobe (1)	10	1,605	6	37	68
New Kensington	14	967	12	57	63
Vandergrift	9	705	10	26	28
Arnold	1	x	x	x	x
Mount Pleasant	7	x	x	x	x
Scottdale (1)	4	236	2	8	8
Remainder of County (1)	34	2,193	30	65	105
Wyoming County (1)	18	1,203	9	40	42
York County (2)	144	19,251	125	1,079	1,321
York (1)	104	15,387	87	895	1,086
Hanover (1)	16	x	x	x	x
West York	2	x	--	x	x
Remainder of County	22	1,386	25	68	76
RHODE ISLAND (3)	683	180,597	369	6,328	9,936
Bristol County	7	318	6	59	46
Bristol	2	x	x	x	x
Barrington	--	--	--	--	--
Warren	4	232	4	53	43
Remainder of County	1	x	--	x	x
Kent County	12	1,414	7	69	83
Warwick	--	--	--	--	--
West Warwick	7	852	4	31	42
Remainder of County	5	562	3	38	41
Newport County (1)	31	5,998	23	268	409
Newport (1)	20	4,491	15	177	270
Remainder of County	11	1,507	8	91	139
Providence County (2)	624	172,223	328	5,892	9,346
Providence	495	142,503	247	4,823	7,898
Central Falls	13	1,563	11	37	36
Cranston	9	1,737	6	37	62
East Providence	11	9,535	2	414	584
Pawtucket	43	6,696	24	358	468
Woonsocket (2)	34	9,724	18	180	254
Cumberland	12	67	16	34	28
Lincoln	3	29	2	1	--
North Providence	--	--	--	--	--
Burrillville	--	--	--	--	--
Johnston	1	x	x	x	x
Remainder of County	3	x	x	x	x
Washington County	9	644	5	40	52
Westerly	6	491	5	32	37
Remainder of County	3	153	--	8	15
SOUTH CAROLINA (190)	1,422	267,122	809	6,128	7,630
Abbeville County (3)	17	783	13	12	7
Aiken County (7)	28	2,062	18	45	50
Aiken (3)	14	1,170	8	36	38
Remainder of County (4)	14	892	10	9	12
Allendale County (3)	5	872	1	x	x
Anderson County (10)	57	6,979	27	216	305
Anderson (4)	34	5,609	15	183	263
Remainder of County (6)	23	1,370	12	33	42
Bamberg County (5)	15	502	8	17	12
Barnwell County (2)	23	1,335	16	26	15
Beaufort County (4)	7	614	2	27	22
Berkeley County (3)	5	638	6	x	x
Calhoun County (3)	8	1,015	2	106	32
Charleston County (2)	135	42,454	69	1,181	1,505
Charleston	125	37,318	69	1,052	1,341
Remainder of County (2)	10	5,136	--	129	164

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
SOUTH CAROLINA (continued)					
Cherokee County (4)	19	$987	15	34	$26
Gaffney (3)	11	681	8	25	18
Remainder of County (1)	8	306	7	9	8
Chester County (4)	16	3,257	5	58	77
Chester (2)	13	3,098	4	58	77
Remainder of County (2)	3	159	1	--	--
Chesterfield County (5)	26	2,746	19	30	21
Clarendon County (4)	29	1,257	32	4	1
Colleton County (4)	14	709	8	14	10
Darlington County (5)	34	4,655	22	106	115
Darlington (2)	14	1,955	9	57	54
Hartsville (2)	13	2,348	9	40	54
Remainder of County (1)	7	352	4	9	7
Dillon County (3)	25	4,171	21	72	63
Dorchester County (5)	9	478	3	4	2
Edgefield County (3)	21	1,156	22	12	7
Fairfield County (1)	11	577	9	27	23
Florence County (8)	77	17,420	41	499	464
Florence (3)	39	8,245	15	232	288
Remainder of County (5)	38	9,175	26	267	176
Georgetown County (4)	11	1,242	3	39	42
Georgetown (2)	9	x	x	x	x
Remainder of County (2)	2	x	--	--	--
Greenville County (3)	139	52,049	67	805	1,221
Greenville (1)	117	46,901	55	718	1,099
Remainder of County (2)	22	5,148	12	87	122
Greenwood County (4)	25	2,540	12	64	75
Greenwood (3)	24	x	x	x	x
Remainder of County (1)	1	x	--	--	--
Hampton County (4)	11	626	6	14	11
Horry County (5)	24	2,017	17	49	46
Jasper County (2)	3	156	--	x	x
Kershaw County (4)	15	1,868	4	20	22
Camden (3)	10	1,567	3	20	22
Remainder of County (1)	3	301	1	--	--
Lancaster County (2)	12	1,397	4	39	46
Laurens County (4)	17	1,935	8	44	64
Laurens (2)	9	1,322	3	28	44
Clinton (2)	6	x	x	x	x
Remainder of County	2	x	x	x	x
Lee County (3)	12	1,042	6	17	14
Lexington County (6)	19	1,836	10	60	71
McCormick County (1)	10	355	6	3	2
Marion County (5)	34	12,807	33	161	197
Marlboro County (2)	23	3,212	15	51	55
Newberry County (4)	24	2,207	16	45	39
Newberry (2)	16	1,145	9	30	36
Remainder of County (2)	8	1,062	7	15	3
Oconee County (6)	19	1,915	11	29	32
Orangeburg County (12)	74	5,446	48	120	111
Orangeburg (2)	19	2,427	7	80	81
Remainder of County (10)	55	3,019	41	40	30
Pickens County (4)	18	1,768	11	22	18
Richland County (2)	139	36,534	53	1,217	1,727
Columbia (1)	135	35,270	51	1,184	1,697
Remainder of County (1)	4	1,264	2	33	30
Saluda County (1)	12	828	13	16	12
Spartanburg County (6)	92	25,699	49	474	687
Spartanburg (3)	77	24,547	38	437	646
Remainder of County (3)	15	1,152	11	37	41
Sumter County (6)	42	$6,043	24	133	$164
Sumter (4)	36	5,718	20	131	163
Remainder of County (2)	6	325	4	2	1
Union County (3)	9	1,587	2	46	42
Union (3)	9	1,587	2	46	42
Remainder of County	--	--	--	--	--
Williamsburg County (4)	17	1,676	9	52	35
York County (5)	42	5,659	23	95	116
Rock Hill (1)	18	3,722	10	65	85
Remainder of County (4)	24	1,937	13	30	31
SOUTH DAKOTA (63)	1,899	99,252	534	4,478	5,469
Armstrong County	--	--	--	--	--
Aurora County	7	268	1	9	9
Beadle County (2)	44	2,760	13	136	162
Huron (1)	20	2,197	7	109	141
Remainder of County (1)	24	563	6	27	21
Bennett County	--	--	--	--	--
Bon Homme County (1)	31	707	9	40	43
Brookings County (2)	44	2,098	14	83	86
Brown County (2)	136	12,305	26	599	847
Aberdeen (2)	56	10,291	18	507	756
Remainder of County	80	2,014	8	92	91
Brule County (2)	17	802	6	30	38
Buffalo County	--	--	--	--	--
Butte County (3)	14	1,041	4	25	37
Campbell County	21	452	12	17	20
Charles Mix County (2)	39	967	14	55	48
Clark County	37	759	11	45	44
Clay County (2)	21	562	5	24	26
Codington County (2)	49	3,731	14	206	277
Watertown (2)	25	3,348	11	181	258
Remainder of County	24	383	3	25	19
Corson County	16	455	2	17	25
Custer County (1)	3	108	--	x	x
Davison County	39	3,056	17	143	207
Mitchell	29	2,915	14	135	199
Remainder of County	10	141	3	8	8
Day County (2)	49	1,486	9	121	99
Deuel County	33	573	10	30	30
Dewey County	20	361	2	24	26
Douglas County (1)	16	338	8	12	14
Edmunds County	43	688	19	34	30
Fall River County (2)	14	493	3	18	25
Faulk County	27	641	6	30	36
Grant County (1)	39	1,175	9	57	70
Gregory County (1)	23	592	9	33	21
Haakon County (1)	11	453	2	23	29
Hamlin County (1)	37	787	6	42	42
Hand County (1)	16	400	3	18	21
Hanson County (1)	20	575	7	21	21
Harding County	3	x	x	x	x
Hughes County (3)	18	974	2	44	55
Hutchinson County	48	1,000	12	41	41
Hyde County	8	324	3	14	19

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NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg for year 1/	Total pay roll* 1/ (add 000)
SOUTH DAKOTA (continued)					
Jackson County (1)	9	$279	1	12	$20
Jerauld County	23	585	14	20	19
Jones County (1)	7	294	2	6	8
Kingsbury County (1)	55	1,814	19	101	70
Lake County (1)	36	1,667	6	105	97
Lawrence County (2)	16	2,436	5	91	121
Lead	2	x	x	x	x
Remainder of County (2)	14	x	x	x	x
Lincoln County	30	1,738	11	61	51
Lyman County (1)	12	398	1	13	17
McCook County (1)	43	763	6	40	47
McPherson County (2)	49	1,014	25	36	36
Marshall County	44	919	11	43	43
Meade County (1)	12	260	3	12	18
Mellette County (1)	6	184	2	6	7
Miner County	27	551	11	26	25
Minnehaha County (3)	149	27,927	29	1,063	1,561
Sioux Falls (3)	97	26,337	21	991	1,501
Remainder of County	52	1,590	8	72	60
Moody County	19	874	4	22	26
Pennington County (4)	44	3,741	8	135	208
Rapid City (1)	28	3,176	6	118	181
Remainder of County (3)	16	565	2	17	27
Perkins County (2)	23	1,130	10	32	31
Potter County (1)	26	595	7	30	31
Roberts County (1)	65	1,202	22	63	55
Sanborn County	26	451	7	23	20
Shannon County	--	--	--	--	--
Spink County (1)	60	1,201	18	73	65
Stanley County	2	x	x	x	x
Sully County	11	574	5	11	14
Todd County	--	--	--	--	--
Tripp County (3)	14	1,051	4	58	39
Turner County	44	858	11	60	53
Union County	23	1,217	10	24	27
Walworth County (2)	36	1,407	8	58	64
Washabaugh County	--	--	--	--	--
Washington County	--	--	--	--	--
Yankton County (1)	34	2,938	11	249	229
Yankton (1)	26	2,770	10	242	221
Remainder of County	8	168	1	7	8
Ziebach County	9	112	3	7	7
TENNESSEE (141)	2,626	745,609	1,536	19,929	27,226
Anderson County	2	x	--	x	x
Bedford County (3)	20	1,070	7	144	28
Shelbyville (3)	11	876	5	133	25
Remainder of County	9	194	2	11	3
Benton County (1)	3	66	1	x	x
Bledsoe County (1)	3	101	2	x	x
Blount County (2)	6	585	1	20	15
Alcoa	--	--	--	--	--
Remainder of County (2)	6	385	1	20	15
Bradley County (2)	14	$1,492	10	49	$40
Cleveland (2)	12	x	x	x	x
Remainder of County	2	x	x	x	x
Campbell County (2)	19	2,191	5	93	106
Cannon County	1	x	x	x	x
Carroll County (2)	23	1,771	15	46	32
Carter County	3	535	2	7	6
Elizabethton	1	x	--	x	x
Remainder of County	2	x	x	x	x
Cheatham County	2	x	x	x	x
Chester County (1)	7	269	3	6	11
Claiborne County (1)	11	1,343	8	58	30
Clay County	1	x	x	x	x
Cocke County (1)	6	807	5	24	21
Coffee County (2)	13	1,083	6	36	50
Crockett County	14	793	7	8	9
Cumberland County (2)	3	794	--	x	x
Davidson County (1)	452	123,688	316	4,222	6,041
Nashville (1)	439	121,544	303	4,156	5,937
Remainder of County	13	2,144	13	66	104
Decatur County (1)	1	x	x	x	x
De Kalb County	7	157	2	11	10
Dickson County (3)	22	956	9	32	22
Dyer County (4)	42	4,329	33	153	148
Dyersburg (4)	26	3,841	16	111	124
Remainder of County	16	488	17	42	24
Fayette County (1)	8	661	4	20	24
Fentress County (1)	1	x	--	--	--
Franklin County (1)	12	551	9	25	14
Gibson County (6)	66	4,869	66	160	117
Giles County (2)	29	2,040	27	65	50
Grainger County	--	--	--	--	--
Greene County (3)	19	3,789	16	67	56
Greeneville (3)	17	x	x	x	x
Remainder of County	2	x	x	x	x
Grundy County	1	x	--	x	x
Hamblen County (3)	15	3,516	8	101	135
Morristown (3)	15	3,516	8	101	135
Remainder of County	--	--	--	--	--
Hamilton County	205	x	x	x	x
Chattanooga	204	67,383	101	1,684	2,561
Remainder of County	1	x	x	x	x
Hancock County	1	x	x	x	x
Hardeman County (2)	6	324	2	10	8
Hardin County (1)	3	263	--	1	x
Hawkins County	6	504	5	16	15
Haywood County (3)	11	779	7	10	14
Henderson County (3)	6	1,050	1	23	22
Henry County (3)	17	1,244	7	73	89
Paris (3)	13	1,203	4	69	88
Remainder of County	4	41	3	4	1
Hickman County (1)	5	191	3	8	5
Houston County	2	x	x	x	x
Humphreys County (1)	16	501	12	34	17
Jackson County	8	361	3	15	7

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State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
TENNESSEE (continued)					
Jefferson County (1)	1	x	--	--	--
Johnson County	3	$133	2	6	$4
Knox County (1)	195	52,421	84	1,927	2,737
Knoxville (1)	191	51,904	84	1,868	2,669
Remainder of County	4	517	--	59	68
Lake County	9	585	6	14	8
Lauderdale County	16	2,497	17	21	16
Lawrence County (1)	13	658	2	31	28
Lewis County (1)	6	143	4	3	4
Lincoln County (3)	24	3,483	10	76	58
Loudon County (1)	4	383	--	16	12
McMinn County (2)	13	989	9	35	27
Athens (2)	8	831	5	20	16
Remainder of County	5	158	4	15	11
McNairy County (2)	7	630	3	15	13
Macon County	1	x	--	x	x
Madison County (4)	42	x	x	x	x
Jackson (4)	41	5,655	22	241	280
Remainder of County	1	x	--	x	--
Marion County (2)	8	1,373	1	45	58
Marshall County (2)	20	806	10	29	17
Maury County (5)	39	4,043	20	116	91
Columbia (3)	24	3,545	15	97	85
Remainder of County (2)	15	498	5	19	6
Meigs County	--	--	--	--	--
Monroe County (1)	4	610	--	16	22
Montgomery County (2)	45	8,828	48	638	496
Clarksville (2)	44	x	x	x	x
Remainder of County	1	x	x	x	--
Moore County	1	x	--	x	--
Morgan County (2)	3	313	--	x	x
Obion County (4)	37	4,230	28	98	75
Union City (4)	22	1,749	15	78	65
Remainder of County	15	2,481	13	20	10
Overton County	3	299	--	12	7
Perry County	--	--	--	--	--
Pickett County	--	--	--	--	--
Polk County	2	x	—	x	x
Putnam County (4)	24	2,321	9	66	45
Rhea County (2)	9	489	4	15	11
Roane County (3)	8	1,167	2	31	38
Robertson County (3)	30	5,209	23	371	294
Springfield (3)	26	4,944	23	352	277
Remainder of County	4	265	--	19	17
Rutherford County (4)	31	2,445	20	108	95
Murfreesboro (4)	24	2,151	14	99	90
Remainder of County	7	294	6	9	5
Scott County (1)	2	x	x	--	--
Sequatchie County (1)	1	x	--	--	--
Sevier County (1)	5	355	2	11	10
Shelby County (5)	627	387,054	363	7,679	11,935
Memphis (2)	604	382,921	348	7,608	11,810
Remainder of County (3)	23	4,133	15	71	125
Smith County (1)	28	952	3	50	23
Stewart County	1	x	x	--	--
Sullivan County (3)	43	$6,919	18	321	$434
Bristol (part)	23	4,119	9	202	287
Kingsport (3)	19	x	x	x	x
Remainder of County	1	x	x	x	x
Sumner County (2)	19	3,383	7	83	91
Tipton County (2)	25	1,568	19	31	28
Trousdale County	3	465	--	11	9
Unicoi County	2	x	--	x	x
Union County	3	528	3	10	6
Van Buren County	--	--	--	--	--
Warren County (2)	9	716	3	30	28
Washington County (2)	39	6,480	16	252	336
Johnson City (2)	35	5,953	13	243	324
Remainder of County	4	527	3	9	12
Wayne County (1)	5	160	7	8	4
Weakley County (3)	37	1,909	25	58	43
White County (2)	13	659	5	35	22
Williamson County (2)	24	985	15	42	24
Wilson County (3)	30	2,258	14	62	33
TEXAS (1,147)	7,753	1,531,540	4,141	44,050	58,470
Anderson County (5)	23	1,952	11	57	72
Palestine (5)	20	1,803	11	52	64
Remainder of County	3	149	--	5	8
Andrews County	--	--	--	--	--
Angeline County (5)	18	1,874	7	88	100
Lufkin (5)	16	x	x	x	x
Remainder of County	2	x	x	x	x
Aransas County (2)	6	173	4	9	7
Archer County (2)	7	287	2	9	8
Armstrong County (3)	9	354	4	12	11
Atascosa County (6)	9	265	1	6	8
Austin County (3)	29	501	20	25	20
Bailey County (3)	14	872	2	34	35
Bandera County	1	x	--	x	x
Bastrop County (9)	20	650	9	12	9
Baylor County (4)	12	1,082	7	21	22
Bee County (4)	19	3,059	5	38	63
Bell County (10)	69	4,681	49	119	128
Temple (5)	28	3,424	19	98	98
Remainder of County (5)	41	1,257	30	21	30
Bexar County (3)	441	86,784	291	6,032	5,174
San Antonio (3)	438	86,773	287	6,026	5,172
Remainder of County	3	11	4	6	2
Blanco County	3	252	4	--	--
Borden County	--	--	--	--	--
Bosque County (6)	34	993	20	41	32
Bowie County (3)	26	3,839	12	159	222
Texarkana (part) (1)	19	2,767	12	134	150
Remainder of County (2)	7	1,072	--	25	72
Brazoria County (10)	25	1,485	7	33	33
Brazos County (3)	17	2,332	6	52	70
Bryan (3)	15	x	4	x	x
Remainder of County	2	x	2	x	x
Brewster County (3)	7	549	--	16	24
Briscoe County (2)	13	184	8	11	9

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NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg for year 1/	Total pay roll* 1/ (add 000)
TEXAS (continued)					
Brooks County (4)	7	$443	--	24	$31
Brown County (4)	80	3,898	72	148	154
Brownwood (4)	69	3,637	61	146	152
Remainder of County	11	261	11	2	2
Burleson County (4)	12	790	6	17	11
Burnet County (4)	11	439	6	8	4
Caldwell County (7)	24	1,796	6	72	55
Luling (4)	13	648	3	24	26
Remainder of County (3)	11	1,148	3	48	29
Calhoun County (3)	18	679	13	57	36
Callahan County (3)	12	201	8	7	9
Cameron County (19)	99	8,838	47	606	482
Brownsville (4)	25	3,278	13	172	158
Harlingen (4)	38	2,566	17	243	171
San Benito (4)	22	2,646	9	141	133
Remainder of County (7)	14	348	8	50	20
Camp County (2)	7	318	6	12	7
Carson County (3)	22	1,141	5	47	66
Cass County (3)	13	862	8	31	28
Castro County (1)	13	565	5	19	22
Chambers County (3)	7	404	1	14	9
Cherokee County (7)	30	3,527	15	119	166
Jacksonville (4)	18	2,966	8	112	157
Remainder of County (3)	12	561	7	7	9
Childress County (4)	17	1,640	6	54	60
Childress (4)	16	x	x	54	60
Remainder of County	1	x	x	--	--
Clay County (2)	8	211	3	8	8
Cochran County	2	x	x	x	x
Coke County (2)	12	340	9	4	6
Coleman County (6)	59	3,403	45	58	50
Coleman (4)	20	1,393	11	32	34
Remainder of County (2)	39	2,010	34	26	16
Collin County (12)	59	5,178	47	145	128
McKinney (5)	18	2,895	13	88	78
Remainder of County (7)	41	2,283	34	57	50
Collingsworth County (4)	15	379	8	15	13
Colorado County (11)	33	1,585	18	49	30
Comal County (5)	18	813	11	28	22
New Braunfels (5)	18	813	11	28	22
Remainder of County	--	--	--	--	--
Comanche County (5)	16	615	11	31	21
Concho County (3)	12	513	7	10	8
Cooke County (5)	23	1,872	8	77	93
Gainesville (4)	17	1,776	7	71	88
Remainder of County (1)	6	96	1	6	5
Coryell County (5)	33	1,358	23	39	32
Cottle County (3)	8	222	3	6	6
Crane County	--	--	--	--	--
Crockett County (1)	2	x	--	x	x
Crosby County (3)	18	333	9	19	18
Culberson County (2)	5	217	2	5	6
Dallam County (4)	18	765	8	25	35
Dallas County (7)	934	410,964	489	9,875	16,256
Dallas (1)	903	409,668	470	9,802	16,184
Highland Park	--	--	--	--	--
Remainder of County (6)	31	1,296	19	73	72
Dawson County (4)	15	$790	10	24	$23
Deaf Smith County (3)	8	474	3	20	19
Delta County (2)	5	76	3	4	4
Denton County (7)	31	1,884	18	75	85
Denton (5)	19	1,550	10	60	73
Remainder of County (2)	12	334	8	15	12
De Witt County (10)	37	3,391	20	99	99
Yoakum (part) (1)	7	203	6	21	11
Remainder of County (9)	30	3,188	14	78	88
Dickens County (1)	6	490	2	17	18
Dimmit County (5)	7	602	1	x	x
Donley County (4)	10	237	5	6	6
Duval County (3)	11	1,886	3	19	24
Eastland County (12)	32	1,014	13	42	54
Ranger (4)	7	151	1	7	16
Cisco (3)	6	434	--	12	16
Remainder of County (5)	19	429	12	23	22
Ector County (3)	11	1,456	1	30	60
Edwards County	2	x	x	x	x
Ellis County (13)	32	1,797	22	52	46
Ennis (2)	8	863	11	15	17
Waxahachie (6)	14	704	6	32	27
Remainder of County (5)	10	230	5	5	2
El Paso County (2)	193	41,943	123	1,391	2,006
El Paso	186	41,461	119	1,365	1,981
Remainder of County (2)	7	482	4	26	25
Erath County (6)	19	1,367	8	42	47
Falls County (10)	52	2,567	36	30	21
Marlin (5)	16	707	10	10	10
Remainder of County (5)	36	1,860	26	20	11
Fannin County (14)	48	1,986	31	66	54
Bonham (5)	19	924	12	23	20
Remainder of County (9)	29	1,062	19	43	34
Fayette County (11)	43	2,297	26	85	82
Fisher County (4)	7	334	1	6	7
Floyd County (3)	26	959	18	40	32
Foard County (1)	7	262	1	10	10
Fort Bend County (4)	14	1,144	4	20	24
Franklin County	1	x	x	x	x
Freestone County (4)	12	748	10	13	12
Frio County (4)	6	161	--	x	x
Gaines County (2)	9	290	4	9	10
Galveston County (5)	115	20,001	72	621	733
Galveston (3)	107	19,310	69	593	705
Remainder of County (2)	8	691	3	28	28
Garza County (2)	6	136	--	4	6
Gillespie County (4)	27	1,776	24	55	43
Glasscock County	--	--	--	--	--
Goliad County (4)	4	113	--	--	--
Gonzales County (8)	23	1,382	11	35	31
Gray County (7)	54	7,664	18	129	210
Pampa (5)	44	7,328	14	119	194
Remainder of County (2)	10	336	4	10	16
Grayson County (11)	79	6,459	43	316	244
Denison (4)	17	1,830	7	141	72
Sherman (4)	23	2,792	7	122	139
Remainder of County (3)	39	1,837	29	53	33

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TEXAS (continued)					
Gregg County (7)	85	$17,539	24	394	$583
Longview (6)	31	6,478	7	167	217
Remainder of County (1)	54	11,061	17	227	366
Grimes County (5)	13	492	3	14	19
Navasota (4)	10	437	3	x	x
Remainder of County (1)	3	55	--	x	x
Guadalupe County (4)	15	1,812	7	35	41
Seguin (3)	13	x	x	35	41
Remainder of County (1)	2	x	x	--	--
Hale County (5)	38	2,446	15	107	121
Plainview (4)	26	2,219	12	94	106
Remainder of County (1)	12	227	3	13	15
Hall County (4)	26	1,138	18	36	38
Hamilton County (6)	16	675	6	23	18
Hansford County (3)	13	257	3	13	16
Hardeman County (4)	17	1,347	10	45	51
Hardin County (3)	5	291	--	x	x
Harris County (11)	600	333,438	254	7,359	11,946
Houston	576	331,180	250	7,259	11,823
Goose Creek (4)	7	490	--	18	18
Remainder of County (7)	17	1,768	4	82	105
Harrison County (5)	25	1,993	14	76	91
Marshall (5)	24	x	14	x	x
Remainder of County	1	x	--	x	x
Hartley County (1)	2	x	x	--	--
Haskell County (4)	14	270	7	14	13
Hays County (6)	24	2,562	20	45	50
San Marcos (5)	14	2,089	13	38	40
Remainder of County (1)	10	473	7	7	10
Hemphill County (3)	11	303	7	7	9
Henderson County (4)	15	790	4	26	33
Hidalgo County (25)	123	9,297	85	697	532
McAllen (5)	20	1,905	14	102	81
Mercedes (3)	6	175	1	3	3
Mission (4)	19	1,492	10	71	69
Remainder of County (13)	78	5,725	60	521	379
Hill County (12)	55	4,090	36	75	75
Hillsboro (5)	28	2,674	20	60	63
Remainder of County (7)	27	1,416	16	15	12
Hockley County (3)	11	327	4	11	16
Hood County (4)	6	139	2	x	x
Hopkins County (4)	14	710	5	27	23
Sulphur Springs (4)	14	710	5	27	23
Remainder of County	--	--	--	--	--
Houston County (4)	22	2,199	12	46	68
Howard County (4)	30	3,167	12	85	96
Big Spring (4)	29	x	x	x	x
Remainder of County	1	x	x	--	--
Hudspeth County (2)	3	153	--	x	x
Hunt County (10)	61	15,726	31	166	174
Greenville (6)	35	3,483	18	137	131
Remainder of County (4)	26	12,243	13	49	43
Hutchinson County (4)	21	1,619	5	51	62
Borger (4)	21	1,619	5	51	62
Remainder of County	--	--	--	--	--
Irion County (3)	5	549	--	x	x
Jack County (4)	5	158	1	x	x
Jackson County (3)	7	263	4	2	2
Jasper County (7)	15	864	6	23	32
Jeff Davis County	--	--	--	--	--
Jefferson County (6)	130	$27,215	73	1,089	$1,415
Beaumont (2)	90	23,129	48	853	1,185
Port Arthur (3)	33	3,709	22	205	190
Remainder of County (1)	7	377	3	31	40
Jim Hogg County (3)	10	1,107	2	20	30
Jim Wells County (6)	12	813	2	19	26
Johnson County (8)	59	2,166	53	50	31
Cleburne (5)	26	1,073	19	36	25
Remainder of County (3)	33	1,093	34	14	6
Jones County (9)	25	2,442	8	60	63
Karnes County (8)	15	1,507	3	34	51
Kaufman County (8)	20	1,128	4	34	38
Terrell (4)	10	862	2	28	34
Remainder of County (4)	10	266	2	6	4
Kendall County (4)	8	203	4	4	1
Kenedy County	--	--	--	--	--
Kent County	1	x	--	x	x
Kerr County (4)	11	2,247	--	24	39
Kimble County	6	300	6	14	9
King County	--	--	--	--	--
Kinney County (1)	1	x	--	--	--
Kleberg County (4)	8	1,106	1	30	48
Kingsville (3)	7	x	1	x	x
Remainder of County (1)	1	x	--	--	--
Knox County (5)	17	775	10	27	22
Lamar County (8)	27	3,237	6	180	170
Paris (6)	24	3,179	5	x	x
Remainder of County (2)	3	58	1	x	x
Lamb County (5)	18	606	6	27	26
Lampasas County (4)	25	6,709	19	72	49
La Salle County (3)	10	328	7	2	3
Lavaca County (7)	29	1,710	15	36	37
Yoakum (part) (2)	5	204	1	3	3
Remainder of County (5)	24	1,506	14	33	34
Lee County (4)	17	537	15	12	11
Leon County (6)	20	726	12	6	10
Liberty County (13)	18	742	1	12	20
Limestone County (8)	29	2,093	13	57	72
Mexia (5)	19	1,415	7	50	66
Remainder of County (3)	10	678	6	7	6
Lipscomb County (2)	19	556	4	19	24
Live Oak County (5)	8	510	1	20	49
Llano County (4)	14	610	9	23	18
Loving County	--	--	--	--	--
Lubbock County (10)	90	14,975	70	293	343
Lubbock (6)	72	14,301	58	255	309
Remainder of County (4)	18	674	12	38	36
Lynn County (6)	12	301	2	10	11
McCulloch County (6)	36	2,897	30	62	68
McLennan County (12)	185	34,161	122	1,190	1,551
Waco (3)	117	31,219	66	1,140	1,503
Remainder of County (9)	68	2,942	56	50	48
McMullen County	--	--	--	--	--
Madison County (4)	15	471	5	11	15
Marion County (2)	5	682	2	23	28
Martin County (1)	2	x	--	x	x

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TEXAS (continued)					
Macon County (1)	8	$383	5	4	$2
Matagorda County (8)	19	1,082	4	40	39
Maverick County (3)	11	514	6	31	22
Eagle Pass (3)	11	514	6	31	22
Remainder of County	--	--	--	--	--
Medina County (6)	17	830	9	34	20
Menard County (5)	10	284	4	7	7
Midland County (4)	11	963	2	34	51
Midland (4)	11	963	2	34	51
Remainder of County	--	--	--	--	--
Milam County (9)	22	2,458	17	75	89
Mills County (2)	26	511	24	7	5
Mitchell County (4)	7	258	2	2	2
Montague County (8)	22	915	8	31	29
Montgomery County (5)	10	616	--	9	16
Moore County (2)	4	140	1	x	x
Morris County (2)	5	88	1	3	3
Motley County (3)	6	161	--	5	8
Nacogdoches County (5)	21	2,065	9	59	84
Nacogdoches (5)	19	x	9	x	x
Remainder of County	2	x	--	x	x
Navarro County (8)	46	4,482	30	101	111
Corsicana (3)	37	4,196	28	97	107
Remainder of County (5)	9	286	2	4	4
Newton County (1)	2	x	--	x	x
Nolan County (5)	23	7,239	5	136	194
Sweetwater (5)	21	x	x	x	x
Remainder of County	2	x	x	x	x
Nueces County (10)	87	16,643	38	794	952
Corpus Christi (3)	56	13,592	19	601	791
Remainder of County (7)	31	3,051	19	193	161
Ochiltree County (2)	16	562	4	19	22
Oldham County (1)	13	229	4	11	11
Orange County (4)	9	1,752	2	56	83
Orange (4)	9	1,752	2	56	83
Remainder of County	--	--	--	--	--
Palo Pinto County (6)	18	967	7	36	37
Mineral Wells (5)	15	922	6	x	x
Remainder of County (1)	3	45	1	x	x
Panola County (4)	6	279	3	x	x
Parker County (5)	33	1,690	23	51	48
Parmer County (5)	16	427	5	17	18
Pecos County (2)	4	184	2	x	x
Polk County (6)	11	793	3	17	27
Potter County (3)	122	25,626	54	902	1,356
Amarillo (part) (3)	115	24,732	51	887	1,333
Remainder of County	7	894	3	15	23
Presidio County (4)	8	439	2	10	11
Rains County	3	57	2	5	3
Randall County (2)	9	271	2	6	8
Amarillo (part)	--	--	--	--	--
Remainder of County (2)	9	271	2	6	8
Reagan County (2)	3	180	--	x	x
Real County (2)	3	59	--	--	--
Red River County (5)	13	936	6	29	36
Reeves County (4)	17	1,377	8	36	39
Refugio County (5)	15	$2,097	--	24	$36
Roberts County	4	226	3	2	3
Robertson County (6)	13	998	6	17	19
Rockwall County (1)	11	209	7	9	7
Runnels County (11)	52	4,283	38	30	44
Rusk County (5)	23	3,772	9	81	98
Sabine County (1)	2	x	x	x	x
San Augustine County (2)	5	415	1	11	13
San Jacinto County	3	181	2	5	11
San Patricio County (9)	34	2,866	10	148	96
San Saba County (4)	11	379	9	6	5
Schleicher County (1)	5	542	3	9	7
Scurry County (4)	7	492	1	13	14
Shackelford County (3)	11	544	5	15	24
Shelby County (8)	19	3,180	15	40	40
Sherman County (3)	10	821	2	10	19
Smith County (9)	53	12,836	18	391	415
Tyler (7)	41	8,849	13	360	363
Remainder of County (2)	12	3,987	5	31	52
Somervell County	1	x	x	--	--
Starr County (3)	6	268	2	9	8
Stephens County (4)	17	1,590	3	64	96
Breckenridge (4)	16	x	3	x	x
Remainder of County	1	x	--	x	x
Sterling County (2)	3	46	--	x	x
Stonewall County (2)	5	153	3	--	--
Sutton County (2)	6	1,116	1	10	12
Swisher County (5)	14	994	6	31	31
Tarrant County (3)	291	122,629	177	2,734	4,027
Fort Worth (1)	281	122,233	172	2,719	4,014
Remainder of County (2)	10	396	5	15	13
Taylor County (8)	58	18,289	32	x	x
Abilene (5)	53	18,118	32	525	651
Remainder of County (3)	5	171	--	x	x
Terrell County (2)	3	294	--	x	x
Terry County (4)	7	281	1	5	6
Throckmorton County (1)	3	55	1	x	x
Titus County (4)	11	754	5	21	17
Tom Green County (5)	88	14,377	69	294	312
San Angelo (5)	72	13,850	50	279	301
Remainder of County	16	527	19	15	11
Travis County (3)	101	15,365	68	649	818
Austin (2)	92	15,134	61	637	810
Remainder of County (1)	9	231	7	12	8
Trinity County (5)	6	177	--	x	x
Tyler County (5)	6	359	4	x	x
Upshur County (3)	11	1,169	5	29	28
Upton County (5)	17	1,322	4	56	71
Uvalde County (7)	26	1,689	12	46	46
Uvalde (4)	14	1,155	5	24	33
Remainder of County (3)	12	534	7	22	13
Val Verde County (6)	23	3,024	10	43	53
Del Rio (4)	20	2,965	9	43	53
Remainder of County (2)	3	59	1	--	--
Van Zandt County (6)	12	426	2	6	8

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year 1/	Total pay roll* 1/ (add 000)
TEXAS (continued)					
Victoria County (4)	31	$2,612	20	83	$105
Victoria (2)	21	2,006	14	69	85
Remainder of County (2)	10	606	6	14	20
Walker County (5)	8	350	2	13	17
Huntsville (3)	6	x	2	13	17
Remainder of County (2)	2	x	--	--	--
Waller County (4)	14	489	12	12	8
Ward County (2)	15	2,689	1	28	38
Washington County (6)	22	3,817	12	77	106
Brenham (5)	21	x	12	77	106
Remainder of County (1)	1	x	--	--	--
Webb County (6)	41	7,040	34	x	x
Laredo (4)	38	6,612	34	240	192
Remainder of County (2)	3	428	--	x	x
Wharton County (10)	39	2,733	20	57	61
Wheeler County (3)	19	1,186	5	51	62
Wichita County (6)	106	11,977	70	513	633
Wichita Falls (3)	83	10,680	56	459	572
Electra (2)	16	1,102	9	37	47
Remainder of County (1)	7	195	5	17	14
Wilbarger County (5)	19	2,001	16	110	119
Vernon (5)	18	x	16	x	x
Remainder of County	1	x	--	x	x
Willacy County (4)	9	325	3	16	10
Williamson County (12)	68	5,871	54	104	91
Taylor (4)	26	4,159	21	60	60
Remainder of County (8)	42	1,712	33	44	31
Wilson County (6)	19	691	14	25	13
Winkler County (1)	7	879	1	56	78
Wise County (5)	13	698	3	14	15
Wood County (6)	31	1,199	25	34	27
Yoakum County	--	--	--	--	--
Young County (5)	29	1,727	7	60	84
Zapata County	--	--	--	--	--
Zavala County (4)	9	815	4	34	26
Crystal City (4)	8	x	x	x	x
Remainder of County	1	x	x	x	x
UTAH (44)	888	154,189	357	5,475	8,046
Beaver County (1)	8	326	3	11	15
Box Elder County (2)	41	2,094	24	89	62
Brigham (1)	13	1,059	6	47	34
Remainder of County (1)	28	1,035	18	42	28
Cache County (2)	29	2,220	16	78	96
Logan (2)	20	1,965	10	71	90
Remainder of County	9	255	6	7	6
Carbon County (2)	32	2,022	14	59	104
Daggett County	--	--	--	--	--
Davis County (1)	6	826	3	8	9
Duchesne County	19	331	3	29	20
Emery County	2	x	x	x	x
Garfield County	2	x	x	x	x
Grand County (1)	2	x	--	x	x
Iron County (2)	16	1,302	6	36	35
Juab County (3)	16	602	3	24	25
Kane County	2	x	--	x	x
Millard County (3)	17	553	2	16	19
Morgan County	5	155	4	12	7
Piute County (2)	8	$282	2	7	$4
Rich County	2	x	--	x	--
Salt Lake County (2)	437	101,709	177	4,077	6,342
Salt Lake City (1)	407	99,536	155	3,982	6,249
Murray	4	459	1	30	36
Remainder of County (1)	26	1,714	21	65	57
San Juan County	1	x	--	x	--
Sanpete County (4)	31	893	2	37	22
Sevier County (3)	21	1,137	12	40	39
Summit County (4)	9	438	--	8	9
Tooele County (2)	9	511	1	18	30
Tooele (2)	5	345	--	8	11
Remainder of County	4	166	1	10	19
Uintah County (2)	11	692	2	15	11
Utah County (4)	50	6,567	14	187	193
Provo (3)	25	4,042	8	106	128
Remainder of County (1)	25	2,525	6	81	65
Wasatch County (2)	8	246	1	7	8
Washington County	5	141	4	5	8
Wayne County	5	77	2	6	2
Weber County (2)	94	30,578	58	691	969
Ogden (2)	90	30,468	55	677	952
Remainder of County	4	110	3	14	17
VERMONT (28)	344	53,567	140	2,158	2,952
Addison County (1)	9	876	3	18	22
Bennington County (2)	15	1,046	9	38	46
Bennington (2)	12	667	9	27	32
Remainder of County	3	379	--	11	14
Caledonia County (2)	31	3,507	11	152	218
St. Johnsbury (2)	21	2,814	6	127	179
Remainder of County	10	693	5	25	39
Chittenden County (3)	67	16,079	21	742	1,046
Burlington (3)	56	13,268	12	647	943
Winooski	1	x	x	--	--
Remainder of County	10	x	x	95	103
Essex County	2	x	x	x	x
Franklin County (2)	18	3,000	6	82	96
St. Albans (1)	10	1,252	3	36	43
Remainder of County (1)	8	1,748	3	46	53
Grand Isle County	4	x	--	x	x
Lamoille County (1)	6	1,946	3	87	67
Orange County (1)	16	1,128	4	27	32
Orleans County (3)	23	1,812	8	60	63
Newport (2)	9	993	3	25	26
Remainder of County (1)	14	819	5	35	37
Rutland County (5)	58	6,515	37	278	350
Rutland (5)	42	5,546	23	229	312
Remainder of County	16	969	14	49	38
Washington County (3)	42	6,337	17	256	345
Barre (2)	19	1,992	5	95	115
Montpelier	15	3,754	5	118	192
Remainder of County (1)	8	591	7	43	38
Windham County (1)	24	6,329	10	229	424
Windsor County (4)	29	4,562	10	166	222
VIRGINIA (124)	2,123	302,951	1,065	18,846	23,751
Accomac County (1)	36	4,342	30	238	188
Albemarle County	6	815	5	12	16
Charlottesville (4)	22	3,929	4	125	165
Alleghany County (2)	10	955	1	36	67
Covington (2)	9	x	1	x	x
Remainder of County	1	x	--	x	x
Clifton Forge (1)	5	481	--	21	30

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WHOLESALE DISTRIBUTION: 1935

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NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
VIRGINIA (continued)					
Amelia County	1	x	--	x	x
Amherst County	1	x	1	--	--
Appomattox County	1	x	--	x	x
Arlington County (1)	11	$5,870	2	304	$392
Alexandria	21	11,828	12	323	521
Augusta County	13	725	10	33	44
Waynesboro	10	586	8	25	39
Remainder of County	3	139	2	8	5
Staunton (2)	29	3,491	10	126	159
Bath County (1)	5	267	3	6	7
Bedford County (1)	13	1,138	9	65	53
Bland County	1	x	--	x	x
Botetourt County	2	x	--	x	x
Brunswick County	8	924	7	23	21
Buchanan County	3	149	1	12	13
Buckingham County	2	x	--	x	x
Campbell County (3)	13	848	6	41	29
Lynchburg (3)	90	18,405	51	699	1,001
Caroline County (2)	5	258	2	6	11
Carroll County (1)	14	1,449	11	45	46
Charles City County	--	--	--	--	--
Charlotte County	6	415	3	14	14
Chesterfield County	10	485	11	26	23
Clarke County	4	246	1	15	11
Craig County (1)	1	x	--	--	--
Culpeper County (2)	15	1,304	7	36	41
Cumberland County	--	--	--	--	--
Dickenson County (1)	3	153	--	x	x
Dinwiddie County	2	x	x	x	x
Petersburg (1)	41	14,238	17	661	589
Elizabeth City County	6	1,475	4	89	99
Hampton	17	1,992	19	297	122
Essex County (1)	3	207	1	x	x
Fairfax County	3	94	2	3	3
Fauquier County (1)	6	637	3	17	20
Floyd County	--	--	--	--	--
Fluvanna County (1)	4	328	--	25	24
Franklin County	7	666	5	19	16
Frederick County	4	300	--	10	25
Winchester (3)	25	2,676	17	108	111
Giles County (2)	6	319	--	9	10
Gloucester County	2	x	--	x	x
Goochland County	2	x	x	x	x
Grayson County (1)	9	971	3	22	23
Greene County	2	x	x	x	x
Greensville County (5)	10	1,255	4	33	39
Halifax County (2)	15	4,564	18	246	185
Hanover County	1	x	--	x	x
Henrico County	3	117	--	15	17
Richmond	413	181,430	172	6,707	9,663
Henry County	3	$409	--	15	$22
Martinsville (2)	14	1,670	6	62	82
Highland County	--	--	--	--	--
Isle of Wight County	8	504	5	38	26
James City County	2	x	x	x	x
Williamsburg (2)	2	x	--	--	--
King and Queen County	--	--	--	--	--
King George County	--	--	--	--	--
King William County (3)	6	375	--	6	8
Lancaster County (2)	7	449	4	10	14
Lee County	4	192	4	6	8
Loudoun County (1)	14	542	6	16	13
Louisa County (2)	10	334	5	31	21
Lunenburg County (1)	6	932	6	17	13
Madison County	--	--	--	--	--
Mathews County (3)	9	352	4	30	20
Mecklenburg County (3)	27	3,598	24	88	82
Middlesex County (1)	9	302	7	11	9
Montgomery County (1)	8	1,917	1	54	42
Radford (2)	6	581	3	12	14
Nansemond County (1)	6	276	2	15	10
Suffolk (3)	39	8,242	16	618	405
Nelson County	10	431	6	14	11
New Kent County	1	x	--	x	x
Norfolk County	4	363	--	13	29
Norfolk	312	88,279	135	2,873	4,252
Portsmouth (2)	30	4,098	19	271	283
South Norfolk	6	7,043	4	100	80
Northampton County (4)	17	2,311	10	109	130
Northumberland County (2)	4	153	2	x	x
Nottoway County (2)	12	3,074	2	77	75
Orange County	8	915	2	31	39
Page County (1)	11	590	10	18	17
Patrick County (1)	3	191	1	x	x
Pittsylvania County	3	191	4	7	6
Danville (3)	59	24,726	25	772	762
Powhatan County	1	x	x	x	x
Prince Edward County (2)	9	1,318	1	98	64
Prince George County	1	x	--	x	x
Hopewell	6	491	5	18	18
Princess Anne County (2)	4	163	--	x	x
Prince William County (1)	5	168	2	6	4
Pulaski County (1)	15	954	9	37	42
Pulaski (1)	12	904	6	37	42
Remainder of County	3	50	3	--	--
Rappahannock County	1	x	x	x	x
Richmond County (1)	23	622	21	69	36
Roanoke County	6	631	3	18	19
Roanoke (3)	123	26,196	65	946	1,333
Rockbridge County (2)	15	1,038	7	42	54
Buena Vista	--	--	--	--	--
Rockingham County (2)	13	1,304	5	57	44
Harrisonburg (1)	19	2,764	12	111	141
Russell County (1)	2	x	--	x	x

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WHOLESALE DISTRIBUTION: 1935

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VIRGINIA (continued)					
Scott County (1)	5	$371	1	8	$15
Shenandoah County (3)	32	4,153	32	59	42
Smyth County	9	654	5	37	37
Southampton County (1)	17	3,847	13	240	120
Spotsylvania County	3	341	2	30	37
Fredericksburg (5)	23	7,638	5	181	233
Stafford County	--	--	--	--	--
Surry County	1	x	--	x	x
Sussex County (3)	9	984	2	70	32
Tazewell County	13	1,582	4	84	99
Bluefield (part)	6	664	--	43	47
Remainder of County	7	918	4	41	52
Warren County	8	460	5	19	15
Warwick County (1)	2	x	x	x	x
Newport News (1)	50	7,238	22	309	361
Washington County (3)	18	3,421	13	62	56
Bristol (part) (1)	25	4,098	9	176	267
Westmoreland County (1)	13	784	12	13	10
Wise County (4)	30	5,303	9	166	213
Wythe County (1)	14	718	10	31	28
York County	16	615	17	35	36
WASHINGTON (78)	3,233	603,740	1,206	22,725	34,690
Adams County (2)	29	1,207	1	43	45
Asotin County	3	x	--	x	x
Benton County (4)	21	1,219	6	117	103
Chelan County (3)	97	21,998	25	774	1,103
Wenatchee (1)	72	19,473	19	589	902
Remainder of County (2)	25	2,525	6	185	201
Clallam County (4)	23	1,669	9	80	129
Port Angeles (1)	13	1,039	8	44	62
Remainder of County (3)	10	630	1	36	67
Clark County (1)	22	2,437	6	89	135
Vancouver	20	x	6	x	x
Remainder of County (1)	2	x	--	x	x
Columbia County (3)	16	2,404	3	24	28
Cowlitz County (1)	24	2,163	6	89	160
Kelso	12	797	6	39	64
Longview (1)	8	1,173	--	39	68
Remainder of County	4	193	--	11	28
Douglas County	23	1,452	3	29	40
Ferry County (1)	5	83	2	4	5
Franklin County	22	1,813	5	69	50
Garfield County (1)	14	1,353	7	19	30
Grant County (1)	33	2,023	4	69	86
Grays Harbor County (2)	70	10,291	19	358	558
Aberdeen	50	8,425	16	267	419
Hoquiam	9	1,501	2	74	108
Remainder of County (2)	11	365	1	17	31
Island County	10	954	1	52	87
Jefferson County (1)	9	447	5	21	36
King County (2)	1,346	335,539	368	11,278	18,839
Seattle	1,276	329,668	340	10,969	18,381
Remainder of County (2)	70	5,871	28	309	458
Kitsap County (1)	30	3,036	10	129	185
Bremerton (1)	19	2,181	5	79	132
Remainder of County	11	855	5	50	53
Kittitas County (1)	35	2,525	21	96	147
Klickitat County (2)	9	$281	2	9	$17
Lewis County (2)	44	4,815	16	170	232
Centralia	24	2,856	12	104	145
Remainder of County (2)	20	1,959	4	66	87
Lincoln County (7)	71	7,544	6	147	172
Mason County	4	202	--	8	15
Okanogan County (3)	32	2,980	3	210	220
Pacific County (4)	20	756	10	80	71
Pend Oreille County (1)	8	379	1	19	27
Pierce County (2)	227	51,335	104	1,937	3,213
Tacoma	200	49,544	93	1,836	3,062
Puyallup (1)	6	348	2	14	19
Remainder of County (1)	21	1,443	9	87	132
San Juan County (2)	9	170	1	11	19
Skagit County (2)	63	4,279	34	206	294
Anacortes	5	478	--	28	54
Remainder of County (2)	58	3,801	34	178	240
Skamania County	3	349	--	15	26
Snohomish County (3)	76	8,858	30	430	618
Everett (1)	53	7,698	22	374	540
Remainder of County (2)	23	1,160	8	56	78
Spokane County (1)	315	70,603	129	3,004	4,456
Spokane	272	67,435	124	2,855	4,282
Remainder of County (1)	43	3,168	5	149	174
Stevens County (4)	15	435	2	15	28
Thurston County (1)	52	3,786	24	173	237
Olympia (1)	37	3,304	17	128	192
Remainder of County	15	482	7	45	45
Wahkiakum County	2	x	--	x	x
Walla Walla County (4)	75	7,619	20	266	327
Walla Walla (2)	48	6,950	18	247	305
Remainder of County (2)	27	669	2	19	22
Whatcom County (3)	65	9,190	27	436	581
Bellingham (2)	54	7,654	26	378	501
Remainder of County (1)	11	1,536	1	58	80
Whitman County (6)	102	6,119	18	180	241
Yakima County (3)	209	31,196	78	2,057	2,110
Yakima (1)	124	21,290	53	1,078	1,224
Remainder of County (2)	85	9,906	25	979	886
WEST VIRGINIA (32)	1,251	231,076	617	8,835	13,161
Barbour County	9	500	4	31	38
Berkeley County (2)	37	6,126	19	120	221
Martinsburg (2)	25	5,932	9	101	209
Remainder of County	12	194	10	19	12
Boone County	5	1,149	2	32	49
Braxton County (1)	7	557	4	11	17
Brooke County	9	646	8	30	31
Wellsburg	6	330	6	18	17
Remainder of County	3	316	2	12	14
Cabell County (1)	162	32,855	90	1,294	1,901
Huntington (part) (1)	161	x	x	x	x
Remainder of County	1	x	x	x	x
Calhoun County	--	--	--	--	--
Clay County	1	x	--	x	x
Doddridge County	--	--	--	--	--
Fayette County	10	1,180	2	53	92
Gilmer County	4	79	4	1	--
Grant County (2)	7	328	2	16	11
Greenbrier County (1)	23	1,998	17	88	97
Hampshire County	6	256	2	14	10

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WEST VIRGINIA (continued)					
Hancock County	8	$681	8	54	$53
Hardy County (1)	3	252	1	x	x
Harrison County (2)	86	21,851	37	573	838
Clarksburg (2)	79	20,948	34	527	779
Remainder of County	7	903	3	46	59
Jackson County	12	1,073	6	39	51
Jefferson County (1)	18	1,237	14	69	51
Kanawha County (1)	170	50,952	68	1,873	3,306
Charleston (1)	161	49,399	67	1,827	3,229
South Charleston	--	--	--	--	--
Remainder of County	9	1,553	1	46	77
Lewis County	10	886	3	44	63
Weston	8	x	3	x	x
Remainder of County	2	x	--	x	x
Lincoln County	1	x	x	--	--
Logan County	22	3,504	7	146	217
McDowell County (1)	24	4,667	6	148	222
Welch	12	1,105	4	63	90
Remainder of County (1)	12	3,562	2	85	132
Marion County (2)	34	6,307	17	235	295
Fairmont (2)	28	6,114	12	221	282
Remainder of County	6	193	5	14	13
Marshall County (1)	10	863	5	43	45
Moundsville	7	655	4	37	32
Remainder of County (1)	3	208	1	x	x
Mason County (1)	11	927	5	45	42
Mercer County (1)	62	14,589	23	563	962
Bluefield (part)	53	13,762	22	518	904
Princeton (1)	7	x	x	x	x
Remainder of County	2	x	--	x	x
Mineral County (1)	9	705	5	30	34
Keyser	5	270	2	11	10
Remainder of County (1)	4	435	3	19	24
Mingo County	18	4,413	3	185	297
Williamson	14	4,255	--	176	276
Remainder of County	4	158	3	9	21
Monongalia County (2)	27	3,054	8	126	153
Morgantown (2)	21	2,748	4	103	123
Remainder of County	6	306	4	23	30
Monroe County	3	66	3	5	2
Morgan County	5	100	9	12	5
Nicholas County	2	x	--	x	x
Richwood	2	x	--	x	x
Remainder of County	--	--	--	--	--
Ohio County	170	38,946	80	1,761	2,534
Wheeling	166	37,687	79	1,691	2,440
Remainder of County	4	1,259	1	70	94
Pendleton County	4	53	4	8	5
Pleasants County	5	814	4	38	50
Pocahontas County	18	939	14	34	41
Preston County (1)	15	940	15	22	20
Putnam County	3	10	3	--	--
Raleigh County (1)	23	8,016	5	184	297
Beckley (1)	16	6,540	3	112	201
Remainder of County	7	1,476	2	72	96
Randolph County (3)	21	2,051	9	99	109
Elkins (3)	20	x	x	x	x
Remainder of County	1	x	x	x	x
Ritchie County	13	791	7	30	35
Roane County	12	1,281	6	55	46
Summers County (1)	11	$1,629	5	63	$84
Hinton (1)	11	1,629	5	63	84
Remainder of County	--	--	--	--	--
Taylor County	13	587	15	26	19
Grafton	11	x	x	x	x
Remainder of County	2	x	x	x	x
Tucker County (1)	5	86	2	3	2
Tyler County	11	398	6	14	21
Upshur County (1)	11	690	10	28	26
Wayne County	10	620	3	37	44
Huntington (part)	2	x	x	x	x
Remainder of County	8	x	x	x	x
Webster County	4	176	1	7	13
Wetzel County (2)	10	1,140	5	30	33
Wirt County	4	30	4	3	2
Wood County (1)	68	9,354	36	473	622
Parkersburg (1)	62	8,904	33	439	585
Remainder of County	6	450	3	34	37
Wyoming County	5	745	--	27	41
WISCONSIN (112)	4,145	677,170	2,035	24,936	37,394
Adams County (1)	5	x	x	x	x
Ashland County (3)	27	4,251	6	161	210
Ashland (2)	18	4,008	5	154	198
Remainder of County (1)	9	243	1	7	12
Barron County (3)	54	3,902	25	151	178
Rice Lake (2)	20	1,602	5	77	97
Remainder of County (1)	34	2,300	20	74	81
Bayfield County (1)	11	430	5	30	28
Brown County (3)	112	38,307	50	1,240	1,795
Green Bay (2)	84	35,751	30	1,170	1,712
De Pere	9	630	4	24	34
Remainder of County (1)	19	1,926	16	46	49
Buffalo County (1)	24	1,125	12	48	54
Burnett County	13	357	9	14	14
Calumet County	23	2,722	13	63	74
Chippewa County (1)	45	4,376	22	146	172
Chippewa Falls (1)	19	2,318	8	101	123
Remainder of County	26	2,058	14	45	49
Clark County (2)	57	2,799	31	99	80
Columbia County (4)	49	3,171	21	123	139
Portage (3)	15	2,023	5	77	88
Remainder of County (1)	34	1,148	16	46	51
Crawford County	22	898	11	26	42
Dane County (2)	178	25,243	70	1,229	1,789
Madison (2)	126	22,373	44	1,108	1,654
Remainder of County	52	2,870	26	121	135
Dodge County (3)	47	2,359	25	98	149
Beaver Dam (1)	20	1,354	11	57	88
Watertown (part)	1	x	--	x	x
Waupun (part)	--	--	--	--	--
Remainder of County (2)	26	x	x	x	x
Door County (1)	23	1,379	11	58	72
Douglas County	42	10,938	18	449	735
Superior	36	10,622	16	438	717
Remainder of County	6	316	2	11	18
Dunn County (3)	28	1,333	18	63	59
Menomonie (3)	16	1,030	8	32	35
Remainder of County	12	303	10	21	24
Eau Claire County (1)	66	13,969	24	594	851
Eau Claire (1)	63	13,900	24	591	845
Remainder of County	3	69	--	3	6
Florence County	1	x	--	x	x

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations. 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time) Avg. for year 1/	Total pay roll* 1/ (add 000)
WISCONSIN (continued)					
Fond du Lac County (4)	79	$10,583	41	359	$525
Fond du Lac (3)	52	9,329	24	309	444
Waupun (part)	4	249	4	7	12
Remainder of County (1)	23	1,005	13	43	69
Forest County (1)	9	234	4	7	10
Grant County (2)	42	2,129	15	53	89
Green County (1)	33	5,330	30	119	160
Monroe	19	4,060	19	101	135
Remainder of County (1)	14	1,270	11	18	25
Green Lake County	23	767	17	37	43
Iowa County (2)	29	2,087	18	68	71
Iron County	14	858	6	51	63
Jackson County (1)	17	943	7	44	41
Jefferson County (3)	30	2,824	11	128	175
Watertown (part) (2)	9	1,404	3	56	77
Fort Atkinson (1)	4	113	2	8	9
Remainder of County	17	1,307	6	64	89
Juneau County (2)	17	726	6	24	31
Kenosha County (1)	58	4,548	42	219	277
Kenosha (1)	49	4,350	36	205	258
Remainder of County	9	198	6	14	19
Kewaunee County (1)	25	2,326	14	68	76
La Crosse County (1)	72	12,393	32	613	827
La Crosse (1)	62	11,888	25	594	813
Remainder of County	10	505	7	19	14
Lafayette County (1)	22	836	8	31	42
Langlade County (1)	27	1,973	15	94	133
Antigo (1)	23	1,907	12	89	127
Remainder of County	4	66	3	5	6
Lincoln County (2)	19	557	12	22	27
Merrill (1)	11	347	7	16	20
Remainder of County (1)	8	210	5	6	7
Manitowoc County (1)	74	14,198	44	467	622
Manitowoc	34	11,457	14	365	519
Two Rivers (1)	13	773	11	52	49
Remainder of County	27	1,968	19	50	54
Marathon County (2)	73	10,620	24	380	561
Wausau (1)	40	9,420	12	322	503
Remainder of County (1)	33	1,200	12	58	58
Marinette County (1)	63	3,057	45	164	156
Marinette (1)	25	2,337	15	106	112
Remainder of County	38	720	30	58	44
Marquette County	16	856	14	25	17
Milwaukee County	1,309	350,760	588	12,880	20,938
Milwaukee	1,251	344,732	548	12,646	20,569
West Allis	19	2,797	11	76	121
Cudahy	3	x	x	x	x
Shorewood	1	x	x	--	--
South Milwaukee	5	375	4	15	19
Wauwatosa	8	1,077	4	58	99
Whitefish Bay	1	x	x	--	--
Remainder of County	21	1,467	17	68	107
Monroe County (2)	56	4,610	30	167	154
Oconto County	64	1,693	60	77	67
Oconto	12	220	9	20	12
Remainder of County	52	1,473	51	57	55
Oneida County (3)	33	2,428	15	99	133
Rhinelander (2)	23	2,195	9	92	122
Remainder of County (1)	10	233	6	7	11
Outagamie County (5)	70	6,664	27	330	516
Appleton (2)	45	4,259	19	242	411
Kaukauna	5	265	1	14	18
Remainder of County (1)	20	2,140	7	74	87
Ozaukee County (2)	15	765	4	36	61
Pepin County (1)	20	544	15	17	18
Pierce County (2)	43	$2,798	21	129	$140
Polk County (1)	35	2,024	21	60	73
Portage County (2)	46	5,133	28	191	240
Stevens Point (2)	22	4,717	12	163	222
Remainder of County	24	416	16	28	18
Price County (2)	21	624	9	18	22
Racine County (1)	90	12,179	36	581	924
Racine	70	10,623	28	517	833
Remainder of County (1)	20	1,556	8	64	91
Richland County (1)	23	2,211	8	74	90
Rock County (4)	94	19,775	65	535	688
Beloit (2)	24	3,010	11	147	204
Janesville (2)	27	14,972	7	248	388
Remainder of County	43	1,793	47	140	96
Rusk County	15	490	10	24	26
St. Croix County (1)	36	3,203	17	82	95
Sauk County (3)	47	2,735	27	83	88
Baraboo (2)	14	917	6	27	34
Remainder of County (1)	33	1,818	21	56	54
Sawyer County (1)	8	254	3	8	12
Shawano County (3)	33	1,693	16	58	66
Sheboygan County	75	17,752	41	505	735
Sheboygan	55	10,759	34	419	607
Remainder of County	20	6,993	7	86	128
Taylor County (1)	20	698	13	23	32
Trempealeau County (3)	46	2,081	19	69	71
Vernon County (2)	28	1,681	10	53	82
Vilas County	9	425	4	14	24
Walworth County (5)	36	6,466	18	106	151
Washburn County (1)	20	377	15	12	14
Washington County (3)	26	1,238	11	41	64
Waukesha County (2)	49	7,375	26	207	326
Waukesha (2)	22	5,723	5	164	262
Remainder of County	27	1,652	21	43	64
Waupaca County (3)	49	4,229	29	128	132
Waushara County	15	373	9	15	18
Winnebago County (1)	97	13,226	37	569	767
Oshkosh (1)	68	11,274	19	462	637
Menasha	9	298	2	32	37
Neenah	11	1,049	7	40	62
Remainder of County	9	605	9	35	31
Wood County (3)	48	5,054	24	180	233
Marshfield (2)	21	3,273	9	110	144
Wisconsin Rapids (1)	13	1,450	5	50	65
Remainder of County	14	331	10	20	24
WYOMING (34)	337	25,698	123	874	1,224
Albany County	14	1,134	7	45	56
Laramie	12	x	7	x	x
Remainder of County	2	x	--	x	x
Big Horn County (1)	22	1,714	11	39	51
Campbell County (1)	10	708	5	12	15
Carbon County (3)	19	760	7	30	27
Converse County (1)	6	253	1	10	13
Crook County (1)	7	235	1	9	11
Fremont County (2)	12	667	2	27	41
Goshen County (1)	19	828	4	36	28
Hot Springs County (1)	6	259	1	10	17
Johnson County (1)	7	267	2	7	8

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations. 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

TABLE 13.-COUNTIES, AND EACH CITY OF MORE THAN 5,000 POPULATION

NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL

State, County and City	Number of establishments	Net sales (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year 1/	Total pay roll* 1/ (add 000)
WYOMING (continued)					
Laramie County (2)	32	$5,918	9	190	$299
Cheyenne (2)	29	5,808	9	186	292
Remainder of County	3	110	--	4	7
Lincoln County (5)	16	629	5	13	21
Natrona County (1)	56	6,060	34	214	304
Casper (1)	51	5,976	32	210	300
Remainder of County	5	84	2	4	4
Niobrara County (1)	3	161	--	6	6
Park County (2)	16	963	5	27	39
Platte County (1)	14	437	4	21	24
Sheridan County (1)	27	$2,284	8	78	$129
Sheridan (1)	18	2,000	8	66	116
Remainder of County	9	284	--	12	13
Sublette County (1)	4	84	2	3	3
Sweetwater County (2)	27	1,650	13	79	103
Rock Springs (1)	23	1,579	13	76	101
Remainder of County (1)	4	71	--	3	2
Teton County (1)	3	124	--	x	x
Uinta County (3)	6	268	--	5	8
Washakie County (1)	5	204	1	7	12
Weston County (1)	4	91	1	x	x
Yellowstone National Park	--	--	--	--	--

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations. 1/ Does not include employment and pay roll data for commission bulk tank stations, the number of which is shown in parentheses after the county and city in the stub

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UNITED STATES DEPARTMENT OF COMMERCE
Daniel C. Roper, Secretary
BUREAU OF THE CENSUS
William L. Austin, Director

CENSUS OF BUSINESS: 1935

WHOLESALE DISTRIBUTION

VOLUME IV

KINDS OF BUSINESS

FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS

ANALYZED BY 142 KINDS OF BUSINESS

BY STATES

February, 1937

UNITED STATES DEPARTMENT OF COMMERCE

Daniel C. Roper, Secretary

BUREAU OF THE CENSUS

William L. Austin, Director

CENSUS OF BUSINESS: 1935

Fred A. Gosnell, Chief Statistician
William A. Ruff, Assistant

This is one of a series of final volumes on Wholesale Distribution, a part of the Census of Business, 1935. This volume, which presents by States the basic data for 142 kinds of business (groceries, drugs, hardware, etc.) of full-service and limited-function wholesalers, is in three parts.

Section One consists of Table I, and a description of terms and methods of classification. The table presents a summary for the United States covering the number of establishments, net sales, operating expenses, personnel, pay roll and stocks for 142 kinds of business.

Section Two consists of Table 1A, by States, showing the number of establishments, net sales, operating expenses, personnel, pay roll and stocks for each of 29 kind-of-business groups. This section presents a convenient arrangement, by kinds of business, of information published by States in Volume II.

Section Three consists of Table 1B, by States, showing the number of establishments, net sales, personnel and total pay roll for the 142 classifications into which the 29 kind-of-business groups are divided.

The statistics were collected in 1936 by a field canvass of wholesale establishments in every State, city and county in the United States, by the Bureau of the Census, with funds provided by the Works Progress Administration. They cover the operations of wholesale establishments during the year 1935.

Wholesale trade reports are prepared under the supervision of John Guernsey, Distribution Economist for the Census Bureau, by John Albright, assisted by Dr. Albert Haring, Edwin P. Slabaugh and John J. Lennon.

WHOLESALE DISTRIBUTION: 1935

ARRANGEMENT AND CONTENTS OF VOLUMES

Volume I - Summary for the United States. Contains national summaries of the tabular data presented in the other volumes in detail: a description of the Wholesale Census, explanations of terms, classifications and tables; and an analysis of Wholesale Trade for 1935 as compared with 1933 and 1929.

It also contains new matter not treated in greater detail elsewhere, including a section on wholesale chains showing number of establishments, net sales, expenses, employees and pay roll of multi-unit organizations; a study of cooperative and voluntary group wholesaling; and a summary of the number and nature of establishments operated by Negro proprietors.

Volume II - States and 25 Selected Cities. Presents number of establishments, net sales, expenses, personnel, pay roll and stocks for each State and for each of 25 selected wholesale trade centers (Table 1). The data are analyzed by types of operation and by kinds of business.

Volume III - Cities and Counties. Presents number of establishments, net sales, personnel and pay roll for each city of more than 5,000 population and for each county (Table 13). The data are analyzed by types of operation and by kinds of business for cities of more than 50,000 population (Table 12A) and by kinds of business for cities of 20,000 to 50,000 population (Table 12B).

Volume IV - Kinds of Business of Full-Service and Limited-Function Wholesalers, By States. Presents, by States, the number of establishments, net sales, expenses, personnel, pay roll and stocks for each of 29 kind-of-business groups (Table 1A). In a separate section number of establishments, net sales, proprietors, employees and total pay roll are shown for 142 kinds of business, by States (Table 1B).

Volume V - Employment and Pay Roll.

a. Monthly employment data by kinds of business (Table 2).

b. Analysis of employment and pay roll by occupational classes (executive, office and clerical, salesmen, etc.) for a representative week of 1935 (Table 3).

Volume VI - Business Size Groups and Analysis of Operating Expenses.

a. Number of establishments, net sales and operating expenses of wholesale merchants and industrial distributors, by business size groups and kinds of business (Table 4).

b. Functional division of operating expenses (administrative, selling, etc.) of wholesale merchants and industrial distributors, by kinds of business (Table 5).

Volume VII - Credit Sales and Sales by Classes of Customers.

a. Credit business of full-service and limited-function wholesalers and of manufacturers' sales branches, by kinds of business (Table 6).

b. Business of wholesale establishments analyzed to show sales to retailers, to industrial users, to household consumers, to other wholesale organizations and sales for export separately (Table 7). The data are presented by types of operation and kinds of business.

Volume VIII - Commodity Sales. Analysis of sales of wholesale establishments by commodities or lines of merchandise (Table 8). Data are shown for 99 major commodity lines, many of which are subdivided into detailed commodity items. In this volume the relative importance of the various commodities is shown for each of the 29 kind-of-business groups.

Special Subject Reports. Special reports will be issued in which the available Census data are assembled and analyzed. Among those in preparation, the completion of which is subject to the limitations of time and budget, are:

Cooperative Wholesaling, including Voluntary Groups
Drug Wholesaling
Electrical Wholesaling
Hardware Wholesaling
Multi-Unit Wholesaling
Tobacco Wholesaling
Cooperative Marketing of Agricultural Commodities

WHOLESALE DISTRIBUTION: 1935

VOLUME IV

CONTENTS AND INDEX

SECTION ONE

Page

Description of terms:
- Number of establishments..... VII
- Net sales.....VIII
- Operating expenses.....VIII
- Proprietors.....VIII
- Employees.....VIII
- Pay roll.....VIII
- Stocks.....VIII

Kinds of business (method of classification).....VIII

UNITED STATES SUMMARY TABLE – Number of establishments, net sales, operating expenses, personnel, pay roll and stocks of full-service and limited-function wholesalers for 142 kinds of business (Table I)..... XI

CHART 1 – Net sales of full-service and limited-function wholesalers, by kinds of business..... 2

SECTION TWO

Table 1A presenting, by States, the number of establishments, net sales, operating expenses, personnel, pay roll and stocks for the 29 kind-of-business groups as follows:

	Page		Page
Amusement and sporting goods.....	3	Groceries (full line).....	19
Automotive.....	4	Groceries and foods (specialty lines).....	20
Beer, wines and liquors.....	5	Hardware.....	21
Chemicals and paints.....	6	Jewelry and optical goods.....	22
Clothing and furnishings.....	7	Lumber and construction materials.....	23
Coal and coke.....	8	Machinery, equipment and supplies.....	24
Drugs (full line).....	9	Metals and metal work.....	25
Drugs and drug sundries (specialty lines).....	10	Paper and its products.....	26
Dry goods (full line).....	11	Petroleum and its products.....	27
Dry goods (specialty lines).....	12	Plumbing and heating equipment and supplies..... ...	28
Electrical goods.....	13	Tobacco and its products.....	29
Farm products-raw materials.....	14	Waste materials.....	30
Farm products-consumer goods.....	15	All other products.....	31
Farm supplies.....	16		
Furniture and house furnishings...	17		
General merchandise.....	18		

SECTION TWO

Table 1B presenting, by States, number of establishments, net sales, proprietors, employees and total pay roll for 142 kinds of business.

Amusement and sporting goods: Page
- Cameras and motion picture equipment and supplies 35
- Moving picture films 35
- Sporting goods (full line) 35
- Toys, novelties and fireworks 35
- All other 35

Automotive:
- Automobiles and other motor vehicles 36
- Automotive equipment 36
- Tires and tubes 36

Beer, wines and liquors:
- Beer and other fermented malt liquors 37
- Wines and liquors 37

Chemicals and paints:
- Dyestuffs 38
- Explosives 38
- Industrial chemicals 38
- Naval stores 38
- Paints and varnishes 38
- All other 39

Clothing and furnishings:
- Clothing and/or furnishings (full line) 39
- Men's and boys' 39
- Women's and children's 40
- Furs, dressed and fur clothing 40
- Hosiery 40
- Millinery and millinery supplies 40
- Shoes and other footwear 41

Coal and coke 41

Drugs (full line) 41

Drugs and drug sundries (specialty lines):
- Drug specialties 42
- Patent medicines 42
- Toilet articles and preparations 42
- All other 42

Dry goods (full line) 43

Dry goods (specialty lines):
- Notions 43
- Piece goods 43
- All other 44

Electrical goods:
- Electrical merchandise (full line) 44
- Apparatus and equipment 44
- Wiring supplies and construction material 44
- Radios, refrigerators and appliances 45

Farm products-raw materials:
- Cotton 45
- Grain 45
- Hides, skins and furs (raw) 46
- Horses and mules 46
- Livestock 46
- Silk (raw) 46
- Tobacco (leaf) 46
- Wool and mohair 46
- All other 47

Farm products-consumer goods: Page
- Dairy products 47
- Poultry and poultry products 47
- Dairy and poultry products 48
- Fruits and vegetables (fresh) 48
- All other 49

Farm supplies:
- Feed 49
- Fertilizer 49
- Seeds 49
- All other 50

Furniture and house furnishings:
- China, glassware and crockery 50
- Floor coverings 50
- Furniture (household and office) 50
- House furnishings (except as specified) 51
- Musical instruments and sheet music 51

General merchandise 51

Groceries (full line) 51

Groceries and foods (specialty lines):
- Canned goods 52
- Coffee, tea and spices 52
- Confectionery 53
- Fish and sea foods 53
- Flour 53
- Meats and meat products 54
- Soft drinks 54
- Sugar 55
- Other food and grocery specialties 55

Hardware:
- Hardware (full line) 55
- Hardware (specialty lines) 56

Jewelry and optical goods:
- Jewelry (full line) 56
- Clocks and watches 56
- Diamonds and other precious stones 56
- Other jewelry specialties 57
- Optical goods 57

Lumber and construction materials:
- Builders' supplies (full line) 57
- Lumber and millwork 58
- Brick, tile and terra cotta 58
- Cement, lime and plaster 58
- Glass 58
- Sand, gravel and crushed stone 59
- All other 59

Machinery, equipment and supplies:
- Commercial machinery, equipment and supplies:
  - Office (except furniture) 59
  - Store, restaurant and hotel 59
  - All other 60
- Farm and dairy machinery and equipment 60
- Industrial equipment and supplies:
  - Industrial (full line) 60
  - Belting, hose and packing 61
  - Power transmission equipment 61
  - Rope, cordage and twine 61
  - All other 61

Machinery, equipment and supplies (continued): Page
- Industrial machinery:
  - Construction (including road building) 62
  - Machine tools 62
  - Mining and quarrying 62
  - Oil well and oil refining 62
  - Power plant 63
  - Textile 63
  - Used machinery and equipment 63
  - All other 63
- Professional equipment and supplies:
  - Dental 63
  - Surgical, medical and hospital 64
  - All other 64
- Service equipment and supplies:
  - Barber and beauty parlor 64
  - Laundry 65
  - Upholsterers' 65
  - All other 65
- Transportation equipment and supplies:
  - Aircraft and aeronautical 66
  - Railroad 66
  - Boats (including motor, sail and steam) 66
  - All other 66

Metals and metal work (except scrap):
- Iron and steel (except structural) 66
- Structural iron and steel 67
- Wire, wire fence and wire rope 67
- Copper 67
- Sheet metal products 67
- Other metals and metal work 67

Paper and its products:
- Wrapping or coarse paper and products 67
- Fine or printing and writing paper 68
- Stationery and stationery supplies 68
- Wall paper 68

Petroleum and its products 69

Plumbing and heating equipment and supplies:
- Plumbing and heating (full line) 69
- Heating (including stoves and ranges) 69
- Plumbing fixtures, equipment and supplies 70
- All other 70

Tobacco and its products (except leaf) 70

Waste materials:
- Iron and steel scrap 71
- Junk and scrap (full line) 71
- Waste paper, rags and rubber 72
- Nonferrous metals 72

All other products:
- Books, periodicals and newspapers 72
- Flowers and nursery stock 73
- Forest products (except lumber) 73
- Leather and leather goods 73
- Oils and greases (animal and vegetable) 74
- Rubber (crude) 74
- Textiles and materials other than dry goods 74
- Yarns 74
- Miscellaneous kinds of business 74

WHOLESALE DISTRIBUTION: 1935

VOLUME IV

KINDS OF BUSINESS

OF FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS

BY STATES

This volume presents, by States, data for 142 kinds of business of full-service and limited-function wholesalers. The term "full-service and limited-function wholesalers" consists of wholesalers in domestic and foreign trade who take title to the goods they buy and sell and who are largely independent in ownership. The classification is somewhat broader than the conventional wholesale merchant or "jobber" and includes importers, exporters, industrial distributors, cash-and-carry wholesalers, desk jobbers, some converters in the dry goods trades, wagon distributors, mail-order wholesalers and cooperative or voluntary group wholesalers. 1/

The leading type in the group is the conventional wholesale merchant or "jobber", who accounts for 88 percent of the establishments and 82 percent of the sales. These ratios vary somewhat as among the kinds of business, although the wholesale merchant dominates each classification.

The relation of full-service and limited-function wholesalers to the other types is shown by the following summary of all wholesale establishments:

Type of Operation	Establishments		Net sales	
	Number	Percent of total	Amount	Percent of total
Total	176,756	100.0	$42,802,913,000	100
Full-service and limited-function wholesalers	88,931	50.3	17,661,691,000	41
Manufacturers' sales branches (With stocks)	11,634	6.6	7,446,014,000	17
Manufacturers' sales offices (Without stocks)	4,196	2.4	3,620,074,000	9
Bulk tank stations	27,333	15.4	2,704,047,000	6
Agents and brokers	18,147	10.3	8,908,076,000	21
Assemblers	26,515	15.0	2,463,011,000	6

SECTION ONE

DESCRIPTION OF TERMS

Number of Establishments.--The count of establishments represents the number of places of business of full-service and limited-function wholesalers engaged primarily in selling goods at wholesale. Each place of business of multi-unit wholesalers is counted separately.

1/ For a detailed discussion of the several types of operation, see Volume I or II.

Net Sales.--The term "net sales" as used here includes total receipts from the sale of merchandise or services, or receipts derived from other sources in the normal operation of the business. Sales taxes are included. The value of goods returned by, or allowances made to, customers has been deducted.

Operating Expenses.--This item includes all expenses incurred during the year 1935 by the reporting establishments. It covers total pay roll as defined below and all other expenses incident to the operation of the business, such as administrative, selling, delivery, warehouse, occupancy and other expenses. The amount does not include charges to capital accounts, cost of goods sold, income taxes, etc. In the case of unincorporated businesses no compensation is included for the services of proprietors and firm members. (Operating expenses of wholesale merchants are analyzed in Volume VI.)

Active Proprietors.--The number of active proprietors includes owners or partners of unincorporated concerns devoting the major portion of their time to the operation of the business. Although they are actively engaged in the business, their number is not included in the count of employees, nor is their compensation included in pay roll. Executives of corporations are classified as employees, not as proprietor-owners.

Employees.--This item includes the number of full-time and part-time paid employees of wholesale establishments, including salaried corporation officers and executives. The average is arrived at by totalling the number reported monthly (for the pay period ending nearest the 15th of each month) and dividing the sum by 12. Manufacturing employees of wholesale establishments who are included in the Census of Manufactures are omitted from these figures.

Pay Roll.--Pay roll is the total compensation (salaries, wages, bonuses and commissions) paid to employees during the year. It includes no compensation for proprietors and firm members of unincorporated concerns. The total is analyzed in Table 1A to show payments to full-time and part-time employees separately.

Stocks on Hand.--The inventory value (at cost) of all merchandise on hand for resale at the end of the year 1935. The amount includes merchandise held on consignment as well as goods owned.

CLASSIFICATION BY KIND OF BUSINESS

To make the statistics of most value each establishment is classified by kind of business (drugs, groceries, hardware, etc.) based upon the principal lines of merchandise handled or the trade designation. The statistics presented in this manner enable a wholesaler to compare his accomplishments with those of other wholesale establishments operating in the same

line of trade and in the same area in which his business is located, and permit significant comparisons with respect to average sales per establishment, operating expenses, pay roll and stocks on hand, in relation to sales.

Guided largely by the experience of previous censuses, the establishments have been divided into 29 kind-of-business groups. These groups comprise 142 minor or detailed classifications. (For complete list see Index, Page VI.) In arranging the classifications, three factors were considered:

1. The way in which certain goods are distributed, namely, the Channels of Distribution.

2. The Source of Supply of the commodity or commodities under consideration.

3. The Utilization of the commodity by those who purchase it from the reporting firm.

To illustrate, soap powder used for household consumption is included among groceries, since the great bulk of such merchandise is handled through grocery channels. This classification obviously follows the first basis mentioned, namely; channels of distribution. Hides and skins, on the other hand, are classified under "farm products-raw materials" on the basis of their source of supply. Similarly, fruits and vegetables are classified under "farm products-consumer goods". Shoes are classified under "clothing and furnishings" because of the way in which they are utilized.

In some cases it was necessary to combine 2 or 3 of the bases mentioned. For example, stoves and ranges are classified as "plumbing and heating equipment and supplies", partly because they are distributed through plumbing channels but largely because they are used for heating purposes, so that both the channels of distribution and the utilization of the products are followed in this case.

To assist in determining the proper classification of establishments, each respondent was requested to give the usual name or designation by which the business was known to the trade or public. In addition, he was asked to name the principal lines of merchandise sold or handled, in the order of their importance, based upon net sales for 1935. The information supplied in the reply to these inquiries, together with the analysis of sales by commodities, served to determine the proper kind-of-business classification for the establishment. In general, the kind-of-business group classification was arrived at through the trade designation, while the lines of merchandise or commodities handled determined the more detailed classification. Establishments engaged in more than one kind of business were classified according to the line which predominated during the year 1935.

Although kind of business is predicated in part upon the commodities handled, it must not be confused with the commodities themselves, as most establishments handle more than a single commodity or line of merchandise. For example, wholesale grocers frequently sell drug items, paper goods and tobacco products, while hardware wholesalers sell automotive parts, wiring supplies, sporting goods or radios. (An analysis of sales by commodities is presented in Volume VIII.)

COVERAGE.--Due to the absence of legislation which during regular census years makes reporting mandatory, the data are affected slightly by incomplete coverage. In addition to a few scattered concerns elsewhere which failed to cooperate, the Bureau was unable to obtain complete coverage in parts of Colorado, Nebraska and Missouri. (For a discussion of coverage, refer to Volume I.)

DISCLOSURE OF INDIVIDUAL OPERATIONS.--In this volume the data are presented in as much detail as possible. The confidential nature of the material, however, requires the withholding of many items of information to avoid disclosing individual operations. In general, figures are withheld when they represent fewer than three establishments or ownerships. In some cases it has been necessary also to withhold data for a larger number of establishments to protect deleted information from disclosure.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

UNITED STATES SUMMARY

TABLE I.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS OF FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS BY KINDS OF BUSINESS IN DETAIL

Kind of Business	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
UNITED STATES	88,931	$17,661,691	$2,228,347	61,586	759,556	$1,162,275	$1,139,130	$23,145	$2,067,649
Amusement and Sporting Goods	1,068	117,045	21,308	641	7,076	12,092	11,811	281	14,223
Cameras and motion picture eqpt. & spls.	74	4,897	1,033	44	407	624	606	18	915
Moving picture films	191	38,268	6,063	43	1,623	3,447	3,396	51	1,420
Sporting goods (full line)	134	17,020	3,631	78	1,275	1,982	1,963	19	4,053
Toys, novelties and fireworks	461	35,393	6,974	349	2,543	4,102	3,987	115	5,166
All other	208	21,467	3,607	127	1,228	1,937	1,859	78	2,669
Automotive	5,672	780,424	131,401	3,363	49,514	75,276	74,539	737	107,830
Automobiles and other motor vehicles	399	378,726	36,051	130	11,316	19,118	18,942	176	23,782
Automotive equipment	4,840	349,186	87,265	2,932	35,511	52,042	51,546	496	74,867
Tire and tubes	433	52,512	8,085	301	2,687	4,116	4,051	65	9,181
Beer, Wines and Liquors	5,496	698,511	91,814	4,298	31,380	43,682	42,485	1,197	55,043
Beer and other fermented malt liquors	4,016	281,259	40,791	3,496	15,379	18,379	17,604	775	9,974
Wines and liquors	1,480	417,252	51,023	802	16,001	25,303	24,881	422	45,069
Chemicals and Paints	1,426	275,301	46,008	627	10,741	20,530	20,191	339	32,559
Dyestuffs	57	15,816	4,160	18	675	1,694	1,690	4	1,697
Explosives	26	1,615	286	12	121	149	125	24	291
Industrial chemicals	204	80,310	9,922	40	2,349	5,350	5,281	69	8,452
Naval stores	36	33,148	1,683	3	470	849	833	16	2,817
Paints and varnishes	772	66,328	15,063	370	4,997	7,931	7,786	145	12,855
All other	331	78,084	14,894	184	2,129	4,557	4,476	81	6,447
Clothing and Furnishings	3,960	648,881	88,577	3,177	25,383	46,350	45,761	589	73,495
Clothing and/or furnishings (full line)	574	65,505	9,407	523	3,057	4,976	4,894	82	8,948
Men's and boys'	1,001	117,443	16,124	874	4,743	8,270	8,113	157	17,137
Women's and children's	1,085	233,602	31,344	775	8,639	17,044	16,901	143	18,253
Furs, dressed and fur clothing	277	33,093	3,919	266	813	1,848	1,800	48	3,772
Hosiery	202	35,657	3,942	173	1,140	1,909	1,876	33	3,931
Millinery and millinery supplies	360	42,161	7,095	236	2,281	3,775	3,700	75	4,538
Shoes and other footwear	461	121,420	16,746	330	4,710	8,528	8,477	51	16,916
Coal and Coke	773	368,695	34,955	292	8,847	16,464	15,861	603	26,052
Drugs (full line)	295	324,113	41,274	36	15,077	22,465	22,399	66	55,348
Drugs and Drug Sundries (specialty lines)	1,268	123,469	25,760	774	8,010	12,420	12,212	208	13,206
Drug specialties	342	29,554	4,844	229	1,964	2,701	2,665	36	3,998
Patent medicines	215	21,995	4,110	111	1,110	1,898	1,855	43	1,356
Toilet articles and preparations	426	40,671	11,140	256	3,465	5,536	5,443	93	3,822
All other	285	31,249	5,666	178	1,471	2,285	2,249	36	4,030
Dry Goods (full line)	306	265,724	38,426	164	14,272	22,030	21,944	86	46,295
Dry Goods (specialty lines)	3,301	719,676	82,228	2,477	22,652	43,398	42,919	479	118,548
Notions	915	96,778	17,876	712	6,082	10,387	10,251	136	16,740
Piece goods	1,873	593,867	59,691	1,304	14,908	30,393	30,103	290	96,491
All other	513	29,031	4,661	461	1,662	2,618	2,565	53	5,317
Electrical Goods	2,438	576,542	99,460	1,051	30,088	52,495	51,924	571	75,424
Electrical merchandise (full line)	419	184,233	26,933	39	8,405	14,787	14,697	90	26,669
Apparatus and equipment	199	20,931	4,415	104	1,719	2,643	2,595	48	3,041
Wiring supplies and construction mtl.	734	76,859	14,455	354	5,331	8,352	8,136	216	13,053
Radios, refrigerators and appliances	1,086	294,519	53,657	554	14,633	26,713	26,496	217	32,661
Farm Products - raw materials	2,199	1,562,487	105,198	1,557	21,693	34,200	31,953	2,247	235,379
Cotton	263	518,244	34,807	206	2,406	5,204	5,062	142	68,582
Grain	474	483,949	27,080	234	5,888	9,983	9,764	219	74,997
Hides, skins and furs (raw)	874	189,342	15,282	696	3,668	7,004	6,703	301	24,266
Horses and mules	9	1,056	148	13	29	36	36	—	85
Livestock	26	2,557	329	28	113	167	154	13	316
Silk (raw)	16	67,393	2,059	9	223	879	877	2	9,229
Tobacco (leaf)	224	73,938	10,732	137	6,071	5,156	3,801	1,355	25,532
Wool and mohair	135	156,173	9,261	121	1,439	3,442	3,313	129	24,827
All other	178	69,835	5,500	113	1,856	2,329	2,243	86	7,545

(continued on next page)

* Includes no compensation for proprietors and firm members of unincorporated businesses.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

UNITED STATES SUMMARY

TABLE 1.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS OF FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS BY KINDS OF BUSINESS IN DETAIL

Kind of Business	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
(continued)									
Farm Products - consumer goods	11,188	$1,941,059	$213,552	10,128	77,316	$107,165	$104,118	$3,047	$47,140
Dairy products	2,178	427,966	72,198	1,284	25,161	37,459	37,111	348	9,833
Poultry and poultry products	1,778	230,602	18,124	1,712	7,750	8,517	7,999	518	5,884
Dairy and poultry products	1,019	304,576	24,995	822	8,373	12,912	12,571	341	8,229
Fruits and vegetables (fresh)	6,164	972,532	97,704	6,265	35,813	47,973	46,133	1,840	22,895
All other	49	5,383	531	45	219	304	304	--	299
Farm Supplies	1,433	281,731	35,100	892	12,739	16,566	15,840	726	33,213
Feed	951	149,087	14,001	633	5,524	6,768	6,572	196	11,244
Fertilizer	78	32,015	3,289	50	562	1,006	970	36	2,909
Seeds	354	90,759	16,848	186	6,290	8,348	7,882	466	18,289
All other	50	9,870	962	23	363	444	416	28	771
Furniture and House Furnishings	1,959	243,457	43,345	1,335	13,978	23,106	22,737	369	50,742
China, glassware and crockery	321	33,497	8,226	196	2,728	4,577	4,532	45	6,657
Floor coverings	366	89,021	12,321	202	3,551	6,144	6,086	58	22,559
Furniture (household and office)	375	38,164	7,626	249	2,542	4,074	3,971	103	5,917
House furnishings (except as specified)	784	69,327	11,151	643	3,875	6,051	5,917	134	11,746
Musical instruments and sheet music	113	13,448	4,021	45	1,282	2,260	2,231	29	3,863
General Merchandise	209	361,647	28,076	122	9,266	13,942	13,782	160	34,052
Groceries (full line)	3,833	1,953,762	173,757	1,443	67,563	98,077	97,352	725	242,071
Groceries and Foods (specialty lines)	12,156	1,682,961	209,791	10,434	79,646	108,429	105,838	2,591	132,811
Canned goods	291	77,222	10,556	222	2,608	4,280	4,280	--	9,724
Coffee, tea and spices	964	220,488	36,029	591	11,631	18,547	18,400	147	25,493
Confectionery	2,070	111,867	13,447	1,986	6,598	7,602	7,381	221	9,198
Fish and sea foods	1,285	120,054	22,337	1,078	8,497	11,481	10,925	556	6,510
Flour	505	77,909	7,369	365	2,459	3,413	2,835	578	5,005
Meats and meat products	2,218	441,852	46,634	2,171	16,283	24,847	24,415	432	12,583
Soft drinks	429	20,815	3,936	333	1,636	2,150	2,075	75	1,486
Sugar	126	62,382	3,260	57	1,154	1,702	1,640	62	3,498
Other food and grocery specialties	4,268	550,372	66,223	3,631	28,780	34,407	33,887	520	59,314
Hardware	1,129	428,249	77,981	454	30,741	46,178	45,851	327	106,980
Hardware (full line)	610	387,020	69,255	137	27,387	41,214	40,980	234	97,427
Hardware (specialty lines)	519	41,229	8,726	317	3,354	4,964	4,871	93	9,553
Jewelry and Optical Goods	1,801	180,685	35,481	1,300	11,105	19,185	18,973	212	47,213
Jewelry (full line)	224	42,107	6,999	174	2,031	3,513	3,470	43	12,700
Clocks and watches	160	29,198	5,230	110	1,044	2,542	2,483	59	4,045
Diamonds and other precious stones	274	27,732	3,256	280	568	1,272	1,252	20	12,759
Other jewelry specialties	758	53,834	9,678	611	3,098	5,354	5,284	70	13,141
Optical goods	385	27,814	10,318	125	4,364	6,504	6,484	20	4,568
Lumber and Construction Materials	2,817	491,857	82,051	1,251	27,245	42,813	40,839	1,974	63,652
Builders' supplies (full line)	504	76,051	16,162	212	5,758	8,740	8,134	606	10,733
Lumber and millwork	1,597	339,092	48,013	701	15,170	24,356	23,633	723	41,410
Brick, tile and terra cotta	119	8,732	1,882	48	577	943	908	35	1,414
Cement, lime and plaster	130	18,956	3,424	54	1,220	1,757	1,689	68	1,532
Glass	262	21,638	6,684	154	2,707	4,080	3,864	216	5,300
Sand, gravel and crushed stone	110	10,257	2,920	50	952	1,434	1,293	141	1,040
All other	95	17,131	2,966	32	861	1,503	1,318	185	2,223
Machinery, Equipment and Supplies	7,198	835,647	171,511	3,705	57,140	95,410	93,625	1,785	157,474
Commercial machry., eqpt. and spls.									
Office (except furniture)	194	14,308	4,194	131	1,656	2,472	2,425	47	2,040
Store, restaurant and hotel	673	44,860	11,757	464	4,443	6,738	6,589	149	7,567
All other	68	5,195	1,090	39	402	656	646	10	585
Farm and dairy machinery and equipment	336	45,250	8,153	181	2,818	4,327	4,237	90	9,047
Industrial equipment and supplies									
Industrial (full line)	189	79,828	15,176	20	5,282	8,800	8,735	65	18,420
Belting, hose and packing	168	12,281	3,092	66	959	1,779	1,750	29	1,976
Power transmission equipment	66	6,778	1,610	21	530	918	896	22	1,353
Rope, cordage and twine	56	14,087	1,535	33	465	952	941	11	1,394
All other	1,028	102,508	21,282	552	7,248	12,240	11,985	255	17,379

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* Includes no compensation for proprietors and firm members of unincorporated businesses.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

UNITED STATES SUMMARY

TABLE I.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS OF FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS BY KINDS OF BUSINESS IN DETAIL

Kind of Business	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
(continued)									
Machinery, Equipment and Spls.(continued)									
Industrial machinery									
Construction (incl. road building)	277	$53,831	$10,310	87	3,027	$5,358	$5,251	$107	$8,646
Machine tools	79	10,689	1,852	41	603	1,091	1,077	14	2,259
Mining and quarrying	87	11,184	2,098	37	717	1,210	1,183	27	2,586
Oil well and oil refining	759	152,273	16,799	157	4,650	8,163	7,889	274	27,168
Power plant	65	5,806	1,328	40	444	799	771	28	867
Textile	48	5,149	1,333	20	453	862	854	8	874
Used machinery and equipment	192	11,851	3,323	143	1,235	1,821	1,736	85	2,891
All other	354	24,292	6,379	205	2,143	3,728	3,611	117	4,816
Professional equipment and supplies									
Dental	256	23,202	6,528	110	2,416	4,120	4,100	20	6,406
Surgical, medical and hospital	203	26,033	7,410	78	2,313	4,286	4,263	23	4,481
All other	252	30,121	7,513	139	2,553	3,999	3,937	62	7,021
Service equipment and supplies									
Barber and beauty parlor	645	38,348	12,063	470	4,495	6,733	6,664	69	7,838
Laundry	138	21,768	4,802	35	1,276	2,581	2,551	30	2,688
Upholsterers'	200	25,636	5,887	101	1,746	3,033	2,989	44	6,764
All other	623	34,516	8,457	411	3,359	5,046	4,937	109	6,005
Transportation equipment and supplies									
Aircraft and aeronautical	15	1,445	285	3	108	191	189	2	323
Railroad	33	16,588	3,691	7	601	1,535	1,515	20	1,522
Boats (incl. motor, sail & steam)	71	5,447	1,094	47	372	611	603	8	1,245
All other	123	12,373	2,470	67	826	1,361	1,301	60	3,313
Metals and Metal Work (except scrap)	810	281,996	37,315	307	10,623	19,324	19,026	298	39,939
Iron and steel (except structural)	345	114,884	20,572	121	5,078	9,994	9,915	79	16,719
Structural iron and steel	93	18,965	3,877	22	1,541	2,342	2,291	51	3,358
Wire, wire fence and wire rope	61	7,759	1,152	30	477	655	590	65	1,078
Copper	19	4,635	488	12	145	262	261	1	667
Sheet metal products	179	40,243	6,253	78	2,155	3,402	3,341	61	5,520
Other metals and metal work	113	95,510	4,973	44	1,227	2,669	2,628	41	12,597
Paper and Its Products	2,549	408,935	74,843	1,417	25,605	44,459	43,957	502	57,933
Wrapping or coarse paper and products	1,572	291,576	49,837	914	17,307	30,149	29,869	280	39,320
Fine or printing and writing paper	211	62,540	11,153	54	3,197	6,764	6,730	34	8,689
Stationery and stationery supplies	504	38,209	8,487	337	3,359	5,003	4,876	127	6,411
Wall paper	262	16,610	5,366	112	1,742	2,543	2,482	61	3,513
Petroleum and Its Products	674	132,399	17,137	389	4,437	8,089	7,977	112	6,485
Plumbing and Heating Eqpt. and Spls.	1,743	243,173	48,202	636	16,919	26,851	26,396	455	50,812
Plumbing and heating (full line)	508	119,862	22,480	63	7,729	12,321	12,167	154	26,454
Heating (incl. stoves and ranges)	224	24,682	5,623	103	1,850	3,157	3,098	59	4,547
Plumbing fixtures, equipment and spls.	865	88,465	17,531	392	6,369	9,744	9,533	211	18,391
All other	146	10,164	2,568	78	971	1,629	1,598	31	1,420
Tobacco and Its Products (except leaf)	2,253	783,368	42,853	1,859	14,687	21,547	21,315	232	40,902
Waste Materials	4,793	399,664	58,093	4,405	29,461	30,482	29,230	1,252	34,117
Iron and steel scrap	1,456	166,181	20,731	1,320	9,059	10,525	10,080	445	14,845
Junk and scrap (full line)	1,537	79,537	13,288	1,541	8,236	7,131	6,679	452	8,293
Waste paper, rags and rubber	1,578	125,994	21,587	1,369	11,413	11,673	11,349	324	9,528
Nonferrous metals	222	27,952	2,487	175	753	1,153	1,122	31	1,451
All Other Products	4,184	550,233	72,850	3,052	26,352	39,250	38,275	975	68,711
Books, periodicals and newspapers	636	108,550	20,454	338	9,060	12,005	11,687	318	8,445
Flowers and nursery stock	539	25,124	5,048	482	1,934	2,593	2,513	80	1,367
Forest products (except lumber)	550	80,373	8,497	437	2,873	4,492	4,354	138	8,355
Leather and leather goods	1,057	104,873	13,834	856	4,487	7,208	7,106	102	18,235
Oils and greases (animal and veg.)	77	43,212	3,409	36	674	1,635	1,626	9	5,527
Rubber (crude)	27	62,436	2,761	5	333	1,077	1,077	--	12,255
Textiles and materials other than dry goods	305	35,445	5,263	262	2,392	2,972	2,889	83	4,590
Yarns	175	41,562	3,800	115	1,183	1,999	1,949	50	4,100
Miscellaneous kinds of business	818	48,658	9,784	521	3,416	5,269	5,074	195	5,837

* Includes no compensation for proprietors and firm members of unincorporated businesses.

WHOLESALE DISTRIBUTION: 1935

VOLUME IV

SECTION TWO

29 MAJOR KINDS OF BUSINESS OF FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS BY STATES

This section presents, by States, information shown in summary for the United States in Table I, Page XI. It consists of Table 1A which shows the number of establishments, net sales, operating expenses, personnel, pay roll and stocks on hand for each of the 29 kind-of-business groups.

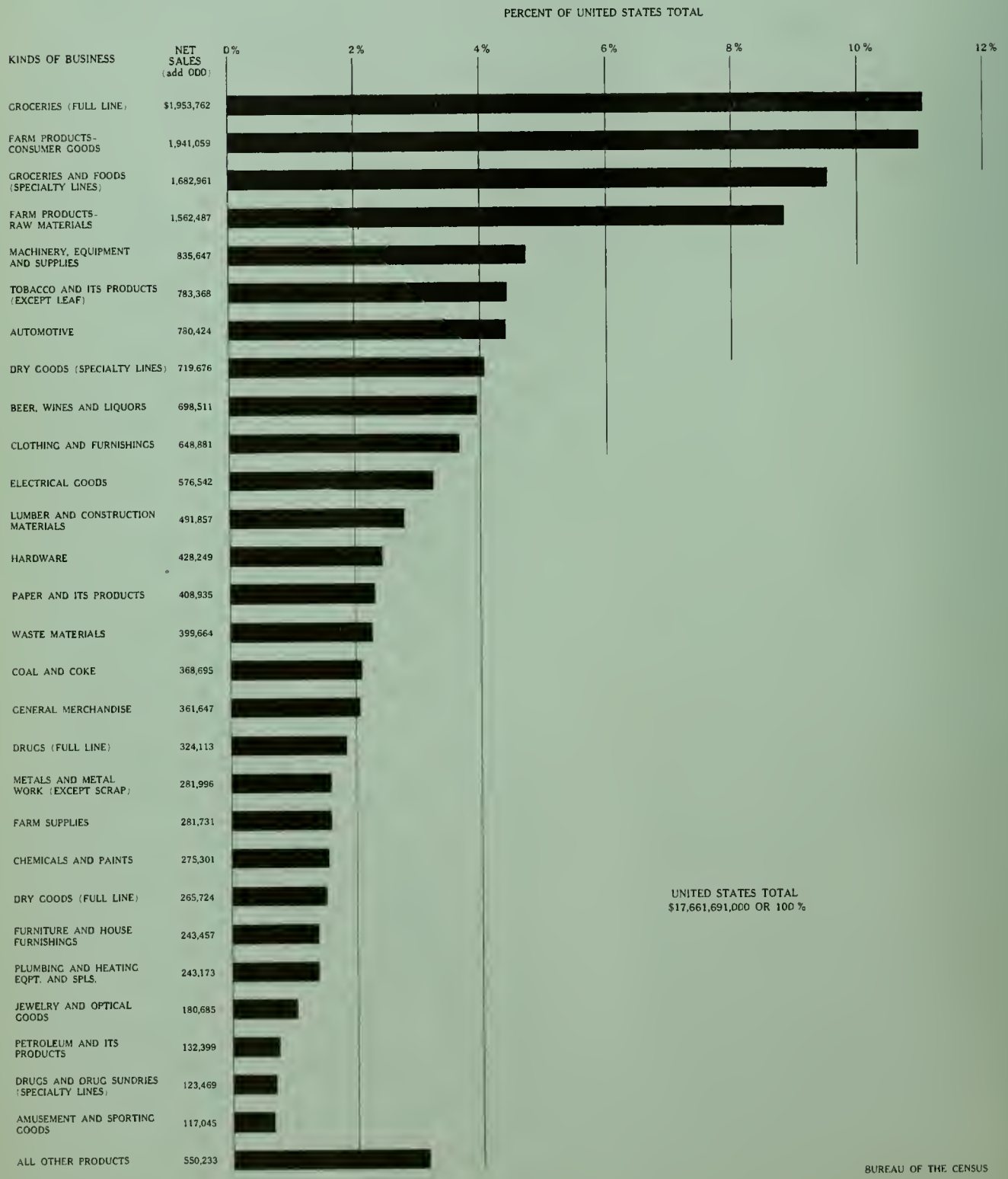
The statistics contained herein are presented by kind-of-business classifications in the same detail as published in Volume II by States. To protect the confidential nature of the material, no information is shown which would disclose the operations of a single establishment or ownership. Where information must be withheld for this reason, the number of establishments is shown but an "X" is substituted for each of the other amounts.

The 29 kind-of-business groups appear in Table 1A as follows:

	Page		Page
Amusement and sporting goods	3	Groceries (full line)	19
Automotive	4	Groceries and foods (specialty lines)	20
Beer, wines and liquors	5	Hardware	21
Chemicals and paints	6	Jewelry and optical goods	22
Clothing and furnishings	7		
Coal and coke	8	Lumber and construction materials	23
Drugs (full line)	9	Machinery, equipment and supplies	24
Drugs and drug sundries (specialty lines)	10	Metals and metal work	25
Dry goods (full line)	11		
Dry goods (specialty lines)	12	Paper and its products	26
Electrical goods	13	Petroleum and its products	27
Farm products-raw materials	14	Plumbing and heating equipment and supplies	28
Farm products-consumer goods	15	Tobacco and its products	29
Farm supplies	16		
Furniture and house furnishings	17	Waste materials	30
General merchandise	18	All other products	31

WHOLESALE DISTRIBUTION: 1935

CHART 1 - NET SALES OF FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS BY KINDS OF BUSINESS



CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	AMUSEMENT AND SPORTING GOODS								
UNITED STATES	1,068	$117,045	$21,308	641	7,076	$12,092	$11,811	$281	$14,223
NEW ENGLAND	73	4,598	903	47	390	496	475	21	746
Connecticut	16	771	129	12	55	66	63	3	164
Maine	5	418	98	2	50	63	63	--	168
Massachusetts	44	3,204	600	30	235	334	320	14	359
New Hampshire	--	--	--	--	--	--	--	--	--
Rhode Island	8	205	76	3	50	33	29	4	55
Vermont	--	--	--	--	--	--	--	--	--
MIDDLE ATLANTIC	400	58,951	9,762	263	2,910	5,602	5,526	76	6,521
New Jersey	23	8,990	571	15	118	228	228	--	391
New York	306	41,808	7,546	189	2,243	4,410	4,356	54	4,760
Pennsylvania	71	8,153	1,645	59	549	964	942	22	1,370
EAST NORTH CENTRAL	175	14,025	3,312	96	1,089	1,828	1,765	63	1,471
Illinois	58	5,793	1,367	34	406	728	692	36	680
Indiana	19	925	275	5	88	178	174	4	78
Michigan	23	1,556	292	14	109	169	165	4	138
Ohio	52	4,183	975	35	376	560	546	14	401
Wisconsin	23	1,568	403	8	110	193	188	5	174
WEST NORTH CENTRAL	79	x	x	x	x	x	x	x	x
Iowa	12	413	101	4	40	61	60	1	111
Kansas	2	x	x	x	x	x	x	--	x
Minnesota	18	1,399	318	11	108	168	157	11	164
Missouri	35	2,817	707	22	241	360	350	10	407
Nebraska	12	849	270	7	92	168	163	5	78
North Dakota	--	--	--	--	--	--	--	--	--
South Dakota	--	--	--	--	--	--	--	--	--
SOUTH ATLANTIC	64	x	x	x	x	x	x	x	x
Delaware	2	x	x	x	x	x	x	--	x
District of Columbia	10	1,227	266	5	112	175	171	4	112
Florida	6	384	82	3	24	28	28	--	80
Georgia	12	1,957	435	--	120	208	206	2	265
Maryland	16	1,084	233	12	87	116	114	2	165
North Carolina	12	922	238	6	133	160	140	20	56
South Carolina	--	--	--	--	--	--	--	--	--
Virginia	3	88	13	2	3	6	5	1	19
West Virginia	3	43	7	2	6	4	4	--	8
EAST SOUTH CENTRAL	17	x	x	x	x	x	x	x	x
Alabama	5	218	54	3	19	40	36	4	71
Kentucky	6	272	94	4	30	74	72	2	31
Mississippi	1	x	x	x	x	x	x	--	x
Tennessee	5	442	84	5	28	46	43	3	33
WEST SOUTH CENTRAL	63	5,366	1,130	35	487	695	683	12	637
Arkansas	3	505	107	1	30	43	43	--	119
Louisiana	9	544	155	2	57	92	88	4	28
Oklahoma	14	425	82	5	51	52	51	1	54
Texas	37	3,892	786	27	349	508	501	7	436
MOUNTAIN	29	1,959	543	9	196	254	248	6	365
Arizona	--	--	--	--	--	--	--	--	--
Colorado	14	1,140	298	5	112	144	141	3	246
Idaho	2	x	x	x	x	x	x	x	x
Montana	2	x	x	--	x	x	x	--	x
Nevada	1	x	x	--	x	x	x	--	x
New Mexico	1	x	x	x	x	x	x	--	x
Utah	9	631	176	1	59	93	91	2	73
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	168	19,935	2,741	102	945	1,591	1,553	38	2,838
California	122	17,101	2,164	80	729	1,269	1,240	29	2,484
Oregon	14	503	112	7	55	65	61	4	77
Washington	32	2,331	465	15	161	257	252	5	277

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	AUTOMOTIVE								
UNITED STATES	5,672	$780,424	$131,401	3,363	49,514	$75,276	$74,539	$737	$107,830
NEW ENGLAND	314	52,882	8,045	145	3,165	4,716	4,686	30	6,490
Connecticut	66	8,478	1,425	43	542	826	823	3	1,171
Maine	25	2,334	582	10	202	332	327	5	445
Massachusetts	171	37,781	5,030	70	2,029	2,971	2,955	16	4,057
New Hampshire	14	1,112	202	6	73	116	115	1	181
Rhode Island	26	1,971	519	13	199	312	312	--	449
Vermont	12	1,206	287	3	120	159	154	5	187
MIDDLE ATLANTIC	1,001	183,010	30,900	520	10,029	16,969	16,848	121	24,083
New Jersey	130	25,948	3,222	51	1,076	1,785	1,771	14	4,381
New York	519	105,825	18,582	251	5,431	10,055	9,977	78	11,592
Pennsylvania	352	51,237	9,096	218	3,522	5,129	5,100	29	8,110
EAST NORTH CENTRAL	1,416	198,880	31,931	827	11,900	18,135	17,955	180	23,772
Illinois	433	54,584	9,848	251	3,581	5,814	5,729	85	7,314
Indiana	162	25,775	3,492	86	1,391	1,973	1,965	8	2,649
Michigan	287	52,680	7,953	193	2,623	4,020	3,980	40	5,531
Ohio	403	54,614	8,118	247	3,337	4,947	4,912	35	6,210
Wisconsin	131	11,227	2,520	50	968	1,381	1,369	12	2,068
WEST NORTH CENTRAL	749	92,782	16,454	478	6,508	9,197	9,109	88	14,740
Iowa	137	15,536	2,630	82	1,068	1,479	1,456	23	2,305
Kansas	99	8,124	1,473	72	676	819	813	6	1,405
Minnesota	134	25,259	4,040	77	1,630	2,431	2,418	13	3,556
Missouri	222	23,221	4,643	175	1,898	2,677	2,645	32	3,670
Nebraska	72	10,672	1,864	35	709	1,010	1,002	8	1,781
North Dakota	39	5,020	952	15	267	386	385	1	976
South Dakota	46	4,950	852	22	260	395	390	5	1,047
SOUTH ATLANTIC	478	55,050	10,092	281	4,141	5,901	5,854	47	7,680
Delaware	5	745	204	2	70	111	111	--	197
District of Columbia	30	9,337	1,148	25	459	653	653	--	696
Florida	79	6,464	1,237	50	542	785	775	10	971
Georgia	64	10,818	2,010	21	765	1,140	1,132	8	1,211
Maryland	61	3,670	959	44	417	574	566	8	756
North Carolina	95	10,649	1,810	72	749	1,032	1,024	8	1,537
South Carolina	28	2,665	522	8	240	325	320	5	362
Virginia	50	5,797	1,211	19	507	718	714	4	1,151
West Virginia	66	4,905	991	40	392	563	559	4	799
EAST SOUTH CENTRAL	203	16,425	3,566	119	1,509	2,055	2,046	9	2,898
Alabama	36	2,846	616	27	278	330	329	1	560
Kentucky	72	4,188	940	39	434	569	568	1	739
Mississippi	28	2,204	506	19	209	293	291	2	393
Tennessee	67	7,187	1,504	34	588	863	858	5	1,206
WEST SOUTH CENTRAL	455	48,902	9,245	285	3,882	5,472	5,432	40	8,532
Arkansas	37	1,979	582	20	247	352	348	4	536
Louisiana	49	6,875	1,510	26	621	870	863	7	1,395
Oklahoma	115	7,994	1,705	75	711	1,005	998	7	1,571
Texas	254	32,054	5,448	164	2,303	3,245	3,223	22	5,030
MOUNTAIN	227	24,437	4,489	115	1,742	2,502	2,471	31	4,025
Arizona	28	3,676	671	15	262	383	378	5	705
Colorado	73	6,665	1,389	48	584	767	757	10	1,077
Idaho	21	1,242	272	12	101	152	151	1	317
Montana	30	4,401	709	2	207	356	348	8	732
Nevada	4	258	60	2	16	33	33	--	43
New Mexico	18	1,255	170	10	88	149	149	--	300
Utah	42	5,869	967	22	428	566	560	6	620
Wyoming	11	1,071	251	4	56	96	95	1	231
PACIFIC	829	108,056	16,679	593	6,638	10,329	10,138	191	15,610
California	608	84,864	12,202	496	4,984	7,745	7,575	170	11,606
Oregon	84	10,882	1,740	34	638	996	986	10	1,733
Washington	137	12,310	2,737	63	1,016	1,588	1,577	11	2,271

* Includes no compensation for proprietors and firm members of unincorporated businesses.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	BEER, WINES AND LIQUORS								
UNITED STATES	5,496	$698,511	$91,814	4,298	31,380	$43,682	$42,485	$1,197	$55,043
NEW ENGLAND	307	68,866	9,299	158	3,039	4,590	4,453	137	4,756
Connecticut	68	13,527	1,563	40	585	847	840	7	954
Maine	28	3,462	528	11	179	196	188	8	111
Massachusetts	146	42,335	5,977	64	1,839	2,910	2,799	111	3,050
New Hampshire	18	1,325	213	14	95	104	101	3	45
Rhode Island	30	7,246	827	15	275	463	460	3	545
Vermont	17	971	191	14	66	70	65	5	51
MIDDLE ATLANTIC	1,480	190,083	27,155	1,213	8,440	12,987	12,724	263	17,587
New Jersey	148	31,094	5,046	86	1,568	2,430	2,396	34	2,681
New York	471	125,082	18,147	249	4,973	8,746	8,626	120	14,067
Pennsylvania	861	33,907	3,962	878	1,899	1,811	1,702	109	839
EAST NORTH CENTRAL	1,324	157,125	18,613	1,040	7,027	9,254	8,951	303	9,659
Illinois	552	69,418	7,748	468	3,029	4,030	3,928	102	5,765
Indiana	124	15,042	2,247	47	706	1,018	971	47	762
Michigan	213	26,656	2,632	192	1,069	1,273	1,228	45	982
Ohio	167	18,464	2,962	110	996	1,304	1,255	49	522
Wisconsin	268	27,545	3,024	223	1,227	1,629	1,569	60	1,628
WEST NORTH CENTRAL	653	69,008	8,839	589	3,065	3,872	3,748	124	5,073
Iowa	114	8,191	1,336	95	482	499	478	21	244
Kansas	57	4,220	546	55	236	236	226	10	129
Minnesota	191	19,761	2,268	188	778	1,087	1,050	37	1,252
Missouri	160	24,334	2,790	135	891	1,339	1,306	33	2,318
Nebraska	70	7,410	983	69	403	375	362	13	795
North Dakota	35	2,424	432	30	115	148	143	5	92
South Dakota	26	2,668	484	17	160	188	183	5	243
SOUTH ATLANTIC	388	60,750	8,171	215	2,868	3,765	3,685	80	5,074
Delaware	13	2,251	292	5	112	206	203	3	133
District of Columbia	29	9,511	1,122	4	357	608	603	5	697
Florida	44	14,445	1,617	11	519	719	708	11	2,018
Georgia	36	2,836	449	24	261	249	247	2	192
Maryland	83	15,659	2,309	63	715	960	933	27	1,135
North Carolina	30	2,002	384	20	145	148	140	8	106
South Carolina	32	5,015	507	11	210	232	232	--	453
Virginia	58	4,821	776	42	249	304	291	13	219
West Virginia	63	4,210	715	35	300	339	328	11	121
EAST SOUTH CENTRAL	173	23,831	2,432	119	974	1,224	1,191	33	1,388
Alabama	2	x	x	x	x	x	x	x	x
Kentucky	111	19,476	1,682	77	629	878	856	22	1,237
Mississippi	26	x	x	x	x	x	x	x	x
Tennessee	34	2,593	471	24	218	231	227	4	65
WEST SOUTH CENTRAL	324	33,117	4,116	244	1,538	1,830	1,788	42	3,109
Arkansas	38	4,887	681	31	183	202	197	5	439
Louisiana	59	10,530	1,325	28	557	677	665	12	990
Oklahoma	44	3,129	516	31	160	194	181	13	91
Texas	183	14,571	1,594	154	638	757	745	12	1,589
MOUNTAIN	175	15,587	2,196	143	713	858	815	43	1,228
Arizona	27	3,203	454	22	148	175	159	16	270
Colorado	33	4,407	562	19	229	301	296	5	390
Idaho	25	1,077	169	26	54	47	42	5	61
Montana	17	888	166	20	23	42	35	7	18
Nevada	22	1,398	213	18	66	89	84	5	151
New Mexico	11	1,694	271	7	71	67	67	--	205
Utah	26	1,233	249	21	83	79	75	4	19
Wyoming	14	1,687	112	10	39	58	57	1	114
PACIFIC	672	80,144	10,993	577	3,716	5,302	5,130	172	7,169
California	560	69,420	9,489	486	3,269	4,621	4,471	150	6,320
Oregon	34	3,032	467	31	144	202	196	6	246
Washington	78	7,692	1,037	60	303	479	463	16	603

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	CHEMICALS AND PAINTS								
UNITED STATES	1,426	$275,301	$46,008	627	10,741	$20,530	$20,191	$339	$32,559
NEW ENGLAND	119	x	x	x	x	x	x	x	x
Connecticut	25	2,186	557	13	217	315	277	38	426
Maine	4	124	35	1	20	20	15	5	26
Massachusetts	71	14,643	2,258	26	596	1,117	1,110	7	1,333
New Hampshire	1	x	--	x	--	--	--	--	--
Rhode Island	17	3,833	555	2	156	328	327	1	345
Vermont	1	x	x	x	x	x	x	--	x
MIDDLE ATLANTIC	465	139,280	24,238	180	3,888	8,901	8,821	80	14,095
New Jersey	47	7,907	999	19	292	608	601	7	799
New York	337	123,451	21,604	125	3,110	7,453	7,389	64	12,233
Pennsylvania	81	7,922	1,635	36	486	840	831	9	1,063
EAST NORTH CENTRAL	332	39,538	7,709	118	2,348	4,335	4,265	70	4,824
Illinois	116	14,283	2,704	32	721	1,434	1,423	11	1,532
Indiana	30	1,923	507	12	200	274	262	12	343
Michigan	52	8,167	1,641	17	489	954	940	14	883
Ohio	101	12,899	2,296	47	728	1,360	1,334	26	1,458
Wisconsin	33	2,266	561	10	210	313	306	7	608
WEST NORTH CENTRAL	137	x	x	x	x	x	x	x	x
Iowa	30	3,043	736	15	263	326	321	5	632
Kansas	7	499	192	3	57	99	84	15	122
Minnesota	29	2,464	518	12	183	298	291	7	650
Missouri	52	6,486	1,194	25	409	728	719	9	902
Nebraska	12	911	273	3	85	141	140	1	199
North Dakota	5	765	195	4	63	89	79	10	231
South Dakota	2	x	x	x	x	x	x	x	x
SOUTH ATLANTIC	108	30,644	2,252	59	709	1,129	1,104	25	3,298
Delaware	3	246	54	2	23	31	31	--	40
District of Columbia	10	1,141	230	7	82	136	135	1	206
Florida	22	13,298	354	6	102	165	155	10	1,266
Georgia	12	9,434	404	4	130	222	217	5	819
Maryland	24	2,269	378	18	118	173	171	2	261
North Carolina	16	1,565	300	8	73	127	123	4	166
South Carolina	4	478	88	2	33	42	41	1	81
Virginia	12	1,818	377	7	126	197	195	2	407
West Virginia	5	395	67	5	22	36	36	--	52
EAST SOUTH CENTRAL	28	x	x	x	x	x	x	x	x
Alabama	4	4,202	247	2	91	119	118	1	406
Kentucky	10	503	125	3	51	83	83	--	113
Mississippi	1	x	x	--	x	x	x	--	x
Tennessee	13	3,633	619	4	181	314	313	1	547
WEST SOUTH CENTRAL	57	5,800	1,064	23	364	553	540	13	1,593
Arkansas	5	400	84	2	33	48	43	5	47
Louisiana	15	1,357	268	5	88	141	137	4	219
Oklahoma	11	319	53	5	23	33	33	--	45
Texas	26	3,724	659	11	220	331	327	4	1,282
MOUNTAIN	26	2,218	559	15	174	262	255	7	549
Arizona	1	x	x	--	x	x	x	--	x
Colorado	7	324	63	6	26	37	37	--	71
Idaho	3	330	102	2	33	48	46	2	123
Montana	2	x	x	--	x	x	x	--	x
Nevada	1	x	x	--	x	x	x	--	x
New Mexico	1	x	x	--	x	x	x	--	x
Utah	11	1,036	299	7	89	123	118	5	251
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	154	14,075	2,559	115	858	1,327	1,284	43	2,164
California	120	12,208	2,178	97	726	1,118	1,082	36	1,812
Oregon	15	841	143	10	42	74	72	2	72
Washington	19	1,026	238	8	90	135	130	5	280

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	CLOTHING AND FURNISHINGS								
UNITED STATES	3,960	$648,881	$88,577	3,177	25,383	$46,350	$45,761	$589	$73,495
NEW ENGLAND	302	42,626	5,727	208	1,636	3,045	3,012	33	5,274
Connecticut	25	1,485	181	24	60	81	79	2	230
Maine	15	1,205	198	6	74	130	128	2	260
Massachusetts	250	37,296	4,856	172	1,400	2,593	2,564	29	4,284
New Hampshire	2	x	x	x	x	x	x	--	x
Rhode Island	9	510	76	4	38	39	39	--	105
Vermont	1	x	x	--	x	x	x	--	x
MIDDLE ATLANTIC	2,134	390,211	51,355	1,770	13,872	27,103	26,819	284	43,143
New Jersey	22	1,515	237	18	109	119	112	7	209
New York	1,773	348,002	45,414	1,413	12,080	24,230	24,004	226	37,659
Pennsylvania	339	40,694	5,704	339	1,683	2,754	2,703	51	5,275
EAST NORTH CENTRAL	569	73,806	11,258	412	3,302	5,757	5,633	124	7,878
Illinois	265	35,301	5,359	197	1,519	2,689	2,644	45	3,596
Indiana	24	1,518	208	18	100	112	109	3	194
Michigan	64	7,183	736	49	271	395	386	9	788
Ohio	162	23,821	3,872	125	1,013	1,916	1,871	45	2,482
Wisconsin	54	5,983	1,083	23	399	645	623	22	818
WEST NORTH CENTRAL	232	x	x	x	x	x	x	x	x
Iowa	18	2,515	419	15	178	285	280	5	255
Kansas	1	x	x	--	x	x	x	--	x
Minnesota	58	7,428	899	50	296	422	383	39	607
Missouri	147	50,563	7,590	87	2,317	3,683	3,675	8	5,445
Nebraska	8	854	107	4	37	55	54	1	72
North Dakota	--	--	--	--	--	--	--	--	--
South Dakota	--	--	--	--	--	--	--	--	--
SOUTH ATLANTIC	217	x	x	x	x	x	x	x	x
Delaware	1	x	x	x	x	x	x	--	x
District of Columbia	4	249	29	7	9	13	13	--	74
Florida	20	838	130	15	55	77	76	1	126
Georgia	35	3,806	443	17	176	258	253	5	360
Maryland	100	8,679	1,094	104	410	586	583	3	1,063
North Carolina	18	1,250	183	17	80	106	102	4	127
South Carolina	6	182	30	6	13	13	13	--	11
Virginia	25	5,121	861	20	237	508	504	4	646
West Virginia	8	1,377	269	1	83	159	157	2	321
EAST SOUTH CENTRAL	87	12,172	1,653	75	575	859	851	8	1,964
Alabama	11	1,188	150	8	47	66	65	1	128
Kentucky	25	3,658	537	20	211	328	326	2	581
Mississippi	7	247	31	6	19	15	14	1	43
Tennessee	44	7,079	935	41	298	450	446	4	1,212
WEST SOUTH CENTRAL	81	10,214	1,527	65	502	797	791	6	1,466
Arkansas	9	499	76	7	28	51	51	--	145
Louisiana	13	2,413	429	9	149	232	232	--	353
Oklahoma	5	658	82	2	29	49	49	--	44
Texas	54	6,644	940	47	296	465	459	6	924
MOUNTAIN	31	x	x	x	x	x	x	x	x
Arizona	3	77	13	1	9	10	10	--	11
Colorado	20	2,506	346	16	116	193	193	--	185
Idaho	1	x	x	--	x	x	x	--	x
Montana	--	--	--	--	--	--	--	--	--
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	1	x	x	--	x	x	x	--	x
Utah	6	589	110	2	39	51	49	2	46
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	307	33,492	4,483	284	1,425	2,348	2,288	60	4,357
California	241	28,576	3,737	233	1,158	1,951	1,896	55	3,817
Oregon	27	1,975	280	22	100	147	145	2	167
Washington	39	2,941	466	29	167	250	247	3	373

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	COAL AND COKE								
UNITED STATES	773	$368,695	$34,955	292	8,847	$16,464	$15,861	$603	$26,052
NEW ENGLAND	66	81,173	5,202	22	1,422	2,462	2,351	111	3,739
Connecticut	16	8,554	1,056	6	206	403	381	22	470
Maine	5	4,118	613	1	186	263	246	17	426
Massachusetts	35	65,189	2,888	12	773	1,413	1,365	48	2,522
New Hampshire	1	x	x	--	x	x	x	x	--
Rhode Island	7	2,668	569	2	236	352	330	22	258
Vermont	2	x	x	x	x	x	x	--	x
MIDDLE ATLANTIC	270	120,559	11,449	104	2,459	5,023	4,742	281	3,234
New Jersey	24	2,468	463	8	174	227	207	20	171
New York	158	83,705	8,091	52	1,642	3,284	3,164	120	2,934
Pennsylvania	88	34,386	2,895	44	643	1,512	1,371	141	129
EAST NORTH CENTRAL	228	100,620	11,291	68	3,076	5,614	5,511	103	9,425
Illinois	68	36,364	3,263	18	722	1,586	1,539	47	419
Indiana	28	3,133	333	14	129	183	170	13	64
Michigan	33	8,307	1,050	14	330	525	519	6	543
Ohio	74	22,388	1,747	20	469	1,044	1,018	26	104
Wisconsin	25	30,428	4,898	2	1,426	2,276	2,265	11	8,295
WEST NORTH CENTRAL	77	31,675	4,011	28	1,107	1,877	1,837	40	8,484
Iowa	9	863	162	5	68	100	96	4	38
Kansas	4	263	36	3	12	10	7	3	1
Minnesota	17	19,439	2,786	3	730	1,227	1,226	1	8,285
Missouri	36	8,369	809	14	244	419	388	31	130
Nebraska	8	2,490	205	3	48	115	114	1	10
North Dakota	1	x	x	--	x	x	x	--	x
South Dakota	2	x	x	--	x	x	x	--	x
SOUTH ATLANTIC	53	19,492	1,295	30	356	704	663	41	335
Delaware	--	--	--	--	--	--	--	--	--
District of Columbia	3	1,710	118	3	34	62	53	9	157
Florida	--	--	--	--	--	--	--	--	--
Georgia	2	x	x	x	x	x	x	--	--
Maryland	23	4,213	408	14	131	217	192	25	110
North Carolina	4	2,250	115	1	26	52	52	--	24
South Carolina	1	x	x	x	--	--	--	--	--
Virginia	8	2,424	117	2	44	86	86	--	36
West Virginia	12	8,002	478	7	103	262	255	7	8
EAST SOUTH CENTRAL	32	9,311	791	15	137	304	301	3	621
Alabama	6	2,743	131	4	29	74	74	--	9
Kentucky	9	1,334	114	4	23	58	56	2	--
Mississippi	--	--	--	--	--	--	--	--	--
Tennessee	17	5,234	546	7	85	172	171	1	612
WEST SOUTH CENTRAL	8	x	x	x	x	x	x	x	x
Arkansas	1	x	x	--	x	x	x	--	--
Louisiana	1	x	x	--	x	x	x	x	x
Oklahoma	2	x	x	--	x	x	x	x	x
Texas	4	409	66	4	33	29	23	6	4
MOUNTAIN	16	x	x	x	x	x	x	x	x
Arizona	--	--	--	--	--	--	--	--	--
Colorado	7	257	18	5	8	13	13	--	1
Idaho	--	--	--	--	--	--	--	--	--
Montana	--	--	--	--	--	--	--	--	--
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	1	x	x	--	x	x	x	--	x
Utah	7	2,738	417	1	73	201	196	5	29
Wyoming	1	x	x	--	x	x	x	x	x
PACIFIC	23	2,078	336	15	151	207	197	10	166
California	13	1,032	157	12	91	123	116	7	122
Oregon	3	61	11	2	15	9	7	2	4
Washington	7	985	168	1	45	75	74	1	40

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	DRUGS (Full Line)								
UNITED STATES	295	$324,113	$41,274	36	15,077	$22,465	$22,399	$66	$55,348
NEW ENGLAND	23	x	x	x	x	x	x	x	x
Connecticut	5	4,808	660	--	211	360	360	--	669
Maine	2	x	x	--	x	x	x	--	x
Massachusetts	10	15,903	1,569	--	625	866	865	1	2,454
New Hampshire	1	x	x	--	x	x	x	--	x
Rhode Island	3	2,922	372	--	152	210	210	--	501
Vermont	2	x	x	x	x	x	x	--	x
MIDDLE ATLANTIC	39	52,734	5,894	8	2,267	3,457	3,453	4	7,968
New Jersey	4	6,028	692	--	267	401	401	--	706
New York	22	30,342	3,439	3	1,196	1,964	1,960	4	4,753
Pennsylvania	13	16,364	1,763	5	804	1,092	1,092	--	2,509
EAST NORTH CENTRAL	50	61,157	7,821	6	2,805	4,314	4,300	14	8,953
Illinois	14	22,724	2,818	--	930	1,409	1,407	2	3,031
Indiana	7	8,989	1,281	4	420	670	668	2	1,355
Michigan	6	7,771	901	2	334	515	513	2	1,044
Ohio	16	16,317	2,018	--	824	1,270	1,263	7	2,476
Wisconsin	7	5,356	803	--	297	450	449	1	1,047
WEST NORTH CENTRAL	32	45,521	5,732	1	2,103	2,997	2,990	7	7,028
Iowa	5	5,236	730	--	286	378	377	1	961
Kansas	6	3,926	595	1	187	271	269	2	761
Minnesota	4	9,155	1,335	--	390	614	614	--	1,219
Missouri	12	22,080	2,420	--	1,018	1,344	1,343	1	3,157
Nebraska	2	x	x	--	x	x	x	x	x
North Dakota	1	x	x	--	x	x	x	x	x
South Dakota	2	x	x	--	x	x	x	--	x
SOUTH ATLANTIC	53	35,202	4,605	5	1,603	2,537	2,532	5	6,607
Delaware	1	x	x	--	x	x	x	--	x
District of Columbia	2	x	x	--	x	x	x	--	x
Florida	9	7,841	1,098	--	351	577	575	2	1,695
Georgia	13	7,650	997	2	332	485	485	--	1,302
Maryland	3	3,278	279	2	123	190	190	--	142
North Carolina	8	4,346	600	1	203	364	362	2	982
South Carolina	6	3,113	370	--	123	200	200	--	519
Virginia	4	3,108	485	--	170	301	301	--	741
West Virginia	7	2,896	499	--	154	215	214	1	628
EAST SOUTH CENTRAL	27	17,264	2,324	3	958	1,286	1,277	9	3,328
Alabama	9	5,233	755	1	276	386	385	1	1,105
Kentucky	3	2,522	283	--	118	170	168	2	478
Mississippi	4	1,597	236	--	74	143	143	--	391
Tennessee	11	7,912	1,050	2	490	587	581	6	1,354
WEST SOUTH CENTRAL	30	26,672	3,521	9	1,234	1,930	1,922	8	5,813
Arkansas	4	3,467	490	--	163	291	291	--	768
Louisiana	8	6,785	1,057	2	389	581	579	2	1,317
Oklahoma	4	2,911	329	--	140	212	212	--	516
Texas	14	13,509	1,645	7	542	846	840	6	3,212
MOUNTAIN	17	x	x	--	x	x	x	x	x
Arizona	3	x	x	--	x	x	x	--	x
Colorado	7	6,610	853	--	288	421	420	1	922
Idaho	--	--	--	--	--	--	--	--	--
Montana	4	1,663	162	--	62	90	90	--	508
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	--	--	--	--	--	--	--	--	--
Utah	3	2,683	363	--	128	197	197	--	565
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	24	47,192	6,850	2	2,473	3,535	3,518	17	9,360
California	14	35,016	5,012	2	1,826	2,565	2,559	6	6,555
Oregon	3	4,185	721	--	243	386	384	2	1,020
Washington	7	7,991	1,117	--	404	584	575	9	1,785

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

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Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	DRUGS AND DRUG SUNDRIES (Specialty Lines)								
UNITED STATES	1,268	$123,469	$25,760	774	8,010	$12,420	$12,212	$208	$13,206
NEW ENGLAND	53	x	x	x	x	x	x	x	x
Connecticut	15	1,656	350	8	130	174	166	8	265
Maine	4	x	x	x	x	x	x	x	x
Massachusetts	27	1,068	195	15	98	117	113	4	83
New Hampshire	3	x	x	x	x	x	x	x	x
Rhode Island	4	31	6	2	4	5	5	--	3
Vermont	--	--	--	--	--	--	--	--	--
MIDDLE ATLANTIC	497	59,314	12,861	253	3,788	6,413	6,345	68	6,622
New Jersey	26	2,191	541	8	234	334	333	1	310
New York	412	53,204	11,621	201	3,212	5,636	5,574	62	5,847
Pennsylvania	59	3,919	699	44	342	443	438	5	465
EAST NORTH CENTRAL	249	26,758	5,485	165	1,580	2,387	2,336	51	2,899
Illinois	104	19,278	3,832	66	834	1,388	1,372	16	1,866
Indiana	19	914	188	9	84	115	111	4	186
Michigan	36	1,496	302	25	131	177	167	10	140
Ohio	76	4,269	1,002	58	455	600	582	18	513
Wisconsin	14	801	161	7	76	107	104	3	194
WEST NORTH CENTRAL	91	5,396	1,565	60	551	753	725	28	478
Iowa	13	400	134	11	27	28	18	10	35
Kansas	5	468	57	4	18	29	28	1	60
Minnesota	27	1,120	346	16	116	203	199	4	63
Missouri	38	2,828	870	23	353	418	407	11	309
Nebraska	7	x	x	x	x	x	x	x	x
North Dakota	--	--	--	--	--	--	--	--	--
South Dakota	1	x	x	x	x	x	x	--	--
SOUTH ATLANTIC	98	13,446	2,022	64	550	796	788	8	751
Delaware	2	x	x	x	x	x	x	--	--
District of Columbia	4	x	x	x	x	x	x	--	x
Florida	15	368	65	11	26	32	32	--	55
Georgia	21	1,972	622	9	178	267	264	3	154
Maryland	23	1,684	375	18	176	243	240	3	178
North Carolina	13	710	92	11	38	51	50	1	126
South Carolina	3	30	8	4	7	4	4	--	--
Virginia	11	857	179	3	74	107	107	--	186
West Virginia	6	27	6	5	6	3	2	1	1
EAST SOUTH CENTRAL	47	2,026	551	27	259	325	323	2	280
Alabama	5	185	40	4	16	19	19	--	14
Kentucky	15	779	206	9	96	128	126	2	127
Mississippi	4	139	38	1	17	25	25	--	44
Tennessee	23	923	267	13	130	153	153	--	95
WEST SOUTH CENTRAL	68	4,164	511	51	296	314	310	4	494
Arkansas	11	391	85	6	48	50	49	1	57
Louisiana	7	409	67	4	43	32	31	1	37
Oklahoma	12	396	69	8	32	37	36	1	55
Texas	38	2,968	290	33	173	195	194	1	345
MOUNTAIN	16	x	x	x	x	x	x	x	x
Arizona	1	x	--	x	--	--	--	--	--
Colorado	10	544	120	9	49	80	79	1	100
Idaho	--	--	--	--	--	--	--	--	--
Montana	--	--	--	--	--	--	--	--	--
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	--	--	--	--	--	--	--	--	--
Utah	4	44	13	3	7	8	8	--	7
Wyoming	1	x	--	x	--	--	--	--	--
PACIFIC	149	8,797	2,007	112	650	1,001	973	28	1,204
California	129	8,397	1,929	99	594	958	936	22	1,152
Oregon	8	187	19	6	12	10	10	--	40
Washington	12	213	59	7	44	33	27	6	12

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

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						Total	Full-time	Part-time	
	DRY GOODS (Full Line)								
UNITED STATES	306	$265,724	$38,426	164	14,272	$22,030	$21,944	$86	$46,295
NEW ENGLAND	18	5,895	789	11	279	497	497	--	936
Connecticut	4	1,224	124	5	44	64	64	--	163
Maine	3	x	x	--	x	x	x	--	x
Massachusetts	7	2,651	353	4	111	246	246	--	352
New Hampshire	1	x	x	--	x	x	x	--	x
Rhode Island	3	734	91	2	33	54	54	--	83
Vermont	--	--	--	--	--	--	--	--	--
MIDDLE ATLANTIC	64	39,084	5,459	44	2,004	2,967	2,955	12	5,865
New Jersey	4	495	70	1	22	33	33	--	94
New York	32	26,421	3,506	22	1,312	1,954	1,943	11	3,942
Pennsylvania	28	12,168	1,883	21	670	980	979	1	1,829
EAST NORTH CENTRAL	27	70,764	10,790	16	4,554	6,319	6,317	2	10,975
Illinois	5	52,999	8,368	1	3,562	4,798	4,798	--	7,856
Indiana	3	4,014	486	3	237	326	325	1	776
Michigan	5	5,609	710	2	319	488	488	--	1,011
Ohio	14	8,142	1,226	10	436	707	706	1	1,332
Wisconsin	--	--	--	--	--	--	--	--	--
WEST NORTH CENTRAL	25	63,380	8,993	7	3,231	4,954	4,947	7	12,656
Iowa	3	x	x	--	x	x	x	--	x
Kansas	3	x	x	--	x	x	x	x	x
Minnesota	4	9,279	1,550	2	564	882	877	5	1,150
Missouri	12	49,792	6,785	5	2,437	3,796	3,796	--	10,692
Nebraska	1	x	x	--	x	x	x	--	x
North Dakota	2	x	x	--	x	x	x	--	x
South Dakota	--	--	--	--	--	--	--	--	--
SOUTH ATLANTIC	69	31,391	4,599	39	1,501	2,686	2,655	31	5,478
Delaware	--	--	--	--	--	--	--	--	--
District of Columbia	1	x	x	--	x	x	x	--	x
Florida	5	1,677	210	4	71	142	142	--	238
Georgia	21	6,373	922	17	271	509	490	19	1,149
Maryland	2	x	x	x	x	x	x	--	x
North Carolina	15	4,162	517	10	167	297	293	4	594
South Carolina	4	470	72	4	25	25	23	2	68
Virginia	11	6,770	1,015	1	353	618	613	5	1,008
West Virginia	10	7,937	1,213	2	383	703	702	1	1,642
EAST SOUTH CENTRAL	47	22,195	2,933	22	1,085	1,730	1,721	9	3,970
Alabama	13	4,594	663	5	201	389	389	--	1,177
Kentucky	7	3,586	589	4	226	387	387	--	761
Mississippi	8	1,351	180	5	93	86	78	8	188
Tennessee	19	12,664	1,501	8	565	868	867	1	1,844
WEST SOUTH CENTRAL	36	22,008	3,240	16	1,068	1,947	1,938	9	4,010
Arkansas	10	2,887	415	4	148	240	239	1	592
Louisiana	12	6,597	1,029	6	296	571	571	--	1,090
Oklahoma	4	1,063	150	1	60	80	78	2	296
Texas	10	11,461	1,646	5	564	1,056	1,050	6	2,032
MOUNTAIN	6	2,656	429	--	154	241	236	5	652
Arizona	--	--	--	--	--	--	--	--	--
Colorado	2	x	x	--	x	x	x	--	x
Idaho	1	x	x	--	x	x	x	--	x
Montana	--	--	--	--	--	--	--	--	--
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	--	--	--	--	--	--	--	--	--
Utah	3	x	x	x	x	x	x	x	x
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	14	8,351	1,194	9	396	689	678	11	1,753
California	9	6,594	936	7	303	528	519	9	1,429
Oregon	2	x	x	x	x	x	x	x	x
Washington	3	x	x	--	x	x	x	x	x

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	DRY GOODS (Specialty Lines)								
UNITED STATES	3,301	$719,676	$82,228	2,477	22,652	$43,398	$42,919	$479	$118,548
NEW ENGLAND	156	x	x	x	x	x	x	x	x
Connecticut	13	341	63	7	20	28	28	--	77
Maine	1	x	x	--	x	x	x	--	x
Massachusetts	129	17,860	2,080	97	610	1,089	1,077	12	2,116
New Hampshire	--	--	--	--	--	--	--	--	--
Rhode Island	13	1,073	105	16	55	47	41	6	136
Vermont	--	--	--	--	--	--	--	--	--
MIDDLE ATLANTIC	2,541	633,234	71,582	1,915	19,173	37,686	37,346	340	105,694
New Jersey	28	1,932	387	20	125	231	228	3	216
New York	2,371	617,954	69,237	1,770	18,348	36,475	36,144	331	102,760
Pennsylvania	142	13,348	1,958	125	700	980	974	6	2,718
EAST NORTH CENTRAL	257	28,355	3,548	175	1,128	1,900	1,861	39	4,129
Illinois	153	19,473	2,443	95	738	1,319	1,289	30	3,116
Indiana	4	175	33	2	14	19	18	1	38
Michigan	28	4,438	335	20	99	170	169	1	297
Ohio	62	3,407	555	52	199	295	289	6	484
Wisconsin	10	862	182	6	78	97	96	1	194
WEST NORTH CENTRAL	39	4,291	583	26	244	349	339	10	704
Iowa	2	x	x	x	x	x	x	--	x
Kansas	1	x	x	x	x	x	x	--	--
Minnesota	6	1,136	155	2	60	87	83	4	233
Missouri	29	3,047	406	18	169	249	243	6	453
Nebraska	1	x	x	x	x	x	x	--	x
North Dakota	--	--	--	--	--	--	--	--	--
South Dakota	--	--	--	--	--	--	--	--	--
SOUTH ATLANTIC	85	6,327	781	74	331	428	402	26	1,039
Delaware	--	--	--	--	--	--	--	--	--
District of Columbia	5	x	x	x	x	x	x	--	x
Florida	3	71	14	3	6	10	10	--	29
Georgia	8	504	59	8	22	27	27	--	48
Maryland	47	x	x	x	x	x	x	x	x
North Carolina	7	145	23	9	12	11	11	--	22
South Carolina	9	1,075	115	3	60	66	57	9	173
Virginia	5	218	33	5	15	16	15	1	65
West Virginia	1	x	x	x	x	x	x	--	x
EAST SOUTH CENTRAL	22	1,568	194	18	74	117	116	1	310
Alabama	7	637	69	8	26	34	33	1	98
Kentucky	3	90	4	3	3	3	3	--	36
Mississippi	3	55	10	1	5	7	7	--	11
Tennessee	9	786	111	6	40	73	73	--	165
WEST SOUTH CENTRAL	17	1,707	194	10	67	123	123	--	190
Arkansas	--	--	--	--	--	--	--	--	--
Louisiana	8	863	133	3	42	86	86	--	88
Oklahoma	--	--	--	--	--	--	--	--	--
Texas	9	844	61	7	25	37	37	--	102
MOUNTAIN	4	x	x	x	x	x	x	--	x
Arizona	--	--	--	--	--	--	--	--	--
Colorado	3	x	x	x	x	x	x	--	x
Idaho	--	--	--	--	--	--	--	--	--
Montana	--	--	--	--	--	--	--	--	--
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	--	--	--	--	--	--	--	--	--
Utah	1	x	x	--	x	x	x	--	x
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	180	24,726	3,056	135	934	1,610	1,565	45	4,099
California	158	22,852	2,813	123	862	1,496	1,454	42	3,760
Oregon	6	x	x	x	x	x	x	--	x
Washington	16	x	x	x	x	x	x	x	x

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	ELECTRICAL GOODS								
UNITED STATES	2,438	$576,542	$99,460	1,051	30,088	$52,495	$51,924	$571	$75,424
NEW ENGLAND	195	x	x	x	x	x	x	x	x
Connecticut	41	6,402	1,079	13	351	621	607	14	974
Maine	14	1,628	290	1	123	168	168	--	320
Massachusetts	120	22,662	4,265	53	1,357	2,196	2,167	29	2,568
New Hampshire	5	285	36	4	15	19	19	--	56
Rhode Island	12	2,731	407	5	135	208	208	--	339
Vermont	3	x	x	x	x	x	x	--	x
MIDDLE ATLANTIC	729	191,295	33,813	341	9,225	17,234	17,125	109	19,563
New Jersey	67	15,559	2,957	21	827	1,524	1,521	3	1,690
New York	490	97,227	17,974	215	5,489	9,884	9,802	82	12,518
Pennsylvania	172	78,509	12,882	105	2,909	5,826	5,802	24	5,355
EAST NORTH CENTRAL	535	129,400	23,100	220	7,002	12,158	11,935	223	22,411
Illinois	174	38,157	6,912	83	2,195	3,779	3,710	69	4,041
Indiana	50	10,585	1,590	28	560	864	848	16	1,431
Michigan	97	22,014	3,497	45	1,084	1,972	1,959	13	2,621
Ohio	166	49,255	9,572	56	2,596	4,636	4,519	117	13,265
Wisconsin	48	9,389	1,529	8	567	907	899	8	1,053
WEST NORTH CENTRAL	209	x	x	x	x	x	x	x	x
Iowa	36	6,750	1,122	13	348	584	582	2	933
Kansas	12	3,872	638	3	208	368	367	1	497
Minnesota	56	11,328	1,719	27	579	983	971	12	1,313
Missouri	76	22,433	4,453	28	1,283	2,262	2,241	21	2,845
Nebraska	21	4,907	877	10	264	457	453	4	598
North Dakota	3	x	x	x	x	x	x	x	x
South Dakota	5	583	115	3	41	71	70	1	117
SOUTH ATLANTIC	226	52,333	8,264	76	2,825	4,769	4,737	32	6,737
Delaware	5	678	130	1	50	76	76	--	124
District of Columbia	17	8,658	1,533	3	574	1,058	1,058	--	1,020
Florida	44	6,040	921	8	320	545	541	4	1,005
Georgia	25	7,356	1,121	10	340	579	577	2	1,026
Maryland	36	7,409	1,279	17	410	727	725	2	944
North Carolina	31	7,153	952	15	286	445	438	7	830
South Carolina	11	1,781	228	4	75	113	110	3	165
Virginia	32	8,233	1,285	9	468	699	693	6	1,060
West Virginia	25	5,025	815	9	302	527	519	8	563
EAST SOUTH CENTRAL	65	x	x	x	x	x	x	x	x
Alabama	11	2,977	430	4	131	249	248	1	311
Kentucky	20	3,262	547	6	164	315	315	--	392
Mississippi	3	x	x	x	x	x	x	x	x
Tennessee	31	6,672	1,053	15	370	522	518	4	942
WEST SOUTH CENTRAL	118	28,356	4,620	35	1,483	2,497	2,471	26	3,937
Arkansas	8	1,143	185	4	64	98	97	1	113
Louisiana	19	5,717	1,097	--	338	565	563	2	785
Oklahoma	23	4,814	818	6	244	395	386	9	813
Texas	68	16,682	2,520	25	837	1,439	1,425	14	2,226
MOUNTAIN	58	x	x	x	x	x	x	x	x
Arizona	9	1,415	267	2	73	132	131	1	207
Colorado	24	3,546	605	11	197	326	323	3	514
Idaho	5	906	158	3	68	88	88	--	111
Montana	6	1,745	235	1	73	128	127	1	230
Nevada	1	x	x	--	x	x	x	--	x
New Mexico	--	--	--	--	--	--	--	--	--
Utah	13	3,844	592	3	176	298	295	3	510
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	303	66,019	10,509	171	3,510	5,709	5,627	82	8,812
California	223	50,560	7,864	139	2,591	4,300	4,255	45	6,439
Oregon	27	6,482	1,089	10	335	612	609	3	972
Washington	53	8,977	1,556	22	584	797	763	34	1,401

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	FARM PRODUCTS - RAW MATERIALS								
UNITED STATES	2,199	$1,562,487	$105,198	1,557	21,693	$34,200	$31,953	$2,247	$235,379
NEW ENGLAND	133	x	x	x	x	x	x	x	x
Connecticut	22	4,238	1,181	13	488	545	524	21	1,028
Maine	6	338	43	5	18	16	15	1	51
Massachusstts	90	130,665	5,895	49	1,050	2,767	2,731	36	17,319
New Hampshire	1	x	x	x	x	x	x	--	x
Rhode Island	9	8,879	1,686	3	61	191	188	3	2,063
Vermont	5	2,932	213	5	58	99	98	1	228
MIDDLE ATLANTIC	835	313,356	21,069	663	4,238	9,182	8,800	382	47,519
New Jersey	12	3,318	314	5	122	188	182	6	214
New York	725	264,824	17,391	567	3,307	7,592	7,266	326	40,652
Pennsylvania	98	45,214	3,364	91	809	1,402	1,352	50	6,653
EAST NORTH CENTRAL	260	142,083	8,603	165	2,709	4,341	4,208	133	13,496
Illinois	87	73,966	4,093	45	1,182	2,327	2,301	26	5,400
Indiana	35	13,074	701	22	269	330	319	11	1,728
Michigan	40	8,022	701	26	293	319	300	19	720
Ohio	66	34,859	1,825	55	601	774	721	53	3,576
Wisconsin	32	12,162	1,283	17	364	591	567	24	2,072
WEST NORTH CENTRAL	205	258,176	14,609	95	2,590	4,907	4,774	133	53,580
Iowa	32	10,109	744	17	230	324	304	20	810
Kansas	26	20,121	681	18	174	293	284	9	1,710
Minnesota	54	141,432	7,741	20	946	2,039	2,010	29	32,846
Missouri	66	74,885	4,633	25	968	1,881	1,829	52	17,303
Nebraska	16	10,354	681	5	230	324	306	18	816
North Dakota	4	779	86	8	25	25	21	4	67
South Dakota	7	516	43	2	17	21	20	1	28
SOUTH ATLANTIC	197	x	x	x	x	x	x	x	x
Delaware	3	801	72	3	26	37	34	3	42
District of Columbia	1	x	x	--	x	x	x	--	--
Florida	11	1,258	130	12	63	57	55	2	127
Georgia	36	32,461	2,432	21	607	597	570	27	4,560
Maryland	21	4,955	278	25	136	162	124	38	328
North Carolina	40	26,333	2,192	21	1,502	967	661	306	3,832
South Carolina	34	33,299	1,595	24	225	358	340	18	2,617
Virginia	41	25,583	2,631	30	1,071	1,122	933	189	7,989
West Virginia	10	3,285	135	6	78	83	68	15	658
EAST SOUTH CENTRAL	141	111,772	7,406	102	3,324	2,637	1,967	670	12,754
Alabama	28	21,870	1,154	17	217	251	241	10	1,087
Kentucky	46	22,787	2,340	18	1,950	1,128	637	491	3,115
Mississippi	7	6,264	364	8	36	54	53	1	1,995
Tennessee	60	60,851	3,548	59	1,121	1,204	1,036	168	6,557
WEST SOUTH CENTRAL	200	332,794	25,615	162	1,692	3,290	3,163	127	52,225
Arkansas	8	3,981	148	6	46	41	35	6	170
Louisiana	56	40,029	2,447	48	383	764	730	34	5,705
Oklahoma	18	3,550	217	15	95	138	129	9	1,210
Texas	118	285,234	22,803	93	1,168	2,347	2,269	78	45,140
MOUNTAIN	76	21,418	1,678	36	514	692	660	32	1,550
Arizona	10	5,176	550	6	113	132	129	3	506
Colorado	25	11,081	656	7	219	324	317	7	659
Idaho	5	837	60	1	26	34	31	3	45
Montana	11	616	95	7	43	47	40	7	91
Nevada	4	432	82	--	22	42	41	1	81
New Mexico	7	470	38	5	15	16	16	--	27
Utah	8	2,468	147	5	57	73	65	8	118
Wyoming	6	338	50	5	19	24	21	3	23
PACIFIC	152	103,437	7,375	116	1,212	2,065	1,955	110	13,406
California	98	69,668	4,256	82	689	1,322	1,265	57	8,370
Oregon	18	18,415	1,888	14	191	332	318	14	3,220
Washington	36	15,354	1,231	20	332	411	372	39	1,816

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL. PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	FARM PRODUCTS – CONSUMER GOODS								
UNITED STATES	11,188	$1,941,059	$213,552	10,128	77,316	$107,165	$104,118	$3,047	$147,140
NEW ENGLAND	769	139,081	14,829	639	5,404	7,692	7,350	342	3,591
Connecticut	142	21,054	2,539	121	938	1,370	1,331	39	355
Maine	80	9,719	1,287	68	587	632	571	61	634
Massachusetts	428	91,105	8,748	354	3,117	4,777	4,580	197	2,309
New Hampshire	36	2,561	396	32	142	169	155	14	37
Rhode Island	58	12,047	1,369	43	461	592	567	25	189
Vermont	25	2,595	490	21	159	152	146	6	67
MIDDLE ATLANTIC	2,937	694,549	70,141	2,722	20,720	33,757	33,151	606	15,485
New Jersey	337	59,147	8,019	268	2,437	3,898	3,835	63	1,321
New York	1,723	483,386	47,876	1,516	12,876	22,948	22,617	331	10,295
Pennsylvania	877	152,016	14,246	938	5,407	6,911	6,699	212	3,869
EAST NORTH CENTRAL	2,616	449,861	47,302	2,429	17,097	24,283	23,608	675	11,065
Illinois	812	197,958	19,616	727	6,447	10,528	10,266	262	4,975
Indiana	317	29,719	3,729	314	1,627	1,822	1,771	51	745
Michigan	484	62,808	8,243	483	3,101	4,124	4,017	107	1,241
Ohio	722	89,600	10,597	732	4,225	5,514	5,361	153	937
Wisconsin	281	69,776	5,117	173	1,697	2,295	2,193	102	3,167
WEST NORTH CENTRAL	1,155	194,114	19,520	994	8,509	9,972	9,530	442	4,779
Iowa	265	37,905	4,178	227	1,887	2,102	1,973	129	1,050
Kansas	101	16,044	1,746	97	756	826	797	29	533
Minnesota	188	39,219	4,236	147	1,518	2,101	2,005	96	1,210
Missouri	462	76,187	6,983	413	3,167	3,722	3,598	124	1,561
Nebraska	84	18,089	1,513	65	760	842	799	43	248
North Dakota	25	2,049	250	21	155	132	127	5	37
South Dakota	30	4,621	614	24	266	247	231	16	140
SOUTH ATLANTIC	909	101,796	13,394	773	5,733	6,445	6,249	196	2,562
Delaware	26	1,792	213	29	107	87	79	8	17
District of Columbia	67	18,490	2,538	54	866	1,226	1,196	30	257
Florida	135	12,670	1,750	118	844	878	842	36	338
Georgia	109	11,939	1,485	73	739	691	678	13	239
Maryland	174	17,972	1,782	168	790	896	870	26	523
North Carolina	98	11,313	1,574	95	674	761	747	14	395
South Carolina	43	4,337	712	32	281	293	286	7	152
Virginia	128	12,737	1,613	100	648	752	736	16	364
West Virginia	129	10,546	1,727	104	784	861	815	46	277
EAST SOUTH CENTRAL	446	44,897	6,039	393	2,821	2,744	2,664	80	1,044
Alabama	104	8,837	1,237	99	541	482	470	12	146
Kentucky	152	12,614	1,728	131	854	869	835	34	214
Mississippi	44	2,052	333	39	188	151	147	4	154
Tennessee	146	21,394	2,741	124	1,238	1,242	1,212	30	530
WEST SOUTH CENTRAL	672	77,511	10,261	562	5,188	5,483	5,331	152	2,101
Arkansas	44	4,501	659	40	321	325	314	11	153
Louisiana	113	16,562	2,000	99	976	998	973	25	335
Oklahoma	132	11,423	1,312	111	645	728	704	24	188
Texas	383	45,025	6,290	312	3,246	3,432	3,340	92	1,425
MOUNTAIN	378	37,729	4,915	315	2,138	2,545	2,438	107	1,095
Arizona	56	3,420	690	55	250	306	291	15	75
Colorado	136	14,300	1,555	126	797	860	831	29	342
Idaho	45	4,110	527	37	224	265	241	24	133
Montana	35	6,623	799	12	310	453	445	8	208
Nevada	10	1,495	268	2	89	134	129	5	44
New Mexico	14	793	117	19	54	52	50	2	100
Utah	61	4,744	652	50	294	319	297	22	102
Wyoming	21	2,244	307	14	120	156	154	2	91
PACIFIC	1,306	201,521	27,151	1,301	9,706	14,244	13,797	447	5,418
California	999	150,200	20,439	1,110	7,178	10,631	10,266	365	3,395
Oregon	100	14,590	1,798	63	786	1,025	995	30	469
Washington	207	36,731	4,914	128	1,742	2,588	2,536	52	1,554

* Includes no compensation for proprietors and firm members of unincorporated businesses.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	FARM SUPPLIES								
UNITED STATES	1,433	$281,731	$35,100	892	12,739	$16,566	$15,840	$726	$33,213
NEW ENGLAND	47	12,473	1,322	10	374	740	731	9	948
Connecticut	12	5,418	582	6	101	312	309	3	323
Maine	10	1,680	174	2	75	100	99	1	292
Massachusetts	16	4,418	491	2	169	277	272	5	277
New Hampshire	2	x	x	--	x	x	x	--	--
Rhode Island	2	x	x	--	x	x	x	--	x
Vermont	5	593	32	--	13	21	21	--	48
MIDDLE ATLANTIC	211	48,986	6,249	127	1,762	2,685	2,614	71	4,941
New Jersey	28	5,550	892	8	258	380	358	22	456
New York	92	36,572	4,463	41	1,142	1,860	1,826	34	3,882
Pennsylvania	91	6,864	894	78	362	445	430	15	603
EAST NORTH CENTRAL	281	55,488	8,163	182	3,193	4,013	3,694	319	7,113
Illinois	85	15,115	2,661	75	926	1,168	1,113	55	1,978
Indiana	44	9,450	870	23	318	409	403	6	905
Michigan	44	5,748	1,792	31	902	1,081	869	212	1,861
Ohio	51	14,502	1,618	36	624	777	760	17	1,111
Wisconsin	57	10,673	1,222	17	423	578	549	29	1,258
WEST NORTH CENTRAL	252	52,599	6,942	143	2,472	3,258	3,191	67	7,954
Iowa	51	9,611	1,305	30	513	650	636	14	1,419
Kansas	30	3,639	434	21	151	198	185	13	315
Minnesota	34	13,101	2,164	9	702	1,009	997	12	2,710
Missouri	95	19,082	1,662	62	651	822	805	17	2,172
Nebraska	22	3,202	518	6	176	245	240	5	507
North Dakota	9	2,041	336	9	81	142	137	5	488
South Dakota	11	1,923	523	6	198	192	191	1	343
SOUTH ATLANTIC	212	x	x	x	x	x	x	x	x
Delaware	1	x	x	--	x	x	x	--	--
District of Columbia	1	x	x	--	x	x	x	--	x
Florida	31	6,342	778	19	278	385	376	9	691
Georgia	26	7,715	628	20	166	253	246	7	637
Maryland	29	4,889	561	19	194	275	273	2	392
North Carolina	45	3,984	352	48	198	184	180	4	330
South Carolina	18	1,520	195	5	113	102	97	5	85
Virginia	31	6,740	778	7	348	408	405	3	998
West Virginia	30	2,140	246	21	141	125	123	2	170
EAST SOUTH CENTRAL	67	10,156	1,201	58	602	569	530	39	1,456
Alabama	12	1,372	104	10	59	62	60	2	97
Kentucky	23	4,311	643	15	341	269	242	27	1,100
Mississippi	9	1,068	106	9	44	46	45	1	37
Tennessee	23	3,405	348	24	158	192	183	9	222
WEST SOUTH CENTRAL	139	19,082	1,626	100	758	854	788	66	1,544
Arkansas	16	2,200	165	13	83	99	93	6	158
Louisiana	16	2,798	313	3	148	182	175	7	196
Oklahoma	36	3,982	274	35	141	134	119	15	341
Texas	71	10,102	874	49	386	439	401	38	849
MOUNTAIN	57	x	x	x	x	x	x	x	x
Arizona	4	526	45	1	21	26	25	1	15
Colorado	19	3,169	333	13	141	163	149	14	318
Idaho	11	2,135	394	10	121	141	136	5	597
Montana	11	947	142	3	115	88	87	1	211
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	2	x	x	x	x	x	x	--	x
Utah	9	1,092	157	2	76	82	76	6	217
Wyoming	1	x	x	x	--	--	--	--	--
PACIFIC	167	41,084	4,916	101	1,633	2,182	2,086	96	4,561
California	109	32,036	3,940	75	1,288	1,768	1,694	74	3,549
Oregon	27	4,199	431	19	160	199	188	11	527
Washington	31	4,849	545	7	185	215	204	11	485

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	FURNITURE AND HOUSE FURNISHINGS								
UNITED STATES	1,959	$243,457	$43,345	1,335	13,978	$23,106	$22,737	$369	$50,742
NEW ENGLAND	115	16,534	3,120	70	1,071	1,680	1,639	41	3,326
Connecticut	13	2,316	458	4	133	239	237	2	330
Maine	4	120	43	1	23	22	22	--	44
Massachusetts	90	12,534	2,330	61	814	1,242	1,203	39	2,570
New Hampshire	--	--	--	--	--	--	--	--	--
Rhode Island	8	1,564	289	4	101	177	177	--	382
Vermont	--	--	--	--	--	--	--	--	--
MIDDLE ATLANTIC	1,035	126,503	23,114	714	6,655	12,199	12,045	154	27,569
New Jersey	13	1,141	226	7	72	120	116	4	151
New York	875	108,543	19,892	590	5,530	10,416	10,285	131	23,301
Pennsylvania	147	16,819	2,996	117	1,053	1,663	1,644	19	4,117
EAST NORTH CENTRAL	330	36,752	6,111	202	2,117	3,347	3,270	77	6,681
Illinois	163	18,285	3,099	96	1,102	1,810	1,759	51	2,492
Indiana	22	3,080	521	12	208	276	275	1	461
Michigan	51	4,792	720	29	263	453	448	5	904
Ohio	78	8,973	1,491	58	452	672	658	14	2,289
Wisconsin	16	1,622	280	7	92	136	130	6	535
WEST NORTH CENTRAL	90	17,918	3,244	59	1,281	1,839	1,814	25	3,704
Iowa	10	2,550	451	7	163	198	197	1	53
Kansas	4	793	130	1	42	56	54	2	153
Minnesota	20	1,888	351	13	163	217	214	3	355
Missouri	47	10,325	1,963	30	778	1,178	1,160	18	2,380
Nebraska	9	2,362	349	8	135	190	189	1	763
North Dakota	--	--	--	--	--	--	--	--	--
South Dakota	--	--	--	--	--	--	--	--	--
SOUTH ATLANTIC	80	11,038	1,723	47	568	944	931	13	2,173
Delaware	2	x	x	x	x	x	x	--	x
District of Columbia	3	535	49	--	12	29	29	--	21
Florida	14	2,306	305	5	112	201	193	8	431
Georgia	10	2,594	475	5	139	267	266	1	458
Maryland	22	2,358	352	19	131	179	177	2	599
North Carolina	9	1,124	145	7	40	54	54	--	116
South Carolina	2	x	x	x	x	x	x	--	x
Virginia	9	381	75	3	28	44	44	--	204
West Virginia	9	1,536	293	5	98	161	159	2	321
EAST SOUTH CENTRAL	28	3,431	668	24	271	363	358	5	906
Alabama	4	641	75	4	46	60	59	1	133
Kentucky	14	1,295	227	13	98	123	123	--	463
Mississippi	--	--	--	--	--	--	--	--	--
Tennessee	10	1,495	366	7	127	180	176	4	310
WEST SOUTH CENTRAL	40	x	x	x	x	x	x	x	x
Arkansas	1	x	x	--	x	x	x	--	x
Louisiana	9	1,849	442	5	137	208	208	--	339
Oklahoma	5	295	39	6	19	18	18	--	45
Texas	25	3,356	482	13	209	248	246	2	607
MOUNTAIN	18	x	x	x	x	x	x	x	x
Arizona	--	--	--	--	--	--	--	--	--
Colorado	10	1,788	336	6	144	165	163	2	404
Idaho	--	--	--	--	--	--	--	--	--
Montana	1	x	x	--	x	x	x	--	x
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	2	x	x	x	x	x	x	--	x
Utah	5	1,302	153	2	50	83	79	4	159
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	223	21,779	3,722	185	1,377	1,889	1,843	46	4,587
California	188	16,878	2,995	170	1,112	1,525	1,484	41	3,710
Oregon	13	1,779	223	7	72	105	103	2	303
Washington	22	3,122	504	8	193	259	256	3	574

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

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Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	GENERAL MERCHANDISE								
UNITED STATES	209	$361,647	$28,076	122	9,266	$13,942	$13,782	$160	$34,052
NEW ENGLAND	8	1,728	372	1	149	229	224	5	358
Connecticut	5	1,199	294	--	114	186	186	--	267
Maine	--	--	--	--	--	--	--	--	--
Massachusetts	2	x	x	--	x	x	x	x	x
New Hampshire	1	x	x	x	x	x	--	x	x
Rhode Island	--	--	--	--	--	--	--	--	--
Vermont	--	--	--	--	--	--	--	--	--
MIDDLE ATLANTIC	54	227,599	9,723	27	2,235	4,427	4,364	63	14,105
New Jersey	4	9,365	1,908	1	658	889	888	1	1,414
New York	42	217,193	7,580	20	1,489	3,393	3,374	19	12,500
Pennsylvania	8	1,041	235	6	88	145	102	43	191
EAST NORTH CENTRAL	37	25,212	4,372	25	1,736	2,383	2,339	44	3,877
Illinois	18	20,847	3,577	6	1,413	1,916	1,879	37	3,159
Indiana	3	363	125	3	30	50	50	--	139
Michigan	6	816	99	8	52	56	55	1	152
Ohio	7	2,903	532	6	218	336	336	--	380
Wisconsin	3	283	39	2	23	25	19	6	47
WEST NORTH CENTRAL	16	24,212	4,004	12	1,506	1,862	1,841	21	4,230
Iowa	--	--	--	--	--	--	--	--	--
Kansas	3	400	37	2	14	14	14	--	75
Minnesota	6	8,777	1,525	3	600	698	678	20	1,549
Missouri	7	15,035	2,442	7	892	1,150	1,149	1	2,606
Nebraska	--	--	--	--	--	--	--	--	--
North Dakota	--	--	--	--	--	--	--	--	--
South Dakota	--	--	--	--	--	--	--	--	--
SOUTH ATLANTIC	22	15,682	2,471	7	945	1,155	1,148	7	2,706
Delaware	1	x	x	--	x	x	x	--	--
District of Columbia	1	x	x	x	x	x	x	--	x
Florida	2	x	x	x	x	x	x	--	x
Georgia	3	863	101	1	31	44	42	2	69
Maryland	4	12,019	2,070	1	764	942	940	2	1,899
North Carolina	2	x	x	x	x	x	x	--	x
South Carolina	3	597	45	1	35	32	29	3	85
Virginia	4	1,422	184	--	80	99	99	--	452
West Virginia	2	x	x	--	x	x	x	--	x
EAST SOUTH CENTRAL	16	x	x	x	x	x	x	x	x
Alabama	2	x	x	x	x	x	x	x	x
Kentucky	6	5,817	752	3	387	518	515	3	943
Mississippi	3	2,024	228	2	118	126	123	3	303
Tennessee	5	4,805	332	6	152	216	216	--	505
WEST SOUTH CENTRAL	18	x	x	x	x	x	x	x	x
Arkansas	2	x	x	--	x	x	x	--	x
Louisiana	7	1,854	205	1	104	126	125	1	489
Oklahoma	--	--	--	--	--	--	--	--	--
Texas	9	11,946	1,617	8	622	808	807	1	2,045
MOUNTAIN	5	x	x	x	x	x	x	x	x
Arizona	--	--	--	--	--	--	--	--	--
Colorado	1	x	x	x	x	x	x	x	x
Idaho	--	--	--	--	--	--	--	--	--
Montana	1	x	x	--	x	x	x	x	x
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	3	2,216	283	5	82	133	133	--	305
Utah	--	--	--	--	--	--	--	--	--
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	33	x	x	x	x	x	x	x	x
California	27	32,400	2,775	14	836	1,409	1,404	5	2,643
Oregon	2	x	x	--	x	x	x	--	x
Washington	4	1,080	194	2	63	108	107	1	283

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WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

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Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	GROCERIES (Full Line)								
UNITED STATES	3,833	$1,953,762	$173,757	1,443	67,563	$98,077	$97,352	$725	$242,071
NEW ENGLAND	172	95,247	11,049	52	4,024	6,225	6,201	24	13,713
Connecticut	32	14,211	1,389	19	461	749	745	4	1,945
Maine	26	13,021	1,472	2	511	825	820	5	2,171
Massachusetts	76	50,540	6,367	22	2,393	3,663	3,653	10	6,801
New Hampshire	16	7,296	834	1	268	438	436	2	1,164
Rhoda Island	11	5,642	565	5	214	316	316	--	938
Vermont	11	4,537	422	3	177	234	231	3	694
MIDDLE ATLANTIC	446	337,523	30,841	233	10,802	17,504	17,426	78	38,819
New Jersey	32	29,341	2,271	11	725	1,389	1,387	2	2,611
New York	158	182,674	18,703	103	6,090	10,583	10,555	28	20,662
Pennsylvania	256	125,508	9,867	119	3,987	5,532	5,484	48	15,546
EAST NORTH CENTRAL	676	360,426	35,934	187	14,197	20,868	20,718	150	46,271
Illinois	167	112,954	13,020	50	5,272	7,967	7,926	41	14,311
Indiana	90	49,833	4,912	29	1,885	2,525	2,475	50	6,183
Michigan	171	59,312	4,620	52	1,868	2,631	2,622	9	7,165
Ohio	187	95,428	9,316	46	3,559	5,336	5,313	23	13,489
Wisconsin	61	42,899	4,066	10	1,613	2,409	2,382	27	5,123
WEST NORTH CENTRAL	380	246,509	23,262	77	9,297	13,333	13,227	106	34,612
Iowa	56	46,656	3,917	10	1,660	2,426	2,394	32	5,452
Kansas	60	29,801	2,771	17	1,178	1,614	1,607	7	4,736
Minnesota	61	52,077	4,959	10	1,866	2,783	2,772	11	6,973
Missouri	116	59,657	5,585	32	2,309	3,428	3,407	21	8,779
Nebraska	37	32,515	3,535	8	1,370	1,818	1,801	17	5,304
North Dakota	24	14,039	1,285	--	459	636	623	13	1,675
South Dakota	26	11,764	1,210	--	455	628	623	5	1,693
SOUTH ATLANTIC	659	232,962	18,355	373	7,593	10,303	10,223	80	26,038
Delaware	5	2,516	186	1	80	110	110	--	355
District of Columbia	11	11,031	872	7	393	590	582	8	1,319
Florida	69	26,326	2,618	22	1,002	1,456	1,448	8	2,951
Georgia	140	46,147	3,449	84	1,473	1,904	1,894	10	4,423
Maryland	34	21,841	1,597	26	681	926	911	15	3,150
North Carolina	162	40,763	3,003	117	1,248	1,568	1,554	14	3,966
South Caroline	80	26,630	1,611	48	759	931	924	7	2,286
Virginia	91	30,356	2,504	51	1,016	1,393	1,381	12	4,028
West Virginia	67	27,352	2,515	17	941	1,425	1,419	6	3,560
EAST SOUTH CENTRAL	415	160,897	13,044	214	5,733	6,991	6,933	58	18,577
Alabama	96	34,828	2,809	80	1,192	1,423	1,413	10	4,082
Kentucky	106	36,329	3,006	67	1,422	1,609	1,595	14	4,547
Mississippi	106	35,455	3,193	37	1,350	1,625	1,613	12	4,062
Tennessee	107	54,285	4,036	30	1,769	2,334	2,312	22	5,886
WEST SOUTH CENTRAL	652	262,264	20,884	203	8,629	11,281	11,147	134	30,530
Arkansea	128	41,222	3,765	60	1,436	1,798	1,784	14	4,921
Louisiana	134	53,566	4,044	39	1,905	2,328	2,297	31	4,572
Oklahoma	96	44,035	3,832	11	1,426	2,058	2,029	29	5,379
Texes	294	123,441	9,243	93	3,862	5,097	5,037	60	15,658
MOUNTAIN	172	80,311	6,925	30	2,395	3,805	3,769	36	11,804
Arizona	16	4,562	350	9	137	172	170	2	424
Colorado	47	20,401	2,095	9	774	1,238	1,223	15	2,432
Idaho	22	10,133	687	2	206	349	345	4	1,646
Montana	27	13,111	1,143	1	362	573	568	5	2,219
Nevada	4	1,577	118	3	37	74	70	4	215
New Mexico	26	15,303	1,228	4	420	684	680	4	2,269
Utah	19	10,041	814	2	291	475	475	--	1,849
Wyoming	11	5,183	490	--	168	240	238	2	750
PACIFIC	261	177,623	13,463	74	4,893	7,767	7,708	59	21,707
California	167	124,176	8,833	56	3,312	5,251	5,217	34	14,027
Oregon	30	19,143	1,639	11	576	875	862	13	3,211
Washington	64	34,304	2,991	7	1,005	1,641	1,629	12	4,469

* Includes no compensation for proprietors and firm members of unincorporated businesses.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	GROCERIES AND FOODS (Specialty Lines)								
UNITED STATES	12,156	$1,682,961	$209,791	10,434	79,646	$108,429	$105,838	$2,591	$132,811
NEW ENGLAND	924	154,234	18,002	708	6,449	9,800	9,536	264	8,925
Connecticut	161	20,654	2,167	128	789	1,186	1,161	25	1,001
Maine	99	10,105	1,414	67	491	702	691	11	712
Massachusetts	550	105,362	12,739	402	4,515	7,063	6,855	208	6,127
New Hampshire	28	3,628	376	29	150	193	187	6	222
Rhode Island	71	12,317	1,025	70	395	521	510	11	717
Vermont	15	2,168	281	12	109	135	132	3	146
MIDDLE ATLANTIC	3,055	554,672	66,104	2,453	20,305	33,090	32,548	542	46,574
New Jersey	340	47,465	5,790	247	2,077	3,008	2,955	53	3,061
New York	1,796	407,661	47,039	1,352	13,015	23,293	23,011	282	35,426
Pennsylvania	919	99,546	13,275	854	5,213	6,789	6,582	207	8,087
EAST NORTH CENTRAL	2,626	309,469	39,297	2,294	15,551	21,332	20,760	572	18,653
Illinois	822	140,175	17,605	682	6,118	9,331	9,109	222	8,176
Indiana	231	14,732	1,675	215	822	890	864	26	802
Michigan	499	47,850	5,503	478	2,342	3,003	2,934	69	2,272
Ohio	812	85,000	11,579	717	5,013	6,461	6,267	194	5,842
Wisconsin	262	21,712	2,935	202	1,256	1,647	1,586	61	1,561
WEST NORTH CENTRAL	939	126,558	17,673	703	6,655	9,175	8,998	177	13,878
Iowa	134	13,034	1,885	122	707	925	900	25	1,512
Kansas	101	9,140	1,312	77	559	672	654	18	782
Minnesota	230	27,467	4,040	164	1,372	1,944	1,896	48	2,870
Missouri	376	64,504	8,770	282	3,439	4,847	4,776	71	7,207
Nebraska	58	4,852	739	40	277	354	342	12	496
North Dakota	28	5,585	666	13	222	312	309	3	638
South Dakota	12	1,976	261	5	79	121	121	--	373
SOUTH ATLANTIC	1,519	163,738	19,233	1,269	9,858	10,498	10,204	294	13,061
Delaware	26	2,373	254	19	120	150	148	2	196
District of Columbia	80	19,060	2,333	53	920	1,420	1,409	11	1,031
Florida	250	19,853	2,573	215	1,144	1,328	1,303	25	1,549
Georgia	238	25,403	3,104	189	2,102	1,691	1,583	108	2,673
Maryland	274	28,221	3,644	249	1,760	2,102	2,065	37	1,363
North Carolina	256	24,545	2,258	239	1,181	1,106	1,067	39	2,150
South Carolina	107	9,480	1,019	75	599	510	492	18	472
Virginia	206	27,251	3,214	158	1,639	1,753	1,715	38	2,959
West Virginia	82	7,552	834	72	393	438	422	16	668
EAST SOUTH CENTRAL	515	47,489	5,666	427	2,956	3,238	3,176	62	3,759
Alabama	164	15,279	1,747	133	901	1,027	1,005	22	1,075
Kentucky	128	11,319	1,296	111	668	683	669	14	1,099
Mississippi	79	4,768	563	64	308	293	287	6	346
Tennessee	144	16,123	2,060	119	1,079	1,235	1,215	20	1,239
WEST SOUTH CENTRAL	963	106,457	12,948	867	7,856	6,264	5,988	276	8,801
Arkansas	109	10,059	872	102	441	406	399	7	544
Louisiana	219	43,255	4,039	175	1,728	2,083	2,026	57	3,326
Oklahoma	145	9,335	1,206	137	601	605	589	16	802
Texas	490	43,808	6,831	453	5,086	3,170	2,974	196	4,129
MOUNTAIN	276	28,792	3,368	228	1,266	1,553	1,506	47	1,784
Arizona	34	2,962	436	30	152	183	181	2	296
Colorado	83	11,181	1,221	70	461	541	524	17	301
Idaho	31	4,017	436	25	186	226	215	11	354
Montana	30	4,820	533	18	175	248	244	4	456
Nevada	7	1,061	123	6	44	60	59	1	44
New Mexico	23	1,354	111	19	60	53	51	2	74
Utah	52	2,772	446	41	160	216	208	8	197
Wyoming	16	625	62	19	28	26	24	2	62
PACIFIC	1,339	191,552	27,500	1,485	8,750	13,479	13,122	357	17,376
California	981	157,041	22,269	1,206	7,044	10,945	10,666	279	11,886
Oregon	99	9,642	1,364	75	508	765	736	29	722
Washington	259	24,869	3,867	204	1,198	1,769	1,720	49	4,768

* Includes no compensation for proprietors and firm members of unincorporated businesses.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	HARDWARE								
UNITED STATES	1,129	$428,249	$77,981	454	30,741	$46,178	$45,851	$327	$106,980
NEW ENGLAND	75	16,132	3,616	30	1,401	2,004	1,988	16	4,423
Connecticut	11	1,095	241	5	80	116	113	3	165
Maine	16	4,228	991	1	376	540	540	--	1,556
Massachusetts	33	4,455	946	17	383	572	563	9	1,136
New Hampshire	3	2,579	578	4	242	313	313	--	740
Rhode Island	5	1,680	411	3	173	239	236	3	410
Vermont	7	2,095	449	--	147	224	223	1	416
MIDDLE ATLANTIC	368	73,190	15,405	187	5,800	8,826	8,756	70	18,021
New Jersey	27	5,043	1,095	13	325	532	529	3	1,165
New York	249	47,840	9,963	124	3,666	5,805	5,762	43	10,934
Pennsylvania	92	20,307	4,347	50	1,809	2,489	2,465	24	5,922
EAST NORTH CENTRAL	200	87,041	15,120	76	6,197	9,367	9,304	63	20,049
Illinois	68	23,107	4,343	29	1,741	2,171	2,136	35	5,051
Indiana	22	10,820	2,001	9	778	1,266	1,258	8	2,746
Michigan	40	15,178	2,381	14	976	1,473	1,467	6	3,495
Ohio	45	27,095	4,405	20	1,887	3,239	3,231	8	5,913
Wisconsin	25	10,841	1,990	4	815	1,218	1,212	6	2,844
WEST NORTH CENTRAL	80	68,832	13,189	15	5,623	7,833	7,780	53	14,521
Iowa	9	3,518	662	3	284	344	318	26	970
Kansas	13	4,880	855	2	366	517	515	2	1,469
Minnesota	17	26,467	4,678	4	1,933	2,733	2,715	18	5,896
Missouri	32	29,976	6,191	4	2,725	3,774	3,767	7	4,825
Nebraska	6	3,217	600	1	250	353	353	--	1,184
North Dakota	--	--	--	--	--	--	--	--	--
South Dakota	3	774	203	1	65	112	112	--	177
SOUTH ATLANTIC	138	x	x	x	x	x	x	x	x
Delaware	1	x	x	--	x	x	x	--	x
District of Columbia	7	2,620	443	4	143	308	308	--	491
Florida	12	4,389	965	2	400	580	579	1	1,110
Georgia	15	7,405	1,101	5	407	671	671	--	1,759
Maryland	21	2,581	509	20	180	252	251	1	442
North Carolina	24	7,787	1,064	9	384	652	652	--	1,649
South Carolina	12	4,895	753	2	268	450	444	6	1,157
Virginia	22	7,075	1,172	3	458	836	823	13	2,310
West Virginia	24	8,113	1,363	3	534	896	895	1	2,215
EAST SOUTH CENTRAL	60	34,763	5,664	11	2,302	3,411	3,389	22	8,354
Alabama	18	13,513	2,215	3	970	1,368	1,353	15	3,374
Kentucky	15	6,738	1,084	6	476	660	656	4	1,618
Mississippi	10	2,406	442	2	162	222	220	2	804
Tennessee	17	12,106	1,923	--	694	1,161	1,160	1	2,558
WEST SOUTH CENTRAL	69	36,137	5,890	23	2,249	3,378	3,366	12	10,682
Arkansas	8	3,909	588	1	251	341	340	1	1,165
Louisiana	12	6,674	1,290	1	431	693	690	3	1,961
Oklahoma	7	3,550	586	--	234	383	383	--	1,023
Texas	42	22,004	3,426	21	1,333	1,961	1,953	8	6,533
MOUNTAIN	27	x	x	x	x	x	x	x	x
Arizona	4	1,703	268	1	84	132	127	5	446
Colorado	4	1,349	152	--	73	100	95	5	469
Idaho	5	3,102	437	--	180	227	227	--	754
Montana	6	3,551	579	--	174	265	262	3	1,097
Nevada	2	x	x	--	x	x	x	x	x
New Mexico	1	x	x	--	x	x	x	--	x
Utah	5	6,897	1,233	--	469	731	719	12	1,700
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	112	49,612	8,832	63	3,346	5,130	5,087	43	15,032
California	76	31,144	5,572	54	2,107	3,271	3,236	35	10,495
Oregon	17	5,468	984	9	329	464	461	3	1,178
Washington	19	13,000	2,276	--	910	1,395	1,390	5	3,359

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.–NUMBER OF ESTABLISHMENTS, SALES, EXPENSES. PERSONNEL. PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	JEWELRY AND OPTICAL GOODS								
UNITED STATES	1,801	$180,685	$35,481	1,300	11,105	$19,185	$18,973	$212	$47,213
NEW ENGLAND	105	x	x	x	x	x	x	x	x
Connecticut	6	669	67	4	24	29	27	2	81
Maine	4	143	46	3	22	32	32	--	18
Massachusetts	65	5,519	986	53	357	576	570	6	1,616
New Hampshire	1	x	x	x	x	x	x	--	x
Rhode Island	26	1,915	420	17	155	266	265	1	555
Vermont	3	79	27	2	12	14	14	--	31
MIDDLE ATLANTIC	1,055	102,672	18,274	891	4,841	9,325	9,228	97	29,897
New Jersey	9	601	189	3	82	126	126	--	67
New York	922	92,241	16,031	787	3,936	7,940	7,862	78	27,106
Pennsylvania	124	9,830	2,054	101	823	1,259	1,240	19	2,724
EAST NORTH CENTRAL	261	30,893	7,482	119	2,771	4,380	4,341	39	6,618
Illinois	116	19,382	4,057	55	1,393	2,300	2,271	29	4,524
Indiana	13	771	235	7	104	168	168	--	97
Michigan	46	2,540	913	20	456	604	599	5	462
Ohio	68	7,270	2,017	32	714	1,150	1,146	4	1,367
Wisconsin	18	930	260	5	104	158	157	1	168
WEST NORTH CENTRAL	96	6,903	2,113	30	860	1,234	1,229	5	1,761
Iowa	11	426	149	--	71	95	95	--	43
Kansas	7	231	80	4	38	41	41	--	36
Minnesota	24	1,979	581	8	231	367	365	2	436
Missouri	35	3,184	961	16	373	527	525	2	1,044
Nebraska	10	761	228	1	97	130	129	1	167
North Dakota	5	222	70	--	33	47	47	--	18
South Dakota	4	100	44	1	17	27	27	--	17
SOUTH ATLANTIC	51	9,363	1,292	35	404	725	704	21	1,622
Delaware	1	x	x	--	x	x	x	--	x
District of Columbia	9	3,864	197	5	66	126	110	16	338
Florida	6	710	193	1	31	139	139	--	400
Georgia	6	825	231	1	77	135	134	1	248
Maryland	19	3,257	418	24	149	204	200	4	508
North Carolina	3	154	58	4	21	25	25	--	15
South Carolina	1	x	x	--	x	x	x	--	x
Virginia	4	275	109	--	31	40	40	--	69
West Virginia	2	x	x	--	x	x	x	--	x
EAST SOUTH CENTRAL	13	742	236	4	109	147	147	--	160
Alabama	4	214	62	1	31	35	35	--	56
Kentucky	4	250	62	1	34	47	47	--	75
Mississippi	--	--	--	--	--	--	--	--	--
Tennessee	5	278	112	2	44	65	65	--	29
WEST SOUTH CENTRAL	36	x	x	x	x	x	x	--	x
Arkansas	1	x	x	--	x	x	x	--	x
Louisiana	7	644	179	5	75	89	89	--	286
Oklahoma	3	158	45	--	21	24	24	--	12
Texas	25	1,854	408	11	149	235	235	--	564
MOUNTAIN	19	904	281	6	116	169	169	--	177
Arizona	2	x	x	x	x	x	x	--	x
Colorado	7	450	129	3	64	88	88	--	58
Idaho	2	x	x	--	x	x	x	--	x
Montana	3	102	43	--	13	22	22	--	18
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	2	x	x	x	x	x	x	--	x
Utah	3	194	45	--	14	22	22	--	12
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	165	18,106	3,584	119	1,174	1,914	1,873	41	3,799
California	134	15,457	2,998	106	960	1,576	1,538	38	3,261
Oregon	8	775	159	3	57	85	85	--	90
Washington	23	1,874	427	10	157	253	250	3	448

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.-NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	LUMBER AND CONSTRUCTION MATERIALS								
UNITED STATES	2,817	$491,857	$82,051	1,251	27,245	$42,813	$40,839	$1,974	$63,652
NEW ENGLAND	147	29,690	5,115	79	1,646	2,672	2,550	122	3,899
Connecticut	21	6,053	982	6	362	574	571	3	892
Maine	19	1,521	195	12	82	101	98	3	109
Massachusetts	75	18,225	3,140	39	918	1,584	1,511	73	2,292
New Hampshire	14	1,349	176	14	64	78	77	1	159
Rhode Island	10	1,749	461	1	170	264	225	39	342
Vermont	8	793	161	7	50	71	68	3	105
MIDDLE ATLANTIC	730	120,759	22,606	274	7,160	12,521	11,773	748	18,687
New Jersey	70	19,544	2,723	13	751	1,412	1,389	23	1,801
New York	430	68,504	14,039	125	4,357	7,904	7,249	655	11,734
Pennsylvania	230	32,711	5,844	136	2,052	3,205	3,135	70	5,152
EAST NORTH CENTRAL	620	99,877	18,121	247	5,685	9,329	8,952	377	13,083
Illinois	194	41,216	7,240	70	2,108	3,757	3,599	158	4,852
Indiana	73	6,928	1,369	41	586	799	757	42	1,266
Michigan	99	15,212	2,304	44	761	1,245	1,225	20	2,053
Ohio	207	30,523	6,192	74	1,925	3,015	2,868	147	4,028
Wisconsin	47	5,998	1,016	18	305	513	503	10	884
WEST NORTH CENTRAL	258	57,619	7,731	95	2,759	4,305	4,184	121	5,519
Iowa	29	6,483	949	20	360	537	526	11	743
Kansas	29	4,857	740	10	261	418	413	5	672
Minnesota	61	23,017	2,478	21	706	1,341	1,308	33	1,449
Missouri	110	18,290	2,894	33	1,190	1,676	1,614	62	2,015
Nebraska	13	3,472	397	5	113	174	170	4	290
North Dakota	4	748	66	2	28	35	32	3	144
South Dakota	12	752	207	4	101	124	121	3	206
SOUTH ATLANTIC	332	45,460	7,350	168	3,098	3,875	3,715	160	5,338
Delaware	9	1,429	257	--	115	143	139	4	187
District of Columbia	16	5,715	1,105	10	374	522	511	11	787
Florida	59	9,456	1,635	18	718	819	781	38	1,453
Georgia	29	3,245	379	23	165	161	159	2	236
Maryland	52	7,184	1,146	30	454	690	678	12	989
North Carolina	65	6,998	840	49	388	458	409	49	547
South Carolina	21	2,576	333	8	133	180	180	--	176
Virginia	41	5,261	903	17	432	510	490	20	519
West Virginia	40	3,596	752	13	319	392	368	24	444
EAST SOUTH CENTRAL	175	29,267	4,586	105	1,880	2,348	2,250	98	2,876
Alabama	47	12,042	1,530	23	544	758	734	24	555
Kentucky	35	6,103	1,148	23	465	604	584	20	570
Mississippi	22	1,528	257	16	158	127	119	8	161
Tennessee	71	9,594	1,651	43	713	859	813	46	1,590
WEST SOUTH CENTRAL	175	26,621	3,908	69	1,554	1,860	1,752	108	3,557
Arkansas	23	3,290	416	10	224	211	205	6	710
Louisiana	29	7,525	873	11	262	377	339	38	595
Oklahoma	32	3,146	475	14	250	245	233	12	658
Texas	91	12,660	2,144	34	818	1,027	975	52	1,594
MOUNTAIN	52	10,951	1,430	19	506	787	764	23	1,492
Arizona	6	831	189	2	80	107	98	9	160
Colorado	17	3,310	585	5	164	266	264	2	437
Idaho	3	724	41	1	15	19	17	2	88
Montana	6	1,353	135	1	35	80	75	5	475
Nevada	2	x	x	x	x	x	x	x	x
New Mexico	2	x	x	x	x	x	x	--	x
Utah	14	4,304	430	6	194	287	284	3	277
Wyoming	2	x	x	x	x	x	x	--	x
PACIFIC	328	71,613	11,204	195	2,957	5,116	4,899	217	9,201
California	211	41,000	7,667	143	2,070	3,542	3,431	111	7,912
Oregon	51	8,919	955	25	287	501	463	38	501
Washington	66	21,694	2,582	27	600	1,073	1,005	68	788

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	MACHINERY, EQUIPMENT AND SUPPLIES								
UNITED STATES	7,198	$835,647	$171,511	3,705	57,140	$95,410	$93,625	$1,785	$157,474
NEW ENGLAND	461	39,639	9,085	215	3,334	5,592	5,485	107	6,310
Connecticut	79	7,732	1,669	33	591	971	958	13	1,177
Maine	29	1,611	409	14	146	233	233	--	423
Massachusstts	300	26,442	6,092	147	2,268	3,841	3,755	86	4,049
New Hampshire	4	125	24	2	8	12	12	--	20
Rhode Island	43	3,208	781	18	287	484	477	7	547
Vermont	6	521	110	1	34	51	50	1	94
MIDDLE ATLANTIC	2,052	206,711	47,752	1,167	15,273	26,430	26,041	389	37,697
New Jersey	152	8,897	2,316	89	807	1,328	1,298	30	1,610
New York	1,391	142,562	33,754	739	10,307	18,368	18,114	254	25,340
Pennsylvania	509	55,252	11,682	339	4,159	6,734	6,629	105	10,747
EAST NORTH CENTRAL	1,422	162,345	38,809	748	13,164	21,663	21,256	407	27,934
Illinois	440	65,080	17,356	233	5,463	9,144	9,015	129	10,693
Indiana	132	12,719	3,101	78	1,194	1,734	1,715	19	2,206
Michigen	266	31,735	6,108	135	2,040	3,604	3,489	115	4,405
Ohio	439	37,643	8,794	240	3,270	5,115	5,001	114	7,632
Wisconsin	145	15,168	3,450	62	1,197	2,066	2,036	30	2,998
WEST NORTH CENTRAL	600	69,646	14,284	318	4,891	8,005	7,882	123	14,139
Iowa	90	5,697	1,364	56	542	797	778	19	1,084
Kansas	100	10,935	1,287	34	419	629	609	20	2,556
Minnesota	112	22,764	4,326	60	1,336	2,375	2,366	9	4,881
Missouri	227	22,577	5,585	131	2,010	3,294	3,237	57	4,112
Nebrsska	50	5,708	1,335	21	471	720	705	15	1,196
North Dakota	14	1,303	252	9	81	143	141	2	196
South Dakota	7	662	135	7	32	47	46	1	114
SOUTH ATLANTIC	482	54,919	11,177	227	3,961	6,590	6,494	96	11,077
Delaware	5	137	41	2	18	24	24	--	29
District of Columbia	20	2,366	579	9	202	354	354	--	466
Florida	68	6,092	1,211	31	485	714	697	17	1,475
Georgia	65	6,782	1,619	38	540	891	887	4	1,372
Maryland	111	9,804	2,207	64	854	1,321	1,290	31	1,632
North Caroline	67	6,689	1,370	29	445	761	752	9	1,133
South Carolina	23	3,134	578	7	223	352	352	--	623
Virginia	65	8,195	1,651	25	566	1,006	994	12	1,712
West Virginia	58	11,720	1,921	22	628	1,167	1,144	23	2,635
EAST SOUTH CENTRAL	210	27,271	5,676	108	2,040	3,094	3,055	39	5,195
Alabama	53	8,212	1,630	27	590	831	821	10	1,345
Kentucky	65	6,817	1,309	34	495	785	771	14	1,289
Mississippi	13	975	201	7	79	112	109	3	203
Tennessee	79	11,267	2,536	40	876	1,366	1,354	12	2,358
WEST SOUTH CENTRAL	811	137,831	18,192	295	5,966	9,525	9,309	216	24,901
Arkansas	28	3,089	593	14	180	301	297	4	732
Louisiana	105	19,593	3,382	33	1,272	1,866	1,821	45	3,705
Oklahoma	223	35,179	4,613	65	1,433	2,380	2,326	54	6,613
Texas	455	79,970	9,604	183	3,081	4,978	4,865	113	13,851
MOUNTAIN	169	21,269	3,573	76	1,139	1,895	1,852	43	3,839
Arizona	16	1,714	297	8	89	158	153	5	248
Colorado	70	7,938	1,698	37	585	952	938	14	1,240
Idaho	8	980	160	7	40	77	73	4	154
Montana	21	3,409	488	5	120	240	228	12	796
Nevada	3	21	7	2	3	4	3	1	21
New Mexico	12	2,768	141	4	42	70	68	2	542
Utah	32	3,357	718	10	249	377	372	5	627
Wyoming	7	1,082	64	3	11	17	17	--	211
PACIFIC	991	116,016	22,963	551	7,372	12,616	12,251	365	26,382
California	728	89,277	17,824	432	5,655	9,764	9,469	295	19,981
Oregon	90	10,373	1,840	54	592	1,056	1,035	21	2,526
Washington	173	16,366	3,299	65	1,125	1,796	1,747	49	3,875

* Includes no compensation for proprietors and firm members of unincorporated businesses.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	METALS AND METAL WORK (Except Scrap)								
UNITED STATES	810	$281,996	$37,315	307	10,623	$19,324	$19,026	$298	$39,939
NEW ENGLAND	50	x	x	x	x	x	x	x	x
Connecticut	12	1,208	233	4	99	147	145	2	354
Maine	1	x	x	--	x	x	x	--	--
Massachusetts	32	7,418	1,657	4	459	807	803	4	1,957
New Hampshire	--	--	--	--	--	--	--	--	--
Rhode Island	4	534	115	5	40	63	63	--	199
Vermont	1	x	x	--	x	x	x	--	--
MIDDLE ATLANTIC	287	158,900	16,381	111	3,793	7,629	7,558	71	18,815
New Jersey	31	6,325	1,322	9	507	765	761	4	1,063
New York	192	135,286	12,346	71	2,345	5,285	5,252	33	15,129
Pennsylvania	64	17,289	2,713	31	941	1,579	1,545	34	2,623
EAST NORTH CENTRAL	194	62,908	9,666	58	2,905	5,441	5,357	84	8,528
Illinois	59	17,392	3,378	16	1,189	2,142	2,119	23	2,862
Indiana	13	3,237	574	3	192	304	301	3	644
Michigan	46	18,198	2,467	13	650	1,360	1,331	29	2,134
Ohio	65	22,285	2,942	23	783	1,462	1,436	26	2,643
Wisconsin	11	1,796	305	3	91	173	170	3	245
WEST NORTH CENTRAL	55	x	x	x	x	x	x	x	x
Iowa	10	936	129	7	147	79	41	38	296
Kansas	3	349	53	1	20	13	13	--	11
Minnesota	10	1,269	203	4	62	115	113	2	271
Missouri	24	6,712	1,484	3	484	832	813	19	1,216
Nebraska	6	1,881	224	3	102	136	136	--	169
North Dakota	1	x	x	--	x	x	x	--	x
South Dakota	1	x	x	--	x	x	x	--	x
SOUTH ATLANTIC	51	9,477	1,770	27	619	997	990	7	1,459
Delaware	--	--	--	--	--	--	--	--	--
District of Columbia	5	929	215	1	84	117	116	1	144
Florida	3	786	122	1	29	65	63	2	52
Georgia	6	1,331	218	2	60	112	112	--	167
Maryland	25	4,007	737	19	256	418	417	1	622
North Carolina	2	x	x	x	x	x	x	x	x
South Carolina	1	x	x	--	x	x	x	--	x
Virginia	7	1,901	318	3	117	202	200	2	400
West Virginia	2	x	x	--	x	x	x	--	x
EAST SOUTH CENTRAL	14	x	x	x	x	x	x	x	x
Alabama	2	x	x	--	x	x	x	x	x
Kentucky	5	505	79	4	42	45	44	1	53
Mississippi	--	--	--	--	--	--	--	--	--
Tennessee	7	1,458	284	6	89	141	140	1	234
WEST SOUTH CENTRAL	37	x	x	x	x	x	x	x	x
Arkansas	1	x	x	--	x	x	x	--	x
Louisiana	15	2,616	451	5	176	272	258	14	342
Oklahoma	13	2,163	321	5	109	205	202	3	230
Texas	8	2,088	272	2	121	134	129	5	403
MOUNTAIN	13	1,765	218	6	83	119	115	4	189
Arizona	--	--	--	--	--	--	--	--	--
Colorado	2	x	x	--	x	x	x	--	x
Idaho	3	240	22	1	10	12	12	--	21
Montana	--	--	--	--	--	--	--	--	--
Nevada	3	76	18	1	9	8	4	4	18
New Mexico	--	--	--	--	--	--	--	--	--
Utah	3	872	113	2	29	52	52	--	89
Wyoming	2	x	x	x	x	x	x	--	x
PACIFIC	109	18,836	3,597	52	1,203	2,052	2,010	42	5,133
California	84	13,546	2,381	43	783	1,392	1,350	42	3,348
Oregon	12	2,645	591	8	183	266	266	--	1,052
Washington	13	2,645	625	1	237	394	394	--	733

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	PAPER AND ITS PRODUCTS								
UNITED STATES	2,549	$408,935	$74,843	1,417	25,605	$44,459	$43,957	$502	$57,933
NEW ENGLAND	263	34,644	6,921	148	2,533	4,145	4,041	104	4,935
Connecticut	43	5,528	1,119	16	327	670	664	6	1,024
Maine	13	1,707	443	7	179	281	278	3	351
Massachusetts	182	24,022	4,620	110	1,751	2,758	2,667	91	3,028
New Hampshire	4	225	40	3	15	18	17	1	49
Rhode Island	16	2,657	605	10	223	356	355	1	370
Vermont	5	505	94	2	38	62	60	2	113
MIDDLE ATLANTIC	1,102	158,031	28,039	670	9,198	16,222	16,063	159	20,250
New Jersey	105	7,931	1,662	61	625	1,016	1,009	7	1,073
New York	791	118,370	19,838	470	6,400	11,565	11,447	118	13,715
Pennsylvania	206	31,730	6,539	139	2,173	3,641	3,607	34	5,462
EAST NORTH CENTRAL	485	99,786	18,108	260	5,826	10,785	10,665	120	12,580
Illinois	186	41,070	6,999	110	2,071	4,117	4,053	64	4,587
Indiana	38	6,515	1,364	20	503	873	862	11	1,028
Michigan	88	19,160	3,579	52	1,091	2,012	2,003	9	2,399
Ohio	126	26,733	4,708	57	1,619	2,981	2,954	27	3,619
Wisconsin	47	6,308	1,358	21	542	802	793	9	947
WEST NORTH CENTRAL	182	x	x	x	x	x	x	x	x
Iowa	23	3,362	685	11	276	447	444	3	770
Kansas	9	1,070	215	5	83	144	144	--	266
Minnesota	50	11,115	2,191	15	822	1,331	1,315	16	1,746
Missouri	79	14,274	2,437	39	917	1,496	1,472	24	2,012
Nebraska	17	4,034	924	9	313	517	505	12	917
North Dakota	1	x	x	--	x	x	x	--	x
South Dakota	3	522	124	1	39	75	75	--	98
SOUTH ATLANTIC	183	30,126	4,877	94	1,762	2,952	2,929	23	4,246
Delaware	5	82	31	2	19	19	17	2	17
District of Columbia	24	6,162	845	16	286	496	495	1	511
Florida	35	4,168	745	16	299	451	449	2	839
Georgia	18	2,536	408	10	155	262	260	2	482
Maryland	47	6,285	1,099	28	361	568	563	5	749
North Carolina	19	3,107	506	7	164	290	287	3	492
South Carolina	9	1,278	219	4	91	156	156	--	169
Virginia	21	6,040	915	8	344	649	645	4	867
West Virginia	5	468	109	3	43	61	57	4	120
EAST SOUTH CENTRAL	56	9,384	1,729	20	686	1,104	1,096	8	1,749
Alabama	13	1,346	247	4	99	161	160	1	291
Kentucky	15	1,896	346	7	144	225	220	5	382
Mississippi	4	175	30	1	16	21	21	--	48
Tennessee	24	5,967	1,106	8	427	697	695	2	1,028
WEST SOUTH CENTRAL	78	12,108	2,637	24	1,026	1,547	1,541	6	2,230
Arkansas	5	714	129	2	47	75	75	--	109
Louisiana	16	3,138	673	2	254	356	354	2	597
Oklahoma	10	1,773	398	2	153	263	263	--	254
Texas	47	6,483	1,437	18	572	853	849	4	1,270
MOUNTAIN	27	x	x	x	x	x	x	x	x
Arizona	3	341	57	2	13	29	29	--	39
Colorado	12	2,437	473	4	180	262	261	1	289
Idaho	3	481	51	2	10	20	20	--	55
Montana	5	1,039	197	2	45	98	97	1	215
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	1	x	x	--	x	x	x	--	x
Utah	3	633	146	--	49	75	75	--	169
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	173	25,311	4,981	111	1,807	3,178	3,153	25	5,315
California	131	18,973	3,766	93	1,392	2,394	2,371	23	4,033
Oregon	12	2,116	419	7	146	240	239	1	425
Washington	30	4,222	796	11	269	544	543	1	857

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	PETROLEUM AND ITS PRODUCTS								
UNITED STATES	674	$132,399	$17,137	389	4,437	$8,089	$7,977	$112	$6,485
NEW ENGLAND	40	x	x	x	x	x	x	x	x
Connecticut	15	2,853	468	14	147	240	239	1	49
Maine	1	x	x	x	x	x	x	x	x
Massachusetts	18	2,129	270	5	87	147	138	9	128
New Hampshire	1	x	x	x	x	x	x	--	x
Rhode Island	5	321	40	4	13	10	9	1	58
Vermont	--	--	--	--	--	--	--	--	--
MIDDLE ATLANTIC	133	34,470	6,385	62	1,295	2,762	2,738	24	1,967
New Jersey	26	6,551	1,179	12	275	591	581	10	457
New York	71	13,994	2,423	24	566	1,251	1,242	9	976
Pennsylvania	36	13,925	2,783	26	454	920	915	5	534
EAST NORTH CENTRAL	152	39,895	3,297	81	945	1,691	1,661	30	968
Illinois	38	4,749	618	21	200	347	340	7	186
Indiana	9	1,736	206	3	67	95	94	1	65
Michigan	36	3,015	517	28	160	253	248	5	148
Ohio	52	29,371	1,765	23	438	876	866	10	513
Wisconsin	17	1,024	191	6	80	120	113	7	56
WEST NORTH CENTRAL	90	x	x	x	x	x	x	x	x
Iowa	9	449	127	6	35	58	58	--	25
Kansas	8	304	70	7	29	39	39	--	44
Minnesota	27	16,134	1,628	14	390	613	612	1	754
Missouri	32	5,482	735	15	189	374	368	6	185
Nebraska	12	2,426	343	6	100	168	166	2	179
North Dakota	1	x	x	x	x	x	x	--	x
South Dakota	1	x	x	x	x	x	x	--	x
SOUTH ATLANTIC	76	x	x	x	x	x	x	x	x
Delaware	--	--	--	--	--	--	--	--	--
District of Columbia	1	x	x	x	x	x	x	--	x
Florida	18	3,009	358	6	131	235	234	1	249
Georgia	11	1,695	439	7	87	188	187	1	82
Maryland	6	244	59	6	27	30	25	5	3
North Carolina	5	227	51	3	23	24	23	1	8
South Carolina	13	508	88	3	41	51	50	1	19
Virginia	17	3,254	517	11	158	292	280	12	185
West Virginia	5	182	22	4	6	5	5	--	13
EAST SOUTH CENTRAL	18	x	x	x	x	x	x	x	x
Alabama	2	x	x	x	x	x	x	--	x
Kentucky	4	245	56	2	25	40	40	--	40
Mississippi	6	281	54	2	28	32	29	3	29
Tennessee	6	172	51	2	25	29	29	--	9
WEST SOUTH CENTRAL	77	9,672	770	71	265	376	369	7	457
Arkansas	7	371	60	5	29	34	34	--	23
Louisiana	9	386	99	5	41	47	47	--	27
Oklahoma	15	6,437	236	16	48	76	74	2	326
Texas	46	2,478	375	45	147	219	214	5	81
MOUNTAIN	25	1,154	241	8	76	116	115	1	89
Arizona	1	x	x	--	x	x	x	x	x
Colorado	10	387	82	5	31	46	46	--	28
Idaho	2	x	x	x	x	x	x	x	x
Montana	1	x	x	x	x	x	x	x	x
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	--	--	--	--	--	--	--	--	--
Utah	11	586	93	1	30	45	45	--	52
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	63	6,821	963	49	274	514	509	5	917
California	52	6,195	878	41	249	474	469	5	875
Oregon	4	183	27	3	10	18	18	--	20
Washington	7	443	58	5	15	22	22	--	22

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES								
UNITED STATES	1,743	$243,173	$48,202	636	16,919	$26,851	$26,396	$455	$50,812
NEW ENGLAND	169	20,374	4,507	58	1,530	2,487	2,464	23	4,526
Connecticut	46	6,280	1,319	20	441	687	681	6	1,597
Maine	4	266	83	1	28	46	46	--	97
Massachusetts	90	10,224	2,275	26	770	1,298	1,286	12	2,167
New Hampshire	8	1,126	207	1	65	111	111	--	119
Rhode Island	16	1,856	491	8	175	277	274	3	269
Vermont	5	622	132	2	51	68	66	2	277
MIDDLE ATLANTIC	682	87,475	17,730	242	5,892	9,785	9,600	185	17,941
New Jersey	123	13,384	2,500	35	814	1,322	1,308	14	3,150
New York	382	53,613	10,915	131	3,474	6,006	5,901	105	10,567
Pennsylvania	177	20,478	4,315	76	1,604	2,457	2,391	66	4,224
EAST NORTH CENTRAL	361	50,507	10,525	124	3,709	5,977	5,889	88	10,294
Illinois	117	16,040	3,485	47	1,175	2,046	2,008	38	3,492
Indiana	24	3,775	743	10	318	444	440	4	747
Michigan	70	11,010	2,204	23	772	1,214	1,204	10	2,038
Ohio	110	12,734	2,609	36	943	1,402	1,383	19	2,425
Wisconsin	40	6,948	1,484	8	501	871	854	17	1,592
WEST NORTH CENTRAL	108	x	x	x	x	x	x	x	x
Iowa	13	2,582	582	3	248	349	346	3	927
Kansas	12	1,524	297	6	115	157	151	6	400
Minnesota	31	4,581	1,065	19	402	590	580	10	1,126
Missouri	44	7,149	1,390	18	564	788	781	7	1,533
Nebraska	7	1,272	295	--	113	170	169	1	345
North Dakota	1	x	x	x	x	x	x	--	x
South Dakota	--	--	--	--	--	--	--	--	--
SOUTH ATLANTIC	138	26,433	4,474	39	1,559	2,474	2,443	31	4,027
Delaware	6	1,439	254	1	87	172	172	--	274
District of Columbia	11	5,109	562	1	193	341	339	2	511
Florida	16	2,235	339	2	118	189	187	2	449
Georgia	16	2,143	458	10	149	234	233	1	287
Maryland	34	5,304	1,050	13	435	676	672	4	949
North Carolina	16	2,622	446	4	140	202	196	6	433
South Carolina	7	931	204	2	68	102	102	--	130
Virginia	21	5,304	913	1	268	427	416	11	774
West Virginia	11	1,346	248	5	101	131	126	5	220
EAST SOUTH CENTRAL	35	7,596	1,149	10	529	697	686	11	1,815
Alabama	3	431	78	--	26	35	35	--	75
Kentucky	13	2,102	301	4	147	207	207	--	405
Mississippi	4	236	43	2	28	26	21	5	61
Tennessee	15	4,827	727	4	328	429	423	6	1,274
WEST SOUTH CENTRAL	74	9,217	1,710	29	652	891	875	16	1,901
Arkansas	4	416	90	2	35	52	51	1	102
Louisiana	13	1,760	311	3	122	171	170	1	265
Oklahoma	14	2,017	389	2	136	193	188	5	477
Texas	43	5,024	920	22	359	475	466	9	1,057
MOUNTAIN	25	x	x	x	x	x	x	x	x
Arizona	2	x	x	x	x	x	x	--	x
Colorado	13	2,107	479	3	196	234	220	14	481
Idaho	2	x	x	x	x	x	x	x	x
Montana	2	x	x	--	x	x	x	--	x
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	2	x	x	--	x	x	x	x	x
Utah	4	1,415	126	1	39	74	70	4	149
Wyoming	--	--	--	--	--	--	--	--	--
PACIFIC	151	19,003	3,571	80	1,267	2,038	1,989	49	4,701
California	121	14,510	2,668	66	962	1,545	1,508	37	3,310
Oregon	10	1,962	350	5	123	190	189	1	772
Washington	20	2,531	553	9	182	303	292	11	619

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	TOBACCO AND ITS PRODUCTS (Except Leaf)								
UNITED STATES	2,253	$783,368	$42,853	1,859	14,687	$21,547	$21,315	$232	$40,902
NEW ENGLAND	198	71,812	3,510	146	1,277	1,966	1,933	33	3,599
Connecticut	40	13,607	675	35	261	370	361	9	764
Maine	17	3,213	197	11	72	93	92	1	204
Massachusetts	102	42,436	1,824	68	663	1,081	1,071	10	1,830
New Hampshire	15	3,298	231	10	110	132	123	9	333
Rhode Island	16	6,968	419	14	126	223	223	--	324
Vermont	8	2,290	164	8	45	67	63	4	144
MIDDLE ATLANTIC	643	234,255	11,293	555	4,253	6,350	6,274	76	11,154
New Jersey	83	33,884	1,769	63	685	991	983	8	1,147
New York	318	139,619	6,213	263	2,201	3,592	3,561	31	6,477
Pennsylvania	242	60,752	3,311	229	1,367	1,767	1,730	37	3,530
EAST NORTH CENTRAL	551	181,765	9,220	445	3,493	5,091	5,037	54	9,843
Illinois	153	57,299	2,588	141	1,011	1,508	1,495	13	3,617
Indiana	69	19,656	1,070	57	380	566	561	5	984
Michigan	133	39,593	1,690	93	671	920	914	6	1,663
Ohio	121	47,269	2,880	86	1,057	1,537	1,519	18	2,428
Wisconsin	75	17,948	992	68	374	560	548	12	1,151
WEST NORTH CENTRAL	231	52,705	2,800	216	1,065	1,411	1,399	12	2,694
Iowa	24	5,150	274	28	126	145	144	1	300
Kansas	40	7,877	325	39	135	139	135	4	338
Minnesota	64	12,931	547	56	213	276	274	2	617
Missouri	84	20,989	1,299	81	488	737	733	4	1,186
Nebraska	15	5,192	282	10	78	80	80	--	217
North Dakota	3	x	x	x	x	x	x	x	x
South Dakota	1	x	x	x	--	--	--	--	--
SOUTH ATLANTIC	202	78,922	5,146	158	1,791	2,589	2,577	12	4,705
Delaware	4	1,643	83	3	32	58	58	--	67
District of Columbia	15	9,304	457	14	170	307	307	--	489
Florida	36	15,879	907	26	365	501	501	--	1,364
Georgia	22	10,855	597	14	212	289	286	3	546
Maryland	36	12,457	813	36	310	414	410	4	760
North Carolina	28	6,251	389	19	153	207	206	1	299
South Carolina	22	4,187	304	20	144	169	168	1	380
Virginia	18	8,217	557	10	209	353	353	--	436
West Virginia	21	10,129	1,039	16	196	291	288	3	364
EAST SOUTH CENTRAL	63	19,259	1,093	53	446	638	636	2	1,263
Alabama	12	6,003	373	7	144	212	212	--	471
Kentucky	24	5,415	259	21	106	170	169	1	309
Mississippi	10	2,329	132	6	73	71	70	1	135
Tennessee	17	5,512	329	19	123	185	185	--	348
WEST SOUTH CENTRAL	131	38,422	1,795	112	820	1,018	1,005	13	1,501
Arkansas	8	1,842	86	7	37	43	42	1	59
Louisiana	29	7,385	502	19	264	311	304	7	232
Oklahoma	30	7,255	345	21	130	154	152	2	217
Texas	64	21,940	862	65	389	510	507	3	993
MOUNTAIN	67	14,672	1,114	47	349	531	520	11	791
Arizona	7	1,580	79	4	31	37	36	1	74
Colorado	17	4,904	293	12	108	157	153	4	249
Idaho	7	1,207	203	4	33	53	53	--	99
Montana	13	2,576	240	10	68	109	106	3	132
Nevada	4	1,069	99	1	28	53	53	--	73
New Mexico	5	531	11	4	5	8	8	--	46
Utah	8	2,307	168	7	64	97	96	1	89
Wyoming	6	498	21	5	12	17	15	2	29
PACIFIC	167	91,556	6,882	127	1,193	1,953	1,934	19	5,352
California	126	76,763	6,125	91	929	1,510	1,502	8	4,586
Oregon	18	6,033	296	22	93	164	160	4	283
Washington	23	8,760	461	14	171	279	272	7	483

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.–NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	WASTE MATERIALS								
UNITED STATES	4,793	$399,664	$58,093	4,405	29,461	$30,482	$29,230	$1,252	$34,117
NEW ENGLAND	455	40,757	6,068	370	2,827	3,391	3,266	125	3,660
Connecticut	91	6,315	1,345	62	627	782	759	23	572
Maine	24	1,079	201	22	83	80	72	8	157
Massachusetts	267	30,661	4,064	223	1,841	2,279	2,197	82	2,720
New Hampshire	12	126	38	10	24	25	25	--	18
Rhode Island	46	2,411	386	36	234	215	206	9	150
Vermont	15	165	34	17	18	10	7	3	43
MIDDLE ATLANTIC	1,553	123,418	17,523	1,458	7,620	8,879	8,568	311	11,031
New Jersey	229	9,843	1,987	196	996	1,047	985	62	647
New York	861	63,541	10,599	782	4,276	5,404	5,252	152	5,439
Pennsylvania	463	50,034	4,937	480	2,348	2,428	2,331	97	4,945
EAST NORTH CENTRAL	1,305	135,049	18,874	1,161	9,354	9,855	9,454	401	8,209
Illinois	331	46,977	5,892	277	3,015	3,383	3,268	115	2,256
Indiana	166	8,471	1,467	161	906	812	755	57	850
Michigan	241	22,548	3,437	240	1,925	1,868	1,790	78	1,196
Ohio	426	50,547	6,948	359	2,891	3,207	3,096	111	3,518
Wisconsin	141	6,506	1,130	124	617	585	545	40	389
WEST NORTH CENTRAL	469	28,437	4,481	464	2,678	2,239	2,138	101	3,791
Iowa	110	3,980	691	116	424	337	312	25	539
Kansas	73	3,415	715	80	288	204	182	22	335
Minnesota	93	8,794	1,114	91	708	691	679	12	1,836
Missouri	144	8,555	1,402	131	978	756	726	30	765
Nebraska	25	1,860	310	24	149	137	130	7	153
North Dakota	13	1,372	192	11	94	79	75	4	118
South Dakota	11	461	57	11	37	35	34	1	45
SOUTH ATLANTIC	338	26,173	3,658	297	2,501	2,069	1,947	122	2,202
Delaware	11	267	55	9	48	31	28	3	31
District of Columbia	32	3,190	463	28	305	326	311	15	354
Florida	28	1,393	298	23	195	149	141	8	264
Georgia	53	6,072	606	47	398	320	309	11	375
Maryland	80	4,946	834	76	640	464	425	39	337
North Carolina	36	1,990	299	28	246	186	177	9	281
South Carolina	17	2,832	178	15	125	129	128	1	115
Virginia	42	3,194	457	35	303	213	196	17	329
West Virginia	39	2,289	468	36	241	251	232	19	116
EAST SOUTH CENTRAL	145	11,180	1,604	142	1,228	963	929	34	879
Alabama	35	2,819	495	26	386	322	317	5	298
Kentucky	55	5,017	592	52	369	345	337	8	235
Mississippi	17	490	78	22	102	44	35	9	36
Tennessee	38	2,854	439	42	371	252	240	12	310
WEST SOUTH CENTRAL	181	11,771	1,945	166	1,322	1,082	1,024	58	1,591
Arkansas	17	733	134	16	150	85	70	15	109
Louisiana	29	2,863	588	29	395	299	295	4	314
Oklahoma	38	801	147	39	148	104	93	11	57
Texas	97	7,374	1,076	82	629	594	566	28	1,111
MOUNTAIN	66	1,879	330	65	173	168	148	20	373
Arizona	4	144	19	4	13	13	10	3	6
Colorado	28	1,099	158	27	89	82	73	9	261
Idaho	5	98	16	4	8	8	8	--	7
Montana	4	x	x	x	x	x	x	x	x
Nevada	--	--	--	--	--	--	--	--	--
New Mexico	--	--	--	--	--	--	--	--	--
Utah	23	393	108	23	46	47	43	4	40
Wyoming	2	x	x	x	x	x	x	x	x
PACIFIC	281	21,000	3,610	282	1,758	1,836	1,756	80	2,381
California	228	15,942	2,856	234	1,418	1,437	1,380	57	1,549
Oregon	11	1,065	160	11	84	94	90	4	138
Washington	42	3,993	594	37	256	305	286	19	694

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

MAJOR KINDS OF BUSINESS

TABLE 1-A.--NUMBER OF ESTABLISHMENTS, SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

Division and State	Number of establishments	Net sales (add 000)	Operating expenses (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part-time). Avg. for year	Pay Roll* (add 000)			Stocks on hand, end of year (add 000)
						Total	Full-time	Part-time	
	ALL OTHER PRODUCTS								
UNITED STATES	4,184	$550,233	$72,850	3,052	26,352	$39,250	$38,275	$975	$68,711
NEW ENGLAND	435	60,443	6,930	328	2,485	3,769	3,691	78	5,488
Connecticut	50	2,804	485	39	219	274	266	8	215
Maine	17	x	x	x	x	x	x	x	x
Massachusetts	328	x	x	x	x	x	x	x	x
New Hampshire	9	363	74	6	30	45	44	1	27
Rhode Island	29	x	x	x	x	x	x	x	x
Vermont	2	x	x	x	x	x	x	--	x
MIDDLE ATLANTIC	1,604	309,336	35,889	1,106	10,565	18,693	18,333	360	42,667
New Jersey	135	15,590	2,848	83	834	1,306	1,274	32	1,241
New York	1,161	262,086	28,498	774	7,664	14,828	14,591	237	38,283
Pennsylvania	308	31,660	4,543	249	2,067	2,559	2,468	91	3,143
EAST NORTH CENTRAL	729	78,337	12,040	523	5,211	6,978	6,781	197	6,267
Illinois	264	39,503	5,921	190	2,229	3,420	3,335	85	2,918
Indiana	68	5,567	846	50	519	483	455	28	749
Michigan	124	8,564	1,597	101	782	943	907	36	684
Ohio	199	21,009	2,921	133	1,338	1,726	1,696	30	1,388
Wisconsin	74	3,694	755	49	343	406	388	18	528
WEST NORTH CENTRAL	265	x	x	x	x	x	x	x	x
Iowa	32	1,518	314	25	208	175	164	11	264
Kansas	12	428	88	10	40	45	44	1	108
Minnesota	61	5,286	984	50	419	547	518	29	782
Missouri	139	16,511	2,851	79	1,167	1,524	1,482	42	2,777
Nebraska	13	x	x	x	x	x	x	x	x
North Dakota	5	319	83	5	48	40	39	1	93
South Dakota	3	87	20	4	12	11	11	--	17
SOUTH ATLANTIC	248	20,373	3,405	159	1,666	1,973	1,911	62	2,350
Delaware	7	378	54	4	69	26	20	6	10
District of Columbia	13	1,968	300	7	127	199	199	--	161
Florida	56	x	x	x	x	x	x	x	x
Georgia	33	x	x	x	x	x	x	x	x
Maryland	52	2,997	544	46	249	318	315	3	398
North Carolina	21	1,638	233	16	97	132	126	6	206
South Carolina	10	762	105	5	61	51	49	2	115
Virginia	35	3,901	686	14	263	406	397	9	284
West Virginia	21	647	151	16	87	90	89	1	95
EAST SOUTH CENTRAL	102	6,721	1,311	58	588	680	667	13	748
Alabama	20	1,185	255	14	174	130	128	2	123
Kentucky	25	950	234	18	125	149	143	6	100
Mississippi	8	686	95	3	27	24	23	1	34
Tennessee	49	3,900	727	23	262	377	373	4	491
WEST SOUTH CENTRAL	148	10,722	2,018	84	848	1,081	1,053	28	1,613
Arkansas	12	429	81	11	53	40	38	2	68
Louisiana	24	x	x	x	x	x	x	x	x
Oklahoma	23	x	x	x	x	x	x	x	x
Texas	89	5,398	969	48	457	580	573	7	605
MOUNTAIN	67	3,996	826	38	351	455	429	26	787
Arizona	5	214	46	2	18	21	21	--	28
Colorado	37	2,383	563	20	238	324	304	20	459
Idaho	5	371	24	4	16	8	8	--	116
Montana	3	192	45	1	11	23	22	1	34
Nevada	3	100	14	2	14	9	9	--	9
New Mexico	2	x	x	x	x	x	x	x	x
Utah	10	670	126	6	48	65	61	4	128
Wyoming	2	x	x	x	x	x	x	--	x
PACIFIC	586	x	x	x	x	x	x	x	x
California	504	25,916	4,026	517	1,796	2,191	2,097	94	2,927
Oregon	22	x	x	x	x	x	x	x	x
Washington	60	6,004	1,327	44	625	687	666	21	1,290

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

WHOLESALE DISTRIBUTION: 1935

VOLUME IV

SECTION THREE

142 DETAILED KINDS OF BUSINESS OF FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS BY STATES

This section consists of Table 1B which shows, by States, the number of establishments, net sales, personnel and total pay roll for 142 kinds of business of full-service and limited-function wholesalers. It presents, by States, the information shown in summary for the United States in Table I, Page XI. The data analyzed here by kinds of business in detail are shown in summary for 29 kind-of-business groups in Table 1A.

In presenting the statistics, as much detail as possible is given. The confidential nature of the data, however, requires the withholding of much information to prevent the disclosure of individual operations. In general, no information other than the number of places of business can be shown when fewer than three establishments or ownerships are involved. In some cases it has been necessary, also, to withhold data for a larger number of establishments to protect deleted information from disclosure.

SECTION TWO

Table 1B presenting, by States, number of establishments, net sales, proprietors, employees and total pay roll for 142 kinds of business.

	Page
Amusement and sporting goods:	
Cameras and motion picture equipment and supplies	35
Moving picture films	35
Sporting goods (full line)	35
Toys, novelties and fireworks	35
All other	35
Automotive:	
Automobiles and other motor vehicles	36
Automotive equipment	36
Tires and tubes	36
Beer, wines and liquors:	
Beer and other fermented malt liquors	37
Wines and liquors	37
Chemicals and paints:	
Dyestuffs	38
Explosives	38
Industrial chemicals	38
Naval stores	38
Paints and varnishes	38
All other	39
Clothing and furnishings:	
Clothing and/or furnishings (full line)	39
Men's and boys'	39
Women's and children's	40
Furs, dressed and fur clothing	40
Hosiery	40
Millinery and millinery supplies	40
Shoes and other footwear	41
Coal and coke	41
Drugs (full line)	41
Drugs and drug sundries (specialty lines):	
Drug specialties	42
Patent medicines	42
Toilet articles and preparations	42
All other	42
Dry goods (full line)	43
Dry goods (specialty lines):	
Notions	43
Piece goods	43
All other	44
Electrical goods:	
Electrical merchandise (full line)	44
Apparatus and equipment	44
Wiring supplies and construction material	44
Radios, refrigerators and appliances	45
Farm products-raw materials:	
Cotton	45
Grain	45
Hides, skins and furs (raw)	46
Horses and mules	46
Livestock	46
Silk (raw)	46
Tobacco (leaf)	46
Wool and mohair	46
All other	47
Farm products-consumer goods:	
Dairy products	47
Poultry and poultry products	47
Dairy and poultry products	48
Fruits and vegetables (fresh)	48
All other	49
Farm supplies:	
Feed	49
Fertilizer	49
Seeds	49
All other	50
Furniture and house furnishings:	
China, glassware and crockery	50
Floor coverings	50
Furniture (household and office)	50
House furnishings (except as specified)	51
Musical instruments and sheet music	51
General merchandise	51
Groceries (full line)	51
Groceries and foods (specialty lines):	
Canned goods	52
Coffee, tea and spices	52
Confectionery	53
Fish and sea foods	53
Flour	53
Meats and meat products	54
Soft drinks	54
Sugar	55
Other food and grocery specialties	55
Hardware:	
Hardware (full line)	55
Hardware (specialty lines)	56
Jewelry and optical goods:	
Jewelry (full line)	56
Clocks and watches	56
Diamonds and other precious stones	56
Other jewelry specialties	57
Optical goods	57
Lumber and construction materials:	
Builders' supplies (full line)	57
Lumber and millwork	58
Brick, tile and terra cotta	58
Cement, lime and plaster	58
Glass	58
Sand, gravel and crushed stone	59
All other	59
Machinery, equipment and supplies:	
Commercial machinery, equipment and supplies:	
Office (except furniture)	59
Store, restaurant and hotel	59
All other	60
Farm and dairy machinery and equipment	60
Industrial equipment and supplies:	
Industrial (full line)	60
Belting, hose and packing	61
Power transmission equipment	61
Rope, cordage and twine	61
All other	61
Machinery, equipment and supplies (continued):	
Industrial machinery:	
Construction (including road building)	62
Machine tools	62
Mining and quarrying	62
Oil well and oil refining	62
Power plant	63
Textile	63
Used machinery and equipment	63
All other	63
Professional equipment and supplies:	
Dental	63
Surgical, medical and hospital	64
All other	64
Service equipment and supplies:	
Barber and beauty parlor	64
Laundry	65
Upholsterers'	65
All other	65
Transportation equipment and supplies:	
Aircraft and aeronautical	66
Railroad	66
Boats (including motor, sail and steam)	66
All other	66
Metals and metal work (except scrap):	
Iron and steel (except structural)	66
Structural iron and steel	67
Wire, wire fence and wire rope	67
Copper	67
Sheet metal products	67
Other metals and metal work	67
Paper and its products:	
Wrapping or coarse paper and products	67
Fine or printing and writing paper	68
Stationery and stationery supplies	68
Wall paper	68
Petroleum and its products	69
Plumbing and heating equipment and supplies:	
Plumbing and heating (full line)	69
Heating (including stoves and ranges)	69
Plumbing fixtures, equipment and supplies	70
All other	70
Tobacco and its products (except leaf)	70
Waste materials:	
Iron and steel scrap	71
Junk and scrap (full line)	71
Waste paper, rags and rubber	72
Nonferrous metals	72
All other products:	
Books, periodicals and newspapers	72
Flowers and nursery stock	73
Forest products (except lumber)	73
Leather and leather goods	73
Oils and greases (animal and vegetable)	74
Rubber (crude)	74
Textiles and materials other than dry goods	74
Yarns	74
Miscellaneous kinds of business	74

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
AMUSEMENT AND SPORTING GOODS					
CAMERAS AND MOTION PICTURE EQUIPMENT AND SUPPLIES					
UNITED STATES	74	$4,897	44	407	$624
NEW ENGLAND	7	179	2	26	30
MIDDLE ATLANTIC	25	x	x	x	x
New York	19	2,534	7	183	299
Pennsylvania	5	157	6	16	23
EAST NORTH CENTRAL	10	303	6	30	44
Illinois	6	224	4	20	27
WEST NORTH CENTRAL	6	365	3	29	35
SOUTH ATLANTIC	3	219	1	37	53
EAST SOUTH CENTRAL	2	x	x	x	x
WEST SOUTH CENTRAL	5	174	4	19	15
PACIFIC	16	721	12	53	99
MOVING PICTURE FILMS					
UNITED STATES	191	38,268	43	1,623	3,447
NEW ENGLAND	13	x	x	x	x
Massachusetts	11	865	5	58	99
MIDDLE ATLANTIC	56	x	x	x	x
New York	43	7,685	5	409	914
Pennsylvania	12	1,618	4	118	215
EAST NORTH CENTRAL	33	4,019	6	294	622
Illinois	10	1,528	2	85	217
Indiana	6	454	--	43	100
Michigan	3	552	--	41	79
Ohio	7	1,089	2	86	159
Wisconsin	7	396	2	39	67
WEST NORTH CENTRAL	18	1,625	4	144	288
Minnesota	5	426	1	33	72
Missouri	7	766	--	58	122
Nebraska	3	418	--	43	94
SOUTH ATLANTIC	15	1,678	3	149	276
Georgia	5	548	--	51	103
North Carolina	6	548	1	60	106
EAST SOUTH CENTRAL	3	218	--	29	80
WEST SOUTH CENTRAL	18	1,174	8	137	219
Louisiana	5	341	1	6	5
Texas	10	813	6	89	138
MOUNTAIN	9	596	--	56	104
PACIFIC	26	10,731	7	195	509
California	16	9,752	4	128	383
Oregon	3	150	1	19	30
Washington	7	829	2	48	96
SPORTING GOODS (FULL LINE)					
UNITED STATES	134	17,020	78	1,275	1,982
NEW ENGLAND	11	1,322	7	100	145
Massachusetts	7	862	7	58	88
MIDDLE ATLANTIC	39	6,602	23	446	803
New Jersey	4	145	2	13	13
New York	24	3,323	12	225	378
Pennsylvania	11	3,134	9	208	412
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
SPORTING GOODS (FULL LINE) (continued)					
EAST NORTH CENTRAL	17	$1,747	14	129	$187
Illinois	6	451	7	26	37
Ohio	7	1,037	4	90	135
WEST NORTH CENTRAL	9	1,245	4	115	181
SOUTH ATLANTIC	9	x	x	x	x
EAST SOUTH CENTRAL	2	x	x	x	x
WEST SOUTH CENTRAL	8	1,722	--	148	215
Texas	5	1,187	--	116	170
MOUNTAIN	6	561	3	42	53
PACIFIC	33	2,622	21	235	326
California	18	1,708	13	--	211
Oregon	3	101	1	--	12
Washington	12	813	7	--	103
TOYS, NOVELTIES AND FIREWORKS					
UNITED STATES	461	35,393	349	2,543	4,102
NEW ENGLAND	31	1,355	23	138	139
Connecticut	6	135	6	10	8
Massachusetts	18	1,056	13	84	103
MIDDLE ATLANTIC	208	23,374	169	1,306	2,529
New Jersey	9	531	6	52	75
New York	165	20,534	131	1,097	2,225
Pennsylvania	34	2,309	32	157	229
EAST NORTH CENTRAL	83	4,265	55	405	587
Illinois	22	1,685	13	152	223
Indiana	9	298	3	33	56
Michigan	11	x	x	x	x
Ohio	31	1,214	28	144	176
Wisconsin	10	x	x	x	x
WEST NORTH CENTRAL	32	945	26	95	118
Iowa	7	258	1	24	40
Minnesota	6	113	7	14	11
Missouri	15	507	15	51	63
SOUTH ATLANTIC	22	1,181	14	170	174
Florida	3	23	3	4	5
Maryland	10	537	9	58	73
EAST SOUTH CENTRAL	6	239	6	19	41
WEST SOUTH CENTRAL	11	262	6	33	42
Texas	5	208	3	24	31
MOUNTAIN	6	458	3	62	58
PACIFIC	62	3,313	47	315	414
California	50	3,020	38	285	390
Oregon	4	131	3	17	11
Washington	8	162	6	13	13
ALL OTHER					
UNITED STATES	208	21,467	127	1,228	1,937
NEW ENGLAND	11	x	x	x	x
Connecticut	5	223	5	28	21
MIDDLE ATLANTIC	72	9,008	48	398	700
New Jersey	7	341	6	19	21
New York	56	7,732	34	329	594
Pennsylvania	9	935	8	50	85
EAST NORTH CENTRAL	32	3,691	15	231	388
Illinois	14	1,905	8	123	224
Michigan	7	549	4	33	42
(continued)					

* Includes no compensation for proprietors and firm members of unincorporated businesses. x Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.-NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
AMUSEMENT AND SPORTING GOODS (continued)					
ALL OTHER (continued)					
WEST NORTH CENTRAL	14	x	x	x	x
Missouri	4	$453	2	22	$38
Nebraska	4	210	4	27	32
SOUTH ATLANTIC	15	x	x	x	x
District of Columbia	3	248	3	17	20
Georgia	3	616	--	38	69
North Carolina	3	220	2	12	17
EAST SOUTH CENTRAL	4	366	2	21	29
WEST SOUTH CENTRAL	21	2,034	17	150	204
Texas	15	1,623	16	114	163
MOUNTAIN	8	344	3	36	39
PACIFIC	31	2,548	15	147	243
California	23	x	x	x	x
Washington	5	527	--	27	45
AUTOMOTIVE					
AUTOMOBILES AND OTHER MOTOR VEHICLES					
UNITED STATES	399	378,726	130	11,316	19,118
NEW ENGLAND	34	30,499	5	1,102	1,585
Connecticut	9	5,358	--	218	335
Massachusetts	19	24,037	5	825	1,146
MIDDLE ATLANTIC	76	86,607	14	2,768	5,568
New Jersey	5	3,867	--	106	232
New York	45	58,221	10	1,755	4,001
Pennsylvania	26	24,519	4	907	1,335
EAST NORTH CENTRAL	92	108,226	32	2,631	4,435
Illinois	21	20,334	8	381	725
Indiana	13	x	x	x	x
Michigan	18	34,930	5	846	1,448
Ohio	33	33,558	12	1,004	1,652
Wisconsin	7	x	x	x	x
WEST NORTH CENTRAL	60	37,545	31	1,266	1,898
Iowa	13	7,391	8	233	359
Minnesota	14	12,372	7	347	556
Missouri	18	8,579	7	313	472
Nebraska	4	4,404	--	215	299
SOUTH ATLANTIC	37	24,697	7	822	1,207
District of Columbia	3	7,241	2	198	286
North Carolina	10	4,744	1	171	237
Virginia	3	1,302	--	49	63
West Virginia	6	2,502	2	97	119
EAST SOUTH CENTRAL	10	4,665	5	139	199
Tennessee	5	2,356	3	66	103
WEST SOUTH CENTRAL	25	16,134	12	571	774
Texas	18	11,626	8	405	525
MOUNTAIN	16	9,040	5	304	439
Colorado	3	2,005	2	58	90
Montana	3	2,089	--	47	89
Utah	6	3,229	1	130	186
PACIFIC	49	61,313	19	1,713	3,013
California	34	50,568	17	1,372	2,430
Oregon	9	5,794	1	129	220
Washington	6	4,951	1	212	363
AUTOMOTIVE EQUIPMENT					
UNITED STATES	4,840	$349,186	2,932	35,511	$52,042
NEW ENGLAND	241	17,776	121	1,800	2,718
Connecticut	52	2,897	36	308	474
Maine	19	1,758	9	157	243
Massachusetts	134	10,519	60	1,070	1,611
Rhode Island	17	1,348	9	132	208
MIDDLE ATLANTIC	841	69,006	460	6,575	10,147
New Jersey	112	6,646	48	808	1,203
New York	429	39,551	217	3,336	5,428
Pennsylvania	300	22,809	195	2,431	3,516
EAST NORTH CENTRAL	1,234	83,972	736	8,713	12,877
Illinois	379	31,737	225	2,945	4,690
Indiana	137	9,153	76	1,045	1,441
Michigan	250	16,796	170	1,691	2,457
Ohio	348	19,020	218	2,240	3,154
Wisconsin	120	7,266	47	792	1,135
WEST NORTH CENTRAL	649	52,495	409	5,014	7,001
Iowa	119	7,458	69	773	1,014
Kansas	92	4,889	64	563	681
Minnesota	117	12,278	68	1,240	1,816
Missouri	178	13,343	143	1,481	2,087
Nebraska	66	x	x	x	x
North Dakota	36	x	x	x	x
South Dakota	41	3,885	18	231	350
SOUTH ATLANTIC	402	28,060	249	3,123	4,435
Delaware	5	745	2	70	111
District of Columbia	24	1,838	18	238	338
Florida	72	3,725	49	449	628
Georgia	56	5,887	19	596	866
Maryland	53	2,819	38	367	508
North Carolina	76	5,559	65	545	752
South Carolina	23	1,355	8	177	230
Virginia	44	3,967	19	422	602
West Virginia	49	2,165	31	259	400
EAST SOUTH CENTRAL	185	11,435	110	1,328	1,811
Alabama	32	x	x	x	x
Kentucky	67	2,947	37	387	491
Mississippi	27	x	x	x	x
Tennessee	59	4,746	30	509	742
WEST SOUTH CENTRAL	395	29,704	239	3,083	4,441
Arkansas	34	1,909	15	237	347
Louisiana	40	4,083	19	517	715
Oklahoma	105	5,443	68	569	829
Texas	216	18,269	137	1,760	2,550
MOUNTAIN	190	14,369	100	1,362	1,941
Arizona	25	x	x	x	x
Colorado	63	4,354	42	491	619
Idaho	18	1,055	10	91	140
Montana	23	1,967	2	146	235
New Mexico	17	x	x	x	x
Utah	32	2,507	19	278	364
PACIFIC	703	42,369	508	4,513	6,671
California	507	30,307	420	3,243	4,729
Oregon	69	4,877	28	485	746
Washington	127	7,185	60	785	1,196
TIRES AND TUBES					
UNITED STATES	433	52,512	301	2,687	4,116
NEW ENGLAND	39	4,607	19	263	413
Connecticut	5	223	7	16	17
Massachusetts	18	3,225	5	134	214
Rhode Island	9	623	4	67	104

(continued)

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.-NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
AUTOMOTIVE (continued)					
TIRES AND TUBES (continued)					
MIDDLE ATLANTIC	84	$27,397	46	686	$1,254
New Jersey	13	15,435	3	162	350
New York	45	8,053	24	340	626
Pennsylvania	26	3,909	19	184	278
EAST NORTH CENTRAL	90	6,682	59	556	823
Illinois	33	2,513	18	255	399
Michigan	19	954	18	86	115
Ohio	22	2,036	17	93	141
WEST NORTH CENTRAL	40	2,742	38	228	298
Iowa	5	687	5	62	106
Minnesota	5	609	2	43	59
Missouri	26	1,299	25	104	118
SOUTH ATLANTIC	39	2,293	25	196	259
District of Columbia	3	258	5	23	29
North Carolina	9	346	6	33	43
Virginia	3	528	--	36	53
West Virginia	11	238	7	36	44
EAST SOUTH CENTRAL	8	325	4	42	45
WEST SOUTH CENTRAL	35	3,064	34	228	257
Arkansas	3	70	5	10	5
Texas	20	2,159	19	138	170
MOUNTAIN	21	1,028	10	76	122
Colorado	7	306	4	35	58
Idaho	3	187	2	10	12
Montana	4	346	--	14	32
Utah	4	133	2	11	16
PACIFIC	77	4,374	66	412	645
California	67	3,989	59	369	586
Oregon	6	211	5	24	30
Washington	4	174	2	19	29
BEER, WINES AND LIQUORS					
BEER AND OTHER FERMENTED MALT LIQUORS					
UNITED STATES	4,016	281,259	3,496	15,379	18,379
NEW ENGLAND	174	22,766	119	1,166	1,569
Connecticut	32	2,802	30	173	193
Maine	25	3,226	10	169	185
Massachusetts	61	10,792	36	519	806
New Hampshire	18	1,325	14	95	104
Rhode Island	21	3,650	15	144	211
Vermont	17	971	14	66	70
MIDDLE ATLANTIC	1,210	67,057	1,141	3,713	4,111
New Jersey	92	11,280	71	573	726
New York	270	23,235	200	1,330	1,682
Pennsylvania	848	32,542	870	1,810	1,703
EAST NORTH CENTRAL	946	76,384	793	3,938	4,976
Illinois	337	21,809	311	1,155	1,453
Indiana	99	10,774	39	529	781
Michigan	202	19,726	187	980	1,152
Ohio	145	17,545	98	929	1,227
Wisconsin	163	6,530	158	345	363
WEST NORTH CENTRAL	557	36,262	544	1,932	2,120
Iowa	113	x	x	x	x
Kansas	56	x	x	x	x
Minnesota	173	8,505	182	424	443
Missouri	109	7,596	107	390	517
Nebraska	50	4,308	60	212	208
North Dakota	35	2,424	30	115	148
South Dakota	21	x	x	x	x
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
BEER AND OTHER FERMENTED MALT LIQUORS (continued)					
SOUTH ATLANTIC	273	$19,945	169	1,393	$1,543
Delaware	8	x	x	x	x
District of Columbia	13	1,841	3	101	147
Florida	19	2,087	6	175	189
Georgia	25	1,940	10	167	184
Maryland	44	1,962	45	132	121
North Carolina	29	x	x	x	x
South Carolina	21	1,443	8	127	112
Virginia	51	3,938	40	220	271
West Virginia	63	4,210	35	300	339
EAST SOUTH CENTRAL	123	6,438	93	526	526
Kentucky	64	2,758	55	202	202
Mississippi	25	x	x	x	x
Tennessee	33	x	x	x	x
WEST SOUTH CENTRAL	246	13,670	194	796	844
Arkansas	27	2,171	23	111	109
Louisiana	23	1,593	15	89	84
Oklahoma	44	3,129	31	160	194
Texas	152	6,777	125	436	457
MOUNTAIN	128	7,937	109	360	427
Arizona	16	1,481	12	64	68
Colorado	21	1,276	16	76	111
Idaho	25	1,077	26	54	47
Montana	17	888	20	23	42
Nevada	8	309	4	20	23
Utah	25	x	x	x	x
Wyoming	13	x	x	x	x
PACIFIC	359	30,800	334	1,555	2,263
California	260	21,965	248	1,159	1,682
Oregon	29	2,603	28	130	166
Washington	70	6,232	58	266	415
WINES AND LIQUORS					
UNITED STATES	1,480	417,252	802	16,001	25,303
NEW ENGLAND	133	46,100	39	1,873	3,021
Connecticut	36	10,725	10	412	654
Maine	3	236	1	10	11
Massachusetts	85	31,543	28	1,320	2,104
Rhode Island	9	3,596	--	131	252
MIDDLE ATLANTIC	270	123,026	72	4,727	8,876
New Jersey	56	19,814	15	995	1,704
New York	201	101,847	49	3,643	7,064
Pennsylvania	13	1,365	8	89	108
EAST NORTH CENTRAL	378	80,741	247	3,089	4,278
Illinois	215	47,609	157	1,874	2,577
Indiana	25	4,268	8	177	237
Michigan	11	6,930	5	89	121
Ohio	22	919	12	67	77
Wisconsin	105	21,015	65	882	1,266
WEST NORTH CENTRAL	96	32,746	45	1,133	1,752
Minnesota	18	11,256	6	354	644
Missouri	51	16,738	28	501	822
Nebraska	20	3,102	9	191	167
SOUTH ATLANTIC	115	40,805	46	1,475	2,222
District of Columbia	16	7,670	1	256	461
Florida	25	12,358	5	344	530
Georgia	11	896	14	94	65
Maryland	39	13,697	18	583	839
South Carolina	11	3,572	3	83	120
Virginia	7	883	2	29	33
EAST SOUTH CENTRAL	50	17,393	26	448	698
Kentucky	47	16,718	22	427	676
(continued)					

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
BEER, WINES AND LIQUORS (continued)					
WINES AND LIQUORS (continued)					
WEST SOUTH CENTRAL	78	$19,447	50	742	$986
Arkansas	11	2,716	8	72	93
Louisiana	36	8,937	13	468	593
Texas	31	7,794	29	202	300
MOUNTAIN	47	7,650	34	353	431
Arizona	11	1,722	10	84	107
Colorado	12	3,131	3	153	190
Nevada	14	1,089	14	46	66
PACIFIC	313	49,344	243	2,161	3,039
California	300	47,455	238	2,110	2,939
Oregon	5	429	3	14	36
Washington	8	1,460	2	37	64
CHEMICALS AND PAINTS					
DYESTUFFS					
UNITED STATES	57	15,816	18	675	1,694
NEW ENGLAND	14	4,450	7	117	333
Massachusetts	11	3,913	6	108	288
MIDDLE ATLANTIC	31	8,750	9	479	1,125
New York	21	x	x	x	x
Pennsylvania	8	1,049	4	38	100
EAST NORTH CENTRAL	4	1,648	--	60	163
Illinois	4	1,648	--	60	163
WEST NORTH CENTRAL	1	x	x	--	--
SOUTH ATLANTIC	3	739	--	13	44
North Carolina	3	739	--	13	44
EAST SOUTH CENTRAL	1	x	--	x	x
PACIFIC	3	x	x	x	x
EXPLOSIVES					
UNITED STATES	26	1,615	12	121	149
MIDDLE ATLANTIC	3	135	1	6	6
EAST NORTH CENTRAL	7	212	3	14	17
WEST NORTH CENTRAL	1	x	--	x	x
SOUTH ATLANTIC	3	94	2	4	2
EAST SOUTH CENTRAL	1	x	x	x	x
WEST SOUTH CENTRAL	2	x	x	x	x
MOUNTAIN	5	602	2	16	41
PACIFIC	4	299	1	71	65
INDUSTRIAL CHEMICALS					
UNITED STATES	204	80,310	40	2,349	5,350
NEW ENGLAND	24	9,860	5	352	619
Massachusetts	18	7,027	4	222	372
MIDDLE ATLANTIC	93	44,011	12	1,035	2,828
New Jersey	10	4,640	--	145	335
New York	71	37,462	10	800	2,289
Pennsylvania	12	1,909	2	90	204
INDUSTRIAL CHEMICALS (continued)					
EAST NORTH CENTRAL	25	$10,957	2	273	$635
Illinois	8	2,714	1	77	158
Ohio	10	5,183	1	112	302
WEST NORTH CENTRAL	16	4,930	1	225	484
Kansas	3	205	--	19	31
Minnesota	3	691	--	35	75
Missouri	7	3,741	1	156	352
SOUTH ATLANTIC	8	749	6	68	80
North Carolina	3	204	1	15	23
EAST SOUTH CENTRAL	5	1,588	--	49	91
WEST SOUTH CENTRAL	11	1,568	--	73	114
Texas	6	1,097	--	42	62
MOUNTAIN	5	155	3	11	14
PACIFIC	17	6,492	11	263	485
California	14	6,159	11	243	444
NAVAL STORES					
UNITED STATES	36	33,148	3	470	849
NEW ENGLAND	1	x	--	x	x
MIDDLE ATLANTIC	6	x	x	x	x
New York	4	1,722	--	47	99
EAST NORTH CENTRAL	7	2,851	--	93	209
WEST NORTH CENTRAL	1	x	--	x	x
SOUTH ATLANTIC	16	22,434	2	170	316
Florida	8	13,061	--	61	123
EAST SOUTH CENTRAL	1	x	--	x	x
WEST SOUTH CENTRAL	3	453	--	17	21
Louisiana	3	453	--	17	21
PACIFIC	1	x	--	x	x
PAINTS AND VARNISHES					
UNITED STATES	772	66,328	370	4,997	7,931
NEW ENGLAND	53	4,517	22	368	580
Connecticut	21	1,041	12	86	127
Massachusetts	23	2,521	7	169	295
Rhode Island	7	834	1	94	138
MIDDLE ATLANTIC	216	21,086	110	1,226	2,035
New Jersey	26	2,107	13	115	212
New York	154	17,101	75	921	1,578
Pennsylvania	36	1,878	20	190	245
EAST NORTH CENTRAL	212	16,683	72	1,455	2,474
Illinois	79	4,336	21	376	660
Indiana	17	1,223	7	108	177
Michigan	58	3,485	12	350	660
Ohio	55	5,684	23	443	705
Wisconsin	23	1,957	9	176	272
WEST NORTH CENTRAL	94	7,919	42	696	969
Iowa	25	2,640	13	235	279
Minnesota	22	x	x	x	x
Missouri	28	1,393	11	130	172
Nebraska	10	x	x	x	x
North Dakota	5	765	4	65	89

(continued)

(continued)

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
CHEMICALS AND PAINTS (continued)					
PAINTS AND VARNISHES (continued)					
SOUTH ATLANTIC	50	$5,028	31	364	$559
District of Columbia	8	x	x	x	x
Florida	7	207	2	31	34
Maryland	16	1,268	14	83	117
North Carolina	5	329	4	24	27
Virginia	6	1,227	1	73	141
EAST SOUTH CENTRAL	13	2,492	2	173	298
Kentucky	7	452	1	47	79
WEST SOUTH CENTRAL	30	2,654	16	236	354
Oklahoma	7	136	4	14	17
Texas	14	1,791	8	161	241
MOUNTAIN	13	1,376	8	140	199
Idaho	3	330	2	33	48
Utah	5	703	5	71	98
PACIFIC	89	4,573	67	341	463
California	66	3,600	52	247	333
Oregon	11	468	8	30	42
Washington	12	505	7	64	88
ALL OTHER					
UNITED STATES	331	78,084	184	2,129	4,557
NEW ENGLAND	25	1,870	11	147	239
Massachusetts	18	x	x	x	x
MIDDLE ATLANTIC	116	x	x	x	x
New York	85	59,518	35	906	2,473
Pennsylvania	22	2,025	8	128	222
EAST NORTH CENTRAL	77	7,187	41	455	837
Illinois	22	4,139	9	173	347
Michigan	8	973	5	41	73
Ohio	33	1,691	22	162	339
WEST NORTH CENTRAL	24	1,391	19	146	240
Minnesota	3	100	1	16	28
Missouri	16	x	x	x	x
SOUTH ATLANTIC	28	1,600	18	90	128
EAST SOUTH CENTRAL	7	157	5	23	29
WEST SOUTH CENTRAL	11	x	x	x	x
Louisiana	4	257	2	14	30
MOUNTAIN	3	85	2	7	8
PACIFIC	40	2,281	35	169	278
California	34	1,989	33	157	261
CLOTHING AND FURNISHINGS					
CLOTHING AND/OR FURNISHINGS (FULL LINE)					
UNITED STATES	574	65,505	523	3,057	4,976
NEW ENGLAND	34	3,382	30	163	253
Connecticut	4	296	5	11	13
Massachusetts	27	2,814	23	135	219
MIDDLE ATLANTIC	279	32,973	283	1,460	2,373
New Jersey	8	290	6	25	27
New York	217	28,218	209	1,236	2,088
Pennsylvania	54	4,465	68	199	258
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
CLOTHING AND/OR FURNISHINGS (FULL LINE) (continued)					
EAST NORTH CENTRAL	104	$14,088	81	635	$1,230
Illinois	41	x	x	x	x
Indiana	7	402	6	17	24
Michigan	12	2,034	9	87	152
Ohio	32	6,935	22	231	601
Wisconsin	12	x	x	x	x
WEST NORTH CENTRAL	31	3,676	22	175	260
Iowa	3	177	4	14	15
Minnesota	8	699	7	44	43
Missouri	20	2,800	11	117	202
SOUTH ATLANTIC	54	4,326	52	240	304
Florida	3	164	--	15	25
Georgia	5	466	3	30	45
Maryland	18	1,836	22	80	88
North Caroline	12	947	13	57	76
South Carolina	3	104	3	8	6
Virginia	9	515	9	31	42
EAST SOUTH CENTRAL	30	3,736	20	195	298
Kentucky	11	2,558	7	126	230
Tennessee	11	717	8	41	44
WEST SOUTH CENTRAL	18	1,576	16	84	117
Louisiana	4	563	2	26	52
Texas	10	869	11	52	58
MOUNTAIN	3	321	--	14	28
PACIFIC	21	1,427	19	91	113
California	17	931	15	67	69
MEN'S AND BOYS'					
UNITED STATES	1,001	117,443	874	4,743	8,270
NEW ENGLAND	84	8,800	49	424	756
Connecticut	12	500	11	21	28
Maine	8	827	4	43	74
Massachusetts	61	7,341	33	345	640
Rhode Island	3	132	1	15	14
MIDDLE ATLANTIC	497	69,519	459	2,261	4,249
New Jersey	3	284	5	9	6
New York	391	59,606	350	1,827	3,575
Pennsylvania	103	9,629	104	425	668
EAST NORTH CENTRAL	181	14,308	136	751	1,233
Illinois	73	7,787	54	334	659
Indiana	9	288	6	23	24
Michigan	18	1,014	15	43	55
Ohio	61	3,673	56	229	307
Wisconsin	20	1,546	5	122	188
WEST NORTH CENTRAL	61	11,033	54	590	939
Iowa	10	x	x	x	x
Minnesota	17	3,627	22	111	160
Missouri	29	5,205	23	327	534
Nebraska	4	115	2	10	17
SOUTH ATLANTIC	59	2,709	64	148	172
Florida	6	357	3	19	26
Georgia	6	257	6	8	9
Maryland	38	1,606	45	89	95
Virginia	5	230	4	20	24
EAST SOUTH CENTRAL	20	1,569	19	84	106
Kentucky	8	512	8	46	62
Tennessee	8	960	7	30	38
(continued)					

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
CLOTHING AND FURNISHINGS (continued)					
MEN'S AND BOYS' (continued)					
WEST SOUTH CENTRAL	19	$1,852	18	110	$184
Louisiana	3	366	6	36	58
Texas	12	1,300	9	60	97
MOUNTAIN	7	555	1	38	55
Colorado	4	295	1	16	17
PACIFIC	73	7,098	74	337	576
California	54	5,843	58	252	459
Oregon	7	639	2	50	85
Washington	12	616	14	35	32
WOMEN'S AND CHILDREN'S					
UNITED STATES	1,085	233,502	775	8,639	17,044
NEW ENGLAND	59	7,010	37	252	434
Connecticut	4	298	3	14	20
Massachusetts	54	x	x	x	x
MIDDLE ATLANTIC	685	170,469	493	6,232	12,970
New Jersey	8	597	4	45	56
New York	605	158,832	418	5,736	12,081
Pennsylvania	72	11,040	71	451	933
EAST NORTH CENTRAL	105	22,985	71	802	1,476
Illinois	57	x	x	x	x
Michigan	13	2,384	8	69	78
Ohio	27	x	x	x	x
Wisconsin	5	905	1	45	140
WEST NORTH CENTRAL	56	10,154	27	421	725
Minnesota	13	1,427	7	67	116
Missouri	39	7,952	18	317	555
SOUTH ATLANTIC	42	3,053	29	152	189
Florida	6	121	5	8	8
Georgia	13	1,765	3	71	100
Maryland	18	901	14	56	64
EAST SOUTH CENTRAL	13	1,873	11	89	119
Tennessee	8	1,131	9	59	82
WEST SOUTH CENTRAL	15	2,307	11	97	159
Texas	11	1,692	10	73	111
MOUNTAIN	10	1,863	6	77	132
Colorado	5	1,523	4	63	118
PACIFIC	100	13,888	90	517	840
California	79	11,789	78	435	711
Oregon	7	693	5	15	15
Washington	14	1,406	7	67	114
FURS, DRESSED AND FUR CLOTHING					
UNITED STATES	277	33,093	266	813	1,848
NEW ENGLAND	5	x	x	x	x
MIDDLE ATLANTIC	203	26,164	193	561	1,399
New York	200	25,971	190	555	1,390
Pennsylvania	3	193	3	6	9
EAST NORTH CENTRAL	34	3,287	32	110	190
Illinois	25	2,478	24	67	123
Michigan	3	515	6	12	17
Ohio	3	77	1	15	22
Wisconsin	3	217	1	16	28
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
FURS, DRESSED AND FUR CLOTHING (continued)					
WEST NORTH CENTRAL	4	$342	1	22	$47
WEST SOUTH CENTRAL	1	x	x	x	x
MOUNTAIN	1	x	x	x	x
PACIFIC	29	2,985	30	102	192
California	29	2,985	30	102	192
HOSIERY					
UNITED STATES	202	35,657	173	1,140	1,909
NEW ENGLAND	7	965	6	28	57
Massachusetts	4	819	4	23	48
MIDDLE ATLANTIC	114	25,550	116	686	1,212
New York	80	22,198	84	566	1,040
Pennsylvania	33	x	x	x	x
EAST NORTH CENTRAL	28	4,747	15	224	318
Illinois	15	3,314	7	144	239
Michigan	4	380	2	19	25
WEST NORTH CENTRAL	9	1,037	4	48	90
SOUTH ATLANTIC	18	535	14	42	47
Maryland	6	164	6	14	13
North Carolina	3	97	1	10	13
EAST SOUTH CENTRAL	11	1,022	10	45	62
WEST SOUTH CENTRAL	2	x	--	x	x
MOUNTAIN	1	x	x	x	x
PACIFIC	12	1,548	6	53	101
California	9	1,337	3	45	82
MILLINERY AND MILLINERY SUPPLIES					
UNITED STATES	360	42,161	236	2,281	3,775
NEW ENGLAND	7	x	x	x	x
Massachusetts	6	818	1	76	105
MIDDLE ATLANTIC	184	29,528	103	1,400	2,446
New York	165	28,044	92	1,288	2,313
Pennsylvania	19	1,484	11	112	133
EAST NORTH CENTRAL	57	4,998	38	310	569
Illinois	31	3,351	22	165	332
Indiana	3	249	1	43	42
Michigan	6	219	3	16	23
Ohio	11	1,064	9	74	166
Wisconsin	6	115	3	12	6
WEST NORTH CENTRAL	34	x	x	x	x
Minnesota	10	728	10	33	46
Missouri	22	1,750	13	144	200
SOUTH ATLANTIC	10	530	8	44	59
Maryland	6	299	7	22	23
EAST SOUTH CENTRAL	3	176	3	16	14
WEST SOUTH CENTRAL	12	626	9	45	61
MOUNTAIN	7	351	6	27	33
PACIFIC	46	2,666	41	178	235
California	33	2,166	31	125	173
Oregon	7	217	7	23	19
Washington	6	283	3	30	43

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
CLOTHING AND FURNISHINGS (continued)					
SHOES AND OTHER FOOTWEAR					
UNITED STATES	461	$121,420	330	4,710	$8,528
NEW ENGLAND	106	21,358	78	674	1,419
Massachusette	93	18,597	72	570	1,151
MIDDLE ATLANTIC	172	36,008	123	1,872	2,454
New York	115	25,133	70	872	1,743
Pennsylvania	55	x	x	x	x
EAST NORTH CENTRAL	60	9,393	39	470	741
Illinois	23	2,567	19	136	207
Michigan	8	637	6	25	45
Ohio	22	4,830	9	215	401
WEST NORTH CENTRAL	37	32,670	22	1,396	2,142
Minnesota	7	818	3	37	50
Missouri	29	x	x	x	x
SOUTH ATLANTIC	34	x	x	x	x
Georgia	7	1,101	3	50	74
Maryland	14	3,873	10	149	303
Virginia	8	4,270	3	184	440
EAST SOUTH CENTRAL	10	3,796	12	146	260
Tennessee	6	3,126	7	121	220
WEST SOUTH CENTRAL	14	3,637	9	153	254
Arkansas	3	178	2	10	17
Louisiana	3	1,216	--	74	90
Texas	8	2,243	7	69	147
MOUNTAIN	2	x	x	x	x
PACIFIC	26	3,880	24	147	291
California	20	3,525	16	132	265
COAL AND COKE					
UNITED STATES	773	368,695	292	8,847	16,464
NEW ENGLAND	66	81,173	22	1,422	2,462
Connecticut	16	8,554	6	206	403
Maine	5	4,118	1	186	263
Massachusetts	35	65,189	12	773	1,413
Rhode Island	7	2,668	2	236	352
MIDDLE ATLANTIC	270	120,559	104	2,459	5,023
New Jersey	24	2,468	8	174	227
New York	158	83,705	52	1,642	3,284
Pennsylvania	88	34,386	44	643	1,512
EAST NORTH CENTRAL	228	100,620	68	3,076	5,614
Illinois	68	36,364	18	722	1,586
Indiana	28	3,133	14	129	183
Michigan	33	8,307	14	330	525
Ohio	74	22,388	20	469	1,044
Wisconsin	25	30,428	2	1,426	2,276
WEST NORTH CENTRAL	77	31,675	28	1,107	1,877
Iowa	9	863	5	68	100
Kansas	4	263	3	12	10
Minnesota	17	19,439	3	730	1,227
Missouri	36	8,369	14	244	419
Nebraska	8	2,490	3	48	115
SOUTH ATLANTIC	53	19,492	30	356	704
District of Columbia	3	1,710	3	34	62
Maryland	23	4,213	14	131	217
North Carolina	4	2,250	1	26	52
Virginia	8	2,424	2	44	86
West Virginia	12	8,002	7	103	262
(continued)					
COAL AND COKE (continued)					
EAST SOUTH CENTRAL	32	$9,311	15	137	$304
Alabama	6	2,743	4	29	74
Kentucky	9	1,334	4	23	58
Tennessee	17	5,234	7	85	172
WEST SOUTH CENTRAL	8	x	x	x	x
Texas	4	409	4	33	29
MOUNTAIN	16	x	x	x	x
Colorado	7	257	5	8	13
Utah	7	2,738	1	73	201
PACIFIC	23	2,078	15	151	207
California	13	1,032	12	91	123
Oregon	3	61	2	15	9
Washington	7	985	1	45	75
DRUGS (Full Line)					
UNITED STATES	295	324,113	36	15,077	22,465
NEW ENGLAND	23	25,551	2	1,111	1,635
Connecticut	5	4,808	--	211	360
Massachusetts	10	15,903	--	625	866
Rhode Island	3	2,922	--	152	210
MIDDLE ATLANTIC	39	52,734	8	2,267	3,457
New Jersey	4	6,028	--	267	401
New York	22	30,342	3	1,196	1,964
Pennsylvania	13	16,364	5	804	1,092
EAST NORTH CENTRAL	50	61,157	6	2,805	4,314
Illinois	14	22,724	--	930	1,409
Indiana	7	8,989	4	420	670
Michigan	6	7,771	2	334	515
Ohio	16	16,317	--	824	1,270
Wisconsin	7	5,356	--	297	450
WEST NORTH CENTRAL	32	45,521	1	2,103	2,997
Iowa	5	5,236	--	286	378
Kansas	6	3,926	1	187	271
Minnesota	4	9,155	--	390	614
Missouri	12	22,080	--	1,018	1,344
SOUTH ATLANTIC	53	35,202	5	1,603	2,537
Florida	9	7,841	--	351	577
Georgia	13	7,650	2	332	485
Maryland	3	3,278	2	123	190
North Carolina	8	4,346	1	203	364
South Carolina	6	3,113	--	123	200
Virginia	4	3,108	--	170	301
West Virginia	7	2,896	--	154	215
EAST SOUTH CENTRAL	27	x	x	x	x
Alabama	9	5,233	1	276	386
Kentucky	3	2,522	--	118	170
Tennessee	11	7,912	2	490	587
WEST SOUTH CENTRAL	30	26,672	9	1,234	1,930
Arkansas	4	3,467	--	163	291
Louisiana	8	6,785	2	389	581
Oklahoma	4	2,911	--	140	212
Texas	14	13,509	7	542	846
MOUNTAIN	17	x	--	x	x
Colorado	7	6,610	--	288	421
Montana	4	1,663	--	62	90
Utah	3	2,683	--	128	197
PACIFIC	24	47,192	2	2,473	3,535
California	14	35,016	2	1,826	2,565
Oregon	3	4,185	--	243	386
Washington	7	7,991	--	404	584

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
DRUGS AND DRUG SUNDRIES (Specialty Lines)					
DRUG SPECIALTIES					
UNITED STATES	342	$29,554	229	1,964	$2,701
NEW ENGLAND	18	1,320	13	85	123
Massachusetts	9	281	8	26	30
MIDDLE ATLANTIC	116	12,689	74	682	942
New Jersey	7	804	5	50	65
New York	87	10,362	57	494	703
Pennsylvania	22	1,523	12	138	174
EAST NORTH CENTRAL	59	5,810	39	378	550
Illinois	22	2,988	14	133	210
Indiana	7	776	5	54	85
Michigan	8	305	7	27	21
Ohio	15	1,162	11	104	145
Wisconsin	7	579	2	60	89
WEST NORTH CENTRAL	26	2,087	20	210	309
Iowa	4	78	4	6	4
Minnesota	9	395	7	35	62
Missouri	9	1,015	6	150	203
SOUTH ATLANTIC	39	3,427	22	269	364
Georgia	7	525	4	48	44
Maryland	8	1,132	3	87	137
North Carolina	7	618	5	34	48
South Carolina	3	30	4	7	4
Virginia	8	802	2	69	103
EAST SOUTH CENTRAL	16	952	7	101	150
Kentucky	5	414	5	40	69
Tennessee	7	335	2	43	53
WEST SOUTH CENTRAL	29	1,563	19	113	106
Arkansas	6	221	2	30	33
Texas	18	1,069	14	61	51
MOUNTAIN	3	109	2	11	16
PACIFIC	36	1,597	33	115	141
California	30	1,338	32	96	119
PATENT MEDICINES					
UNITED STATES	215	21,995	111	1,110	1,698
NEW ENGLAND	10	x	x	x	x
Massachusetts	6	331	3	17	18
MIDDLE ATLANTIC	71	7,351	30	394	809
New Jersey	7	488	2	46	113
New York	57	6,448	21	318	657
Pennsylvania	7	415	7	30	39
EAST NORTH CENTRAL	54	2,147	38	252	370
Illinois	20	889	15	132	204
Michigan	10	202	6	23	40
Ohio	17	963	16	78	99
WEST NORTH CENTRAL	23	1,086	9	109	166
Minnesota	8	450	3	38	78
Missouri	10	377	3	49	62
SOUTH ATLANTIC	20	8,874	10	149	301
Georgia	5	839	--	56	145
Maryland	5	308	7	50	72
EAST SOUTH CENTRAL	13	335	7	62	53
Kentucky	5	63	1	23	19
Tennessee	5	177	3	28	26
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PATENT MEDICINES (continued)					
WEST SOUTH CENTRAL	4	$118	4	10	$9
MOUNTAIN	2	x	--	x	x
PACIFIC	18	1,503	8	68	127
California	17	x	x	x	x
TOILET ARTICLES AND PREPARATIONS					
UNITED STATES	426	40,671	256	3,465	5,536
NEW ENGLAND	13	744	5	95	123
Connecticut	3	490	1	56	67
Massachusetts	6	129	3	30	38
MIDDLE ATLANTIC	193	24,026	81	2,068	3,695
New Jersey	6	679	--	111	126
New York	172	21,895	68	1,841	3,396
Pennsylvania	15	1,452	13	116	173
EAST NORTH CENTRAL	88	10,144	64	638	831
Illinois	45	8,321	29	361	465
Michigan	11	276	10	56	78
Ohio	27	1,516	20	216	285
WEST NORTH CENTRAL	24	805	18	96	73
Iowa	3	4	3	--	--
Minnesota	7	165	4	29	40
Missouri	11	627	8	65	32
SOUTH ATLANTIC	18	400	14	56	63
Florida	5	20	6	2	1
Georgia	5	295	1	40	51
Maryland	4	52	3	11	9
EAST SOUTH CENTRAL	11	457	8	63	84
Tennessee	7	331	5	49	66
WEST SOUTH CENTRAL	14	241	11	53	42
Texas	9	224	7	48	40
MOUNTAIN	4	40	7	8	6
PACIFIC	61	3,814	48	388	619
California	53	3,688	42	353	599
Oregon	4	27	4	--	--
Washington	4	99	2	35	20
ALL OTHER					
UNITED STATES	285	31,249	178	1,471	2,285
NEW ENGLAND	12	376	5	44	46
Massachusetts	6	327	1	25	31
MIDDLE ATLANTIC	117	15,248	68	644	967
New Jersey	6	220	1	27	30
New York	96	14,499	55	559	880
Pennsylvania	15	529	12	58	57
EAST NORTH CENTRAL	48	8,657	24	312	636
Illinois	17	7,080	8	208	509
Indiana	3	36	2	10	5
Michigan	7	713	2	25	38
Ohio	17	628	11	57	71
Wisconsin	4	200	1	12	13
WEST NORTH CENTRAL	18	1,418	13	136	205
Minnesota	3	110	2	14	23
Missouri	8	809	6	89	121
(continued)					

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
DRUGS AND DRUG SUNDRIES (Specialty Lines) (continued)					
ALL OTHER (continued)					
SOUTH ATLANTIC	21	$745	18	76	$68
Florida	5	119	3	10	13
Georgia	4	313	4	34	27
Maryland	6	192	5	28	25
EAST SOUTH CENTRAL	7	282	5	33	38
Tennessee	4	80	3	10	8
WEST SOUTH CENTRAL	21	2,242	17	120	157
Louisiana	3	297	1	30	23
Oklahoma	5	146	4	14	16
Texas	10	x	x	x	x
MOUNTAIN	7	398	5	27	54
Colorado	4	370	2	25	52
PACIFIC	34	1,883	23	79	114
California	29	x	x	x	x
Washington	4	12	4	1	1
DRY GOODS (Full Line)					
UNITED STATES	306	265,724	164	14,272	22,030
NEW ENGLAND	18	5,895	11	279	497
Connecticut	4	1,224	5	44	64
Massachusetts	7	2,651	4	111	246
Rhode Island	3	734	2	33	54
MIDDLE ATLANTIC	64	39,084	44	2,004	2,967
New Jersey	4	495	1	22	33
New York	32	26,421	22	1,312	1,954
Pennsylvania	28	12,168	21	670	980
EAST NORTH CENTRAL	27	70,764	16	4,554	6,319
Illinois	5	52,999	1	3,562	4,798
Indiana	3	4,014	3	237	326
Michigan	5	5,609	2	319	488
Ohio	14	8,142	10	436	707
WEST NORTH CENTRAL	25	63,380	7	3,231	4,954
Minnesota	4	9,279	2	564	882
Missouri	12	49,792	5	2,437	3,796
SOUTH ATLANTIC	69	31,391	39	1,501	2,686
Florida	5	1,677	4	71	142
Georgia	21	6,373	17	271	509
North Carolina	15	4,162	10	167	297
South Carolina	4	470	4	25	25
Virginia	11	6,770	1	353	618
West Virginia	10	7,937	2	383	703
EAST SOUTH CENTRAL	47	22,195	22	1,085	1,730
Alabama	13	4,594	5	201	389
Kentucky	7	3,586	4	226	387
Mississippi	8	1,351	5	93	86
Tennessee	19	12,664	8	565	868
WEST SOUTH CENTRAL	36	22,008	16	1,068	1,947
Arkansas	10	2,887	4	148	240
Louisiana	12	6,597	6	296	571
Oklahoma	4	1,063	1	60	80
Texas	10	11,461	5	564	1,056
MOUNTAIN	6	2,656	--	154	241
Utah	3	1,742	--	93	152
PACIFIC	14	8,351	9	396	689
California	9	6,594	7	303	528

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
DRY GOODS (Specialty Lines)					
NOTIONS					
UNITED STATES	915	$96,778	712	6,082	$10,387
NEW ENGLAND	27	1,810	16	150	211
Massachusetts	23	1,655	13	125	192
Rhode Island	4	155	3	25	19
MIDDLE ATLANTIC	691	85,715	538	5,227	9,234
New Jersey	9	796	6	72	125
New York	649	82,381	504	4,967	8,865
Pennsylvania	33	2,538	28	188	244
EAST NORTH CENTRAL	97	5,375	74	328	487
Illinois	49	3,281	34	204	328
Indiana	4	175	2	14	19
Ohio	34	1,467	28	86	110
WEST NORTH CENTRAL	17	404	19	36	30
Missouri	12	293	12	21	17
SOUTH ATLANTIC	29	748	27	87	88
Maryland	18	476	18	49	56
EAST SOUTH CENTRAL	7	102	6	8	10
Tennessee	3	21	4	2	3
WEST SOUTH CENTRAL	6	x	x	x	x
Louisiana	4	130	3	12	15
MOUNTAIN	1	x	--	x	x
PACIFIC	40	2,395	27	229	304
California	35	2,283	23	221	297
PIECE GOODS					
UNITED STATES	1,873	593,867	1,304	14,908	30,393
NEW ENGLAND	93	16,392	73	439	828
Connecticut	8	262	5	14	17
Massachusetts	81	15,432	62	409	795
Rhode Island	4	698	6	16	16
MIDDLE ATLANTIC	1,514	525,907	1,062	12,877	26,638
New Jersey	11	944	7	39	94
New York	1,441	515,762	1,007	12,431	25,931
Pennsylvania	62	9,201	48	407	613
EAST NORTH CENTRAL	97	20,343	55	556	1,075
Illinois	66	14,418	30	365	753
Michigan	10	3,633	6	48	107
Ohio	16	x	x	x	x
WEST NORTH CENTRAL	13	x	x	x	x
Minnesota	3	887	--	42	68
Missouri	10	x	x	x	x
SOUTH ATLANTIC	31	4,444	24	160	245
Maryland	20	2,982	17	104	168
South Carolina	4	930	1	33	44
EAST SOUTH CENTRAL	9	1,112	10	43	64
Alabama	4	556	7	21	27
WEST SOUTH CENTRAL	8	1,411	3	41	91
Louisiana	4	733	--	30	71
Texas	4	678	3	11	20
MOUNTAIN	2	x	x	x	x
PACIFIC	106	20,726	72	617	1,171
California	96	19,085	70	560	1,074

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
DRY GOODS (Specialty Lines) (continued)					
ALL OTHER					
UNITED STATES	513	$29,031	461	1,662	$2,618
NEW ENGLAND	36	x	x	x	x
Connecticut	5	79	2	6	11
Massachusetts	23	773	22	76	102
Rhode Island	5	220	7	14	12
MIDDLE ATLANTIC	336	21,612	315	1,069	1,814
New Jersey	8	192	7	14	12
New York	281	19,811	259	950	1,679
Pennsylvania	47	1,609	49	105	123
EAST NORTH CENTRAL	63	2,637	46	244	338
Illinois	38	1,774	31	169	238
Wisconsin	3	27	2	4	5
WEST NORTH CENTRAL	9	x	x	x	x
SOUTH ATLANTIC	25	1,135	23	84	95
District of Columbia	4	195	3	15	19
Georgia	4	174	4	8	11
North Carolina	4	102	6	9	8
EAST SOUTH CENTRAL	6	354	2	23	43
WEST SOUTH CENTRAL	3	x	x	x	x
MOUNTAIN	1	x	x	--	--
PACIFIC	34	1,605	36	88	135
California	27	1,484	30	81	125
Oregon	3	70	2	4	6
Washington	4	51	4	3	4
ELECTRICAL GOODS					
ELECTRICAL MERCHANDISE (FULL LINE)					
UNITED STATES	419	184,233	39	8,405	14,787
NEW ENGLAND	41	14,741	--	731	1,163
Connecticut	10	x	--	x	x
Maine	4	679	--	17	23
Massachusetts	22	9,274	--	535	834
MIDDLE ATLANTIC	86	41,812	18	1,913	3,449
New Jersey	10	3,883	2	140	247
New York	50	25,368	6	1,167	2,151
Pennsylvania	26	12,561	10	606	1,051
EAST NORTH CENTRAL	89	40,440	4	1,794	3,274
Illinois	20	11,761	2	525	980
Indiana	15	5,394	--	215	335
Michigan	18	8,047	2	366	717
Ohio	27	10,964	--	493	931
Wisconsin	9	4,254	--	195	311
WEST NORTH CENTRAL	47	21,039	3	980	1,771
Iowa	14	3,872	1	145	271
Minnesota	14	x	--	x	x
Missouri	9	6,931	--	376	706
Nebraska	5	2,379	1	104	179
SOUTH ATLANTIC	55	20,874	6	1,003	1,673
District of Columbia	4	4,957	--	322	601
Florida	14	3,163	--	119	191
Georgia	7	3,039	2	165	274
North Carolina	9	1,940	2	63	98
Virginia	10	3,670	--	146	218
EAST SOUTH CENTRAL	15	4,499	1	139	248
Tennessee	9	2,453	1	68	103
ELECTRICAL MERCHANDISE (FULL LINE) (continued)					
WEST SOUTH CENTRAL	30	$9,014	--	418	$735
Louisiana	5	1,624	--	84	137
Texas	18	5,768	--	260	459
MOUNTAIN	13	5,702	2	218	403
PACIFIC	43	26,112	3	1,209	2,071
California	25	x	x	x	x
Oregon	6	x	x	x	x
Washington	12	x	x	x	x
APPARATUS AND EQUIPMENT					
UNITED STATES	199	20,931	104	1,719	2,643
NEW ENGLAND	9	x	x	x	x
Massachusetts	5	373	4	39	67
MIDDLE ATLANTIC	69	11,471	40	581	1,003
New Jersey	5	175	3	30	38
New York	53	8,100	33	365	623
Pennsylvania	11	3,196	4	186	342
EAST NORTH CENTRAL	53	5,000	23	603	862
Illinois	23	1,994	12	289	423
Michigan	8	712	3	70	81
Ohio	15	1,805	4	139	278
WEST NORTH CENTRAL	20	x	x	x	x
Missouri	8	347	2	63	80
SOUTH ATLANTIC	12	871	4	108	141
EAST SOUTH CENTRAL	4	x	x	x	x
WEST SOUTH CENTRAL	7	200	3	23	28
MOUNTAIN	1	x	--	x	x
PACIFIC	24	1,335	15	129	211
California	21	x	x	x	x
WIRING SUPPLIES AND CONSTRUCTION MATERIAL					
UNITED STATES	734	76,859	354	5,331	8,352
NEW ENGLAND	76	5,938	40	428	657
Connecticut	15	693	8	45	80
Massachusetts	54	4,367	30	330	488
MIDDLE ATLANTIC	297	27,689	139	1,996	3,145
New Jersey	32	2,143	11	163	258
New York	206	21,807	87	1,533	2,518
Pennsylvania	59	3,739	41	300	369
EAST NORTH CENTRAL	130	18,615	60	1,255	1,996
Illinois	56	6,327	31	435	673
Michigan	24	5,303	9	234	473
Ohio	32	4,532	13	371	554
WEST NORTH CENTRAL	36	3,880	17	273	410
Minnesota	8	813	4	56	87
Missouri	18	2,035	8	140	214
SOUTH ATLANTIC	53	6,638	14	362	614
District of Columbia	5	736	--	47	82
Maryland	14	1,707	5	116	178
West Virginia	5	580	2	25	53

(continued)

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.

Kind of Business Division and State	Establishments	Net sales add 000	Proprietors	Employees	Total pay roll* (add 000)
ELECTRICAL GOODS (continued)					
WIRING SUPPLIES AND CONSTRUCTION MATERIAL (continued)					
EAST SOUTH CENTRAL	15	$1,717	5	100	$149
WEST SOUTH CENTRAL	24	3,200	11	223	359
Louisiana	4	647	--	54	89
Oklahoma	6	670	3	53	80
Texas	13	x	x	x	x
MOUNTAIN	17	778	10	74	106
Colorado	11	541	6	44	62
PACIFIC	86	8,404	58	620	916
California	66	7,218	47	515	791
Oregon	6	295	3	21	29
Washington	14	891	8	84	96
RADIOS, REFRIGERATORS AND APPLIANCES					
UNITED STATES	1,086	294,519	554	14,633	26,713
NEW ENGLAND	69	12,784	30	765	1,293
Connecticut	13	2,642	3	134	244
Massachusetts	39	8,648	19	453	807
Rhode Island	6	1,172	5	75	107
MIDDLE ATLANTIC	277	110,323	144	4,735	9,637
New Jersey	20	9,358	5	494	981
New York	181	41,952	89	2,424	4,592
Pennsylvania	76	59,013	50	1,817	4,064
EAST NORTH CENTRAL	263	65,345	133	3,350	6,026
Illinois	75	18,055	38	946	1,703
Indiana	25	4,129	22	220	396
Michigan	47	7,952	31	414	701
Ohio	92	31,954	39	1,573	2,873
Wisconsin	24	3,255	3	197	353
WEST NORTH CENTRAL	106	24,485	55	1,368	2,408
Iowa	15	2,497	7	159	253
Kansas	7	2,797	1	141	267
Minnesota	30	3,739	22	222	364
Missouri	41	13,120	18	704	1,262
Nebraska	11	x	x	x	x
SOUTH ATLANTIC	106	23,950	52	1,352	2,341
District of Columbia	8	2,965	3	205	375
Florida	18	1,781	8	116	211
Georgia	10	3,911	4	138	257
Maryland	17	x	x	x	x
North Carolina	14	3,140	10	144	233
South Carolina	6	793	3	41	56
Virginia	15	4,114	7	272	389
West Virginia	16	3,379	6	199	359
EAST SOUTH CENTRAL	31	6,340	18	381	628
Kentucky	12	2,111	5	99	210
Tennessee	12	2,924	9	205	292
WEST SOUTH CENTRAL	57	15,942	21	819	1,375
Louisiana	10	3,446	--	200	319
Oklahoma	10	x	x	x	x
Texas	32	9,042	15	454	788
MOUNTAIN	27	5,182	8	311	494
Arizona	4	580	1	33	60
Colorado	10	x	x	x	x
Utah	6	1,288	--	77	108
PACIFIC	150	30,168	93	1,552	2,511
California	111	24,451	77	1,167	2,013
Oregon	13	2,709	5	140	259
Washington	26	3,008	11	245	239

Kind of Business Division and State	Establishments	Net sales add 000	Proprietors	Employees	Total pay roll* (add 000)
FARM PRODUCTS - RAW MATERIALS					
COTTON					
UNITED STATES	263	$518,244	206	2,406	$5,204
NEW ENGLAND	13	25,091	7	119	303
Massachusetts	11	x	x	x	x
MIDDLE ATLANTIC	6	3,858	4	91	219
EAST NORTH CENTRAL	1	x	--	x	x
WEST NORTH CENTRAL	7	5,202	4	28	64
Missouri	6	x	x	x	x
SOUTH ATLANTIC	68	78,685	44	491	943
Georgia	22	29,213	12	199	381
North Carolina	15	13,402	10	91	160
South Carolina	28	32,867	22	166	319
Virginia	3	3,203	--	35	83
EAST SOUTH CENTRAL	55	79,804	48	504	933
Alabama	23	x	x	x	x
Tennessee	27	53,137	29	335	670
WEST SOUTH CENTRAL	98	303,213	88	1,099	2,546
Louisiana	28	33,935	33	269	554
Texas	66	265,621	52	821	1,979
MOUNTAIN	5	x	x	x	x
PACIFIC	10	18,843	5	58	154
California	10	18,843	5	58	154
GRAIN					
UNITED STATES	474	483,949	234	5,888	9,983
NEW ENGLAND	24	9,373	11	206	317
Maine	3	189	3	7	8
Massachusetts	14	5,975	4	126	192
MIDDLE ATLANTIC	46	53,018	26	534	960
New Jersey	6	1,801	1	87	138
New York	20	44,450	7	257	524
Pennsylvania	20	6,767	18	190	298
EAST NORTH CENTRAL	109	100,413	46	1,658	2,858
Illinois	32	51,237	12	834	1,655
Indiana	24	11,852	10	223	284
Michigan	15	3,322	3	123	115
Ohio	23	25,507	18	248	372
Wisconsin	15	8,495	3	230	432
WEST NORTH CENTRAL	114	229,774	24	1,906	3,811
Iowa	20	7,701	10	136	196
Kansas	17	18,565	7	129	227
Minnesota	34	138,365	--	849	1,917
Missouri	28	54,630	6	572	1,139
Nebraska	12	9,977	1	204	307
SOUTH ATLANTIC	32	5,540	32	189	183
Florida	4	649	4	32	36
Georgia	4	256	3	22	18
Maryland	10	2,696	15	48	43
North Carolina	5	498	6	22	19
West Virginia	5	321	1	25	21
EAST SOUTH CENTRAL	15	3,861	13	268	171
Tennessee	8	2,529	5	215	108
WEST SOUTH CENTRAL	54	20,958	40	345	419
Oklahoma	11	2,300	8	54	84
Texas	37	15,644	29	243	268

(continued)

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1.B.-NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
FARM PRODUCTS - RAW MATERIALS (continued)					
GRAIN (continued)					
MOUNTAIN	26	$11,133	8	285	$373
Arizona	5	1,712	--	98	89
Colorado	9	7,147	4	123	192
New Mexico	3	291	2	11	12
PACIFIC	54	49,879	34	497	891
California	29	21,419	28	193	430
Oregon	8	15,276	--	98	200
Washington	17	13,184	6	206	261
HIDES, SKINS, AND FURS (RAW)					
UNITED STATES	874	189,342	696	3,668	7,004
NEW ENGLAND	18	1,986	9	92	150
Maine	3	149	2	11	8
Massachusetts	12	1,575	5	63	102
MIDDLE ATLANTIC	574	113,559	465	1,644	4,020
New Jersey	3	644	3	21	31
New York	558	109,724	451	1,562	3,892
Pennsylvania	13	3,191	11	61	97
EAST NORTH CENTRAL	78	31,262	62	555	918
Illinois	25	19,699	8	239	492
Indiana	8	1,197	8	43	45
Michigan	14	2,161	14	81	101
Ohio	23	5,134	25	115	165
Wisconsin	8	3,071	7	77	115
WEST NORTH CENTRAL	56	10,324	49	376	558
Iowa	6	1,288	2	38	62
Kansas	6	737	11	22	27
Minnesota	13	1,133	13	50	63
Missouri	23	6,396	12	224	378
Nebraska	4	357	4	26	17
SOUTH ATLANTIC	21	3,378	21	190	178
Georgia	3	592	1	31	29
Maryland	4	349	4	16	30
North Carolina	4	963	3	67	49
Virginia	3	379	7	12	9
EAST SOUTH CENTRAL	12	3,934	12	89	123
Tennessee	6	2,019	10	51	64
WEST SOUTH CENTRAL	32	6,141	25	163	253
Louisiana	19	3,199	12	71	142
Oklahoma	4	535	4	32	35
MOUNTAIN	35	4,344	17	164	215
Colorado	13	2,179	2	64	89
Montana	8	493	7	31	38
PACIFIC	48	14,414	36	395	589
California	31	11,706	24	242	416
Oregon	4	976	4	57	66
Washington	13	1,732	8	96	107
HORSES AND MULES					
UNITED STATES 1/	9	1,056	13	29	36
LIVESTOCK					
UNITED STATES	26	2,557	28	113	167
NEW ENGLAND	4	357	4	17	18
MIDDLE ATLANTIC	7	942	4	33	89
New York	6	x	x	x	x
EAST NORTH CENTRAL (continued)	4	550	3	14	17
LIVESTOCK (continued)					
WEST NORTH CENTRAL	3	$354	3	12	$8
SOUTH ATLANTIC	3	90	4	6	4
EAST SOUTH CENTRAL	2	x	x	x	x
MOUNTAIN	1	x	x	x	x
PACIFIC	2	x	x	x	x
SILK (RAW)					
UNITED STATES	16	67,393	9	223	879
MIDDLE ATLANTIC	16	67,393	9	223	879
New York	13	66,269	9	203	841
TOBACCO (LEAF)					
UNITED STATES	224	73,938	137	6,071	5,156
NEW ENGLAND	22	4,551	10	477	597
Connecticut	17	3,820	9	458	497
Massachusetts	5	731	1	19	100
MIDDLE ATLANTIC	73	15,464	55	1,071	1,341
New York	52	12,566	36	883	1,166
Pennsylvania	21	2,898	19	188	175
EAST NORTH CENTRAL	26	3,458	17	269	277
Illinois	8	381	10	28	38
Ohio	12	2,891	5	198	202
Wisconsin	6	186	2	43	37
WEST NORTH CENTRAL	3	x	x	x	x
SOUTH ATLANTIC	46	28,983	25	1,882	1,579
Maryland	4	913	2	44	49
North Carolina	13	10,663	1	1,195	697
Virginia	21	16,917	15	613	814
EAST SOUTH CENTRAL	46	21,089	22	2,351	1,335
Kentucky	33	18,151	11	1,848	986
Tennessee	13	2,938	11	503	349
WEST SOUTH CENTRAL	1	x	x	x	x
PACIFIC	7	94	6	9	7
California	7	94	6	9	7
WOOL AND MOHAIR					
UNITED STATES	135	156,173	121	1,439	3,442
NEW ENGLAND	47	105,324	31	756	2,216
Massachusetts	43	98,368	31	709	2,052
Rhode Island	4	6,956	--	47	164
MIDDLE ATLANTIC	38	26,217	45	207	485
New York	12	245	12	23	21
Pennsylvania	26	25,972	33	184	464
EAST NORTH CENTRAL	13	3,769	17	85	126
Illinois	4	1,309	5	21	51
Ohio	4	1,142	4	34	28
WEST NORTH CENTRAL	15	11,154	10	205	371
Minnesota	4	1,628	5	41	48
Missouri	6	8,480	4	133	278
SOUTH ATLANTIC	5	3,692	5	62	87
EAST SOUTH CENTRAL	3	1,868	--	34	40
Kentucky	3	1,868	--	34	40
(continued)					

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations 1/ Due to the limited number of establishments, no information is shown by States.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
FARM PRODUCTS - RAW MATERIALS (continued)					
WOOL AND MOHAIR (continued)					
WEST SOUTH CENTRAL	4	$1,123	4	20	$14
Texas	4	1,123	4	20	14
PACIFIC	10	3,026	9	70	103
California	5	1,329	3	43	57
ALL OTHER					
UNITED STATES	178	69,835	113	1,856	2,329
NEW ENGLAND	4	484	2	9	19
Massachusetts	4	484	2	9	19
MIDDLE ATLANTIC	75	32,905	55	435	1,189
New York	60	29,549	46	333	1,032
Pennsylvania	13	x	x	x	x
EAST NORTH CENTRAL	26	2,323	15	124	138
Illinois	15	1,042	7	56	84
WEST NORTH CENTRAL	6	1,172	2	49	66
SOUTH ATLANTIC	21	11,757	10	907	480
Virginia	10	4,141	7	378	176
EAST SOUTH CENTRAL	6	x	x	x	x
WEST SOUTH CENTRAL	10	x	x	x	x
Texas	3	411	--	36	17
MOUNTAIN	9	2,351	3	47	59
Colorado	3	1,755	1	32	43
PACIFIC	21	17,079	20	161	297
California	14	x	x	x	x
FARM PRODUCTS - CONSUMER GOODS					
DAIRY PRODUCTS					
UNITED STATES	2,178	427,966	1,284	25,161	37,459
NEW ENGLAND	132	16,181	89	1,195	1,753
Connecticut	23	2,707	13	235	372
Maine	11	741	8	61	69
Massachusetts	65	10,342	42	745	1,144
New Hampshire	5	615	2	30	34
Rhode Island	16	605	15	69	73
Vermont	12	1,171	9	55	61
MIDDLE ATLANTIC	492	164,620	232	7,027	12,257
New Jersey	68	20,684	24	1,145	1,992
New York	298	116,577	132	4,122	7,738
Pennsylvania	126	27,359	76	1,760	2,527
EAST NORTH CENTRAL	690	128,710	444	7,341	11,201
Illinois	208	47,348	128	2,699	4,619
Indiana	88	6,975	76	593	726
Michigan	111	14,516	71	1,502	2,224
Ohio	151	21,845	109	1,896	2,706
Wisconsin	122	38,026	60	651	926
WEST NORTH CENTRAL	271	39,971	216	1,932	2,500
Iowa	107	10,865	106	521	569
Kansas	26	3,410	25	182	238
Minnesota	29	4,208	18	218	353
Missouri	67	12,626	38	760	1,044
Nebraska	22	7,807	13	192	247
North Dakota	11	289	9	29	24
South Dakota	9	766	7	30	25
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
DAIRY PRODUCTS (continued)					
SOUTH ATLANTIC	106	$11,382	45	1,276	$1,431
District of Columbia	6	2,591	2	232	377
Florida	14	1,916	6	180	223
Georgia	17	1,520	8	193	107
Maryland	20	1,750	12	182	208
Virginia	9	706	4	71	103
West Virginia	31	2,318	12	345	355
EAST SOUTH CENTRAL	86	6,531	38	886	867
Alabama	15	813	9	123	103
Kentucky	36	2,807	16	365	388
Mississippi	15	703	6	99	78
Tennessee	20	2,208	7	299	298
WEST SOUTH CENTRAL	132	12,768	69	1,613	1,688
Arkansas	8	913	3	73	87
Louisiana	27	1,456	21	190	155
Oklahoma	20	1,531	15	98	97
Texas	77	8,868	30	1,252	1,349
MOUNTAIN	78	7,818	50	531	650
Arizona	7	808	8	74	109
Colorado	20	2,598	12	145	171
Idaho	11	428	10	39	42
Montana	13	2,350	3	117	161
Utah	16	993	9	99	97
PACIFIC	191	39,985	101	3,360	5,112
California	130	29,412	69	2,518	3,804
Oregon	14	1,140	11	93	126
Washington	47	9,433	21	749	1,182
POULTRY AND POULTRY PRODUCTS					
UNITED STATES	1,778	230,602	1,712	7,750	8,517
NEW ENGLAND	69	x	x	x	x
Connecticut	10	415	13	15	13
Massachusetts	48	8,340	27	214	351
Rhode Island	3	133	3	9	7
MIDDLE ATLANTIC	378	82,320	340	1,750	2,748
New Jersey	30	3,846	25	91	121
New York	265	64,971	221	1,238	2,222
Pennsylvania	83	13,503	94	421	405
EAST NORTH CENTRAL	521	57,911	544	1,621	1,787
Illinois	143	27,127	144	579	709
Indiana	91	6,043	97	188	140
Michigan	84	8,361	95	282	369
Ohio	156	8,911	163	387	381
Wisconsin	47	7,469	45	185	188
WEST NORTH CENTRAL	233	33,792	220	1,693	1,315
Iowa	51	4,763	42	292	244
Kansas	16	2,010	14	90	82
Minnesota	36	7,462	34	297	299
Missouri	110	16,885	111	796	544
Nebraska	12	707	16	24	23
North Dakota	3	680	1	79	60
South Dakota	5	1,285	2	115	63
SOUTH ATLANTIC	127	8,510	116	370	316
District of Columbia	12	2,240	9	74	91
Florida	13	699	8	50	52
Georgia	9	700	9	31	21
Maryland	29	1,092	25	73	50
North Carolina	14	667	15	39	30
Virginia	27	2,490	24	67	46
West Virginia	20	561	24	30	24
EAST SOUTH CENTRAL	111	7,824	105	400	280
Alabama	16	x	x	x	x
Kentucky	49	2,117	48	128	84
Tennessee	39	4,598	37	204	151
(continued)					

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
FARM PRODUCTS - CONSUMER GOODS (continued					
POULTRY AND POULTRY PRODUCTS (continued)					
WEST SOUTH CENTRAL	127	$7,488	110	432	$378
Arkansas	5	222	4	13	8
Louisiana	19	960	15	81	56
Oklahoma	32	1,612	33	75	61
Texas	71	4,694	58	263	253
MOUNTAIN	49	x	x	x	x
Arizona	6	116	5	8	8
Colorado	20	987	17	88	75
Utah	11	354	11	19	15
PACIFIC	163	21,574	180	1,055	1,173
California	124	17,937	146	786	874
Oregon	20	2,829	15	213	242
Washington	19	808	19	56	57
DAIRY AND POULTRY PRODUCTS					
UNITED STATES	1,019	304,576	822	8,373	12,912
NEW ENGLAND	69	30,715	41	681	1,247
Connecticut	9	3,105	8	116	202
Massachusetts	43	x	x	x	x
Rhode Island	10	2,943	6	82	122
MIDDLE ATLANTIC	363	136,656	276	3,280	5,758
New Jersey	37	10,917	18	373	660
New York	231	x	x	x	x
Pennsylvania	95	x	x	x	x
EAST NORTH CENTRAL	249	68,020	227	1,615	2,424
Illinois	93	x	x	x	x
Indiana	19	1,072	15	68	45
Michigan	58	x	x	x	x
Ohio	60	10,166	60	361	457
Wisconsin	19	5,848	12	130	160
WEST NORTH CENTRAL	128	12,691	108	580	567
Iowa	33	x	x	x	x
Missouri	48	x	x	x	x
North Dakota	3	544	1	22	19
South Dakota	3	71	3	3	4
SOUTH ATLANTIC	43	13,095	32	529	680
District of Columbia	10	5,766	7	276	369
Maryland	15	x	x	x	x
EAST SOUTH CENTRAL	14	3,855	14	164	248
Kentucky	4	113	5	10	12
Tennessee	9	x	x	x	x
WEST SOUTH CENTRAL	56	7,570	54	368	315
Arkansas	7	293	8	20	11
Oklahoma	24	1,061	25	74	49
Texas	22	x	x	x	x
MOUNTAIN	19	1,263	15	74	78
Arizona	4	264	5	12	14
Montana	4	426	1	24	31
Utah	4	168	2	11	7
PACIFIC	78	30,711	55	1,082	1,595
California	42	x	x	x	x
Oregon	15	2,612	6	162	205
Washington	21	x	x	x	x
FRUIT AND VEGETABLES (FRESH)					
UNITED STATES	6,164	$972,532	6,265	35,813	$47,973
NEW ENGLAND	498	83,068	457	3,260	4,309
Connecticut	100	14,827	87	572	783
Maine	66	8,271	59	511	545
Massachusetts	271	48,525	263	1,694	2,381
New Hampshire	23	1,741	21	99	125
Rhode Island	29	8,366	19	301	390
Vermont	9	1,338	8	83	85
MIDDLE ATLANTIC	1,695	309,391	1,866	8,618	12,922
New Jersey	202	23,700	201	828	1,125
New York	921	192,249	992	5,146	8,598
Pennsylvania	572	93,442	673	2,644	3,199
EAST NORTH CENTRAL	1,150	194,407	1,211	6,462	8,799
Illinois	366	78,995	375	2,304	3,636
Indiana	119	15,629	126	778	911
Michigan	230	32,776	257	1,075	1,267
Ohio	342	48,574	397	1,574	1,964
Wisconsin	93	18,433	56	731	1,021
WEST NORTH CENTRAL	517	107,397	442	4,287	5,578
Iowa	73	18,552	44	867	1,119
Kansas	42	9,115	41	421	447
Minnesota	109	25,789	85	939	1,364
Missouri	236	42,141	226	1,419	1,930
Nebraska	36	8,765	24	498	534
North Dakota	8	536	10	25	29
South Dakota	13	2,499	12	118	155
SOUTH ATLANTIC	625	68,506	573	3,540	4,001
Delaware	21	1,629	25	101	75
District of Columbia	39	7,893	36	284	389
Florida	104	9,844	101	606	596
Georgia	78	8,622	53	472	521
Maryland	109	10,845	118	413	479
North Carolina	77	10,121	77	567	683
South Carolina	39	4,265	31	270	287
Virginia	84	8,006	68	441	521
West Virginia	74	7,281	64	386	450
EAST SOUTH CENTRAL	232	26,653	233	1,368	1,348
Alabama	71	6,957	75	359	339
Kentucky	63	7,577	62	351	385
Mississippi	21	1,267	26	75	66
Tennessee	77	10,852	70	583	558
WEST SOUTH CENTRAL	354	49,207	324	2,751	3,075
Arkansas	24	3,073	25	215	219
Louisiana	63	11,231	61	622	667
Oklahoma	56	7,219	38	398	521
Texas	211	27,684	200	1,516	1,668
MOUNTAIN	228	25,832	199	1,350	1,626
Arizona	39	2,232	37	156	175
Colorado	91	10,514	93	548	595
Idaho	28	3,276	20	155	199
Montana	15	3,181	6	149	211
Nevada	7	1,214	2	72	112
New Mexico	8	586	9	44	45
Utah	30	3,229	28	161	196
Wyoming	10	1,600	4	65	93
PACIFIC	865	108,071	960	4,177	6,315
California	696	79,529	852	3,123	4,811
Oregon	51	8,009	31	318	452
Washington	118	20,533	77	736	1,052

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
FARM PRODUCTS - CONSUMER GOODS (continued)					
ALL OTHER					
UNITED STATES	49	$5,383	45	219	$304
NEW ENGLAND	1	x	x	--	--
MIDDLE ATLANTIC	9	1,562	8	45	72
New York	8	x	x	x	x
EAST NORTH CENTRAL	6	813	3	58	72
Ohio	3	104	3	7	6
WEST NORTH CENTRAL	6	263	8	17	12
SOUTH ATLANTIC	8	303	7	18	17
EAST SOUTH CENTRAL	3	34	3	3	1
WEST SOUTH CENTRAL	3	478	5	24	27
MOUNTAIN	4	x	x	x	x
PACIFIC	9	1,180	5	32	49
FARM SUPPLIES					
FEED					
UNITED STATES	951	149,087	633	5,524	6,768
NEW ENGLAND	34	6,343	7	229	358
Connecticut	8	670	5	21	30
Maine	5	699	1	34	47
Massachusetts	13	4,102	1	150	246
Vermont	5	593	--	13	21
MIDDLE ATLANTIC	136	28,642	81	854	1,199
New Jersey	21	3,613	4	177	241
New York	45	19,814	19	443	681
Pennsylvania	70	5,215	58	234	277
EAST NORTH CENTRAL	189	25,148	131	1,055	1,274
Illinois	52	6,621	51	242	334
Indiana	29	3,286	19	99	108
Michigan	33	1,985	21	111	103
Ohio	34	5,891	27	355	424
Wisconsin	41	7,365	13	248	305
WEST NORTH CENTRAL	161	19,408	109	699	778
Iowa	25	2,872	18	140	148
Kansas	23	2,892	17	82	102
Minnesota	22	5,568	7	100	136
Missouri	70	8,309	54	291	293
Nebraska	13	1,101	4	63	75
North Dakota	3	336	4	11	12
South Dakota	5	330	5	12	12
SOUTH ATLANTIC	146	18,302	101	891	1,011
Florida	21	5,657	16	242	338
Georgia	10	896	5	59	62
Maryland	18	1,381	15	46	50
North Carolina	34	2,984	35	132	127
South Carolina	11	979	2	84	71
Virginia	22	x	x	x	x
West Virginia	30	2,140	21	141	125
EAST SOUTH CENTRAL	47	5,575	45	273	286
Kentucky	14	1,858	11	95	102
Tennessee	17	2,018	18	96	105
WEST SOUTH CENTRAL	112	15,201	90	558	586
Arkansas	15	x	x	x	x
Louisiana	11	x	x	x	x
Oklahoma	31	3,460	31	108	102
Texas	55	7,128	45	257	251
MOUNTAIN	32	$4,174	14	174	$216
Arizona	4	526	1	21	26
Colorado	11	2,367	6	88	106
Montana	8	522	1	26	44
Utah	5	369	2	22	24
PACIFIC	92	26,294	55	791	1,060
California	58	20,156	42	621	834
Oregon	15	2,671	9	76	101
Washington	19	3,467	4	94	125
FERTILIZER					
UNITED STATES	78	32,015	50	562	1,006
NEW ENGLAND	3	x	x	x	x
MIDDLE ATLANTIC	19	x	x	x	x
New Jersey	4	1,146	3	59	78
New York	10	x	x	x	x
Pennsylvania	5	238	6	12	12
EAST NORTH CENTRAL	6	4,827	5	58	84
WEST NORTH CENTRAL	1	x	x	x	x
SOUTH ATLANTIC	24	8,535	10	131	237
Georgia	5	5,893	2	51	144
Maryland	4	1,458	2	22	33
South Carolina	4	357	2	18	10
EAST SOUTH CENTRAL	4	x	x	x	x
MOUNTAIN	1	x	--	x	x
PACIFIC	20	6,059	15	132	257
California	17	5,863	14	122	242
SEEDS					
UNITED STATES	354	90,759	186	6,290	8,348
NEW ENGLAND	8	5,300	1	122	357
Connecticut	4	4,748	1	80	282
MIDDLE ATLANTIC	51	8,422	25	653	1,036
New Jersey	3	791	1	22	61
New York	36	6,574	14	548	860
Pennsylvania	12	1,057	10	83	115
EAST NORTH CENTRAL	76	20,734	42	1,949	2,472
Illinois	28	x	x	x	x
Indiana	10	1,600	2	102	132
Ohio	14	3,846	7	222	288
Wisconsin	15	x	x	x	x
WEST NORTH CENTRAL	82	31,669	30	1,722	2,426
Iowa	22	5,953	11	349	481
Kansas	7	747	4	69	96
Minnesota	9	x	--	x	x
Missouri	23	x	x	x	x
Nebraska	9	2,101	2	113	170
North Dakota	6	1,705	5	70	130
South Dakota	6	1,593	1	186	180
SOUTH ATLANTIC	38	6,778	28	430	494
Georgia	11	926	13	56	47
Maryland	7	2,050	2	126	192
South Carolina	3	184	1	11	21
Virginia	8	2,838	--	178	186
EAST SOUTH CENTRAL	14	3,876	9	308	261

(continued)

(continued)

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.-NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
FARM SUPPLIES (continued)					
SEEDS (continued)					
WEST SOUTH CENTRAL	21	$2,893	10	150	$211
Oklahoma	5	522	4	33	32
Texas	10	1,986	4	79	131
MOUNTAIN	22	3,906	17	304	269
PACIFIC	42	7,181	24	652	802
California	26	5,320	13	520	660
ALL OTHER					
UNITED STATES	50	9,870	23	363	444
NEW ENGLAND	2	x	--	x	x
MIDDLE ATLANTIC	5	x	x	x	x
EAST NORTH CENTRAL	10	4,779	4	131	183
WEST NORTH CENTRAL	8	x	x	x	x
Iowa	4	786	1	24	21
SOUTH ATLANTIC	2	x	--	x	x
EAST SOUTH CENTRAL	2	x	x	x	x
WEST SOUTH CENTRAL	6	988	--	50	57
Texas	6	988	--	50	57
MOUNTAIN	2	x	x	x	x
PACIFIC	13	1,550	7	58	63
California	8	697	6	25	32
Washington	5	853	1	33	31
FURNITURE AND HOUSE FURNISHINGS					
CHINA, GLASSWARE AND CROCKERY					
UNITED STATES	321	33,497	196	2,728	4,577
NEW ENGLAND	14	1,869	8	225	317
Massachusetts	11	x	x	x	x
MIDDLE ATLANTIC	166	20,066	84	1,333	2,651
New York	148	18,233	71	1,159	2,362
Pennsylvania	18	1,833	13	174	289
EAST NORTH CENTRAL	64	5,398	43	513	708
Illinois	25	3,914	12	298	462
Indiana	3	201	3	42	46
Michigan	10	427	6	68	80
Ohio	23	751	22	88	97
Wisconsin	3	105	--	17	23
WEST NORTH CENTRAL	20	2,097	8	270	380
Iowa	4	190	1	24	38
Minnesota	5	606	2	65	74
Missouri	10	x	x	x	x
SOUTH ATLANTIC	10	325	8	40	44
EAST SOUTH CENTRAL	7	435	6	52	75
WEST SOUTH CENTRAL	8	x	x	x	x
Louisiana	3	805	3	74	85
MOUNTAIN	2	x	x	x	x
PACIFIC	30	1,869	30	131	209
California	23	1,231	25	91	152
FLOOR COVERINGS					
UNITED STATES	366	$89,021	202	3,551	$6,144
NEW ENGLAND	29	5,512	9	235	451
Connecticut	4	936	--	24	54
Massachusetts	22	4,271	9	196	364
MIDDLE ATLANTIC	208	40,180	136	1,426	2,841
New York	177	x	x	x	x
Pennsylvania	27	7,614	16	301	594
EAST NORTH CENTRAL	53	15,030	25	459	837
Illinois	27	x	x	x	x
Michigan	8	2,538	3	65	135
Ohio	13	3,658	7	106	155
Wisconsin	3	1,273	--	48	84
WEST NORTH CENTRAL	14	7,777	8	417	595
Missouri	6	5,148	4	301	430
SOUTH ATLANTIC	16	4,119	5	150	318
Georgia	3	1,331	2	57	134
Maryland	4	1,588	3	58	103
Virginia	5	270	--	15	29
EAST SOUTH CENTRAL	4	1,485	--	68	101
WEST SOUTH CENTRAL	7	2,000	--	72	93
MOUNTAIN	3	1,633	--	69	76
PACIFIC	32	11,285	19	655	832
California	24	8,468	19	524	650
Oregon	3	1,088	--	40	63
Washington	5	1,729	--	91	119
FURNITURE (HOUSEHOLD AND OFFICE)					
UNITED STATES	375	38,164	249	2,542	4,074
NEW ENGLAND	23	2,081	16	115	183
Massachusetts	19	1,873	14	97	154
MIDDLE ATLANTIC	153	13,732	109	886	1,546
New York	112	11,534	71	706	1,316
Pennsylvania	41	2,198	38	180	230
EAST NORTH CENTRAL	80	5,949	49	415	648
Illinois	46	3,419	32	220	351
Indiana	8	1,044	3	91	123
Ohio	14	592	11	44	56
WEST NORTH CENTRAL	18	5,292	6	358	518
Minnesota	4	235	3	19	28
Missouri	9	2,045	2	154	258
SOUTH ATLANTIC	18	4,202	4	221	398
Florida	5	1,246	--	60	124
Maryland	3	316	1	28	37
West Virginia	5	1,439	1	83	146
EAST SOUTH CENTRAL	7	981	7	100	130
Kentucky	4	164	4	25	28
Tennessee	3	817	3	75	102
WEST SOUTH CENTRAL	17	2,747	9	212	304
Louisiana	3	685	1	52	106
Texas	10	1,593	4	117	138
MOUNTAIN	6	1,149	1	60	107
PACIFIC	53	2,031	48	175	240
California	45	1,856	43	167	231
Oregon	3	112	2	3	4
Washington	5	63	3	5	5

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
FURNITURE AND HOUSE FURNISHINGS (continued)					
HOUSE FURNISHINGS (EXCEPT AS SPECIFIED)					
UNITED STATES	784	$69,327	643	3,875	$6,051
NEW ENGLAND	43	6,460	31	402	600
Connecticut	5	717	4	15	36
Massachusetts	33	4,596	24	306	427
MIDDLE ATLANTIC	454	43,923	370	2,344	3,929
New Jersey	8	395	5	38	69
New York	390	41,024	316	1,968	3,393
Pennsylvania	56	4,504	49	338	467
EAST NORTH CENTRAL	107	6,677	73	450	665
Illinois	52	3,064	34	239	358
Indiana	7	376	5	29	34
Michigan	20	1,041	15	74	133
Ohio	22	2,112	14	92	130
Wisconsin	6	84	5	16	10
WEST NORTH CENTRAL	35	1,842	36	132	168
Iowa	3	6	3	--	--
Minnesota	8	237	6	32	48
Missouri	20	1,291	19	80	102
Nebraska	4	308	8	20	18
SOUTH ATLANTIC	33	2,067	29	135	148
Florida	6	606	5	33	38
Georgia	4	282	2	16	22
Maryland	12	399	14	35	32
North Carolina	3	575	4	26	28
Virginia	4	111	3	13	15
EAST SOUTH CENTRAL	10	530	11	51	57
Kentucky	5	13	5	3	2
WEST SOUTH CENTRAL	7	110	7	12	10
MOUNTAIN	7	219	8	35	36
PACIFIC	88	5,499	78	314	438
California	80	4,498	75	247	349
Oregon	3	358	2	14	14
Washington	5	643	1	53	75
MUSICAL INSTRUMENTS AND SHEET MUSIC					
UNITED STATES	113	13,448	45	1,282	2,260
NEW ENGLAND	6	612	6	94	129
MIDDLE ATLANTIC	54	6,602	15	666	1,232
New York	48	x	x	x	x
Pennsylvania	5	670	1	60	83
EAST NORTH CENTRAL	26	3,698	12	280	489
Illinois	13	x	x	x	x
Ohio	6	1,860	4	122	234
WEST NORTH CENTRAL	3	910	1	104	178
SOUTH ATLANTIC	3	x	x	x	x
WEST SOUTH CENTRAL	1	x	--	x	x
PACIFIC	20	1,095	10	102	170
California	16	825	8	83	143
GENERAL MERCHANDISE					
UNITED STATES	209	361,647	122	9,266	13,942
NEW ENGLAND	8	1,728	1	149	229
Connecticut	5	1,199	--	114	186

(continued)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
GENERAL MERCHANDISE (continued)					
MIDDLE ATLANTIC	54	$227,599	27	2,235	$4,427
New Jersey	4	9,365	1	658	889
New York	42	217,193	20	1,489	3,393
Pennsylvania	8	1,041	6	88	145
EAST NORTH CENTRAL	37	25,212	23	1,736	2,383
Illinois	18	20,847	6	1,413	1,916
Indiana	3	363	3	30	50
Michigan	6	816	8	52	56
Ohio	7	2,903	6	218	336
Wisconsin	3	283	2	23	25
WEST NORTH CENTRAL	16	24,212	12	1,506	1,862
Kansas	3	400	2	14	14
Minnesota	6	8,777	3	600	698
Missouri	7	15,035	7	892	1,150
SOUTH ATLANTIC	22	15,682	7	945	1,155
Georgia	3	863	1	31	44
Maryland	4	12,019	1	764	942
South Carolina	3	597	1	35	32
Virginia	4	1,422	--	80	99
EAST SOUTH CENTRAL	16	x	x	x	x
Kentucky	6	5,817	3	387	518
Mississippi	3	2,024	2	118	126
Tennessee	5	4,805	6	152	216
WEST SOUTH CENTRAL	18	x	x	x	x
Louisiana	7	1,854	1	104	126
Texas	9	11,946	8	622	808
MOUNTAIN	5	x	x	x	x
New Mexico	3	2,216	3	82	133
PACIFIC	33	x	x	x	x
California	27	32,400	14	836	1,409
Washington	4	1,080	2	63	108
GROCERIES (Full Line)					
UNITED STATES	3,833	1,953,762	1443	67,563	98,077
NEW ENGLAND	172	95,247	52	4,024	6,225
Connecticut	32	14,211	19	461	749
Maine	26	13,021	2	511	825
Massachusetts	76	50,540	22	2,393	3,663
New Hampshire	16	7,296	1	268	438
Rhode Island	11	5,642	5	214	316
Vermont	11	4,537	3	177	234
MIDDLE ATLANTIC	446	337,523	233	10,802	17,504
New Jersey	32	29,341	11	725	1,389
New York	158	182,674	103	6,090	10,583
Pennsylvania	256	125,508	119	3,987	5,532
EAST NORTH CENTRAL	676	360,426	187	14,197	20,868
Illinois	167	112,954	50	5,272	7,967
Indiana	90	49,833	29	1,885	2,525
Michigan	171	59,312	52	1,868	2,631
Ohio	187	95,428	46	3,559	5,336
Wisconsin	61	42,899	10	1,613	2,409
WEST NORTH CENTRAL	380	246,509	77	9,297	13,333
Iowa	56	46,656	10	1,660	2,426
Kansas	60	29,801	17	1,178	1,614
Minnesota	61	52,077	10	1,866	2,783
Missouri	116	59,657	32	2,309	3,428
Nebraska	37	32,515	8	1,370	1,818
North Dakota	24	14,039	--	459	636
South Dakota	26	11,764	--	455	628

(continued)

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.-NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
GROCERIES (Full Line) (continued)					
SOUTH ATLANTIC	659	$232,962	373	7,593	$10,303
Delaware	5	2,516	1	80	110
District of Columbia	11	11,031	7	393	590
Florida	69	26,326	22	1,002	1,456
Georgia	140	46,147	84	1,473	1,904
Maryland	34	21,841	26	681	926
North Carolina	162	40,763	117	1,248	1,568
South Carolina	80	26,630	48	759	931
Virginia	91	30,356	51	1,016	1,393
West Virginia	67	27,352	17	941	1,425
EAST SOUTH CENTRAL	415	160,897	214	5,733	6,991
Alabama	96	34,828	80	1,192	1,423
Kentucky	106	36,329	67	1,422	1,609
Mississippi	106	35,455	37	1,350	1,625
Tennessee	107	54,285	30	1,769	2,334
WEST SOUTH CENTRAL	652	262,264	203	8,629	11,281
Arkansas	128	41,222	60	1,436	1,798
Louisiana	134	53,566	39	1,905	2,328
Oklahoma	96	44,035	11	1,426	2,058
Texas	294	123,441	93	3,862	5,097
MOUNTAIN	172	80,311	30	2,395	3,805
Arizona	16	4,562	9	137	172
Colorado	47	20,401	9	774	1,238
Idaho	22	10,133	2	206	349
Montana	27	13,111	1	362	573
Nevada	4	1,577	3	37	74
New Mexico	26	15,303	4	420	684
Utah	19	10,041	2	291	475
Wyoming	11	5,183	--	168	240
PACIFIC	261	177,623	74	4,893	7,767
California	167	124,176	56	3,312	5,251
Oregon	30	19,143	11	576	875
Washington	64	34,304	7	1,005	1,641
GROCERIES AND FOODS (Specialty Lines)					
CANNED GOODS					
UNITED STATES	291	77,222	222	2,608	4,280
NEW ENGLAND	20	3,057	16	137	194
Connecticut	5	382	4	15	20
Maine	6	1,478	3	44	80
Massachusetts	9	1,197	9	78	94
MIDDLE ATLANTIC	107	32,095	103	998	1,723
New Jersey	8	780	4	36	54
New York	72	23,320	77	630	1,119
Pennsylvania	27	7,995	22	332	550
EAST NORTH CENTRAL	53	11,644	33	414	668
Illinois	22	5,799	11	153	257
Indiana	8	752	4	36	56
Michigan	10	x	x	x	x
Ohio	11	3,102	9	145	232
WEST NORTH CENTRAL	13	5,569	10	263	403
Minnesota	5	556	5	20	28
Missouri	5	3,822	4	192	288
SOUTH ATLANTIC	25	3,574	23	158	208
Maryland	5	271	8	16	16
North Carolina	5	112	6	16	12
Virginia	8	1,377	4	68	119
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
CANNED GOODS (continued)					
EAST SOUTH CENTRAL	7	x	x	x	x
Alabama	3	$308	2	8	$7
Kentucky	3	325	1	7	5
WEST SOUTH CENTRAL	11	1,374	7	118	128
Texas	7	1,257	4	113	128
MOUNTAIN	3	x	x	x	x
PACIFIC	52	17,641	25	459	863
California	37	11,153	21	345	638
Washington	13	x	x	x	x
COFFEE, TEA AND SPICES					
UNITED STATES	964	220,488	591	11,631	18,547
NEW ENGLAND	50	12,990	35	782	1,066
Connecticut	6	458	5	58	85
Massachusetts	40	12,468	24	721	978
Rhode Island	4	64	6	3	3
MIDDLE ATLANTIC	247	75,325	158	2,676	4,742
New Jersey	11	4,148	4	200	236
New York	169	65,400	108	1,940	3,744
Pennsylvania	67	5,777	46	536	762
EAST NORTH CENTRAL	158	25,859	108	1,799	2,758
Illinois	63	16,032	38	952	1,627
Indiana	12	443	5	59	79
Michigan	28	1,593	25	167	233
Ohio	42	6,934	31	541	707
Wisconsin	13	857	9	80	112
WEST NORTH CENTRAL	80	20,682	36	1,609	2,517
Kansas	8	693	7	73	104
Minnesota	17	3,886	7	360	645
Missouri	41	14,543	18	1,005	1,500
Nebraska	7	540	2	51	82
SOUTH ATLANTIC	98	7,924	71	754	1,040
Florida	24	582	19	84	89
Georgia	20	1,611	11	145	196
Maryland	18	1,763	8	209	303
North Carolina	8	205	12	20	19
South Carolina	11	330	6	35	33
Virginia	5	1,445	2	130	149
West Virginia	6	212	8	17	24
EAST SOUTH CENTRAL	58	7,334	28	580	777
Alabama	15	2,172	7	167	227
Kentucky	10	886	4	97	119
Mississippi	15	545	10	66	80
Tennessee	18	3,731	7	250	351
WEST SOUTH CENTRAL	139	33,963	89	1,461	2,068
Arkansas	11	431	10	60	49
Louisiana	67	24,251	44	646	974
Oklahoma	14	1,769	8	161	238
Texas	47	7,512	27	594	807
MOUNTAIN	21	1,695	13	158	197
Colorado	11	781	5	108	116
Utah	4	703	2	31	55
PACIFIC	113	34,716	53	1,812	3,382
California	88	31,106	44	1,535	2,911
Oregon	9	1,553	4	81	146
Washington	16	2,057	5	176	325

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED FUNCTION WHOLESALERS, BY STATES

To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
GROCERIES AND FOODS (Specialty Lines - continued					
CONFECTIONERY					
UNITED STATES	2,070	$111,867	1,986	6,598	$7,602
NEW ENGLAND	139	8,891	114	481	607
Connecticut	33	2,092	31	120	156
Maine	25	1,654	16	95	134
Massachusetts	58	3,590	46	180	228
New Hampshire	9	250	10	16	16
Rhode Island	8	869	9	33	32
Vermont	6	436	2	37	41
MIDDLE ATLANTIC	601	37,207	573	2,062	2,665
New Jersey	98	5,350	76	331	457
New York	258	17,657	229	878	1,217
Pennsylvania	245	14,200	268	853	991
EAST NORTH CENTRAL	459	20,417	449	1,272	1,381
Illinois	114	6,042	122	334	354
Indiana	66	2,085	69	124	130
Michigan	58	3,058	54	196	224
Ohio	156	6,716	143	500	523
Wisconsin	65	2,516	61	118	150
WEST NORTH CENTRAL	140	7,193	149	413	457
Iowa	31	939	34	79	77
Kansas	15	521	13	32	39
Minnesota	35	1,763	38	88	110
Missouri	42	2,777	49	145	150
Nebraska	9	442	8	32	39
SOUTH ATLANTIC	287	16,467	261	1,139	1,246
Delaware	8	678	5	45	67
District of Columbia	10	883	7	56	68
Florida	35	2,087	28	108	106
Georgia	42	1,538	43	164	165
Maryland	60	3,378	56	242	266
North Carolina	38	1,572	41	109	115
South Carolina	24	1,195	17	107	102
Virginia	44	3,071	39	190	238
West Virginia	26	2,065	24	118	119
EAST SOUTH CENTRAL	100	3,808	108	242	237
Alabama	32	957	34	78	69
Kentucky	28	1,313	31	72	63
Mississippi	16	288	16	20	20
Tennessee	24	1,250	27	72	85
WEST SOUTH CENTRAL	168	9,824	167	518	522
Arkansas	18	489	21	33	31
Louisiana	24	1,819	16	123	116
Oklahoma	31	1,464	32	48	45
Texas	95	6,052	98	314	330
MOUNTAIN	42	2,786	34	146	154
Colorado	10	1,320	6	55	60
Idaho	6	497	4	37	37
New Mexico	3	155	3	12	12
Utah	13	352	10	12	13
Wyoming	6	239	7	17	12
PACIFIC	134	5,274	131	325	333
California	94	3,860	95	240	227
Oregon	18	903	16	50	67
Washington	22	511	20	35	39
FISH AND SEA FOODS					
UNITED STATES	1,285	120,054	1,078	8,497	11,481
NEW ENGLAND	152	19,839	112	1,271	1,985
Connecticut	18	525	16	59	60
Maine	29	2,079	23	129	173
Massachusetts	92	16,318	56	1,003	1,673
Rhode Island	9	626	10	62	66
(continued)					
FISH AND SEA FOODS (continued)					
MIDDLE ATLANTIC	270	$41,090	162	2,016	$3,575
New Jersey	26	1,272	18	145	198
New York	176	33,374	86	1,417	2,834
Pennsylvania	68	6,444	58	454	543
EAST NORTH CENTRAL	254	19,201	222	1,447	2,037
Illinois	81	10,625	66	546	980
Indiana	11	580	9	74	87
Michigan	71	2,559	68	239	248
Ohio	58	3,713	55	410	503
Wisconsin	33	1,724	24	178	219
WEST NORTH CENTRAL	63	6,705	39	577	766
Iowa	12	606	12	61	84
Minnesota	25	2,489	14	196	268
Missouri	18	2,579	10	238	300
Nebraska	3	499	1	36	38
SOUTH ATLANTIC	247	12,488	255	1,320	1,107
District of Columbia	12	976	10	74	76
Florida	62	1,833	64	232	176
Georgia	31	955	26	119	86
Maryland	69	4,871	79	390	359
North Carolina	31	1,035	35	159	115
South Carolina	7	673	5	66	66
Virginia	31	2,058	34	261	212
EAST SOUTH CENTRAL	46	1,782	42	254	172
Alabama	26	638	23	102	64
Kentucky	7	549	6	69	63
Mississippi	6	280	4	41	24
Tennessee	7	315	9	42	21
WEST SOUTH CENTRAL	67	2,472	68	357	231
Arkansas	3	147	5	11	6
Louisiana	28	772	25	153	101
Oklahoma	5	161	5	16	15
Texas	31	1,392	33	177	109
MOUNTAIN	12	1,011	9	73	65
Colorado	5	734	3	51	46
PACIFIC	174	15,466	169	1,182	1,543
California	110	10,146	118	765	1,061
Oregon	19	787	19	111	106
Washington	45	4,533	32	306	376
FLOUR					
UNITED STATES	505	77,909	365	2,459	3,413
NEW ENGLAND	20	4,813	6	126	258
Connecticut	6	1,468	2	20	45
Massachusetts	14	3,345	4	106	213
MIDDLE ATLANTIC	117	21,848	90	575	943
New Jersey	11	4,078	3	91	156
New York	57	13,818	35	319	593
Pennsylvania	49	3,952	52	165	194
EAST NORTH CENTRAL	136	15,839	96	648	771
Illinois	41	4,785	35	179	250
Indiana	19	1,664	14	89	82
Michigan	24	1,891	22	87	85
Ohio	29	4,111	17	167	185
Wisconsin	23	3,388	8	126	169
WEST NORTH CENTRAL	72	12,302	51	340	434
Iowa	18	3,651	15	94	139
Kansas	4	1,277	4	50	60
Minnesota	14	1,021	6	28	28
Missouri	26	5,353	20	143	180
North Dakota	5	363	5	9	7
(continued)					

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.-NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL
FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
GROCERIES AND FOODS (Specialty Lines) (continued)					
FLOUR (continued)					
SOUTH ATLANTIC	45	$6,445	25	262	$322
Florida	3	277	1	11	12
Georgia	6	2,851	3	114	178
Maryland	7	1,084	3	52	49
North Carolina	9	1,384	3	52	39
South Carolina	4	343	3	13	20
Virginia	10	362	8	27	17
West Virginia	6	144	4	13	7
EAST SOUTH CENTRAL	31	4,315	26	188	225
Alabama	10	2,055	3	78	121
Kentucky	7	547	7	38	43
Mississippi	5	296	2	12	9
Tennessee	11	1,417	14	60	52
WEST SOUTH CENTRAL	56	5,657	50	199	248
Arkansas	16	1,691	12	55	63
Louisiana	6	1,746	5	46	98
Oklahoma	12	647	13	26	21
Texas	22	1,573	20	72	66
MOUNTAIN	11	1,167	7	49	58
Colorado	4	403	2	19	21
PACIFIC	17	5,525	14	72	154
California	14	5,448	12	69	152
Washington	3	75	2	3	2
MEATS AND MEAT PRODUCTS					
UNITED STATES	2,218	441,852	2,171	16,283	24,847
NEW ENGLAND	274	68,940	222	2,107	3,448
Connecticut	51	11,298	43	294	512
Maine	15	3,925	9	165	245
Massachusetts	173	43,956	141	1,388	2,300
Rhode Island	27	8,121	21	197	292
MIDDLE ATLANTIC	600	162,543	487	4,612	8,039
New Jersey	65	14,865	46	411	647
New York	375	120,508	302	3,018	5,751
Pennsylvania	160	27,172	139	1,183	1,641
EAST NORTH CENTRAL	372	103,295	343	4,292	6,450
Illinois	185	49,811	159	1,691	2,862
Indiana	36	2,135	44	145	133
Michigan	133	20,831	142	857	1,235
Ohio	177	25,559	168	1,185	1,633
Wisconsin	41	6,977	30	414	587
WEST NORTH CENTRAL	117	14,308	120	846	1,123
Iowa	11	653	14	46	50
Kansas	15	2,964	15	185	223
Minnesota	20	3,500	24	144	179
Missouri	60	6,251	56	435	621
SOUTH ATLANTIC	183	34,416	150	1,521	1,983
Delaware	4	372	4	15	23
District of Columbia	30	11,444	14	478	755
Florida	26	4,872	25	176	289
Georgia	21	2,825	23	151	148
Maryland	35	6,659	21	264	341
North Carolina	27	2,507	29	123	105
South Carolina	7	373	7	31	18
Virginia	25	4,552	21	212	236
West Virginia	8	812	6	73	68
EAST SOUTH CENTRAL	49	5,618	41	254	262
Alabama	7	1,481	9	60	70
Kentucky	17	1,873	11	77	75
Mississippi	4	301	2	25	17
Tennessee	21	1,963	19	92	100
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
MEATS AND MEAT PRODUCTS (continued)					
WEST SOUTH CENTRAL	98	$10,845	104	641	$682
Arkansas	13	1,701	12	69	77
Louisiana	19	4,871	18	289	310
Oklahoma	15	731	20	61	67
Texas	51	3,542	54	222	228
MOUNTAIN	48	4,777	48	307	350
Arizona	8	626	10	49	56
Colorado	19	1,379	19	102	106
Idaho	5	408	5	36	30
Montana	5	1,296	3	58	70
Utah	8	463	8	33	46
PACIFIC	277	37,112	456	1,703	2,510
California	199	30,114	379	1,527	1,997
Oregon	15	2,626	14	108	141
Washington	63	4,372	63	268	372
SOFT DRINKS					
UNITED STATES	429	20,815	333	1,636	2,150
NEW ENGLAND	26	1,883	18	98	128
Connecticut	4	80	4	5	3
Maine	5	242	3	18	18
Massachusetts	14	1,188	10	61	95
MIDDLE ATLANTIC	84	3,610	69	291	405
New Jersey	13	665	9	53	62
New York	38	1,877	28	132	190
Pennsylvania	33	1,068	32	106	153
EAST NORTH CENTRAL	98	3,820	88	384	515
Illinois	43	2,251	34	236	361
Indiana	8	178	8	17	19
Michigan	11	296	13	33	31
Ohio	25	872	21	83	86
Wisconsin	11	243	12	15	16
WEST NORTH CENTRAL	58	2,559	40	171	197
Kansas	13	410	7	37	44
Minnesota	19	861	17	37	41
Missouri	12	173	10	51	56
Nebraska	7	297	3	22	25
SOUTH ATLANTIC	47	2,105	31	211	235
Delaware	4	269	5	14	11
Florida	8	152	6	32	29
Georgia	11	206	10	24	20
Maryland	5	543	3	52	54
North Carolina	5	500	3	28	34
South Carolina	5	167	1	15	16
Virginia	7	320	2	35	60
West Virginia	4	168	1	11	9
EAST SOUTH CENTRAL	30	1,846	20	151	222
Alabama	12	1,098	9	83	140
Kentucky	5	225	5	21	24
Mississippi	5	173	2	14	14
Tennessee	8	350	4	33	44
WEST SOUTH CENTRAL	33	611	29	84	65
Arkansas	6	101	5	21	12
Louisiana	3	23	5	8	2
Oklahoma	8	215	7	13	13
Texas	16	274	12	42	38
MOUNTAIN	10	874	10	45	63
Colorado	4	432	4	20	28
PACIFIC	43	3,507	28	201	324
California	35	3,329	21	191	314

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.-NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
GROCERIES AND FOODS (Specialty Lines) (continued)					
SUGAR					
UNITED STATES	126	$62,382	57	1,154	$1,702
NEW ENGLAND	5	326	5	8	10
MIDDLE ATLANTIC	22	10,280	12	163	266
New York	18	8,734	10	128	220
EAST NORTH CENTRAL	34	24,936	18	313	551
Illinois	7	13,568	5	72	222
Indiana	4	2,824	--	44	58
Ohio	14	6,894	6	148	214
WEST NORTH CENTRAL	15	7,051	6	71	133
Missouri	8	4,787	4	50	90
SOUTH ATLANTIC	31	11,052	2	420	501
Georgia	4	1,870	--	49	55
Maryland	4	2,884	1	160	227
North Carolina	6	2,082	--	63	65
South Carolina	4	1,209	--	33	31
Virginia	8	2,171	--	79	84
EAST SOUTH CENTRAL	6	x	x	x	x
Alabama	4	1,442	1	44	51
WEST SOUTH CENTRAL	8	3,007	8	72	97
Arkansas	3	699	3	16	14
MOUNTAIN	1	x	x	x	--
PACIFIC	4	3,119	4	29	46
California	4	3,119	4	29	46
OTHER FOOD AND GROCERY SPECIALTIES					
UNITED STATES	4,268	550,372	3,631	28,780	34,407
NEW ENGLAND	238	33,495	180	1,439	2,104
Connecticut	36	x	x	x	x
Maine	18	x	x	x	x
Massachusetts	149	x	x	x	x
New Hampshire	9	1,528	6	62	70
Rhode Island	22	x	x	x	x
Vermont	4	1,129	6	50	74
MIDDLE ATLANTIC	1,007	170,674	799	6,912	10,732
New Jersey	107	x	x	x	x
New York	633	122,973	477	4,553	7,625
Pennsylvania	267	x	x	x	x
EAST NORTH CENTRAL	862	84,460	737	4,982	6,203
Illinois	266	31,282	212	1,955	2,418
Indiana	67	4,071	62	234	246
Michigan	158	14,824	143	655	794
Ohio	300	29,119	267	1,834	2,378
Wisconsin	71	5,164	53	304	367
WEST NORTH CENTRAL	381	50,189	252	2,365	3,145
Iowa	49	4,525	43	236	288
Kansas	41	2,668	30	162	177
Minnesota	90	x	x	x	x
Missouri	164	24,219	111	1,200	1,682
Nebraska	17	1,407	12	79	97
North Dakota	15	4,244	4	152	210
South Dakota	5	x	--	x	x

(continued)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
OTHER FOOD AND GROCERY SPECIALTIES (continued)					
SOUTH ATLANTIC	556	$69,267	451	4,073	$3,858
Delaware	8	x	x	x	x
District of Columbia	21	3,311	16	178	267
Florida	88	9,078	68	467	584
Georgia	101	x	x	x	x
Maryland	71	6,968	70	395	487
North Carolina	127	15,148	110	611	602
South Carolina	45	x	x	x	x
Virginia	68	11,895	48	637	638
West Virginia	27	3,823	26	134	188
EAST SOUTH CENTRAL	188	19,586	157	1,192	1,231
Alabama	55	5,128	45	281	278
Kentucky	50	x	x	x	x
Mississippi	30	2,885	28	130	129
Tennessee	53	x	x	x	x
WEST SOUTH CENTRAL	383	38,704	345	4,406	2,223
Arkansas	38	x	x	x	x
Louisiana	68	8,042	58	431	426
Oklahoma	58	x	x	x	x
Texas	219	x	x	x	x
MOUNTAIN	128	14,803	105	444	587
Arizona	18	2,178	13	89	113
Colorado	29	x	x	x	x
Idaho	14	1,244	13	55	60
Montana	16	2,756	7	86	128
Nevada	5	x	x	x	x
New Mexico	15	1,043	10	33	32
Utah	21	683	16	48	58
Wyoming	10	386	12	11	14
PACIFIC	525	69,194	605	2,967	4,324
California	400	58,766	512	2,523	3,599
Oregon	35	3,620	19	153	299
Washington	90	6,808	74	291	426
HARDWARE					
HARDWARE (FULL LINE)					
UNITED STATES	610	387,020	137	27,387	41,214
NEW ENGLAND	37	14,194	10	1,190	1,708
Connecticut	3	810	2	49	68
Maine	12	3,807	--	341	496
Massachusetts	10	3,400	1	265	406
New Hampshire	3	2,579	4	242	313
MIDDLE ATLANTIC	154	55,067	64	4,379	6,624
New Jersey	15	4,439	5	278	435
New York	86	33,361	32	2,641	4,152
Pennsylvania	53	17,267	27	1,460	2,037
EAST NORTH CENTRAL	90	79,366	11	5,629	8,524
Illinois	23	19,247	2	1,435	1,713
Indiana	15	10,629	4	756	1,238
Michigan	20	13,324	3	905	1,363
Ohio	19	26,112	2	1,791	3,101
Wisconsin	13	10,054	--	742	1,109
WEST NORTH CENTRAL	44	65,458	2	5,253	7,344
Kansas	7	4,399	--	316	469
Minnesota	8	25,842	--	1,839	2,619
Missouri	16	28,672	--	2,588	3,596
SOUTH ATLANTIC	105	42,024	21	2,556	4,399
District of Columbia	4	2,508	2	130	291
Florida	10	x	x	x	x
Georgia	14	x	x	x	x
Maryland	9	1,755	10	116	181
North Carolina	18	6,408	2	288	521
South Carolina	10	x	--	x	x
Virginia	20	x	x	x	x
West Virginia	19	7,464	2	482	831

(continued)

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, hgures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
HARDWARE (continued)					
HARDWARE (FULL LINE) (continued)					
EAST SOUTH CENTRAL	51	$32,942	9	2,166	$3,181
Alabama	17	x	x	x	x
Kentucky	13	x	x	x	x
Mississippi	9	x	x	x	x
Tennessee	12	10,692	--	604	991
WEST SOUTH CENTRAL	55	34,815	9	2,170	3,262
Louisiana	9	6,445	--	411	661
Texas	34	21,173	9	1,295	1,917
MOUNTAIN	25	17,167	1	999	1,495
Arizona	4	1,703	1	84	132
Idaho	5	3,102	--	180	227
Montana	6	3,551	--	174	265
PACIFIC	49	45,987	10	3,045	4,677
California	27	28,205	9	1,864	2,909
Oregon	7	4,899	1	285	399
Washington	15	12,883	--	896	1,369
HARDWARE (SPECIALTY LINES)					
UNITED STATES	519	41,229	317	3,354	4,964
NEW ENGLAND	38	1,938	20	211	296
Connecticut	8	285	3	31	48
Maine	4	421	1	35	44
Massachusetts	23	1,055	16	118	166
MIDDLE ATLANTIC	214	18,123	123	1,421	2,202
New Jersey	12	604	8	47	97
New York	163	14,479	92	1,025	1,653
Pennsylvania	39	3,040	23	349	452
EAST NORTH CENTRAL	110	7,675	65	568	843
Illinois	45	3,860	27	306	458
Indiana	7	191	5	22	28
Michigan	20	1,854	11	71	110
Ohio	26	983	18	96	138
Wisconsin	12	787	4	73	109
WEST NORTH CENTRAL	36	3,374	13	370	489
Kansas	6	481	2	50	48
Minnesota	9	625	4	94	114
Missouri	16	1,304	4	137	178
SOUTH ATLANTIC	33	x	x	x	x
District of Columbia	3	112	2	13	17
Maryland	12	826	10	64	71
North Carolina	6	1,379	7	96	131
West Virginia	5	649	1	52	65
EAST SOUTH CENTRAL	9	1,821	2	136	230
Tennessee	5	1,414	--	90	170
WEST SOUTH CENTRAL	14	1,322	14	79	116
Louisiana	3	229	1	20	32
Texas	8	831	12	38	44
MOUNTAIN	2	x	--	x	x
PACIFIC	63	3,625	53	301	453
California	49	2,939	45	243	362
Oregon	10	569	8	44	65
Washington	4	117	--	14	26

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
JEWELRY AND OPTICAL GOODS					
JEWELRY (FULL LINE)					
UNITED STATES	224	$42,107	174	2,031	$3,513
NEW ENGLAND	15	3,760	16	129	258
Massachusetts	11	2,979	12	105	220
MIDDLE ATLANTIC	104	13,359	96	589	1,044
New York	79	8,783	74	379	640
Pennsylvania	25	4,576	22	210	404
EAST NORTH CENTRAL	41	10,277	24	620	1,095
Illinois	18	6,500	10	389	685
Michigan	7	402	5	29	41
Ohio	13	2,819	8	173	312
WEST NORTH CENTRAL	16	2,103	3	164	255
Minnesota	7	874	3	54	87
Missouri	6	928	--	85	130
Nebraska	3	301	--	25	38
SOUTH ATLANTIC	9	5,152	8	102	210
Maryland	4	935	7	32	40
EAST SOUTH CENTRAL	2	x	x	x	x
WEST SOUTH CENTRAL	7	1,520	7	101	158
Louisiana	3	514	4	46	56
Texas	4	1,006	3	55	102
MOUNTAIN	3	x	x	x	x
PACIFIC	27	5,427	15	296	444
California	23	4,562	14	251	352
Washington	4	865	1	45	92
CLOCKS AND WATCHES					
UNITED STATES	160	29,198	110	1,044	2,542
NEW ENGLAND	6	118	2	17	21
MIDDLE ATLANTIC	119	24,507	91	825	2,138
New York	116	24,153	88	784	2,110
Pennsylvania	3	354	3	41	28
EAST NORTH CENTRAL	18	3,458	8	118	247
Illinois	15	3,009	8	97	219
WEST NORTH CENTRAL	3	x	x	x	x
SOUTH ATLANTIC	2	x	x	x	x
MOUNTAIN	1	x	--	x	x
PACIFIC	11	767	6	52	82
California	8	354	4	24	50
DIAMONDS AND OTHER PRECIOUS STONES					
UNITED STATES	274	27,732	280	568	1,272
NEW ENGLAND	8	x	x	x	x
Massachusetts	7	415	2	24	52
Rhode Island	1	x	--	x	x

(continued)

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.-NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
JEWELRY AND OPTICAL GOODS (continued)					
DIAMONDS AND OTHER PRECIOUS STONES (continued)					
MIDDLE ATLANTIC	224	$23,479	239	462	$972
New York	216	22,986	230	450	951
Pennsylvania	8	493	9	12	21
EAST NORTH CENTRAL	12	398	8	17	30
Illinois	5	46	4	2	2
Ohio	4	192	3	7	17
WEST NORTH CENTRAL	2	x	x	x	x
SOUTH ATLANTIC	1	x	--	x	x
WEST SOUTH CENTRAL	1	x	x	x	x
PACIFIC	26	2,632	29	47	87
California	26	2,632	29	47	87
OTHER JEWELRY SPECIALTIES					
UNITED STATES	758	53,834	611	3,098	5,354
NEW ENGLAND	48	2,468	47	174	285
Massachusetts	29	x	x	x	x
Rhode Island	17	1,425	15	88	168
MIDDLE ATLANTIC	502	33,570	410	1,961	3,437
New York	439	31,116	358	1,701	3,189
Pennsylvania	61	x	x	x	x
EAST NORTH CENTRAL	92	8,713	55	608	867
Illinois	53	6,850	29	454	649
Michigan	13	483	10	45	52
Ohio	19	x	x	x	x
Wisconsin	4	139	2	16	26
WEST NORTH CENTRAL	21	1,045	12	72	112
Missouri	15	886	8	55	91
SOUTH ATLANTIC	14	2,145	20	71	115
Maryland	9	1,987	15	57	95
WEST SOUTH CENTRAL	12	407	7	28	49
Texas	11	x	x	x	x
PACIFIC	69	5,486	60	284	489
California	58	4,771	52	237	418
Washington	10	x	x	x	x
OPTICAL GOODS					
UNITED STATES	385	27,814	125	4,364	6,504
NEW ENGLAND	28	1,638	13	235	320
Connecticut	3	124	--	17	21
Maine	4	143	3	22	32
Massachusetts	13	1,025	8	135	176
Rhode Island	5	208	1	44	60
MIDDLE ATLANTIC	106	7,757	56	1,104	1,734
New York	72	5,203	37	622	1,050
Pennsylvania	27	x	x	x	x
EAST NORTH CENTRAL	98	8,047	24	1,408	2,141
Illinois	25	2,977	4	451	745
Indiana	9	523	5	88	137
Michigan	23	1,485	5	371	494
Ohio	30	2,649	9	428	664
Wisconsin	11	413	1	70	101
(continued)					
OPTICAL GOODS (continued)					
WEST NORTH CENTRAL	54	$3,313	12	598	$815
Iowa	11	426	--	71	95
Minnesota	12	934	1	165	265
Missouri	11	1,010	7	209	257
North Dakota	5	222	--	33	47
SOUTH ATLANTIC	25	1,396	6	211	274
EAST SOUTH CENTRAL	11	x	x	x	x
Tennessee	5	278	2	44	65
WEST SOUTH CENTRAL	16	745	1	119	144
Texas	9	437	1	67	84
MOUNTAIN	15	x	x	x	x
PACIFIC	32	3,794	9	495	812
California	19	3,138	7	401	669
Oregon	5	257	1	35	50
Washington	8	399	1	59	93
LUMBER AND CONSTRUCTION MATERIALS					
BUILDERS' SUPPLIES (FULL LINE)					
UNITED STATES	504	76,051	212	5,758	8,740
NEW ENGLAND	23	4,611	13	270	419
Connecticut	4	1,084	2	63	89
Massachusetts	11	1,674	6	66	138
Rhode Island	4	1,134	1	116	179
MIDDLE ATLANTIC	156	22,150	75	1,652	2,985
New Jersey	24	2,904	7	186	283
New York	79	12,976	31	980	1,901
Pennsylvania	53	6,270	37	486	701
EAST NORTH CENTRAL	102	17,229	36	1,366	2,073
Illinois	30	6,545	10	623	993
Indiana	6	579	7	62	114
Michigan	23	2,791	8	133	225
Ohio	39	6,932	9	526	699
Wisconsin	4	382	2	22	42
WEST NORTH CENTRAL	47	6,984	13	487	719
Iowa	8	1,134	5	89	136
Minnesota	15	2,928	2	133	221
Missouri	14	1,470	5	138	195
Nebraska	4	498	--	37	50
SOUTH ATLANTIC	54	7,645	30	683	918
District of Columbia	3	1,335	2	91	175
Florida	10	1,770	2	142	166
Georgia	5	534	15	43	43
Maryland	6	940	5	83	137
North Carolina	10	896	5	74	95
Virginia	5	856	--	109	127
West Virginia	10	721	1	97	97
EAST SOUTH CENTRAL	21	3,379	2	383	429
Alabama	4	578	1	39	41
Kentucky	6	675	1	103	105
Mississippi	3	177	--	34	30
Tennessee	8	1,949	--	207	253
WEST SOUTH CENTRAL	37	4,436	9	358	377
Texas	31	3,923	5	318	331
MOUNTAIN	12	2,452	3	137	204
Arizona	3	439	--	45	74
PACIFIC	52	7,165	31	422	716
California	36	5,243	27	243	459
Oregon	7	730	1	72	88
Washington	9	1,192	3	107	169

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.-NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
LUMBER AND CONSTRUCTION MATERIALS (continued)					
LUMBER AND MILLWORK					
UNITED STATES	1,597	$339,092	701	15,170	$24,356
NEW ENGLAND	93	22,337	45	1,126	1,866
Connecticut	11	4,654	1	275	480
Maine	15	961	8	62	73
Massachusetts	46	14,590	19	661	1,146
New Hampshire	12	x	x	x	x
Vermont	5	440	4	35	42
MIDDLE ATLANTIC	343	72,116	127	3,517	6,331
New Jersey	25	14,867	1	454	945
New York	181	36,058	45	1,935	3,610
Pennsylvania	137	21,191	81	1,128	1,776
EAST NORTH CENTRAL	350	61,323	146	2,834	4,784
Illinois	106	23,738	39	893	1,705
Indiana	46	5,046	28	332	439
Michigan	52	10,242	24	416	671
Ohio	118	18,245	44	1,007	1,699
Wisconsin	28	4,052	11	186	270
WEST NORTH CENTRAL	159	45,924	59	1,655	2,633
Iowa	17	5,288	11	263	392
Kansas	22	4,595	6	216	364
Minnesota	35	18,072	15	380	766
Missouri	69	14,487	22	697	957
South Dakota	7	400	2	30	41
SOUTH ATLANTIC	217	32,489	103	1,833	2,303
Delaware	4	867	--	42	45
District of Columbia	10	4,169	4	268	321
Florida	28	5,106	9	294	348
Georgia	19	2,268	2	73	76
Maryland	34	5,609	18	312	482
North Carolina	48	5,718	38	278	331
South Carolina	18	2,325	7	105	131
Virginia	32	3,699	15	263	308
West Virginia	24	2,728	10	198	261
EAST SOUTH CENTRAL	132	21,370	89	1,218	1,532
Alabama	43	11,464	22	505	717
Kentucky	19	2,768	12	264	316
Mississippi	16	1,217	15	105	80
Tennessee	54	5,921	40	344	419
WEST SOUTH CENTRAL	98	19,043	41	795	1,022
Arkansas	17	2,875	8	168	162
Louisiana	20	6,254	9	142	213
Oklahoma	20	2,663	5	191	187
Texas	41	7,251	19	294	460
MOUNTAIN	26	7,189	4	283	453
Colorado	8	1,394	2	46	86
Utah	9	4,187	--	177	268
PACIFIC	179	57,301	87	1,909	3,432
California	102	30,382	51	1,380	2,396
Oregon	37	7,796	17	183	358
Washington	40	19,123	19	346	678
BRICK, TILE AND TERRA COTTA					
UNITED STATES	119	8,732	48	597	943
NEW ENGLAND	4	x	x	x	x
MIDDLE ATLANTIC	49	4,716	11	263	479
New Jersey	6	521	--	24	71
New York	37	3,886	9	219	369
Pennsylvania	6	309	2	20	39

(continued)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
BRICK, TILE AND TERRA COTTA (continued)					
EAST NORTH CENTRAL	28	$2,183	9	145	$256
Illinois	12	1,023	2	66	135
Indiana	4	209	1	26	33
Michigan	4	483	3	24	44
WEST NORTH CENTRAL	8	391	7	45	57
Missouri	4	255	2	31	41
SOUTH ATLANTIC	8	466	4	38	42
EAST SOUTH CENTRAL	2	x	x	x	x
WEST SOUTH CENTRAL	10	323	8	34	26
Texas	8	x	x	x	x
PACIFIC	10	255	7	26	35
California	7	168	5	20	23
CEMENT, LIME AND PLASTER					
UNITED STATES	130	18,956	54	1,220	1,757
NEW ENGLAND	6	642	3	44	62
MIDDLE ATLANTIC	49	7,007	19	443	732
New York	40	6,396	14	395	669
Pennsylvania	7	x	x	x	x
EAST NORTH CENTRAL	16	768	5	65	81
Illinois	5	184	2	21	30
Indiana	3	210	--	19	23
Wisconsin	4	169	--	9	13
WEST NORTH CENTRAL	10	1,361	4	135	160
Minnesota	4	770	3	36	54
Missouri	6	591	1	99	106
SOUTH ATLANTIC	17	2,069	8	161	172
Florida	4	942	1	68	78
Maryland	5	270	3	24	29
North Carolina	3	228	3	13	9
EAST SOUTH CENTRAL	5	2,688	4	117	187
WEST SOUTH CENTRAL	4	477	--	91	106
MOUNTAIN	8	1,079	3	51	74
Colorado	5	852	2	31	48
PACIFIC	15	2,865	8	113	183
California	10	2,497	8	77	129
GLASS					
UNITED STATES	262	21,638	154	2,707	4,080
NEW ENGLAND	12	891	9	127	194
Massachusetts	8	667	8	103	153
MIDDLE ATLANTIC	79	7,147	34	747	1,083
New Jersey	10	928	5	44	66
New York	58	4,075	25	459	674
Pennsylvania	11	2,144	4	244	343
EAST NORTH CENTRAL	63	5,505	33	667	1,061
Illinois	21	1,387	15	182	261
Indiana	9	655	2	106	137
Michigan	13	1,384	6	151	251
Ohio	16	1,103	8	166	262
Wisconsin	4	976	2	62	150

(continued)

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.-NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
LUMBER AND CONSTRUCTION MATERIALS (continued)					
GLASS (continued)					
WEST NORTH CENTRAL	18	$2,137	8	314	$558
Missouri	8	871	2	141	241
SOUTH ATLANTIC	20	1,355	14	218	251
Florida	9	571	5	122	128
Maryland	3	87	2	18	21
West Virginia	3	72	2	14	17
EAST SOUTH CENTRAL	6	x	x	x	x
WEST SOUTH CENTRAL	11	1,003	4	159	191
Oklahoma	3	192	2	25	33
Texas	5	656	1	99	120
MOUNTAIN	5	x	x	x	x
PACIFIC	48	2,759	43	376	615
California	41	2,211	39	299	478
SAND, GRAVEL AND CRUSHED STONE					
UNITED STATES	110	10,257	50	952	1,434
NEW ENGLAND	4	643	4	51	79
MIDDLE ATLANTIC	20	3,447	3	247	483
New York	11	2,049	--	146	276
Pennsylvania	7	x	x	x	x
EAST NORTH CENTRAL	37	2,292	12	240	338
Illinois	10	661	1	68	122
Indiana	5	229	3	41	53
Ohio	16	1,112	6	101	116
WEST NORTH CENTRAL	9	560	3	72	117
SOUTH ATLANTIC	9	899	4	126	145
Florida	5	648	--	65	66
EAST SOUTH CENTRAL	8	1,007	3	89	114
Kentucky	5	733	2	48	69
Tennessee	3	274	1	41	45
WEST SOUTH CENTRAL	9	892	6	58	82
Oklahoma	3	27	3	6	1
Texas	3	181	3	4	7
PACIFIC	14	517	15	69	76
California	10	346	10	34	40
ALL OTHER					
UNITED STATES	95	17,131	32	861	1,503
NEW ENGLAND	5	x	x	x	x
MIDDLE ATLANTIC	34	4,176	5	291	528
New York	24	3,064	1	223	405
Pennsylvania	9	x	x	x	x
EAST NORTH CENTRAL	24	10,577	6	368	736
Illinois	10	7,678	1	255	511
Ohio	10	2,804	2	101	212
WEST NORTH CENTRAL	7	262	1	51	61
Missouri	6	x	x	x	x
SOUTH ATLANTIC	7	$537	5	39	$44
EAST SOUTH CENTRAL	1	x	x	x	x
WEST SOUTH CENTRAL	6	447	1	59	56
Arkansas	3	339	1	43	37
MOUNTAIN	1	x	x	--	--
PACIFIC	10	751	4	42	59
California	5	153	3	17	17
MACHINERY, EQUIPMENT AND SUPPLIES					
COMMERCIAL MACHINERY, EQUIPMENT AND SUPPLIES					
Office (except furniture)					
UNITED STATES	194	14,308	131	1,656	2,472
NEW ENGLAND	12	x	x	x	x
MIDDLE ATLANTIC	50	3,788	35	396	594
New York	44	3,560	30	348	535
EAST NORTH CENTRAL	57	5,728	39	698	1,086
Illinois	26	x	x	x	x
Michigan	9	766	7	55	79
Ohio	14	873	10	99	141
Wisconsin	6	496	4	52	99
WEST NORTH CENTRAL	13	918	10	101	160
SOUTH ATLANTIC	14	884	7	129	157
EAST SOUTH CENTRAL	4	x	x	x	x
WEST SOUTH CENTRAL	12	416	12	54	68
Texas	7	194	7	22	27
MOUNTAIN	3	x	x	x	x
PACIFIC	29	1,581	17	158	249
California	26	x	x	x	x
COMMERCIAL MACHINERY, EQUIPMENT AND SUPPLIES					
Store, Restaurant and Hotel					
UNITED STATES	673	44,860	464	4,443	6,738
NEW ENGLAND	41	1,887	29	182	309
Connecticut	8	x	x	x	x
Massachusetts	29	1,402	21	127	226
MIDDLE ATLANTIC	257	15,191	180	1,362	2,197
New Jersey	21	808	15	100	164
New York	173	11,653	108	972	1,605
Pennsylvania	63	2,730	57	290	428
EAST NORTH CENTRAL	154	12,413	107	1,310	1,932
Illinois	45	5,783	39	547	899
Indiana	15	1,496	9	254	357
Michigan	28	1,860	17	169	231
Ohio	53	2,718	34	285	354
Wisconsin	13	556	8	55	91
WEST NORTH CENTRAL	43	2,135	31	256	366
Minnesota	8	784	6	60	93
Missouri	19	832	15	107	125

(continued)

(continued)

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
MACHINERY, EQUIPMENT AND SUPPLIES (continued)					
COMMERCIAL MACHINERY, EQUIPMENT AND SUPPLIES (continued)					
Store, Restaurant and Hotel (continued)					
SOUTH ATLANTIC	40	$3,204	27	320	$542
Florida	10	333	8	35	63
Georgia	5	390	2	40	54
Maryland	11	531	7	72	114
EAST SOUTH CENTRAL	20	1,116	14	148	184
WEST SOUTH CENTRAL	40	2,711	27	291	391
Texas	23	1,558	17	192	258
MOUNTAIN	6	240	2	24	37
PACIFIC	72	5,963	47	550	780
California	53	5,184	36	461	653
COMMERCIAL MACHINERY, EQUIPMENT AND SUPPLIES					
All Other					
UNITED STATES	68	5,195	39	402	656
NEW ENGLAND	2	x	—	x	x
MIDDLE ATLANTIC	25	2,799	12	204	371
New York	17	2,154	5	146	269
EAST NORTH CENTRAL	16	729	10	69	101
Michigan	4	305	--	30	51
Ohio	6	109	5	14	17
Wisconsin	3	245	3	13	21
WEST NORTH CENTRAL	3	69	3	4	3
SOUTH ATLANTIC	5	281	2	28	38
EAST SOUTH CENTRAL	1	x	x	x	x
WEST SOUTH CENTRAL	4	321	4	34	31
Texas	4	321	4	34	31
MOUNTAIN	3	x	—	x	x
PACIFIC	9	647	7	35	68
FARM AND DAIRY MACHINERY AND EQUIPMENT					
UNITED STATES	336	45,250	181	2,818	4,327
NEW ENGLAND	19	1,213	10	101	161
Connecticut	4	293	2	13	35
Maine	7	487	1	46	70
Massachusetts	5	335	6	29	41
MIDDLE ATLANTIC	47	3,216	33	228	331
New Jersey	5	306	6	18	25
New York	30	2,118	20	149	207
Pennsylvania	12	792	7	61	99
EAST NORTH CENTRAL	68	6,496	38	472	694
Illinois	15	1,479	8	85	138
Indiana	14	1,115	9	81	96
Michigan	14	1,809	9	177	245
Ohio	12	1,074	7	60	112
Wisconsin	13	1,019	5	69	103
WEST NORTH CENTRAL	63	15,206	32	772	1,228
Iowa	14	1,327	7	108	137
Kansas	5	320	5	14	22
Minnesota	18	10,541	8	460	754
Missouri	11	1,555	6	96	154
Nebraska	9	1,343	1	79	150
(continued)					
FARM AND DAIRY MACHINERY AND EQUIPMENT (continued)					
SOUTH ATLANTIC	26	$3,289	17	236	$325
Florida	5	369	3	33	46
Maryland	5	1,179	3	91	115
North Carolina	5	663	3	40	53
Virginia	3	328	1	22	30
EAST SOUTH CENTRAL	17	3,155	9	194	286
Alabama	7	1,522	5	106	150
Kentucky	4	814	1	30	60
WEST SOUTH CENTRAL	28	3,339	16	231	351
Louisiana	4	579	3	36	51
Texas	21	2,468	13	180	271
MOUNTAIN	10	1,396	3	71	111
Colorado	4	374	2	24	41
PACIFIC	58	7,940	25	513	840
California	33	4,825	16	311	553
Oregon	8	1,117	3	86	138
Washington	17	1,998	4	116	149
INDUSTRIAL EQUIPMENT AND SUPPLIES					
Industrial (full line)					
UNITED STATES	189	79,828	20	5,282	8,800
NEW ENGLAND	15	3,821	—	254	516
Connecticut	6	1,767	--	109	195
Massachusetts	9	2,054	—	145	325
MIDDLE ATLANTIC	29	8,818	3	660	1,161
New Jersey	4	450	—	37	78
New York	14	2,816	2	188	379
Pennsylvania	11	5,552	1	435	704
EAST NORTH CENTRAL	36	19,675	2	1,341	2,212
Illinois	3	2,997	--	225	317
Indiana	9	3,810	--	256	382
Michigan	7	2,513	2	126	218
Ohio	13	8,563	—	558	994
Wisconsin	4	1,792	--	176	301
WEST NORTH CENTRAL	7	1,807	—	122	217
Missouri	3	1,011	—	72	120
SOUTH ATLANTIC	39	13,895	7	765	1,411
Florida	6	2,371	--	131	219
North Carolina	8	1,387	1	86	166
South Carolina	4	1,234	—	81	125
Virginia	5	2,630	—	126	278
West Virginia	11	5,709	—	293	567
EAST SOUTH CENTRAL	20	8,591	5	583	839
Kentucky	5	1,376	3	68	129
Tennessee	9	3,804	--	260	406
WEST SOUTH CENTRAL	24	13,011	1	934	1,411
Louisiana	8	6,461	—	491	732
Texas	8	4,543	—	325	463
MOUNTAIN	5	2,384	--	147	229
PACIFIC	14	7,826	2	476	604
California	9	6,849	2	412	708

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
MACHINERY, EQUIPMENT AND SUPPLIES (continued					
INDUSTRIAL EQUIPMENT AND SUPPLIES					
Belting, Hose and Packing					
UNITED STATES	168	$12,281	66	959	$1,779
NEW ENGLAND	15	711	4	81	134
Massachusetts	13	x	x	x	x
MIDDLE ATLANTIC	55	3,390	27	287	574
New Jersey	4	578	2	35	79
New York	36	1,699	19	167	284
Pennsylvania	15	1,113	6	85	211
EAST NORTH CENTRAL	39	3,664	7	234	405
Illinois	7	319	3	27	49
Michigan	5	805	—	49	79
Ohio	17	x	x	x	x
Wisconsin	8	328	2	31	63
WEST NORTH CENTRAL	9	859	6	67	158
Missouri	6	809	3	64	154
SOUTH ATLANTIC	4	x	—	x	x
EAST SOUTH CENTRAL	2	x	x	x	x
WEST SOUTH CENTRAL	11	857	4	63	120
Louisiana	2	x	x	x	x
Oklahoma	2	x	--	x	x
Texas	7	281	2	27	39
MOUNTAIN	3	139	--	18	29
Colorado	3	139	--	18	29
PACIFIC	30	2,456	16	179	317
California	17	1,523	9	119	212
Oregon	5	553	5	30	56
Washington	8	380	2	30	49
INDUSTRIAL EQUIPMENT AND SUPPLIES					
Power Transmission Equipment					
UNITED STATES	66	6,778	21	530	918
NEW ENGLAND	6	540	2	51	91
MIDDLE ATLANTIC	20	2,513	6	223	400
New York	13	1,146	2	71	161
EAST NORTH CENTRAL	20	2,575	4	167	278
Illinois	7	971	1	95	134
Michigan	4	1,198	1	32	88
WEST NORTH CENTRAL	5	x	x	x	x
Minnesota	3	214	1	24	40
SOUTH ATLANTIC	1	x	—	x	x
EAST SOUTH CENTRAL	2	x	x	x	x
WEST SOUTH CENTRAL	2	x	x	x	x
MOUNTAIN	1	x	--	x	x
PACIFIC	9	406	5	25	40
California	6	196	3	14	27
Washington	3	210	2	11	13
INDUSTRIAL EQUIPMENT AND SUPPLIES					
Rope, Cordage and Twine					
UNITED STATES	56	$14,087	33	465	$952
NEW ENGLAND	4	649	1	16	46
MIDDLE ATLANTIC	34	8,335	17	284	537
New York	24	5,266	10	182	330
Pennsylvania	9	x	x	x	x
EAST NORTH CENTRAL	8	3,255	3	121	264
WEST NORTH CENTRAL	3	608	7	10	19
SOUTH ATLANTIC	3	x	x	x	x
WEST SOUTH CENTRAL	1	x	x	x	x
PACIFIC	5	582	1	14	46
California	3	582	1	14	46
INDUSTRIAL EQUIPMENT AND SUPPLIES					
All Other					
UNITED STATES	1,028	102,508	552	7,248	12,240
NEW ENGLAND	92	8,453	41	628	1,055
Connecticut	14	x	x	x	x
Massachusetts	58	5,928	24	445	728
Rhode Island	14	x	x	x	x
MIDDLE ATLANTIC	330	31,912	187	2,206	3,853
New Jersey	30	1,524	18	114	180
New York	224	22,624	118	1,555	2,801
Pennsylvania	76	7,764	51	537	872
EAST NORTH CENTRAL	265	29,277	144	1,985	3,466
Illinois	80	x	x	x	x
Indiana	17	x	x	x	x
Michigan	57	x	x	x	x
Ohio	87	5,257	56	460	729
Wisconsin	24	2,225	9	139	274
WEST NORTH CENTRAL	76	x	x	x	x
Iowa	11	x	x	x	x
Kansas	4	212	1	19	31
Minnesota	17	1,056	11	67	107
Missouri	40	x	x	x	x
SOUTH ATLANTIC	66	8,669	30	628	1,055
Florida	9	839	4	81	121
Georgia	8	1,163	4	88	181
Maryland	19	2,542	10	216	348
North Carolina	9	x	x	x	x
South Carolina	7	1,106	2	65	104
Virginia	10	x	x	x	x
EAST SOUTH CENTRAL	31	2,995	13	227	360
Kentucky	9	1,160	5	92	148
Tennessee	10	1,177	3	92	147
WEST SOUTH CENTRAL	56	2,942	14	245	317
Louisiana	10	669	3	94	129
Oklahoma	9	735	3	54	61
Texas	16	x	x	x	x
MOUNTAIN	10	x	x	x	x
PACIFIC	122	10,898	72	733	1,204
California	96	8,523	56	565	918
Washington	24	x	x	x	x

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
MACHINERY, EQUIPMENT AND SUPPLIES (continued)					
INDUSTRIAL MACHINERY					
Construction (including road building)					
UNITED STATES	277	$53,831	87	3,027	$5,358
NEW ENGLAND	23	2,132	6	162	306
Connecticut	6	635	--	41	84
Massachusetts	12	1,165	6	101	189
MIDDLE ATLANTIC	54	5,140	16	716	845
New Jersey	6	522	--	36	80
New York	35	4,206	11	627	689
Pennsylvania	13	412	5	53	76
EAST NORTH CENTRAL	38	4,212	13	261	455
Illinois	6	352	3	25	35
Indiana	5	442	2	23	46
Michigan	12	1,133	5	67	140
Ohio	8	539	3	55	76
Wisconsin	7	1,746	--	91	158
WEST NORTH CENTRAL	40	8,762	17	424	848
Iowa	4	751	5	25	48
Kansas	4	528	1	33	45
Minnesota	11	3,406	5	126	325
Missouri	16	2,010	6	149	278
SOUTH ATLANTIC	27	5,781	7	303	540
Georgia	5	1,810	1	104	165
Virginia	7	1,168	3	43	77
West Virginia	5	1,039	1	56	125
EAST SOUTH CENTRAL	11	4,274	2	170	339
Tennessee	7	2,052	2	90	173
WEST SOUTH CENTRAL	24	6,350	8	309	583
Oklahoma	6	880	2	60	118
Texas	14	3,680	6	174	280
MOUNTAIN	13	4,866	2	142	324
Colorado	3	2,119	--	62	152
Montana	5	1,606	--	51	119
PACIFIC	47	12,314	16	540	1,118
California	20	5,060	13	260	589
Oregon	7	3,423	1	96	192
Washington	20	3,831	2	184	337
INDUSTRIAL MACHINERY					
Machine Tools					
UNITED STATES	79	10,689	41	603	1,091
NEW ENGLAND	5	829	2	22	53
MIDDLE ATLANTIC	21	1,955	7	153	258
New Jersey	3	103	1	12	19
New York	10	936	1	62	132
Pennsylvania	8	916	5	79	107
EAST NORTH CENTRAL	28	4,566	16	205	394
Illinois	13	2,337	8	120	233
Ohio	8	826	5	42	71
WEST NORTH CENTRAL	8	572	4	51	80
Missouri	5	177	2	19	23
SOUTH ATLANTIC	2	x	x	x	x
WEST SOUTH CENTRAL	3	569	2	32	54
Machine Tools (continued)					
MOUNTAIN	2	x	x	x	x
PACIFIC	10	$1,758	6	102	$190
California	7	1,587	5	91	174
Washington	3	171	1	11	16
INDUSTRIAL MACHINERY					
Mining and Quarrying					
UNITED STATES	87	11,184	37	717	1,210
NEW ENGLAND	2	x	x	x	x
MIDDLE ATLANTIC	9	2,168	2	144	247
EAST NORTH CENTRAL	8	1,010	3	73	143
Indiana	3	349	2	22	36
WEST NORTH CENTRAL	9	1,436	2	114	137
Missouri	4	762	--	70	88
SOUTH ATLANTIC	8	1,978	1	113	179
EAST SOUTH CENTRAL	1	x	x	x	x
WEST SOUTH CENTRAL	5	424	3	31	41
MOUNTAIN	18	1,926	7	79	164
Arizona	3	835	--	37	78
Colorado	6	853	3	20	47
Montana	3	110	1	10	15
Nevada	3	21	2	3	4
PACIFIC	27	1,861	17	142	263
California	25	x	x	x	x
INDUSTRIAL MACHINERY					
Oil Well and Oil Refining					
UNITED STATES	759	152,273	157	4,650	8,165
NEW ENGLAND	1	x	--	x	x
MIDDLE ATLANTIC	44	10,338	12	449	730
New York	13	5,123	3	174	248
Pennsylvania	31	5,215	9	275	482
EAST NORTH CENTRAL	42	4,612	10	244	322
Illinois	5	480	1	17	25
Michigan	12	2,821	1	80	109
Ohio	22	1,289	6	141	185
WEST NORTH CENTRAL	57	8,178	4	195	339
Kansas	57	8,178	4	195	339
SOUTH ATLANTIC	15	1,994	2	70	150
West Virginia	13	x	x	x	x
EAST SOUTH CENTRAL	12	x	--	x	x
WEST SOUTH CENTRAL	428	94,483	72	2,508	4,409
Arkansas	6	571	--	14	24
Louisiana	45	7,222	5	276	419
Oklahoma	138	28,617	25	889	1,513
Texas	239	58,013	42	1,329	2,453
MOUNTAIN	20	4,526	5	65	112
Montana	6	814	2	23	40
PACIFIC	140	27,330	52	1,041	2,023
California	140	27,330	52	1,041	2,023

(continued)

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
MACHINERY, EQUIPMENT AND SUPPLIES (continued)					
INDUSTRIAL MACHINERY					
Power Plant					
UNITED STATES	65	$5,806	40	444	$799
NEW ENGLAND	5	294	1	27	47
MIDDLE ATLANTIC	20	1,614	14	122	216
New York	13	1,206	9	58	128
EAST NORTH CENTRAL	14	1,459	4	105	265
Illinois	7	879	--	60	136
Michigan	3	451	1	34	112
WEST NORTH CENTRAL	5	743	3	59	89
Missouri	5	743	3	59	89
SOUTH ATLANTIC	4	461	1	40	61
EAST SOUTH CENTRAL	2	x	x	x	x
WEST SOUTH CENTRAL	6	574	7	29	35
MOUNTAIN	1	x	--	x	x
PACIFIC	8	552	7	35	59
California	5	344	4	24	38
INDUSTRIAL MACHINERY					
Textile					
UNITED STATES	48	5,149	20	453	862
NEW ENGLAND	7	913	3	66	124
Massachusetts	7	913	3	66	124
MIDDLE ATLANTIC	30	2,881	14	238	492
New Jersey	7	320	3	29	43
New York	14	1,622	7	91	260
Pennsylvania	9	939	4	118	189
EAST NORTH CENTRAL	5	x	x	x	x
Illinois	3	1,033	2	108	188
WEST NORTH CENTRAL	2	x	--	x	x
SOUTH ATLANTIC	3	144	1	11	20
North Carolina	3	144	1	11	20
PACIFIC	1	x	--	--	--
INDUSTRIAL MACHINERY					
Used Machinery and Equipment					
UNITED STATES	192	11,851	143	1,235	1,821
NEW ENGLAND	18	1,829	10	179	252
Connecticut	5	1,214	2	121	175
Massachusetts	9	470	6	40	50
MIDDLE ATLANTIC	77	4,739	52	432	668
New Jersey	6	420	6	37	60
New York	52	3,253	31	286	443
Pennsylvania	19	1,066	15	109	165
EAST NORTH CENTRAL	43	3,230	30	316	535
Illinois	19	1,919	13	185	309
Michigan	10	798	3	61	122
Ohio	9	327	10	41	57
(continued)					
Used Machinery and Equipment (continued)					
WEST NORTH CENTRAL	4	$51	3	3	$3
Missouri	4	51	3	3	3
SOUTH ATLANTIC	11	472	7	73	77
North Carolina	3	117	1	35	34
EAST SOUTH CENTRAL	3	323	2	74	82
WEST SOUTH CENTRAL	3	141	6	11	8
MOUNTAIN	10	559	8	96	131
Colorado	4	323	2	63	96
PACIFIC	19	507	23	51	65
California	18	x	x	x	x
INDUSTRIAL MACHINERY					
All other					
UNITED STATES	354	24,292	205	2,143	3,728
NEW ENGLAND	24	1,231	17	106	192
Massachusetts	20	960	17	79	134
MIDDLE ATLANTIC	115	10,019	62	758	1,350
New York	86	x	x	x	x
Pennsylvania	21	2,348	13	170	253
EAST NORTH CENTRAL	82	x	x	x	x
Illinois	32	x	x	x	x
Indiana	5	538	1	44	85
Michigan	12	824	4	68	128
Ohio	20	x	x	x	x
Wisconsin	13	511	8	64	107
WEST NORTH CENTRAL	30	x	x	x	x
Kansas	4	81	4	4	2
Missouri	13	x	x	x	x
SOUTH ATLANTIC	10	x	x	x	x
Maryland	5	102	6	18	16
EAST SOUTH CENTRAL	5	394	3	41	76
WEST SOUTH CENTRAL	18	611	14	73	92
Oklahoma	3	62	2	10	9
Texas	12	376	9	49	50
MOUNTAIN	5	407	1	24	62
PACIFIC	65	x	x	x	x
California	46	2,382	30	187	321
Oregon	11	x	x	x	x
Washington	8	392	3	65	82
PROFESSIONAL EQUIPMENT AND SUPPLIES					
Dental					
UNITED STATES	256	23,202	110	2,416	4,120
NEW ENGLAND	19	2,150	6	241	430
Connecticut	5	353	--	44	84
Massachusetts	12	x	x	x	x
MIDDLE ATLANTIC	69	4,993	37	523	804
New York	46	3,245	24	332	530
Pennsylvania	14	x	x	x	x
(continued)					

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.-NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
MACHINERY, EQUIPMENT AND SUPPLIES (continued)					
PROFESSIONAL EQUIPMENT AND SUPPLIES (continued)					
Dental (continued)					
EAST NORTH CENTRAL	48	$3,666	21	413	$690
Illinois	12	1,177	6	142	215
Indiana	8	507	6	62	92
Michigan	9	755	4	61	119
Ohio	14	680	4	90	119
Wisconsin	5	547	1	58	145
WEST NORTH CENTRAL	27	3,337	9	353	714
Iowa	8	537	3	45	105
Minnesota	6	690	1	74	175
Missouri	7	1,301	1	144	265
Nebraska	3	415	1	56	96
SOUTH ATLANTIC	16	1,339	9	128	218
EAST SOUTH CENTRAL	12	1,312	5	128	199
Tennessee	6	585	4	69	95
WEST SOUTH CENTRAL	17	1,705	5	180	301
Oklahoma	3	327	1	37	105
Texas	10	x	x	x	x
MOUNTAIN	8	697	1	57	108
PACIFIC	40	4,003	17	393	656
California	29	2,863	13	287	416
Oregon	4	455	1	44	112
Washington	7	685	3	62	128
PROFESSIONAL EQUIPMENT AND SUPPLIES					
Surgical, Medical and Hospital					
UNITED STATES	203	26,033	78	2,313	4,286
NEW ENGLAND	9	1,775	2	142	236
Massachusetts	9	1,775	2	142	236
MIDDLE ATLANTIC	85	8,950	35	679	1,339
New Jersey	8	371	2	36	67
New York	59	6,094	23	480	999
Pennsylvania	18	2,485	10	163	273
EAST NORTH CENTRAL	37	7,784	10	778	1,338
Illinois	15	3,572	5	369	640
Michigan	6	554	2	44	92
Ohio	12	2,391	3	217	409
WEST NORTH CENTRAL	21	3,452	11	348	690
Iowa	3	236	1	18	36
Minnesota	6	1,008	3	96	212
Missouri	6	1,935	4	206	398
SOUTH ATLANTIC	14	1,382	8	110	210
Georgia	3	431	4	30	49
North Carolina	5	359	2	29	60
EAST SOUTH CENTRAL	4	411	1	35	82
WEST SOUTH CENTRAL	3	297	--	25	48
MOUNTAIN	4	227	1	26	38
Colorado	4	227	1	26	38
PACIFIC	26	1,755	10	170	305
California	17	1,184	9	121	205
Oregon	4	x	x	x	x
Washington	5	x	--	x	x
PROFESSIONAL EQUIPMENT AND SUPPLIES					
All Other					
UNITED STATES	252	$30,121	139	2,553	$3,999
NEW ENGLAND	11	1,541	4	159	257
MIDDLE ATLANTIC	95	10,845	56	928	1,499
New York	76	7,045	43	607	962
Pennsylvania	18	x	x	x	x
EAST NORTH CENTRAL	60	10,435	32	850	1,338
Illinois	32	7,985	13	595	1,010
Michigan	6	275	4	35	53
Ohio	12	1,003	8	101	135
WEST NORTH CENTRAL	25	1,642	14	154	179
Iowa	6	126	5	13	13
Minnesota	3	109	3	5	4
Missouri	11	724	5	80	95
SOUTH ATLANTIC	9	437	2	42	63
EAST SOUTH CENTRAL	6	410	5	41	49
WEST SOUTH CENTRAL	12	1,342	5	106	204
MOUNTAIN	8	661	5	47	65
PACIFIC	26	2,808	16	226	345
California	21	2,288	13	198	300
SERVICE EQUIPMENT AND SUPPLIES					
Barber and Beauty Parlor					
UNITED STATES	645	38,348	470	4,495	6,733
NEW ENGLAND	40	2,632	28	275	431
Connecticut	11	666	8	58	81
Massachusetts	21	1,648	14	189	313
Rhode Island	3	59	4	8	5
MIDDLE ATLANTIC	173	11,822	137	1,234	2,014
New Jersey	17	1,135	13	134	221
New York	100	8,221	84	776	1,314
Pennsylvania	56	2,466	40	324	479
EAST NORTH CENTRAL	133	6,639	93	837	1,142
Illinois	33	2,515	20	318	439
Indiana	25	614	18	80	98
Michigan	18	1,256	12	115	176
Ohio	44	1,730	36	264	345
Wisconsin	13	524	7	60	84
WEST NORTH CENTRAL	58	4,759	42	573	799
Iowa	11	524	8	65	94
Minnesota	11	1,053	4	196	277
Missouri	17	2,216	11	196	295
Nebraska	7	503	6	63	73
SOUTH ATLANTIC	72	3,075	45	357	548
District of Columbia	5	529	2	44	84
Florida	7	185	5	28	36
Georgia	13	525	8	67	92
Maryland	12	384	9	52	67
North Carolina	17	484	12	50	91
Virginia	10	457	5	63	83
West Virginia	4	221	3	22	40
EAST SOUTH CENTRAL	25	1,334	19	157	241
Kentucky	4	270	2	32	56
Tennessee	10	627	7	77	122

(continued)

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
MACHINERY, EQUIPMENT AND SUPPLIES (continued)					
SERVICE EQUIPMENT AND SUPPLIES (continued)					
Barber and Beauty Parlor (continued)					
WEST SOUTH CENTRAL	69	$2,710	46	379	$429
Arkansas	4	192	3	27	36
Louisiana	9	289	3	62	42
Oklahoma	18	684	12	95	104
Texas	38	1,545	28	195	247
MOUNTAIN	20	1,131	19	149	206
Colorado	10	613	10	89	122
Utah	4	329	1	45	64
PACIFIC	55	4,246	41	534	923
California	37	3,269	30	408	703
Oregon	8	322	7	39	64
Washington	10	655	4	87	156
SERVICE EQUIPMENT AND SUPPLIES					
Laundry					
UNITED STATES	138	21,768	35	1,276	2,581
NEW ENGLAND	10	1,218	4	103	190
Massachusetts	8	x	x	x	x
MIDDLE ATLANTIC	31	5,868	14	325	709
New York	22	4,659	9	254	551
Pennsylvania	9	1,209	5	71	158
EAST NORTH CENTRAL	32	5,239	5	307	652
Illinois	10	1,798	2	109	225
Indiana	3	240	--	17	33
Ohio	11	2,023	1	116	241
WEST NORTH CENTRAL	13	1,371	2	82	168
Minnesota	3	333	--	18	44
Missouri	7	711	2	46	87
SOUTH ATLANTIC	10	2,019	2	102	212
Georgia	3	508	1	25	55
Maryland	4	735	1	44	81
EAST SOUTH CENTRAL	5	516	--	36	66
WEST SOUTH CENTRAL	9	1,092	--	75	113
Texas	6	414	--	29	47
MOUNTAIN	6	372	3	26	39
Colorado	3	192	2	14	21
PACIFIC	22	4,073	5	220	432
California	12	x	x	x	x
Washington	8	1,067	1	63	119
SERVICE EQUIPMENT AND SUPPLIES					
Upholsterers'					
UNITED STATES	200	25,636	101	1,746	3,033
NEW ENGLAND	17	1,296	6	109	169
Massachusetts	17	1,296	6	109	169
MIDDLE ATLANTIC	111	15,652	54	1,032	1,970
New Jersey	3	293	2	19	22
New York	90	13,384	39	873	1,757
Pennsylvania	18	1,975	13	140	191
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
Upholsterers' (continued)					
EAST NORTH CENTRAL	28	$5,199	16	343	$557
Illinois	15	3,024	9	193	326
Michigan	3	470	--	42	61
Ohio	7	1,144	2	73	108
WEST NORTH CENTRAL	6	509	2	34	48
SOUTH ATLANTIC	12	1,016	4	79	116
Maryland	7	440	3	36	55
EAST SOUTH CENTRAL	1	x	x	--	--
WEST SOUTH CENTRAL	4	x	x	x	x
MOUNTAIN	1	x	x	x	x
PACIFIC	20	1,482	12	102	129
California	19	x	x	x	x
SERVICE EQUIPMENT AND SUPPLIES					
All Other					
UNITED STATES	623	34,516	411	3,359	5,046
NEW ENGLAND	36	1,703	18	169	241
Massachusetts	26	x	x	x	x
MIDDLE ATLANTIC	195	13,498	121	998	1,597
New Jersey	9	452	2	40	44
New York	138	8,494	78	739	1,241
Pennsylvania	48	4,552	41	219	312
EAST NORTH CENTRAL	143	8,478	93	1,033	1,527
Illinois	41	3,570	20	475	734
Michigan	30	x	x	x	x
Ohio	51	2,536	32	296	424
Wisconsin	13	364	8	51	69
WEST NORTH CENTRAL	60	2,409	45	253	347
Iowa	11	424	5	52	57
Missouri	30	x	x	x	x
SOUTH ATLANTIC	42	1,731	21	203	301
Florida	7	181	4	23	32
Georgia	9	281	6	43	55
Maryland	10	718	3	68	124
Virginia	7	272	3	26	38
West Virginia	3	171	--	25	35
EAST SOUTH CENTRAL	17	x	x	x	x
Kentucky	8	244	5	34	43
WEST SOUTH CENTRAL	37	x	x	x	x
Texas	25	1,755	24	175	274
MOUNTAIN	12	x	x	x	x
PACIFIC	81	2,974	63	343	490
California	60	2,718	43	299	446
Washington	14	x	x	x	x

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
MACHINERY, EQUIPMENT AND SUPPLIES (continued)					
TRANSPORTATION EQUIPMENT AND SUPPLIES					
Aircraft and Aeronautical					
UNITED STATES	15	$1,445	3	108	$191
MIDDLE ATLANTIC	6	1,037	1	54	121
New York	6	1,037	1	54	121
EAST NORTH CENTRAL	2	x	x	x	x
WEST NORTH CENTRAL	3	267	--	37	49
WEST SOUTH CENTRAL	1	x	--	x	x
PACIFIC	3	112	1	12	14
California	3	112	1	12	14
TRANSPORTATION EQUIPMENT AND SUPPLIES					
Railroad					
UNITED STATES	33	16,588	7	601	1,535
NEW ENGLAND	1	x	--	x	x
MIDDLE ATLANTIC	12	10,625	2	354	1,013
New York	10	--	x	x	x
EAST NORTH CENTRAL	6	3,374	2	123	282
Illinois	5	x	x	x	x
WEST NORTH CENTRAL	3	972	--	45	100
SOUTH ATLANTIC	2	x	--	x	x
PACIFIC	9	1,483	3	66	109
California	4	1,206	--	49	84
TRANSPORTATION EQUIPMENT AND SUPPLIES					
Boats (including Motor, Sail and Steam)					
UNITED STATES	71	5,447	47	372	611
NEW ENGLAND	3	311	2	14	27
MIDDLE ATLANTIC	21	1,338	13	77	137
New York	15	942	7	48	82
Pennsylvania	6	396	6	29	55
EAST NORTH CENTRAL	4	894	5	98	152
WEST NORTH CENTRAL	3	73	2	7	6
SOUTH ATLANTIC	13	957	7	59	107
Florida	4	109	2	12	14
Maryland	6	688	4	31	72
EAST SOUTH CENTRAL	6	x	x	x	x
Alabama	5	240	2	16	34
WEST SOUTH CENTRAL	7	x	x	x	x
Louisiana	5	586	6	35	48
PACIFIC	14	983	8	60	92
California	7	765	4	50	81
Washington	7	218	4	10	11
TRANSPORTATION EQUIPMENT AND SUPPLIES					
All Other					
UNITED STATES	123	$12,375	67	826	$1,361
NEW ENGLAND	24	x	x	x	x
Massachusetts	14	x	x	x	x
MIDDLE ATLANTIC	37	3,269	18	207	403
New Jersey	4	449	2	16	40
New York	29	x	x	x	x
EAST NORTH CENTRAL	6	x	x	x	x
Ohio	3	747	1	45	78
WEST NORTH CENTRAL	4	58	3	19	10
SOUTH ATLANTIC	14	x	x	x	x
Florida	3	151	--	19	27
Maryland	6	263	4	21	31
EAST SOUTH CENTRAL	1	x	x	x	x
WEST SOUTH CENTRAL	5	x	x	x	x
Louisiana	4	235	2	20	51
PACIFIC	32	5,879	19	347	563
California	17	2,347	15	155	251
Washington	8	x	x	x	x
METALS AND METAL WORK (Except Scrap)					
IRON AND STEEL (EXCEPT STRUCTURAL)					
UNITED STATES	345	114,884	121	5,078	9,994
NEW ENGLAND	26	5,713	6	342	685
Massachusetts	19	4,876	2	311	570
MIDDLE ATLANTIC	121	56,841	46	1,819	3,834
New Jersey	14	3,169	5	262	433
New York	81	46,990	30	1,146	2,628
Pennsylvania	26	6,682	13	411	733
EAST NORTH CENTRAL	84	31,017	24	1,385	2,910
Illinois	31	11,225	8	637	1,537
Michigan	20	11,171	6	517	759
Ohio	26	6,856	9	341	643
WEST NORTH CENTRAL	21	4,565	6	366	679
Missouri	14	3,966	3	329	604
SOUTH ATLANTIC	14	2,092	6	178	260
Maryland	8	1,620	5	131	191
EAST SOUTH CENTRAL	6	641	3	51	58
WEST SOUTH CENTRAL	19	2,720	7	130	214
Louisiana	7	1,001	4	75	92
Oklahoma	9	1,279	3	39	100
Texas	3	440	--	16	22
MOUNTAIN	4	244	3	10	12
PACIFIC	50	11,061	20	757	1,342
California	40	7,801	15	449	882
Oregon	5	1,825	5	142	200
Washington	5	1,435	--	166	250

* Includes no compensation for proprietors and firm members of unincorporated businesses. x Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION. 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
METALS AND METAL WORK (Except Scrap) (continued)					
STRUCTURAL IRON AND STEEL					
UNITED STATES	93	$18,965	22	1,541	$2,342
NEW ENGLAND	4	697	1	67	99
MIDDLE ATLANTIC	28	4,576	6	480	703
New Jersey	5	1,175	1	171	221
New York	15	1,810	2	158	283
Pennsylvania	8	1,591	3	151	199
EAST NORTH CENTRAL	18	3,274	3	286	448
Illinois	5	1,318	2	127	186
Indiana	4	989	--	70	97
Michigan	3	467	--	44	88
Ohio	6	500	1	45	77
WEST NORTH CENTRAL	8	2,944	1	165	249
Missouri	3	1,322	--	66	108
SOUTH ATLANTIC	8	1,881	1	159	277
Maryland	3	535	--	40	76
EAST SOUTH CENTRAL	3	x	x	x	x
WEST SOUTH CENTRAL	4	1,117	1	103	109
MOUNTAIN	2	x	--	x	x
PACIFIC	18	3,251	6	201	311
California	13	2,523	4	158	234
WIRE, WIRE FENCE AND WIRE ROPE					
UNITED STATES	61	7,759	30	477	655
NEW ENGLAND	4	536	4	30	64
MIDDLE ATLANTIC	16	1,526	8	72	164
New York	12	1,274	6	48	138
EAST NORTH CENTRAL	12	1,972	5	126	192
Illinois	3	341	--	48	65
Ohio	5	501	4	42	58
WEST NORTH CENTRAL	9	1,632	3	152	84
Iowa	3	793	--	120	54
Missouri	3	727	--	26	26
SOUTH ATLANTIC	4	x	x	x	x
EAST SOUTH CENTRAL	1	x	--	x	x
WEST SOUTH CENTRAL	2	x	--	x	x
MOUNTAIN	2	x	--	x	x
PACIFIC	11	1,467	6	54	97
California	9	x	x	x	x
COPPER					
UNITED STATES	19	4,635	12	145	262
NEW ENGLAND	1	x	--	x	x
MIDDLE ATLANTIC	9	3,158	5	53	98
New York	8	x	x	x	x
EAST NORTH CENTRAL	3	690	--	27	55
SOUTH ATLANTIC	3	x	x	x	x
PACIFIC	3	449	1	23	57
SHEET METAL PRODUCTS					
UNITED STATES	179	$40,243	78	2,155	$3,402
NEW ENGLAND	9	837	1	84	117
Connecticut	3	91	1	11	15
Massachusetts	3	609	--	39	65
MIDDLE ATLANTIC	52	8,874	24	516	813
New Jersey	6	522	3	37	55
New York	33	6,588	14	324	549
Pennsylvania	13	1,764	7	155	209
EAST NORTH CENTRAL	58	18,415	20	924	1,488
Illinois	15	3,515	3	341	471
Michigan	14	4,192	4	231	382
Ohio	22	10,007	8	301	555
WEST NORTH CENTRAL	10	1,495	6	76	97
Iowa	3	99	3	24	33
SOUTH ATLANTIC	18	4,721	7	218	376
Georgia	4	1,075	2	41	77
Maryland	6	1,216	5	47	83
Virginia	3	1,327	--	62	125
EAST SOUTH CENTRAL	4	693	4	20	28
WEST SOUTH CENTRAL	8	2,206	3	146	241
Louisiana	5	1,196	--	82	149
MOUNTAIN	3	1,081	1	43	58
PACIFIC	17	1,921	12	128	184
California	14	1,687	11	110	153
OTHER METALS AND METAL WORK					
UNITED STATES	113	95,510	44	1,227	2,669
NEW ENGLAND	6	1,447	1	57	76
MIDDLE ATLANTIC	61	83,925	22	853	2,017
New York	43	x	x	x	x
Pennsylvania	13	6,705	6	185	352
EAST NORTH CENTRAL	19	7,540	6	157	348
Michigan	5	1,284	2	21	62
Ohio	6	4,421	1	54	129
WEST NORTH CENTRAL	7	953	2	77	101
Missouri	4	697	--	63	94
SOUTH ATLANTIC	4	344	3	14	24
WEST SOUTH CENTRAL	4	x	x	x	x
MOUNTAIN	2	x	x	x	x
PACIFIC	10	687	7	40	61
California	6	49	6	10	12
PAPER AND ITS PRODUCTS					
WRAPPING OR COARSE PAPER AND PRODUCTS					
UNITED STATES	1,572	291,576	914	17,307	30,149
NEW ENGLAND	181	26,200	107	1,846	3,058
Connecticut	30	4,458	10	265	562
Maine	11	x	x	x	x
Massachusetts	118	16,788	76	1,155	1,808
Rhode Island	14	x	x	x	x
Vermont	5	505	2	38	62

(continued)

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
PAPER AND ITS PRODUCTS (continued)					
WRAPPING OR COARSE PAPER AND PRODUCTS (continued)					
MIDDLE ATLANTIC	640	$107,076	408	5,660	$10,031
New Jersey	70	6,356	47	479	785
New York	460	78,611	285	3,746	6,769
Pennsylvania	110	22,109	76	1,435	2,477
EAST NORTH CENTRAL	297	67,986	170	3,929	7,175
Illinois	111	23,370	67	1,264	2,333
Indiana	25	5,017	14	377	643
Michigan	55	16,135	34	861	1,648
Ohio	72	19,754	37	1,113	2,094
Wisconsin	34	3,710	18	314	457
WEST NORTH CENTRAL	110	25,675	55	1,685	2,823
Iowa	18	2,992	9	246	410
Kansas	6	827	4	61	97
Minnesota	35	8,147	11	574	944
Missouri	37	9,689	23	503	856
Nebraska	12	x	x	x	x
SOUTH ATLANTIC	133	22,713	71	1,314	2,193
District of Columbia	10	3,551	10	140	248
Florida	32	3,890	14	284	424
Georgia	15	1,930	9	125	210
Maryland	31	4,561	19	261	420
North Carolina	16	2,774	6	144	261
South Carolina	9	1,278	4	91	156
Virginia	14	4,247	6	223	411
EAST SOUTH CENTRAL	40	8,208	16	585	961
Mississippi	4	175	1	16	21
Tennessee	19	5,477	8	394	641
WEST SOUTH CENTRAL	51	9,621	15	790	1,242
Arkansas	5	714	2	47	75
Louisiana	11	2,697	1	205	285
Oklahoma	5	1,583	--	136	243
Texas	30	4,627	12	402	639
MOUNTAIN	18	4,185	7	227	373
Colorado	7	1,991	3	138	193
Idaho	3	481	2	10	20
Montana	5	1,039	2	45	98
PACIFIC	102	19,912	65	1,271	2,293
California	75	14,162	56	902	1,570
Oregon	7	2,001	2	134	229
Washington	20	3,749	7	235	494
FINE OR PRINTING AND WRITING PAPER					
UNITED STATES	211	62,540	54	3,197	6,764
NEW ENGLAND	14	4,676	2	275	570
Connecticut	4	551	--	16	37
Massachusetts	10	4,125	2	259	533
MIDDLE ATLANTIC	93	25,466	30	1,360	2,867
New Jersey	4	362	--	29	50
New York	74	19,458	23	961	2,160
Pennsylvania	17	5,646	7	370	657
EAST NORTH CENTRAL	43	19,470	6	801	1,909
Illinois	16	11,660	--	364	1,000
Michigan	7	1,527	4	84	152
Ohio	13	4,085	2	218	490
WEST NORTH CENTRAL	12	x	--	x	x
Minnesota	5	1,626	--	84	172
Missouri	6	2,476	--	162	295
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
FINE OR PRINTING AND WRITING PAPER (continued)					
SOUTH ATLANTIC	15	$5,075	1	213	$454
Maryland	3	994	1	30	65
Virginia	3	1,394	--	78	183
EAST SOUTH CENTRAL	5	679	--	44	76
WEST SOUTH CENTRAL	5	832	--	66	104
MOUNTAIN	1	x	--	x	x
PACIFIC	21	1,680	15	157	246
California	19	x	x	x	x
STATIONERY AND STATIONERY SUPPLIES					
UNITED STATES	504	38,209	337	3,359	5,003
NEW ENGLAND	46	2,594	29	275	323
Massachusetts	36	2,348	23	241	289
MIDDLE ATLANTIC	278	20,493	192	1,560	2,455
New Jersey	21	774	12	65	106
New York	225	18,215	152	1,383	2,193
Pennsylvania	32	1,504	28	112	156
EAST NORTH CENTRAL	81	6,920	58	615	919
Illinois	47	4,427	38	315	548
Indiana	3	29	1	3	2
Michigan	6	463	7	42	50
Ohio	19	756	10	97	110
Wisconsin	6	1,245	2	158	209
WEST NORTH CENTRAL	34	2,869	15	357	475
Kansas	3	243	1	22	47
Minnesota	7	1,114	4	139	179
Missouri	19	1,076	8	144	190
SOUTH ATLANTIC	8	890	6	86	123
Maryland	3	127	4	8	9
EAST SOUTH CENTRAL	4	168	2	20	20
WEST SOUTH CENTRAL	13	1,226	8	125	139
Texas	10	1,172	6	114	127
MOUNTAIN	4	106	3	9	14
PACIFIC	36	2,943	24	312	535
California	28	x	x	x	x
Washington	5	197	2	15	12
WALL PAPER					
UNITED STATES	262	16,610	112	1,742	2,543
NEW ENGLAND	22	1,174	10	137	194
Massachusetts	18	761	9	96	128
MIDDLE ATLANTIC	89	4,996	40	618	869
New Jersey	10	439	2	52	75
New York	32	2,086	10	310	443
Pennsylvania	47	2,471	28	256	351
EAST NORTH CENTRAL	64	5,410	26	481	782
Illinois	12	1,613	5	128	236
Michigan	20	1,035	7	104	162
Ohio	22	2,138	8	191	287
WEST NORTH CENTRAL	26	1,692	10	173	250
Minnesota	3	228	--	25	36
Missouri	17	1,033	8	108	153
(continued)					

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations.

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PAPER AND ITS PRODUCTS (continued)					
WALL PAPER (continued)					
SOUTH ATLANTIC	27	$1,448	16	149	$182
District of Columbia	8	672	6	58	78
Maryland	10	603	4	62	74
EAST SOUTH CENTRAL	7	329	2	37	47
WEST SOUTH CENTRAL	9	429	1	45	57
MOUNTAIN	4	356	--	35	58
PACIFIC	14	776	7	67	104
California	9	548	4	47	72
PETROLEUM AND ITS PRODUCTS					
UNITED STATES	674	132,399	389	4,437	8,089
NEW ENGLAND	40	x	x	x	x
Connecticut	15	2,853	14	147	240
Massachusetts	18	2,129	5	87	147
Rhode Island	5	321	4	13	10
MIDDLE ATLANTIC	133	34,470	62	1,295	2,762
New Jersey	26	6,551	12	275	591
New York	71	13,994	24	566	1,251
Pennsylvania	36	13,925	26	454	920
EAST NORTH CENTRAL	152	39,695	81	945	1,691
Illinois	38	4,749	21	200	347
Indiana	9	1,736	3	67	95
Michigan	36	3,015	28	160	253
Ohio	52	29,371	23	438	876
Wisconsin	17	1,024	6	80	120
WEST NORTH CENTRAL	90	x	x	x	x
Iowa	9	449	6	35	58
Kansas	8	304	7	29	39
Minnesota	27	16,134	14	390	613
Missouri	32	5,482	15	189	374
Nebraska	12	2,426	6	100	168
SOUTH ATLANTIC	76	x	x	x	x
Florida	18	3,009	6	131	235
Georgia	11	1,695	7	87	188
Maryland	6	244	6	27	30
North Carolina	5	227	3	23	24
South Carolina	13	508	3	41	51
Virginia	17	3,254	11	158	292
West Virginia	5	182	4	6	5
EAST SOUTH CENTRAL	18	x	x	x	x
Kentucky	4	245	2	25	40
Mississippi	6	281	2	28	32
Tennessee	6	172	2	25	29
WEST SOUTH CENTRAL	77	9,672	71	265	376
Arkansas	7	371	5	29	34
Louisiana	9	386	5	41	47
Oklahoma	15	6,437	16	48	76
Texas	46	2,478	45	147	219
MOUNTAIN	25	1,154	8	76	116
Colorado	10	387	5	31	46
Utah	11	586	1	30	45
PACIFIC	63	6,821	49	274	514
California	52	6,195	41	249	474
Oregon	4	183	3	10	18
Washington	7	443	5	15	22

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES					
PLUMBING AND HEATING (FULL LINE)					
UNITED STATES	508	$119,862	63	7,729	$12,321
NEW ENGLAND	54	8,669	9	609	1,021
Connecticut	17	2,129	4	154	249
Massachusetts	26	4,190	5	277	469
New Hampshire	3	757	--	37	75
Rhode Island	4	861	--	86	140
MIDDLE ATLANTIC	201	43,386	25	2,601	4,511
New Jersey	43	6,650	4	387	612
New York	103	25,646	12	1,402	2,581
Pennsylvania	55	11,090	9	812	1,318
EAST NORTH CENTRAL	87	21,171	4	1,522	2,442
Illinois	25	7,009	1	489	961
Indiana	7	2,471	--	192	269
Michigan	15	4,191	--	294	445
Ohio	31	5,253	3	398	524
Wisconsin	9	2,247	--	149	243
WEST NORTH CENTRAL	33	11,124	8	845	1,185
Iowa	7	1,977	--	195	271
Kansas	5	929	2	68	94
Missouri	11	4,553	1	274	365
SOUTH ATLANTIC	65	17,277	9	883	1,398
District of Columbia	6	4,669	1	150	287
Maryland	9	1,319	3	87	115
North Carolina	9	1,984	1	106	150
South Carolina	3	651	--	40	61
Virginia	17	5,040	--	252	407
West Virginia	6	917	--	73	89
EAST SOUTH CENTRAL	16	5,068	--	348	435
Kentucky	5	870	--	53	76
Tennessee	7	3,701	--	258	315
WEST SOUTH CENTRAL	13	2,997	--	227	300
Louisiana	3	495	--	37	52
Oklahoma	4	781	--	53	76
Texas	6	1,721	--	137	172
MOUNTAIN	11	2,946	2	204	233
Colorado	4	1,400	--	131	136
PACIFIC	28	7,224	6	490	796
California	20	5,051	3	351	559
Washington	7	x	x	x	x
HEATING (INCLUDING STOVES AND RANGES)					
UNITED STATES	224	24,682	103	1,850	3,157
NEW ENGLAND	26	2,209	13	224	338
Massachusetts	16	1,594	8	164	260
MIDDLE ATLANTIC	79	8,232	35	632	1,080
New Jersey	10	308	5	33	46
New York	34	4,858	12	350	643
Pennsylvania	35	3,066	18	249	391
EAST NORTH CENTRAL	51	7,484	18	497	942
Illinois	16	2,928	4	216	378
Indiana	3	199	1	17	28
Michigan	6	870	4	57	101
Ohio	19	2,586	9	132	293
Wisconsin	7	901	--	75	142

(continued)

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION. 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.

Kind of Business Division and State	Establishments	Net sales add 000	Proprietors	Employees	Total pay roll* (add 000)
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES continued					
HEATING (INCLUDING STOVES AND RANGES) (continued)					
WEST NORTH CENTRAL	22	$2,195	7	217	$363
Minnesota	5	521	3	43	69
Missouri	12	1,238	2	123	226
SOUTH ATLANTIC	12	1,788	4	101	159
Maryland	6	1,507	1	65	105
EAST SOUTH CENTRAL	4	763	3	36	57
WEST SOUTH CENTRAL	9	950	7	61	97
Oklahoma	3	725	1	41	72
MOUNTAIN	5	292	1	30	49
PACIFIC	16	769	13	52	72
California	8	481	7	26	44
Oregon	4	178	3	17	21
Washington	4	110	3	9	7
PLUMBING FIXTURES, EQUIPMENT AND SUPPLIES					
UNITED STATES	865	88,465	392	6,369	9,744
NEW ENGLAND	78	8,880	28	655	1,054
Connecticut	22	3,616	13	248	386
Massachusetts	42	4,010	11	300	510
New Hampshire	3	369	1	28	36
Rhode Island	6	796	1	68	110
MIDDLE ATLANTIC	351	31,800	163	2,300	3,557
New Jersey	61	5,558	23	330	540
New York	214	20,567	97	1,497	2,374
Pennsylvania	76	5,675	43	473	643
EAST NORTH CENTRAL	197	20,679	87	1,581	2,416
Illinois	67	5,597	37	420	615
Indiana	14	1,105	9	109	147
Michigan	41	5,720	15	392	625
Ohio	51	4,457	18	383	543
Wisconsin	24	3,800	8	277	486
WEST NORTH CENTRAL	45	x	x	x	x
Kansas	4	379	2	26	34
Minnesota	15	1,065	8	104	161
Missouri	18	1,283	12	156	183
Nebraska	3	134	--	13	16
SOUTH ATLANTIC	51	5,751	21	360	549
Florida	10	1,678	1	81	135
Georgia	7	1,253	3	77	147
Maryland	16	1,420	8	115	141
North Carolina	7	638	3	34	52
EAST SOUTH CENTRAL	12	1,704	3	135	194
Kentucky	5	1,200	--	89	126
Tennessee	4	334	1	29	51
WEST SOUTH CENTRAL	42	4,720	15	317	433
Oklahoma	7	511	1	42	45
Texas	25	2,694	11	176	240
MOUNTAIN	7	x	x	x	x
Colorado	5	491	2	36	51
PACIFIC	82	9,478	48	583	927
California	71	7,599	43	464	738
ALL OTHER					
UNITED STATES	146	$10,154	78	971	$1,629
NEW ENGLAND	11	616	8	42	74
Massachusetts	6	430	2	29	59
MIDDLE ATLANTIC	51	4,057	19	359	637
New Jersey	9	868	3	64	124
New York	31	2,542	10	225	408
Pennsylvania	11	647	6	70	105
EAST NORTH CENTRAL	26	1,173	15	109	177
Illinois	9	506	5	50	92
Michigan	8	229	4	29	43
Ohio	9	438	6	30	42
WEST NORTH CENTRAL	8	x	x	x	x
Missouri	3	75	3	11	14
SOUTH ATLANTIC	10	1,617	3	213	368
Maryland	3	1,258	1	168	315
EAST SOUTH CENTRAL	3	61	2	10	11
WEST SOUTH CENTRAL	10	550	7	47	61
MOUNTAIN	2	x	x	x	x
PACIFIC	25	1,532	13	142	243
California	22	1,379	13	121	204
Washington	3	153	--	21	39
TOBACCO AND ITS PRODUCTS (Except Leaf)					
UNITED STATES	2,253	783,368	1,859	14,687	21,547
NEW ENGLAND	198	71,812	146	1,277	1,966
Connecticut	40	13,607	35	261	370
Maine	17	3,213	11	72	93
Massachusetts	102	42,436	68	663	1,081
New Hampshire	15	3,298	10	110	132
Rhode Island	16	6,968	14	126	223
Vermont	8	2,290	8	45	67
MIDDLE ATLANTIC	643	234,255	555	4,253	6,350
New Jersey	83	33,884	63	685	991
New York	318	139,619	263	2,201	3,592
Pennsylvania	242	60,752	229	1,367	1,767
EAST NORTH CENTRAL	551	181,765	445	3,493	3,091
Illinois	153	57,299	141	1,011	1,508
Indiana	69	19,656	57	380	566
Michigan	133	39,593	93	671	920
Ohio	121	47,269	86	1,057	1,537
Wisconsin	75	17,948	68	374	360
WEST NORTH CENTRAL	231	52,705	216	1,065	1,411
Iowa	24	5,150	28	126	145
Kansas	40	7,877	39	135	139
Minnesota	64	12,931	56	213	276
Missouri	84	20,989	81	488	737
Nebraska	15	3,192	10	78	80
SOUTH ATLANTIC	202	78,922	158	1,791	2,589
Delaware	4	1,643	3	32	58
District of Columbia	15	9,304	14	170	307
Florida	36	15,679	26	365	501
Georgia	22	10,855	14	212	289
Maryland	36	12,457	36	310	414
North Carolina	28	6,251	19	153	207
South Carolina	22	4,187	20	144	169
Virginia	18	8,217	10	209	353
West Virginia	21	10,129	16	196	291

(continued)

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
TOBACCO AND ITS PRODUCTS (Except Leaf) (continued)					
EAST SOUTH CENTRAL	63	$19,259	53	446	$638
Alabama	12	6,003	7	144	212
Kentucky	24	5,415	21	106	170
Mississippi	10	2,329	6	73	71
Tennessee	17	5,512	19	123	185
WEST SOUTH CENTRAL	131	38,422	112	830	1,018
Arkansas	8	1,842	7	37	43
Louisiana	29	7,385	19	264	311
Oklahoma	30	7,255	21	130	154
Texas	64	21,940	65	389	510
MOUNTAIN	67	14,672	47	349	531
Arizona	7	1,580	4	31	37
Colorado	17	4,904	12	108	157
Idaho	7	1,207	4	33	53
Montana	13	2,576	10	68	109
Nevada	4	1,069	1	28	53
New Mexico	5	531	4	5	8
Utah	8	2,307	7	64	97
Wyoming	6	498	5	12	17
PACIFIC	167	91,556	127	1,193	1,953
California	126	76,763	91	929	1,510
Oregon	18	6,033	22	93	164
Washington	23	8,760	14	171	279
WASTE MATERIALS					
IRON AND STEEL SCRAP					
UNITED STATES	1,456	166,181	1,320	9,059	10,525
NEW ENGLAND	103	7,229	76	789	914
Connecticut	25	1,939	13	164	281
Massachusetts	50	4,689	41	501	522
Rhode Island	11	307	8	64	59
Vermont	6	21	7	6	4
MIDDLE ATLANTIC	392	48,246	342	1,886	2,320
New Jersey	70	2,948	54	307	388
New York	177	12,272	151	655	834
Pennsylvania	145	33,026	137	924	1,098
EAST NORTH CENTRAL	444	74,426	389	3,180	4,305
Illinois	101	26,110	85	371	1,390
Indiana	48	3,168	52	235	263
Michigan	86	7,729	89	583	641
Ohio	152	34,967	114	1,284	1,760
Wisconsin	57	2,452	49	207	251
WEST NORTH CENTRAL	170	10,903	179	769	863
Iowa	36	702	37	97	88
Kansas	34	1,078	40	119	82
Minnesota	26	6,178	23	328	487
Missouri	59	2,334	62	193	169
Nebraska	7	564	9	26	33
SOUTH ATLANTIC	115	8,938	100	960	756
Delaware	4	173	4	22	14
District of Columbia	10	1,583	9	134	129
Florida	11	714	9	87	69
Georgia	19	1,333	17	195	112
Maryland	25	1,830	18	231	179
North Carolina	8	177	8	33	16
South Carolina	9	340	7	57	41
Virginia	12	1,314	10	74	47
West Virginia	17	1,474	18	127	149
EAST SOUTH CENTRAL	58	6,166	53	528	490
Alabama	19	1,356	12	228	209
Kentucky	20	3,226	20	136	168
Mississippi	4	44	4	17	4
Tennessee	15	1,540	17	147	109
IRON AND STEEL SCRAP (continued)					
WEST SOUTH CENTRAL	88	$5,390	81	641	$548
Arkansas	7	332	7	68	47
Louisiana	13	1,208	15	169	112
Oklahoma	23	561	19	98	75
Texas	45	3,289	40	306	314
MOUNTAIN	11	232	9	28	39
Colorado	5	170	4	16	24
Utah	3	12	3	2	1
PACIFIC	75	4,651	91	278	290
California	61	3,003	76	238	249
Oregon	4	128	5	10	6
Washington	10	1,520	10	30	35
JUNK AND SCRAP (FULL LINE)					
UNITED STATES	1,537	79,537	1,541	8,236	7,131
NEW ENGLAND	117	5,704	101	466	533
Connecticut	25	1,864	17	145	186
Maine	6	221	6	21	21
Massachusetts	69	2,838	61	248	276
Vermont	5	70	6	5	2
MIDDLE ATLANTIC	372	14,867	394	1,247	1,244
New Jersey	64	3,013	62	298	293
New York	161	6,565	165	437	518
Pennsylvania	147	5,289	167	512	433
EAST NORTH CENTRAL	469	24,774	462	2,869	2,441
Illinois	113	5,763	105	816	635
Indiana	82	4,012	81	507	400
Michigan	85	6,578	88	664	652
Ohio	143	6,214	144	650	575
Wisconsin	46	2,207	44	232	179
WEST NORTH CENTRAL	205	9,713	213	1,153	726
Iowa	56	3,040	62	260	202
Kansas	28	509	29	92	56
Minnesota	43	2,237	47	349	172
Missouri	52	1,308	52	268	143
Nebraska	14	1,026	13	84	62
North Dakota	6	1,178	4	70	61
South Dakota	6	415	6	30	30
SOUTH ATLANTIC	109	6,591	98	762	629
District of Columbia	15	1,371	12	116	158
Florida	9	531	5	81	58
Georgia	13	1,354	12	119	76
Maryland	18	564	23	71	57
North Carolina	15	463	14	84	53
Virginia	17	1,208	15	129	88
West Virginia	11	723	7	97	87
EAST SOUTH CENTRAL	55	3,415	64	412	270
Alabama	9	936	10	80	58
Kentucky	26	1,333	28	156	123
Mississippi	10	340	15	66	30
Tennessee	10	806	11	110	59
WEST SOUTH CENTRAL	51	2,865	47	336	233
Oklahoma	12	143	15	35	18
Texas	24	1,260	20	98	78
MOUNTAIN	37	1,351	40	111	101
Colorado	17	733	18	54	43
Utah	12	325	13	33	35
PACIFIC	122	10,257	122	880	954
California	100	7,672	105	636	661
Washington	20	x	x	x	x

(continued)

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
WASTE MATERIALS					
WASTE PAPER, RAGS AND RUBBER					
UNITED STATES	1,578	$125,994	1,369	11,413	$11,673
NEW ENGLAND	214	26,217	176	1,502	1,841
Connecticut	37	2,417	28	311	303
Maine	12	688	12	27	33
Massachusetts	137	21,829	114	1,037	1,395
New Hampshire	5	16	5	3	2
Rhode Island	19	1,193	13	117	104
Vermont	4	74	4	7	4
MIDDLE ATLANTIC	715	51,257	657	4,223	4,911
New Jersey	85	1,936	72	356	297
New York	478	40,272	428	3,038	3,822
Pennsylvania	152	9,049	157	829	792
EAST NORTH CENTRAL	322	22,723	270	2,976	2,603
Illinois	87	10,870	75	1,189	1,140
Indiana	30	895	21	150	138
Michigan	59	3,993	52	604	452
Ohio	113	5,471	92	868	732
Wisconsin	33	1,494	30	165	143
WEST NORTH CENTRAL	83	7,350	61	733	620
Iowa	15	x	x	x	x
Kansas	10	x	x	x	x
Minnesota	20	336	18	28	30
Missouri	30	4,625	14	504	421
Nebraska	4	270	2	39	42
SOUTH ATLANTIC	104	10,373	90	767	672
District of Columbia	7	236	7	35	39
Georgia	16	3,262	13	81	131
Maryland	34	x	x	x	x
North Carolina	13	1,350	6	129	117
Virginia	12	x	x	x	x
West Virginia	11	92	11	17	15
EAST SOUTH CENTRAL	24	1,255	19	279	193
Mississippi	3	106	3	19	10
Tennessee	9	461	10	112	83
WEST SOUTH CENTRAL	35	x	x	x	x
Louisiana	7	533	6	101	87
Oklahoma	3	97	5	15	11
Texas	23	1,038	17	205	140
MOUNTAIN	17	x	x	x	x
Utah	8	56	7	11	11
PACIFIC	64	4,983	49	580	572
California	51	4,524	37	527	510
NONFERROUS METALS					
UNITED STATES	222	27,952	175	753	1,153
NEW ENGLAND	21	1,607	17	70	103
Connecticut	4	95	4	7	12
Massachusetts	11	1,305	7	55	84
MIDDLE ATLANTIC	74	9,048	65	264	404
New Jersey	10	1,946	8	35	69
New York	45	4,432	38	146	230
Pennsylvania	19	2,670	19	83	105
EAST NORTH CENTRAL	70	13,126	40	329	504
Illinois	30	4,234	12	139	218
Indiana	6	396	7	14	11
Michigan	11	4,248	11	74	123
Ohio	18	3,895	9	89	140
Wisconsin	5	353	1	13	12
NONFERROUS METALS (continued)					
WEST NORTH CENTRAL	11	$471	11	23	$30
Minnesota	4	43	3	3	2
Missouri	3	288	3	13	23
SOUTH ATLANTIC	10	271	9	12	12
Georgia	5	123	5	3	1
EAST SOUTH CENTRAL	8	344	6	9	10
Tennessee	4	47	4	2	1
WEST SOUTH CENTRAL	7	x	x	x	x
Texas	5	1,787	5	20	62
MOUNTAIN	1	x	--	x	x
PACIFIC	20	1,109	20	20	20
California	16	743	16	17	17
Washington	4	366	4	3	3
ALL OTHER PRODUCTS					
BOOKS, PERIODICALS AND NEWSPAPERS					
UNITED STATES	636	108,350	338	9,060	12,005
NEW ENGLAND	57	10,648	34	791	1,026
Connecticut	9	1,539	4	118	148
Maine	5	707	4	56	42
Massachusetts	32	4,865	20	448	556
Rhode Island	7	3,267	4	148	247
MIDDLE ATLANTIC	214	50,063	118	3,601	5,658
New Jersey	11	8,142	1	394	638
New York	159	36,329	81	2,513	4,316
Pennsylvania	44	5,592	36	694	704
EAST NORTH CENTRAL	148	19,465	93	2,117	2,374
Illinois	46	9,234	21	862	1,198
Indiana	27	1,588	16	285	194
Michigan	26	2,924	24	348	319
Ohio	36	4,760	25	512	558
Wisconsin	13	959	7	110	105
WEST NORTH CENTRAL	40	4,591	21	549	538
Iowa	7	473	6	113	58
Kansas	4	201	--	25	29
Minnesota	12	1,161	6	132	143
Missouri	12	2,347	5	223	266
SOUTH ATLANTIC	48	6,473	14	300	618
Florida	11	788	2	93	86
Georgia	9	1,541	2	86	132
Maryland	6	859	3	78	122
Virginia	5	424	1	46	45
West Virginia	7	256	2	30	38
EAST SOUTH CENTRAL	20	1,621	4	132	166
Kentucky	5	257	2	27	29
Tennessee	10	1,139	1	83	113
WEST SOUTH CENTRAL	27	3,696	11	266	336
Oklahoma	7	1,342	1	77	140
Texas	13	1,717	7	122	126
MOUNTAIN	16	1,063	8	108	120
Colorado	5	537	2	32	68
PACIFIC	66	10,930	35	996	1,169
California	47	6,809	25	549	696
Oregon	7	1,413	3	117	157
Washington	12	2,708	7	330	336

(continued)

* Includes no compensation for proprietors and firm members of unincorporated businesses. X Figures withheld to avoid disclosure of individual operations

CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL
TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
ALL OTHER PRODUCTS (continued)					
FLOWERS AND NURSERY STOCK					
UNITED STATES	539	$25,124	482	1,934	$2,593
NEW ENGLAND	34	1,798	25	128	186
Massachusetts	27	1,450	19	96	151
MIDDLE ATLANTIC	94	9,748	59	624	947
New Jersey	6	316	4	17	26
New York	72	7,131	44	420	657
Pennsylvania	16	2,301	11	187	254
EAST NORTH CENTRAL	62	4,356	37	323	481
Illinois	25	1,883	18	129	202
Indiana	4	440	1	28	40
Michigan	8	423	7	27	39
Ohio	18	1,165	6	87	126
Wisconsin	7	445	5	52	74
WEST NORTH CENTRAL	28	2,244	13	179	225
Minnesota	5	250	6	23	26
Missouri	17	1,715	5	125	174
Nebraska	3	150	--	21	14
SOUTH ATLANTIC	20	1,319	8	108	129
District of Columbia	4	383	2	23	40
Georgia	3	301	--	20	27
Maryland	5	450	4	26	37
EAST SOUTH CENTRAL	11	893	3	68	94
Alabama	3	114	--	18	14
WEST SOUTH CENTRAL	11	466	10	35	43
Texas	5	250	4	21	27
MOUNTAIN	7	618	4	46	63
PACIFIC	272	3,682	323	423	425
California	261	2,993	316	361	354
Washington	9	x	x	x	x
FOREST PRODUCTS (EXCEPT LUMBER)					
UNITED STATES	550	80,373	437	2,873	4,492
NEW ENGLAND	44	1,613	42	184	225
Connecticut	3	56	5	5	6
Maine	4	141	2	9	27
Massachusetts	34	1,347	32	158	183
MIDDLE ATLANTIC	180	44,030	146	825	1,846
New Jersey	29	524	23	70	93
New York	107	41,415	82	584	1,530
Pennsylvania	44	2,091	41	171	223
EAST NORTH CENTRAL	115	15,126	91	663	981
Illinois	41	8,155	31	299	507
Michigan	22	1,761	17	140	186
Ohio	35	4,374	31	174	228
WEST NORTH CENTRAL	50	6,694	39	455	546
Minnesota	16	1,520	12	60	80
Missouri	30	5,071	25	383	447
SOUTH ATLANTIC	37	2,829	22	207	222
Florida	3	369	1	13	26
Georgia	4	789	3	38	20
Maryland	8	353	4	46	56
Virginia	13	1,000	6	54	67
West Virginia	5	144	7	35	23
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add 000)
FOREST PRODUCTS (EXCEPT LUMBER) (continued)					
EAST SOUTH CENTRAL	20	$1,060	17	66	$98
Kentucky	4	134	3	19	36
Tennessee	12	786	10	36	56
WEST SOUTH CENTRAL	23	1,626	14	118	126
Louisiana	9	1,194	4	75	92
Texas	8	212	5	24	20
MOUNTAIN	9	309	4	26	28
Utah	3	226	--	16	19
PACIFIC	72	7,086	62	329	420
California	58	5,231	49	251	310
Oregon	3	938	3	13	17
Washington	11	917	10	65	93
LEATHER AND LEATHER GOODS					
UNITED STATES	1,057	104,873	856	4,487	7,208
NEW ENGLAND	196	34,136	148	831	1,533
Connecticut	21	770	16	44	75
Massachusetts	163	32,954	123	747	1,398
New Hampshire	3	60	3	7	8
Rhode Island	5	243	2	23	39
MIDDLE ATLANTIC	413	34,211	364	1,363	2,102
New Jersey	40	3,115	35	157	243
New York	285	23,663	246	813	1,258
Pennsylvania	88	7,433	83	393	601
EAST NORTH CENTRAL	177	14,191	150	785	1,167
Illinois	62	5,509	53	258	376
Indiana	14	1,466	18	68	94
Michigan	27	1,726	25	105	158
Ohio	49	4,148	37	268	420
Wisconsin	25	1,342	17	86	119
WEST NORTH CENTRAL	78	7,833	55	496	813
Iowa	14	797	9	69	87
Kansas	5	202	8	13	15
Minnesota	16	1,640	15	120	211
Missouri	33	4,188	15	205	360
Nebraska	6	692	4	58	100
SOUTH ATLANTIC	73	5,441	53	340	551
Delaware	3	123	2	7	6
District of Columbia	3	271	4	14	23
Florida	13	389	9	38	46
Georgia	10	720	6	51	82
Maryland	14	810	18	42	56
North Carolina	7	362	2	26	29
South Carolina	6	203	3	15	16
Virginia	12	2,337	6	129	267
West Virginia	5	226	3	18	26
EAST SOUTH CENTRAL	25	1,363	12	123	171
Alabama	7	384	4	34	46
Tennessee	10	685	3	58	90
WEST SOUTH CENTRAL	31	2,792	15	201	327
Louisiana	8	547	1	47	75
Texas	16	1,478	7	118	198
MOUNTAIN	11	914	6	77	151
Colorado	7	605	4	60	109
PACIFIC	53	3,992	53	271	393
California	39	3,023	41	189	269
Oregon	5	264	5	22	30
Washington	9	705	7	60	94

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CENSUS OF BUSINESS
WHOLESALE DISTRIBUTION: 1935

KINDS OF BUSINESS IN DETAIL

TABLE 1-B.--NUMBER OF ESTABLISHMENTS, SALES, PERSONNEL AND PAY ROLL FOR FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS, BY STATES

(To avoid disclosure, all data for some States are withheld. Hence, figures shown for States may not add to Division totals.)

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
ALL OTHER PRODUCTS (continued)					
OILS AND GREASES (ANIMAL AND VEGETABLE)					
UNITED STATES	77	$43,212	36	674	$1,635
NEW ENGLAND	2	x	--	x	x
MIDDLE ATLANTIC	47	34,801	24	545	1,366
New York	42	28,512	20	502	1,301
Pennsylvania	5	6,289	4	43	65
EAST NORTH CENTRAL	16	5,871	7	64	162
Illinois	8	4,816	2	44	131
Ohio	4	329	2	14	19
WEST NORTH CENTRAL	2	x	x	x	x
SOUTH ATLANTIC	1	x	x	x	x
EAST SOUTH CENTRAL	2	x	x	x	x
WEST SOUTH CENTRAL	1	x	x	x	x
PACIFIC	6	445	1	23	47
RUBBER (CRUDE)					
UNITED STATES	27	62,436	5	333	1,077
NEW ENGLAND	1	x	--	x	x
MIDDLE ATLANTIC	21	x	x	x	x
New York	20	57,212	5	250	969
EAST NORTH CENTRAL	4	3,370	--	41	61
PACIFIC	1	x	--	x	x
TEXTILES AND MATERIALS OTHER THAN DRY GOODS					
UNITED STATES	305	35,445	262	2,392	2,972
NEW ENGLAND	35	2,431	30	219	286
Connecticut	4	41	4	3	2
Maine	3	169	2	8	8
Massachusetts	23	2,132	20	201	271
Rhode Island	5	89	4	7	5
MIDDLE ATLANTIC	107	16,550	92	764	1,215
New Jersey	8	588	7	43	40
New York	78	13,573	65	575	1,016
Pennsylvania	21	2,289	20	145	159
EAST NORTH CENTRAL	58	6,068	45	521	657
Illinois	25	4,063	17	349	463
Indiana	3	321	--	24	29
Michigan	13	493	15	44	54
Ohio	11	875	8	69	78
Wisconsin	6	316	5	35	33
WEST NORTH CENTRAL	17	1,070	11	121	111
Minnesota	5	401	4	42	45
Missouri	11	x	x	x	x
SOUTH ATLANTIC	20	1,588	15	197	192
Georgia	5	1,629	2	123	155
Maryland	6	108	6	15	12
North Carolina	3	27	4	5	1
EAST SOUTH CENTRAL	6	853	7	136	89
Tennessee	3	366	1	31	35
WEST SOUTH CENTRAL	13	338	14	68	45
Texas	9	233	9	36	28
(continued)					

Kind of Business Division and State	Establishments	Net sales (add 000)	Proprietors	Employees	Total pay roll* (add000)
TEXTILES AND MATERIALS OTHER THAN DRY GOODS (continued)					
MOUNTAIN	8	$692	7	25	$21
Colorado	4	326	3	18	15
PACIFIC	41	5,555	41	351	356
California	29	4,872	28	229	256
Oregon	3	184	2	32	35
Washington	9	499	11	90	65
YARNS					
UNITED STATES	175	41,562	115	1,183	1,999
NEW ENGLAND	18	5,626	9	124	257
Massachusetts	9	4,704	4	72	196
MIDDLE ATLANTIC	137	32,136	91	950	1,588
New Jersey	9	1,919	5	54	138
New York	111	27,306	72	682	1,208
Pennsylvania	17	2,911	14	214	242
EAST NORTH CENTRAL	5	x	x	x	x
Illinois	4	1,583	1	27	58
SOUTH ATLANTIC	7	528	8	24	23
EAST SOUTH CENTRAL	2	x	x	x	x
PACIFIC	6	515	4	28	33
California	6	515	4	28	33
MISCELLANEOUS KINDS OF BUSINESS					
UNITED STATES	818	48,658	521	3,416	5,269
NEW ENGLAND	48	2,250	40	192	223
Connecticut	6	104	4	20	15
Massachusetts	37	1,977	33	150	183
MIDDLE ATLANTIC	391	x	x	x	x
New Jersey	31	x	x	x	x
New York	287	26,845	159	1,324	2,563
Pennsylvania	73	2,754	40	220	311
EAST NORTH CENTRAL	144	x	x	x	x
Illinois	51	x	x	x	x
Indiana	16	711	11	95	103
Michigan	27	1,149	13	116	179
Ohio	43	1,918	24	157	236
WEST NORTH CENTRAL	50	1,836	39	200	250
Iowa	5	20	5	5	2
Minnesota	7	314	7	42	42
Missouri	34	1,407	22	140	193
SOUTH ATLANTIC	42	x	x	x	x
Florida	20	1,194	23	120	129
Maryland	7	118	6	15	11
North Carolina	5	193	4	28	35
EAST SOUTH CENTRAL	16	309	12	48	43
Kentucky	6	135	3	37	37
Tennessee	6	146	5	4	3
WEST SOUTH CENTRAL	42	x	x	x	x
Oklahoma	3	130	1	15	15
Texas	36	1,508	16	136	181
MOUNTAIN	16	400	9	69	72
Colorado	10	251	4	54	62
PACIFIC	69	2,564	58	201	270
California	59	2,031	54	166	225
Washington	8	x	x	x	x

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